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## General Corporation and Investment News

RAILROAD - PUBLIC UTILITY - INDUSTRIAL - INSURANCE - MISCELLANEOUS

**Alliance Tire & Rubber Co., Ltd.**—Class A Stock Offered—Harry E. Brager Associates, as Agent for the corporation on Nov. 16 publicly offered 100,000 shares of class A stock (par value 1.250 Israeli pounds per share) at a subscription price of \$12.60 a share.

The subscription price may be paid either in cash or by transferring to the company certain bonds issued by the State of Israel. Since Alliance Tire & Rubber Co. is an Israeli corporation, it may be difficult or impossible for American investors to enforce liability under the Securities Act of 1933.

**PROCEEDS**—The proceeds will be used in connection with the company's planned expansion program.

**BUSINESS**—The company is one of the two producers in Israel of tires and inner tubes for use on automobiles, buses, trucks, farm tractors and agricultural implements.

The company was registered (incorporated) under the laws of the State of Israel on Oct. 11, 1950, as a company limited by shares. Its plant and principal place of business is located in Hadera, Israel.

The company was conceived as an Israeli-American joint venture, with one-half of its original capital being contributed by certain subsidiaries or affiliates of The General Confederation of Jewish Labor in Israel ("Histadruth"), and one-half by investors in the United States. Voting control was to be, and has been, shared equally by the two groups. With the exception of five shareholders in Mexico, all outstanding class A shares are held by persons residing in the United States. All outstanding class B shares are held by two affiliated Israeli companies.

Two classes of stock were initially authorized, 50,000 class A shares, par value five (Israeli) pounds (IL5.-) per share, to be purchased by investors in the United States, and 50,000 class B shares, par value five (Israeli) pounds (IL5.-) per share, to be purchased by Israeli investors. On July 31, 1959, the class A and class B stock was split four-for-one with each share of each class, par value IL5.-, becoming four shares, par value IL1.250 per share. On the same date the authorized capital was increased by an additional 100,000 class A shares and an additional 100,000 class B shares, each class of the par value of IL1.250 per share.—V. 190, p. 1173.

### American Dryer Corp.—Acquisitions—

The corporation has announced the acquisition of six totalisator and affiliated services companies. The largest and most important is Western Totalisator Co., Ltd., of Canada. The other companies include Totalisators for Industry, Inc., Department Store Totalisators, Inc., U. S. Track Services Corp., Supa-Lite Displays Inc., and Digitron Transcriber, Inc.

The announcement was made on Nov. 17 in New York by William F. Kane, President of American Dryer Corp. It was accomplished through an exchange of stock, understood to have a current market value of about \$3,000,000, of American Dryer Corp. and the totalisator and affiliated service companies.

### American-Marietta Co.—Acquisition—

This company on Nov. 13 acquired for cash substantially all of the stock of Steel City Electric Co.

Steel City Electric, with headquarters in Pittsburgh, has been a manufacturer of electrical construction products since 1904. Sales are in excess of \$10 million annually. In recent years, the company has expanded its facilities to serve the plumbing and heating construction industries. Its products are used throughout the United States, Canada and in other countries.

Included in Steel City's line of more than 2,000 products are switch and outlet boxes, conduit and cable fittings, cable and duct support channels, conduit and pipe hangers, lighting fixture supports, and framing channels.—V. 190, p. 1230.

**American Telephone & Telegraph Co.**—Debentures Offered—Morgan Stanley & Co. heads a nationwide underwriting group of 136 investment firms which offered on Nov. 17 a new \$250,000,000 issue of 27-year 5% debentures. The debentures, which were oversubscribed, were priced at 102.25% and accrued interest to yield about 5.22% to maturity. The underwriters purchased the debentures from the company at competitive sale on its bid of 101.4799% and naming the 5% coupon. There was a 3% selling concession on the issue. The maturity date is Nov. 1, 1986. The interest cost to company will be approximately 5.27%.

The largest corporate debt issue to be marketed this year, the current financing also represents one of the largest corporate debt offerings ever sold at competitive bidding. In October, 1957 American Telephone marketed an issue of \$250,000,000 26-year 5% debentures, also via competitive bidding, through a Morgan Stanley underwriting group and in March of that year a Morgan Stanley underwriting group sold \$250,000,000 American Telephone 28-year 4% debentures. One other bid was received. A group represented jointly by The First Boston Corp. and Halsey Stuart & Co. Inc. bid 101.31 with a coupon rate of 5 1/8%.

The new debentures will be redeemable at 108.25% to and including Oct. 31, 1960 and thereafter at prices declining to the principal amount on and after Nov. 1, 1981.

**PROCEEDS**—The proceeds from this sale will be used for advances to subsidiary and associated companies in the Bell System, for the purchase of stock offered for subscription by such companies, for extensions, additions and improvements to American Telephone's own telephone plant, and for general corporate purposes.

**CAPITALIZATION**—Capitalization of American Telephone and its principal telephone subsidiaries at June 30, 1959 consisted of \$6,029,153,000 of funded debt and \$12,001,030,000 of capital stock and surplus.

**EARNINGS**—For the six months ended June 30, 1959 the company reported consolidated operating revenues of \$3,628,506,000 and total income before interest deductions of \$675,357,000 compared with \$3,304,901,000 and \$569,924,000 for the like period of 1958. For the

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1958 calendar year consolidated operating revenues were \$6,771,403,000 and total income before interest deductions was \$1,193,072,000.

**UNDERWRITERS**—The underwriters named below have severally agreed to purchase from the company the principal amount of debentures set forth below opposite their respective names.

	(000 omitted)		(000 omitted)
Morgan Stanley & Co.	\$10,300	Eppler, Guerin & Turner, Inc.	\$200
Allen & Co.	4,500	Estabrook & Co.	2,500
Allison-Williams Co.	300	Fahey, Clark & Co.	600
A. C. Allyn & Co., Inc.	5,500	Faulkner, Dawkins & Sullivan	300
Almstedt Brothers	300	Ferris & Co.	500
American Securities Corp.	4,500	First of Michigan Corp.	1,250
A. E. Ames & Co., Inc.	1,250	The First Trust Co. of Lincoln, Nebraska	500
Anderson & Strudwick	500	Folger, Nolan, Fleming-W. B. Hibbs & Co., Inc.	1,800
Bache & Co.	2,500	Fulton, Reid & Co., Inc.	1,250
Robert W. Baird & Co., Inc.	1,800	Robert Garrett & Sons	500
Baker, Simonds & Co., Inc.	100	Glore, Forgan & Co.	7,800
Bateman, Eichler & Co.	300	Goldman, Sachs & Co.	7,800
A. G. Becker & Co., Inc.	5,500	Goodbody & Co.	1,000
Bell, Gouinlock & Co., Inc.	300	Grant-Brownell & Co.	200
Blunt Ellis & Simmons	1,250	Halle & Stieglitz	1,250
Blyth & Co., Inc.	7,800	Harriman Ripley & Co., Inc.	7,800
George D. B. Bonbright & Co.	300	Harris & Partners Inc.	1,250
Bosworth, Sullivan & Co., Inc.	500	Hayden, Miller & Co.	1,250
Alex. Brown & Sons	2,500	Hemphill, Noyes & Co.	5,500
Butcher & Sherrerd	600	Hill Richards & Co.	300
Lee W. Carroll & Co.	200	J. J. B. Hilliard & Son	500
Central National Corp.	600	Hornblower & Weeks	5,500
Childress & Co.	500	E. F. Hutton & Co.	2,500
Childs Securities Corp.	500	W. E. Hutton & Co.	5,500
Chiles-Schutz Co.	100	The Illinois Co. Inc.	1,250
Clark, Dodge & Co.	2,500	Janney, Dulles & Battles, Inc.	500
Collins, Norton & Co.	200	The Johnson, Lane, Space Corp.	600
Julien Collins & Co.	1,250	Johnston, Lemon & Co.	1,250
Courts & Co.	1,250	Kalman & Co., Inc.	600
Davenport & Co.	300	A. M. Kidder & Co., Inc.	600
Dempsey-Tegeler & Co.	500	Kidder, Peabody & Co.	7,800
Dewar, Robertson & Pancoast	300	Kirkpatrick-Pettis Co.	300
Dixon Bretscher Noonan Inc.	200	Kuhn, Loeb & Co.	7,800
Dominick & Dominick	2,500	Laird & Co., Corp.	500
Doolittle & Co.	500	Lazard Freres & Co.	7,800
Drexel & Co.	5,500	Lee Higginson Corp.	5,500
A. G. Edwards & Sons	300	John C. Legg & Co.	600
Elkins, Morris, Stokes & Co.	500	Lehman Brothers	7,800
Emanuel, Deetjen & Co.	600		

	(000 omitted)		(000 omitted)
McDaniel Lewis & Co.	\$200	Rowles, Winston & Co.	\$200
Lucas, Eisen & Waeckerle, Inc.	200	Saunders, Stiver & Co.	300
Irving Lundborg & Co.	200	Scott & Stringfellow	500
S. D. Lunt & Co.	200	Chas. W. Scranton & Co.	500
W. L. Lyons & Co.	200	Shearson, Hammill & Co.	2,500
MacNaughton-Greenawalt & Co.	200	Shuman, Agnew & Co.	600
Mason-Hagan, Inc.	600	Smith, Barney & Co.	7,800
A. E. Masten & Co.	600	F. S. Smithers & Co.	2,500
McDonnell & Co., Inc.	1,000	William R. Staats & Co.	1,250
Mead, Miller & Co.	200	H. J. Steele & Co.	200
Wm. J. Mericka & Co., Inc.	500	Stone & Webster Securities Corp.	7,800
Merrill, Turben & Co., Inc.	1,250	Strader & Co., Inc.	200
Midland Canadian Corp.	100	Stroud & Co., Inc.	1,800
Mid-South Securities Co.	200	Sweeney Cartwright & Co.	500
Mills, Spence & Co., Inc.	300	Taylor, Rogers & Tracy, Inc.	200
Moreland, Branderberger & Currie	200	Underwood, Neuhaus & Co. Inc.	300
F. S. Moseley & Co.	5,500	Van Alstyne, Noel & Co.	1,000
Nesbitt, Thomson & Co., Inc.	300	Wagonseller & Durst, Inc.	200
Paine, Webber, Jackson & Curtis	5,500	H. C. Wainwright & Co.	500
Charles A. Parcells & Co.	200	G. H. Walker & Co.	2,500
Parrish & Co.	300	Joseph Walker & Sons	500
H. O. Peet & Co.	100	Webster, Gibson & Hale	300
Peters, Writer & Christensen, Inc.	300	Weeden & Co., Inc.	1,800
R. W. Pressprich & Co.	4,500	J. C. Wheat & Co.	300
Quail & Co., Inc.	100	White, Weld & Co.	7,800
Reinholdt & Gardner	600	Dean Witter & Co.	5,500
Reynolds & Co.	2,500	Wood, Gundy & Co., Inc.	1,250
Irving J. Rice & Co., Inc.	200	Wood, Struthers & Co.	4,500
Rodman & Renshaw	600	Woodard-Elwood & Co.	300
		Woodcock, Hess, Moyer & Co., Inc.	200

#### Earnings—

Period End. Sept. 30—	1959—Month—	1958—Month—	1959—9 Months—	1958—9 Months—
	\$	\$	\$	\$
Operating revenues	46,510,338	39,450,650	414,472,881	359,198,079
Operating expenses	29,228,551	21,992,091	254,133,974	227,863,218
Federal income taxes	6,740,000	5,716,000	55,695,000	40,787,000
Other operating taxes	3,031,695	2,423,809	25,824,975	22,299,278
Net operating income	7,510,092	9,318,750	78,818,932	68,248,583
Net after charges	199,890,386	182,391,827	613,757,522	551,307,241
—V. 190, p. 1830.				

### American Yachting Systems, Inc., Roslyn, N. Y.—Files With Securities and Exchange Commission—

The corporation on Oct. 30 filed a letter of notification with the SEC covering 100,000 shares of common stock (par 10 cents) to be offered at \$3 per share, through Hilton Securities, Inc., formerly Shauency, Walden, Harris & Freed, Inc., New York, N. Y. The proceeds are to be used for general corporate purposes.

**Anglo-American Shipping Co. Ltd. (Incorporated in Bermuda)**—Private Placement—This company, through Carl M. Loeb, Rhoades & Co. of New York and M. Samuel & Co., Ltd., London, has arranged to place privately £5,000,000 of 7% redeemable secured loan stock, £5,942,475 of 5 1/2% secured notes, and £2,500,000 ordinary shares of £1, it was announced on Nov. 16.

**Atlantic City Electric Co.**—Common Stock Offered—Eastman Dillon, Union Securities & Co. and Smith Barney & Co. are joint managers of the group which offered at about 11:00 a.m. (EST) on Nov. 19 an issue of 200,000 shares of common stock (par \$4 1/2), at \$29 per share, with a 75 cent concession in the selling group. This offering was oversubscribed and the books closed.

**PROCEEDS**—Proceeds from the sale of the additional common stock will be used to provide part of the funds needed for the company's 1960 construction and to provide additional funds, if needed, for costs of construction in 1959. Construction expenditures are expected to aggregate \$14,500,000 in 1959 and about \$17,713,000 in 1960.

**BUSINESS**—The company is primarily engaged in the generation, transmission, distribution and sale of electric energy in the southern part of New Jersey. It also furnishes process steam and water, and delivers by-product energy generated by back pressure turbines to a non-affiliated company. The company serves 377 communities having an estimated population of 577,000.

**EARNINGS**—For the 12 months ended Sept. 30, 1959, total operating revenues of the company amounted to \$37,601,545 and net income to \$6,449,682 compared with total operating revenues of \$35,740,846 and net income of \$5,856,953 for the calendar year 1958.

**CAPITALIZATION**—Giving effect to the sale of the additional common stock, capitalization of the company as of Sept. 30, 1959 was: \$74,840,000 in long-term debt; 250,000 shares of cumulative preferred stock, par \$100; and 3,980,000 shares of common stock.

**DIVIDENDS**—The company has paid dividends on its common stock continuously since 1919 and has increased its dividend rate each year since 1951. On Nov. 4, 1959, the board of directors declared a regular quarterly dividend of 27 1/2 cents per share payable Jan. 15, 1960 to stockholders of record Dec. 17, 1959. Purchasers of the new common stock will be entitled to this dividend.—V. 190, p. 1934.

**Atlas Sewing Centers, Inc.**—Securities Offered—Van Alstyne, Noel & Co. headed an underwriting group that offered on Nov. 18 \$2,000,000 of Atlas Sewing Centers, Inc. 6% convertible subordinated debentures, due Nov. 1, 1974, at 100% and accrued interest. Offering is also



being made of 75,000 shares of common stock currently outstanding at \$14 per share. These offerings were oversubscribed and the books closed.

The debentures are in coupon form and will initially be convertible into common stock at \$15.40 per share. The debentures are redeemable at the option of the company at 106% before Nov. 1, 1960, and at decreasing prices thereafter, plus accrued interest in each case.

**PROCEEDS**—Net proceeds from the sale of the debentures will aggregate approximately \$1,842,000. In addition, Atlas has commitments early next year to sell 6% notes due Jan. 1, 1972, and 15,000 common stock purchase warrants, to two insurance companies for \$1,000,000. Atlas expects to apply substantially all the proceeds from the sale of the debentures and notes to the reduction of short-term bank loans, thereby making available further borrowing under its lines of credit as needed for expansion and working capital.

**BUSINESS**—Atlas Sewing Centers, located in Miami, operates 57 outlets in 27 States, the District of Columbia, Puerto Rico and Cuba. It is engaged primarily in the sale of sewing machines and vacuum cleaners.

**EARNINGS**—Net income for the fiscal year ended May 31, 1959 amounted to \$936,243, against \$560,646 the previous year. Unaudited figures indicate net income of \$200,027 in the two months ended July 31, 1959, compared with \$157,455 a year ago.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING		
	Authorized	Outstanding
6% notes due April 1, 1971	\$3,000,000	\$3,000,000
6% notes due Jan. 1, 1972	1,000,000	1,000,000
6% conv. subordinated debts. due 1974	2,000,000	2,000,000
Short-term loans payable banks		5,520,000
Common stock (\$1 par)	1,500,000 shs.	794,820 shs.
Common stock purchase warrants expiring Jan. 1, 1963	34,212 wts.	34,212 wts.
Common stock purchase warrants expiring April 1, 1971	47,502 wts.	47,502 wts.
Common stock purchase warrants expiring Jan. 1, 1972	15,000 wts.	15,000 wts.

At Sept. 18, 1959, giving effect to the application of proceeds of the debentures and issue of the 6% notes of 1972, the debentures would be subordinated to \$9,520,000 of notes and short-term loans. The indenture contains no limit as to the maximum amount of additional indebtedness to which the debentures may become subordinated.

The interest rates being paid on short-term loans, as of Sept. 18, 1959, ranged from 6% to 6½% per annum. Although short-term loans are reduced by application of the proceeds of this financing, there will be available to the company, as it may from time to time require, further borrowing under its lines of credit with banks.

Of these (1) 41,882 shares have been reserved for issuance upon the exercise of "restricted stock options," (2) 129,870 shares have been reserved for issuance upon conversion of the debentures, and (3) 96,714 shares have been reserved for issuance upon exercise of common stock purchase warrants.

Warrants for the purchase of 33,333 shares of common stock issued in March, 1958, and warrants for the purchase of 45,000 shares of common stock issued in April, 1959, are entitled to the benefit of anti-dilution provisions. Warrants for 750 shares out of the 33,333 shares were exercised prior to May 31, 1959. Subsequent to that date a 5% stock dividend resulted in the increase of the number of shares purchasable on exercise of the remaining warrants of both classes, and the issue of additional employees' stock options resulted in a further increase in the number of shares purchasable on exercise of the warrants expiring April 1, 1971. The numbers of warrants set forth in the table above and the number of shares reserved for issue as set forth in note (1) have been adjusted to reflect such dilution.

**UNDERWRITERS**—The underwriters named below, acting severally through their representative, Van Alstyne, Noel & Co., have entered into an underwriting contract with the corporation wherein and whereby the corporation has agreed to sell and the underwriters have severally agreed to purchase the respective principal amounts of debentures set forth below, and have entered into an underwriting contract with the selling stockholders wherein and whereby the selling stockholders have agreed to sell and the underwriters have severally agreed to purchase the shares of common stock set forth below:

	Principal Amount of Debentures	Aggregate No. of Shares
Van Alstyne, Noel & Co.	\$400,000	15,000
Clark, Landstreet & Kirkpatrick, Inc.	125,000	4,687
Doolittle & Co.	125,000	4,687
First Albany Corp.	100,000	3,750
Hanrahan & Co., Inc.	125,000	4,687
Carl M. Loeb, Rhoades & Co.	300,000	11,250
McDonnell & Co., Inc.	200,000	7,500
Herbert W. Schaefer & Co.	100,000	3,750
Shearson, Hammill & Co.	200,000	7,500
Joseph Walker & Sons	125,000	4,687
Walston & Co., Inc.	200,000	7,500

—V. 190, p. 1831.

**Arizona Fertilizer & Chemical Co. — Common Stock Offered**—Mitchum, Jones & Templeton and Walston & Co., Inc. on Nov. 6 headed an underwriting group which offered to oversubscription 100,000 shares of common stock (par \$2.50) at \$9 per share, with a dealer's concession of 40 cents per share (with a reallocation of 25¢).

**PROCEEDS**—The estimated net proceeds from the sale of stock estimated to be \$591,750 will be used as follows: The company intends to make available to Cortez Chemicals Co., its wholly-owned subsidiary, approximately \$200,000 for the immediate expansion and development of its facilities for the manufacture of industrial chemicals. The company proposes to increase the production capacity by the erection of additional warehousing facilities for raw materials and finished product and the purchase of additional machinery for mixing, stamping and packaging its products, as well as expanded research facilities. Construction is expected to commence Feb. 1, 1960, at the Phoenix plant of the parent company. It is estimated that such investment will be sufficient for the present and that any further expansion will be financed by private borrowings.

The balance of the net proceeds approximating \$391,750 will be used by the company to liquidate, in part, short-term loan obligations.

**BUSINESS**—The company was incorporated under the laws of the State of Arizona on Jan. 23, 1932 under the name of Arizona Natural Products Co. In 1937 the name of the company was changed to Arizona Fertilizers, Inc. and on July 7, 1959, the present name was adopted.

Since its inception the primary business of the company has been the production of agricultural chemicals, fertilizers and insecticides. In addition to the distribution and sale of its own products, the company distributes products of other national concerns engaged in the manufacture of agricultural chemicals. Its principal marketing areas are Arizona, New Mexico, west Texas, Utah and southern California.

Farm Chemicals, a wholly owned subsidiary of the company was incorporated in Arizona in 1954 for the purpose of supplying liquid fertilizers and defoliants to farmers and growers by means of mobile storage tanks with application directly in the field through irrigation.

In 1956 Plant Protection Co. was incorporated in Arizona as a wholly-owned subsidiary, the primary business of the company being the coating and treating of seed, primarily cotton seed and beet seed, with an insecticide prior to planting, as a protection against early season insects.

In 1957 Cortez Chemicals Co. was incorporated in Arizona as a wholly-owned subsidiary, its purpose and function being to research, develop, manufacture and supply new agricultural and industrial chemicals.

Also in 1957 the company purchased as an investment 54% of the voting securities of Agronomica Mexicana S. A. de C. V., a Mexican corporation of Hermosillo, Sonora, Mexico, which is engaged in the sale of liquid insecticides in Mexico.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING		
	Authorized	Outstanding
Notes payable—current portion		\$650,000
Notes payable—long term portion		370,000
Common stock (par \$2.50)	1,000,000 shs.	304,128 shs.

**UNDERWRITERS**—The underwriters named below, for whom Mitchum, Jones & Templeton are acting as Representative, have severally made a firm commitment to purchase from the company and the selling stockholders the respective number of shares of the stock set forth below:

	From company	From selling stockholders
Mitchum, Jones & Templeton	22,500	7,500
Walston & Co., Inc.	22,500	7,500
E. F. Hutton & Co.	9,000	3,000
Crowell, Weedon & Co.	6,750	2,250
Dempsey-Tezeler & Co.	6,750	2,250
Bingham, Walter & Hurry, Inc.	3,750	1,250
Wagenseller & Durst, Inc.	3,750	1,250

—V. 190, p. 1414.

**Artesian Water Co., Newport, Del.—Files With SEC**—The company on Nov. 2 filed a letter of notification with the SEC covering 100 shares of class A common stock (no par) to be offered at \$40 per share, through Laird, Bissell & Meeds, Wilmington, Del. The proceeds are to be used to expand the water distribution system. —V. 187, p. 1430.

**Artloom Industries, Inc.—SEC Files Stock Complaint**—The SEC New York Regional Office announced Nov. 10, 1959, the filing of a complaint seeking to enjoin Robert Bialkin, of Atlantic Beach, Long Island, N. Y., from violating provisions of the Securities Exchange Act of 1934 in connection with his transactions in the common stock of this corporation. —V. 190, p. 2038.

**Bankers Securities Corp.—Stock Delisted**—The SEC has issued an order granting an application of the Philadelphia-Baltimore Stock Exchange to delist the 6% preferred stock of this corporation, effective at the close of the trading session on Nov. 27, 1959, due to the fact that the issue is inactive on the Exchange. —V. 189, p. 1462.

## Corporate and Municipal Financing Ahead

Based on sales dates set at the time of this writing, the pattern of corporate public offerings shows quite a respite for the oncoming week from last week's activity—paced, as it was, by A.T.&T.'s \$250 million bond offering and Transwestern Pipeline's \$40 million debenture and \$21.5 million common stock public sale and its \$103 million first mortgage private placement which add up to \$414.5 million for these two utilities alone out of the week's total financing.

### CORPORATE OFFERINGS

The week ahead (Nov. 23-27) comes to \$75,963,800. The following week's corporate issues come to \$109,366,880 and the third week (Dec. 7-11) marks the high point of the four-week pattern with estimated demand for funds at \$162,702,000. The week before the Christmas week plunges down to \$16 million. The four-week total aggregates \$364 million.

Last week's four-week corporate projection for the Nov. 16-Dec. 11 interval came to \$596 million, or about \$230 million more than this week's computation not including the Transwestern Pipeline private placement which would make it about \$333 million more. Last year's estimated corporate financing for this comparable period came to over \$650 million with the peak of the month a week earlier than this year's.

### OFFERINGS IN TAX-EXEMPTS

Except for the \$100 million State of California bonds set for Dec. 12, no important new issues have been added to the municipal calendar. The four-week projection for issues of \$1 million or more adds up to \$260 million. Last week's four-week estimate was about \$4 million more. The peak, here too, comes in the third week of the oncoming four-week period—Dec. 7-11.

### COMBINED TOTALS OF CORPORATES AND MUNICIPALS

The combined total of municipal and corporate common, preferred and bond issues should enter the market at about \$624 million. The table below breaks this down by calendar week and by type of issue. The data are obtained by the *Chronicle* from private and public sources to show the prospective demand for capital.

### CORPORATE AND MUNICIPAL FINANCING TABLE

	Corporate Bonds	Corporate Stocks	Total Corporates	*Municipals	Total Municipals and Corporates
Nov. 23-Nov. 27	\$49,388,800	\$26,575,000	\$75,963,800	\$74,531,000	\$150,494,800
Nov. 30-Dec. 4	\$70,950,000	38,416,880	109,366,880	54,590,000	163,956,880
Dec. 7-Dec. 11	105,250,000	57,452,000	162,702,000	124,215,000	286,917,000
Dec. 14-Dec. 18	14,000,000	2,000,000	16,000,000	6,603,000	22,603,000
Total	\$239,588,800	\$124,443,880	\$364,032,680	\$259,939,000	\$623,971,680

\*1 million and more.

### LARGER CORPORATE ISSUES COMING UP

The four-week projection contains these larger issues: scheduled for Nov. 23 are Capital Life Insurance & Growth Stock Fund—\$5 million common, Frontier Refining Co.—\$6 million debentures, National Bellas Hess—\$5,318,800 debentures, and \$15 million bonds by Potomac Electric Power Co.; \$16 million Gulf States Utilities bonds on Nov. 24; 235,000 shares of Financial Federation common on Nov. 30; on Dec. 1 there are \$50 million Consolidated Edison Co. of N. Y. bonds, and \$10 million of General Telephone Co. of Calif. preferreds; \$16 million Arkansas Louisiana Gas Co. bonds on Dec. 3; in the third week the Land Bank of France with a government guarantee will initiate France's largest post-World War II public financing in this country with a \$50 million bond issue on Dec. 9. This is expected to be another way for France to obtain dollars—mostly from its own citizens. Other financing set: on Dec. 7 Talcott (James) will seek \$22.5 million in notes, and Worcester County Electric Co. \$7.5 million in bonds; on Dec. 8 Arkansas Power & Light \$15 million in bonds, 1 million shares of Transiron Electronic common, and \$10 million New England Power Co. preferred; the fourth week's biggest issue is \$8 million Copperweld Steel Co. debentures.

### LARGER MUNICIPALS

Set for the municipal market are these larger issues: on Nov. 24 \$10 million Alabama Highway Authority, \$21.5 million Los Angeles School District (Calif.), \$7.3 million Orange County, County Sanitation Dist. (Calif.), \$6.8 million Portsmouth, Va.: on the following week there are \$10 million Columbus, Ohio, and \$15 million Salt River Project Agricultural Improvement & Power District, Ariz. both on Dec. 1; \$13 million Los Angeles County, Calif. on Dec. 3; the peak week has only a few issues but they contain \$100 million State of California and \$20 million Commonwealth of Puerto Rico.

A detailed description of the above financing, as well as for government and government agency issues, may be obtained from the Monday statistical and Thursday editorial issues of the *Chronicle*.—S. B.

November 19, 1959



The company intends to continue the payment of quarterly dividends in such amounts as the Board of Directors may determine in the light of future earnings, financial conditions and other relevant factors.

#### CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

\*Long-term debt: 4 1/2% note, payable in semi-annual installments of \$166,667 beginning in 1961, and ending in 1972 \$4,000,000 shs. \$4,000,000 shs. Common stock (\$5 par) 1,000,000 shs. 725,000 shs. \*Omits a 4 1/2% revolving bank loan outstanding in the sum of \$2,250,000 due April 1, 1960, and a short-term bank loan in the additional sum of \$750,000.

**UNDERWRITERS**—Subject to the terms and conditions set forth in the underwriting agreement, the company and the selling shareholders have agreed to sell to each of the underwriters named below, and each of the underwriters, for whom William Blair & Company is acting as representative, has severally agreed to purchase, the number of shares of common stock set opposite its name below:

	Number of Shares From Company	From Selling Shareholders
William Blair & Company	19,000	1,300
Hornblower & Weeks	6,550	450
Paine, Webber, Jackson & Curtis	6,550	450
Smith, Barney & Co.	6,550	450
Dean Witter & Co.	6,550	450
A. C. Allen & Co., Inc.	4,700	300
Bache & Co.	4,700	300
A. G. Becker & Co., Inc.	4,700	300
Dominick & Dominick	4,700	300
Equitable Securities Corp.	4,700	300
Lee Higginson Corporation	4,700	300
Bacon, Whipple & Co.	3,240	260
Ball, Burge & Kraus	3,240	260
Blunt Ellis & Simmons	3,240	260
The Illinois Company, Inc.	3,240	260
Schwabacher & Co.	3,240	260
Bateman, Eichler & Co.	2,250	150
Blair & Co., Inc.	2,250	150
H. M. Byllesby & Co., Inc.	2,250	150
Julien Collins & Company	2,250	150
Farwell, Chapman & Co.	2,250	150
McGraw-Hill & Co.	2,250	150
McKelvey & Company	2,250	150
The Milwaukee Company	2,250	150
Mullaney, Wells & Company	2,250	150
The Robinson-Humphrey Co., Inc.	2,250	150
Rodman & Renshaw	2,250	150
Straus, Bieser & McDowell	2,250	150
Carter H. Harrison & Co.	1,400	100
Howard, Weil, Labouisse, Friedrichs & Co.	1,400	100
Mason-Hagan, Inc.	1,400	100
Stern, Frank, Meyer & Fox	1,400	100
Wagenseller & Durst, Inc.	1,400	100
Woodard-Elwood & Company	1,400	100

—V. 190, p. 1730

#### Bell Telephone Company of Pennsylvania—Earnings

Period End. Sept. 30—	1959—Month—1958	1959—9 Mos.—1958
Operating revenues	32,966,727	31,093,184
Operating expenses	21,684,503	20,158,502
Federal income taxes	4,715,100	4,648,400
Other operating taxes	1,475,248	1,349,678
Net operating income	5,091,876	4,936,604
Net after charges	4,567,941	4,445,954

—V. 190, p. 1626.

#### Big Inch Pipe Corporation Ltd.—Appointment—

Mr. J. W. Sharp, President, has announced the appointment of S. Douglas Turner of Calgary as the general manager of the newly-formed company, effective Dec. 1.

In his new capacity Mr. Turner will administer the operation of the large-diameter pipe mill located at Calgary. The mill will produce high pressure oil and natural gas transmission line pipe to A.P.I. specifications in sizes ranging from 18 to 36 inches O. D., as well as A.S.T.M. specification water line pipe. Further, the mill will provide the basic equipment for additional products such as penstocks and tanks, as the market develops for such products. The new Alberta company, which is financed almost entirely by Western Canadian capital, will obtain its steel plate from an associated company, Interprovincial Steel Corp. Limited, in Regina.

#### Boeing Airplane Co.—Acquisition News—

The managements of this Seattle, Wash., company, and Vertol Aircraft Corp. of Morton, Pa., have agreed to negotiate for the acquisition of Vertol by Boeing, to be accomplished by the issuance of two shares of Boeing for three shares of Vertol. The announcement was made on Nov. 16 by William M. Allen, President of Boeing, and Don R. Beritz, President of Vertol.

Vertol has approximately 673,000 shares presently outstanding, for which approximately 449,000 shares of Boeing would be issued. This would increase by about 6% the number of shares of Boeing outstanding.

The proposal contemplates agreement on a formal plan which would be subject to approval by the board of directors of each company and by the stockholders of Vertol.

If this plan is consummated, it is expected that operations now conducted by Vertol would continue under the present management and at its present location as the Vertol Division of Boeing Airplane Co. Allied Research Associates, Inc., of Boston, Mass., and Canadian Vertol Aircraft Ltd., of Arnprior, Ontario, Canada, wholly-owned subsidiaries of Vertol, would be expected to continue as separate corporations, as subsidiaries of Boeing Airplane Co., under their present managements.—V. 190, p. 967.

#### Britton Electronics Corp.—To Register—

**Common Stock**—It was recently reported that a public offering of this Queens Village, L. I. N. Y. company's common stock is expected sometime in January after being registered with the Securities & Exchange Commission. The net proceeds will be used for plant and equipment, and to expand a semi-conductor line for silicon products. The underwriter for the issue is The First Philadelphia Corp., 40 Exchange Place, N. Y. City.

#### Brookton Taunton Gas Co.—Private Placement—

This company, through The First Boston Corp., has arranged the private placement of \$2,000,000 5 1/2% notes due Oct. 1, 1984, it was announced on Nov. 2.—V. 190, p. 1067.

#### Buffalo Academy of the Sacred Heart (Stella Niagara, N. Y.)—Partial Redemption—

There have been called for redemption on Dec. 1, next, \$35,000 of its first mortgage serial bonds dated Sept. 1, 1949 at 100%. Payment will be made at the Security-Mutual Bank & Trust Co., St. Louis, Mo.—V. 188, p. 2243.

#### Carwin Company—Rights and Secondary Offering—

This North Haven, Conn., manufacturer of organic chemicals, is offering its common stockholders the right to subscribe for 46,080 additional shares of common stock

at the rate of one share for each four shares held of record on Nov. 16, 1959. The subscription price is \$11.50. The right to subscribe will expire on Dec. 7, 1959. The offering is being underwritten by a group headed by Putnam & Co. The group on Nov. 18 made a secondary public offering of 2,000 shares of Carwin common stock at \$12.50 per share, representing part of the holdings of an official of the company. This secondary was over-subscribed.

**PROCEEDS**—Net proceeds from the offering to stockholders, together with general funds of the company, will be used to retire all outstanding bank loans, totaling \$425,000; to assist in financing the company's construction program; for working capital, and for other corporate purposes.

**CAPITALIZATION**—Upon issuance of the additional shares outstanding capitalization of Carwin will consist solely of 230,397 shares of common stock.

**BUSINESS**—The company was organized in 1946 to succeed to a business founded in 1932. Its products are divided into four general categories: benzidines, isocyanates, custom organic chemicals and formulated urethane plastic products.

**EARNINGS**—Sales of Carwin during the period Jan. 1-July 5, 1959 were \$1,597,109 compared with \$1,053,091 in the period Jan. 1-July 13, 1958. Net income in the respective periods was \$54,887 and \$4,397. For the full year 1958 sales were \$2,279,905 and net income was \$50,392.

**DIVIDENDS**—The company has been paying cash dividends in each year since 1955 as follows: A dividend of 10 cents per share was paid in January, 1955, and dividends of 15 cents per share were paid in January of 1956 and 1957. The company began its present policy of quarterly dividends in July of 1957, and dividends of 5 cents per share have been paid quarterly since then. A quarterly dividend of 5 cents per share has been declared payable Nov. 2, 1959 to stockholders of record Oct. 15, 1959. Purchasers of shares offered hereby will not receive said dividend. Future dividends will depend on future earnings, the financial condition of the company and other factors.

There was no active market for the company's common stock prior to December 1957.

The closing quotation on Nov. 16, 1959 was 11 3/4 bid, 13 3/4 asked.

#### CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

\*Common stock (\$2 par) 400,000 shs. 230,397 shs.

\*14,225 shares of authorized but unissued shares of common stock are reserved for issuance pursuant to the company's Restricted Stock Option Plan and to other outstanding stock options.

**PROPOSED LONG-TERM LOAN**—The company intends to issue and sell to Phoenix Mutual Life Insurance Co. under the terms of a commitment letter from Phoenix Mutual \$500,000 principal amount of unsecured notes in May, 1960. The following is a brief summary of certain of the proposed terms of the notes:

(1) The notes will bear interest at the rate of 6% per annum and mature in 12 years.

(2) The notes may be prepaid in whole or in minimum amounts of \$50,000 at a premium of 6% until 1963 and at declining premiums thereafter, except that until 1968 the notes may not be refunded with money borrowed at an interest cost of under 6%.

(3) The company will be required to make annual sinking fund payments of \$50,000 commencing in 1963.

(4) The company will be restricted as to the amount of indebtedness, advances and investments except to 100% owned subsidiaries, and lease payments.

(5) The company must maintain net current assets at the greater of \$250,000 or 50% of the principal amount of the notes and other long-term debt on a par with the notes.

(6) The company may make no dividend payments except from net income after income taxes earned after Dec. 31, 1959 less the amount of principal and 50% of interest payments on long-term debt subordinate to the notes.

The note agreement under which the notes will be issued has not been prepared, and it may contain provisions and restrictions in addition to those set forth above.

**UNDERWRITERS**—The underwriters named below have severally agreed to purchase, and the company has agreed to sell them, severally, the following respective percentages of such of the shares of the additional common stock being offered by the company as shall not be subscribed for by exercise of warrants. The underwriters named below have also severally agreed to purchase, and the selling stockholder has agreed to sell them, severally, the following number of shares of common stock of the company:

	% of Unsubscribed Shares	No. of Selling Stockholder's Shares
Putnam & Co.	20	400
Lee Higginson Corp.	14	400
Chas. W. Scranton & Co.	12	240
E. T. Andrews & Co.	10	200
George D. B. Bonbright & Co.	10	200
Rotan, Mosle & Co.	10	200
Singer, Deane & Scribner	10	200
Kennedy-Peterson, Inc.	5	100
Wm. H. Rybeck & Co.	5	100
C. D. Robbins & Co.	4	80

—V. 190, p. 2039.

#### City Gas Co. (Hialeah, Fla.)—Appointment Made—

Irving Trust Company has been named corporate trustee for \$1,900,000 principal amount of the company's first mortgage bonds 5 1/2% series due 1979.

#### Coastal States Gas Producing Co.—Registers With SEC

This company, located at 200 Petroleum Tower, Corpus Christi, Texas, filed a registration statement with the SEC on Nov. 12, 1959, covering 40,000 shares of common stock, \$1 par value. These shares were the subject of an option granted in February, 1956, by certain stockholders of the company to underwriters of the company's 5% convertible subordinated debentures. The option expires on Dec. 31, 1959. None of the proceeds of this offering will be received by the company.

In connection with the sale of the company's 5% convertible subordinated debentures in February, 1956, Blair & Co. Inc., as representative of the several underwriters, received the assignable right and option from certain stockholders of the company to purchase, at a price of \$5 per share, 40,000 shares of class B stock of the company (since converted into common stock). Blair & Co. allocated the option to purchase such shares among the underwriters in proportion to their underwriting commitments, and Blair & Co. and certain of the other underwriters reassigned all or a portion of their respective interests in the option to partners or other persons who were associated at that time with the respective underwriters. Blair & Co. has agreed, subject to certain conditions, to purchase options and shares acquired by the exercise of the options. Shares of common stock purchased by Blair & Co. either from persons who exercised options held by them or upon the exercise of options purchased by it will be offered to the public at a price in relation to the market price prevailing upon the effectiveness of the registration statement. After deducting from the selling price compensation and reimbursement of expenses to it of \$1.25 per share and, in the case of each option, \$5 (the cost of the exercise thereof), Blair & Co. will remit the balance to the sellers from whom it purchased the respective options and shares.—V. 190, p. 1936.

#### Colonial Finance Co., Lima, Ohio—Private Placement

This company, through Emch & Co., of Milwaukee, Wis., has arranged to place privately \$1,500,000 of 5 1/2%

senior notes, due Oct. 1, 1970 and \$1,500,000 of 6% subordinated notes, due Oct. 1, 1970, it was announced on Nov. 17, 1959.—V. 187, p. 2000.

**Colorado Central Power Co.—Rights Offering—**This company is offering to the holders of its outstanding common stock of record Nov. 6, 1959, rights to subscribe at \$20 per share for 66,490 shares of additional common stock, par \$2.50, at the rate of one new share for each ten shares then held, and to employees the contingent privilege of subscribing for up to 2,000 shares. A group headed by The First Boston Corp. will underwrite the offer, which is to expire Nov. 30, 1959.

**PROCEEDS**—Net proceeds from the sale of the additional common stock will be applied by the company to the financing of its construction program, which contemplates a total expenditure of approximately \$7,635,000 for the years 1960, 1961 and 1962.

**BUSINESS**—The company is engaged principally in the purchase, transmission, distribution and sale of electric energy for light, heat, power and general industrial and utility purposes, and also distributes and sells water in and near Evergreen and Kittredge, Colo.

As of Aug. 31, 1959, the company rendered electric service directly to 31,568 residential, 2,172 commercial, 409 irrigation and 1,011 municipal and industrial customers, in addition to the sale of electrical energy at wholesale to a rural cooperative at three points. The company also serves approximately 515 water customers in the two communities.

**EARNING**—For the 12 months ended Aug. 31, 1959, total operating revenues of the company amounted to \$6,441,000 and gross income to \$1,116,000 compared with \$5,873,000 and \$1,013,000, respectively, for the calendar year 1958.

**DIVIDENDS**—The company has paid cash dividends on its common stock in each year since 1935. From June 1, 1946 through the year 1953, cash dividends were paid quarterly, and, beginning with Jan. 2, 1954, the company has paid regular monthly cash dividends. Dividends paid in 1958 totaled 68 cents per share, and those paid and declared for payment in 1959 have totaled 74 cents per share. The current monthly dividend payment is at an indicated annual rate of 78 cents.

#### CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

Authorized Outstanding

\*Long-term debt:

First mortgage bonds—

2 7/8%, series B, due Aug. 1, 1976 \$1,300,000

3 3/4%, series C, due Aug. 1, 1976 600,000

3 1/4%, series D, due April 1, 1984 1,500,000

3 1/2%, series E, due March 1, 1986 2,000,000

4%, series F, due March 1, 1988 2,000,000

3 3/4% sink. fd. debts., due June 1, 1974 \$1,500,000

Cumulative preferred stock (par \$100) 25,000 shs.

4 1/2% cumulative preferred stock 9,200 shs.

Common stock (par \$2.50) 2,000,000 shs. \$728,568 shs.

\*Additional issues of first mortgage bonds are unlimited except as provided in company's indenture dated as of May 1, 1939, as supplemented and amended, its debenture agreement dated as of June 1, 1954, and in the resolutions establishing the 4 1/2% cumulative preferred stock, which limit the aggregate principal amount of all long-term debt which may be outstanding.

\*The maximum amount of 3 3/4% sinking fund debentures authorized and issued was \$1,900,000. \$300,000 principal amount of such debentures have been retired through the sinking fund and may not be reissued.

\*Of the 25,000 shares of cumulative preferred stock authorized, 10,000 shares have been classified as 4 1/2% cumulative preferred stock and issued. Of these shares, 800 shares have been reacquired by the company and retired and may not be reissued.

\*Of the authorized common stock, 18,260 shares were reserved as of Aug. 31, 1959 for issuance upon the exercise of options which have been or may be granted under the company's Incentive Restricted Stock Option Plan. During September 1959 a total of 2,815 of these reserved shares were issued upon the exercise of outstanding options, thereby increasing the outstanding shares of common stock to 664,893 as of Sept. 30, 1959 and the number outstanding as adjusted to 731,383 shares.

**UNDERWRITERS**—The underwriters named below have severally agreed to purchase from the company, in the respective percentages set forth below, such of the shares of additional common stock as are not subscribed for pursuant to the subscription offers:

	%
The First Boston Corp.	36.0
Dean Witter & Co.	27.0
Boettcher & Co.	12.5
Bosworth, Sullivan & Co., Inc.	12.5
Woodcock, Hess, Moyer & Co., Inc.	12.0

—V. 190, p. 1732.

#### Conde Nast Publications, Inc.—Stock Split—

Stockholders of The Conde Nast Publications Inc. voted on Nov. 16 to change the company's common stock from shares with no par value to shares with a par value of \$1 each, and to increase the number of authorized shares from 1,050,000 to 2,000,000.

Shares represented in person or by proxy aggregated 82.3% of the total number of shares outstanding and entitled to vote. The proposals to change the par value and to increase the authorized stock were approved by the holders of 81.9% and 80.7%, respectively, of said total number of shares outstanding.—V. 190, p. 1936.

#### Consolidated Freightways, Inc.—Registrar Appointed

The Manufacturers Trust Co. has been appointed registrar for the corporation's common stock (par \$2.50).—V. 190, p. 1732.

#### Consumers Power Co.—Buys Gas Interest—

Purchase of a majority of the working interests in the Salem gas field in Allegan County south of Grand Rapids was announced on November 17.

The Salem field is a few miles east of the Overisel gas field, purchased by Consumers two years ago. It includes 5,000 acres with 31 producing wells. Portions of the field are in the small communities of Burnips and New Salem.—V. 190, p. 1068.

#### Copperweld Steel Co.—Registers Debentures With SEC

This company, located in Pittsburgh, Pa., filed a registration statement with the SEC on Nov. 16, 1959, covering \$8,000,000 of convertible subordinated debentures due 1979 to be offered for public sale by an underwriting group headed by Dillon, Read & Co. Inc. and Riter & Co. The interest rate, public offering price, and underwriting terms will be supplied by amendment.

The proceeds from the sale of the debentures are to be used to pay short term notes, and the balance will be added to the company's general funds and used, together with other funds, in the company's present program for the expansion and improvement of its manufacturing facilities. The program is due to be completed by the end of 1962 and will cost approximately \$15,800,000.—V. 190, p. 1732.

#### Digitronics Corporation—Capital Stock Offered to

Stockholders—This company is presently offering to the holders of its outstanding capital stock of record at the close of business on Nov. 18, 1959, rights to subscribe at \$7.50 per share for 66,011 shares of capital stock (par 10 cents) at the rate of one new share for each five

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NOTE: On account of the fluctuations in the rate of exchange, remittance for foreign subscriptions and advertisements must be made in New York funds.



shares then held (with an additional subscription privilege); rights to expire at 3:30 p.m. (EST) on Dec. 3, 1959.

The bid price of the capital stock of the company on the over-the-counter market from Jan. 1, 1959 to Nov. 13, 1959 ranged from a low of \$4.50 to a high of \$18.50. On Nov. 17, 1959 the bid price was quoted at \$16.50.

**PROCEEDS**—The net proceeds from the sale after expenses payable by the company, will be used to retire short-term bank loans, to finance the cost of equipment leased or to be leased to customers, to finance new product development, and to add to working capital. It is estimated that approximately 30% of said proceeds will be applied to the reduction of bank loans incurred for working capital and the financing of equipment to be leased to customers; approximately one-third to the development of new products, and the balance to working capital.

**BUSINESS**—The Albertson, L. I., N. Y. company, was organized on March 26, 1957 under Delaware law by Albert A. Auerbach, Eugene Leonard, Robert F. Shaw and Norman Grieser. The first three named of these organizers had been active in engineering phases of the electronics field for many years prior to the organization of the company, the name of which was changed from Digitronics Corp. to Digitronics Corporation in October, 1959.

The company specializes in the design and production of electronic control devices for the automation of various commercial processes. At the present time it is principally engaged in the design, manufacture, sale or leasing, installation and maintenance of electronic digital systems, and the design, manufacture and sale of electronic components, for data handling and file processing. Certain of the company's products augment or complement existing automation systems manufactured by other companies and other of the company's products are fully integrated units.

Substantially all of the company's current business and backlog are of a non-military nature. It is the company's policy to continue to emphasize the commercial applications of its products.

#### CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

	Authorized	Outstanding
Capital stock (par 10 cents)	1,000,000 shs.	*396,066 shs.

\*Not including (a) 10,000 shares covered by options sold to the underwriters; and (b) 73,000 shares reserved for Restricted Stock Options granted to officers of the company.—V. 190, p. 1418.

#### Dynatronics, Inc., Orlando, Fla.—Files With SEC—

The corporation on Nov. 6 filed a letter of notification with the SEC covering \$105,000 of five years 6% subordinated debentures to be offered in denominations of \$500 each with warrants to purchase 143 shares of common stock at \$3.50 per share. No underwriting is involved.

The proceeds are to be used for working capital.

**Electro-Sonic Laboratories, Inc.—Common Stock Offered**—L. D. Sherman & Co., of New York City, today (Nov. 23) is offering 100,000 shares of common stock (par 10 cents) at \$3 per share. This offering is being made on a "best efforts" basis.

**PROCEEDS**—The net proceeds will be used to retire the company's outstanding bank loan in the amount of \$20,000; approximately \$30,000 will be used to increase inventories; approximately \$25,000 will be used for sales and promotional activities; approximately \$50,000 will be used to improve the company's production facilities and to acquire new and improved tools and machinery; approximately \$70,000 will be used for development and research work; and any balance will be added to working capital.

**BUSINESS**—This company was incorporated in New York on Nov. 17, 1952. It is engaged in the design, development, manufacture and sale of electric products for industrial and consumer use. The company's offices are located at 35-34 Thirty-Sixth St., Long Island City, N. Y.

#### CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

	Authorized	Outstanding
Common stock (par 10 cents)	1,000,000 shs.	*230,000 shs.

\*Does not include 14,496 shares reserved for issuance upon outstanding options.—V. 190, p. 869.

#### Electronics Capital Corp.—Purchase—

Purchase of \$400,000, seven-year convertible debentures of General Electrodynamics Corp., Garland, Texas, by Electronics Capital Corp., San Diego, Calif., was announced Nov. 19 by Electrodynamics President, Don Shepherd, and ECC's President, Charles E. Salik. The debentures are convertible into 77% of the common stock of General Electrodynamics.

Electronics Capital Corp. is said to be the nation's largest small business investment company and the first such organization to be publicly owned.—V. 190, p. 1628.

#### Fafnir Bearing Co.—Acquisition—

This New Britain, Conn., company, and The Timken Roller Bearing Co. of Canton, Ohio, announced on Nov. 16 that they will shortly conclude an agreement by which Fafnir will purchase all the assets and business of The Fischer Bearings Co. Ltd., one of Timken's British subsidiaries.

Fischer, until recently owned by the former British Timken Ltd., is the fourth largest bearing manufacturer in England. The company employs 1,500 persons in two English Midlands plants.

Timken officials stated that the sale of Fischer was in line with Timken's intention to concentrate wholly on its principal product, tapered roller bearings. Fischer makes a variety of ball bearings, including miniatures and wide inner, plus some straight roller bearings.

The Fischer purchase marks Fafnir's first entrance into foreign manufacture. Because of lower labor costs in England, the acquisition will enable Fafnir to compete more effectively in Western Europe and other foreign areas. Fafnir employs more than 5,000 people in the New Britain area and is the largest independent manufacturer of ball bearings in the United States.

Fafnir officials indicated that Fischer products will be marketed under the Fafnir name and that the business will be expanded to meet the expected increase in demand in both the British and world market, including particularly the overseas factories of Fafnir's American customers.

Stanley M. Cooper, Chairman of the Fafnir board of directors, will assume the position of Chairman and Managing Director of Fafnir of England and will direct the organization and expansion.

Fischer has sales offices in London, Manchester, Leeds and Glasgow. In addition Timken will continue for the present to distribute Fischer bearings for replacement purposes in the United Kingdom through its subsidiary, Timken Stockists Ltd., and in its foreign branches in Australia, South Africa and Canada.—V. 185, p. 2556.

#### Fastline, Inc., New York, N. Y.—Files With SEC—

The corporation on Nov. 6 filed a letter of notification with the SEC covering 100,000 shares of common stock (par 10 cents) to be offered at \$3 per share, through Mortimer B. Burnside & Co., Inc., New York, New York.

The proceeds are to be used for general corporate purposes.

#### (Willard E.) Ferrell—Registers With SEC—

Willard E. Ferrell, of Philadelphia, Pa., filed a registration statement with the SEC on Nov. 16, 1959, covering 128 co-ownership interests in the working interest of the Spruce Creek Development Co. to be offered for public sale at a price of \$700 per interest. Proceeds will be used for drilling four gas and oil wells on land bordering on Spruce Creek in West Virginia. The prospectus states that the co-ownership interests may be liable for assessment in the amount of \$20 per interest if oil production should result. Willard E. Ferrell will distribute the securities through salesmen, who will receive a commission of \$70 for each interest sold.

**501 Fifth Realty Co.—Partnerships Offered**—Glickman Servicing, Inc., of New York City, on Nov. 6 publicly offered \$2,145,000 of limited partnership interests in

ownership of 501 Fifth Avenue, at 42nd Street, in New York City. These partnership interests are being offered at par (\$5,000 per interest or lesser amount as the General Partners may determine). This offering is limited to residents of the State of New York.

**PROCEEDS**—The net proceeds will be used to purchase, for investment, the 21-story building, located at the southeast corner of Fifth Ave. and 42nd Street, New York City. Ownership of the property will include the land, building and its equipment.

#### Florida Tile Industries, Inc.—Registers With SEC—

This Lakeland, Fla., corporation filed a registration statement with the SEC on Nov. 12, 1959 covering 89,285 shares of class A common stock, \$1 par value, to be offered for public sale through The Johnson, Lane, Space Corp., as underwriter. The public offering price and underwriting terms are to be supplied by amendment.

Organized under the laws of the State of Florida on Feb. 12, 1954, the company is engaged in the production, sale, and distribution of ceramic wall tile and trim. It has outstanding 175,980 shares of class A common stock, \$1 par, and 60,000 shares of class B common stock, \$1 par, in addition to certain indebtedness. As of Aug. 31, 1959, the principal stockholders of the company were Leon R. Sikes, Sr., Chairman of the Board of Directors, who owned 20,520 shares of the class A common and 10,200 shares of the class B common; James W. Sikes, President and director, who owned 24,075 shares of the class A common and 10,200 shares of the class B common; Leon R. Sikes, Jr., who owned 22,320 shares of the class A common and 10,200 shares of the class B common; and Leon R. Sikes, Sr., James W. Sikes, and Leon R. Sikes, Jr., as trustees under a trust agreement, who owned 30,600 shares of the class B common stock of record only. Other holders of more than 10% of any class of the company's securities were Jobie R. Watson, Robert C. Brown, Elmer Rich, Sr., and Elmer Rich, Jr., and Franklin J. Rich, as trustees under a trust agreement.

Of the net proceeds to be realized from the sale of the additional shares of class A common stock, it is proposed that approximately \$87,500 will be used for the retirement of short-term bank loans and approximately \$437,500 will be used to provide additional working capital and/or for general corporate purposes, of which approximately \$250,000 may be expended for additional facilities.

#### Flying Tiger Line, Inc.—Notes Bought by Road—

See New York Central RR. below.—V. 190, p. 1770.

#### Ford Motor Co.—Registers With SEC—

The company filed on Nov. 19 a registration statement with the SEC covering 2,000,000 shares of common stock, \$5 par value, to be offered for sale to the public. The public offering price and underwriting terms are to be supplied by amendment. The shares are being made available for public sale upon conversion of an equal number of shares of non-voting class A stock of the company now owned by the Ford Foundation, Blyth & Co., Inc., The First Boston Corporation, Goldman, Sachs & Co., Kuhn, Loeb & Co., Lehman Brothers, Merrill Lynch, Pierce, Fenner & Smith, and White, Weld & Co. are named as the principal underwriters. The prospectus states that the sale of the shares is to enable the Foundation to effect a further diversification of its investments.—V. 190, p. 1419.

**Frantz Manufacturing Co.—Stock Offered**—Blair & Co. Inc. and A. C. Allyn & Co. Inc. were joint managers of an underwriting group which offered on the morning of Nov. 17, 160,000 shares of common stock (par \$1) at a price of \$15 per share. This offering was oversubscribed.

**PROCEEDS**—None of the proceeds from the sale of the stock will accrue to the company as the shares are already issued and outstanding and are being sold for the account of certain selling stockholders, including officers of the company.

**BUSINESS**—Frantz Manufacturing Co., with its executive offices and plant located in Sterling, Ill., is engaged in the design, development, production and distribution of builders' hardware. Primarily overhead type garage door hardware. The company has two wholly-owned subsidiaries, Northern Door Corp. engaged primarily in the manufacture of wooden garage doors, and Sterling Commercial Steel Ball Corp., which manufactures steel balls used in a variety of items manufactured by the parent company and others. The company was incorporated in August, 1909 and its initial product was sliding barn door hardware. From this single item the company has expanded its line to a number of different basic products.

**EARNINGS**—For the fiscal year ended June 30, 1959, the company and its subsidiaries had consolidated net sales of \$10,073,327 and consolidated net income of \$692,785, equal to \$1.385 per share of common stock.

**TRANSFER AGENT**—The Northern Trust Co., 50 South La Salle Street, Chicago 90, Ill.

**REGISTRAR**—The First National Bank of Chicago, 38 South Dearborn St., Chicago 90, Ill.

#### CAPITALIZATION AT SEPT. 10, 1959

	Authorized	Outstanding
*4% promissory note	\$200,000	*\$80,000
Common shares (par \$1)	1,000,000	\$500,039

\*Balance payable in annual installments of \$40,000 each on March 1, 1960 and 1961.

†Exclusive of 28,165 shares held in the treasury of the company.

**NOTE**—Pursuant to an amendment to and Restatement of Articles of Incorporation adopted by the shareholders Sept. 9, 1959, each of the 3,000 common shares, \$100 par value of the company outstanding on such date (including 159,972 treasury shares) was changed into 176.06 common shares, \$1 par value, with appropriate adjustments to eliminate fractional shares.

**DIVIDENDS**—On Oct. 21, 1959, the directors declared a quarterly dividend on all shares to be outstanding after this offering of 20c per share payable Jan. 5, 1960 to holders of record Dec. 15, 1959. It is expected that further dividend payments will be considered from quarter to quarter. Future dividends are dependent upon earnings, the financial condition and requirements of the company and other factors, including general economic conditions.

The company has paid dividends on its common shares in each year since 1936.

**UNDERWRITERS**—The underwriters named below have severally agreed, to purchase the respective numbers of common shares set forth below:

Shares	Shares
Blair & Co., Inc.	40,250
A. C. Allyn & Co., Inc.	40,250
Walston & Co., Inc.	18,500
Straus, Blosser & McDowell	16,500
Golkin, Bomback & Co.	10,000
Bell & Farrell, Inc.	10,000
Howard E. Pill & May, Inc.	5,000
Cruttenden, Podesta & Co.	5,000
DeYoung & Co.	3,500
Mullaney, Wells & Co.	3,500
Kay, Richards & Co.	2,500
Courts & Co.	2,500
Goodbody & Co.	2,500

—V. 190, p. 1178.

#### General Precision Equipment Corp.—Reorganization—

Formation of a major new electronics company through a consolidation of the four principal subsidiaries of General Precision Equipment Corporation is being announced today (Nov. 23) by J. W. Murray and D. W. Smith, Chairman and President, respectively, of the parent holding company.

The four General Precision subsidiaries involved are General Precision Laboratory Incorporated (GPL) of Pleasantville, N. Y.; Kearfott Company, Inc. of Little Falls, N. J.; Librascope, Incorporated of Glendale, Calif.; and Link Aviation, Inc. of Binghamton, N. Y.

Effective Jan. 4, 1960, each of these companies will become a division of a new operating company to be known as General Precision, Inc. Mr. Murray and Mr. Smith will hold offices in the new company corresponding to their offices in the parent holding company, and the managements of the divisions will remain the same as at present.—V. 190, p. 971.

#### General Precision, Inc.—To Be Formed—

See General Precision Equipment Corp., above.

**General Underwriters, Inc.—Common Capital Stock Offered**—Lovan Securities Co., Inc., of Pine Bluff, Ark., on Nov. 9 publicly offered on a best-efforts basis, 210,000 shares of common capital voting stock (par 25c) at \$1 per share. 195,000 shares are being offered for the company's account and the remaining 15,000 shares are being offered for the underwriters' account.

**PROCEEDS**—The proceeds will be to supplement the company's prime needs for additional capital and to provide working capital for larger inventory and better merchandising methods for the furniture department of the business; to provide for financing capital for the handling of loans and discounts on automobiles and personal property in conjunction with the insurance department; to provide funds to develop and finance the Real Estate Department (real estate management department and sales department), which is in its infancy, and to finance insurance policy loans.

**BUSINESS**—General Underwriters, Inc., started in 1948 as an individually owned insurance agency in Pine Bluff, Ark. The company was joined by Franklin A. Reichen in early 1957. Mr. Reichen had operated as an individual insurance and real estate agent. On April 22, 1957, a corporate charter was granted under the name General Underwriters, Inc., which maintained offices in the National Building, Pine Bluff, Ark. The business has steadily increased since incorporation. The eight months' period of operations from May 1, 1957 to Dec. 31, 1957, compared to a like period in 1958, indicates that the insurance premium writings increased 28%.

Shults Furniture Co. was first operated in 1946 under the name of National Home & Auto Store. The firm first began operation as a partnership between the Shults Brothers, J. M. Nolan Shults and Veibert Shults, at 213 Pine Street, Pine Bluffs, Ark. In 1948 the firm changed its name to Shults Furniture Co. In 1955 the firm purchased Dixon Furniture Co., which was located at 211 Pine St. This purchase gave them a total floor sales area of 6,000 square feet. The firm was incorporated under Arkansas law on Sept. 23, 1957.

General Underwriters, Inc., and Shults Furniture Co. merged on Jan. 13, 1959. On the effective date of the merger, General Underwriters, Inc., owned 124,000 shares of stock in Shults Furniture Co., Inc. On this date Shults Furniture Co. owned 50,000 shares of stock in General Underwriters, Inc. This merger was pursuant to Arkansas Corporation Laws whereby both Shults Furniture Co. and General Underwriters, Inc., were merged, thus forming a third corporation under the name of General Underwriters, Inc. Since the inter-company stock holdings did not represent additional assets in the merged company, the merged company cancelled and eliminated this stock. The merger, by these terms, was approved by the stockholders of both companies. By this method, the company was able to reduce the number of shares outstanding and was not required to include these shares as treasury stock. The stock has been cancelled and is not in existence in the issuer. The offices of General Underwriters, Inc., were moved from the National Building to the location of Shults Furniture Co., 211-213 Pine Street, Pine Bluff, Ark.

Effective Feb. 1, 1959, General Underwriters, Inc., purchased Lockwood Furniture Co. located at 215 Pine Street, adding 3,000 square feet to the floor sales area of the company.

During approximately 8 months of joint operation of the merged company, it earned a net profit of \$8,534.74. A relatively small addition to the working capital of the furniture department could make possible a very large increase in sales.

The furniture department sells both nationally and locally advertised brands of merchandise. It sells children and adult furniture, household appliances and some yard and gardening equipment.

The real estate department has only been in operation approximately eight months. It will handle the sales, leasing and renting of all types of real estate all over the State of Arkansas. It will act as broker on real estate loans and handle note collections. It will manage real estate rentals and leasing on the standard commission basis.

The loan department will make general loans on merchandise purchased through the furniture department. At the present time it is making only small automobile loans. Each loan is in conjunction with the insurance department. It hopes to make larger loans on periods up to 24 months.

The insurance department sells a complete line of Fire and Casualty Insurance, Health and Accident Insurance and Life Insurance. It has agency contracts with both national and local companies.—V. 189, p. 1794.

#### Georgia-Pacific Corp.—To Amend Charter—

The stockholders on Dec. 4 will consider amending the charter so as to: (a) create 100,000 shares of a new convertible preferred stock, \$100 par value; (b) delete all provisions relating to previously authorized 5% cumulative preferred stock.—V. 190, p. 1734.

#### Glasspar Co.—Stock Split—

On Nov. 12 shareholders of Glasspar Co., said to be the nation's largest manufacturer of fiber glass outboard boats, cleared the way for a two-for-one split of the common stock by approving amendments to the company's articles of incorporation. The amendments, which were proposed by the directors on Sept. 17, call for an increase in the authorized common stock from 1,000,000 to 4,000,000 shares and a change in the current \$1 par value to 50 cents par value.

The two-for-one split of the common stock outstanding was subject to the shareholders approval of the amendments. This stock split became effective on Nov. 13, 1959 upon filing of the amendments with the Secretary of State of the State of California.

Giving effect to the split there are approximately 1,128,952 shares of common outstanding.—V. 190, p. 1295.

#### Great Northern Ry.—Earnings—

	1959—Month—1958	1959—10 Mos.—1958
Period End. Oct. 31—		
Railway oper. revenue	22,637,250	213,340,580
Railway oper. expenses	15,983,836	165,317,513
		159,643,709
Net revenue from railway operations	6,673,414	48,023,067
Net ry. oper. income	3,070,527	18,402,753

—V. 190, p. 1834.

#### Greenwich Water System, Inc.—Bond Sale Proposed—

This corporation, located in Wilmington Del., has applied to the SEC for an order exempting from the prohibition of the Investment Company Act the proposed sale by Greenwich of \$3,000,000 of collateral trust bonds to Investors Mutual Inc., Minneapolis, Minn., a registered investment company, and the Commission has issued an order giving interested persons until Nov. 30, 1959, to request a hearing on the proposal.

Subject to the issuance of the order of exemption, Greenwich proposes to sell \$4,500,000 of 6% collateral trust bonds, due in 1984, at par plus accrued interest, to three institutional investors, including Investors Mutual. The other two institutional investors are Lincoln National Life Insurance Co. of Fort Wayne, Ind., which will purchase \$1,000,000 of the bonds, and Home Life Insurance Co. of New York, which will acquire the remaining \$3,500,000 of the bonds. Greenwich is a wholly-owned subsidiary of American Water Works Co., Inc., and Investors Mutual owns approximately 5.5% of American's voting securities. Because of this affiliation, the transaction is prohibited under the Investment Company Act unless an exemption is granted by the Commission.—V. 166, p. 1683.

#### Hammarlund Manufacturing Co., Inc.—To Be Acquired

See Telechrome Manufacturing Corp. below.—V. 183, p. 557.

#### Heli-Coil Corp.—Registers With SEC—

This corporation, located at Shelter Rock Lane, Danbury, Conn., filed a registration statement with the SEC on Nov. 18, 1959, covering 157,500 shares of its common stock, without par value, to be offered to holders of outstanding shares of the capital stock, \$10 par value, of Grip Nut Corp. The holders of 95.7% of the outstanding Grip Nut capital stock entered into an agreement with Heli-Coil on Oct. 21, 1959, to exchange their holdings of 103,055 shares of Grip Nut stock for 150,850 shares of Heli-Coil's common stock. Heli-Coil is not obligated to accept less than 100% of the 107,600 outstanding shares of Grip Nut stock but may at its option accept a lesser percentage (though



not less than 80%). In the event that Heli-Coil exercises its option to accept less than 100% of the outstanding Grip Nut stock, it will issue a number of its shares proportionately reduced from the 157,500 shares. The prospectus states that, although the agreement between Heli-Coil and the Grip Nut stockholders contains a representation that, except for 31,480 of the 157,500 shares, the Grip Nut stockholders have no present intention of selling any of the shares of Heli-Coil that they receive pursuant to the proposed exchange for a period of six months following the exchange, all or part of the shares of Heli-Coil's stock may be sold from time to time by any of the exchanging Grip Nut stockholders on the American Stock Exchange or otherwise at prices current at the time of sale. Heli-Coil will receive no part of the proceeds of any of such sales.—V. 189, p. 2784.

#### Hiller Aircraft Corp.—Merger Off—

See Twin Coach Co. below.—V. 190, p. 1938.

#### Honeycomb Products, Inc.—Files With SEC—

This Lorain, Ohio, company on Nov. 10 filed a letter of notification with the SEC covering 90,000 shares of capital stock (no par) to be offered at \$3 per share, through Hardy & Hardy, New York.

This company is a sub-licensee under an agreement with Continental Can Co. and the proceeds will be used to purchase from Continental Can Co. all the machinery previously used by Continental in the production of Honeycomb Products.

**Housatonic Public Service Co.—Rights Offering to Stockholders—**This company is offering to holders of its common stock rights to subscribe for 76,642 additional shares of common stock at the subscription price of \$23.65 per share, on the basis of one share of the additional stock for each five shares of common stock held of record on Nov. 17, 1959. The subscription offer to stockholders will expire at 3:30 p.m. (EST), on Dec. 3, 1959. Allen & Co. and Bacon, Whipple & Co. will underwrite the offering by purchasing any unsubscribed portion of the stock.

**PROCEEDS—**Net proceeds from the sale of the additional common shares will be used by the company in part to provide for payment of short-term bank loans in the principal amount of \$1,100,000 incurred during 1959 in connection with the construction program. The balance of the proceeds will be applied toward further construction expenditures.

**BUSINESS—**The company is engaged in the production, purchase, distribution and sale of electricity and the distribution and sale of natural or mixed natural and manufactured gas in various Connecticut locales.

**EARNINGS—**For the eight months ended Aug. 31, 1959, the company had total operating revenues of \$7,282,653 and net income of \$676,720, equal to \$1.53 per common share. Capitalization—Upon completion of current financing, outstanding capitalization of the company will consist of \$9,600,000 of long-term debt; 459,851 shares of common stock and 139,397 shares of 5.60% cumulative preferred stock.

**DIVIDEND RECORD—**Dividends of 35 cents per share have been paid quarterly since Feb. 2, 1942, with the exception of three quarterly periods during the year 1943 when dividends of 40 cents per share were paid. It is the present intention of the directors to continue to declare and pay dividends quarterly, but the company makes no representations as to the amount of future dividends which are necessarily dependent on earnings, financial requirements and other factors.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING		Authorized	Outstanding
Long-term debt:			
First mortgage bonds, 3 3/4% series, due 1979	\$6,500,000		\$6,500,000
First mortgage bonds, 4 3/4% series, due 1982	2,000,000		2,000,000
First mortgage bonds, 4 1/2% series, due 1983	1,100,000		1,000,000
Capital stock (par \$15)	1,000,000 shs.		
5.60% cumulative preferred stock			139,397 shs.
Common stock			459,851 shs.

\*All held by the Equitable Life Assurance Society of the United States.

**UNDERWRITERS—**The underwriters named below have severally agreed to purchase from the company all of the shares of common stock not subscribed for by the stockholders in the respective percentages set forth opposite their names: Allen & Co., 50%; Bacon, Whipple & Company, 50%.—V. 190, p. 1835.

#### Hydro-Aire Co.—Acquisition—

This Burbank (Calif.) company has purchased the business of Lyndon Aircraft of Newark, N. J., and will incorporate that company's products into its own operation, the California firm revealed on Nov. 2.

For an undisclosed sum of cash, Hydro-Aire has purchased the business backlog, spares commitments, tooling, designs and drawings of the east coast firm. No buildings or real estate are involved.

Transfer of all assets involved will become effective on Dec. 15. Lyndon Aircraft is a division of Scovill Manufacturing Co. of Waterbury, Conn. It manufactures, as proprietary items, magnetic flutter dampeners and actuators for the aircraft and missile industries.

Lyndon's products will be assimilated into Hydro-Aire's manufacturing operation in Burbank by the end of the year. Marketing activity for the new line will start immediately, Hydro-Aire said.

Hydro-Aire, a division of the Crane Co., currently manufactures anti-skid braking systems, fuel systems controls, pneumatic and hydraulic controls, actuation systems and electronic devices. Its markets primarily are the aviation, missile and truck transport fields.—V. 174, p. 2189.

#### Indiana General Corp.—Merger—

Negotiations leading to the merger of the Indiana Steel Products Co. and General Ceramics Corp. under the above name were conducted by Kalman & Co., Inc., and Arnold and S. Bleichroeder, it was announced on Nov. 17.

#### Indiana & Michigan Electric Co.—Borrowings Cleared By Securities and Exchange Commission—

The SEC has issued an order authorizing this Fort Wayne, Ind. company, to make bank borrowings from time to time prior to Sept. 30, 1960, in an aggregate amount not exceeding \$25,000,000 at any one time outstanding. The funds borrowed will be used to pay in part the company's costs of construction during the last six months of 1959 and all of 1960, estimated at \$12,000,000 and \$23,000,000, respectively.—V. 190, p. 1296.

#### Indiana Steel Products Co.—Registers in New Name—

The Indiana Steel Products Co., 405 Elm St., Valparaiso, Ind., filed a registration statement with the SEC on Nov. 12, 1959 covering 208,270 shares of common stock, \$1 par value, of Indiana General Corp. The name of Indiana Steel was changed to Indiana General Corp., effective Nov. 16, 1959, pursuant to the terms of a merger of General Ceramics into Indiana Steel. The merger, which has been approved by the stockholders, became effective Nov. 16.

The 208,270 shares being registered represent shares of Indiana General common stock which were issued to the stockholders of General Ceramics pursuant to the terms of the merger. The prospectus states that all or part of these 208,270 shares may be sold from time to time by such stockholders on the Midwest Stock Exchange or otherwise at prices current at time of sale. Indiana General will receive no part of the proceeds of any such sales.—V. 189, p. 1891.

**International Tuna Corp.—Stock Offered—**Gates Carter & Co., Inc., of Gulfport, Miss., on Nov. 10 publicly offered 175,000 shares of class "A" cumulative preferred common stock (par 50 cents) at \$1 per share, on a best

efforts basis. The dealer discount is 10 cent per share. An additional 67,500 shares of common stock (par 50c) will be issued in payment of property acquired by the corporation and payment of underwriting and other expenses.

**PROCEEDS—**The net proceeds will be used for construction of fish freezer, additional working capital, and for other corporate purposes.

**BUSINESS—**International Tuna Corp. is a Mississippi corporation organized Dec. 31, 1954, as Marine Sales and Service, Inc. On Jan. 14, 1959, the corporation adopted its present name to indicate more accurately the nature of its business. Its address is 102 West Krebs Ave., Pascagoula, Miss. The company business is operated in three parts or divisions which are set out below.

(a) Marine Sales and Service Division—Since 1954, the corporation has operated a general marine business, and has a 428 foot fuel dock. It is conveniently located on the east bank of the Pascagoula River, two miles from its mouth, adjacent to the Louisville & Nashville Railroad main line, and within four blocks of the Pascagoula business district. While it enjoys a steady fuel and supply business throughout the year, the sales volume is heaviest in the summer when fishing is at its peak. Many shrimp boats come from Florida and other states and make their headquarters at the company dock. Fuel sales have steadily increased with seasonal variation. Gallons sold now exceed 60,000 per month during the summer peak. The company plans eventually to bring in fuel by barge at a cost low enough to wholesale it to other outlets in or near Pascagoula.

The company acts as distributor for various manufacturers. It represents U. S. Rubber, Southland Battery Co., Shell Oil Co., Nippon Gyomo Sengu, Kaisha, Ltd., Brownell Co., and Winslow Engineering Co.

(b) Drake-Wilson Division was acquired by purchase effective Jan. 1, 1959. Information obtained in the development of this business indicates it has a potential for profitable operation.

Drake-Wilson is now an established name in the mink ranch trade. It is recognized as having one of the best available foods for mink at a favorable location for cheap transportation. Northwood Fur Farm at Cary, Ill., the largest mink grower in the United States, has been a customer of the company for the past three seasons; and its orders for 1959 amount to \$40,000.

Eighty-six thousand tons of fish are now being consumed annually in the mink industry. The company expects to sell 5,000 tons annually. At present it is selling only 1,500 tons annually due to limited freezer capacity, for which reason a single order for 500 tons was turned away in July, 1959.

(c) Tuna Fishing Division hopes to capitalize on tuna fishing in the Gulf, which for the past three years has averaged \$100,000 annually. The company president has been operating his own tuna boat in the Gulf for three years, and three other boats are now fishing in this area for tuna. This experience and the records of the United States Fish and Wildlife Service indicate that a fair sized tuna industry can be supported from the Gulf of Mexico.

Owners of other vessels have written the company of their intention to engage in tuna fishing in the Gulf also. These additional boats will become potential supply customers of the company.

International Tuna Corp. will acquire a 51% interest in the tuna fishing vessel "Southland," after which it will become actively engaged directly in tuna fishing.

The present tuna catches are being canned at the Bluff Creek Canning Co. of Vancleave, Miss., by Mr. Hermes Gautier, a local industrialist for West Coast Tuna packers.—V. 190, p. 772.

#### International Utilities Corp.—Files With SEC—

This corporation, of 44 Wall Street, New York, N. Y., filed a registration statement with the SEC on Nov. 13, 1959, covering 350,000 shares of \$2 convertible preferred stock, cumulative, \$25 par value, to be offered for public sale both in the United States and Canada. The number of shares to be offered in each country, the public offering price, and the underwriting terms are to be supplied by amendment. Butcher & Sherrerd is listed as the principal underwriter of the offering in the United States.

Incorporated under the laws of Maryland on Oct. 8, 1924, International Utilities is a holding company owning shares of public utilities operating in western Canada. As of Oct. 31, 1959, it had outstanding 2,459,073 shares of common stock, \$5 par value, and \$6,000,000 of notes payable to banks. Of the net proceeds from the proposed preferred stock offering, \$6,000,000 will be used to retire the bank notes and the balance will furnish the company with additional working capital and will be available to meet the construction and expansion requirements of its subsidiaries and will also be available for investments by International in securities of United States and Canadian companies, including natural gas pipeline projects and other natural gas and power projects.—V. 190, p. 973.

#### Investors Counsel, Inc., New York, N. Y.—Files With Securities and Exchange Commission—

The corporation on Nov. 2 filed a letter of notification with the SEC covering 300,000 shares of class A common stock (non-voting) to be offered at par (one cent per share), without underwriting. The proceeds are to be used for general corporate purposes.

#### Kennesaw Life & Accident Insurance Co.—Registers With Securities and Exchange Commission—

This company, located at 165 Luckie St., N. W., Atlanta, Georgia, filed a registration statement with the SEC on Nov. 12, 1959, covering 331,836 shares of common stock to be offered for subscription by the holders of the company's common stock on the basis of one share for each four shares held. The unsubscribed shares will be offered to the public through an underwriting group headed by The Robinson-Humphrey Co., Inc. The subscription price and an underwriting fee to be paid in return for the underwriters' obligation to purchase all of the unsubscribed shares will be supplied by amendment. In addition to expenses, estimated at \$50,000, and the underwriting fee, which will be paid regardless of the number of unsubscribed shares the underwriters are called upon to purchase, the underwriters may realize a profit or loss on the public sale of the stock since the price is to be not less than the subscription price (less any concession allowed to dealers) nor more than the highest price at which the stock is being offered in the over-the-counter market by dealers not participating in the distribution (plus dealers' concession). In the event that the proceeds to underwriters exceeds the price paid to the company the underwriters will pay the company 50% of the excess proceeds.

The net proceeds to the company will be added to its general funds to increase the capital and surplus accounts. The company has outstanding 1,327,344 shares of \$1 par value common stock.—V. 189, p. 483.

#### Knott Hotels Corp.—Net Soars—

Net profit from operations for the nine-month period ending Sept. 30, 1959 amounted to \$829,960 according to Willard E. Dodd, President. Gross operating receipts were \$19,480,002 which represented a record high for this period.

Earnings per share amounted to \$1.80 from operations compared with \$1.00 for the nine-month period last year. In addition, there were earnings of 93 cents per share from the sale of capital assets during 1958.

In 1958, the total net profit from operations amounted to \$451,773. The gain on sale of capital assets amounted to \$421,351.

A slight improvement in activity during the first two months of the third quarter, July and August, was climaxed by considerable gain during September when the New York City hotels of the company reported an average occupancy rate of 90%. Room occupancy rate for the entire chain for the nine-month period was 78.9% compared with 77.4% during 1958.—V. 180, p. 254.

**Land Bank of France—Registers With SEC.** The Republic of France and Credit Foncier de France (the Land Bank of France) filed a registration statement Nov. 18 with the Securities and Exchange Commission relating to the proposed issue of \$50,000,000 of guaranteed external loan bonds due 1979 of Credit Foncier de France. The bonds are to be unconditionally guar-

anteed as to payment of principal and interest by the Republic of France.

The bonds will not be redeemable prior to Dec. 15, 1969 except by operation of the sinking fund, which will begin in 1964 and is designed to retire the entire issue by maturity.

The offering of the bonds, which is expected to take place on or about Dec. 9, 1959, will be underwritten by a nationwide group of investment firms headed by Morgan Stanley & Co. and Lazard Freres & Co.

Credit Foncier de France, a French corporation organized in 1852, is principally engaged in making long-term mortgage loans and loans to municipalities and in discounting paper evidencing medium-term borrowings. The principal executive officers of Credit Foncier are appointed by the French Government, and the greater part of Credit Foncier's present activities relates to various government housing programs. Credit Foncier obtains the funds required to make these loans primarily through sale of its long-term debt securities and through borrowings from the French Government.

The proposed issue will be the first offering of United States dollar bonds by Credit Foncier, and will also represent the first public offering of bonds issued or guaranteed by the Republic of France in the United States market since 1930. The proposed offering will be the largest foreign bond issue publicly offered in the United States market by a foreign borrower other than Canada since prior to World War II.

#### Land Title Insurance Co.—To Be Merged—

See Security Title Insurance Co., below.—V. 180, p. 2083.

#### Magna-Bond, Inc., Camden, N. J.—Files With SEC—

The corporation on Nov. 9 filed a letter of notification with the SEC covering 150,000 shares of common stock (par 10 cents) to be offered at \$2 per share, through American Diversified Securities, Inc., Washington, D. C.

The proceeds are to be used for general corporate purposes.

#### Maremont Automotive Products, Inc.—Acquisition—

This Chicago producer of automotive replacement parts has acquired Muskegon Camshaft Co., Muskegon, Mich., producer of camshafts for automotive, aircraft, industry, and diesel locomotive engines.

Maremont purchased 100 of Muskegon Camshaft stock for an undisclosed sum.—V. 190, p. 1735.

#### Michigan Wisconsin Pipe Line Co.—Correction—

The company has called for redemption on Dec. 15, next, through operation of the sinking fund, \$505,000 of its 6 1/4% first mortgage pipe line bonds (not 6% as previously reported) series due June 15, 1977.—V. 190, p. 2042.

#### Mid-America Minerals, Inc.—Registers With SEC—

This corporation, located at 500 Mid-America Bank Building, Oklahoma City, Okla., filed a registration statement with the SEC on Nov. 16, 1959, covering 400,000 shares of class A common stock, \$1 par value, to be offered for public sale at a price of \$5 per share. No underwriting is involved. Shares may be subscribed for by the payment of cash at the time of subscription or may be subscribed for in exchange for property interests.

The company is engaged in the business of oil and gas exploration, development operation, and production. At Sept. 30, 1959, it had outstanding 293,517 shares of class A common stock, \$1 par value; 11,621 shares of class B common stock, \$1 par value; \$1,176,000 of 5% debentures, due Aug. 1, 1972, and \$194,250 of 5% debentures, due Aug. 1, 1973; and bank notes and obligations incurred in the purchase of properties, aggregating approximately \$1,500,000. Proceeds from the stock offering will be applied toward the payment of bank loans or other obligations in connection with acquisitions of properties, and any proceeds not so used will be retained to increase the working capital of the corporation.—V. 190, p. 1182.

#### Minitran Corp., Newark, N. J.—Files With SEC—

The corporation on Oct. 30 filed a letter of notification with the SEC covering 150,000 shares of common stock (par one cent) to be offered at \$2 per share, through Pleasant Securities Co., Newark, N. J. The proceeds are to be used for general corporate purposes.

#### Munston Electronic Manufacturing Corp., Islip, N. Y.—Files With Securities and Exchange Commission—

The corporation on Nov. 9 filed a letter of notification with the SEC covering 50,000 shares of common stock (par 10 cents) to be offered at \$6 per share, through Heft, Kahn & Infante, Inc., Hempstead, N. Y. The proceeds are to be used for general corporate purposes.

**(A. A.) Murphy & Co., Inc.—Preferred Stock Offered—**Piper, Jaffray & Hopwood, of Minneapolis, Minn., on Nov. 17 publicly offered 5,500 6% prior preferred shares, 1956 series, at par (\$50 per share).

**PROCEEDS—**The net proceeds to be received by the company will be used as additional working capital and/or applied to the reduction of outstanding bank loans.

**BUSINESS—**A. A. Murphy & Co., Inc. was incorporated under Minnesota law on June 28, 1946. Its principal office is located at 174 East Sixth Street, St. Paul, Minn. The company is engaged in the consumer finance business in 11 central and midwestern states.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING		Authorized	Outstanding
Current loans from banks and others			\$9,117,000
Term loans—			
Senior term loans, due serially to '69	\$7,590,000		6,300,000
Subord. term loans, due ser. to '68	2,200,000		1,575,000
Prior preferred shares (par \$50)	40,000 shs.		
6%, 1947 series	20,000 shs.		13,225 shs.
6%, 1958 series	19,600 shs.		19,600 shs.
Common stock (par \$10)			
Class A shares	53,000 shs.		48,014 shs.
Class B shares	40,000 shs.		35,194 shs.

\*Includes current serial maturities. An additional senior term loan of \$500,000 was made on Sept. 28, 1959.

†Not including 55 shares held in the treasury. The present sinking fund requires the retirement of 800 shares per year; 6,720 shares have been previously retired through the sinking fund and may not be reissued.

‡This series was increased from 14,500 shares to 20,000 shares (sometime subsequent to Aug. 31, 1959) and 430 of these shares have previously been retired through the sinking fund and may not be reissued, leading a total of 19,500 shares.—V. 190, p. 1940.

**National Union Fire Insurance Co.—Offering Completed—**This company on Nov. 17 announced that, in connection with its recent offering to stockholders of 200,000 shares of capital stock, subscriptions were received for 198,886 shares, or 99.4%. The remaining 1,114 shares were delivered pursuant to sales made by The First Boston Corporation, representing the underwriting group, during the standby period.—V. 190, p. 1735.

**Nazareth College, Nazareth (Kalamazoo), Mich.—Notes Offered—**B. C. Ziegler & Co., of West Bend, Wis., on Nov. 17 publicly offered \$1,500,000 of 5%, 5 1/4%, 5 1/2% and 5 3/4% direct obligation serial notes of Nazareth College (a Michigan non-profit corporation of Catholic Sisters of the Congregation of the Sisters of St. Joseph) Nazareth (Kalamazoo), Mich. The notes were offered at 100% plus accrued interest. These notes are dated Oct. 1, 1959. This 12-year issue carries the following interest coupons: 5% on the Oct. 1, 1961 maturity; 5 1/4% through



Oct. 1, 1963; 5½% from Jan. 1, 1964 through Oct. 1, 1967; 5¾% from Jan. 1, 1968 through April 1, 1971. Dealer concessions on this issue are 1% through October, 1964; and 1¼% from January, 1965 through October, 1968; 1½% from January, 1969 through October, 1970. For other financing details, see V. 190, p. 2042.

#### New York Central RR.—Buys "Tiger" Notes—

The railroad has acquired \$5,000,000 of 5½% convertible notes of The Flying Tiger Line, Inc., world's largest all-freight air carrier. The notes are convertible to common stock of the airline for ten years at \$20 per share, and for five years thereafter at \$25 per share. The funds will be drawn down in 1961, and will be used to purchase additional equipment to augment the fleet of Canadair aircraft now on order, to handle anticipated increased business.

Alfred E. Perlman, President of the Central, made these comments on the transaction today:

"We believe that the public interest requires the efficient usage of all modes of transportation, including air. Furthermore, we believe the air freight business to be complementary to, and not directly competitive with railroad traffic. The Flying Tiger Line is the largest all-freight air carrier in the world, and has been a pioneer in the development of this mode of transportation.

"We look forward to the increased utilization of all modes of transportation in order that the shipping public may receive the maximum benefit from the nation's transportation plant."—V. 190, p. 1940.

#### Norris-Thermador Corp.—Acquisition—

K. T. Norris, Chairman of Norris-Thermador Corp., and R. A. Gunn, President of Russell Bolt & Manufacturing Co. on Nov. 16 announced agreement on the acquisition of Russell Bolt by Norris-Thermador.

Norris commented that this acquisition, which is for cash, adds a broad line of fasteners to the existing metal products made by the corporation. Russell manufactures and distributes alloy and stainless steel bolts, screws, and other fasteners. Manufacturing operations are conducted in Los Angeles and distribution is from warehouses in Los Angeles and San Francisco.

The Russell sales of the year ended July 31, 1959 were approximately \$4,800,000.

**PLANT EXPANSION**—Norris-Thermador Corp. announced on Nov. 18 plans for further expansion of its vitreous china plumbingware plant near Pomona, Calif.

Officials stated that six additional acres of land had been purchased, and that building plans were nearing completion to add 50% capacity to its plant. It was revealed that approximately \$1,000,000 would be spent in the construction of a new kiln, and other processing equipment, "to meet the growing market demands of the West Coast."—V. 190, p. 975.

**North American Car Corp.—Equipment Trust Certificates Placed**—This company has placed \$3,100,000 of 5¼%-5¾% equipment trust certificates maturing June, 1960, through December, 1974, at a price of 100% and accrued interest. \$1,770,000 principal amount of these certificates were placed directly with banks; the remaining \$1,330,000 of these certificates were placed privately, through Gloré, Forgan & Co. This announcement was made on Nov. 2.—V. 189, p. 2460.

#### Northeastern Gas, Inc., Wichita, Kan.—Files With SEC

The corporation on Nov. 9 filed a letter of notification with the SEC covering 7,863 shares of common stock to be offered at par (\$25 per share), without underwriting. The proceeds are to be used to purchase material and for working capital.—V. 190, p. 1526.

#### Northern Illinois Gas Co.—Financing Plans—

The utility is planning to sell \$10 to \$15 million of \$100 par straight preferred stock early next year. Marvin Chandler, President, disclosed on Nov. 17. Depending upon market conditions and the required Commission clearances, Jan. 12 will be the offering date.

"The issue will be offered," Mr. Chandler said, "through a nationwide underwriting group headed by The First Boston Corp. and Gloré, Forgan & Co. The proceeds expected to be raised through this financing will be used to retire any bank loans outstanding at that time, with the balance applied toward our 1960 construction program."

He stated that requirements prior to the proposed financing are expected to be met by temporary bank loans within the \$10 million line of credit the utility has with five Chicago banks. Northern Illinois Gas' most recent permanent financing was the sale of \$20 million of first mortgage bonds in the Summer of 1959.—V. 190, p. 1424.

**Northern Properties, Inc.—Common Stock Offered**—Candee & Co. and Peters, Writer & Christensen, Inc., on Nov. 18 publicly offered 150,000 shares of common stock (par \$2.50) at \$5 per share. This offering was oversubscribed and the books closed.

**PROCEEDS**—The proceeds to the company from this offering will be \$602,284.50 of which \$170,000 will be applied to the cash required to close title to the Baldwin Property. An additional \$50,574.70 will be applied to meet mortgage instalments of principal and \$29,693.42 will be applied to interest during the first year of operations ending July 31, 1960. The company may also utilize the proceeds of the sale of the shares offered to pay carrying charges, including taxes for its various properties.

The company expects to set aside the balance of proceeds (approximately \$342,817) as operating capital for developing its properties.

**BUSINESS**—The company was organized under the laws of New York on April 7, 1959 to engage in suburban real estate development. Although the company has acquired or is under contract to acquire approximately 634 acres of unimproved land in Westchester, Putnam and Dutchess Counties, N. Y., it has not yet commenced substantial operations. Since the company has acquired and will continue to acquire undeveloped land with a minimum cash payment, lands which it is under contract to acquire and lands presently owned by it are and will be encumbered by mortgages.

The company will act primarily as a community developer of unimproved acreage in New York City suburban areas. Its function will be to develop such acreage to the point at which home-builders and builders of commercial improvements can purchase parcels of property from the company in fully developed condition and proceed directly to home and commercial construction.

The company does not intend to engage in home construction. The company intends to engage independent contractors to perform the various developmental functions discussed above such as construction of roads and utilities. It believes that its capital position, managerial skills and large-scale operations will enable it to effect economies not normally available to smaller developers and builders.

#### CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

	Authorized	Outstanding
Mortgages		\$810,630
Common stock (\$2.50 par)	600,000 shs.	\$1,237,384 shs.

\*Options for the purchase of 170,000 shares have been authorized by the company at prices from \$5.50 per share to \$6.25 per share.

\*Including 23,695 shares to be issued in exchange for the Ardsley Property and the Scarsdale Property.

\*Adjusted to give effect to sale of shares and taking title subject to mortgages.

**UNDERWRITERS**—The company has agreed to sell to each of the underwriters named below and the underwriters have severally agreed to purchase the number of shares of common stock set opposite its name: Candee & Co., 90,000 shares, Peters, Writer & Christensen, Inc., 60,000 shares.—V. 190, p. 1182.

#### Northrop Corp.—To Increase Common Stock—

The stockholders on Dec. 8 will consider increasing the authorized common shares.—V. 190, p. 463.

#### Nova-Tech, Inc., Manhattan Beach, Calif.—Files With Securities and Exchange Commission—

The corporation on Nov. 4 filed a letter of notification with the SEC covering 120,000 shares of common stock (no par) to be offered at \$2 per share, through Holton, Henderson & Co., Los Angeles, Calif. The proceeds are to be used for development, purchase, parts for production, and additional working capital.

#### Nu-Line Industries, Inc.—Debentures With Warrants

—Woodard-Elwood & Co., of Minneapolis, Minn., on Nov. 17 publicly offered \$250,000 of 7% subordinated debentures due Oct. 1, 1969, in units of \$1,000 each, in registered form, with common stock purchase warrants entitling the holders of the warrants to purchase 25,000 shares of common stock (10c per share). Each \$1,000 debenture carries a warrant with it for the purchase of 100 shares of common stock at \$1,020 plus accrued interest.

The book value of the company's common stock on June 30, 1959 was approximately 33 cents per share.

These warrants that are being issued with these debentures are not exercisable until Jan. 1, 1961 and expire on Sept. 30, 1969. Between Jan. 1, 1961 and Sept. 30, 1962, inclusive, the warrants will be exercisable at the price of \$1.50 per share of the stock; between Oct. 1, 1962 and Sept. 30, 1963 the warrants will be exercisable at the price of \$2 per share of the stock; between Oct. 1, 1963 and Sept. 30, 1964, inclusive, the warrants will be exercisable at the price of \$2.25 per share of the stock; and between Oct. 1, 1964 and Sept. 30, 1969, inclusive, the warrants will be exercisable at the price of \$2.50 per share of the stock. The warrants are attached to the debentures and will not become detachable or transferable separately from the debentures until Jan. 1, 1961.

The debentures are redeemable, in whole or in part, at the option of the company, at par plus accrued interest, on any interest payment date after March 31, 1961 upon 30 days' written notice. The company is obligated to create, no later than April 1, 1963, a sinking fund for the redemption of the debentures, and will pay \$12,500 into the sinking fund in each fiscal year of the company commencing with the year beginning April 1, 1963, such payments to be made in semi-annual instalments of \$6,250. The sinking fund will be used for redemption of debentures, at par plus accrued interest, on each interest payment date commencing with April 1, 1963. Selection of debentures, for redemption, whether by operation of the sinking fund or otherwise, will be by lot. The company may satisfy its sinking fund obligations at any time to the extent of the face value of debentures purchased on the open market and retired.

**APPLICATION OF PROCEEDS**—After payment of the expenses of the sale of issuance of the debentures and warrants, including legal and accounting fees, documentary stamp taxes, printing costs, etc., estimated at approximately \$12,000, the net proceeds will initially be added to the company's working capital. Within a period of two or three months, a complete environmental testing laboratory will be established, at an estimated cost of \$30,000. In conjunction with this installation, a glass sealing department, of laboratory size but with production capabilities sufficient to meet current requirements, will be constructed at an estimated cost of \$10,000. Approximately \$110,000 will be used to finance in part the purchase of additional machine tool equipment.

The balance of the proceeds, approximately \$90,000, will be retained as working capital. Increased inventories will absorb a part of this sum. An orderly expansion of the company's facilities will require continued development of its engineering staff and will necessitate the procurement of many dies, molds, jigs and fixtures for the procurement of which working capital will be utilized.

**INTEREST REQUIREMENTS AND EARNINGS**—For the fiscal year ended March 31, 1959 the company's income before income taxes (not including Nu-Line, Inc.) amounted to \$132,625, or 7.5 times the initial annual interest expense of \$17,500 upon the subordinated debentures now offered. For the three months' period ending June 30, 1959, income before income taxes amounted to \$40,785, or 9.3 times the interest charge which would be applicable to such period.

**CAPITALIZATION**—The company is authorized to issue one million shares of common stock of the par value of 10c per share. As of Nov. 17, 1959, 692,000 shares are outstanding, 657,050 shares of which are owned by A. D. Van Horsen, President of the company. An additional 33,335 shares are reserved for issue upon exercise of the warrants issued in connection with this offering.

All shares are identical in all respects, and have equal voting rights; cumulative voting is not permitted. Shareholders of the company do not have a pre-emptive right to subscribe for additional shares of the company. No other class of stock is authorized.

Prior to July 1, 1959, the company's capitalization consisted solely of \$10 par value common stock, of which 5,000 shares were authorized and 3,280 issued and outstanding. On that date an additional 617 shares were issued to the shareholders of Nu-Line, Inc., in exchange for all of the issued and outstanding shares of common stock of the latter corporation, following which Nu-Line, Inc. was liquidated into the company. This exchange was made on the basis of relative book values of the stock of the two corporations.

In September 1959, the company adopted restated articles of incorporation which provide the present capitalization, and the 3,897 shares of \$10 par value stock then outstanding were exchanged for 600,000 shares of the new 10c par value common stock. In the same month an additional 92,000 shares were issued to A. D. Van Horsen in exchange for \$30,000 of the company's 6% debenture bonds owned by him.

**BUSINESS**—The business of Nu-Line Industries, Inc., which is a supplier to the electronics industry, has been conducted for more than eight years, although the enterprise did not assume corporate form until Aug. 30, 1955, when it was incorporated under Minnesota law. The company designs and builds to customers' specifications coaxial and multi-pin electrical connectors and precision parts for these devices. An electrical connector is a device used for joining electrical circuits; it is composed of metal and insulating parts designed and arranged so as to unite circuit members mechanically and electrically. Connectors are essential in the production of guidance control systems, computers, radar systems and other precision electronic equipment.

In order to satisfy customer requirements, the company plates the precision parts which it manufactures.

Demand for the company's products is based upon its demonstrated ability to maintain quantity production of parts having the high degree of reliability required for the devices in which its customers use its products. This reliability is achieved by its ability to control the machining and the precious metal plating of parts to the extremely close tolerance limits specified by its customers (five-one-millionths of an inch in the case of some plating operations).

A substantial portion of its business (approximately 85% for the fiscal year ended March 31, 1959) is for various facilities of the Atomic Energy Commission, including the Kansas City plant of Bendix Aviation Co., Los Alamos, Sandia and Livermore. Other customers include Minneapolis-Honeywell, Westinghouse Electric, Solar Aircraft, Control Data, Ordnance Associates and Aircsearch Mfg. Co. Substantially all of this other business is directly or indirectly for defense purposes.

A substantial reduction in overall defense expenditures by the United States could have a material adverse effect on the company's sales and earnings.

Until July 1, 1959 the plating operation now engaged in by the company was conducted by Nu-Line, Inc., the controlling shareholder of which was A. D. Van Horsen, President of the company. On that date, all of the assets and operations of Nu-Line, Inc. were acquired by the company.

The company's business has been conducted in approximately 16,000 square feet of space in two plants, located at 1011 South Fifth and 1015 South Sixth Street, Minneapolis, Minn.—V. 190, p. 1527.

#### Ohio Bell Telephone Company—Earnings—

Period End. Sept. 30—	1959—Month—1958	1959—9 Mos.—1958
	\$	\$
Operating revenues	23,549,444	20,604,618
Operating expenses	14,639,561	12,679,337
Federal income taxes	3,706,149	3,296,070
Other operating taxes	1,683,175	1,509,756
Net operating income	3,520,539	3,119,455
Net after charges	3,581,762	3,218,714

—V. 190, p. 1631.

#### One William Street Fund, Inc.—SEC Permits Acquisition—

The SEC has issued an order under the Investment Company Act permitting this fund to issue its shares at net asset value in connection with its acquisition of substantially all of the cash and securities of Wallau Corp., a personal holding company with three stockholders which engages in the business of investing and reinvesting its funds.—V. 190, p. 1736.

#### Outboard Marine Corp.—Earnings Soar—

Record sales and earnings for the fiscal year ended Sept. 30, 1959 were announced Nov. 10 by this Waukegan, Illinois, corporation.

William C. Scott, President of the large outboard motor manufacturing firm, disclosed that consolidated sales for the 1959 fiscal year totaled \$171,569,244, up \$12,856,262 or 8% over 1958, while earnings of \$13,784,974 this year compared to 1958 earnings of \$9,094,945 an increase of \$4,690,029 or 52%. Per share earnings were \$1.76 in 1959 and \$1.16 in 1958.

In addition to outboard motors under the Johnson, Evinrude, Gale-Bucaneer and private brand names, the corporation makes Lawn-Boy rotary power mowers, Pioneer chain saws, Cushman sport and industrial vehicles and Midland garden implements. Mr. Scott stated that sales of all product lines except mowers were up in 1959.

Mr. Scott attributed the increase in Outboard's earnings to higher volume, absence of last year's extraordinary expenses, and a vigorous cost reduction program. He pointed out that profit margins increased from 5.7% of sales in 1958 to 8.0% in 1959.

Shipments in the first quarter of fiscal 1960 will be affected by materials shortages resulting from the steel strike, according to Mr. Scott.—V. 190, p. 1183.

#### Pacific Vegetable Oil Corp.—To Split Stock—

This corporation announced on Nov. 12 that the board of directors has authorized a two-for-one stock split subject to shareholders' approval of an increase in the number of authorized shares. The shareholders will be asked to approve an increase in the capitalization of the company from 250,000 to 1,600,000 shares. Subject to their approval, the effective date of the split would be Dec. 1, 1959.

B. T. Rocca, Jr., President of the 35-year-old California firm, in making the announcement, stated that the increase in the number of authorized shares is necessary since 235,373 shares of the presently authorized 250,000 shares have already been issued.

The corporation is an international trading firm headquartered in San Francisco with offices and affiliates throughout California, as well as in New York, Nebraska and Montana, the Philippines, Japan, Holland, Mexico, and Central and South America. PVO is a leading Western producer and handler of vegetable oils and meals, grains, animal fats and marine oils. The company's manufacturing divisions produce high protein cattle and poultry feed concentrates as well as fertilizer raw materials.—V. 190, p. 1340.

#### Palomar Mortgage Co.—Registers With SEC—

This company, located at 4026 30th St., San Diego, Calif., filed a registration statement with the SEC on Nov. 16 covering \$750,000 of 15-year 7% subordinated sinking fund debentures, due 1974, (with common stock warrants attached), and 80,000 shares of common stock, \$1 par value, to be offered for public sale through an underwriting group headed by J. A. Hogle & Co. Each debenture will be issued in the denomination of \$1,000 with a warrant attached entitling the holder to purchase 100 shares of common stock prior to Nov. 30, 1962. Of the 80,000 shares of common stock to be offered, 20,000 shares are to be sold by Nels G. Severin, President, whose holdings now include 174,288 shares, or 69.2% of the outstanding common stock. The public offering price for the debentures, the prices at which the common stock may be purchased by the warrant holders, and the underwriting terms are to be supplied by amendment. Under the underwriting agreement, the underwriters have the option to purchase, any time within three years, 5,000 shares of common stock at a price equal to the public offering price to be supplied by amendment with respect to the present offering.

The company was incorporated in California in 1950, under the name of Palomar Mortgage and Finance Co. Its present name was adopted in 1954. The proceeds from the sale of the debentures and the common stock will be used primarily for the purpose of making real estate loans to both home builders and to individual borrowers. These loans will not be held by the company as permanent investments but will be sold and transferred to investors who will compensate the company for the servicing of the loans.

In addition to certain indebtedness, the company has outstanding 251,850 shares of common stock, \$1 par, and 206,980 shares of 5% cumulative preferred stock, \$1 par.

#### Peoples Gas Light & Coke Co.—Reorg. Plan Approved

Stockholders of Texas Illinois Natural Gas Pipeline Company at a meeting on Nov. 12 approved a plan under which the common stockholders would receive one share of capital stock of The Peoples Gas Light and Coke Company in exchange for each two shares of Texas Illinois common stock.

More than 91% of Texas Illinois common stockholders voted in favor, and 1½% against adoption of the plan.

Esik I. Bjork, Chairman, explained that under the plan the net assets of Texas Illinois would be transferred to a new wholly-owned Peoples Gas subsidiary, Peoples Gulf Coast Natural Gas Pipeline Company. Texas Illinois would then be liquidated.

Peoples Gas has received Illinois Commerce Commission authorization to take necessary steps in connection with the plan. A ruling from the Internal Revenue Service that the exchange of shares will be tax-free to stockholders of Texas Illinois and to companies in the Peoples Gas System also has been received.

Pending before the Federal Power Commission is a joint petition of Texas Illinois and Peoples Gulf Coast seeking authorizations necessary for consummation of the plan. If such authorizations are granted prior to Nov. 30, 1959, it is hoped that the transfer of Texas Illinois assets to the new corporation will occur on that date.—V. 190, p. 1838.

#### Pepsi-Cola Bottling Co. of Long Island, Inc.—Net Up—

This company reports that net profits for the first ten months of 1959 increased 41% over the same period of 1958. Net earnings for the ten-month period were \$326,714, as compared with \$231,941 for the same period of 1958.

The board of directors has voted a regular quarterly dividend of 10 cents per share payable Dec. 15, 1959, to stock of record Dec. 1, 1959.—V. 190, p. 774.

#### Philadelphia Transportation Co.—Tenders for Bonds—

The Fidelity-Philadelphia Trust Co., 135 South Broad St., Philadelphia 9, Pa., will up to 12 o'clock noon (EST) Dec. 15, 1959, receive tenders for the sale to it on Jan. 1, 1960, of consolidated mortgage 3½-6% bonds series A, due Jan. 1, 2039, to an amount sufficient to exhaust the sum of \$150,041, at prices not to exceed 100%, plus accrued interest.—V. 190, p. 1341.

#### Pik-Quik, Inc.—Common Stock Offered—Craig-Hall-

um, Inc., of Minneapolis, Minn., on Nov. 10 publicly offered 500,000 shares of common stock (par \$1) at \$3.50 per share.

**PROCEEDS**—The entire proceeds from the present offering, after payment of the expenses of the offering, will be used to finance the securing of additional locations and the initiation of operations at as



many additional stores as the proceeds will permit, and the balance will be used as additional working capital.

**BUSINESS**—This Minnesota corporation was organized on Nov. 10, 1959. Its primary purpose is the establishment and operation of so-called "bantam markets." The general plan of the company is to find appropriate locations for stores of the type which the company plans to operate after making surveys and inspections as to the potential business to be expected.

In addition to the operation of the "bantam market" stores, the company plans to operate a number of self-service laundries in connection with such stores where the local demand for such facilities justifies their operation.

**CAPITALIZATION**—Pik-Quik, Inc. is authorized to issue 1,200,000 shares of common stock. All shares have a par value of \$1 per share, have equal voting rights and are equal in all other respects. The shares of common stock are nonassessable. Shareholders have no pre-emptive rights to purchase additional shares, and there is no cumulative voting in the corporation. There are no shares of preferred stock or of senior securities authorized or outstanding. The Board of Directors has full authority to determine the time, amount and manner of paying any dividends, but it is not anticipated that any dividends will be paid upon this stock for several years, at a minimum.

The company has 294,125 shares outstanding as of Nov. 10, 1959. Of this total, 152,500 shares, or approximately 52% of the total outstanding, are owned, beneficially and of record, by officers and directors; and 221,200 shares, or approximately 75% of the total outstanding, are owned by officers, directors and promoters. So far as is known to the company, no single shareholder owns or holds as much as 10% of the total number of outstanding shares.

If all of the present offering is sold, the company will have a total of 794,125 shares outstanding. Assuming that a substantial part of the present offering is sold to the public, the percentage holdings of the officers, directors and promoters will be proportionately reduced.

By vote of the shareholders and resolution of the Board of Directors, 35,000 shares of common stock of the company have been set aside for possible future allotment to key employees, other than officers, directors and promoters, under stock options to be granted in the discretion of the Board of Directors. No specific option or commitment has been made with respect to any of these shares to date, and no specific options are now proposed, but it has been deemed advisable to reserve a block of shares for this purpose in order to enable the company to attract management personnel. Aside from the reservation of this block of stock, and the restricted options contemplated for such shares, there are no outstanding options or rights to purchase any securities of the company.—V. 190, p. 1341.

#### (J. E.) Plastics Manufacturing Corp.—Registers With Securities and Exchange Commission—

This corporation, located at 400 Nepperhan Ave., Yonkers, N. Y., filed a registration statement with the SEC on Nov. 12, 1959, covering 72,500 shares of common stock, 10 cents par value. Of the shares being offered, 42,500 shares are being offered for public sale by certain stockholders, and 30,000 shares represent shares issuable by the company upon the exercise of 30,000 warrants to purchase the common stock of the company at a price of \$2.50 per share from Nov. 1, 1959, to Nov. 1, 1961. The public offering price is to be supplied by amendment. No underwriting is involved.

Incorporated on May 21, 1953, the company manufactures and assembles semi-rigid plastic or acetate containers on a custom-made basis. The principal selling stockholders are Herbert Magness, President, who is offering 35,000 shares of his holdings of 137,470 shares (18.5% of the outstanding shares), and Warren Weinberg, Treasurer and General Manager, who is offering 5,000 shares of his holdings of 17,980 shares. The company will receive none of the proceeds from the sale of the shares being offered by the selling stockholders. Any proceeds received by the company from the sale of shares upon the exercise of warrants will be used by the company for working capital.—V. 189, p. 1239.

#### Portland Transit Co.—To Redeem Preferred Stock—

The company has called for redemption on Dec. 31, 1959, all of its outstanding 5% cumulative convertible preferred stock at \$27.50 per share, plus accrued dividends of 31 1/4 cents per share.—V. 166, p. 1258.

#### Producing Properties, Inc.—Acquisitions—

This Dallas, Texas corporation, announced on Nov. 13 the simultaneous acquisition of several properties in Texas and California, for a total consideration of approximately \$1,460,000.

According to Robert J. Bradley, President, the most important of the purchases consisted of acquiring a full working interest in eight wells located on a 400 acre lease in the Reeves San Andres Field of Yoakum County, Texas. These particular properties which were acquired for a total consideration of \$1,200,000 were formerly owned: three-fourths by J. C. Williamson of Midland, Texas; one-eighth by Empire Drilling Company of Dallas, Texas; one-eighth by D. W. Underwood, Midland, Texas. The deal included two locations which Producing Properties, Inc. intends to drill immediately.

Also included in the transaction was an undivided interest in five wells in the Skillern Survey of East Texas formerly owned by Mary E. Robinson of Tyler, Texas; plus a small royalty interest under 56 wells in the East Texas Field formerly owned by William J. Bond, Dallas, Texas.

The total acquisition also included a one-fourth interest in five wells formerly owned by the Paramount Oil Company of Los Angeles, Calif. These wells are located on 320 acres in what is known as the Bradley Land Company Area in Santa Barbara, Calif.

According to Mr. Bradley, the engineers of Producing Properties, Inc. estimate that the corporation's reserves have been increased by 1,710,000 net barrels as a result of these acquisitions.—V. 190, p. 1424.

#### Progress Manufacturing Co., Inc.—Acquisition—

This Philadelphia corporation has acquired the Kent Corp., Covington, Ky., bathroom cabinet manufacturer, for an undisclosed amount, it was announced Nov. 16 by Maurice M. Rosen, Progress's President.

Progress Manufacturing is the world's largest manufacturer of residential lighting fixtures and producer of range hoods, exhaust and ventilating fans, and electronics accessories for residential use, including radio intercommunications systems and automatic lighting controls.—V. 190, p. 1566.

**Randolph Commercial Corp.—Debenture Bonds Offered**—G. F. Nichols & Co., Inc., on Nov. 1 publicly offered \$300,000 of 10% series "A" debenture bonds at par (\$1,000 per bond) due 10 years from date of issue with interest payable monthly. These bonds are being offered only to residents of New York State.

These debentures are callable for redemption by the corporation upon six months notice after the third year at par and accrued interest.

**PROCEEDS**—The proceeds will be used for working capital.

**BUSINESS**—This financing corporation was organized under the laws of New York State on May 12, 1959. It presently maintains its offices at 60 Third Ave., Mineola, L. I., N. Y.

**Rek-O-Kut Co., Inc.—Common Stock Offered**—A public offering of 214,000 shares of common stock was made on Nov. 17 by D. A. Lomasney & Co. as underwriter. The stock was priced at \$3.50 per share. Of the offering 142,666 shares are being marketed for the account of the company and the remaining 71,334 shares are being sold for the account of certain selling stockholders who will receive all of the proceeds from the sale of these shares. This offering was oversubscribed and the books closed.

After completion of the sale of the 71,334 shares for the selling stockholders they will continue to own, as a group, around 66% of the outstanding common stock. Prior to this financing most of common stock was closely held, more than 45% having been owned by George Silber, President of the company, who is one of the selling stockholders.

**PROCEEDS**—The company will use the proceeds from the 142,666 shares to reduce its debt and to finance the tooling and production of new items designed especially for stereophonic components.

**BUSINESS**—Products which the Corona, L. I., N. Y. company designs, engineers and produces include turntables, tonearms, loudspeakers and speaker systems. It also builds professional disc recording machines and transcription systems for use by the broadcasting industry, recording studios and educational institutions.

**EARNINGS**—For the year ended June 30, 1959 net sales were \$1,912,824 and net income was \$106,704 compared with \$1,614,540 and \$21,009 for the preceding 12 months.

#### CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

	Authorized	Outstanding
Short-term bank loans, 5 1/2%, unsecured	\$125,000	\$85,000
*Notes payable—short-term	34,534	9,834
*8% debentures	19,250	19,250
Common stock (25c par)	1,000,000 shs.	1,652,666 shs.

\*Represents unsecured loans due Mr. George Silber, President of the company, in the aggregate amount of \$24,700; the unsecured balance of \$6,617 due on the purchase of certain assets from Parmax Co., and the balance due on certain equipment of \$3,217 which equipment secures balance of bank note covering said amount.

†The company is obligated to retire \$2,750 principal of said debentures each year, the final payment thereon becoming due July 1, 1966.

‡Does not include a maximum of 15,000 shares issuable upon exercise of options that may be issued under the company's Employee Restricted Stock Option Plan.—V. 190, p. 1462.

#### Revere Fund, Inc.—Registers With SEC—

This newly-formed Philadelphia investment company filed a registration statement with the SEC on Nov. 10, 1959, covering 250,000 shares of its capital stock, \$1 par value, to be offered for public sale at a price of \$13.50 per share. Revere Management Co., Inc., as underwriter, will receive an underwriting commission of \$1.0125 per share. Revere Advis., Inc., is named as the Fund's investment adviser.

The Fund was incorporated in Delaware in August 1959 as a closed-end investment company. It has a total authorized capital stock of 500,000 shares, \$1 par value. The prospectus states that when the net asset value of the Fund becomes \$500,000 or more, and after completion of the public offering now proposed, the Fund will become a fully diversified open-end investment company and will be registered as such under the Investment Company Act of 1940. William M. Hess, President of the Fund, is also President of Revere Management Co., Inc., and is Vice-President, Treasurer, and the holder of more than 10% of the voting securities of Hess, Grant & Remington, Inc., the holder of all the voting stock of the Management Co. William P. Scott, Secretary and Treasurer of the Fund and Treasurer of the Management Co., and Herman I. Weiner, Secretary of the Management Co., are also associated with Hess, Grant & Remington, Inc. The prospectus states that this firm may act as broker in the purchase and sale of securities by the Fund.

**Rochester Telephone Corp.—Private Placement**—This corporation has placed 50,000 shares of 5.65% series cumulative preferred stock, par \$100, directly with institutional investors, it was announced on Nov. 20. Of the total, 20,000 shares were placed with New York Life Insurance Company and the balance with 10 other institutions. The First Boston Corp. acted as agent in the placement of the preferred stock.

**PROCEEDS**—Proceeds from the sale of the stock will be applied by the company to the repayment of short-term bank loans which were incurred for construction.—V. 190, p. 1184.

**Scott & Fetzer Co.—Secondary Offering**—A secondary offering of 100,000 shares of common stock was made on Nov. 17 by an underwriting group headed jointly by Kidder, Peabody & Co. and McDonald & Co. The stock was priced at \$35.50 per share. This offering was oversubscribed and the books closed.

Of the offering, 50,000 shares are being sold for the account of George H. Scott, Chairman and President, and the other 50,000 for the account of Carl S. Fetzer, a Vice-President and director. They will receive the entire net proceeds of the sale.

Upon completion of the sale, Mr. Scott will own 49,704 (6.29%) and Mr. Fetzer 80,136 (10.14%) of the outstanding common shares.

**BUSINESS**—One of the leading manufacturers of household vacuum cleaners in the country, the company sells its product under the trade name Kirby. The Kirby, in addition to performing all of the functions of upright and tank-type vacuum cleaners has special attachments for power floor polishing and for sharpening, grinding and buffing. The company's products are sold exclusively by the house-to-house method through approximately 260 distributors located throughout the United States. The company's executive office and plant are in Cleveland, O.

#### CAPITALIZATION AS OF NOVEMBER 16, 1959

	Authorized	Outstanding
Common stock (\$5 par)	1,000,000 shs.	789,660 shs.

**DIVIDENDS**—Dividends have been paid on the company's common shares in each year since 1942. Regular monthly dividends of 10 cents per share are currently being paid and a dividend in that amount has been declared payable Dec. 1, 1959 to shareholders of record on Nov. 20, 1959. Including the Dec. 1, 1959 dividend, the company will have paid for its current fiscal year total cash dividends of \$1.75 per share on the shares as now constituted, including an extra dividend of 75 cents per share paid in February, 1959. The declaration and payment of future dividends is a matter to be determined from time to time by the directors in the exercise of business judgment and will, of necessity, be based upon the then existing earnings and cash position of the company and other related factors.

**EARNINGS**—Net sales of the company for the ten months ended Sept. 30, 1959 were \$17,911,981 and net income was \$2,119,520, equal to \$2.68 a share on the common stock. This compares with \$13,052,142 and \$1,383,944 or \$1.75 per share in the like ten months of 1958.

**DIVIDENDS**—Dividends paid on the common stock were \$1.55 per share in the latest ten months against \$1.15 last year.

**UNDERWRITERS**—Subject to the terms and conditions of the purchase agreement between the selling shareholders and the underwriters, for whom McDonald & Co. and Kidder, Peabody & Co. are acting as representatives, the selling shareholders have agreed to sell to the underwriters named below an aggregate of 100,000 common shares and the underwriters have severally agreed to purchase the number of common shares set opposite their respective names below.

	Shares		Shares
McDonald & Company	20,000	Hayden, Miller & Co.	4,000
Kidder, Peabody & Co.	20,000	Merrill, Turben & Co., Inc.	4,000
Eastman Dillon		G. H. Walker & Co.	4,000
Union Securities & Co.	7,000	The First Cleveland Corp.	3,000
Paine, Webber, Jackson & Curtis	7,000	Saunders, Stiver & Co.	3,000
Bache & Co.	5,000	Curtiss, House & Co.	2,500
F. S. Moseley & Co.	5,000	Clement A. Evans & Co., Inc.	2,500
Ball, Burge & Kraus	4,000	Wm. J. Mericka & Co., Inc.	2,500
Fulton, Reid & Co., Inc.	4,000	Stroud & Co., Inc.	2,500

—V. 190, p. 1633.

**(O. M.) Scott & Sons Co.—Secondary Offering**—A secondary offering of 2,500 shares of class A common (par \$100) was made on Nov. 4 by White, Weld & Co. at \$34.25 per share, with a dealer's concession of \$1 per share. This offering has been completed.—V. 190, p. 2086.

#### Seovill Manufacturing Co.—Division Acquired—

See Hydro-Aire Co. above.—V. 185, p. 2220.

#### Seaboard Land Co., Silver Spring, Md. — Files With Securities and Exchange Commission—

The corporation on Oct. 30 filed a letter of notification with the SEC covering 60,000 shares of class A common stock to be offered at par (\$5 per share), without underwriting.

The proceeds are to be used for investment purposes.

#### Security Title Insurance Co.—Acquisition—

The merger of Land Title Insurance Co. into Security Title Insurance Co. has been approved at special stockholders' meetings of the two companies, William Breliant, Board Chairman of Security and Floyd B. Cerini, President of Land, announced on Nov. 17.

Mr. Breliant reported that the merger will become effective Dec. 31, 1959 and that the surviving corporation will be known as Security Title Insurance Co. and operate under that name in Los Angeles.

Total assets of the merged corporation will exceed \$23,000,000 and it will operate 28 offices in 20 counties in California and underwrite in 12 additional counties in California and Nevada, Mr. Breliant stated.—V. 190, p. 917.

#### Sire Plan Portfolios, Inc.—Pays at 10% Rate—

Albert Mintzer, President of the Sire Plan, announced that on Nov. 15, 1959 owners of record of the Sire Charlton Street Plan had received a quarterly payment of \$12.50 on each \$500 investment unit. This is the 259th continuous quarterly payment which has been made to public investors under the various 19 completed Sire Plans, Mr. Mintzer said.

#### Southern Bell Telephone & Telegraph Co.—Earnings

Period End. Sept. 30—	1959—Month—1958	1959—9 Mos.—1958
Operating revenues	\$62,879,877	\$59,609,576
Operating expenses	39,770,039	35,895,592
Federal income taxes	5,094,081	9,110,945
Other operating taxes	4,278,130	4,654,770
Net operating income	13,737,627	9,948,269
Net after charges	8,250,286	8,957,218

—V. 190, p. 1776.

#### Southern Growth Industries, Inc.—Registers With SEC

This company, located in Greenville, S. C., filed a registration statement with the SEC on Nov. 12, 1959 covering 963,000 shares of common stock, \$1 par value, to be offered for public sale at a price of \$5 per share. Capital Securities Corp., the underwriter, will receive an underwriting commission of 50 cents per share. The underwriting is on a "best efforts" basis.

The company, which is a Federal Licensee under the Small Business Investment Act of 1958, is incorporated as a closed-end non-diversified management investment company and received its charter from the State of South Carolina on Sept. 28, 1959. Its authorized capitalization is 1,000,000 shares of common stock, \$1 par value, and 150,000 of 5% subordinated debentures. According to the prospectus, as of the effective date of the registration statement the \$150,000 of debentures will be outstanding; and, prior to the commencement of the public offering, the registrant will issue 34,500 shares of its common stock, \$1 par value, at a price of \$4.50 per share, for a total amount of \$155,250, to its officers and directors. Of these 34,500 shares, each of the following individuals will receive 6,000 shares: Bernard Castro, Chairman of the Board of Directors; Stephen A. Calder, Vice-President and director; and Emery F. Pomeroy, Roy A. McAndrews, and Frank G. Ernst, directors. Messrs. Calder, Castro, Pomeroy, McAndrews, and Ernst are among the owners of Capital Securities Corp., the underwriter. Messrs. Calder, Castro, Pomeroy, McAndrews, and Ernst are also 12.5% holders of the stock of Capital Management Corp., which is named as Southern Growth Industries' investment adviser.

#### Southwestern Bell Telephone Co.—Earnings—

Period End. Sept. 30—	1959—Month—1958	1959—9 Mos.—1958
Operating revenues	\$61,645,556	\$56,794,223
Operating expenses	35,311,036	31,936,814
Federal income taxes	10,488,933	10,007,406
Other operating taxes	4,859,863	4,359,561
Net operating income	10,985,724	10,490,442
Net after charges	10,095,640	9,518,801

—V. 190, p. 1633.

#### Southwestern Public Service Co.—Appointments Made

Chemical Bank New York Trust Co. has been appointed trustee and registrar for a new issue of first mortgage bonds, 5 3/4% series due Oct. 1, 1989 of the company.—V. 190, p. 2086.

#### Spartans Industries, Inc.—Net Doubles—

Net income of Spartans Industries, Inc. amounted to \$1,655,000 in the 39 weeks ended Sept. 26, 1959, equivalent to \$1.65 per share on 1,000,100 common and class B shares outstanding, according to the report to stockholders by Charles C. Basine, Chairman of the Board. This compares with net earnings of \$823,000 in the same period last year, equivalent to 82 cents per share on the same number of shares. Sales for 39 weeks this year totaled \$29,697,000 against \$23,367,000 last year.

For the 13 weeks ended Sept. 26, 1959, net income was \$666,000 and sales were \$12,083,000, compared with net of \$310,000 and sales of \$9,078,000 in the third quarter of 1958. Per share earnings were equivalent to 66 cents in the third quarter, against 31 cents in the comparable 1958 period.

The company is a producer and distributor of a line of apparel for men, women and children. Spartans became publicly owned for the first time in June of this year with the sale of 200,000 common shares. Class B shares are not entitled to cash dividends, but are convertible, in series, into common on a share for share basis.—V. 190, p. 1018.

#### Sports Arenas (Del.) Inc.—SEC Lifts Stop Order—

The Securities and Exchange Commission has vacated its stop order issued on Oct. 23, 1959, which suspended the effectiveness of the registration statement filed by this Great Neck, N. Y., firm proposing the public offering of \$2,000,000 of 10-year 6% convertible debentures (subordinated) for the account of the company and 461,950 shares of common stock for the account of various stockholders.

The stop order was based on a Commission decision that the registration statement and prospectus misstated and omitted material facts concerning, among other things, prior distributions in violation of the registration requirements of the Securities Act of 1933 and contingent liabilities arising therefrom, description of the company's business, estimates of earnings, certification of financial statements, the part played by Joseph Abrams (convicted of a crime involving fraud in a transaction with the United States Government) in the formation and operation of the company, and the interest of Abrams and members of his family and others in various transactions with the registrant, including transactions in the company's stock.

The registration statement having been amended so as to make appropriate disclosures in accordance with the Commission's decision, the Commission lifted its stop order, thus permitting the registration statement to become effective.—V. 190, p. 1879.

#### Standard Coil Products Co.—Net Soars—

The company has reported that sales in the nine months ended Sept. 30, 1959 had increased by 20% and that net income by almost 500%.

Consolidated net sales in the period totaled \$54,227,527 against \$45,241,321 last year. Net income was \$1,039,497, equal to 54 cents per share on the 1,925,779 shares outstanding on Sept. 30, 1959, compared with \$212,768, or 11 cents per share on the same basis in the 1958 nine months.

Net income before provision for Federal income taxes in the nine months were \$1,976,997 against \$441,268 in the 1958 period.

President J. M. Burke said the gains reflected improved operations in each of the company's divisions—all of which operated profitably during the period. He stated that backlog of orders continued to



improve and added that the company should show further gains in 1960.

An increasingly important role in the U. S. space program is being played by Kollsman Instrument Corp., Standard Coil's major division, Mr. Burke said. Kollsman continues to strengthen its position as a leading supplier of celestial navigation systems and related ground support equipment, he added.

He stated that enthusiastic reception by the television industry for the new miniaturized guided grid tuner had resulted in substantial increases in production. The greater volume coupled with the tuner division's higher production efficiency, the President said, "contributed materially to the fine profit showing."

Sales in the three months ended Sept. 30 were \$19,005,960, compared with \$16,191,801 in the 1958 quarter. Net income in the 1959 September quarter was \$399,794, or 21 cents a share against \$187,924, or 10 cents a share, in the similar three months last year. Net income before tax provisions in the respective periods was \$621,894 and \$416,424.

Standard Coil produces tuners for the television industry at plants at Melrose Park and Aurora, Ill.; a research and development center is situated in Los Angeles, Kollsman, which makes celestial navigation systems for aircraft and guided missiles and a wide range of instruments and components for military and commercial aviation, has plants at Elmhurst and Syosset, N. Y. Kollsman Motor Corp. manufactures special-purpose precision electrical motors and generators at Dublin, Pa. A Canadian subsidiary operates in Toronto and licensees in several foreign countries produce Standard tuners.—V. 189, p. 2725.

#### State Street Investment Corp.—Acquisition Proposed—

This Boston, Mass., investment company, has applied to the SEC for an order exempting from the provisions of the Investment Company Act the issuance of shares of State Street at net asset value, plus a 1% premium, to Broad Brook Co., a private investment company, pursuant to an agreement of reorganization between the two companies. The Commission has issued an order release giving interested persons until Nov. 30, 1959, to request a hearing thereon.

Pursuant to the agreement of reorganization, all of Broad Brook's assets will be transferred to State Street in exchange for shares of State Street stock. Broad Brook has a net asset value of approximately \$2,754,000 on Sept. 30, 1959. Upon the receipt of the State Street shares by Broad Brook, Broad Brook plans to distribute such shares to its shareholders in liquidation.—V. 190, p. 609.

#### Stone Container Corp.—Earnings Up—

Norman H. Stone, Chairman of the Board and President, reports that the high level of operations during the first half of the year continued into the September quarter resulting in significantly better net sales and net earnings for the nine months ended Sept. 30, 1959 as compared with the same period of 1958.

Net income for the nine-month period was \$1,395,485 or \$1.79 per share, up 34% over the \$1,044,648, or \$1.34 per share, earned in the 1958 period. (Per share figures are based on 778,475 shares presently outstanding which takes into account the 4% stock dividend paid in January 1959.)

In the first three quarters of 1959, net sales totaled \$30,519,333, which was 17% greater than the previous year's nine months sales of \$26,077,406.

Operating results continued to show improvement over last year with pre-tax income of \$2,868,285 amounting to 9.4% of net sales in the period under review as compared with \$2,164,048 or 8.3% in the first nine months of 1958.

Provision for Federal and State income taxes was \$1,472,800 in the first nine months of 1959. This compares with \$1,119,400 in the like period of 1958.

Working capital at the nine months mark was \$6,060,053 in contrast to \$5,866,400 at the beginning of the year. Stockholders' equity continued to rise, reaching an all-time peak of \$15,127,710 or \$19.43 per share at Sept. 30, 1959 as against \$14,211,559 or \$18.26 per share nine months earlier.—V. 190, p. 918.

#### Sun Chemical Corp.—Acquisition—

This corporation has purchased the Facile Corp., Paterson, N. J., for an undisclosed amount of cash, Norman E. Alexander, Sun President, announced on Nov. 18.

Facile manufactures coated and laminated films and fabrics and industrial and decorative tapes. It also produces special materials for atomic energy installations, works with the United States Government on research materials for high altitude experimentation, and produces special materials for the U. S. Navy. For the current fiscal year it is expected that sales will approximate \$5 million.—V. 190, p. 1567.

#### Superior Manufacturing & Instrument Corp.—Registrar Appointed—

The Chase Manhattan Bank has been appointed registrar of the common 50c par value stock of the corporation.—V. 190, p. 1777.

#### Tasti-Cup Coffee Corp., Brooklyn, N. Y.—Files With Securities and Exchange Commission—

The corporation on Nov. 9 filed a letter of notification with the SEC covering 100,000 shares of common stock (par 10 cents) to be offered at \$1.50 per share, without underwriting.

The proceeds are to be used for general corporate purposes.

#### Telechrome Manufacturing Corp.—Acquisition—

This Amityville, L. I. corporation, has announced the purchase of half-interest in Hammarlund Manufacturing Co., Inc., New York City, and that negotiations are underway for the remaining 50%.

Based on current operations, acquisition of complete control would increase Telechrome sales volume 300% to approximately \$5 million. Half of the Hammarlund interests were acquired from the estate of Joseph Lush for cash. Purchase of the remaining interest, owned by Lloyd Hammarlund, son of the founder, is now under negotiation.

During the past year, Telechrome has also acquired Encapsor Products Sales Corp., manufacturers of terminal equipment for radio, teletype and telephone circuits, and a substantial interest in Universal Transistor Corp. of Westbury, L. I., producers of radiation detection equipment, x-ray detection equipment and transistorized equipment of all types.

#### Registers With SEC—

This corporation, located in Amityville, L. I., N. Y., filed a registration statement with the SEC on Nov. 16, 1959, covering \$750,000 of 6% convertible subordinated debentures, due 1969 (convertible into shares of the company's class A stock, 10c par value), to be offered for public sale at a price of 100% per unit, with an underwriting commission of 7½% per unit. Amos Treat & Co., Inc., and Truman, Wasserman & Co., Inc., are named as underwriters. They have agreed to purchase from the company class A stock purchase warrants, exercisable for a period of five years from the date of issue, to purchase an aggregate of 10,000 shares of class A stock. The conversion terms of the class A stock are to be supplied by amendment.

The company is engaged in the manufacture and sale of monochrome and color television broadcasting and test equipment, telemetering equipment for guided missiles and for industrial telemetering systems, components for radio telegraph transmission, and automation control equipment. Of the proceeds of the offering, approximately \$650,000 will be used to retire bank notes; \$337,500 to pay the balance of the purchase price for 50% of the issued and outstanding capital stock of Hammarlund Manufacturing Co., Inc.; \$100,000 for advances to Universal Transistor Products Corp.; and approximately \$447,500 for expansion of the manufacturing facilities of and the purchase of additional equipment for the company's automation and electronics division as well as for sales, development, and administrative expenses.—V. 190, p. 403.

#### Tennessee Gas Transmission Co.—Extended Exchange Offer Ends—

Holders of more than 80% of the outstanding common shares of East Tennessee Natural Gas Co. have deposited their stock in acceptance of Tennessee Gas Transmission Co.'s stock exchange offer, it was announced by Tennessee Gas on Nov. 16.

This is a sufficient number to enable Tennessee Gas to make effective its offer of one of its common shares for each two and three-fourths East Tennessee shares. A Tennessee Gas spokesman said it is anticipated that remaining conditions for the exchange

will be met and the offer will be made effective.

Tennessee Gas said also that the offer, which had been scheduled to expire Nov. 16, was extended to 5 p.m. Nov. 20. In view of the large volume of shares already tendered, it is obvious that other shares are in the mail, the spokesman said. The extension enabled holders of those shares to participate, but no further extension was to be made, the company said.—V. 190, p. 2086.

#### Texas Illinois Natural Gas Pipeline Co.—Reorganization Plan Approved—

See Peoples Gas Light & Coke Co. above.—V. 190, p. 1880.

**Time, Inc.—Secondary Offering—**A secondary offering of 4,000 shares of common stock (par \$1) was made on Nov. 4 by White, Weld & Co. at \$75.25 per share, with a dealer's concession of \$1.50 per share. This offering has been completed.—V. 190, p. 465.

**Transwestern Pipeline Co.—Securities Offered—**Public offering of \$61,500,000 of units consisting of \$40,000,000 principal amount of 5% subordinated debentures due Nov. 1, 1969 and 2,000,000 shares of common stock of this Houston, Texas, company was made on Nov. 18 by a nationwide underwriting group headed by Lehman Brothers and Merrill Lynch, Pierce, Fenner & Smith Inc. The securities were offered in units, each unit consisting of a \$100 debenture and five shares of common stock. The offering price was \$153.75 per unit.

The debentures will be redeemable at prices ranging from 105% in 1960 to 100% in 1969, plus accrued interest. After Oct. 1, 1961, the debentures may be paid at the option of the company in 5½% cumulative preferred stock.

**PROCEEDS—**Proceeds from the offering will be part of a financial requirement of \$194,498,000 estimated necessary to bring the pipeline system into initial operation. The company has arranged for the private placement of \$103,000,000 of 5½% first mortgage pipeline bonds due Dec. 1, 1980 through Lehman Brothers and Merrill Lynch, Pierce, Fenner & Smith Incorporated and for \$28,000,000 bank loans.

The pipeline system will comprise a 30-inch line from Roswell, New Mexico, to the Arizona-California border, a distance of 670 miles. In addition, there will be two 24-inch major lateral lines from Roswell, one extending northeast a distance of 298 miles to Canadian, Tex., in the Panhandle Field, the other extending southeast a distance of 252 miles to the Puckett gas field in Pecos County, Tex. The system will have an initial design delivery capacity of 350,000 Mcf per day which can be increased to 640,000 Mcf through the construction of additional compressor stations at an estimated cost of \$62,000,000.

**BUSINESS—**The company was incorporated in 1957 by Warren Petroleum Corp., Monterey Oil Co., and J. R. Butler. The company will construct and operate a natural gas transmission pipeline system. The natural gas will be purchased by Transwestern in the States of Texas, Oklahoma and New Mexico and its pipeline will connect with facilities of Pacific Lighting Gas Supply Company, a subsidiary of Pacific Lighting Corporation, at the California border, and thus be made available for the expanding Southern California gas market.

**CAPITALIZATION—**Capitalization of the company upon completion of the financing will comprise: \$103,000,000 first mortgage bonds due 1980; \$40,000,000 subordinated debentures due 1969; \$28,000,000 bank loans, and 6,000,000 shares of common stock.—V. 190, p. 1777.

#### CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

	Authorized	Outstanding
First mortgage pipe line bonds, 5½% series due Dec. 1, 1980	\$103,000,000	\$103,000,000
5½% subord. debts., due Nov. 1, 1969	40,000,000	\$40,000,000
5½% notes, evidencing bank loans payable in semi-annual installments of \$3,500,000 each commencing 18 months from date of notes	28,000,000	**28,000,000
Cumulative preferred stock, \$100 par value, issuable in series	900,000 shs.	
Series of 5½% cum. pfd. stock	\$400,000 shs.	
Common stock, \$1 par value	\$10,000,000 shs.	\$6,000,000 shs.

\*Additional bonds of other series (up to an aggregate of \$500,000,000 for all series) may be issued subject to the restrictions to be contained in the mortgage.

The debentures are included in the units now offered. The debentures are payable at the option of the company at any time after Oct. 1, 1961 in 5½% cumulative preferred stock, at the rate of one share of stock for each \$100 principal amount of debentures.

\*\*To be obtained pursuant to a Loan Agreement dated July 27, 1959, as amended, between the company and The First National Bank of Chicago and six other banks.

These shares are reserved for issuance by the company in payment of the debentures.

\$145,000 of the authorized and unissued shares are reserved for issuance pursuant to restricted stock options not yet granted and 5,000 for such options heretofore granted to employees. 2,000,000 of the shares to be outstanding, being the shares included in the units now offered, are to be deposited under a deposit agreement and will not be separately transferable except in accordance therewith. The company has agreed in its purchase contract with the underwriters not to make the debentures and common stock separately transferable prior to April 15, 1960 without the consent of the Representatives of the underwriters.

**SALES AGREEMENTS WITH PACIFIC LIGHTING GAS SUPPLY CO.—**Under an Agreement dated Feb. 7, 1958, as amended, and Service Agreement, dated Oct. 19, 1959, Gas Supply Co. has agreed to purchase natural gas from the company for a term of 20 years from the date of the first tender or delivery of gas thereunder with a best efforts undertaking for an additional period of seven years. The "Contract Demand Quantity" under said Agreements is 300,000 Mcf per day. After Nov. 1, 1963, or sooner under certain conditions, this Contract Demand Quantity of 300,000 Mcf will be increased to 350,000 Mcf. Gas Supply Co. also has the first right of refusal for 60 days to enter into firm commitments for the purchase of such additional volumes of gas as the company may have available. The gas will be delivered to Gas Supply Co. at its facilities at the Arizona-California border and the agreements contain gas quality and delivery specifications. The certificate provides that the company shall, 90 days prior to commencement of service, file a tariff and rate schedule satisfactory to the FPC revised to reflect the reduced cost of its gas supply by reason of price conditions contained in the certificates issued to the gas suppliers and to include a provision for a minimum bill based on a demand charge of 100% of the Contract Demand Quantity and a commodity charge for a volume not in excess of 91% of the Contract Demand Quantity and a provision for a make-up period of five years with respect to the commodity charge.

**BOND PURCHASE AGREEMENT—**The company has entered into bond purchase agreements, dated Oct. 19, 1959, with the purchasers named below for the purchase of an aggregate of \$103,000,000 principal amount of its first mortgage pipeline bonds, 5½% series due Dec. 1, 1980, at their principal amount as follows:

	Principal Amount of Bonds
Metropolitan Life Insurance Co.	\$100,000,000
Provident Mutual Life Insurance Co. of Phila.	2,000,000
East River Savings Bank	1,000,000

There is set forth below a brief outline of certain provisions of the Bond Purchase Agreements.

The bonds are to be issued under and secured by a mortgage and deed of trust dated as of Nov. 1, 1959 (mortgage) to Mellon National Bank and Trust Co. (corporate trustee) and D. A. Haslett, as trustee, in substantially the form attached as an exhibit to the bond purchase agreements, which will be a first mortgage upon substantially all of the property of the company owned at the time the mortgage is executed and thereafter acquired, including contracts for the purchase and sale of gas, provided, however, that, unless an event of default shall have occurred under the mortgage and be continuing, the company shall be entitled to collect and retain all sums

due under, and to receive and dispose of all gas deliverable under, the sales agreements with Gas Supply Co. The bonds will be issued against the deposit with the corporate trustee of \$103,000,000 in cash, which cash is to be withdrawn only in connection with the construction of the company's proposed pipeline with an operating delivery capacity of 300,000 Mcf of natural gas per day. The cash deposited with the corporate trustee upon issuance and sale of the bonds may be withdrawn from time to time, as hereinafter set forth, so long as no event of default has occurred and is continuing, to reimburse the company for 65% of the construction costs of the pipeline.

The bond purchase agreements obligate the respective purchasers, subject to the terms and conditions therein set forth, to purchase, for investment and not with a view to distribution, and the company to sell, the bonds on Dec. 10, 1959 or any full business day thereafter not later than Dec. 22, 1959, as may be specified by certain written notice by the company.

**BANK LOAN AGREEMENT—**The company has entered into a loan agreement dated July 27, 1959, as amended, with The First National Bank of Chicago, Mellon National Bank & Trust Co., Bankers Trust Co., The Chase Manhattan Bank, Chemical Bank New York Trust Co., The First National City Bank of New York and Morgan Guaranty Trust Co. of New York (banks), under which the banks have agreed to lend to the company, at any time prior to Jan. 1, 1960 an aggregate of \$28,000,000, payable in eight consecutive semi-annual installments of \$3,500,000 each, with the first installment due 18 months following the date of the notes representing such loan (notes), with interest at the rate of 5% per annum payable semi-annually after the date of the notes. The company may prepay, without premium, all or part, in multiples of \$700,000, of the principal of the notes at any time. All partial prepayments shall be applied to the notes pro rata, in the inverse order of maturity.

**UNDERWRITERS—**Subject to the conditions of the underwriting agreement, the underwriters named below have severally agreed to purchase the 400,000 units:

	Number of units to be purchased		Number of units to be purchased
Lehman Brothers	50,050	Kidder, Peabody & Co.	7,000
Merrill Lynch, Pierce, Fenner & Smith Inc.	50,050	Kohlmeier & Co.	300
Abbott, Proctor & Paine	700	Kuhn, Loeb & Co.	7,000
Lovett Abercrombie & Co.	500	Ladenburg, Thalmann & Co.	2,200
Adams & Peck	700	Laird, Bissell & Meeds	1,400
Allen & Co.	2,200	Laird & Co., Corp.	1,400
A. C. Allyn & Co., Inc.	2,200	Lazard Freres & Co.	7,000
American Securities Corp.	1,800	Lester, Ryons & Co.	1,400
Arthurs, Lestrangle & Co.	300	Lentz, Newton & Co.	500
Bache & Co.	3,000	Carl M. Leob, Rhoades & Co.	7,000
Bacon, Whipple & Co.	4,200	Loewi & Co., Inc.	1,400
Robert W. Baird & Co., Inc.	1,400	Irving Lundborg & Co.	1,200
Baker, Weeks & Co.	1,800	Mackall & Co.	500
Ball, Burge & Kraus	1,400	Manley, Bennett & Co.	1,400
J. Barth & Co.	3,000	The Marshall Co.	300
Bateman, Eichler & Co.	1,200	Mason-Hagan, Inc.	700
Bear, Stearns & Co.	3,000	A. E. Masten & Co.	700
A. G. Becker & Co., Inc.	3,000	McDonald & Co.	1,400
Beebe, Guthrie & Laval	300	McDonnell & Co., Inc.	1,000
Bingham, Walter & Hurry, Inc.	700	McKelvey & Co.	1,000
William Blair & Co.	1,400	Mead, Miller & Co.	700
Blunt Ellis & Simmons	1,200	Merrill, Turben & Co., Inc.	1,400
Blyth & Co., Inc.	7,000	Merrill, Turben & Co., Inc.	1,400
Boettcher & Co.	1,200	Merrill, Turben & Co., Inc.	1,400
George D. B. Bonbright & Co.	300	Merrill, Turben & Co., Inc.	1,400
Bosworth, Sullivan & Co., Inc.	1,200	The Milwaukee Co.	300
J. C. Bradford & Co.	1,800	G. J. Mitchell, Jr., Co.	1,400
Alex. Brown & Sons	2,200	Mitchum, Jones & Templeton	1,000
Brown, Lisle & Marshall	300	Moore, Leonard & Lynch	1,000
Brown, Wareing, Ball & Co.	300	Moreland, Brandenberger, Johnston & Currie	500
Brush, Slacomb & Co., Inc.	700	Morey, Beissner & Co.	500
Richard J. Buck & Co.	500	F. S. Moseley & Co.	2,200
Burnham & Co.	1,800	Newberger & Co.	700
Butcher & Sherrerd	700	Newhard, Cook & Co.	1,000
Clark, Dodge & Co.	3,000	The Ohio Co.	1,400
Richard W. Clarke Corp.	300	Pacific Northwest Co.	1,200
Courts & Co.	1,000	Paine, Webber, Jackson & Curtis	3,000
Crowell, Weedon & Co.	1,000	Peltason, Tenenbaum Co.	700
Cunningham, Schmertz & Co., Inc.	300	J. R. Phillips Investment Co.	300
J. M. Dain & Co., Inc.	1,400	Pierce, Carrison, Wulbern, Inc.	500
Davenport & Co.	300	Piper, Jaffray & Hopwood	1,400
Davis, Skaggs & Co.	700	R. W. Pressprich & Co.	2,200
Dempsey-Tegeler & Co.	1,000	Quinn & Co.	300
Dewar, Robertson & Pancoast	700	Rauscher, Pierce & Co., Inc.	1,200
R. S. Dickson & Co., Inc.	1,200	Refsnes, Ely, Beck & Co.	300
Dittmar & Co., Inc.	700	Reinholdt & Gardner	1,000
Dixon Bretscher Noonan Inc.	300	Reynolds & Co.	4,200
Dominick & Dominick	3,000	Rippel & Co.	300
Drexel & Co.	2,200	Robinson & Co., Inc.	300
Francis I. du Pont & Co.	2,200	The Robinson-Humphrey Co., Inc.	1,000
Eastman Dillon, Union Securities & Co.	7,000	Rotan, Mosle & Co.	1,400
F. Eberstadt & Co.	3,000	L. F. Rothschild & Co.	3,000
Eddleman, Pollok & Fosdick, Inc.	500	Rowles, Winston & Co.	1,000
A. G. Edwards & Sons	500	Russ & Co., Inc.	500
Ellis, Holyoke & Co.	500	Salomon Bros. & Hutzler	2,200
Elworthy & Co.	1,000	Scharff & Jones, Inc.	300
Emanuel, Deetjen & Co.	1,200	Schwabacher & Co.	1,800
Eppler, Guerin & Turner, Inc.	500	Schearson, Hammill & Co.	2,200
Estabrook & Co.	1,800	Shields & Co.	3,000
The First Boston Corp.	7,000	Shuman, Agnew & Co.	1,000
First of Michigan Corp.	1,400	Silberberg & Co.	500
First Southeastern Co.	300	I. M. Simon & Co.	1,000
First Southwest Co.	1,200	Singer, Deane & Scribner	1,000
Freehling, Meyerhoff & Co.	500	Smith, Barney & Co.	7,000
Fridley & Frederking	500	James P. Spear & Co.	300
Creston H. Funk, Hobbs & Co.	300	William R. Staats & Co.	1,400
Robert Garrett & Sons	700	Stein Bros. & Boyce	1,400
Glore, Forgan & Co.	7,000	Stern Brothers & Co.	1,000
Goldman, Sachs & Co.	7,000	Stern, Frank, Meyer & Fox	1,000
Goodbody & Co.	1,800	Sterne, Agee & Leach	300
Grenberv, Marche & Co.	700	Stone & Webster Securities Corp.	7,000
Halle & Stieglitz	1,200	Straus, Blosser & McDowell	700
Hallgarten & Co.	3,000	Stroud & Co., Inc.	1,400
Harriman Ripley & Co., Inc.	7,000	Sutro & Co.	1,400
Harris & Partners, Inc.	3,000	Spencer Trask & Co.	1,800
Ira Haupt & Co.	700	Turner-Pointexter & Co.	1,000
Hayden, Miller & Co.	1,400	Underwood, Neuhaus & Co., Inc.	1,000
Hayden, Stone & Co.	2,200	Van Alstyne Noel & Co.	700
Hemphill, Noyes & Co.	3,000	Varnedoe, Chisholm & Co., Inc.	300
H. Hentz & Co.	1,400	Vercoe & Co.	300
Hess & Co.	1,200	Victor, Common, Dann & Co.	500
Hill Richards & Co.	1,000	Wachob-Bender Corp.	300
Hirsch & Co.	700	Wagenseller & Durst, Inc.	1,200
J. A. Hogle & Co.	1,000	H. C. Wainwright & Co.	700
Hooker & Fay	1,000	G. H. Walker & Co.	2,200
Hornblower & Weeks	3,000	Joseph Walker & Sons	500
Howard, Weil, Labouisse, Friedrichs & Co.	700	Walston & Co., Inc.	1,800
Hulme, Applegate & Humphrey, Inc.	500	Watling, Lerchen & Co.	1,200
E. F. Hutton & Co.	2,200	Werheim & Co.	3,000
W. E. Hutton & Co.	2,200	Westheimer & Co.	700
Investment Corp. of Norfolk	300	J. C. Wheat & Co.	500
Johnston, Lemon & Co.	1,800	White, Masterson & Co.	500
Joseph, Mellen & Miller, Inc.	500	J. R. Williston & Beane	500
John H. Kaplan & Co.	300	Winslow, Cohu & Stetson	700
A. M. Kidder & Co., Inc.	700	Dean Witter & Co.	7,000
		Harold E. Wood & Co.	300
		Woodard-Elwood & Co.	300

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DIVIDENDS

Dividend announcements are grouped in two separate tables. In the first we indicate all the dividends announced during the current week. Then we follow with a second table in which we show the payments previously announced, but which have not yet reached their payment date.

Name of Company	Per Share	When Payable	Holders of Rec.
Abbott Laboratories, Inc. (quar.)	25c	12-1	11-13
Extra	10c	12-1	11-13
Stock dividend	4c	12-1	11-13
Abercrombie & Fitch Co. \$6 pfd. (s-a)	\$3	1-2	12-16
Abrasive & Metal Products Co.—			
Common (increased)	15c	12-10	11-20
5% preferred (quar.)	31½c	12-10	11-20
Acushnet Process (quar.)	25c	12-9	11-30
Akron Brass Mfg. (increased)	15c	12-18	12-3
Extra	10c	12-18	12-3
Alabama-Tennessee Natural Gas (quar.)	30c	12-7	11-20
Alan Wood Steel Co.—			
Common (quar.)	35c	12-11	11-27
5% preferred (quar.)	\$1.25	1-1	12-11
All State Freight, Inc.	10c	12-15	11-30
Allen Industries (quar.)	25c	12-15	12-1
Allis (Louis) Company (quar.)	50c	12-1	11-20
American Barge Line (quar.)	25c	12-16	12-4
American Boeca Arms Corp. (quar.)	30c	12-31	12-10
American Cyanamid, common (quar.)	40c	12-23	12-2
3½% preferred (quar.)	87½c	1-2	12-2
American Export Lines (quar.)	50c	1-5	12-15
American Home Assurance—			
Common (quar.)	35c	12-1	11-23
\$4.64 prior preferred (quar.)	\$1.16	12-1	11-23
American Insulator (quar.)	20c	12-15	12-5
American Laundry Machinery Co. (quar.)	40c	12-10	11-27
Stock dividend	2c	12-18	11-27
American Maize-Products, common (quar.)	50c	12-31	12-10
Stock dividend	5c	12-31	12-10
7% preferred (quar.)	\$1.75	12-31	12-10
American Optical Co. (quar.)	50c	1-4	12-15
American Snuff Co., common (quar.)	70c	1-2	12-3
6% preferred (quar.)	\$1.50	1-2	12-3
American Stores Co. (quar.)	50c	1-2	11-20
American Sugar Refining, common (quar.)	40c	1-2	12-11
7% preferred (quar.)	43¾c	1-2	12-11
American Telephone & Telegraph Co. (quar.)	82½c	1-11	12-10
Ameco Metal (irregular)	12½c	12-31	12-11
Anglo-American Corp. of South Africa, Ltd.			
American deposit receipts ordinary	56c	11-24	10-15
Arkansas Fuel Oil Corp. (quar.)	25c	12-21	12-4
Asbestos Corp., Ltd. (quar.)	130c	12-30	12-4
Extra	120c	12-30	12-4
Asgard Seed Co. (quar.)	25c	12-10	12-4
Extra	25c	12-10	12-4
Associated Transport, Inc.—			
6% convertible preferred (accumulative)	\$1.50	12-15	11-30
Associates Investment (quar.)	65c	1-4	12-11
Atlas Sewing Centers (quar.)	12½c	12-22	12-10
Automatic Canteen Co. of America (quar.)	25c	1-2	12-3
Stockholders approved a two-for-one split	100%	12-18	12-3
Automatic Fire Alarm (quar.)	40c	12-22	11-27
Axe-Houghton Stock Fund—			
26½c from capital gains and ½c from income	27c	12-24	11-27
Axe Science & Electronics—			
10c from net investment income plus 90c from security profits	\$1	1-6	11-30
B. S. F. Company, new com. (initial)	5c	12-16	12-2
Stock dividend	1c	12-16	12-2
Babcock & Wilcox (increased quar.)	30c	1-5	12-10
Backstay Weir Co. (extra)	\$1.20	12-9	11-27
Baltimore Gas & Electric (2-for-1 split)	11-21	11-21	11-12
Baltimore & Ohio RR., common (quar.)	37½c	3-21	2-19
Common (quar.)	37½c	6-20	5-20
Common (quar.)	37½c	9-19	8-19
Common (quar.)	37½c	12-19	11-18
4% preferred (quar.)	\$1	3-21	2-19
4% preferred (quar.)	\$1	6-20	5-20
4% preferred (quar.)	\$1	9-19	8-19
4% preferred (quar.)	\$1	12-19	11-18
Bancohio Corp. (quar.)	40c	12-24	11-27
Extra	40c	12-24	11-27
Stock dividend	5c	12-18	11-28
Barber-Edwards (Canada), Ltd.	180c	12-15	11-30
Barton's Candy (initial quar.)	7½c	12-31	12-14
Bassett Furniture Industries (quar.)	25c	1-2	11-18
Bausch & Lomb Optical, common (quar.)	25c	1-4	12-15
4% preferred (quar.)	\$1	1-4	12-15
Baxter Laboratories—			
Stockholders approved a 2-for-1 stock split	12-31	12-31	12-11
Beatty Bros., Ltd.	110c	1-2	12-15
Beau Brummell Ties (quar.)	10c	12-17	11-30
Beech-Nut Life Savers Inc. (quar.)	40c	12-19	11-27
Bell Aircraft Corp.	25c	12-22	12-1
Bell Isle Corp. (initial)	10c	12-15	12-1
Bessemer & Lake Erie RR. Co., \$3 pfd. (s-a)	\$1.50	12-1	11-13
Black & Decker Mfg. (quar.)	30c	12-30	12-15
Book-of-the-Month Club (quar.)	30c	1-2	12-16
Boyles Bros. Drilling Co., Ltd.—			
60c partic. class A (quar.)	15c	12-1	11-18
Brach (E. J.) & Sons (quar.)	\$1.25	1-2	12-4
Year-end	\$1	1-2	12-4
Briggs & Stratton (quar.)	50c	12-15	11-27
Year-end	45c	12-15	11-27
British-American Oil, Ltd. (quar.)	25c	1-2	12-4
Buckeye Pipe Line (increased)	40c	12-15	12-1
Bulova Watch Co. (quar.)	15c	1-15	12-24
Burroughs Corp. (quar.)	25c	1-20	12-24
Burry Biscuit (s-a)	20c	12-15	12-1
Butte Copper & Zinc—			
(No action taken on com. payment at this time)			
Bymart-Tintair, Inc., 5% pfd. (accum.)	12½c	12-15	12-1
Extra	12½c	12-15	12-1
Canada Wire & Cable Ltd., class A (quar.)	\$81	12-15	11-30
Class B (reduced)	25c	12-15	11-30
Canadian Breweries, Ltd., com. (increased)	140c	1-2	11-30
\$1.25 convertible preference (quar.)	\$31½c	1-2	11-30
Canadian Celanese, Ltd. (increased quar.)	125c	12-31	11-27
Extra	115c	12-31	11-27
Canadian General Electric (quar.)	182	1-4	12-15
Extra	\$84	1-4	12-15
Canadian General Investment, Ltd. (quar.)	330c	1-15	12-31
Castle (A. M.) & Co. (quar.)	30c	12-10	11-30
Canadian Tire, Ltd. (quar.)	115c	12-1	11-23
Carey (Philip) Mfg. Co. (quar.)	40c	12-12	11-30
Extra	10c	12-12	11-30
Stock dividend	20%	1-22	12-22
Carnaco Equipment (increased)	10c	1-5	12-18
Carriers & General Corp.—			
(Year-end of 35c from net income and \$1 from net securities profits)	\$1.35	12-21	12-4
Central Aguirre Sugar (increased)	40c	1-15	1-8
Central Illinois Light, common (quar.)	38c	12-18	11-27
4½% preferred (quar.)	\$1.12½	1-2	12-11
4.64% preferred (quar.)	\$1.16	1-2	12-11
Central Soya Co. (2-for-1 stock split)	11-30	11-30	11-4
Champion Mutual Fund (Canada) (quar.)	15c	11-30	11-13
Extra	11c	11-30	11-13
Chance Vought Aircraft, Inc. (quar.)	50c	12-15	12-1
Chesbrough-Fond's Inc. (quar.)	75c	12-15	12-1
Extra	\$1	12-15	12-1

Name of Company	Per Share	When Payable	Holders of Rec.
Chicago Great Western Ry. (stock dividend)	2½c	1-6	12-15
Chicago Towel Co. (year-end)	\$2.50	12-15	12-1
Extra	\$1	12-15	12-1
Chock Full O'Nuts (quar.)	30c	12-15	12-1
Christiana Securities, common (year-end)	\$195	12-14	11-23
7% preferred (quar.)	\$1.75	1-2	12-19
Cities Service Co. (quar.)	60c	12-14	12-1
Citizens Utilities Co., class B (quar.)	13½c	12-1	11-24
City Investing Co., 5½% preferred (quar.)	\$1.37½	1-1	12-15
City Products Corp. (quar.)	65c	12-31	12-11
City Specialty Stores, Inc., 4½% pfd. (quar.)	56½c	12-1	11-20
Clark Equipment (quar.)	50c	12-10	11-23
Extra	25c	12-10	11-23
Stock dividend (2-for-1 split subject to approval of stockholders April 29)			
Cleveland-Cliffs Iron, common (quar.)	35c	12-15	12-1
Extra	60c	12-15	12-1
\$4.50 preferred (quar.)	\$1.12½	12-15	12-1
Clifton Forge-Waynesboro Telephone (quar.)	30c	12-31	12-10
Coca-Cola Co.	\$1	12-15	12-1
Year-end	\$2.50	12-15	12-1
Stock dividend (3-for-1 split subject to approval of stockholders Jan. 18)			
Coca-Cola International (year-end)	\$25.75	12-15	12-1
Coleman Co. Inc., common (quar.)	15c	12-10	11-27
4½% preferred (quar.)	53½c	12-12	11-27
Colonial Stores Inc., common (quar.)	27½c	12-1	11-19
5% preferred (quar.)	62½c	12-1	11-19
4% preferred (quar.)	50c	12-1	11-19
Columbia Title Insurance (s-a)	10c	12-15	12-5
Extra	5c	12-15	12-5
Commonwealth Land Title Insurance—			
Common (quar.)	70c	12-1	11-20
4% preferred (quar.)	\$1	12-1	11-20
Connecticut Light & Power (quar.)	27½c	1-1	12-1
Connelly Containers (s-a)	5c	12-5	11-26
Connecticut Water Co. (quar.)	22c	12-15	12-1
Consolidated Cigar Corp. (2-for-1 split)	11-20	11-20	11-12
New common (initial quar.)	25c	12-22	12-10
Extra	25c	12-22	12-10
Consolidated Coal Co. (increased)	35c	12-11	11-27
Continental Baking Co., common (quar.)	55c	12-22	12-4
\$5.50 preferred (quar.)	\$1.37½	1-1	12-4
Continental Insurance Co. (N. Y.) (quar.)	50c	12-15	12-1
Continental Oil Co. (quar.)	40c	12-11	11-30
Extra	10c	12-11	11-30
Continental Steel Corp. (quar.)	50c	12-15	12-1
Year-end	\$2.50	12-15	12-1
(2-for-1 split subject to approval of stockholders March 15, 1960)			
Cow Gulch Oil (annual)	1c	12-15	12-1
Crampton Mfg. (resumed)	5c	12-31	12-16
Crane Company (increased)	40c	12-18	12-4
Crescent Petroleum Corp. (quar.)	65c	12-10	11-30
Cribben & Sexton (quar.)	28½c	12-1	11-16
Crown Life Insurance (Toronto) (quar.)	170c	1-2	12-18
Cutler-Hammer, Inc. (quar.)	50c	12-15	11-30
Extra	50c	12-15	11-30
Dan River Mills Inc., com. (quar.)	20c	12-31	12-11
5% preferred (quar.)	25c	1-1	12-11
Darling (L. A.) Company	12½c	12-12	12-10
Day Mines (Action on com. payment deferred at this time)			
Del Monte Properties (quar.)	40c	12-1	11-13
Extra	40c	12-1	11-13
Delaware & Bound Brook RR. (quar.)	50c	11-20	11-13
Delaware Fund	72½c	12-15	11-30
Detroit Edison Co. (quar.)	50c	1-15	12-18
Di Giorgio Fruit Corp., \$3 pfd. (s-a)	\$1.50	1-1	12-16
Diamond Alkali Co. (quar.)	45c	12-11	12-1
Stock dividend	3c	12-23	12-1
Douglas Oil Co. of California—			
5½% preferred (quar.)	34½c	12-1	11-20
Dresser Industries, Inc. (quar.)	40c	12-15	12-1
Drilling & Exploration Co. (s-a)	12½c	1-4	12-10
Driver-Harris Co. (quar.)	25c	12-11	11-27
du Pont (E. I.) de Nemours & Co.—			
Common (year-end)	\$2.50	12-14	11-23
\$3.50 preferred (quar.)	87½c	1-25	1-8
\$4.50 preferred (quar.)	\$1.12½	1-25	1-8
Dun & Bradstreet (year-end)	35c	12-15	12-3
Duquesne Light Co., common (quar.)	27½c	1-1	12-4
\$2.10 preferred (quar.)	52½c	1-1	12-4
3.75% preferred (quar.)	46½c	1-1	12-4
4% preferred (quar.)	50c	1-1	12-4
4.10% preferred (quar.)	51½c	1-1	12-4
4.15% preferred (quar.)	51½c	1-1	12-4
4.20% preferred (quar.)	52½c	1-1	12-4
Early & Daniel Co. (s-a)	\$4	11-25	11-20
East Tennessee Natural Gas, common	15c	1-1	12-15
5.20% preferred (quar.)	32½c	1-1	12-15
Eastern Gas & Fuel Assn., common (quar.)	40c	12-28	12-18
4½% preferred (quar.)	\$1.12½	1-1	12-8
Eastern Stainless Steel (quar.)	22½c	1-4	12-15
Eastman Kodak Co.—			
Common (increased)	45c	1-2	12-4
Extra	24c	1-2	12-4
\$3.60 preferred (quar.)	90c	1-2	12-4
Edison Bros. Stores, common (quar.)	45c	12-12	11-30
4½% preferred (quar.)	\$1.06½	1-1	12-18
El Paso Electric Co., common (quar.)	29c	12-15	11-24
\$4.12 preferred (quar.)	\$1.03	1-1	11-24
\$4.50 preferred (quar.)	\$1.12½	1-1	11-24
\$4.72 preferred (quar.)	\$1.18	1-1	11-24
\$5.40 preferred (quar.)	\$1.35	1-1	11-24
\$5.36 preferred (quar.)	\$1.34	1-1	11-24
Elastic Stop Nut Co. of America (quar.)	25c	2-1	1-21
Stock dividend	6c	12-15	12-1
Electric Bond & Share (quar.)	30c	12-29	12-8
Electric Hose & Rubber (stock dividend)	50%	12-17	12-7
Electric & Musical Industries, Ltd.—			
(Stock dividend)	50%		
Emery Air Freight (quar.)	15c	12-30	12-16
Erie Flooring & Wood Products, Ltd.—			
Class A (s-a)	130c	12-31	12-15
Essex Company (s-a)	\$1	12-1	11-12
Eversharp, Inc. (quar.)	30c	1-2	12-11
Excelsior Insurance Co. of N. Y. (quar.)	10c	12-21	12-4
Fairbanks Whitney Corp.—			
\$1.60 convertible preferred (accumulative)	80c	12-31	12-16
Fajardo Eastern Sugar Associates—			
\$2 preferred (quar.)	50c	12-18	12-1
Famous Players Canadian Corp., Ltd. (quar.)	137½c	12-11	11-25
Farm Equipment Acceptance (quar.)	10c	11-27	11-16
Fawcett Corp. (s-a)	15c	1-6	12-21
Federal Pacific Electric Co. (quar.)	20c	12-15	12-1
Federated Publications (quar.)	\$1	12-18	12-3
Extra	35c	12-18	12-3
Fiduciary Trust (N. Y.) (quar.)	35c	12-18	12-7
Extra	20c	12-18	12-7
Financial Fund	40c	11-25	11-16
Firestone Tire & Rubber (increased)	75c	1-20	1-5
(3-for-1 split subject to approval of stockholders Jan. 16, 1960)			
First National Stores (quar.)	50c	1-2	12-1
Firstamerica Corp. (quar.)	20c	12-30	12-4
Florida Power Corp. (increased quar.)	20c	12-20	12-4
Florida Power & Light Co., com. (quar.)	22c	12-18	11-27
4.32% preferred (quar.)	\$1.08	12-1	11-19
4½% preferred (quar.)	\$1.12½	12-1	11-19
Food Machinery & Chemical, com. (quar.)	30c	12-28	12-1
3½% preferred (quar.)	81½c	12-15	12-1
Franklin Custodian Funds, Inc.—			
Preferred stock series	8c	12-15	12-1
Utilities series	7c	12-15	12-1

Name of Company	Per Share	When Payable	Holders of Rec.
Friden, Inc. (quar.)	25c	12-10	11-30
Frosst (Charles E.) & Co., class A	110c	12-15	11-30
Class A	115c	3-15	2-26
Class A	115c	6-15	5-31
Fruit of the Loom, Inc.—			
\$3 non-cumulative preferred (s-a)	\$1.50	12-10	11-25
Fuller (George A.) Co. (quar.)	37½c	12-18	12-7
Stock dividend	20%	12-7	11-27
Fundamental Investors	6½c	12-28	12-4
Diversified growth	1½c	12-24	11-27
Gabriel Company (quar.)	15c	12-15	12-1
Gatineau Power Co. Ltd. (quar.)	140c	1-1	12-1
Gatineau Power, Ltd.	140c	1-1	12-1
General American Industries—			
6% convertible preferred (quar.)	75c	1-14	12-31
General Baking Co., \$8 preferred (quar.)	\$2	12-19	12-4
General Cable Corp., common (quar.)	50c	1-2	12-18
4% 1st preferred (quar.)	\$1	1-2	12-18
General Fireproofing (increased)	45c	12-18	11-30
General Telephone Co. of Illinois—			
\$2.37½ preferred (quar.)	59¾c	1-1	12-4
Georgia Marble Co. (quar.)	20c	12-1	11-19
Stock dividend	2½%	12-1	11-19
Extra	26c	12-1	11-19
Georgia Power Co., \$4.60 preferred (quar.)	\$1.15	1-1	12-15
\$4.92 preferred (quar.)	\$1.23	1-1	12-15
\$5 preferred (quar.)	\$1.25	1-1	12-15
Giant Yellowknife Gold Mines, Ltd. (quar.)	110c	12-22	11-30
Gilbert (A. C.) Co. (year-end)	50c	12-21	12-7
Glenmore Distillers, class A (quar.)	17½c	12-14	11-30
Class B (quar.)	17½c	12-14	11-30
Globe-Union, Inc. (quar.)	25c	12-10	12-2
Year-end	25c	12-10	12-2
Goldblatt Bros. Inc. (quar.)	12½c	1-4	12-7
Goodrich (B. F.) Co. (quar.)	55c	12-31	12-4
Granite City Steel (increased)	60c	12-18	11-30
Two-for-one split subject to approval of stockholders Jan. 18, 1960			
Great Northern Gas Utilities, Ltd.—			
\$2.50 preferred (quar.)	162½c	12-1	11-26
\$2.80 preferred (1957 series) (quar.)	170c	12-1	11-26
Great Northern Paper (quar.)	15c	12-15	12-1
Great Western Sugar Co. (quar.)	30c	1-2	12-16
7% preferred (quar.)	\$1.75	1-2	12-16
Griesdeck Co., common (quar.)	20c	12-20	12-11
5% convertible preferred (quar.)	37½c	2-1	1-16
Grinnell Corp. (quar.)	\$1	12-21	11-21
Stock dividend	5%	12-21	11-21
Grocery Store Products (increased quar.)	25c	12-11	11-21
Extra	25c	12-11	11-21
Grumman Aircraft Engineering Corp. (quar.)	37½c	12-21	12-11
Gulf Life Insurance (quar.)	12½c	2-1	1-16
Stock div. (1 share for each 11 shs. held)		12-10	11-30
Gulf Mobile & Ohio RR. (quar.)	50c	12-21	11-30
Gulf Oil Corp. (stock dividend)			
Three-for-one split		12-30	11-1
Hallnor Mines, Ltd.	14c	12-1	11-21
Hammermill Paper Co., common (quar.)	25c	12-15	11-21
Stock dividend	4%	12-15	11-21
4½% preferred (quar.)	\$1.12½	1-2	12-1
4¼% preferred (quar.)	\$1.06¼	1-2	12-1
Hardee Farms International, Ltd.—			
1st preference A (quar.)	\$1.63	1-1	12-1
Hawaiian Agricultural	25c	12-14	12-1
Hawaiian Commercial & Sugar Co., Ltd.	10c	10-10	11-2
Havag Industries (increased)	40c	12-15	12-1
Hazeltine Corp. (quar.)	20c	12-15	12-1
Stock dividend	2%	12-15	12-1
Hein-Warner Corp. (quar.)	25c	12-28	12-1
Heinz (H. J.) Company, 3.65% pfd. (quar.)	91¼c	1-1	12-1
Hercules Gallon Products, Inc., com. (quar.)	5c	12-15	12-1
6% conv. preferred B (quar.)	30c	12-1	11-1
Hershey Chocolate (quar.)	60c	12-15	11-1
Extra	\$1	12-15	11-1
Hibbard, Spencer & Bartlett (quar.)	75c	12-18	12-1
Hoffman Electronics Corp. (quar.)	15c	12-31	12-1
Hollinger Consolidated Gold Mines, Ltd.—			
Quarterly	16c	12-29	12-1
Extra	118c	12-29	12-1
Holly Oil Co. (annual)	15c	1-5	12-1
Homasote Co., 5% preferred (quar.)	12½c	12-14	12-1
(Common payment omitted at this time)			
Homestake Mining Co. (quar.)	40c	12-15	12-1
Year-end	40c	12-15	12-1
Howard Stores Corp., 4¼% pfd. (quar.)	\$1.06¼	12-1	11-1
Howe Sound Co. (stock dividend)	3%	12-18	12-1
Stock dividend	3%	6-20	6-1
Hutchinson Sugar (increased-quar.)	25c	12-14	12-1
Hygade Food Products Corp., com. (incr.)	\$1	1-1	12-1
Stock dividend	2%	1-1	12-1
4% series A pfd. (quar.)	\$1	2-1	1-1
5% series B preferred (quar.)	\$1.25	2-1	1-1
Imperial Life Assurance Co. of Canada—			
Increased	160c	1-1	12-1
Imperial Tobacco (Canada), Ltd. (interim)	112½c	12-31	12-1
Income Fund (Boston) (from net income)	10c	12-14	12-1
Interlake Iron Corp. (quar.)	35c	12-15	12-1
Investment Co. of America—			
7c from net investment income plus 55c from net realized profits from sale of securities	62c	12-29	11-1
Insley Mfg. Corp. (resumed)	25c	12-15	12-1
Interior Breweries, Ltd., class B (s-a)	112c	12-15	12-1
International Breweries, Inc. (quar.)	25c	12-21	12-1
International Resources Fund, Inc. (6 cents from net investment income plus a distribution of 6 cents from net realized profits from the sale of securities)	12c	12-30	11-1
International Salt Co. (quar.)	\$1.75	12-18	12-1
Investment Foundation, Ltd., com. (quar.)	160c	1-15	12-1
6% preferred (quar.)	175c	1-15	12-1
Investors Loan Corp., common (quar.)	3c	12-1	11-1
6% preferred (quar.)	75c	12-1	11-1
Irving Trust Co. (N. Y.) (quar.)	40c	1-2	12-1
Jamaica Public Service Co. Ltd., common	122½c	1-2	11-1
7% preference (quar.)	x1\$1.75	1-2	11-1
7% preference "B" (quar.)	x1\$1¼	1-2	11-1
5% preference "C" (quar.)	x1\$1¼	1-2	11-1
5% preference "D" (quar.)	x1\$1¼	1-2	11-1
6% preference "E" (quar.)	x1\$1½	1-2	11-1
Jamestown Telephone Corp. (N. Y.)—			
5% 1st preferred (quar.)	\$1.25	1-1	12-1
Johns-Manville Corp. (quar.)	50c	12-10	12-1
Kansas Gas & Electric Co.—			
Common (increased quar.)	41c	12-28	12-1
4½% preferred (quar.)	\$1.12½	1-4	12-1
4.28% preferred (quar.)	\$1.07	1-4	12-1
4.32% preferred (quar.)	\$1.08	1-4	12-1
4.60% preferred (quar.)	\$1.15	1-4	12-1
Katz Drug (quar.)	40c	12-15	11-1
Kaweck Chemical Co. (stock dividend)	3%	12-14	12-1
Kellogg Company (quar.)	25c	12-15	11-1
Extra	10c	12-15	11-1
Kendall Refining Co. (quar.)	35c	1-2	12-1
Keystone Custodian Funds—			
Keystone Investment Grade Bond Fund			
Series B-1 (from net investment inc.)	47c	12-15	11-1
Keystone Growth Fund			
Series K-2 (10c fr. invest. income and a special div. of 70c from net realized gains)	80c	12-15	11-1
Kingsport Press (quar.)	20c	1-2	12-1



Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.
Kittanning Telephone	35c	12-15	11-30	Pepsi-Cola Bottling Co. of Long Island (quar.)	10c	12-15	12-1	Standard Shares, Inc. (It is anticipated that this distribution will not be taxable as ordinary income)			
Kroehler Mfg. Co., common (quar.)	25c	12-11	11-30	Pet. milk Co., common (quar.)	27½c	12-18	11-27	Standard Structural Steel, Ltd. (quar.)	40c	12-28	12-9
4½% preferred A (quar.)	\$1.12½	12-11	11-30	4½% preferred (quar.)	\$1.12½	1-1	12-11	State Loan & Finance, class A (quar.)	15c	12-29	12-11
Lamson & Sessions Co. (increased quar.)	35c	12-10	11-30	Petroleum Exploration Co. (increased)	\$1	12-10	11-19	Stanley Works (stock dividend)	150c	12-18	12-4
Lee & Cady Co. (quar.)	15c	12-4	11-27	Pfizer (Charles) & Co. (quar.)	15c	12-12	11-30	State Loan & Finance, class A (quar.)	25c	12-15	12-1
Lexington Ventures Fund	3c	12-15	11-30	Extra	20c	12-12	11-30	Class B (quar.)	25c	12-15	12-1
Leggett & Myers Tobacco Co.—				Philadelphia Bourse (annual)	\$1.25	12-15	11-23	6% preferred (quar.)	37½c	12-15	12-1
7% preferred (quar.)	\$1.75	1-2	12-10	Extra	25c	12-15	11-23	Stone & Webster, Inc. (quar.)	50c	12-15	12-1
Libby-Tulip Cup Corp. (quar.)	25c	12-15	12-1	Pine Street Fund, Inc. (quarterly from net investment income)	9c	12-15	11-25	Extra	\$1	12-15	12-1
Lorillard (P.) Co., common (quar.)	50c	12-18	12-2	Pioneer Fund, Inc. (6 cents from net investment income plus 18 cents from long-term capital gains)	24c	12-15	11-25	Stonecutter Mills, class A	5c	12-10	11-30
Extra	20c	12-18	12-2	Piper Aircraft Corp. (quar.)	25c	12-14	11-30	Class B	5c	12-10	11-30
7% preferred (quar.)	\$1.75	12-18	12-2	Stock dividend	5c	12-14	11-30	Strawbridge & Clothier (quar.)	\$1.25	1-2	12-18
Louisiana Land & Exploration (quar.)	35c	12-15	12-1	Pittsburgh Forgings (quar.)	15c	12-11	11-27	Sunbeam Corp. (quar.)	35c	12-28	12-18
Year-end	20c	12-15	12-1	Pittsburgh Metallurgical Co. (quar.)	37½c	12-15	12-3	Sundstrand Corp. (quar.)	25c	12-19	12-9
Louisville Title Mortgage (quar.)	30c	12-15	11-30	Plastic Materials & Polymers, Inc. (N. Y.)				Stock dividend	2c	12-19	12-9
Extra	15c	12-15	11-30	Stock dividend	3c	12-21	12-7	Super Food Services, \$1.20 1st pfd. (quar.)	30c	12-15	12-4
Lowell Gas Co. (quar.)	90c	12-15	12-1	Porter (H. K.) Co. Inc. (Delaware) (quar.)	40c	12-18	11-30	Superior Window, class A (quar.)	8c	1-1	11-16
Loew's Inc. (quar.)	30c	1-15	12-22	Potomac Electric Power Co. (increased)	33c	12-28	12-4	70c convertible preferred (quar.)	17½c	12-1	11-16
Lukens Steel Co. (quar.)	25c	12-8	11-27	Pratt, Read & Co. (quar.)	30c	1-2	12-11	Syracuse Supply Co. (quar.)	15c	12-10	11-27
MacPadden Publications (quar.)	15c	1-2	12-17	President Brand Gold Mining Co., Ltd.—							
Stock dividend	5c	1-22	12-17	American deposit receipts (initial)	\$5.0376	11-18	9-30	Taylor Instrument (quar.)	30c	1-2	12-18
Mangel Stores (quar.)	30c	12-15	11-27	Pronto Uranium Mines, Ltd.	150c	12-22	12-8	Tennessee Corp., new common (initial)	31½c	1-8	12-3
Maple Leaf Gardens, Ltd. (quar.)	130c	1-15	1-4	Publicker Industries, Inc.—				Extra	12½c	1-8	12-3
Maple Leaf Milling Co., Ltd.—				\$4.75 preferred (quar.)	\$1.18½	12-15	11-30	Texas Gulf Sulphur (quar.)	25c	12-15	11-30
5% preferred (quar.)	\$1.25	1-1	12-11	Puerto Rico Telephone (quar.)	40c	12-31	11-23	Textiles, Inc., common (quar.)	15c	12-10	11-21
Masco Screw Products (increased)	10c	12-10	11-20	Public Service Electric & Gas—				4% preferred (quar.)	25c	1-1	12-19
Massachusetts Investors Growth Stock Fund	5c	12-30	11-30	Common (quar.)	45c	12-22	11-27	Thomas & Betts Co., common (quar.)	20c	1-2	12-15
McDermott (J. Ray) & Co. (quar.)	15c	1-4	12-15	4.08% preferred (quar.)	\$1.02	12-22	11-27	\$5 preferred (quar.)	\$1.25	12-31	12-15
McGraw Edison Co. (quar.)	35c	12-15	11-27	4.18% preferred (quar.)	\$1.04½	12-22	11-27	Time, Inc. (extra)	\$1	12-10	11-27
Merek & Co., com. (increased-quar.)	40c	1-2	12-7	4.30% preferred (quar.)	\$1.07½	12-22	11-27	Towmotor Corp.	35c	12-31	12-16
Extra	20c	12-22	12-7	5.05% preferred (quar.)	\$1.26½	12-22	11-27	Tractor Supply Co., class A (quar.)	21c	12-15	12-1
\$3.50 preferred (quar.)	87½c	1-2	12-7	\$1.40 preference (quar.)	35c	12-22	11-27	True Temper Corp., common (quar.)	30c	12-15	11-30
Meredith Publishing Co. (quar.)	45c	12-11	11-27	Puget Sound Pulp & Timber (quar.)	20c	1-4	12-11	4½% preferred (quar.)	\$1.12½	1-15	12-31
Meyer-Blanke Co. (quar.)	30c	12-11	11-27	Extra	10c	1-4	12-11	Truax-Traer Coal, common (quar.)	40c	12-10	12-1
Extra	10c	12-11	11-27	Pullman, Inc. (quar.)	75c	12-14	11-30	\$2.80 preferred A (quar.)	70c	12-10	12-1
Michigan Gas & Electric, com. (quar.)	50c	12-31	12-16	Extra	\$1	12-14	11-30	Tudor City Twelfth Unit, Inc.—			
Stock dividend	3c	12-31	12-16	Purex Corp., Ltd. (quar.)	17½c	12-31	12-17	6% preferred (accum.)	\$4	12-1	11-13
4.40% preferred (quar.)	\$1.10	2-1	1-16	Pyle-National Co., new common (initial)	12½c	1-4	12-8	Quarterly			
4.90% preferred (quar.)	\$1.22½	2-1	1-16	Extra	12½c	1-4	12-8	Twentieth Century-Fox Film Corp. (Del.)	40c	12-26	12-11
Michigan Gas Utilities, common (quar.)	25c	12-15	12-1	Quaker City Cold Storage Co.	20c	11-16	11-6	Twin Coach, \$1.50 preferred (quar.)	37½c	1-1	12-18
5% preferred (quar.)	\$1.25	1-1	12-1	R. T. & E. Corp. (quar.)	10c	1-20	12-31	Udylite Corp.	25c	12-15	12-1
Micromatic Home (resumed)	10c	12-10	11-30	Ranchers Exploration & Development Co.	5c	12-20	12-10	Union Electric Co., common (quar.)	41c	12-28	11-28
Millers Falls Co. (quar.)	15c	1-15	12-30	Ranco, Inc. (increased)	35c	12-15	11-30	\$3.50 preferred (quar.)	87½c	2-15	1-20
Stock dividend	5c	1-29	12-18	Rayney Refrigerator (initial)	12½c	11-27	11-20	\$3.70 preferred (quar.)	92½c	2-15	1-20
Milton Brick, Ltd. (s-a)	10c	11-30	11-18	Raybestos-Manhattan, Inc. (quar.)	85c	1-2	12-10	\$4 preferred (quar.)	\$1	2-15	1-20
Minneapolis Brewing Co. (quar.)	15c	12-15	11-30	Raymond Corp. (quar.)	12½c	12-1	11-20	\$4.50 preferred (quar.)	\$1.12½	2-15	1-20
Minneapolis Gas Co.—				Real Estate Title Insurance (Washington, D. C.) (semi-annual)	10c	12-15	12-5	Union Sugar (quar.)	10c	12-10	11-30
5% preferred (quar.)	\$1.25	12-1	11-20	Reda Pump Co. (quar.)	30c	12-21	11-30	United-Carr Fastener (quar.)	30c	12-15	11-30
\$5.10 preferred (quar.)	\$1.27½	12-1	11-20	Reeves Bros., Inc. (quar.)	12½c	12-14	12-1	Extra	30c	12-15	11-30
5½% preferred (quar.)	\$1.37½	12-1	11-20	Reliance Insurance Co. (Dayton) (quar.)	35c	12-18	11-20	United Pacific Corp., new com. (initial)	10c	12-31	12-11
Mirro Aluminum Co. (quar.)	30c	12-15	11-25	Republic Pictures Corp.—				Stock dividend	200c	12-31	12-11
Mississippi River Fuel Corp. (quar.)	40c	12-28	12-11	\$1 convertible preferred (quar.)	25c	1-2	12-10	United Screw & Bolt Corp., class A	50c	12-5	11-7
Missouri Public Service, common (quar.)	18c	12-12	11-24	Republic Steel Corp. (quar.)	75c	12-18	11-27	Class B	50c	12-5	11-7
Stock dividend	½c	12-12	11-20	Reynolds (R. J.) Tobacco				U. S. Envelope (increased)	30c	12-3	11-24
4.30% preferred (quar.)	\$1.07½	12-1	11-20	Reynolds Metals Co.—				U. S. Foil, new class A (initial)	10c	12-29	12-11
5.52% preferred (quar.)	\$1.38	12-1	11-20	Common (initial)	12½c	12-24	12-10	New class B (initial)	10c	12-29	12-11
Mohasco Industries, common (increased)	10c	12-15	11-30	4½% preferred A (quar.)	59½c	2-1	1-11	U. S. Freight (quar.)	50c	12-19	11-30
Extra	5c	12-15	11-30	4½% convertible 2nd preferred (quar.)	\$1.12½	2-1	1-11	U. S. Life Insurance Co. (N. Y.) (s-a)	7½c	12-17	12-2
3½% preferred (quar.)	87½c	12-15	11-30	Richardson Company	35c	12-9	11-27	U. S. Tobacco Co., common (quar.)	30c	12-15	11-30
4.20% preferred (quar.)	\$1.05	12-15	11-30	River Raisin Paper (quar.)	20c	12-18	12-4	Extra	15c	12-15	11-30
Mohawk Rubber Co., new common (initial)	25c	12-19	11-21	Robertshaw-Fulton Controls Co.—				7% non-cum. preferred (quar.)	43½c	12-15	11-30
Monterey Oil Co. (stock dividend)	4c	1-14	12-14	Common (quar.)	37½c	12-21	12-10	United Telephone Co. of Pennsylvania—			
Montrose Chemical Co. (quar.)	15c	1-12	12-11	Stock dividend	2c	12-30	12-10	4½% preferred A (quar.)	\$1.12½	12-1	11-20
Morris Plan (Calif.) (quar.)	50c	12-15	12-1	5½% preferred (quar.)	34½c	12-20	12-10	Universal Marion Corp. (quar.)	30c	12-28	12-4
Extra	20c	12-15	12-1	Robinson (J. C.) Co. (stock dividend)	6c	12-18	12-14	4½% preferred (initial)	81½c	1-10	12-18
Mt. Vernon Mills (increased)	25c	12-12	12-1	Royal Register Co., class A	20c	12-1	11-21	Universal Oil Products Co.	12½c	12-15	12-1
Extra	15c	12-12	12-1	Rudy Mfg. Co. (s-a)	10c	12-8	11-24	Utah Southern Oil—			
Mount Royal Dairies (stock dividend)	2c	1-1	12-1	St. Joseph Lead Co. (quar.)	25c	12-10	11-27	(Common payment omitted at this time)			
Mountain States Telephone & Telegraph—				St. Joseph Light & Power (quar.)	37½c	12-18	12-4	Valspar Corp.	12½c	1-4	12-21
Quarterly	\$1.65	1-15	12-21	Savage Industries, Inc. (Ariz.)				Van Scler (J. B.) Co.—			
Muskogee Co. (quar.)	50c	12-11	11-27	75c conv. preferred (quar.)	18½c	11-27	11-20	5% class A preferred (quar.)	\$1.25	1-15	1-5
Extra	60c	12-11	11-27	\$1.30 preferred (quar.)	32½c	11-27	11-20	Vanderbilt Tire & Rubber (stock dividend)	2c	12-31	12-18
Muskegon Piston Ring (quar.)	20c	12-19	12-4	Schlage Lock Co. (quar.)	25c	12-21	12-10	Vanity Fair Mills (increased)	35c	12-21	12-10
Stock dividend	5c	12-19	12-4	Stock dividend	5c	12-21	12-10	Vernon Company, common (quar.)	15c	12-1	11-9
Nachman Corp. (quar.)	12½c	12-11	12-4	Schwitzer Corp. (quar.)	25c	12-11	12-1	Voting trust certificates (quar.)	15c	12-1	11-9
National Can Corp. (stock dividend)	6c	12-21	11-30	Scott & Williams (quar.)	50c	12-16	12-1	Virginia-Carolina Chemical Corp.—			
National Cash Register (quar.)	30c	1-15	12-15	Extra	25c	1-8	12-1	(Action on the 6% partic. pfd. deferred at this time.)			
Stock dividend	5c	1-26	1-5	Scott (O. M.) & Sons—				Vogt Mfg. Corp. (extra)	10c	12-18	12-4
National City Lines (quar.)	50c	12-15	11-27	Class A (stock dividend)	5c	12-10	11-11	Wagner Electric Corp. (quar.)	50c	12-17	12-3
National Fire Insurance Co. (Hartford)	40c	1-4	12-15	Class B (stock dividend)	5c	12-10	11-11	Extra	75c	12-17	12-3
National Food Products Corp. (quar.)	27½c	12-10	11-25	Screw & Bolt Co. of America—				Stock dividend	100c	12-17	12-3
Extra	5c	12-10	11-25	(Com. payment omitted at this time)				Waldorf Systems Inc. (quar.)	25c	1-2	12-15
National Life & Accident Insurance (Nashville) (quar.)	12½c	12-1	11-17	Scudder, Stevens & Clark Fund, Inc.—				Waterous Equipment, Ltd.	10c	12-15	11-30
National Oats Co. (quar.)	15c	12-1	11-19	Initial after 2-for-1 split (a year-end distribution of 17 cents from net income plus a distribution of 91 cents from realized capital gains)	\$1.08	12-15	11-16	Waukesha Motor (quar.)	50c	1-2	12-1
National Presto Industries (quar.)	15c	1-4	12-15	Scudder, Stevens & Clark Common Stock Fund, Inc. Initial after 3-for-1 split (a year-end distribution of 7 cents from net income plus a distribution of 55 cents from realized capital gains)	62c	12-15	11-16	Wayne Mfg. Co. (initial)	16½c	11-23	11-9
National Rubber Machinery Co.	25c	12-17	12-3	The realized capital gains of both funds shown above are payable in additional shares				Wellington Fund	61c	12-29	12-3
National Securities—				Sealed Power (quar.)	25c	12-21	12-7	Westel Products, Ltd. (quar.)	120c	12-15	11-24
National Growth Stock series	3c	12-15	11-30	Stock dividend	10c	12-28	12-7	Western Holding, Ltd.—			
Income series	7c	12-15	11-30	Shattuck (Frank G.) Co. (quar.)	10c	12-18	12-4	Amer. dep. receipts ordinary (initial)	\$0.634	10-18	9-30
National Shirt Shops (Del.) (quar.)	20c	11-30	11-18	Extra	10c	12-18	12-4	Western Oil Fields (stock dividend)	8c	12-11	11-20
National Steel Corp. (quar.)	75c	12-11	11-27	Sheraton Corp. of America (quar.)	15c	2-1	1-4	Winter & Hirsch, 7% preferred (quar.)	35c	12-1	11-20
National-U. S. Radiator Corp. (quar.)	10c	12-26	12-1	Shoe Corp. of America (quar.)	30c	12-15	11-23	WJR The Goodwill Station (quar.)	10c	12-16	12-2
Nestle-Lemur Co. (quar.)	7½c	12-15	12-1	Shulton, Inc., class A (quar.)	25c	1-4	12-7	Stock dividend	5c	12-16	12-2
Stock dividend	5c	1-21	1-4	Stock dividend	4c	12-18	12-7	Wood (Alan) Steel (see Alan Wood Steel)			
Nevada Natural Gas Pipe Line—				Class B (quar.)	25c	1-4	12-7	Worthington Corp., common (quar.)	62½c	12-18	12-1
Common (quar.)	5c	12-1	11-16	Stock dividend	4c	12-18	12-7	4½% prior preferred (quar.)	\$1.12½	12-15	12-1
\$1.50 preferred (quar.)	37½c	12-1	11-16	Slitknit, Ltd., common (quar.)	125c	12-15	11-30	Young (J. S.) & Co.	\$1.50	12-1	11-17
New England Telephone & Telegraph Co.—				5% preferred (quar.)	150c	12-15	11-30	Zeigler Coal & Coke	15c	12-10	11-30
New common (initial)	43c	12-30	12-10	Simon (H.) & Sons, Ltd., 5% pfd. (quar.)	\$1.25	12-1	11-25	Stock dividend	3c	12-10	11-30
New Hampshire Insurance (quar.)	50c	1-2	12-11	Simmons-Boardman Publishing Corp.—							
Extra											



Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.
Alabama Gas Corp., common (quar.)	40c	12-1	11-16	Associated Dry Goods Corp., common (quar.)	55c	12-1	11-13	Bruning (Charles) Co. (quar.)	25c	12-1	11-10
\$5.50 preferred A (quar.)	\$1.37½	1-4	12-17	5.25% preferred (quar.)	\$1.31¼	12-1	11-13	Brunswick-Balke-Collender, new com. (initial)	15c	12-15	12-1
Alabama Great Southern RR. ordinary (s-a)	\$4	12-24	12-4	Associated Spring Corp. (quar.)	35c	12-10	12-1	5% preferred (quar.)	\$1.25	1-1	12-18
6% partic. preferred (s-a)	\$4	12-24	12-4	Associated Telephone & Telegraph Co., com.	\$4	12-15	11-16	Brunswig Drug (quar.)	20c	12-1	11-16
Alabama Power Co., 4.20% preferred (quar.)	\$1.05	1-2	12-11	\$4 participating class A (quar.)	\$1	1-1	12-1	Budd Company, common (quar.)	25c	12-1	11-17
4.60% preferred (quar.)	\$1.15	1-2	12-11	Atchison, Topeka & Santa Fe Ry. Co. (quar.)	30c	12-7	10-30	5% preferred (quar.)	\$1.25	12-1	11-17
Albama Central & Hudson Bay Railway, com.	25c	12-1	11-15	Atlanta & Charlotte Air Line Ry. (s-a)	\$4.50	3-1	2-19	Buffalo Forge Co.	35c	11-25	11-12
6% preferred (quar.)	75c	12-1	11-15	Atlanta Gas Light, common (quar.)	45c	12-1	11-20	Additional	25c	12-17	12-3
Albama Steel, Ltd. (quar.)	125c	12-31	11-27	4.60% preferred (quar.)	\$1.15	12-1	11-20	Bullock Fund	77c	11-27	11-6
Algom Uranium Mines, Ltd. (initial)	\$82.50	12-1	11-21	4½% preferred (quar.)	\$1.12½	12-1	11-20	Bullock's Inc., new com. (initial)	30c	12-1	11-13
Allen (R. C.) Business Machines, Inc.—				4.44% preferred (quar.)	\$1.11	12-1	11-20	Buloio Gold Dredging, Ltd. (increased s-a)	125c	12-4	11-13
Quarterly	12½c	12-1	11-16	Atlanta & West Point RR.	\$2	12-31	12-15	Burlington Industries, common (quar.)	30c	12-1	11-2
Allied Artists Pictures Corp.—				Atlantic City Electric, new (initial)	27½c	1-15	12-27	3½% preferred (quar.)	87½c	12-1	11-2
5½% preferred (quar.)	13¾c	12-15	12-3	Atlantic Coast Line Co. (Conn.) (quar.)	50c	12-11	11-4	4% preferred (quar.)	\$1	12-1	11-2
Allied Chemicals Corp. (increased quar.)	90c	12-10	11-13	Extra	\$1	12-11	11-4	4.20% preferred (quar.)	\$1.05	12-1	11-2
Allied Finance Co., common (s-a)	50c	11-25	11-10	Atlantic Coast Line RR., com. (quar.)	50c	12-11	11-4	4½% preferred (quar.)	\$1.12½	12-1	11-2
5¼% preferred (quar.)	\$1.31¼	11-25	11-10	Extra	50c	12-11	11-4	Eurlington Steel Co., Ltd. (quar.)	15c	1-2-60	12-11
Allied Gas Co. (quar.)	30c	12-1	11-16	Atlantic Refining (quar.)	50c	12-15	11-20	Burnham Corp., common (quar.)	25c	12-22	12-11
Allied Kid Co. (quar.)	25c	11-25	11-18	Atlas Corp., 5% preferred (quar.)	25c	12-15	12-1	6% preferred (s-a)	\$1.50	1-1	12-11
Allied Laboratories, Inc. (quar.)	30c	12-28	12-4	Atlas Life Insurance (Tulsa) (quar.)	25c	1-15	1-15	Burmah Oil, Ltd., ord. registered (interim)	6c	12-29	11-17
Extra	10c	12-28	12-4	Atlas Powder (quar.)	60c	12-10	11-25	Burrard Dry Dock, Ltd., class A (quar.)	11c	12-15	11-20
Allied Stores Corp., common (quar.)	75c	1-20	12-22	Atomic Development Mutual Fund	3c	11-30	10-19	Burton-Dixie Corp. (quar.)	30c	11-30	11-19
4% preferred (quar.)	\$1	12-1	11-16	Aurora Gold Mines, Ltd. (quar.)	14c	12-1	11-13	Extra	30c	11-30	11-19
Allis-Chalmers Mfg., common (quar.)	25c	12-23	11-25	Aurora Plastics (initial)	5c	12-15	11-16	Bush Terminal Buildings Co.	35c	12-1	11-16
Extra	25c	12-23	11-25	Automatic Steel Products, Inc.—				Bush Terminal Co.	10c	12-7	11-6
4.08% preferred (quar.)	\$1.02	12-5	11-20	30c non-voting non-cum preferred	10c	11-30	11-10	Butler Bros. (quar.)	45c	12-1	11-12
Alpha Beta Food Markets, com. (quar.)	22½c	11-25	10-26	Auto Electric Service, Ltd. (increased)	135c	12-15	11-20	Byers (A. M.) Co. (extra)	15c	11-30	11-13
6% preferred (quar.)	135c	11-25	10-26	Extra	135c	12-15	11-20	Syllesby (H. M.) & Co. (Del.)—			
Alpha Portland Cement Co. (quar.)	37½c	12-10	11-13	Class A (quar.)	112½c	12-15	11-20	5% preferred (quar.)	31¼c	12-1	11-13
Extra	25c	12-10	11-13	Avon Products new (initial)	20c	12-1	11-16				
Stock dividend	2%	12-10	11-13	Extra	5c	12-1	11-16				
Aluminum, Ltd. (quar.)	\$12½c	12-5	11-15	Axe-Houghton Fund "A"—				Calaveras Land & Timber	50c	12-4	11-13
Aluminum Co. of America, com. (quar.)	30c	12-10	11-20	24c from net securities profits & 1c from				California Electric Power (quar.)	20c	12-1	11-5
\$3.75 preferred (quar.)	93¾c	1-1-60	12-18	investment income	25c	11-30	11-4	California Financial (stock dividend)	5%	12-10	11-25
Aluminum Co. of Canada, Ltd.—				Ayshire Collieries (quar.)	25c	12-18	12-4	California Ink (quar.)	25c	12-15	12-4
4½% first preferred (quar.)	125c	12-1	11-6	(B/G) Foods, Inc., common (quar.)	25c	12-10	12-1	Stock dividend	2%	12-15	12-4
4½% second preferred (quar.)	156c	11-30	11-6	Extra	5c	12-10	12-1	California Liquid Gas (stock dividend)	4%	12-20	12-10
American Aggregates Corp.—				Class A (quar.)	18¾c	1-1	12-1	New common (initial)	10c	12-20	12-10
Common (increased quar.)	30c	11-27	11-10	Bailey Selburn Oil & Gas, Ltd.—				California-Pacific Utilities—			
5% preferred (quar.)	\$1.25	1-1	12-15	5% preferred (quar.)	\$1.31¼	12-1	11-16	Common (increased-quar.)	45c	12-15	12-1
American Airlines, common (quar.)	25c	12-1	11-13	5¼% preferred (quar.)	\$35¾c	12-1	11-16	5½% preferred (quar.)	27½c	12-15	12-1
3½% preferred (quar.)	87½c	12-1	11-13	Baker Properties, Inc. (Minn.)—				5.40% preferred (quar.)	27c	12-15	12-1
American Bakeries Co. (quar.)	60c	12-1	11-13	\$5 preferred (annual)	\$5	11-30	10-31	5% preferred (quar.)	25c	12-15	12-1
American Bankers Insurance Co. of Florida—				Baldwin Piano, 6% preferred (quar.)	\$1.50	1-15-60	12-31	5% conv. preferred (quar.)	25c	12-15	12-1
Class A	8¾c	12-11	12-1	Baltimore Paint & Chemical (quar.)	5c	11-27	11-6	Canada Cement Co., Ltd., common (quar.)	\$32½c	12-21	11-20
Class B	2½c	12-11	12-1	Stock dividend	3%	11-27	11-6	\$1.30 preference (quar.)	15c	12-1	11-10
8% preferred (quar.)	20c	12-11	12-1	Baltimore Radio Show (quar.)	10c	12-1	11-16	Canada Dry Corp., common (quar.)	25c	1-1	12-7
American Biltrite Rubber Co.—				Bancroft (J.) & Sons (increased)	15c	1-15	12-28	\$4.25 preferred (quar.)	\$1.06¼	1-1	12-7
6½% 1st preferred (quar.)	\$1.62½	12-15	11-30	Bangor Hydro-Electric, common (quar.)	50c	1-20	12-26	Canada Iron Foundries, Ltd., com. (quar.)	\$37½c	1-4	12-2
2nd preferred (quar.)	20c	12-15	11-30	4% preferred (quar.)	\$1	1-20	12-26	4¼% preferred (quar.)	\$1.06¼	1-15	12-10
American Broadcasting-Paramount				4¼% preferred (quar.)	\$1.07	1-20	12-26	Canada Flooring Co., Ltd., class A (quar.)	125c	11-30	11-16
Theatres, Inc., common (quar.)	25c	12-15	11-20	7% preferred (quar.)	\$1.75	1-20	12-26	Canada Mailing, Ltd., common (quar.)	\$50c	12-15	11-13
5% preferred (quar.)	25c	12-15	11-20	Bank Building & Equipment (incr. quar.)	35c	12-15	12-1	4½% preference (quar.)	\$29¾c	12-15	11-13
American Cement Corp., common (quar.)	25c	1-4	12-11	Bankers Bond & Mortgage Guarantee Co. of				Canada Packers, Ltd.—			
\$1.25 preferred (quar.)	37½c	2-1	1-8	America	20c	1-6	12-17	Class A (s-a)	\$87½c	4-1-60	3-4
American Chain & Cable (quar.)	62½c	12-15	12-4	Barber Oil Corp. (Stock dividend)	2%	1-1-60	12-11	Class B (s-a)	\$87½c	4-1-60	3-4
American Chicle Co. (quar.)	40c	12-10	11-18	Stock dividend	2%	7-1-60	6-10	Canada Safeway, Ltd., 4.40% pfd. (quar.)	\$1.10	1-1	12-1
Extra	40c	12-10	11-18	Barden Corp. (quar.)	12½c	12-10	11-25	Canada Steamship Lines, Ltd.—			
American Electric Power (increased quar.)	45c	12-10	11-12	Stock dividend	3%	12-10	11-25	5% preference (quar.)	\$31¼c	1-2	12-1
American Electric Securities Corp., com.	20c	12-31	12-18	Barry Controls, Inc., class A	15c	12-4	11-20	Canada Vinegars, Ltd. (quar.)	130c	12-1	11-13
30c participating preference (s-a)	15c	12-31	12-18	Class B	15c	12-4	11-20	Extra	120c	12-1	11-13
Extra	5c	12-31	12-18	Barymin Explorations, Ltd.—	13c	12-31	12-10	Canadian Cannery, Ltd., 75c class A (quar.)	\$18¾c	1-2	12-1
American Enka Corp. (quar.)	35c	12-18	12-4	Bathurst Power & Paper Co., Ltd.—				Canadian Drawn Steel Co., common	150c	12-15	12-31
Year-end	75c	12-18	12-4	Class A (quar.)	150c	12-1	11-3	60c preferred (quar.)	150c	1-15	12-31
American Dryer Corp. (stock dividend)	2%	11-27	11-6	Bayuk Cigars, Inc. (quar.)	50c	12-15	11-30	Canadian Fairbanks-Morse (quar.)	150c	12-1	11-16
American Fire & Casualty Co. (Orlando, Fla.)				Bearings, Inc. (Del.) (quar.)	5c	12-1	11-16	Canadian Fund, Inc. (1959 year-end of 15c			
Quarterly	25c	12-15	11-30	Beaunit Mills, common (quar.)	25c	12-1	11-16	from net investment income plus a capital			
American & Foreign Power (reduced)	12½c	12-10	11-18	5% preferred (quar.)	\$1.25	12-1	11-16	gains distribution of 50c payable in cash			
American Greetings Corp., class A (quar.)	30c	12-10	11-25	Beck (A. S.) Shoe Corp., 4¾% pfd. (quar.)	\$1.18¾	12-1	11-16	or stock)	65c	12-1	11-13
Class B (quar.)	30c	12-10	11-25	Belding Hemingway Co. (quar.)	17½c	12-15	12-1	Canadian Ice Machine Co. Ltd., com.	110c	12-1	11-18
American Hardware Corp. (increased)	50c	12-23	12-4	Belding Manufacturing (increased quar.)	60c	12-1	11-17	Class A (quar.)	120c	1-4	12-16
American Hoist & Derrick (quar.)	30c	12-10	11-27	Extra	30c	12-1	11-17	Canadian International Investment Trust,			
American Home Products Corp. (monthly)	30c	12-1	11-13	Belknap Hardware & Mfg., common	15c	12-1	11-9	Ltd., common (quar.)	115c	12-1	11-13
Extra	40c	12-1	11-13	Common	15c	3-1-60	2-8	5% preferred (quar.)	\$1.125	12-1	11-13
American Hospital Supply (quar.)	16¼c	12-18	11-20	4% preferred (quar.)	20c	1-31-60	1-13	Canadian Oil Cos., Ltd., 8% pfd. (quar.)	\$1.25	1-2	12-2
American Ice Co., 6% preferred	\$1.50	12-22	12-1	4% preferred (quar.)	20c	3-1-60	2-8	5% preferred (quar.)	\$1.25	1-2	12-2
American Investment Co. of Illinois—				Bel & Gossett (quar.)	15c	11-30	11-19	4% preferred (quar.)	\$1	1-2	12-2
Common (quar.)	25c	12-1	11-12	Bell & Howell Co., common (quar.)	14c	12-1	11-6	6½% preferred (quar.)	11¾c	1-2	12-12
5¼% preferred (quar.)	\$1.31¼	1-1	12-15	4¼% preferred (quar.)	\$1.06¼	12-1	11-6	7% preferred (quar.)	\$1.75	1-2	12-12
American Machine & Foundry—				Bemis Bros. Bag Co., common (quar.)	50c	12-1	11-16	Canadian Steamship Lines, Ltd.—			
New common (initial)	32½c	12-10	11-25	5% preferred (quar.)	\$5	12-1	11-16	5% preferred (quar.)	\$31¼c	1-2	12-1
American Metal Climax, common (quar.)	30c	12-1	11-20	Bergstrom Paper—				Canadian Western Natural Gas Co. Ltd.—			
4½% preferred (quar.)	\$1.12½	3-1	2-19	New class A and class B (initial)	15c	12-15	12-1	4% preferred (quar.)	120c	12-1	11-13
American Maize-Products Co.—				Year-end	5c	12-15	12-1	5½% preferred (quar.)	127c	12-1	11-13
4½% preferred (quar.)	\$1.12½	12-1	11-20	Berkshire Hathaway (increased)	20c	12-1	11-12	Canal-Randolph Corp. (quar.)	10c	12-31	12-14
American Meter Co. (quar.)	50c	12-15	11-30	Bethlehem Steel Corp., com. (quar.)	60c	12-1	11-19	Cannon Mills Co., class B (quar.)	75c	1-2	11-27
American National Insurance Co. (Galveston)				7% preferred (quar.)	\$1.75	1-2	12-4	Common (quar.)	75c	1-2	11-27
Quarterly	3c	12-15	11-30	Bibb Manufacturing, new com. (initial quar.)	25c	1-1	12-21	Carborundum Company (quar.)	40c	12-10	11-13
Extra	1c	12-15	11-30	Bigelow-Sanford Carpet				Carolina Casualty Insurance Co.—			
American Nepheline, Ltd. (s-a)	12c	12-15	11-12	Common (stock dividend)	3%	12-15	11-24	Class A	5c	11-23	11-9
American News Co. (quar.)	40c	12-21	12-10	4½% preferred (quar.)	\$1.12½	12-1	11-24	Class B	5c	11-23	11-9
American Potash & Chemical Corp.—				Bird & Son, 5% preferred (quar.)	\$1.25	12-1	11-16	Carpenter Steel, new com. (initial quar.)	30c	12-9	11-24
Common (quar.)	30c	12-15	12-1	Black-Clawson Co. (quar.)	25c	12-1	11-14	Extra	45c	12-9	11-24
\$4 preferred (quar.)	\$1	12-15	12-1	Black Hills Power & Light, common (quar.)	36c	12-1	11-17	Carpenter Paper Co. (quar.)	40c	12-1	11-12
\$5 special preferred (quar.)	\$1.25	12-15	12-1	4.20% preferred (quar.)	\$1.05	12-1	11-17	Extra	20c	12-1	11-12
American Radiator & Standard Sanitary—				4.75% preferred (quar.)	\$1.18¾	12-1	11-17	Stock dividend	5%	12-28	11-27
Common (increased)	20c	12-15	11-20	Blackstone Valley Gas & Electric—				Carrier Corp., common (quar.)	40c	12-1	11-13
Special	10c	12-15	11-20	4¼% preferred (quar.)	\$1.06¼	1-2	12-15	4½% preferred (quar.)	56¼c	11-30	11-13
7% preferred (quar.)	\$1.75	12-1	11-20	5.60% preferred (quar.)	\$1.40	1-2	12-15	4.80% preferred (quar.)	60c	11-30	11-13
American-Saint Gobain Corp.—				Blaw-Knox Co. (quar.)	35c	12-15	11-13	Carson, Pirie Scott & Co., com. (resumed)	5c	12-15	12-1
5% prior preferred (quar.)	31¼c	12-1	11-6	Stock dividend	2½c	12-15	11-13	4½% preferred (quar.)	\$1.12½	12-1	11-16
American Seating Co. (quar.)											



Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.
Chicago Great Western Ry.—				Curlee Clothing, common (increased)	15c	1-1	12-15	Electric Auto-Lite Co. (quar.)	60c	12-18	12-3
Stock dividend	2½%	1-6-60	12-15	Extra	10c	11-23	11-9	Year-end	50c	12-18	12-3
Chicago, Milwaukee, St. Paul & Pacific RR.				Stock dividend	10½%	11-30	11-16	Electric Hose & Rubber (quar.)	30c	11-20	11-10
Common (quar.)	37½%	12-17	11-27	4½% preferred (quar.)	\$1.12½	1-1	12-15	Electric & Musical Industries, Ltd.—			
Series A preferred (quar.)	\$1.25	11-25	11-6	Curtis (Helene) Industries, class A (quar.)	10c	12-15	12-1	Amer. shares (final)	15%	12-11	---
Chicago Rivet & Machine				Stock dividend	1%	12-15	12-1	Electric Storage Battery (quar.)	50c	12-15	11-20
New common (initial quar.)	25c	12-15	11-27	Curtiss Candy Co., common (year-end)	25c	12-15	12-1	Electrographic Corp. (quar.)	25c	12-1	11-12
Extra	35c	1-15	12-24	4½% 1st pfd. (This payment clears ar-				Electrolux Corp. (quar.)	30c	12-15	11-16
Chicago, Rock Island & Pacific RR.				rears)	\$9	12-15	12-1	Electronic Assistance Corp. (N. Y.)—			
Chicago Title & Trust Co. (quar.)	\$1	12-5	11-24	4½% preferred (quar.)	\$1.12½	12-15	12-1	(Stock dividend)	5%	12-21	12-1
Chicago Yellow Cab (quar.)	12½%	12-1	11-20	Curtis Publishing, \$1.60 prior pfd. (quar.)	15c	1-1	11-27	Electronics Investment Corp.	3c	11-30	11-2
Chrysler Corp. (quar.)	25c	12-14	11-19	\$4 prior preferred (quar.)	75c	1-1	11-27	Elizabethtown Consolidated Gas (quar.)	40c	12-15	11-24
Cincinnati Enquirer (now on a quarterly				Curtiss-Wright Corp., class A (quar.)	50c	12-24	12-4	Elmira & Williamsport RR. Co., pfd. (s-a)	\$1.62	1-4	12-18
basis)	30c	12-30	12-11	Cyprus Mines Corp. (quar.)	25c	12-10	11-27	Emco, Ltd. (quar.)	12½%	1-22	12-22
Cincinnati Milling Machine, com. (quar.)	40c	12-1	11-16	Extra	5c	12-10	11-27	Emerson Radio & Phonograph (stock divid.)	3%	12-15	11-12
4% preferred (quar.)	\$1	12-1	11-16	Dahistrom Metallic Door Co. (quar.)	20c	12-1	11-16	Emery Industries (quar.)	25c	12-1	11-14
City Water Co. of Chattanooga (Tenn.)	\$1.25	12-1	11-10	Daitch Crystal Dairies (quar.)	8c	12-18	11-24	Empire District Electric Co., common (quar.)	34c	12-15	12-1
5% preferred (quar.)	15c	12-1	11-20	Dana Corp.—				4¼% preferred (quar.)	\$1.18½	12-1	11-13
Civic Finance Corp.	\$1.50	1-1-60	12-18	New common (initial)	50c	12-15	12-4	5% preferred (quar.)	\$1.25	12-1	11-13
Clearfield & Mahoning Ry. (s-a)				3½% preferred A (quar.)	93¾%	1-15	1-5	Empire Financial (stock dividend)	5%	1-20	12-31
Cleveland Electric Illuminating Co.—				Day-Brite Lighting (quar.)	7½%	12-9	11-10	Empire State Oil (annual)	30c	12-10	11-20
4½% preferred (quar.)	\$1.12½	1-1-60	12-4	Dayton & Michigan RR. Co.—	15c	12-1	11-16	Special	30c	2-1	1-11
Cleveland & Pittsburgh RR.				8% preferred (quar.)	\$1	1-5	12-15	Employers Reinsurance Corp. (quar.)	35c	11-25	11-16
4% special guaranteed (quar.)	50c	12-1	11-10	Dayton Power & Light, common (quar.)	60c	12-1	11-16	Ennis Business Forms (initial)	16¼%	12-1	11-20
7% guaranteed (quar.)	87½%	12-1	11-10	3.75% preferred A (quar.)	93¾%	12-1	11-16	Equitable Gas Co., com. (quar.)	43¾%	12-1	11-10
4% special guaranteed (quar.)	50c	3-1	2-10	3.75% preferred B (quar.)	93¾%	12-1	11-16	Equity Corp., \$2 conv. pfd. (quar.)	\$1.09	12-1	11-10
7% guaranteed	87½%	3-1	2-10	3.90% preferred C (quar.)	97½%	12-1	11-16	Erdman, Smock, Hosley & Reed—	50c	12-1	11-16
Clopay Corp. (year-end)	5c	12-7	11-16	Deere & Company (quar.)	50c	1-2	12-1	Class A (initial)	4c	12-31	10-31
Stock dividend	3%	12-7	11-16	Dejura-Amsco Corp., class A (quar.)	3%	1-2	12-1	Erie & Pittsburgh RR. gtd. (quar.)	87½%	12-10	11-30
Coca-Cola Bottling (Cinn.) (quar.)	63c	1-1	12-15	Class B	\$0.00625	12-1	11-12	Quarterly	87½%	3-10	2-29
Cochenour Williams Gold Mines, Ltd. (s-a)	26c	12-3	11-16	Delaware RR. (s-a)	\$1	1-2	12-15	Erie Resistor Corp.—			
Colgate-Palmolive Co., com. (quar.)	30c	11-24	10-22	Delta Air Lines, Inc.	30c	12-1	11-13	90c conv. preferred 1957 series (quar.)	22½%	12-15	11-27
\$3.50 preferred (quar.)	87½%	12-31	12-11	Demster Corp., 4% preferred (quar.)	\$1	12-1	11-20	Erlanger Mills Corp., common (quar.)	20c	11-27	11-13
Collings & Alkman Corp. (quar.)	20c	12-1	11-20	Dennison Mfg., class A com. (quar.)	40c	12-3	11-2	4½% preferred (quar.)	\$1.12½	11-27	11-13
Collins Radio Co., 4% conv. pfd. (quar.)	50c	1-2	12-18	Voting common (quar.)	40c	12-3	11-2	Faber Coe & Gregg (quar.)	85c	12-1	11-17
Colonial Acceptance Corp., class A	6c	11-30	11-10	\$8 debenture (quar.)	\$2	12-3	11-2	Fabrex Corp.	15c	12-30	11-30
Colonial Corp. of America (initial)	20c	12-22	12-1	Dennison Manufacturing—				Fairchild Camera & Instrument—			
Colonial Sand & Stone (quar.)	7½%	12-22	12-1	Voting common (extra)	30c	12-29	11-13	New common (initial)	50c	12-15	12-7
Stock dividend	6½%	12-1	11-16	Common class A (extra)	30c	12-29	11-13	Fairmont Foods, common (quar.)	40c	1-2	11-27
Colorado Central Power Co., com. (monthly)	6½%	1-2	12-18	Dentists' Supply Co. (N. Y.) (quar.)	25c	12-1	11-16	4% preferred (quar.)	\$1	1-2	11-27
Common (monthly)	6½%	2-1	1-15	Extra	25c	12-1	11-16	Falconbridge Nickel Bridge (s-a)	60c	12-15	11-13
4½% preferred (quar.)	\$1.12½	2-1	1-15	Denver Rio Grande & Western RR. Co.—				Fair Lanes, class A (initial-quar.)	12½%	12-15	12-1
Colorado Milling & Elevator (quar.)	35c	12-1	11-14	Quarterly	25c	12-14	12-1	Falstaff Brewing Corp.—			
Columbia Broadcasting System (increased)	3%	12-24	11-27	Denver Tramway Corp.—				6% common preferred (quar.)	30c	1-1-60	12-17
Stock dividend	60c	12-10	11-16	\$2.50 to \$3.50 1st preferred (s-a)	62½%	12-15	12-6	Fansteel Metallurgical Corp. (quar.)	25c	12-18	11-27
Columbian Carbon Co. (quar.)	\$15c	12-1	11-6	Denver Union Stock Yard Co.	\$1	12-1	11-16	Stock dividend	3%	12-18	11-27
Combined Enterprises, Ltd. (quar.)	10c	12-9	11-24	Desilu Productions, Inc. (quar.)	15c	11-27	11-13	Farmers & Traders Life Insurance Co.			
Combined Insurance Co. of America (quar.)	25c	12-1	11-10	Detroit Steel Corp. (quar.)	25c	12-15	12-1	(Syracuse, N. Y.) (quar.)	83	12-31	12-15
Combined Locks Paper, class A (quar.)	70c	12-31	12-1	Extra	25c	12-15	12-1	Quarterly	\$3	4-1-60	3-15
Commercial Credit Co. (quar.)	20c	12-15	12-1	Development Corp. of America—				Fedders Corp. (quar.)	25c	11-30	11-16
Commercial Shearing & Stamping Co. (quar.)	20c	12-15	12-1	\$1.25 conv. preferred (quar.)	34½%	12-1	11-20	Federal Compress & Warehouse Co. (quar.)	30c	12-1	11-3
Extra	13c	11-25	11-12	Devoe & Reynolds, Inc.—				Federal Insurance Co. (quar.)	25c	1-2-60	12-23
Commonwealth Income Fund	5c	12-1	11-13	New common (initial quar.)	70c	12-28	12-15	Federal-Mogul-Bower Bearings, Inc.—			
Commonwealth Life Insurance (Louisville)	26c	11-27	10-30	Extra	50c	12-28	12-15	New common (initial)	35c	12-10	11-25
Quarterly	25c	12-15	11-24	Dickey Clay Mfg. (stock dividend)	10%	11-30	10-31	Federal National Mortgage Assn. (monthly)	23c	12-16	11-30
Commonwealth Stock Fund	31½%	12-30	12-18	Diketan Laboratories (stock dividend)	3%	12-15	12-1	Federal Paper Board	28¾%	12-15	11-30
Community Public Service Co. (quar.)	\$10	1-30	1-15	Dictaphone Corp., common (increased)	40c	12-1	11-20	4.60% preferred (quar.)	25c	12-15	12-1
Concourse Building, Ltd.	20c	12-1	11-16	Stock dividend	1%	12-11	11-20	Federal Screw Works (increased)	18¾%	11-30	11-16
Cone Mills Corp., common (quar.)	20c	12-1	11-16	4% preferred (quar.)	\$1	12-1	11-20	Federal Sign & Signal, new com. (initial)	31¾%	12-1	11-16
4% preferred (quar.)	10c	1-2	12-19	Diebold, Inc. (quar.)	15c	12-31	12-11	\$1.25 preferred (quar.)	1c	12-18	12-7
Confederation Life Assn. (Toronto) (quar.)	10c	1-2	12-19	Stock dividend	5%	1-12	12-18	Federated Corp. (monthly)	5%	12-16	11-13
Connohio, Inc., common	10c	1-2	12-19	Dierks Forests, Inc.	\$1	12-9	11-30	Felmont Petroleum (stock dividend)	40c	12-14	11-27
40c preferred (quar.)	10c	4-1	3-19	Disney (Walt) Productions (quar.)	3%	1-1	12-3	Ferro Corp. (increased)	10c	11-25	11-5
40c preferred (quar.)	10c	4-1	3-19	Stock dividend	30c	12-15	11-25	Fidelity Capital Fund Inc. (year-end)	7½%	12-18	11-23
Consolidated Discovery Yellowknife Mines,				Distillers-Seagram, Ltd. (quar.)	\$50c	12-15	11-25	Field (Marshall) see Marshall Field & Co.			
Ltd.	\$12c	12-1	11-16	Extra				Fifteen Oil Co. (quar.)			
Consolidated Diversified Standard Securities,				Diversified Investment Fund, Inc.—				Finance Co. of America at Baltimore			
Ltd., \$2.50 non-cum. preference (s-a)	\$81	12-29	11-30	(From net investment income)	6c	11-25	10-30	Class A (quar.)	40c	12-15	12-4
Consolidated Edison Co. (N. Y.) (quar.)	70c	12-15	11-6	Dobbs Houses (quar.)	25c	12-1	11-16	Class B (quar.)	40c	12-15	12-4
Consolidated Electronics (quar.)	10c	12-15	11-27	Dr. Pepper Co. (quar.)	15c	12-1	11-19	Filmways, Inc. (stock dividend)	3%	11-23	10-21
Consolidated Electronics Industries (initial)	25c	1-1	11-30	Dodge Mfg. Corp., \$1.56 preferred (quar.)	39c	1-4-60	12-21	Filtrol Corp. (quar.)	45c	12-15	11-23
Consolidated Foods Corp. (quar.)	25c	1-1	12-14	Dominguez Oil Fields—				Firestone Tire & Rubber Co.—			
Consolidated Freightways (quar.)	20c	12-15	12-1	Monthly	25c	11-30	11-16	4½% preferred (quar.)	\$1.12½	12-1	11-13
Consolidated Gas Utilities Corp. (quar.)	22½%	12-31	12-15	Monthly	25c	12-15	12-1	First Bank Stock Corp. (increased quar.)	45c	12-7	11-13
Stock dividend	10%	12-7	11-16	Domination & Anglo Investment Corp., Ltd.	\$1.25	12-1	11-13	Extra	12½%	12-7	11-13
Consolidated Laundries Corp. (quar.)	30c	12-1	11-16	5% preferred (quar.)	\$1.25	12-1	11-13	First Charter Financial Corp. (stock divid.)	2½%	12-11	11-13
Extra	10c	12-1	11-16	Domination Bridge, Ltd. (quar.)	\$20c	11-25	10-30	First National Bank (Jersey City)—			
Consolidated Textile Mills, Inc.—				Domination Dairies, Ltd.				Increased quarter	80c	12-31	12-18
5% preferred (s-a)	\$50c	12-1	11-16	5% non-cumulative preferred (quar.)	\$1.43c	1-15-60	12-31	First Security Corp. (s-a)	85c	12-12	12-1
Consolidated Theatres, Ltd., class A (quar.)	\$12c	12-1	11-1	5% non-cumulative preferred (quar.)	\$1.44c	4-15-60	3-31	First Southern Co.	5c	12-15	11-30
Consolidated Water, Power & Paper (quar.)	30c	11-25	11-10	Domination Electrohome Industries, Ltd.—				Stock dividend	5%	12-15	11-30
Consumers Glass, Ltd. (quar.)	\$37½%	11-30	10-30	New common (initial s-a)	\$10c	11-30	11-13	Fishman (M. H.), Inc. (quar.)	17½%	1-1	11-16
Consumers Power Co.—				Domination Foundries & Steel, Ltd.				Fittings Ltd., class A (s-a)	\$30c	1-1	12-4
\$4.50 preferred (quar.)	\$1.12½	1-2-60	12-4	Common (increased)	\$35c	1-2	12-9	Flintkote Co., common	45c	12-15	11-20
\$4.52 preferred (quar.)	\$1.13	1-2-60	12-4	4½% preferred (quar.)	\$1.12½	1-15	12-23	4½% 2nd preferred (quar.)	\$1.12½	12-15	11-20
\$4.16 preferred (quar.)	\$1.04	1-2-60	12-4	Domination Scottish Investments, Ltd.				\$4.50 series A conv 2nd pfd. (quar.)	\$1.12½	12-15	11-20
Consumers Water Co. (Maine) (quar.)	30c	11-27	11-13	Common (s-a)	\$40c	12-31	12-17	\$4 preferred (quar.)	\$1	12-15	11-20
Container Corp. of America, com. (quar.)	25c	11-25	11-5	Extra	\$20c	12-31	12-17	Florida Steel Corp. (quar.)	15c	12-18	11-30
4% preferred (quar.)	\$1	12-1	11-20	Domination Stores, Ltd. (quar.)	\$62½%	11-30	11-16	Florida Telephone Corp., class A (quar.)	25c	12-21	12-10
Continental Assurance Co. (Chicago) (quar.)	25c	12-15	12-1	\$1 preference (quar.)	\$25c	1-2-60	1-2	Flying Tiger Line, Inc.—			
Extra	20c	12-15	12-1	Donnelly (R. R.) & Sons (quar.)	20c	12-15	11-23	New common (initial)	8c	1-15	11-20
Continental Can Co., common (quar.)	45c	12-15	11-20	Stock dividend	4%	12-15	11-23	Stock dividend	5%	1-15	11-20
\$3.75 preferred (quar.)	93¾%	1-1	12-15	Donohue Brothers, Ltd. (quar.)	\$15c	12-1	11-16	5% preferred (s-a)	25c	12-15	10-30
Continental Casualty Co. (Chicago) (quar.)	35c	12-1	11-13	Dorr-Oliver, Inc., \$2 preferred (quar.)	50c	12-1	11-20	Food Giant Markets (stock dividend)	2%	12-15	11-18
Extra	\$1	12-1	11-13	Dover Corp. (quar.)	30c	12-15	11-27	Food Mart, Inc. (quar.)	15c	11-25	11-9
Stock dividend	100%	12-10	11-20	Dorsey Corp., 6% pfd. A (quar.)	75c	12-1	11-16	Foot Mineral (quar.)	20c	12-17	12-7
Continental Copper & Steel Industries—				Dover Industries, Ltd.—				Ford Motor Co. (quar.)	60c	12-10	11-10
5% preferred (quar.)	31½%	12-1	11-10	Common (increased quar.)	15c	12-1	11-13	Extra	60c	12-10	11-10
Cook Paint & Varnish, common (quar.)	25c	11-30	11-13	6% preferred (quar.)	15c	1-2	12-15	Ford Motor Co., Ltd. (Canada) (quar.)	\$1.25	12-15	11-19
Year-end	75c	11-30	11-13	Dow Chemical Co. (increased-quar.)	35c	1-15	12-15	Foremost Dairies (quar.)	25c	12-60	12-1
53 preferred (quar.)	75c	11-30	11-13	Dravo Corp., common (quar.)	50c	11-26	11-5	Ford Worth Steel & Machinery Co. (resumed)	10c	12-15	12-7
Cooper Bessemer Corp. (quar.)	40c	12-4	11-20	4% preferred (quar.)	50c	1-2	12-21	Foxboro Co. (quar.)	25c	12-1	11-13
Copeland Refrigeration Corp. (quar.)											



# Stock Record from the New York Stock Exchange

DAILY RANGE OF PRICES  
YEARLY RANGE OF SALE PRICES

WEEKLY VOLUME OF TRADING  
FOR EVERY LISTED STOCK

Range for Previous Year 1938				NEW YORK STOCK EXCHANGE		LOW AND HIGH SALE PRICES					Sales for the Week Shares			
Lowest	Highest	Lowest	Highest	Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20					
30 1/2 Jan 3	40 1/2 Dec 29	40 Sep 1	47 1/2 May 8	Abacus Fund-----	1	41 1/2	42	41 1/2	42	41 1/2	41 1/2	41 1/2	41	400
43 1/2 Jan 13	71 1/2 Nov 20	59 1/2 Feb 9	84 1/2 Apr 28	Abbott Laboratories common-----	5	65 1/2	66 1/2	64 3/4	65 1/2	65 1/2	66 1/2	65 1/2	66 1/2	6,700
102 1/2 Jan 7	120 Nov 24	108 1/2 Oct 20	134 Apr 24	4% convertible preferred-----	100	112	115	112	112	110	113	112	115	100
14 Jan 3	20 1/2 Aug 26	18 1/2 Mar 26	23 1/2 Nov 18	ABC Vending Corp-----	1	21	22 1/2	21 3/4	22 1/2	22 1/2	23 1/2	21 1/2	22 1/2	31,700
37 1/2 July 15	49 1/2 Oct 24	47 1/2 Jan 2	57 Aug 17	ACF Industries Inc-----	25	43 1/2	49	47 1/2	48 1/2	48 1/2	48 3/4	48 1/2	49 1/2	8,300
14 1/2 Jan 2	24 1/2 Nov 18	12 1/2 Nov 4	23 1/2 Jan 2	ACF-Wrigley Stores Inc-----	1	13	13 1/2	12 1/2	13 1/4	13	13 3/4	13	13 1/2	35,600
19 1/2 Jan 3	29 1/2 Oct 14	26 Jan 2	34 1/2 July 15	Acme Steel Co-----	10	30	30 3/4	30 1/4	30 1/2	30 1/4	30 3/4	30 1/2	30 1/4	6,400
20 1/2 Jan 2	29 1/2 Dec 31	26 Sep 23	30 1/2 Mar 9	Adams Express Co-----	1	27 1/2	28	27 1/2	28	27 1/2	28	27 1/2	28	4,400
24 1/2 Jan 6	33 1/2 Oct 9	33 Jan 2	63 1/2 Nov 4	Adams-Mills Corp-----	No par	59	59 1/2	58 1/2	59 1/2	57 1/2	58 1/2	58	58 1/2	1,000
82 Oct 1	97 Nov 11	94 1/2 Jan 2	125 Jan 12	Addressograph-Multigraph Corp-----	5	102 1/2	105 1/2	102	104 1/2	100 1/2	101 1/2	100 3/4	102	6,600
7 Jan 2	19 1/2 Dec 29	17 Sep 21	29 1/2 May 11	Admiral Corp-----	1	22 1/2	24 1/2	23	23 1/2	23	23 1/2	22 1/2	22 1/2	35,900
16 1/2 Jan 28	25 1/2 Nov 18	23 1/2 Jan 2	34 1/2 July 16	Aerograph Corp-----	1	32 1/2	33	31 1/2	32 1/2	31 1/2	31 1/2	30 1/2	30 1/2	5,800
49 1/2 Jan 13	83 1/2 Nov 21	71 Sep 22	91 1/2 Mar 10	Air Reduction Inc common-----	No par	75 1/2	77 1/2	75 1/2	76 1/2	75 1/2	77 1/2	77 1/2	78 1/2	6,100
193 1/2 Jan 8	297 Dec 16	290 Oct 1	328 Apr 22	4.50% conv pfd 1951 series-----	100	281	300	281	295	288	300	288	298	---
2 1/2 Jan 3	5 July 3	3 1/2 Feb 9	6 1/2 Mar 19	A J Industries-----	2	4 1/2	4 3/4	4 1/2	4 3/4	4 1/2	4 3/4	4 1/2	4 3/4	6,700
24 1/2 Jan 2	34 Dec 31	29 1/2 Nov 19	35 Jan 30	Alabama Gas Corp-----	2	29 1/2	30 1/2	29 1/2	29 1/2	29 1/2	30	29 1/2	29 1/2	3,500
11 1/2 Jan 2	20 1/2 Nov 7	16 1/2 Nov 17	22 1/2 Apr 8	Alco Products Inc-----	1	17	17 1/2	16 1/2	17 1/2	17	17 1/2	17 1/2	17 1/2	10,300
14 Jan 2	26 Dec 9	23 1/2 Jan 2	45 1/2 Nov 20	Aldens Inc common-----	5	43	43 1/2	43	43 1/2	43	44	44	44 1/2	7,500
72 Jan 16	80 1/2 Nov 24	77 1/2 Jan 12	85 Sep 15	4 1/4% preferred-----	100	81 1/2	83	81 1/2	83	81 1/2	83	81 1/2	83	---
4 1/2 Jan 2	10 1/2 Dec 30	9 1/2 Jan 28	15 1/2 Nov 18	Allegheny Corp common-----	1	14	14 1/2	14 1/2	15 1/2	14 1/2	15 1/2	13 3/4	14 1/2	444,400
80 Jan 21	160 Dec 29	160 Jan 2	245 Nov 17	84 conv prior preferred-----	No par	220	237 1/2	235	245	228	228	220	230	210
14 1/2 Jan 2	33 Dec 30	32 1/2 Jan 28	54 1/2 Nov 18	6% convertible preferred-----	10	47 1/2	49 1/2	48 1/2	53 1/2	49 1/2	54 1/2	47 1/2	48 1/2	53,700
30 1/2 Jan 2	49 1/2 Nov 11	44 1/2 Jan 7	60 1/2 Aug 31	Allegheny Ludlum Steel Corp-----	1	50 1/2	52	51	51 1/2	51 1/2	53	51 1/2	52 1/2	13,000
91 Apr 18	100 Dec 12	93 Oct 1	107 Apr 8	Allegheny & West Ry 6% gtd-----	100	96	97	96	96	96	98	96	96	80
12 Dec 16	15 1/2 Oct 6	12 1/2 Feb 10	28 1/2 Aug 25	Allen Industries Inc-----	1	20	20 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2	1,700
72 1/2 Apr 29	96 1/2 Oct 7	92 Jan 2	132 Aug 7	Allied Chemical Corp-----	18	113 1/2	116 1/2	113 1/2	113 1/2	112	114	112 1/2	113 1/2	14,500
36 1/2 Jan 12	57 Dec 17	46 1/2 Sep 21	64 1/2 Apr 21	Allied Kid Co-----	5	17 1/2	18	17 1/2	18	17 1/2	17 1/2	17 1/2	18	1,900
27 Jan 2	43 1/2 Oct 13	37 1/2 Nov 20	44 1/2 Feb 24	Allied Laboratories Inc-----	No par	49 1/2	50 1/2	48 1/2	50 1/2	48 1/2	49 1/2	48 1/2	49	5,800
10 1/2 May 19	15 1/2 Jan 21	8 1/2 Oct 27	14 1/2 Feb 4	Allied Mills-----	No par	38 1/2	38 1/2	38 1/2	38 1/2	38 1/2	38 1/2	37 1/2	37 1/2	2,000
35 1/2 Jan 2	55 1/2 Dec 11	62 1/2 Jan 6	61 1/2 Jun 11	Allied Products Corp-----	5	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	3,300
74 Jan 6	82 1/2 July 28	75 1/2 Sep 24	83 1/2 Mar 17	Allied Stores Corp common-----	No par	57 1/2	57 1/2	57 1/2	57 1/2	57 1/2	57 1/2	57 1/2	57 1/2	3,500
22 1/2 May 19	30 1/2 Dec 31	26 Feb 17	38 1/2 Sep 1	4% preferred-----	100	77 1/2	79 1/2	78 1/2	79 1/2	79 1/2	79 1/2	79 1/2	78 1/2	290
51 1/2 Jan 2	111 Nov 17	104 Jan 29	127 1/2 Sep 1	Allis-Chalmers Mfg common-----	10	34 1/2	34 1/2	33 1/2	34 1/2	34 1/2	34 1/2	34 1/2	34 1/2	29,700
27 Jan 2	42 1/2 Oct 13	32 1/2 Sep 6	39 1/2 Feb 25	4.08% convertible preferred-----	100	112 1/2	116	111	116	113	113	113	116	100
26 Jan 25	38 1/2 Oct 13	27 May 1	39 1/2 July 15	Alpha Portland Cement-----	10	35 1/2	36 1/2	35 1/2	35 1/2	35 1/2	35 1/2	35 1/2	35 1/2	2,400
60 1/2 Jan 2	80 1/2 Oct 13	77 1/2 May 11	115 1/2 July 24	Aluminum Limited-----	No par	29 1/2	30 1/2	29 1/2	29 1/2	30	30 1/2	29 1/2	30 1/2	120,200
22 Jan 15	52 Apr 29	33 1/2 Jan 5	52 Mar 31	Aluminum Co of America-----	1	93 1/2	97 1/2	92 1/2	94 1/2	93	93 1/2	93 1/2	94 1/2	19,600
29 Jan 21	42 1/2 Dec 11	33 1/2 Feb 12	50 Nov 16	Amalgamated Leather Co-----	50	37 1/2	39 1/2	37 1/2	39 1/2	37 1/2	39 1/2	36 1/2	39 1/2	---
33 1/2 Feb 21	53 Dec 15	44 1/2 Sep 22	56 1/2 July 17	6% convertible preferred-----	1	50	50	50	50	49 1/2	51	50	51 1/2	200
81 Feb 25	114 1/2 Sep 17	70 1/2 Nov 20	106 1/2 Feb 5	Amalgamated Sugar Co-----	12.50	48 1/2	48 1/2	47	48	47 1/2	47 1/2	47 1/2	48	2,200
14 1/2 Jan 2	25 1/2 Oct 10	27 1/2 Nov 18	35 1/2 Apr 30	Amerace Corp-----	No par	71 1/2	71 1/2	71	71 1/2	71	72	71 1/2	71 1/2	44,900
85 1/2 Jan 9	125 1/2 Oct 10	117 1/2 Nov 10	160 1/2 Sep 9	Amerace Petroleum Corp-----	No par	28 1/2	29 1/2	28 1/2	28 1/2	27 1/2	29	29	29 1/2	5,700
34 1/2 Jan 13	44 1/2 Nov 12	42 1/2 Jan 2	50 1/2 Sep 2	Amer Agricultural Chemical-----	No par	23 1/2	24 1/2	23 1/2	24 1/2	23 1/2	24 1/2	23 1/2	24 1/2	75,500
27 1/2 Apr 7	40 1/2 Oct 14	32 1/2 Oct 7	39 Nov 11	American Airlines common-----	1	114	130	110	125	110	125	113	125	---
58 1/2 Dec 31	60 1/2 May 29	58 Jan 2	64 1/2 May 29	3 1/2% convertible preferred-----	100	44 1/2	44 1/2	45	45	45 1/2	45 1/2	44 1/2	45	500
19 1/2 Jan 25	37 1/2 Dec 11	23 1/2 Sep 22	39 1/2 May 6	American Bakeries Co-----	No par	38	38	38 1/2	38 1/2	38	38	38	39 1/2	2,600
33 1/2 Jan 2	47 1/2 Dec 16	45 1/2 Jan 2	58 Aug 3	American Bank Note common-----	50	61	62	61	62 1/2	61	62 1/2	61	61	110
13 Jan 2	22 Nov 11	20 1/2 Jan 2	33 1/2 Nov 20	American Bosch Arms Corp-----	2	26 1/2	27 1/2	26 1/2	27 1/2	26 1/2	28 1/2	27 1/2	27 1/2	29,700
19 Jan 2	26 1/2 Sep 22	19 Jan 7	20 1/2 Feb 11	American Brake Shoe Co-----	No par	50	50 1/2	49 1/2	50	50	50 1/2	50	50	7,500
3 1/2 Jan 2	9 1/2 Nov 17	7 1/2 Feb 13	14 1/2 Mar 18	American Broadcasting-Paramount	1	29 1/2	30 1/2	30 1/2	31 1/2	30 1/2	31 1/2	32	32 1/2	40,500
41 1/2 Jan 2	52 1/2 Nov 18	40 1/2 Nov 13	50 1/2 Jan 2	Theatres Inc common-----	20	19	19 1/2	19	19 1/2	19	19	19	19 1/2	200
37 1/2 Sep 11	42 1/2 Jan 21	35 1/2 Sep 17	40 1/2 Mar 2	5% preferred-----	10	10 1/2	11 1/2	10 1/2	11	10 1/2	10 1/2	10 1/2	10 1/2	13,000
39 1/2 Jan 2	51 Sep 29	47 1/2 Jan 2	61 6											



## NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1930				Range Since Jan. 1				NEW YORK STOCK EXCHANGE		LOW AND HIGH SALE PRICES					Sales for the Week Shares
Lowest	Highest	Lowest	Highest	Lowest	Highest	Lowest	Highest	Stocks	Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20	
29 Jan 2	44% Dec 15	38% Nov 18	49% Feb 11	Archer-Daniels-Midland	No par	38% 39 1/4	38% 39 1/4	38% 39 1/4	38% 39 1/4	38% 39 1/4	38% 39 1/4	38% 39 1/4	38% 39 1/4	38% 39 1/4	10,100
22 Feb 25	41% Aug 4	29% Oct 20	40% Jan 26	Argo Oil Corp.	5	29 1/2 30	29 1/2 30	29 1/2 30	29 1/2 30	29 1/2 30	29 1/2 30	29 1/2 30	29 1/2 30	29 1/2 30	2,200
39% Apr 7	67% Dec 19	64% May 7	80% July 29	Armco Steel Corp.	10	69 1/4 70 7/8	69 1/4 70 7/8	69 1/4 70 7/8	69 1/4 70 7/8	69 1/4 70 7/8	69 1/4 70 7/8	69 1/4 70 7/8	69 1/4 70 7/8	69 1/4 70 7/8	32,500
12% Feb 10	24% Dec 31	23% May 7	36% Nov 18	Armour & Co.	5	34 3/5	33 3/8 34 3/8	34 3/8 35 1/8	34 3/8 35 1/8	34 3/8 35 1/8	34 3/8 35 1/8	34 3/8 35 1/8	34 3/8 35 1/8	34 3/8 35 1/8	41,200
22% Jan 2	39% Dec 17	35% Feb 9	46% May 25	Armstrong Cork Co common	1	44 1/4 44 7/8	44 1/4 44 7/8	44 1/4 44 7/8	44 1/4 44 7/8	44 1/4 44 7/8	44 1/4 44 7/8	44 1/4 44 7/8	44 1/4 44 7/8	44 1/4 44 7/8	8,300
80 Nov 3	90 May 5	75 Sep 23	86% Apr 7	\$3.75 preferred	No par	77 7/9	78 1/2 78 1/2	77 1/2 77 1/2	77 1/2 77 1/2	77 1/2 77 1/2	77 1/2 77 1/2	77 1/2 77 1/2	77 1/2 77 1/2	77 1/2 77 1/2	110
16% Apr 7	22% Sep 29	17% Nov 20	23% July 16	Arnold Constable Corp.	No par	17 1/8 18 3/4	18 1/8 18 3/4	18 1/8 18 3/4	18 1/8 18 3/4	18 1/8 18 3/4	18 1/8 18 3/4	18 1/8 18 3/4	18 1/8 18 3/4	18 1/8 18 3/4	670
3% Jan 8	27% Sep 2	23% Oct 15	28% Apr 2	Artloom Industries Inc.	1	8 7/8 9 3/8	8 7/8 9 3/8	8 7/8 9 3/8	8 7/8 9 3/8	8 7/8 9 3/8	8 7/8 9 3/8	8 7/8 9 3/8	8 7/8 9 3/8	8 7/8 9 3/8	13,000
15 Feb 25	19% Dec 30	19 Jan 2	25% May 15	Arvin Industries Inc.	2.50	24 1/2 24 3/4	24 1/2 24 3/4	24 1/2 24 3/4	24 1/2 24 3/4	24 1/2 24 3/4	24 1/2 24 3/4	24 1/2 24 3/4	24 1/2 24 3/4	24 1/2 24 3/4	1,700
27% Feb 12	34% Dec 10	31% Feb 11	40% May 19	Ashland Oil & Refining common	1	22 1/4 22 5/8	22 1/4 22 5/8	22 1/4 22 5/8	22 1/4 22 5/8	22 1/4 22 5/8	22 1/4 22 5/8	22 1/4 22 5/8	22 1/4 22 5/8	22 1/4 22 5/8	28,400
6% Jan 9	10% Aug 8	10% Jan 2	14% Jun 18	2nd preferred \$1.50 series	No par	36 1/2 36 7/8	36 1/2 36 7/8	36 1/2 36 7/8	36 1/2 36 7/8	36 1/2 36 7/8	36 1/2 36 7/8	36 1/2 36 7/8	36 1/2 36 7/8	36 1/2 36 7/8	2,500
29 Jan 2	46% Nov 19	44 Feb 13	57% Aug 4	ASR Products Corp.	5	12 3/8 12 3/8	12 3/8 12 3/8	12 3/8 12 3/8	12 3/8 12 3/8	12 3/8 12 3/8	12 3/8 12 3/8	12 3/8 12 3/8	12 3/8 12 3/8	12 3/8 12 3/8	7,100
9 1/4 Jan 6	105 May 5	99 Sep 25	107 1/2 Mar 31	Associated Dry Goods Corp.	1	55 1/4 55 1/4	55 1/2 56	56 56	56 56	56 56	56 56	56 56	56 56	56 56	2,900
67 Jan 2	96 Dec 19	59 Nov 10	88% Jan 2	5.25% 1st preferred	100	101 1/2 101 3/4	101 1/2 101 3/4	101 3/4 101 3/4	101 3/4 101 3/4	101 3/4 101 3/4	101 3/4 101 3/4	101 3/4 101 3/4	101 3/4 101 3/4	101 3/4 101 3/4	280
				Associates Investment Co.	10	59 1/2 60 3/4	60 60 1/2	59 7/8 60	59 7/8 60	59 7/8 60	59 7/8 60	59 7/8 60	59 7/8 60	59 7/8 60	2,900
17% Jan 2	28% Dec 31	24% Nov 17	32% July 8	Atchison Topeka & Santa Fe—											
9% Jan 2	10% Dec 18	9% Oct 9	10% Mar 4	Common	10	25 25 1/2	24 1/2 25	24 1/2 25	24 1/2 25	24 1/2 25	24 1/2 25	24 1/2 25	24 1/2 25	24 1/2 25	40,400
86% Jan 8	92 Feb 28	28% Nov 18	33% Sep 11	5% non-cumulative preferred	10	9 3/8 9 7/8	9 3/8 9 7/8	9 3/8 9 7/8	9 3/8 9 7/8	9 3/8 9 7/8	9 3/8 9 7/8	9 3/8 9 7/8	9 3/8 9 7/8	9 3/8 9 7/8	15,400
27% Jan 2	53% Dec 30	47% Feb 17	62% Apr 25	Atlantic City Electric Co com	4 1/2	29 3/8 29 3/8	29 29	28 3/8 29	28 3/8 29	28 3/8 29	28 3/8 29	28 3/8 29	28 3/8 29	28 3/8 29	3,100
34 Feb 25	45% Nov 13	39% Sep 16	53% Apr 17	4% preferred	100	80 80	81 1/4 81 1/2	80 1/4 81 1/2	80 1/4 81 1/2	80 1/4 81 1/2	80 1/4 81 1/2	80 1/4 81 1/2	80 1/4 81 1/2	80 1/4 81 1/2	60
78% Oct 29	90 Jan 15	76% Nov 4	86% Mar 3	Atlantic Coast Line RR	No par	48 1/2 50	48 1/2 49	49 50 1/2	49 50 1/2	49 50 1/2	49 50 1/2	49 50 1/2	49 50 1/2	49 50 1/2	5,100
6% Jan 2	8% Aug 8	5% Oct 28	8% Jan 26	Atlantic Refining common	10	40 1/2 41 1/2	40 1/2 41	40 1/2 40 3/4	40 1/2 40 3/4	40 1/2 40 3/4	40 1/2 40 3/4	40 1/2 40 3/4	40 1/2 40 3/4	40 1/2 40 3/4	16,800
14% Jan 2	17% Aug 5	15% Jun 16	16% Feb 11	\$3.75 series B preferred	100	77 1/2 77 1/2	77 1/2 78	77 1/2 77 1/2	77 1/2 77 1/2	77 1/2 77 1/2	77 1/2 77 1/2	77 1/2 77 1/2	77 1/2 77 1/2	77 1/2 77 1/2	350
67 Jan 30	72% Sep 22	68% Jan 27	96 Feb 29	Atlas Corp common	1	5 1/4 5 1/4	5 1/4 5 1/4	5 1/4 5 1/4	5 1/4 5 1/4	5 1/4 5 1/4	5 1/4 5 1/4	5 1/4 5 1/4	5 1/4 5 1/4	5 1/4 5 1/4	37,400
7% Jan 2	25% Dec 19	15% Nov 19	24% Feb 16	5% preferred	20	15 1/2 15 1/2	15 1/2 15 1/2	15 1/2 15 1/2	15 1/2 15 1/2	15 1/2 15 1/2	15 1/2 15 1/2	15 1/2 15 1/2	15 1/2 15 1/2	15 1/2 15 1/2	800
16% Jan 8	28% Dec 19	21% Jun 9	27% Jan 13	Atlas Powder Co.	20	82 1/2 83 1/2	83 84	84 84	84 84	84 84	84 84	84 84	84 84	84 84	1,900
22% Aug 6	29% Dec 30	25% Apr 29	50 Nov 20	Austin Nichols common	No par	16 1/8 17 1/2	16 1/8 16 3/4	16 1/8 16 3/4	16 1/8 16 3/4	16 1/8 16 3/4	16 1/8 16 3/4	16 1/8 16 3/4	16 1/8 16 3/4	16 1/8 16 3/4	700
		23% Nov 20	25% Nov 20	Conv prior pref (\$1.20)	No par	21 1/2 22	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	300
		10% Jan 7	17% May 25	Automatic Canteen Co of Amer	2.50	44 3/4 46 1/4	44 3/4 45 3/8	45 3/8 45 3/4	45 3/8 45 3/4	45 3/8 45 3/4	45 3/8 45 3/4	45 3/8 45 3/4	45 3/8 45 3/4	45 3/8 45 3/4	11,000
				When issued	2.50	13 1/2 14	13 1/2 14 3/4	14 3/4 15 3/8	14 3/4 15 3/8	14 3/4 15 3/8	14 3/4 15 3/8	14 3/4 15 3/8	14 3/4 15 3/8	14 3/4 15 3/8	7,700
				Avco Corp.	3										295,600
3% Jan 9	10% Nov 21	7 Oct 6	12% Jun 8	Babbitt (B T) Inc.	1	7 7/4	7 7/4	7 7/4	7 7/4	7 7/4	7 7/4	7 7/4	7 7/4	7 7/4	10,800
26 Jun 24	34 Jan 20	30% Feb 9	42% July 24	Bacoco & Wilcox Co.	9	33 3/4 34 1/2	33 3/4 33 3/8	33 3/8 33 3/4	33 3/8 33 3/4	33 3/8 33 3/4	33 3/8 33 3/4	33 3/8 33 3/4	33 3/8 33 3/4	33 3/8 33 3/4	16,700
9% Jan 2	15 Nov 3	13% Jan 6	18% July 16	Baldwin-Lima-Hamilton Corp.	13	15 1/2 15 3/4	15 1/2 15 3/4	15 1/2 15 3/4	15 1/2 15 3/4	15 1/2 15 3/4	15 1/2 15 3/4	15 1/2 15 3/4	15 1/2 15 3/4	15 1/2 15 3/4	36,500
34% Jan 6	45 Nov 6	43% Jan 8	53% Aug 31	Baltimore Gas & Elec com	No par	50 50 1/4	50 50 1/2	50 1/2 50 1/2	50 1/2 50 1/2	50 1/2 50 1/2	50 1/2 50 1/2	50 1/2 50 1/2	50 1/2 50 1/2	50 1/2 50 1/2	3,000
95 Sep 4	105 1/2 July 3	25% Nov 20	25% Nov 19	New common w i	No par	25 3/8 25 3/8	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	1,400
85 Dec 18	95 Feb 21	80 Nov 12	89% Jun 8	4 1/2% preferred series B	100	93 1/2 93 1/2	92 93	91 3/4 92	91 3/4 92	91 3/4 92	91 3/4 92	91 3/4 92	91 3/4 92	91 3/4 92	550
22% Apr 7	45% Oct 6	38 Nov 16	50% July 8	4% preferred series C	100	80 1/2 82	80 1/2 81 1/2	81 1/2 81 1/2	81 1/2 81 1/2	81 1/2 81 1/2	81 1/2 81 1/2	81 1/2 81 1/2	81 1/2 81 1/2	81 1/2 81 1/2	70
45% Apr 7	63% Nov 13	59 Sep 23	66 Jan 20	Baltimore & Ohio common	100	38 40 1/4	38 3/4 39 3/4	39 3/4 41	39 3/4 41	39 3/4 41	39 3/4 41	39 3/4 41	39 3/4 41	39 3/4 41	40,200
29% Jan 2	48 Oct 29	27% Sep 8	40 Jan 6	4% noncumulative preferred	100	59 1/2 59 1/2	59 1/2 59 1/2	59 1/2 59 1/2	59 1/2 59 1/2	59 1/2 59 1/2	59 1/2 59 1/2	59 1/2 59 1/2	59 1/2 59 1/2	59 1/2 59 1/2	1,000
48% May 27	64% Oct 22	44 Oct 12	64% Jan 27	Bangor & Aroostook RR	1	28 1/2 28 1/2	28 28	28 28 1/2	28 28 1/2	28 28 1/2	28 28 1/2	28 28 1/2	28 28 1/2	28 28 1/2	900
16% Jan 6	30% May 7	23% Jan 9	30% May 11	Barber Oil Corp.	10	53 1/2 54 1/2	53 1/2 54	54 1/2 54 1/2	54 1/2 54 1/2	54 1/2 54 1/2	54 1/2 54 1/2	54 1/2 54 1/2	54 1/2 54 1/2	54 1/2 54 1/2	2,700
45% Apr 8	58 Dec 4	49% Sep 23	66% Feb 27	Basic Products Corp.	1	24 1/2 24 1/2	24 1/2 24 1/2	24 1/2 24 1/2	24 1/2 24 1/2	24 1/2 24 1/2	24 1/2 24 1/2	24 1/2 24 1/2	24 1/2 24 1/2	24 1/2 24 1/2	1,200
23 Mar 24	36 Dec 10	27 Feb 9	40% Feb 27	Bath Iron Works Corp.	10	50 1/2 52 1/4	51 51 1/2	51 1/2 52	51 1/2 52	51 1/2 52	51 1/2 52	51 1/2 52	51 1/2 52	51 1/2 52	2,600
16% Jan 7	31 Dec 23	28% Jan 2	51% Oct 21	Bausch & Lomb Optical Co.	10	34 3/4 35	34 3/4 35 3/8	35 3/8 36 3/4	35 3/8 36 3/4	35 3/8 36 3/4	35 3/8 36 3/4	35 3/8 36 3/4	35 3/8 36 3/4	35 3/8 36 3/4	3,800
33% Jan 3	47% Sep 9	44 Jan 2	53 July 7	Bayuk Cigars Inc.	No par	46 1/2 47 1/2	46 1/2 47 1/2	46 1/2 47 1/2	46 1/2 47 1/2	46 1/2 47 1/2	46 1/2 47 1/2	46 1/2 47 1/2	46 1/2 47 1/2	46 1/2 47 1/2	100
127 Jan 3	174 Aug 22	178 Jan 23	200 July 8	Beatrice Foods Co common	12.50	46 7/8 47 3/8	47 1/8 47 3/8	47 1/8 47 3/8	47 1/8 47 3/8	47 1/8 47 3/8	47 1/8 47 3/8	47 1/8 47 3/8	47 1/8 47 3/8	47 1/8 47 3/8	3,100
93 Jan 9	104 Jun 5	91 Oct 30	100% Mar 26	3% conv prior preferred	100	174 188	178 182	178 182	178 182	178 182	178 182	178 182	178 182	178 182	10
10% Jan 2	20 Dec 29	19% Sep 22	30 July 29	4 1/2% preferred	100	91 1/4 91 1/4	91 1/4 91 1/4	91 1/4 91 1/4	91 1/4 91 1/4	91 1/4 91 1/4	91 1/4 91 1/4	91 1/4 91 1/4	91 1/4 91 1/4	91 1/4 91 1/4	80
18% May 16	40% Dec 19	36% Jan 7	74% May 6	Beaunit Mills Inc.	2.50	22 3/8 22 3/8	22 3/4 22 3/4	22 3/4 22 3/4	22 3/4 22 3/4	22 3/4 22 3/4	22 3/4 22 3/4	22 3/4 22 3/4	22 3/4 22 3/4	22 3/4 22 3/4	5,700
73% Jan 3	83 May 22	80 Oct 8	84 Feb 9	Beckman Instruments Inc.	1	63 64 1/2	64 1/2 66 1/2	66 1/2 67	66 1/2 67	66 1/2 67	66 1/2 67	66 1/2 67	66 1/2 67	66 1/2 67	57,200
18 Jan 2	30% Oct 29	28% Jan 2	53% Nov 19	Beck Shoe (A S) 4% pfd	100	80 80 1/2	80 1/2 81 1/2	80 1/2 81 1/2	80 1/2 81 1/2	80 1/2 81 1/2	80 1/2 81 1/2	80 1/2 81 1/2	80 1/2 81 1/2	80 1/2 81 1/2	20
29 May 19	36% Oct 2	35% Jan 9	42 Apr 10	Beech Aircraft Corp.	1	43 44	44 1/4 47 3/4	47 1/2 52 1/4	47 1/2 52 1/4	47 1/2 52 1/4	47 1/2 52 1/4	47 1/2 52 1/4	47 1/2 52 1/4	47 1/2 52 1/4	32,200
28% Jan 2	44 Dec 31	33% Nov 6	43% Jan 2	Beech Creek RR	50	40 1/4 41	40 1/4 41	40 1/4 41	40 1/4 41	40 1/4 41	40 1/4 41	40 1/4 41	40 1/4 41	40 1/4 41	30
10% Jan 2	13% Dec 17	13% Jan 5	17% July 9	Beech-Nut Life Savers Corp.											



## NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958				Range Since Jan. 1				STOCKS		LOW AND HIGH SALE PRICES							Sales for the Week Shares	
Lowest		Highest		Lowest		Highest		NEW YORK STOCK EXCHANGE		Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20				
10 3/4	Jan 2	19 3/4	Dec 8	12 3/4	Nov 20	23 3/4	Apr 10	Capital Airlines Inc.	1	13	13 1/4	13	13 3/4	13 1/4	13 3/4	12 3/4	13 1/4	9,200
30 3/4	Apr 7	41 3/4	Dec 17	37 3/4	Feb 10	56 3/4	July 15	Carborundum Co.	5	47 3/4	48	47 1/2	48 1/4	47 3/4	48 1/2	47 3/4	48 3/4	5,400
24	Jan 13	46 1/4	Dec 12	37 1/4	Sep 8	52 1/2	Feb 16	Carey (Phillip) Mfg Co.	10	40 1/4	42 3/4	42 1/2	43 1/4	43 3/4	44	43 3/4	44 1/2	12,700
94 1/2	Apr 9	103	July 3	88 1/2	Oct 7	102 1/2	Jan 5	Carolina Clinchfield & Ohio Ry.	100	91	91 1/2	92	92	91	91 1/2	90 1/2	91 1/2	450
25 1/4	Jan 2	38 3/4	Dec 29	33 1/4	Sep 23	41 1/4	Jan 19	Carolina Power & Light	No par	34 1/2	35 1/4	35	35 3/8	35 1/2	35 1/2	35 1/4	35 3/8	11,100
32 3/4	Jan 2	46 1/4	Nov 20	48	Nov 20	62	Oct 16	Carpenter Steel Co.	5	56	58 3/4	54 1/2	55 3/4	55	56 3/4	x54 1/4	56 1/2	20,000
38 1/2	Jan 3	47	July 1	34 3/4	Nov 17	48 1/2	Jan 19	Carrie, Corp common	10	34 3/4	35 3/8	34 3/4	34 3/4	34 3/4	35 1/8	34 3/4	35 1/2	17,600
20 3/4	Jan 2	31 1/2	Nov 20	40 3/4	Sep 25	46 1/2	Jan 27	4 1/2% preferred	50	41 1/2	41 1/2	40 3/4	41 1/4	41 1/4	41	40 3/4	41 1/4	160
19 3/4	Jan 13	43 3/8	Dec 19	26 3/4	Sep 30	31 3/4	Jan 16	Carriers & General Corp.	1	29 1/2	29 3/4	29 3/4	29 3/4	29 3/4	29 3/4	29 3/4	29 3/4	700
14 1/4	Apr 3	23 1/2	Aug 14	18	Sep 22	26 3/4	Feb 2	Carter-Products Inc.	1	78	79 1/2	79 1/4	81 1/4	82	86	84 1/2	87	16,300
101 1/2	Jan 2	119 3/4	Jun 6	110	Sep 22	119 3/4	Mar 16	Case (J I) Co common	12.50	20 1/4	20 3/8	20 1/4	20 1/2	20 1/4	20 1/2	20 3/4	20 3/4	22,300
5 1/4	Jan 3	7	Aug 7	6	Jan 12	7 1/4	Apr 22	7% preferred	100	113	113	113 1/4	112 1/2	112 1/2	113 1/4	113 1/4	112	220
91	Aug 28	101	Apr 28	30	Nov 16	36 1/2	Aug 12	6 1/2% 2nd preferred	7	67 1/2	67 1/2	7	7	67 1/2	67 1/2	7	7	700
99	Jan 2	118 1/2	Nov 5	89 1/2	Nov 10	98 1/2	Jan 12	Caterpillar Tractor common	No par	30	31 1/2	30	30 3/4	31 1/2	32	31 1/2	32	42,200
55 1/2	Jan 2	81 1/2	Dec 17	25	Sep 22	34 1/4	July 29	4.20% preferred	100	89 1/2	91	89 1/2	91	89 1/2	89 1/2	89 1/2	90 1/2	20
26 3/4	Feb 28	38 3/8	Dec 15	117	Jan 5	125 1/4	May 13	Celanese Corp of Amer com	No par	26 1/2	26 3/8	25 3/4	26 3/4	26 3/4	26 3/4	26 3/4	26 3/4	30,700
17 1/2	Jan 7	19 3/8	Jun 9	76 3/4	Sep 22	91 1/2	July 9	7% 2nd preferred	100	117 1/2	119	117 1/2	119	118	118 1/2	118 1/2	118 1/2	20
17 1/2	Jan 2	22 1/2	Dec 9	21 1/4	Apr 18	26 3/4	Nov 20	4 1/2% conv preferred series A	100	78 3/4	78 3/4	78 3/4	78 3/4	78 3/4	79 1/2	79 1/2	79 1/2	1,000
9 3/4	Jun 27	14	Dec 31	13	Jan 5	22	Mar 23	Celotex Corp common	1	33 3/4	34 1/4	33 3/4	33 3/4	32 3/4	33 1/4	32 3/4	33 1/4	5,100
44	Jan 3	52	Oct 30	41	Jan 30	55	Aug 20	5% preferred	20	18 3/4	19 1/4	18 3/4	18 3/4	18 3/4	18 3/4	18 3/4	18 3/4	600
72 3/4	Mar 19	78	Aug 8	71 3/4	Feb 17	80	Aug 14	Central Aguirre Sugar Co.	5	23 1/4	24 1/4	24 1/4	24 1/4	24 1/4	25 1/4	25 1/4	26 1/4	13,600
15	Jan 7	19 3/4	Dec 16	18 1/4	Sep 24	38 1/2	Mar 23	Central Foundry Co.	1	20 3/4	21	20 3/4	21 1/4	20 3/4	20 3/4	20 3/4	20 3/4	5,200
28	Apr 7	33 3/4	ec 40	30 3/4	Jun 21	38 1/2	Mar 23	Central of Georgia Ry com	No par	52	54 1/2	51 3/4	54 1/2	51 3/4	54 1/2	51 3/4	54 1/2	---
93	Sep 17	104 1/2	Jun 12	90	Oct 26	99 1/2	Feb 27	5% preferred series B	100	76	79	76	79	76	79	76	79	3,000
31 3/4	Jan 10	42 3/4	Dec 31	37 1/2	Sep 10	46 1/2	May 11	Central Hudson Gas & Elec	No par	20	20 1/4	20	20 1/4	20 1/4	20 1/4	20 1/4	20 1/4	3,400
17 3/4	Mar 21	28	Aug 28	22 1/2	Nov 20	31	Jul 27	Central Illinois lgt common	No par	31 3/4	32 3/4	31 3/4	31 3/4	32 3/4	32 3/4	32 3/4	33 1/4	160
41 1/4	Jan 7	60 3/4	Dec 17	54	Sep 22	68 1/4	Apr 15	4 1/2% preferred	100	91 3/4	91 3/4	90	90	90	90	91	91	5,400
19	Jan 16	29 3/8	Sep 3	13	Nov 20	28 3/4	Jan 16	Central RR Co of N J	50	42 3/4	43 1/4	x42 1/2	42 3/4	43 3/4	43	43	43 1/4	500
7	Jan 3	12 1/4	Sep 23	8 3/4	Jan 12	15 1/2	Mar 11	Central & South West Corp.	5	23 3/4	24 3/4	23 3/4	23 3/4	23 3/4	23 3/4	23 3/4	23 3/4	15,200
24 3/4	Mar 3	48 3/8	Nov 12	34 3/4	Sep 21	50 3/4	Mar 5	Central Violette Sugar Co.	9.50	58	59	58 1/2	58 1/2	58 1/2	58 1/2	58 1/2	58 1/2	600
8 3/4	Jan 20	14 1/2	Dec 22	11 3/4	Sep 22	16 3/4	Apr 27	Century Industries Co.	No par	13 1/4	14	13 1/4	13 1/4	13 1/4	13 1/4	13	13 1/4	1,400
23 3/4	Jan 2	54	Nov 3	43 3/4	Jan 28	95	Nov 18	Cerro de Pasco Corp.	5	10 1/4	10 1/4	9 1/4	10 1/4	9 1/4	10 1/4	10 1/4	10 1/4	14,800
1 1/2	Jan 2	6 1/4	Nov 28	4 1/4	May 29	6 1/4	Jan 9	Certain-Teed Products Corp.	1	41	41 3/4	40 3/4	41 3/4	40 3/4	40 3/4	40 3/4	40 3/4	12,100
				52	Apr 1	79	Jul 27	Cessna Aircraft Co.	1	14 1/4	15 1/4	14 1/4	14 1/2	14 1/4	14 1/4	14 1/4	14 1/4	9,000
								Chadbourne Gotham Inc.	1	87 1/2	88 1/2	88 1/2	92 3/4	92	95	92 3/4	94 1/4	13,500
								Chain Belt Co.	10	4 3/4	4 3/4	4 3/4	4 3/4	4 3/4	4 3/4	5	5 1/4	700
										70 1/2	71 1/4	71	71	71 1/4	71 1/2	71 1/2	71 1/4	---
34	Jan 2	43	Aug 14	37 1/2	Jun 9	50 3/4	Feb 24	Champion Paper & Fibre Co.	No par	41 3/4	42 1/2	41 1/2	42 1/2	41 1/2	42 3/4	42 1/2	42 1/2	2,000
91	Jan 2	100 3/4	May 21	87 3/4	Oct 28	87 3/4	Oct 28	Common	No par	89	90	88 3/4	89	89	90 1/2	90 1/2	90 1/2	1,980
33 3/4	Nov 28	39 1/4	Nov 12	35 3/4	Jan 2	45 3/4	May 28	\$4.50 preferred	No par	38	38 1/4	36 3/4	37 1/4	36 3/4	37 1/4	36 3/4	37 1/4	5,600
17 3/4	Jan 7	24 3/4	Aug 14	19 3/4	Oct 8	25 1/4	Apr 17	Champion spark Plug Co.	1 1/2	19 3/4	19 3/4	19 3/4	19 3/4	19 3/4	19 3/4	19 3/4	19 3/4	13,800
31 3/4	Jan 2	55 3/4	Nov 14	25 3/4	Sep 24	42 1/2	Jan 9	Champion Oil & Refining Co.	1	29	29 3/4	29	29 3/4	28 1/2	28 3/4	28 1/2	29 3/4	10,500
4 3/4	Jan 3	21 3/4	Oct 29	15	Sep 9	27 1/4	Oct 30	Chance Vought Aircraft Inc.	1	23 1/2	24 1/2	23 1/2	24 1/2	22 1/2	23 1/2	22 1/2	23 1/2	13,200
31 3/4	Nov 25	39 1/2	Sep 19	26 3/4	Nov 4	36 3/4	Jan 5	Checkmate Motors Corp.	1.25	x26 1/4	27 3/4	26 3/4	27 1/4	26 3/4	27 1/4	26 3/4	27 1/4	11,900
7	Feb 25	14 1/4	Dec 8	10 3/4	Oct 6	17 1/4	Mar 23	Chemtron Corp.	1	11 1/2	12	11 1/2	12	11 1/2	11 1/2	11 1/2	11 1/2	5,400
23	Jan 2	38	Oct 22	34 3/4	Feb 18	43 3/4												



## NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1938

Lowest

Highest

Range Since Jan. 1

Lowest

Highest

NEW YORK STOCK EXCHANGE

Par

LOW AND HIGH SALE PRICES

Monday Nov. 16

Tuesday Nov. 17

Wednesday Nov. 18

Thursday Nov. 19

Friday Nov. 20

Sales for the Week Shares

44 Jan 15

63 Dec 30

46 Oct 23

66 Mar 5

37 1/2 Nov 6

44 1/2 Nov 18

37 1/2 Nov 6

44 1/2 Nov 18

1

Dana Corp common

40 1/2

41 1/2

40 1/4

41 3/4

41 1/2

44

13,600

6 Jan 2

12 1/2 Dec 12

9 7/8 Oct 22

13 1/4 Apr 20

83 Nov 9

91 1/4 Feb 16

83 Nov 9

91 1/4 Feb 16

100

3 1/4 preferred series A

83

84 1/2

84

84

84

84

50

38 1/2 Jan 12

64 Dec 22

45 1/8 Oct 23

69 1/4 Jan 26

13 1/2 Feb 2

19 1/4 July 27

13 1/2 Feb 2

19 1/4 July 27

5

Dan River Mills Inc

15 1/2

15 1/4

15 1/2

15 1/4

15 1/2

15 1/4

7,600

28 1/4 Jan 3

66 1/2 Nov 14

55 3/4 Jan 8

94 1/2 Nov 9

34 Feb 6

49 1/4 Mar 18

34 Feb 6

49 1/4 Mar 18

100

Daystrom Inc

36 1/2

37 1/2

36 1/4

37 1/2

36 1/2

37 1/2

16,500

18 1/2 Jan 2

37 1/2 Dec 18

31 Oct 23

36 1/2 Oct 30

50 1/2 Oct 15

61 Jan 14

50 1/2 Oct 15

61 Jan 14

7

Dayton Power & Light common

51

51 1/2

50 7/8

50 7/8

51 1/2

51 1/2

1,700

16 1/2 Jan 12

34 1/2 Oct 13

35 Nov 4

45 1/8 Aug 12

73 Oct 2

82 Apr 10

73 Oct 2

82 Apr 10

100

Preferred 3.75% series A

74 1/2

74 1/2

73 1/2

75 1/2

73 1/2

74

200

19 1/2 May 20

41 Dec 31

39 1/2 Jan 7

53 1/2 Oct 20

71 Sep 23

81 Feb 27

71 Sep 23

81 Feb 27

100

Preferred 3.75% series B

72 1/2

75

72 1/2

74 1/2

72 1/2

74 1/2

80

50 1/2 Jan 20

52 Jan 30

49 1/2 Jun 2

52 1/4 Oct 16

77 Oct 19

83 1/2 Apr 9

77 Oct 19

83 1/2 Apr 9

50c

Preferred 3.90% series C

78

78

76 1/2

79 1/2

76 1/2

79 1/2

10

52 Jan 14

82 1/2 Dec 31

82 Jan 6

104 Oct 16

26 1/2 Jan 2

36 1/2 July 15

26 1/2 Jan 2

36 1/2 July 15

50c

Dayton Rubber Co

30 1/2

31 1/2

30 3/4

31 1/2

31 1/4

32 1/4

22,700

33 1/2 Jan 13

55 1/2 Nov 14

50 1/4 Sep 23

59 1/2 Jun 1

17 Sep 15

21 1/4 Feb 19

17 Sep 15

21 1/4 Feb 19

50c

Decca Records Inc

17 1/2

17 1/4

17 1/2

17 1/4

17 1/2

17 1/4

6,400

12 1/2 Apr 16

24 1/2 Dec 8

17 1/4 Oct 26

30 1/2 Jun 22

47 1/4 Jan 8

68 1/4 July 31

47 1/4 Jan 8

68 1/4 July 31

1

Deere & Co (Delaware)

48 1/4

49

48 1/4

49

48 1/4

49

24,800

74 1/2 Feb 12

102 1/2 Dec 30

89 1/4 Feb 9

150 1/2 Aug 3

26 1/2 Nov 4

33 May 25

26 1/2 Nov 4

33 May 25

50c

Delaware & Hudson

26 1/2

27

26 1/2

27

26 1/2

27

2,900

83 Oct 8

88 Aug 1

84 1/2 Feb 11

88 Sep 24

8 1/2 Nov 17

12 1/2 Jan 9

8 1/2 Nov 17

12 1/2 Jan 9

50

Delaware Lack & Western

8 1/4

9

8 1/4

8 1/2

8 1/4

8 1/2

10,400

85 Mar 11

89 Apr 16

85 Feb 6

88 May 12

56 1/2 Sep 23

69 Aug 19

56 1/2 Sep 23

69 Aug 19

13.50

Delaware Power & Light Co

63

63 1/2

62 1/2

63

62

62 1/2

8,000

15 1/2 Jan 2

20 1/2 Aug 6

18 1/4 Oct 6

24 1/2 Jun 10

24 1/4 Jan 2

36 1/4 Apr 15

24 1/4 Jan 2

36 1/4 Apr 15

3

Delta Air Lines Inc

25 1/4

26 1/4

25 1/4

26 1/4

25 1/2

26 1/4

6,000

4 1/2 May 9

9 1/2 Nov 5

8 1/4 Jan 5

14 1/4 Apr 9

16 1/2 Nov 16

21 May 26

16 1/2 Nov 16

21 May 26

100

Deny & Rio Grande West RR

16 1/2

17 1/2

16 1/2

17 1/2

16 1/2

17 1/2

28,200

17 1/2 Jan 13

3 1/2 Nov 11

3 Jan 2

5 1/4 Apr 22

7 1/2 Sep 21

10 1/2 Feb 25

7 1/2 Sep 21

10 1/2 Feb 25

1

DeSoto Chemical Coatings

10

10 1/4

9 1/2

10

9 1/2

10 1/4

4,200

24 1/2 Jan 13

39 1/2 Dec 1

35 1/2 Jan 12

72 Nov 19

41 1/4 Jan 9

47 1/4 Mar 13

41 1/4 Jan 9

47 1/4 Mar 13

20

Detroit Edison

42

42 1/2

42 1/2

42 1/2

42 1/2

42 1/2

14,100

78 Nov 5

86 Jun 16

72 Nov 19

85 Mar 30

56 Jun 30

68 Apr 28

56 Jun 30

68 Apr 28

100

Detroit Hillsdale & S W RR Co

56

59

58

59

58

59

70

28 1/2 Jan 3

40 1/4 Dec 4

36 1/4 Sep 1

40 1/4 Oct 14

37 1/2 Nov 6

44 1/2 Nov 18

37 1/2 Nov 6

44 1/2 Nov 18

1

Dana Corp common

40 1/2

41 1/2

40 1/4

41 3/4

41 1/2

44

13,600

14 1/4 Mar 18

20 1/2 Nov 28

24 1/2 Sep 10

28 1/2 Mar 9

23 1/2 Oct 28

28 1/2 Mar 9

23 1/2 Oct 28

25

3 1/4 preferred series A

25

25 1/2

25 1/2

25 1/2

25 1/2

25 1/2

50

12 Jan 7

31 1/2 Dec 30

29 1/2 Jan 7

41 July 23

29 1/2 Jan 7

41 July 23

29 1/2 Jan 7

41 July 23

2.50

Crown Cork & Seal common

32 1/2

33 1/2

32 1/2

33 1/2

32 1/2

33 1/2

3,500

25 1/2 Jan 2

41 1/4 Dec 16

37 1/4 May 27

44 Jan 20

37 1/4 May 27

44 Jan 20

37 1/4 May 27

44 Jan 20

No par

Crown Zellerbach Corp common

54 1/2

55

53 1/2

54 1/2

54

54 1/2

14,900

43 1/2 Apr 11

58 1/2 Nov 20

50 1/4 Jun 9

60 1/2 Jan 6

50 1/4 Jun 9

60 1/2 Jan 6

50 1/4 Jun 9

60 1/2 Jan 6

No par

Crescent Petroleum Corp com

90 1/2

90 1/2

89 1/4

89 1/4

89 1/2

89 1/2

270

92 1/2 Nov 7

101 1/4 Jun 25

87 1/2 Sep 27

98 1/4 Apr 21

87 1/2 Sep 27

98 1/4 Apr 21

87 1/2 Sep 27

98 1/4 Apr 21

12.50

Crescent Petroleum Corp com

26 1/2

27 1/2

26 1/2

27 1/2

27 1/2

28 1/2

26,600

15 1/2 Feb 20

29 Oct 13

25 1/2 May 7

32 1/2 Feb 24

104 1/2 Sep 20

114 1/2 July 2

104 1/2 Sep 20

114 1/2 July 2

100

5 1/4 convertible preferred

106

106 1/2

106 1/4

106 1/4

106 1/2

108 1/2

700

16 Dec 31

27 1/2 Jan 24

7 1/2 Nov 20

21 1/4 Jan 6

7 1/2 Nov 20

21 1/4 Jan 6

7 1/2 Nov 20

21 1/4 Jan 6

100

6% convertible preferred

8 1/2

8 1/2

8 1/2

8 1/2

8 1/2

8 1/2

1,200

18 1/2 Jan 17

33 1/4 Sep 10

18 Sep 2

37 1/2 Jan 16

18 Sep 2

37 1/2 Jan 16

18 Sep 2

37 1/2 Jan 16

10

Cuban-American Sugar

18 1/2

18 1/2

18 1/2

18 1/2

18 1/2

18 1/2

2,200

7 1/4 Jan 2

15 Dec 3

10 1/4 Jun 15

17 1/4 Mar 4

10 1/4 Jun 15

17 1/4 Mar 4

10 1/4 Jun 15

17 1/4 Mar 4

100

Cudahy Packing Co common

12 1/2

13 1/2

12 1/2

13 1/2

12 1/2

13 1/2

18,200

56 Jan 7

69 1/2 Nov 17

66 1/2 Sep 30

81 1/2 Mar 11

66 1/2 Sep 30

81 1/2 Mar 11

66 1/2 Sep 30

81 1/2 Mar 11

100

4 1/2% preferred

69 1/2

70

69 1/2

70

69 1/2

70

400

6 Jan 2

14 1/2 Dec 12

12 1/2 Mar 31

15 Aug 18

12 1/2 Mar 31

15 Aug 18

12 1/2 Mar 31

15 Aug 18

2.50

Cuneo Press Inc

13 1/2

13 1/2

13 1/2

13 1/2

13 1/2

13 1/2

15,200

29 Jan 13

39 Dec 18

33 Sep 15

41 1/4 Jan 20

33 Sep 15

41 1/4 Jan 20

33 Sep 15

41 1/4 Jan 20

100

Cunningham Drug Stores Inc

35

35 1/2

34 1/2

35

35

35 1/2

200

53 1/2 July 24

63 1/4 Oct 13

62 Jan 7

67 Aug 27

62 Jan 7

67 Aug 27

62 Jan 7

67 Aug 27

No par

Curtis Publishing common

62 1/2

62 1/2

62

62

61 1/2

63

200

18 1/2 Jan 6

23 1/4 Nov 14

21 1/2 Apr 2

25 1/2 Feb 3

21 1/2 Apr 2

25 1/2 Feb 3

21 1/2 Apr 2

25 1/2 Feb 3

No par

\$4 prior preferred

22 1/2

23 1/4

22 1/2

23 1/4

22 1/2

23 1/4

23 1/2

20 1/2 Mar 5

31 1/2 Aug 27

27 1/2 Jan 2

39 1/2 Apr 8

27 1/2 Jan 2

39 1/2 Apr 8

27 1/2 Jan 2

39 1/2 Apr 8

1

Curtiss-Wright common

29 1/4

31

30 1/4

31

30 1/2

32

66,100

30 1/2 Mar 6

37 Aug 6

34 1/4 Sep 14

41 1/4 Apr 9

34 1/4 Sep 14

41 1/4 Apr 9

34 1/4 Sep 14

41 1/4 Apr 9

1

Class A

35

35 1/2

35 1/4

35 1/4

36 1/4

36 1/4

4,500

40 1/2 Mar 3

63 1/2 Nov 10

59 1/2 Jan 8

94 1/4 July 28

59 1/2 Jan 8

94 1/4 July 28

59 1/2 Jan 8

94 1/4 July 28

10

Cutler-Hammer Inc

83

85 1/4

81 1/4

81 1/4

81 1/4

86

5,800

37 1/2 Nov 6

44 1/2 Nov 18

37 1/2 Nov 6

44 1/2 Nov 18

1

Dana Corp common

40 1/2

41 1/2

40 1/4

41 3/4

41 1/2

44

13,600

83 Nov 9

91 1/4 Feb 16

83 Nov 9

91 1/4 Feb 16

100

3 1/4 preferred series A

83

84 1/2

84

84

84

84

50

13 1/2 Feb 2

19 1/4 July 27

13 1/2 Feb 2

19 1/4 July 27

5

Dan River Mills Inc

15 1/2

15 1/4

15 1/2

15 1/4

15 1/2

15 1/4

7,600

34 Feb 6

49 1/4 Mar 18

34 Feb 6

49 1/4 Mar 18

100

Daystrom Inc

36 1/2

37 1/2

36 1/4

37 1/2

36 1/2

37 1/2

16,500

50 1/2 Oct 15

61 Jan 14

50 1/2 Oct 15

61 Jan 14

7

Dayton Power & Light common

51

51 1/2

50 7/8

50 7/8

51 1/2

51 1/2

1,700

73 Oct 2

82 Apr 10

73 Oct 2

82 Apr 10

100

Preferred 3.75% series A

74 1/2

74 1/2

73 1/2

75 1/2

73 1/2

74

200

71 Sep 23

81 Feb 27

71 Sep 23

81 Feb 27

100

Preferred 3.75% series B

72 1/2

75

72 1/2

74 1/2

72 1/2

74 1/2

80

77 Oct 19

83 1/2 Apr 9

77 Oct 19

83 1/2 Apr 9

50c

Preferred 3.90% series C

78

78

76 1/2

79 1/2

76 1/2

79 1/2

10

26 1/2 Jan 2

36 1/2 July 15

26 1/2 Jan 2

36 1/2 July 15

50c

Dayton Rubber Co

30 1/2

31 1/2

30 3/4

31 1/2

31 1/4

32 1/4

22,700

17 Sep 15

21 1/4 Feb 19

17 Sep 15

21 1/4 Feb 19

50c

Decca Records Inc

17 1/2

17 1/4

17 1/2

17 1/4

17 1/2

17 1/4

6,400

47 1/4 Jan 8

68 1/4 July 31

47 1/4 Jan 8

68 1/4 July 31

1

Deere & Co (Delaware)

48 1/4

49

48 1/4

49

48 1/4

49

24,800

26 1/2 Nov 4

33 May 25

26 1/2 Nov 4

33 May 25

50c

Delaware & Hudson

26 1/2

27

26 1/2

27

26 1/2

27

2,900

8 1/2 Nov 17

12 1/2 Jan 9

8 1/2 Nov 17

12 1/2 Jan 9

50

Delaware Lack & Western

8 1/4

9

8 1/4

8 1/2

8 1/4

8 1/2

10,400

56 1/2 Sep 23

69 Aug 19

56 1/2 Sep 23

69 Aug 19

13.50

Delaware Power & Light Co

63

63 1/2

62 1/2

63

62

62 1/2

8,000

24 1/4 Jan 2

36 1/4 Apr 15

24 1/4 Jan 2

36 1/4 Apr 15

3

Delta Air Lines Inc

25 1/4

26 1/4

25 1/4

26 1/4

25 1/2

26 1/4

6,000

16 1/2 Nov 16

21 May 26

16 1/2 Nov 16

21 May 26

100

Deny & Rio Grande West RR

16 1/2

17 1/2

16 1/2

17 1/2

16 1/2

17 1/2

28,200

7 1/2 Sep 21

10 1/2 Feb 25

7 1/2 Sep 21

10 1/2 Feb 25

1

DeSoto Chemical Coatings

10

10 1/4

9 1/2

10

9 1/2

10 1/4

4,200

41 1/4 Jan 5

47 1/4 Mar 13

41 1/4 Jan 5

47 1/4 Mar 13

20

Detroit Edison

42

42 1/2

42 1/2

42 1/2

42 1/2

42 1/2

14,100

56 Jun 30

68 Apr 28

56 Jun 30

68 Apr 28

100

Detroit Hillsdale & S W RR Co

56

59

58

59

58

59

70

15 1/4 Jan 7

27 1/4 Oct 28

15 1/4 Jan 7

27 1/4 Oct 28

1

Detroit Steel Corp

23 1/2

24 1/4

23 1/2

24 1/4

23 1/2

24 1/4

19,600

19 1/2 May 7

25 1/4 Nov 16

19 1/2 May 7

25 1/4 Nov 16

15

De Villbiss Co

25 1/4

25 1/4

24

24 1/4

24

24 1/2

2,100

46 Jan 13

64 1/2 Oct 30

46 Jan 13

64 1/2 Oct 30

10

Diamond Alkali Co

62 1/4

63

62 1/4

63

62 1/4

63

13,800

30 1/2 Jun 15

41 1/4 Nov 17

30 1/2 Jun 15

41 1/4 Nov 17

1

Diamond National Corp

38 1/4

39 1/4

39 1/4

41 1/4

39 1/4

40

43,700

28 1/2 Oct 14

32 1/2 Mar 24

28 1/2 Oct 14

32 1/2 Mar 24

25

\$1.50 preferred

30

30

29 1/4

29 3/4

30

30

4,800

17 1/4 Jan 7

24 1/4 Aug 6

17 1/4 Jan 7

24 1/4 Aug 6

50c

Diana Stores Corp

21 1/2

22

21 1/2

22

21 1/2

22

1,200

26 1/4 Sep 18

42 1/2 Mar 13

26 1/4 Sep 18

42 1/2 Mar 13

1

Diners (The) Club Inc

32 1/4

33 1/4

33 1/4

35 1/4

34 1/4

35 1/4

24,300

32 1/2 Sep 23

59 1/2 Apr 24

32 1/2 Sep 23

59 1/2 Apr 24

2.50

Disney (Walt) Productions

36

36 1/2

36 1/2

36 1/2

36 1/2

38

16,000

34 1/2 Jan 2

35 1/2 Nov 11

31 1/2 Sep 22

36 1/4 July 29

34 1/2 Jan 2

35 1/2 Nov 11

31 1/2 Sep 22

36 1/4 July 29

2

Distillers Corp-Seagrams Ltd

34 1/2

34 1/2

34 1/2

34 1/2

33 1/2

33 1/2

700

9 1/2 Jan 2

26 1/2 Dec 12

21 1/2 Sep 21

29 1/4 Jan 23

9 1/2 Jan 2

26 1/2 Dec 12

21 1/2 Sep 21

29 1/4 Jan 23

2

Divco-Wayne Corp

22

22 1/2

22

22 1/2

22

22 1/2

1,500

8 1/2 Jan 3

14 1/4 Dec 4

13 Sep 23

17 1/2 Jan 12

8 1/2 Jan 3

14 1/4 Dec 4

13 Sep 23

17 1/2 Jan 12

1

Dr. Pepper Co

13 1/2

13 1/2

13 1/2

13 1/2

13 1/2

13 1/2

1,700

11 1/4 Jan 2

19 1/2 Dec 31

16 Mar 26

22 May 18

11 1/4 Jan 2

19 1/2 Dec 31

16 Mar 26

22 May 18

No par

Dome Mines Ltd

19 1/4

19 1/4

20 1/4

20 1/4

20 1/2

20 1/2

11,200

15 Jan 6

20 Sep 19

17 1/2 Jan 2

20 1/2 July 23

15 Jan 6

20 Sep 19

17 1/2 Jan 2

20 1/2 July

For footnotes, see page 24.



NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1938		Range Since Jan. 1		NEW YORK STOCK EXCHANGE		LOW AND HIGH SALE PRICES					Sales for the Week Shares
Lowest	Highest	Lowest	Highest	Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20		
43 1/2 May 19	55 Oct 13	49 1/4 Feb 9	72 Oct 28	Fansteel Metallurgical Corp.-----5	64 1/2 66	65 66 1/2	64 3/4 68 1/2	67 1/2 68 1/2	66 3/4 68	9,100	
3 1/4 Apr 7	6 1/4 Dec 2	5 1/4 Jan 6	10 1/4 Apr 30	Fawick Corp.-----2	7 1/4 7 3/4	7 1/4 8	7 1/4 7 3/4	7 1/4 7 3/4	7 1/4 8	1,200	
11 1/4 Jan 2	17 1/4 Dec 16	16 1/4 Mar 10	22 1/4 Apr 24	Fedders Corp.-----1	17 1/4 17 3/4	17 1/2 17 3/4	17 1/2 17 3/4	17 1/2 17 3/4	17 1/2 17 3/4	8,400	
18 1/4 Apr 7	24 1/4 Aug 21	21 1/2 Jan 2	37 1/4 Nov 19	Federal Mogul Bower Bearings-----5	33 35	34 35 1/2	33 3/4 37 1/4	37 37 1/4	x36 36 3/4	8,700	
29 1/2 Jan 3	32 1/4 Nov 10	21 1/2 Jan 2	31 3/4 July 29	Federal Pacific Electric Co.-----1	29 1/4 25 1/2	25 25 1/4	25 25 1/4	25 25 1/2	25 25 1/4	2,700	
19 1/4 Jan 2	22 Jun 27	21 1/2 May 26	23 1/2 Aug 12	Federal Paper Board Co common-----5	46 46 1/2	46 46	45 1/2 45 3/4	45 1/2 45 1/2	44 1/2 45	3,600	
29 1/2 Jan 3	32 1/4 Nov 10	21 1/2 Jan 2	31 3/4 July 29	4.60 preferred-----25	21 1/2 22	21 1/2 21 3/4	21 1/2 22	21 1/2 22	21 1/2 22	100	
10 1/2 May 2	23 1/4 Mar 13	15 1/2 Nov 6	25 1/4 Jan 19	Federated Dept Stores-----2.50	67 1/2 68	66 1/2 67 1/4	66 66	65 1/4 66	66 1/4 66 3/4	4,400	
16 1/2 Jan 2	30 1/4 Nov 17	27 1/4 Jan 8	45 1/2 July 28	Fenestra Inc.-----10	16 1/4 16 1/2	16 1/4 16 3/4	16 3/4 16 1/2	16 1/4 16 3/4	16 1/4 16 3/4	2,200	
20 1/4 Jan 2	52 1/4 Dec 16	45 1/2 Feb 4	57 1/2 Mar 20	Ferro Corp.-----1	42 1/4 42 3/4	42 42 3/4	41 3/4 42 1/4	41 3/4 42 1/4	41 1/2 42	6,700	
16 1/4 Apr 25	24 1/4 Mar 14	13 1/4 Oct 6	19 1/2 Jan 12	Fiberboard Paper Prod.-----No par	51 51 1/4	50 50 1/2	48 1/2 49 1/4	49 49	49 49 1/2	3,300	
38 1/4 Apr 7	49 1/2 July 29	31 1/4 Sep 22	44 1/4 Jan 16	Fifth Avenue Coach Lines Inc.-----10	13 1/4 14 1/4	13 3/4 13 3/4	13 3/4 14 1/4	14 14 3/4	14 1/4 14 3/4	10,400	
82 1/4 Apr 30	136 Dec 10	120 1/2 Oct 13	151 Mar 11	Filtrol Corp.-----1	32 1/4 33 1/2	32 1/2 33 3/4	x31 3/4 32 3/4	31 3/4 32 1/2	31 3/4 32 1/4	11,800	
100 1/4 Sep 26	104 1/4 Jun 5	100 Aug 21	104 July 20	Firestone Tire & Rubber com.-----6.25	131 1/2 137 1/2	132 136 3/4	135 1/4 137 3/4	134 135 3/4	133 134 1/2	14,100	
55 1/2 Feb 14	88 Nov 12	55 Oct 23	80 1/2 Jan 2	4 1/2 preferred-----100	101 1/2 104 1/4	101 1/2 101 1/2	*101 1/2 103	101 1/2 101 1/2	*101 1/2 103	40	
15 1/4 Apr 25	22 1/2 Nov 21	20 1/2 Jan 14	28 1/4 Oct 30	First National Stores-----No par	57 1/2 58 1/4	56 57 1/2	56 59	59 59 1/2	58 1/4 59 3/4	6,500	
6 1/2 Mar 10	10 1/4 Sep 29	9 1/4 Jan 5	13 1/4 Apr 28	Firstamerica Corp.-----2	27 1/2 27 1/4	27 1/4 27 3/4	27 1/2 27 1/2	27 1/4 27 1/2	27 1/2 27 3/4	17,600	
85 1/2 Dec 31	84 Jun 4	82 Sep 25	89 Feb 2	Firth Carpet Co.-----5	10 1/4 10 1/2	10 1/4 10 3/4	10 1/2 10 3/4	10 1/2 10 3/4	10 1/2 10 3/4	3,100	
10 1/4 Dec 3	11 1/4 Dec 16	99 Sep 9	117 1/2 Jun 1	Flintkote Co common-----5	35 1/4 36 1/4	x34 3/4 35 1/2	35 1/2 35 3/4	35 1/2 36 1/4	35 1/2 35 3/4	10,000	
28 Oct 20	32 1/4 Dec 3	26 Jun 9	31 1/2 Mar 5	4 1/2 preferred-----No par	83 1/2 85	82 85	*82 85	82 85	82 85	220	
17 Apr 3	25 1/2 Nov 28	15 1/4 Sep 18	46 1/4 Jun 10	\$4.50 conv A 2nd pfd.-----100	105 1/2 106	x103 104 1/2	103 103	103 103	103 103	15,000	
33 1/4 Jul 18	40 1/4 Sep 10	30 1/2 Oct 30	43 Mar 9	Florida Power Corp.-----2.50	28 28 1/2	27 3/4 28 1/4	28 28 1/2	28 1/4 28 1/2	28 1/4 28 1/2	16,400	
87 Jan 30	96 Mar 17	84 Oct 5	93 Jan 8	Florida Power & Light Co.-----No par	50 1/4 50 1/2	49 1/4 50 1/4	49 3/4 50 1/4	50 50	49 1/2 50 3/4	6,000	
12 1/4 Jan 2	35 1/2 Dec 31	22 Sep 21	35 1/4 Jan 2	Fluor Corp Ltd.-----2.50	15 1/4 15 1/2	15 1/4 15 1/2	15 1/4 15 1/2	15 1/4 15 1/2	15 1/4 15 1/2	6,000	
7 1/4 Jan 2	17 1/2 Dec 31	11 Sep 22	17 1/2 Jan 2	Food Fair Stores Inc common-----1	33 33 1/4	33 1/2 33 1/2	33 33 1/2	32 3/4 33	32 3/4 33	6,000	
35 1/4 Oct 27	46 1/4 Dec 18	40 Feb 9	55 1/2 Aug 27	\$4.20 divid pfd ser of '51-----15	84 86 1/2	84 86 1/2	84 86 1/2	84 86 1/2	84 86 1/2	12,500	
100 Jan 2	280 1/2 Dec 24	170 Feb 16	216 Aug 13	Food Giant Markets Inc.-----1	23 1/2 23 1/2	23 23 3/4	22 23	22 1/2 23 1/4	23 1/2 24 1/4	1,100	
89 Nov 10	85 July 1	87 July 10	95 Mar 11	4 convertible preferred-----10	12 1/2 12 1/2	12 12	12 12	11 1/2 12 1/2	12 12 1/4	13,100	
35 1/4 Apr 7	52 1/4 Aug 11	25 1/2 Oct 5	45 1/2 Mar 5	Food Mach & Chem Corp.-----100	48 1/2 49 1/2	48 1/4 50 1/4	49 1/2 50 1/4	49 1/2 50 1/4	49 1/2 50 1/4	110	
37 1/2 Jan 2	50 1/4 Dec 31	50 1/4 Jan 2	65 1/4 Aug 31	3 1/4 convertible preferred-----100	198 198	*185 185	*185 185	*185 185	*185 185	220	
15 Jan 2	22 Nov 19	18 1/2 Nov 17	21 1/4 Jan 13	Food Mart Inc.-----2	87 1/2 87 1/2	87 1/2 88 1/2	87 1/2 87 1/2	87 1/2 88 1/2	87 1/2 87 1/2	6,700	
25 1/4 Feb 25	39 1/2 Oct 2	31 1/4 Sep 21	49 1/2 May 12	Foot Mineral Co.-----1	15 15 1/2	14 1/4 15 1/4	14 1/4 15 1/4	15 1/4 15 1/4	15 1/4 15 1/4	9,800	
8 Jan 2	14 1/4 Sep 24	6 1/4 Nov 20	12 1/4 Jan 21	Ford Motor Co.-----5	27 1/2 28	27 3/4 27 3/4	27 3/4 28 3/4	28 1/4 29 1/2	29 1/4 29 1/2	70,000	
10 1/4 Jan 14	15 1/2 Dec 22	14 1/2 Jan 5	19 1/2 Feb 20	Foremost Dairies Inc.-----2	75 76 3/4	75 3/4 76 1/4	76 1/4 78 1/4	77 1/4 78 3/4	76 1/4 77 1/2	12,400	
9 1/4 Jan 2	20 1/4 Dec 18	18 1/2 Jan 28	29 1/4 Nov 6	Foster-Wheeler Corp.-----10	36 1/2 38 1/2	36 1/2 37 1/4	36 1/2 37 1/4	34 1/2 37 1/4	35 1/2 38 1/4	14,100	
54 Jan 2	70 Dec 24	69 1/4 Jan 2	77 Feb 26	Francisco Sugar Co.-----No par	6 1/4 6 3/4	6 1/4 6 3/4	6 1/2 6 3/4	6 1/2 6 3/4	6 1/2 6 3/4	1,800	
				Franklin Stores Corp.-----1	15 1/2 15 1/2	15 1/2 15 3/4	15 1/2 15 3/4	15 1/2 15 3/4	15 1/2 15 3/4	1,400	
				Freeport Sulphur Co.-----10	24 1/4 24 1/2	24 1/4 25	24 1/2 25 1/4	24 24 1/2	23 3/4 24 1/4	34,800	
				Freuhauf Trailer Co common-----1	27 1/4 28 1/4	27 27 1/2	27 27 1/2	27 28	27 28 1/4	56,300	
				4 preferred-----100	72 73	70 71 1/2	70 70	71 71	*70 71	290	
G											
7 Jan 6	14 1/4 Dec 17	12 1/2 Jan 28	33 May 11	Gabriel Co.-----1	20 1/4 23 1/2	20 1/4 21 1/4	20 1/4 21 1/4	19 3/4 20 1/4	19 3/4 20 1/4	40,300	
8 1/4 Jan 2	17 1/4 Nov 17	16 1/4 Jan 2	26 1/4 July 23	Gamble-Skogmo Inc common-----5	23 1/4 24 1/2	23 1/4 24 1/2	24 1/4 25	24 1/4 25 1/2	24 1/4 25 1/2	8,000	
40 1/4 Jan 22	48 July 9	45 1/2 Jan 12	61 1/2 Mar 17	5 convertible preferred-----50	46 47	45 1/2 47	45 1/2 47	46 1/4 47	46 1/4 47	2,300	
20 1/4 Jan 2	35 Dec 31	27 Jun 9	39 1/4 Jan 17	Gamewell Co.-----No par	30 30 1/4	29 3/4 29 3/4	29 3/4 29 3/4	29 3/4 30	30 1/4 30 1/4	8,600	
32 Jan 17	51 1/4 Dec 4	40 1/2 Oct 20	56 1/2 May 21	Gardner-Denver Co.-----5	41 1/4 41 3/4	41 1/4 42 1/2	42 1/2 43 1/4	43 1/4 44	44 1/4 44 1/2	3,900	
27 Jan 2	45 1/2 Dec 2	38 Feb 9	50 1/2 Jun 11	Garret Corp.-----2	44 45 1/2	43 1/4 44 1/4	44 44 3/4	43 1/2 44 1/2	43 1/2 44 1/2	5,100	
3 1/4 Jan 2	4 1/2 Oct 22	4 1/4 Sep 10	8 Mar 9	Gar Wood Industries Inc com.-----1	4 1/2 5	4 1/4 4 1/2	4 1/2 5 1/4	5 1/4 5 1/4	4 1/2 5 1/4	400	
24 1/4 Jan 13	34 Oct 22	28 Nov 19	37 1/2 Jan 19	4 1/2 convertible preferred-----50	28 30	28 1/4 28 1/4	28 29	28 28 1/2	*27 1/2 29 1/2	1,300	
14 1/4 Jan 2	17 1/2 Nov 12	17 1/2 Jan 5	19 1/2 Sep 8	General Acceptance Corp.-----1	18 18 1/2	18 1/2 18 1/2	18 1/2 18 1/4	18 18 1/2	18 1/2 18 1/2	3,000	
3 1/4 Jan 2	7 1/2 Nov 20	5 1/2 Apr 13	8 Feb 3	General American Indus com.-----1	6 1/2 6 3/4	6 1/2 6 1/2	6 1/2 6 3/4	6 1/2 6 3/4	6 1/2 6 3/4	600	
52 1/4 Apr 7	67 1/2 Nov 26	42 Apr 9	64 1/4 Jan 19	6 convertible preferred-----50	45 1/4 45 1/4	45 1/2 45 3/4	45 46 1/4	45 46 1/4	45 45	5,300	
26 1/4 Jan 2	36 1/2 Dec 11	29 1/2 Oct 6	36 1/2 Feb 2	General American Investors com.-----1	30 3/4 31 1/2	30 1/4 30 3/4	30 1/4 30 3/4	30 1/4 30 3/4	30 1/4 31	13,000	
94 Oct 15	102 Apr 18	89 1/4 Oct 20	96 1/2 Jan 7	\$							



## NEW YORK STOCK EXCHANGE STOCK RECORD

Range Since Jan. 1				NEW YORK STOCK EXCHANGE		LOW AND HIGH SALE PRICES								Sales for the Week
Year 1938								Monday Nov. 16		Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20	Shares
Lowest	Highest	Lowest	Highest	Lowest	Highest	Par								
14 May 9	28 1/2 Nov 17	24 Nov 5	30 1/4 Feb 17	Gulf Mobile & Ohio RR com.	No par	24 1/2	24 3/4	24 3/4	24 3/4	24 3/4	24 3/4	24 3/4	24 3/4	4,400
52 Mar 5	75 3/4 Dec 22	70 Oct 8	79 July 13	\$5 preferred	No par	*72	73	*70 3/4	72	*71	72	*70 3/4	71 1/4	
101 Feb 25	129 Dec 16	104 1/4 Sep 21	127 1/4 Jan 22	Gulf Oil Corp.	25	105 3/4	108 3/4	106	108	106 3/4	108	106	107 1/4	32,900
		35 1/2 Nov 19	36 3/4 Nov 18	When issued	8.33%			36	36 3/4	35 1/2	36 1/2	35 1/2	36 1/4	6,000
				Gulf States Utilities Co.—Common	No par	28	28 3/4	x28 1/4	28 3/4	28 3/4	29 1/4	29 3/4	30 1/4	9,900
84 Sep 19	96 May 29	81 Sep 21	89 1/2 Apr 13	\$4.20 dividend preferred	100	*83	84 1/2	*82	84 1/2	*82 1/2	84 1/2	*82 1/2	84 1/2	
90 Oct 30	102 1/2 July 14	83 3/4 Oct 17	94 Jan 9	\$4.40 dividend preferred	100	85	86	x83 3/4	85	85	85	85	85 1/2	290
95 1/2 Jan 10	100 Jun 13	88 Aug 7	91 Apr 9	\$4.44 dividend preferred	100	85	88	x88	88	88	88	87	89 1/2	40
99 3/4 Sep 25	109 May 1	98 Oct 22	104 1/2 Mar 3	\$5 dividend preferred	100	*98 3/4	99 1/2	*97 1/2	99 1/2	*97 1/2	99 1/2	*97 1/2	99 1/2	
		99 Oct 2	105 1/2 Mar 4	\$5.08 dividend preferred	100	*100	101	*99	101	*100	101	*100	101	
H														
38 1/4 Jan 3	47 1/2 July 2	44 1/2 Feb 20	49 3/4 Nov 9	Packensack Water	25	48 1/2	48 1/2	*48	49 1/4	*48	49 1/4	*48 1/2	49 1/4	200
49 1/4 Apr 7	69 Aug 14	48 1/2 Nov 20	71 1/2 May 19	Halliburton Oil Well Cementing	5	42	49 1/2	49	49 1/2	49 1/2	49 1/2	48 3/4	49 1/2	27,100
20 Jan 21	29 1/2 Nov 18	25 1/2 Nov 4	29 3/4 May 22	Hall (W F) Printing Co.	5	26 1/2	26 3/4	26 3/4	26 1/2	26 1/2	26 3/4	26 1/2	27 1/2	2,900
13 1/4 May 20	24 3/4 Dec 8	20 1/2 Mar 31	30 July 23	Hamilton Watch Co common	1	26 1/2	26 1/2	26 1/2	26 1/2	26 1/2	26 3/4	x26 1/2	26 1/2	1,500
70 Jan 2	99 Dec 8	68 Feb 6	114 1/2 Aug 31	4% convertible preferred	100	*107	108 3/4	106 1/2	107 1/4	*106	103	x103 1/2	105	370
21 1/4 Jan 2	33 1/4 Sep 26	28 1/2 Jun 19	36 1/4 Aug 14	Hammermill Paper Co.	2.50	32 3/4	33 1/4	x31 3/4	31 3/4	31 3/4	31 3/4	31 1/4	31 1/2	1,800
26 1/4 Jan 2	41 Nov 19	39 1/2 Jan 5	65 1/2 May 6	Hammond Organ Co.	.1	56 1/2	57 1/4	57	57	57	57 1/2	57	57	1,600
30 Jan 13	47 1/4 Dec 10	44 1/2 Feb 6	61 1/2 Nov 10	Harblson-Walk Refrac co.	7.50	55 1/2	56 1/2	54 1/2	55 1/2	54 1/2	55 3/4	55	55 1/2	2,800
123 Nov 10	140 Mar 17	122 1/2 July 1	132 Jan 13	6% preferred	100	*123	125	*124	125	*123 1/2	125	*123 1/2	125	
23 Apr 7	32 3/4 Dec 1	30 1/4 Jan 7	52 1/2 May 6	Harris-Intertype Corp.	1	46 1/2	47 1/2	46 1/4	47 1/2	47 1/4	47 1/2	46 3/4	47 1/2	3,000
30 Jan 13	44 1/2 Dec 30	38 Apr 1	48 Nov 20	Harsco Corporation	2.50	42 1/4	42 3/4	42 1/4	44	43 3/4	46 1/2	45 1/4	47 1/2	17,200
20 1/4 Apr 29	29 1/4 Nov 14	24 3/4 Nov 20	34 Mar 3	Harshaw Chemical Co.	5	26	26 3/4	25	26	25 1/4	25 3/4	25 1/2	26 3/4	7,200
22 1/2 Jan 29	36 1/2 Nov 18	34 Jan 5	53 1/4 Nov 12	Hart Schaffner & Marx	10	49	50 3/4	49 1/2	50	50 3/4	50 3/4	51 1/2	51 1/2	1,500
37 1/2 Jan 6	9 1/2 Dec 17	7 3/4 Jan 16	12 3/4 Apr 13	Hat Corp of America common	1	10 3/4	10 3/4	10 3/4	10 3/4	10 3/4	11 1/4	10 3/4	11	6,000
28 1/4 Apr 6	39 1/2 Dec 22	36 3/4 Jun 9	39 1/2 Apr 20	4 1/2% preferred	50	*37 1/2	38 1/4	38	38	*37	37 3/4	*37	37 3/4	50
22 1/2 Jan 25	51 1/2 Dec 31	43 1/4 Sep 21	79 3/4 May 7	Havay Industries Inc.	1	57	58	57 1/4	61 3/4	59 3/4	60 3/4	57	61 1/4	15,400
12 1/2 July 14	15 1/2 Nov 17	12 1/2 Jul 19	16 3/4 Jan 12	Hayes Industries Inc.	5	13 3/4	13 3/4	13 3/4	13 3/4	*13 1/2	13 3/4	*13 1/2	13 3/4	8

For footnotes, see page 24.







## NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958				Range Since Jan. 1				STOCKS		LOW AND HIGH SALE PRICES						Sales for the Week
Lowest	Highest	Lowest	Highest	Lowest	Highest	Lowest	Highest	NEW YORK STOCK EXCHANGE	Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20	Shares	
30 1/2 Mar 10	53 1/2 Oct 27	44 1/4 Jan 8	64 1/2 Aug 5	44 1/4 Jan 8	64 1/2 Aug 5	Mergenthaler Linotype Co.	1	57 1/2	57 1/2	57 1/2	57 1/2	57 1/2	58 1/2	60	61 1/2	4,900
15 1/2 Jan 2	19 1/2 Feb 5	16 1/2 Nov 18	22 1/2 Feb 25	16 1/2 Nov 18	22 1/2 Feb 25	Merritt-Chapman & Scott	12.50	16 1/2	16 1/2	16 1/2	16 1/2	16 1/2	16 1/2	16 1/2	16 1/2	22,100
39 Jan 2	62 1/2 Dec 10	53 1/2 Jan 8	82 1/2 July 1	53 1/2 Jan 8	82 1/2 July 1	Mesta Machine Co.	5	69 1/2	70	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	1,300
78 Sep 15	92 1/2 May 13	76 Oct 13	88 1/2 Apr 15	76 Oct 13	88 1/2 Apr 15	Metropolitan Edison 3.90% pfd.	100	78 1/2	78	77 1/2	78	77 1/2	78	78	78	170
91 Dec 22	102 Apr 9	85 Oct 15	98 Mar 13	85 Oct 15	98 Mar 13	4.35% preferred series	100	84 1/2	87 1/2	84 1/2	87 1/2	84 1/2	87 1/2	84 1/2	86	—
79 Sep 24	90 1/2 Feb 26	76 Oct 15	88 Mar 31	76 Oct 15	88 Mar 31	3.85% preferred series	100	76 1/2	78 1/2	76 1/2	78 1/2	76 1/2	78 1/2	76 1/2	78 1/2	—
79 Oct 15	92 July 7	74 1/2 Nov 12	87 Apr 28	74 1/2 Nov 12	87 Apr 28	3.80% preferred series	100	74 1/2	76	74 1/2	76	74 1/2	76	74 1/2	76	30
97 Jan 14	104 Aug 12	87 1/2 Oct 28	99 1/2 Mar 11	87 1/2 Oct 28	99 1/2 Mar 11	4.45% preferred series	100	88 1/2	88	87 1/2	89 1/2	87 1/2	89 1/2	88	88	60
24 1/4 Mar 4	40 1/2 Dec 13	33 1/2 Jan 2	53 1/2 Nov 11	33 1/2 Jan 2	53 1/2 Nov 11	Miami Copper	5	52 1/2	53 1/2	51 1/2	52 1/2	51 1/2	52 1/2	51 1/2	52 1/2	7,700
34 1/4 Jan 6	48 1/2 Dec 5	34 Jan 23	51 1/2 Apr 6	34 Jan 23	51 1/2 Apr 6	Middle South Utilities Inc.	10	48 1/2	49	48 1/2	49 1/2	48 1/2	49 1/2	48 1/2	49	6,400
28 1/2 Jan 25	39 Sep 19	33 Jan 23	59 Oct 26	33 Jan 23	59 Oct 26	Midland Enterprises Inc.	1	57 1/2	59 1/2	58 1/2	59 1/2	58 1/2	59 1/2	58 1/2	59 1/2	200
35 1/4 Jan 2	43 1/2 Oct 13	39 1/2 Jan 2	60 1/2 Nov 12	39 1/2 Jan 2	60 1/2 Nov 12	Midland-Ross Corp common	5	58 1/2	59 1/2	58 1/2	59 1/2	58 1/2	59 1/2	58 1/2	59 1/2	2,800
78 Jan 2	88 Jan 10	83 1/4 Jan 2	92 Feb 27	83 1/4 Jan 2	92 Feb 27	5 1/2% 1st preferred	100	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	170
25 1/2 Feb 24	39 1/2 Aug 4	35 1/2 Feb 18	40 1/2 Jun 2	35 1/2 Feb 18	40 1/2 Jun 2	Midwest Oil Corp.	10	33 1/2	37	33 1/2	37	33 1/2	37	33 1/2	36 1/2	3,800
14 1/2 Jan 7	21 1/2 Dec 11	15 1/2 Oct 9	24 1/2 Mar 20	15 1/2 Oct 9	24 1/2 Mar 20	Minerals & Chem Corp of Amer.	1	16 1/2	16 1/2	16 1/2	16 1/2	16 1/2	16 1/2	16 1/2	16 1/2	12,000
7 1/2 Jan 2	12 1/2 Nov 5	11 1/2 Jan 9	150 July 21	11 1/2 Jan 9	150 July 21	Minneapolis-Honeywell Reg.	1.50	125 1/4	128 1/4	123 1/4	125	123 1/4	127	123 1/4	128 1/4	17,800
17 1/2 Jan 10	28 1/2 Dec 31	18 1/2 Jan 9	29 1/2 July 29	18 1/2 Jan 9	29 1/2 July 29	Minneapolis Moline Co.	1	23 1/2	24 1/2	23 1/2	24 1/2	23 1/2	25 1/2	25 1/2	26 1/2	30,800
11 1/2 Jan 2	20 1/2 Dec 31	20 1/2 Sep 21	31 Jun 4	20 1/2 Sep 21	31 Jun 4	Minneapolis & St. Louis Ry.	No par	23 1/2	23 1/2	23 1/2	24 1/2	24 1/2	25 1/2	25 1/2	25 1/2	2,900
73 1/2 Feb 26	116 Dec 29	11 1/2 Jan 8	155 Nov 20	11 1/2 Jan 8	155 Nov 20	Minn. St. Paul & S. S. Marie	No par	14 1/2	15	15	15	15	15 1/2	15 1/2	15 1/2	2,200
21 1/2 Jan 2	35 1/2 Oct 8	31 1/2 Apr 28	38 Mar 8	31 1/2 Apr 28	38 Mar 8	Minn. Mining & Mfg.	No par	142	147 1/2	142 1/2	145	146	149 1/2	148 1/2	155	11,100
27 1/2 Jan 6	35 1/2 Dec 29	32 Nov 18	39 Jan 22	32 Nov 18	39 Jan 22	Minnesota & Ontario Paper	2.50	32 1/2	33	32 1/2	33	32 1/2	33	33 1/2	33 1/2	3,400
4 1/2 Jan 2	18 1/2 Oct 6	16 1/4 Jan 8	25 Jan 19	16 1/4 Jan 8	25 Jan 19	Minnesota Power & Light	No par	33 1/2	33 1/2	32 1/2	32 1/2	32	32 1/2	32 1/2	32 1/2	1,400
31 Feb 25	44 1/2 Aug 6	35 1/2 Oct 20	49 1/2 Apr 4	35 1/2 Oct 20	49 1/2 Apr 4	Minute Maid Corp.	1	20 1/2	21 1/2	20 1/2	20 1/2	20 1/2	21 1/2	20 1/2	20 1/2	17,000
18 1/2 Feb 25	25 1/2 Aug 6	19 1/2 Nov 16	29 1/2 May 4	19 1/2 Nov 16	29 1/2 May 4	Mission Corp.	1	35 1/2	36	35 1/2	36 1/2	35 1/2	36 1/2	35 1/2	36 1/2	18,000
27 Jan 10	39 1/2 Dec 16	32 Sep 18	41 1/2 Mar 16	32 Sep 18	41 1/2 Mar 16	Mission Development Co.	5	13 1/2	20 1/2	19 1/2	20 1/2	20 1/2	20 1/2	19 1/2	20 1/2	14,900
4 1/2 Jan 2	9 1/2 Jun 5	4 1/2 Sep 23	8 Jan 2	4 1/2 Sep 23	8 Jan 2	Mississippi River Fuel Corp.	10	33 1/2	34 1/2	33 1/2	34 1/2	33 1/2	34 1/2	33 1/2	34 1/2	11,500
20 Apr 2	43 1/2 Dec 29	41 1/2 Jan 8	52 1/2 May 25	41 1/2 Jan 8	52 1/2 May 25	Missouri-Kan. Tex RR	5	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	4,800
16 1/2 Oct 24	19 1/2 Dec 30	36 1/2 Nov 20	45 1/2 Jan 29	36 1/2 Nov 20	45 1/2 Jan 29	Missouri Pacific RR class A	No par	44 1/2	45	44 1/2	44 1/2	44 1/2	44 1/2	45 1/2	45 1/2	4,600
4 1/2 Jan 2	14 1/2 Dec 18	12 1/2 Jan 8	18 1/2 Apr 27	12 1/2 Jan 8	18 1/2 Apr 27	Missouri Portland Cement Co.	6.25	36 1/2	37	37 1/2	37 1/2	37 1/2	37 1/2	37 1/2	37 1/2	2,600
52 Jan 2	80 Nov 19	60 Jan 9	70 Aug 5	60 Jan 9	70 Aug 5	Missouri Public Service Co.	1	17 1/2	17 1/2	17 1/2	18	18	18	17 1/2	17 1/2	800
62 Jan 10	90 Nov 19	68 1/4 Jan 8	78 1/2 Aug 14	68 1/4 Jan 8	78 1/2 Aug 14	Mohasco Industries Inc common	5	15 1/2	15 1/2	15 1/2	15 1/2	14 1/2	15 1/2	14 1/2	14 1/2	37,900
8 1/2 Jan 13	16 1/2 Dec 18	12 1/2 Nov 20	16 Jan 19	12 1/2 Nov 20	16 Jan 19	3 1/2% preferred	100	66 1/2	67 1/2	66 1/2	67 1/2	66 1/2	67 1/2	66 1/2	67 1/2	7
15 1/2 Jan 6	20 1/2 Sep 29	18 1/4 Jan 6	24 Jan 29	18 1/4 Jan 6	24 Jan 29	4.20% preferred	100	74 1/2	74 1/2	75	75	74 1/2	75	74 1/2	75	30
11 1/4 Apr 22	14 1/2 Sep 23	11 1/4 Sep 23	18 1/2 May 28	11 1/4 Sep 23	18 1/2 May 28	Mojol Co Inc.	1.25	12 1/2	13	12 1/2	13	12 1/2	13	12 1/2	13	200
4 1/4 Apr 2	8 1/2 Sep 24	8 Jan 2	14 1/2 May 26	8 Jan 2	14 1/2 May 26	Monarch Machine Tool	No par	19 1/2	20	19 1/2	19 1/2	19 1/2	18 1/2	18 1/2	18 1/2	1,100
29 1/2 Apr 30	41 1/2 Nov 20	38 1/4 Jan 8	56 1/2 July 27	38 1/4 Jan 8	56 1/2 July 27	Monon RR class A	25	12 1/2	13 1/2	12 1/2	13 1/2	12 1/2	12 1/2	12 1/2	13	100
22 1/2 Jan 8	31 1/2 Dec 1	28 1/4 Sep 24	35 1/2 Mar 2	28 1/4 Sep 24	35 1/2 Mar 2	Class B	No par	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	2,000
14 1/2 Jan 22	21 1/2 Dec 29	20 1/4 Jan 14	27 1/2 Aug 28	20 1/4 Jan 14	27 1/2 Aug 28	Monsanto Chemical Co.	2	49 1/2	50 1/2	49 1/2	50 1/2	49 1/2	50 1/2	50	51	28,000
18 1/2 Feb 25	37 1/2 Dec 22	20 1/2 Oct 7	36 1/2 Jan 2	20 1/2 Oct 7	36 1/2 Jan 2	Montana-Dakota Utilities Co.	5	29 1/2	29 1/2	29 1/2	29 1/2	29 1/2	29 1/2	29 1/2	29 1/2	3,000
28 Jan 2	42 1/2 Nov 13	40 1/2 Feb 3	53 1/2 Sep 1	40 1/2 Feb 3	53 1/2 Sep 1	Montana Power Co.	No par	25 1/2	26	26	26	25 1/2	26 1/2	25 1/2	26 1/2	3,000
17 1/2 Jan 2	21 1/2 Nov 17	12 1/2 Oct 27	24 1/2 Feb 24	12 1/2 Oct 27	24 1/2 Feb 24	Montecatini Mining & Chemical	1,000 Hrs	25 1/2	25 1/2	25 1/2	25 1/2	25 1/2	25 1/2	25 1/2	25 1/2	2,500
11 1/2 Jan 2	23 1/2 Dec 31	23 1/4 Jan 2	48 1/2 Nov 11	23 1/4 Jan 2	48 1/2 Nov 11	Monterey Oil Co.	1	24	24 1/2	23 1/2	24 1/2	23 1/2	24			



Range for Previous Year 1938		Range Since Jan. 1		STOCKS		LOW AND HIGH SALE PRICES						
Lowest	Highest	Lowest	Highest	NEW YORK STOCK EXCHANGE	Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20	Sales for the Week Shares	
50% Jan 14	60 1/2 Nov 20	57 1/2 Sep 22	67 1/2 Jan 30	Ohio Edison Co common	12	60 1/4	60 1/4	59 3/4	59 3/4	59 1/2	61	4,100
90 Sep 16	103 Jun 10	85 1/2 Sep 29	90 1/2 Jan 10	4.40% preferred	100	87 1/2	87 1/2	87 1/2	87 1/2	87 1/2	88	970
78 1/2 Sep 19	92 1/2 May 16	76 1/2 Nov 19	85 Jan 12	3.90% preferred	100	78	78	77 3/4	77 3/4	77 1/2	78	220
94 1/2 Nov 17	103 Jan 17	88 Oct 5	100 Jan 13	4.56% preferred	100	92 1/4	93	91 1/2	92	91 1/4	93	160
99 1/2 Oct 31	102 May 16	86 Sep 30	95 1/2 Jan 15	4.44% preferred	100	88	90 1/2	88	90 1/2	88 1/2	90	30
28 1/2 Jan 13	43 1/2 Aug 11	34 1/2 Nov 13	46 1/2 May 21	Ohio Oil Co common	No par	33	35 1/2	35	35 1/2	35 1/2	35 1/2	26,100
27 Dec 3	29 1/2 Jun 3	27 1/2 Jun 9	34 1/2 Feb 27	Ohio Gas & Elec Co common	5	30 3/4	30 3/4	31	31 1/2	31 1/2	31 1/2	5,200
17 1/2 Jan 6	18 1/2 Jan 3	16 1/2 Oct 7	18 Feb 27	4.24% preferred	20	16 1/2	16 1/2	16 1/2	16 1/2	16 1/2	17	400
27 1/2 Dec 31	28 1/2 May 27	26 1/2 Sep 25	30 1/2 Jun 2	Oklahoma Natural Gas	7.50	82 1/2	84	82 1/2	84	82 1/2	84	100
31 1/2 Dec 5	29 1/2 Dec 31	26 1/2 Sep 25	30 1/2 Jun 2	Olin Mathieson Chemical Corp	5	26 1/2	26 1/2	27	27 1/2	26 1/2	27	3,400
31 1/2 Apr 7	45 1/2 Dec 31	41 1/2 Feb 9	58 1/2 Jul 28	Oliver Corp	5	47 1/2	48 1/2	48	49 1/2	49	49 1/2	30,400
7 1/2 Jan 2	15 1/2 Dec 15	14 1/2 Jan 7	24 1/2 Nov 20	Otis Elevator	1	21 1/2	23 1/2	21 1/2	23 1/2	23 1/2	24 1/2	89,900
40 1/2 Jan 13	74 Dec 17	61 1/2 Jan 19	83 Aug 7	Outboard Marine Corp	6.25	77 1/2	77 1/2	77 1/2	77 1/2	78	78 1/2	3,700
20 1/2 Jan 7	35 Dec 18	29 1/2 May 7	39 1/2 Jul 15	Overland Corp (The)	1	30 1/2	31 1/2	30 1/2	30 1/2	29 1/2	30 1/2	40,600
12 Jul 15	15 1/2 Dec 4	15 1/2 Nov 12	18 1/2 May 7	Owens Corning Fiberglass Corp	1	15	15	15 1/2	15 1/2	15	16	100
37 1/2 Feb 24	46 1/2 Dec 16	41 1/2 Feb 10	54 1/2 Jul 28	Owens-Illinois Glass Co com	6.25	80 1/2	82	81	81 1/2	81	82 1/2	7,000
59 Jan 7	89 1/2 Dec 11	79 1/2 Feb 4	104 1/2 Jul 28	4% preferred	100	107 1/2	107 1/2	107 1/2	108 1/2	108 1/2	108 1/2	500
93 1/2 Oct 31	99 1/2 Jul 29	97 1/2 Jan 27	110 1/2 Aug 28	Oxford Paper Co common	15	27 1/2	28	28 1/2	28 1/2	28 1/2	28 1/2	3,800
25 1/2 Jan 2	38 1/2 Aug 6	26 1/2 Nov 13	38 1/2 Apr 28	85 preferred	No par	88	90	88	90	88	90	10
85 1/2 Oct 1	96 1/2 May 5	88 Nov 19	99 1/2 Feb 4									
7 1/2 Jan 2	14 Oct 3	9 1/2 Sep 23	14 1/2 May 14	Pacific Amer Fisheries Inc	5	11 1/4	11 1/4	11 1/4	11 1/4	10 3/4	11 1/4	1,100
9 1/2 Jan 2	21 1/2 Dec 18	16 1/2 Nov 16	23 1/2 Jan 16	Pacific Cement & Aggregates Inc	5	16 1/2	16 1/2	16 1/2	17	16 1/2	16 1/2	4,100
10 May 22	14 1/2 Jul 30	11 1/2 Oct 29	16 1/2 Jan 5	Pacific Coast Co common	1	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	1,200
18 1/2 Jan 17	22 1/2 Nov 20	18 Jun 22	23 1/2 Feb 26	5% preferred	25	18 1/2	20 1/2	18 1/2	20 1/2	18 1/2	19	
40 Jan 2	64 1/2 Nov 3	51 1/2 Nov 5	67 1/2 Apr 20	Pacific Finance Corp								

**For footnotes, see page 24.**



## NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1935				Range Since Jan. 1		STOCKS NEW YORK STOCK EXCHANGE	Par	LOW AND HIGH SALE PRICES					Sales for the Week Shares	
Year 1935		Lowest		Highest				Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20		
Lowest	Highest	Lowest	Highest	Lowest	Highest									
R														
30 1/4 Jan 2	48 1/4 Dec 31	43 1/4 Feb 9	71 1/4 May 11	Radio Corp of America com.—No par	64 3/4	66 1/4		64 3/4	65 3/4	64 3/4	65 3/4	65 1/4	66 1/4	49,800
69 1/4 Sep 30	75 1/4 May 12	67 1/4 Sep 24	74 3/4 Mar 5	\$3.50 1st preferred.—No par	70 1/4	70 1/4		70 1/4	71 1/4	70 3/4	71 1/4	71 1/4	71 1/4	2,000
16 1/4 Apr 10	24 1/4 Dec 31	23 1/4 Jan 9	38 1/4 May 6	Ranco Inc.—5	34 1/4	35 1/4		34 1/4	35 3/4	35 3/4	36 1/4	36 3/4	37 1/4	14,700
45 1/4 Apr 8	60 1/4 Oct 21	56 1/4 Jan 6	73 1/4 May 22	Raybestos-Manhattan—No par	69	70 1/4		69	69	68 1/4	68 1/4	68 1/4	69	1,100
14 1/4 Jan 13	23 1/4 Dec 17	19 1/4 Feb 9	30 1/4 July 10	Rayonier Inc.—1	23 1/4	23 1/4		23 1/4	23 1/4	23 1/4	23 1/4	23 1/4	23 1/4	20,200
21 1/4 Feb 28	29 1/4 Dec 17	43 1/4 Sep 9	73 1/4 Apr 27	Raytheon Co.—5	50 3/4	52 1/4		50 3/4	52 3/4	50 1/4	51 1/4	51 1/4	52 1/4	50,200
19 1/4 July 14	25 1/4 Jan 20	16 1/4 Nov 17	25 1/4 Jan 21	Reading Co common.—50	17	17 1/4		16 1/4	17 1/4	16 1/4	17 1/4	17 1/4	17 1/4	8,800
31 1/4 July 25	34 1/4 Jan 24	32 1/4 Oct 28	37 1/4 Jan 26	4% noncum 1st preferred.—50	32 1/4	34 1/4		32 1/4	34 1/4	33 1/4	33 1/4	33 1/4	33 1/4	
25 1/4 Jun 10	30 1/4 Dec 29	27 1/4 Nov 6	33 1/4 Jan 14	4% noncum 2nd preferred.—50	27 1/4	27 1/4		27	27	26 1/4	27 1/4	27 1/4	27 1/4	300
17 1/4 May 28	25 1/4 Aug 8	17 1/4 Oct 9	27 1/4 Sep 1	Reed Roller Bldg Co.—No par	18 1/4	19		18 1/4	19	18 1/4	18 1/4	18 1/4	19	3,300
6 Jan 2	14 1/4 Oct 27	12 1/4 Jan 5	41 1/4 Sep 28	Reeves Bros Inc.—50c	31 1/4	32		30 3/4	31 3/4	28 3/4	31	28 3/4	29 1/4	18,000
		25 1/4 Nov 16	40 1/4 Apr 22	Reichhold Chemicals—1	25 3/4	27		25 3/4	27	27	28 1/4	27 1/4	27 3/4	23,600
Reis (Robt) & Co.—														
3 1/4 Jan 2	8 1/4 Nov 11	7 Jan 2	12 1/4 Feb 16	\$1.25 div prior preference.—10	7 3/4	8		8	8 1/4	8 1/4	8 1/4	8 1/4	8 1/4	700
12 1/4 May 7	18 Oct 15	16 1/4 Jan 5	20 1/4 Apr 17	Reliable Stores Corp.—10	16 1/4	17 1/4		16 1/4	17 1/4	16 1/4	17 1/4	17 1/4	17 1/4	100
31 Jan 13	50 1/4 Oct 27	42 1/4 Jan 8	65 Nov 20	Reliance Elec & Eng Co.—5	60 3/4	61 1/4		61 1/4	61 1/4	61 1/4	62	63	64	2,200
16 1/4 Dec 31	22 May 20	16 1/4 Jan 2	36 1/4 July 23	Reliance Mfg Co common.—5	27	27 3/4		26 3/4	27 1/4	26 3/4	27 1/4	27	27 3/4	1,200
54 Jan 9	60 1/4 Jun 24	55 Jan 7	60 1/4 Mar 5	Conv preferred 3 1/2% series.—100	57 1/4	57 1/4		57 1/4	57 1/4	56 1/4	57 1/4	56 1/4	56 1/4	50
16 1/4 Jan 2	29 1/4 Dec 11	17 1/4 Sep 22	28 3/4 Jan 7	Republic Aviation Corp.—1	20 1/4	21 1/4		20 1/4	21 1/4	20 1/4	20 1/4	20 1/4	21 1/4	23,400
8 Jan 7	9 1/4 Dec 11	7 1/4 Nov 11	11 1/4 July 7	Republic Pictures common.—50c	8	8 1/4		8	8 1/4	8	8 1/4	8	8 1/4	7,000
9 1/4 Jan 2	14 1/4 Oct 19	12 1/4 Nov 11	14 1/4 July 7	\$1 convertible preferred.—10	13	13		12 3/4	13	12 1/4	12 3/4	13	13	700
37 1/4 Apr 8	77 1/4 Dec 19	68 1/4 Apr 8	81 1/4 Sep 1	Republic Steel Corp.—10	67 1/4	69		67 3/4	69 3/4	70 3/4	72 1/4	71 1/4	72 3/4	40,700
22 1/4 May 12	39 1/4 Dec 29	38 3/4 Jan 5	54 1/4 July 9	Revere Copper & Brass.—5	48	48 1/4		47 1/4	48	48	48 1/4	48 1/4	49	1,600
25 1/4 Jan 10	54 1/4 Dec 30	46 1/4 Jan 28	63 1/4 July 27	Revlon Inc.—1	51 1/4	53 1/4		52 1/4	53 1/4	52 1/4	53 1/4	51 1/4	53 3/4	22,900
8 1/4 Jan 2	33 1/4 Dec 9	30 3/4 Jan 7	50 3/4 July 7	Rexall Drug & Chemical Co.—2 50	47	47 1/4		46 1/4	48 1/4	47 3/4	48 3/4	48 3/4	49 1/4	17,600
		57 1/4 Nov 16	68 1/4 Oct 14	Reynolds Metals Co com.—No par	57 1/4	62		58 3/4	60 3/4	59 1/4	61 3/4	60 1/4	61 3/4	27,800
41 1/4 Jan 6	47 1/4 Dec 12	43 Nov 5	48 1/4 May 15	4% preferred series A.—50	43 1/4	43 1/4		43 1/4	44	43 1/4	43 3/4	43	44	300
		116 Mar 3	163 July 24	4 1/2% conv 2nd pfd.—100	123	125		122 1/4	124	125 1/4	126	124	123 1/4	1,700
Reynolds (R J) Tobacco com.—5														
78 1/4 Jan 9	87 1/4 May 22	47 1/4 Jun 15	62 3/4 Nov 20	Preferred 3.60% series.—100	77 1/4	77 1/4		77 1/4	77 1/4	77 1/4	77 1/4	77 1/4	77 1/4	18,900
10 1/4 Jan 2	20 1/4 Dec 22	17 1/4 Sep 21	25 1/4 July 16	Rheem Manufacturing Co.—1	21 1/4	22 1/4		21 1/4	21 1/4	21 1/4	21 1/4	21 1/4	21 1/4	800
1 1/4 Jan 2	3 Oct 14	1 1/4 Sep 22	2 1/4 Jan 5	Rhodesian Selection Trust.—5s	2 1/4	2 1/4		2 1/4	2 1/4	2 1/4	2 1/4	2 1/4	2 1/4	17,100
55 Feb 28	109 3/4 Dec 1	70 Oct 22	111 Jan 26	Richfield Oil Corp.—No par	76 3/4	77 3/4		x75	76 1/4	74 1/4	76	72 3/4	74 1/4	23,200
19 1/4 Jan 2	38 1/4 Nov 13	32 1/4 Apr 16	45 1/4 Sep 4	Richfield Paper Corp.—10	38 3/4	39 1/4		38 3/4	38 3/4	x38 3/4	38 3/4	38 1/4	39 1/4	8,000
22 1/4 Jan 2	44 1/4 Dec 16	35 1/4 July 27	83 Nov 13	Ritter Company.—5	72	78 3/4		78	79 3/4	77	77	70 1/4	77	800
4 Jan 2	5 1/4 Oct 13	4 1/4 July 15	5 1/4 Mar 17	Roan Antelope Copper Mines.—	4 1/4	4 1/4		4 1/4	4 1/4	4 1/4	4 1/4	4 1/4	4 1/4	5,900
22 1/4 Jan 2	35 1/4 Dec 30	31 1/4 Jan 19	56 1/4 Nov 20	Robertshaw-Fulton Controls com.—1	50	54 1/4		50 1/4	52 1/4	50 1/4	51 1/4	51	53 1/4	4,100
28 Jan 18	34 1/4 Dec 10	35 1/4 Feb 16	55 Jun 22	5 1/2% convertible preferred.—25	52	55		52	55	55 1/4	55 1/4	55 1/4	55 1/4	20,600
28 1/4 Jan 2	41 1/4 Dec 31	39 1/4 Jan 23	48 3/4 May 15	Rochester Gas & Elec Corp.—No par	44 3/4	45 1/4		44	44 1/4	44 1/4	44 1/4	44	44	
		23 1/4 Jun 17	30 3/4 July 23	Rochester Telephone Corp.—10	25 1/4	25 1/4		25 1/4	25 1/4	25 1/4	25 1/4	25 1/4	25 1/4	1,200
22 1/4 Jan 2	30 1/4 Oct 1	29 1/4 Jan 2	39 1/4 July 24	Rockwell-Standard Corp.—5	33 1/4	35		33 1/4	34 1/4	34 1/4	34 1/4	34	34 1/4	2,300
312 Apr 2	505 Dec 18	481 1/4 Jan 29	720 Nov 9	Rohm & Haas Co common.—20	692	702		x683	688	693	700	700	702	8,000
90 Jan 6	96 Jan 28	81 Oct 5	92 Jan 30	4% preferred series A.—100	82	82		82	85	82	85	82	85	520
22 1/4 Dec 30	25 1/4 Dec 8	16 Oct 30	24 1/4 Mar 12	Rohr Aircraft Corp.—1	18 1/4	18 1/4		18 1/4	18 1/4	18 1/4	18 1/4	18 1/4	18 1/4	30
7 1/4 Apr 17	12 1/4 Nov 20	10 1/4 Jan 7	14 1/4 Mar 25	Ronson Corp.—1	10 1/4	11		11	11 1/4	10 3/4	11 1/4	10 3/4	11	8,800
12 1/4 Jan 2	20 1/4 Dec 2	18 Nov 17	34 May 27	Roper (Geo D) Corp.—1	19	19 1/4		18	18 1/4	18 1/4	18 1/4	20 1/4	20	5,400
13 1/4 Jan 3	16 1/4 Nov 24	16 1/4 Jan 2	22 Aug 3	Royal Crown Cola Co.—1	19 1/4	19 3/4		19 1/4	19 3/4	19 1/4	19 3/4	19 1/4	19 3/4	6,100
37 1/4 Jan 13	53 1/4 Nov 20	40 Oct 6	50 1/4 Jan 26	Royal Dutch Petroleum Co.—20 G	40 1/4	40 1/4		40 1/4	40 1/4	40 1/4	41 1/4	40 1/4	41 1/4	700
16 Apr 7	25 1/4 Oct 8	16 Jun 24	24 1/4 Jan 2	Royal McBee Corp.—1	19 1/4	20		19	20 1/4	19 1/4	19 1/4	18 1/4	19 1/4	87,900
		13 1/4 Nov 19	17 Jun 22	Rubbermaid Inc.—1	13 1/4	13 1/4		13 1/4	13 1/4	13 1/4	13 1/4	13 1/4	13 1/4	13,400
30 1/4 Jan 2	40 1/4 Nov 20	37 1/4 Sep 22	47 1/4 Mar 11	Ruberoid Co.—1	39 1/4	39 1/4		39 1/4	39 1/4	39 1/4	39 1/4	39 1/4	39 1/4	2,700
8 Jan 14	11 1/4 Dec 30	10 1/4 July 2	14 1/4 Mar 25	Runner (Jacob) —5	13 1/4	13 1/4		13 1/4	13 1/4	13 1/4	13			



# NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1938		Range Since Jan. 1		NEW YORK STOCK EXCHANGE		LOW AND HIGH SALE PRICES					Sales for the Week Shares
Lowest	Highest	Lowest	Highest	Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20		
74 Aug 29	85 1/2 May 2	34 1/2 Nov 17	36 Oct 14	Standard Brands Inc com.....No par	34 1/4 34 1/4	34 1/4 35	35 1/4 35 1/4	35 1/4 35 1/4	35 1/4 35 1/4	12,000	
6 Jan 2	17 1/2 Nov 28	13 1/2 Sep 21	23 1/4 May 11	\$3.50 preferred.....No par	75 75 1/4	75 1/4 75 1/4	75 1/4 75 1/4	74 1/4 75 1/4	74 1/4 75 1/4	230	
3 Jan 3	3 1/2 Nov 19	3 1/2 May 29	5 July 23	Standard Oil Products Co Inc.....1	15 1/4 15 1/4	15 1/4 15 1/4	15 1/4 15 1/4	15 1/4 15 1/4	15 1/4 15 1/4	42,500	
43 1/2 Feb 25	61 1/2 Nov 21	45 1/2 Oct 9	62 1/2 Jan 23	Standard Gas & Electric Co.....100	4 1/4 4 1/4	4 1/4 4 1/4	4 1/4 4 1/4	4 1/4 4 1/4	4 1/4 4 1/4	2,000	
35 1/2 Feb 18	50 Nov 3	39 1/4 Nov 20	52 1/2 Apr 17	Standard Oil of California.....6.25	46 47	45 1/2 46 1/2	46 46 1/2	46 1/2 46 1/2	45 3/4 46 1/2	65,000	
47 1/2 Feb 21	60 1/2 Nov 12	45 1/2 Oct 23	59 1/2 Jan 26	Standard Oil of Indiana.....25	40 1/4 41 1/2	40 40 3/4	40 40 3/4	39 3/4 40 3/4	39 1/4 40	55,500	
42 1/2 Feb 24	59 1/2 Dec 31	50 Nov 16	64 1/2 Jan 23	Standard Oil of New Jersey.....7	45 1/2 46 1/2	45 1/2 46 1/2	46 1/2 46 1/2	46 1/2 46 1/2	46 1/2 46 1/2	218,100	
86 1/2 Sep 17	94 1/2 May 26	85 Jun 30	92 Apr 7	Standard Oil of Ohio common.....10	50 51	50 1/2 52	51 51 1/2	51 1/2 51 1/2	51 1/2 51 1/2	3,500	
10 1/2 Jan 2	29 1/2 Dec 30	27 1/2 Jan 7	39 1/2 Jul 27	3 1/2 preferred series A.....100	87 88	88 88	87 87	87 87	87 87	100	
36 Jan 2	89 Dec 29	84 Jan 8	117 Jul 6	Standard Packaging Corp com.....1	30 30 1/2	30 30 1/2	30 30 1/2	31 31 1/2	31 1/4 32 1/2	34,000	
23 Sep 3	33 1/2 Dec 31	31 1/2 Jan 6	41 1/4 Jul 27	\$1.60 convertible preferred.....20	91 1/2 92	89 95	90 98	90 97	90 97	200	
11 1/2 Nov 10	14 Jun 18	12 1/4 Jan 12	17 1/2 Jul 27	\$1.20 convertible preferred.....20	34 1/4 35	35 1/2 36	35 1/2 36	36 36 1/2	36 1/2 36 1/2	1,800	
14 1/2 Jan 2	18 1/2 Nov 6	18 Jan 2	40 1/4 Nov 4	Standard Ry Equip Mfg Co.....1	14 1/2 15	14 1/2 15 1/4	14 1/2 15 1/4	14 1/2 15 1/4	14 1/2 15	4,900	
		20 Jun 26	23 1/2 Jun 8	Stanley Warner Corp.....5	37 38 1/4	37 38 1/4	38 38 1/4	38 1/4 38 1/4	38 1/4 38 1/4	15,200	
		52 1/2 Sep 9	71 Apr 21	Starrett Co (The) L S.....No par	20 20 1/2	20 20	20 20	20 20 1/2	20 20	1,200	
		76 1/2 Nov 2	76 1/2 Nov 2	Stauffer Chemical Co common.....5	66 1/2 67 1/2	65 1/2 66 1/2	64 1/2 65 1/2	65 1/2 66 1/2	65 1/2 66 1/2	7,200	
10 1/2 Jan 15	14 1/2 Nov 20	13 1/2 Dec 11	18 1/2 Jun 23	3 1/2 preferred.....100	76 1/2 78	76 1/2 78	76 1/2 78	76 1/2 78	76 1/2 78	130	
29 1/2 Jan 14	54 Dec 11	43 Feb 9	59 1/2 Jun 21	Sterling Bros Stores Inc.....5	15 1/2 16	15 1/2 15 1/2	15 1/2 15 1/2	15 1/2 15 1/2	15 1/2 15 1/2	400	
17 1/2 Jan 2	27 1/2 Oct 22	26 1/2 Feb 6	34 1/4 Jul 1	Sterling Drug Inc.....5	50 51	50 1/2 51 1/4	51 52	51 1/2 52 1/4	51 1/2 51 1/2	15,400	
29 Jan 2	45 1/2 Nov 12	42 1/2 Jan 8	64 Oct 28	Stevens (J P) & Co Inc.....15	29 1/2 30 1/4	30 30 1/2	30 1/2 30 1/2	30 1/2 30 1/2	30 1/2 30 1/2	18,200	
15 1/2 Jan 2	22 Dec 8	20 1/2 Jan 6	27 1/2 Mar 13	Stewart-Warner Corp.....5	59 1/2 60	59 1/2 59 1/2	59 1/2 61	60 1/2 61 1/4	60 1/4 60 1/4	1,600	
10 1/2 Jan 2	16 1/4 Oct 7	15 1/2 Jan 2	22 Aug 25	Six Star & Fuller Co.....5	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2	500	
15 1/2 Jan 3	18 1/4 Nov 23	17 1/2 Jan 5	19 May 6	Stokely-Van Camp Inc common.....20	16 1/2 16 1/2	16 1/2 16 1/2	16 1/2 16 1/2	17 17	16 1/2 17 1/2	3,800	
37 1/2 Jan 2	60 1/4 Nov 12	52 1/2 Sep 21	65 Apr 2	5% prior preference.....20	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	500	
20 Jan 2	26 1/2 Dec 18	24 1/2 Jan 5	33 1/2 Mar 25	Stone & Webster.....1	54 1/2 55 1/2	54 1/2 54 1/2	54 1/2 55 1/2	55 58	58 58	6,100	
2 1/2 Jan 2	16 Oct 20	9 1/2 Aug 26	20 Oct 28	Store Broadcasting Co.....1	31 1/2 31 1/2	31 1/2 31 1/2	31 1/2 31 1/2	31 1/2 31 1/2	31 1/2 31 1/2	1,900	
		32 1/2 Sep 22	61 Oct 28	Studebaker-Packard Corp.....1	24 1/4 26 1/4	24 1/4 25 1/4	24 1/4 26 1/4	25 1/4 26 1/4	24 1/4 25 1/4	185,600	
39 1/2 Feb 14	66 1/4 Dec 31	50 Apr 8	66 1/4 Jan 2	When issued.....1	17 1/4 18 1/4	17 1/4 18 1/4	17 1/4 18 1/4	18 1/4 18 1/4	17 1/4 18 1/4	176,696	
15 1/2 Jan 2	28 1/2 Dec 29	25 1/2 Sep 21	38 1/2 May 29	\$5 conv preferred.....100	540 565	540 541	543 550	545 556	536 546	4,050	
9 Apr 1	12 1/2 Aug 14	11 1/2 Sep 23	15 1/2 Mar 20	Sundstrand Corp.....5	60 60 1/2	59 1/2 60	59 1/2 60	60 60	59 1/2 59 1/2	3,200	
79 Jan 16	87 Nov 24	80 1/2 Nov 24	94 Mar 13	Sun Chemical Corp common.....1	12 1/2 12 1/2	12 1/2 13	12 1/2 13	12 1/2 13	12 1/2 13	2,700	
59 Apr 24	69 Jan 2	56 1/2 Nov 17	65 1/2 Feb 9	\$4.50 series A preferred.....No par	81 83 1/2	81 83 1/2	81 83 1/2	81 83 1/2	81 83 1/2	6,400	
20 1/2 Jan 2	28 1/2 Dec 15	22 1/2 Nov 16	29 Jan 27	Sun Oil Co.....No par	58 58 1/2	56 1/2 58	57 57 1/2	57 1/2 57 1/2	57 1/2 57 1/2	4,200	
22 1/2 Aug 14	25 1/4 Apr 23	20 1/2 Sep 21	24 1/4 Apr 29	Sunray-Mid-Cont Oil Co common.....1	22 1/2 23 1/2	22 1/2 23 1/2	22 1/2 23	22 1/2 23	22 1/2 23	22,300	
30 1/2 Mar 19	38 Dec 30	31 1/2 Nov 20	38 1/2 Jan 15	1 1/2 preferred series A.....25	21 1/2 21 1/2	22 22 1/2	22 22 1/2	22 22 1/2	22 22 1/2	7,700	
72 Jan 13	97 Dec 19	89 1/2 Nov 17	106 1/2 Feb 20	5 1/2 2nd pfd series of '55.....30	32 32	32 32 1/2	32 32	32 32 1/2	31 32	4,100	
6 1/2 Jan 7	9 1/4 Jan 24	6 1/2 Nov 20	8 1/2 Mar 20	Sunshine Biscuits Inc.....10c	90 90 1/4	89 1/2 90 1/4	90 90 1/4	90 1/4 90 1/4	90 1/4 90 1/4	1,800	
136 1/2 Feb 25	186 1/2 Aug 11	128 1/2 Oct 30	216 1/2 Jan 23	Sunshine Mining Co.....10c	6 1/4 6 1/4	6 1/4 6 1/4	6 1/4 6 1/4	6 1/4 6 1/4	6 1/4 6 1/4	4,300	
31 1/2 Mar 3	42 1/2 Sep 5	31 Oct 28	47 May 11	Superior Oil of California.....25	1305 1335	1320 1340	1312 1325	1302 1323	1300 1320	660	
19 1/2 Jan 3	29 1/2 Dec 30	25 Apr 3	29 1/2 Jan 21	Superior Paper Co.....5	34 35 1/2	33 1/2 34	33 1/2 33 1/2	33 1/2 34 1/4	33 1/2 34 1/4	5,600	
29 1/2 Jan 2	38 1/4 Aug 27	35 Jan 5	47 1/2 Aug 21	Sweets Co of America.....4.16 1/4	25 1/4 27	25 1/4 27	25 1/4 27	26 1/4 27	26 1/4 27	100	
7 1/2 Jan 2	13 1/2 Aug 19	10 1/2 Nov 20	14 1/2 Mar 9	Swift & Co.....25	41 41 1/4	41 1/2 42	41 1/2 42	41 1/2 42	42 1/4 43	11,800	
				Symington Wayne Corp.....1	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2	7,200	
18 1/2 Jan 2	36 1/2 Dec 5	29 Feb 6	45 1/2 Nov 16	Talcott Inc (James).....9	45 1/2 45 1/2	45 1/2 45 1/2	44 1/2 45 1/4	44 1/2 45	44 1/2 44 1/2	1,800	
3 1/2 Jan 8	9 1/2 Nov 17	9 Feb 3	13 1/2 Mar 18	TelAutograph Corp.....1	9 9 1/4	9 9 1/4	9 9	9 9	9 9	4,900	
9 1/2 Jan 2	20 1/2 Dec 19	10 1/2 Sep 21	19 1/2 Jan 2	Teneco Aircraft Corp.....1	11 1/2 11 1/2	11 1/2 11 1/2	11 1/2 11 1/2	11 1/2 11 1/2	11 1/2 11 1/2	17,000	
25 1/4 Mar 18	36 1/2 Dec 9	30 1/4 Jun 25	38 1/2 Jan 12	Tennessee Corp.....1.25	42 43 1/4	41 1/2 42	41 1/4 41 1/2	40 1/2 41 1/4	40 41 1/4	7,100	
55 1/2 Feb 24	89 Dec 16	71 1/4 Oct 21	87 1/2 Aug 13	Tennessie Gas Transmission Co.....5	32 1/2 33 1/2	32 1/2 33	32 1/2 32 1/2	32 1/2 32 1/2	32 1/2 32 1/2	30,700	
		27 1/2 Jan 11	35 1/4 Apr 14	Tetaco Inc.....25	76 1/4 78	76 1/4 77	77 1/2 79 1/4	78 1/4 79 1/4	78 1/4 79 1/4	28,200	
22 1/2 Jan 13	37 Aug 6	27 Apr 1	39 1/4 July 15	Texas Gas Transmission Corp.....5	30 1/2 30 1/2	30 1/2 30 1/2	30 1/2 30 1/2	30 1/2 30 1/2	30 1/2 30 1/2	2,400	
15 Jan 2	24 1/2 Nov 10	17 Nov 16	25 1/2 Mar 16	Texas Gulf Producing Co.....33 1/2	27 1/2 28 1/2	27 1/2 27 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	20,000	
26 1/4 Jan 2	86 Dec 1	61 1/4 Jan 27	193 1/2 Nov 20	Texas Gulf Sulphur Co.....No par	17 17 1/2	17 17 1/2	17 1/2 17 1/2	17 1/2 17 1/2	17 1/2 17 1/2	63,300	
24 1/2 Dec 25	39 1/4 Aug 22	23 1/4 Nov 20	39 1/4 Jan 23	Texas Instruments Inc.....1	173 1/2 179 1/2	174 179 1/2	176 1/2 181 1/2	180 1/4 185 1/2	184 1/4 193 1/2	30,500	
				Texas Pacific Coal & Oil.....10	24 1/4 24 1/2	23 1/4 24 1/4	23 1/4 24 1/4	23 1/4 24	23 1/4 23 1/4	13,800	
98 1/4 Jan 2	113 Nov 28	14 1/4 Mar 10	26 1/2 May 18	Texas Pacific Land Trust.....1	20 1/4 20 1/2	20 20 1/2	20 1/2 20 1/2	19 1/2 20	20 1/4 20 1/4	2,100	
6 1/4 Jan 2	17 1/4 Dec 11	11 1/2 Sep 25	124 1/4 Mar 18	Sub share cfs ex-distribution.....1	115 1/4 115 1/4	115 1/4 115 1/4	115 115	114 115 1/2	114 114	410	
44 1/2 Jan 7	67 Dec 8	63 Feb 18	74 1/2 July 23	Texas & Pacific Ry Co.....100	66 1/2 66 1/2	65 1/2 66 1/2	65 65 1/2	65 65 1/2	65 65 1/2	12,700	
9 1/2 Apr 28	21 1/2 Dec 16	19 1/2 Jan 8	29 1/2 July 30	Texas Utilities Co.....No par	23 1/2 23 1/2	22 23	22 1/2 23 1/2	23 23 1/2	23 1/2 23 1/2	24,700	
15 1/2 Jan 2	24 Dec 16	23 Jan 2	31 1/2 July 30	Tetron Inc common.....50c	25 1/4 25 1/4	24 1/2 25 1/4	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	500	
22 Feb 25	38 Dec 16	30 Apr 24	36 1/2 Mar 4	\$1.25 conv preferred.....No par	32 1/2 33	32 1/2 32 1/2	32 1/2 32 1/2	32 1/2 33	32 1/2 33 1/2	6,700	
		12 1/2 Oct 1	14 1/2 Oct 14	Thatcher Glass Mfg Co.....5	56 1/2 58 1/2	56 1/2 58 1/2	57 1/2 59 1/2	57 1/2 59 1/2	57 1/2 59 1/2	193,600	
				Thiokol Chemical Co.....1	12 1/2 13 1/2	12 1/2 13	12 1/2 13 1/4	12 1/2 13 1/4	12 1/2 13 1/4	100	
				Thompson (J R).....7.50							
41 1/2 Feb 25	73 Dec 15	52 Sep 8	70 1/4 May 6	Thompson Radio Woldridge Inc.....5	55 56 1/4	54 1/4 56 1/4	54 1/4 56 1/4	54 1/4 56 1/4	54 1/4 56 1/4	20,600	
81 1/2 Oct 8	90 May 20	79 1/2 Oct 2	88 Jan 23	Common.....100	80 1/2 81	79 1/2 81	79 1/2 81	79 1/2 81	79 1/2 81	10	
20 Jan 2	28 1/2 Aug 5	20 1/2 Sep 18	29 1/2 Apr 14	4% preferred.....100	23 1/4 23 1/2	23 1/4 23 1/2	23 1/4 23 1/2	23 1/4 23 1/2	23 1/4 23 1/2	12,100	
21 1/2 Nov 17	25 1/2 Apr 18	21 1/2 Sep 22	24 Jan 16	Tidewater Oil common.....10	21 1/4 21 1/4	21 1/4 21 1/4	21 1/4 21 1/4	21 1/4 21 1/4	21 1/4 21 1/4	2,000	
31 Jan 2	46 1/4 Nov 14	45 1/2 Jan 2	65 1/2 Nov 13	\$1.20 preferred.....25	63 1/2 64 1/4	62 1/2 63	62 1/2 63	63 1/2 64 1/4	63 1/2 64 1/4	8,200	
16 1/4 Jan 2	26 1/4 Dec 1	19 1/2 Mar 11	26 1/4 Aug 17	Timken Roller Bearing.....No par	15 1/4 16	15 1/4 15 1/4	15 1/4 15 1/4	15 1/4 15 1/4	15 1/4 15 1/4	4,800	
12 1/4 Jan 7	16 1/2 Dec 15	15 1/2 Nov 10	17 1/2 Apr 15	Tishman Realty & Construction.....1	22 22 1/2	21 1/2 21 1/2	21 1/2 21 1/2	21 1/2 21 1/2	21 1/2 21 1/2	3,500	
42 Jan 15	65 1/2 Dec 2	53 1/2 Sep 21	70 Jan 26	Toledo Edison Co.....5	59 1/2 60 1/4	59 1/2 60 1/4	58 1/2 59 1/2	58 1/2 59 1/2	58 1/2 59 1/2	13,200	
21 1/2 May 15	32 1/2 Nov 5	25 1/2 Jun 10	34 1/2 Sep 1	Transamerica Corp.....2	30 1/2 30 1/2	30 1/2 30 1/2	30 1/2 30 1/2	30 1/2 30 1/2	30 1/2 30 1/2	28,200	
23 1/2 Jan 21	37 Feb 3	29 Jan 7	42 1/2 July 15	Transue & Williams Steel.....No par	33 35 1/2	33 33 1/2	33 34	34 34 1/2	34 34 1/2	400	
10 1/2 Jan 2	17 1/2 Oct 30	16 1/2 Jan 8	24 1/2 Jun 18	Trans World Airlines Inc.....5	18 1/2 19 1/2	18 1/2 19 1/2	19 1/2 19 1/2	19 1/2 19 1/2	19 1/2 19 1/2	18,900	
27 1/2 Jan 2	40 1/2 Nov 11	37 Sep 21	42 1/2 Aug 14	Tri-Continental Corp common.....1	32 1/2 37 1/2	37 1/2 37 1/2	37 1/2 37 1/2	37 1/2 37 1/2	37 1/2 37 1/2	8,700	
52 1/2 Oct 1											



## NEW YORK STOCK EXCHANGE STOCK RECORD

Range for Previous Year 1958				Range Since Jan. 1				NEW YORK STOCK EXCHANGE		LOW AND HIGH SALE PRICES							Sales for the Week
Lowest	High	Lowest	High	Lowest	High	Lowest	High	Par	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19	Friday Nov. 20				
18 1/4 Jan 2	28 1/2 Nov 20	24 1/2 Jun 18	29 Jan 21	U S Pipe & Foundry Co.	5	25 1/2	25 3/4	U S Pipe & Foundry Co.	5	25 1/2	25 3/4	25 1/2	25 3/4	25 1/2	25 3/4	5,000	
66 Jan 2	95 Nov 18	88 Jan 22	133 Nov 4	U S Playing Card Co.	10	120 1/2	121 1/4	U S Playing Card Co.	10	120 1/2	121 1/4	122 1/2	122 1/4	124 1/2	124 1/2	340	
26 1/2 Mar 5	43 1/2 Nov 21	29 1/2 Oct 30	33 1/4 Nov 4	U S Plywood Corp common	1	30 1/2	30 1/2	U S Plywood Corp common	1	30 1/2	30 1/2	30 1/2	30 1/2	31 1/4	31 1/4	1,300	
73 Sep 15	80 1/4 Mar 14	39 1/2 Oct 23	58 1/2 May 18	3 1/2% preferred series A	100	80	82 1/2	3 1/2% preferred series A	100	80	82 1/2	80	82 1/2	80	82 1/2	14,300	
82 Jan 3	108 Dec 1	95 Oct 21	136 1/4 May 18	U S Rubber Co common	5	99	108	U S Rubber Co common	5	99	108	102	108	102	108	50	
31 1/2 Apr 7	48 1/4 Nov 18	45 1/4 Feb 10	69 1/2 July 7	8% non-cum 1st preferred	100	60 1/2	62 1/2	8% non-cum 1st preferred	100	60 1/2	62 1/2	x60	60 1/2	60	60 1/2	43,300	
140 Apr 14	154 Jan 22	142 1/4 Sep 24	154 1/2 Aug 10	U S Shoe Corp	1	150	150 1/2	U S Shoe Corp	1	150	150 1/2	x146	148 1/2	147 1/4	148 1/4	1,190	
21 1/2 Jan 2	36 1/4 Nov 11	33 1/4 Jan 19	47 Oct 29	U S Smelting Ref & Min com	50	44 1/4	44 1/4	U S Smelting Ref & Min com	50	44 1/4	44 1/4	44 1/2	44 1/2	44 1/2	44 1/2	700	
25 1/4 Jan 2	41 1/2 Oct 14	27 1/2 Sep 30	38 1/4 Feb 24	7% preferred	50	48	49 1/2	7% preferred	50	48	49 1/2	48 1/2	49 1/2	48 1/2	49 1/2	6,100	
46 1/4 Jan 3	53 1/4 July 29	45 1/2 Nov 6	54 1/4 Feb 4	U S Steel Corp common	16 1/2	91 1/4	94 1/2	U S Steel Corp common	16 1/2	91 1/4	94 1/2	94 1/4	94 1/2	95 1/2	98	106,500	
51 1/2 Jan 13	97 1/2 Dec 30	88 1/4 May 7	108 1/2 Aug 31	7% preferred	100	140 1/4	140 1/4	7% preferred	100	140 1/4	140 1/4	140 1/4	140 1/4	141 1/2	141 1/2	3,500	
143 1/4 Oct 3	158 1/2 Jun 12	138 1/2 Sep 21	153 Jan 28	U S Tobacco Co common	No par	23 1/2	24	U S Tobacco Co common	No par	23 1/2	24	23 1/2	24	24 1/2	24 1/2	6,700	
19 1/4 Jan 2	32 1/2 Jun 16	23 Nov 13	26 1/2 Jan 21	7% non-cumulative preferred	25	35	36	7% non-cumulative preferred	25	35	36	35	36	36	36	240	
35 Sep 25	38 1/4 May 16	33 1/2 Oct 6	37 1/4 Feb 9	U S Vitamin & Pharmaceutical	1	31	32	U S Vitamin & Pharmaceutical	1	31	32	31 1/4	31 1/4	32 1/2	32 1/2	12,000	
10 Jan 2	15 1/2 Dec 24	14 1/2 Feb 26	17 1/2 Jan 30	United Stockyards Corp	1	15 1/2	15 1/2	United Stockyards Corp	1	15 1/2	15 1/2	15 1/2	16	16	16	1,100	
5 1/2 July 8	7 1/2 Oct 24	7 Jan 2	15 1/2 Mar 16	United Stores \$4.20 non-cum 2nd pfd	5	8 1/2	8 1/2	United Stores \$4.20 non-cum 2nd pfd	5	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	6,100	
68 1/2 Jan 8	90 1/2 Dec 10	85 1/4 Jan 8	100 Mar 5	8 1/2 convertible preferred	No par	88 1/2	88 1/2	8 1/2 convertible preferred	No par	88 1/2	88 1/2	85 1/2	87 1/2	87 1/2	87 1/2	100	
4 1/2 Jan 6	10 1/2 Nov 6	8 1/2 Jan 2	12 1/2 Jan 14	United Whelan Corp common	30c	9 1/2	9 1/2	United Whelan Corp common	30c	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	7,700	
74 1/2 Jan 22	78 Nov 6	71 Oct 14	81 May 20	\$3.50 convertible preferred	100	71	72	\$3.50 convertible preferred	100	71	72	71 1/2	72	71 1/2	72	9,100	
19 1/4 Jan 1	29 1/2 Dec 29	34 1/4 Mar 24	53 1/2 Oct 19	Universal-Cyclops Steel Corp	1	46	47 1/2	Universal-Cyclops Steel Corp	1	46	47 1/2	48 1/2	49 1/2	48 1/2	49 1/2	1,200	
32 1/4 Feb 14	57 Dec 10	46 Mar 30	60 1/4 Aug 28	Universal Leaf Tobacco com-No par	100	49 1/4	49 1/4	Universal Leaf Tobacco com-No par	100	49 1/4	49 1/4	49 1/2	49 1/2	49 1/4	49 1/4	430	
142 Jan 3	157 Nov 12	147 1/2 Oct 29	157 Apr 10	8% preferred	100	150	152	8% preferred	100	150	152	151	153	150	151	35,000	
18 1/2 May 12	28 1/2 Nov 28	18 1/2 Sep 21	25 1/2 Apr 3	Universal Match Corp	6.25	88 1/4	91 1/2	Universal Match Corp	6.25	88 1/4	91 1/2	88 1/4	89 1/2	88 1/4	89 1/2	35,400	
57 Sep 4	96 Nov 26	25 1/4 Oct 12	29 1/2 Feb 17	Universal Oil Products Co Inc com	1	19 1/4	20 1/2	Universal Oil Products Co Inc com	1	19 1/4	20 1/2	19 1/2	20 1/2	20 1/2	21	300	
24 1/2 Jan 2	37 Dec 24	25 1/4 Oct 12	29 1/2 Feb 17	Universal Pictures Co Inc com	100	72 1/2	74 1/2	Universal Pictures Co Inc com	100	72 1/2	74 1/2	71	72 1/2	71	71 1/2	420	
		71 Nov 17	84 Jan 16	4 1/4% preferred	100	41 1/4	41 1/4	4 1/4% preferred	100	41 1/4	41 1/4	40 1/2	41 1/4	41	41 1/4	27,100	
		40 Feb 9	50 July 29	Utah Power & Light Co	12.80	33 1/4	34 1/4	Utah Power & Light Co	12.80	33 1/4	34 1/4	34	34 1/4	33 3/4	34 1/4	4,000	
		31 Jun 9	36 1/2 Feb 18														
V																	
27 1/2 Jan 2	40 1/2 Oct 14	42 1/4 Nov 18	47 1/2 July 15	Vanadium-Alloys Steel Co	5	42 1/2	42 1/2	Vanadium-Alloys Steel Co	5	42 1/2	42 1/2	42 1/2	42 1/2	42 1/2	42 1/2	400	
5 1/2 Jan 2	11 1/4 Aug 27	29 1/4 Nov 16	42 Jan 26	Vanadium Corp of America	1	29 1/4	30 1/2	Vanadium Corp of America	1	29 1/4	30 1/2	29 1/4	31 1/4	30 1/4	31 1/4	42,600	
13 1/2 Jan 2	24 1/4 Aug 27	9 1/4 Jan 2	13 1/2 July 28	Van Norman Industries Inc com 2.50	2.50	10 1/4	10 1/4	Van Norman Industries Inc com 2.50	2.50	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	3,200	
21 1/2 Jan 2	32 Dec 10	22 1/2 Jan 2	30 1/2 Nov 5	\$2.28 conv preferred	5	27 1/4	27 1/4	\$2.28 conv preferred	5	27 1/4	27 1/4	27 1/4	27 1/4	26 1/2	26 1/2	4,100	
9 Apr 7	14 1/2 Sep 29	31 1/2 Jan 5	36 1/4 Apr 17	Van Ralite Co Inc	10	33 1/4	34	Van Ralite Co Inc	10	33 1/4	34	34	35	34 1/2	34 1/2	69,100	
13 Jan 2	22 Oct 2	26 1/2 Sep 21	48 1/4 Nov 20	Varian Associates	1	43 1/4	46 1/2	Varian Associates	1	43 1/4	46 1/2	42 1/2	44 1/2	44	44 1/2	9,400	
75 1/4 Nov 17	101 Oct 14	5 1/2 Nov 12	11 1/2 Jan 5	Vertientes-Camaguey Sugar Co 8 1/2	8 1/2	5 1/2	5 1/2	Vertientes-Camaguey Sugar Co 8 1/2	8 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	7,300	
26 1/2 Jan 8	40 1/2 Dec 17	76 Oct 22	82 Nov 9	Vick Chemical Co	1.25	78 1/4	80 1/2	Vick Chemical Co	1.25	78 1/4	80 1/2	78 1/2	79 1/2	78 1/2	79 1/2	3,700	
101 Aug 29	113 May 20	19 1/2 Jan 2	35 1/4 May 25	Va-Carolina Chemical com-No par	100	22 1/2	23 1/4	Va-Carolina Chemical com-No par	100	22 1/2	23 1/4	22	22 1/2	21 1/4	22	2,700	
82 Dec 24	90 1/2 July 1	82 1/2 Nov 19	107 Mar 20	6% div partic preferred	100	81	85	6% div partic preferred	100	81	85	83 1/2	84 1/2	82 1/2	83	2,400	
85 1/2 Dec 17	99 1/2 Apr 8	33 1/2 Jun 9	39 1/2 Mar 4	Virginia Elec & Pwr Co com	8	34 1/4	35 1/4	Virginia Elec & Pwr Co com	8	34 1/4	35 1/4	34 1/4	35 1/4	35	35 1/2	660	
33 1/4 Dec 30	95 May 13	99 Nov 17	108 Jan 5	\$5 preferred	100	100	100 1/2	\$5 preferred	100	100	100 1/2	99 1/2	99 1/2	100 1/2	100 1/2	70	
24 1/2 Apr 7	42 1/2 Nov 20	78 1/2 Oct 16	86 1/4 Mar 23	\$4.04 preferred	100	89 1/2	81 1/2	\$4.04 preferred	100	89 1/2	81 1/2	80	81 1/2	80	81 1/2	20	
11 Jan 2	13 1/2 Dec 9	83 1/4 Nov 6	91 1/2 Mar 17	\$4.20 preferred	100	89 1/2	85	\$4.20 preferred	100	89 1/2	85	83 1/2	85	84	84	40	
9 1/4 Jan 2	17 1/2 Oct 29	81 Sep 21	87 1/2 Mar 16	\$4.12 preferred	100	82	83 1/2	\$4.12 preferred	100	82	83 1/2	81 1/2	81 1/2	81	81	4,200	
14 1/2 Jan 20	18 1/2 Oct 30	36 1/2 Jan 2	53 1/2 July 9	Virginia Ry Co common	10	49	49 1/2	Virginia Ry Co common	10	49	49 1/2	48 1/4	48 1/4	47 1/4	48 1/4	400	
74 Jan 3	89 Nov 13	11 1/2 Sep 21	13 1/4 Mar 17	6% preferred	10	12	12 1/2	6% preferred	10	12	12 1/2	12	12	12	12	41,200	
84 Jan 13	97 Dec 30	12 1/2 Nov 11	20 1/4 Mar 9	Vulcan Materials Co common	1	13	13 1/2	Vulcan Materials Co common	1	13	13 1/2	12 1/2	13 1/2	12 1/2	13 1/2	2,200	
		15 1/2 Sep 22	21 1/4 Mar 9	5% convertible preferred	16	15 1/4	15 1/2	5% convertible preferred	16	15 1/4	15 1/2	15 1/4	15 1/2	16	16 1/4	480	
		87 1/2 Jan 2	96 1/2 Feb 20	5 1/4% preferred	100	92 1/4	92 1/4	5 1/4% preferred	100	92 1/4	92						



# Bond Record from the New York Stock Exchange

**FRIDAY—WEEKLY—YEARLY**

The *italic* letters in the column headed "Interest Period" indicate in each case the month when the bonds mature. Figures after decimal point represent one or more 32nds of a point.

Range for Previous Year 1958		Range Since Jan. 1		GOVERNMENT BONDS NEW YORK STOCK EXCHANGE		Monday Nov. 16		Tuesday Nov. 17		Wednesday Nov. 18		Thursday Nov. 19		Friday Nov. 20		Sales for the Week Bonds (\$)
Lowest	Highest	Lowest	Highest			Low	High	Low	High	Low	High	Low	High	Low	High	
102.14 Nov 5	102.14 Nov 5			Treasury 4s	Oct 1 1969	97.24	98	97.20	97.28	97.18	97.26	97.18	97.26	97.18	97.26	
				Treasury 4s	Feb 1 1980	96.24	97.2	96.20	96.28	96.14	96.22	96.8	96.16	95.10	96.18	
				Treasury 3 1/2s	Nov 15 1974	94.30	95.6	94.24	95	94.24	95	94.22	94.30	94.22	94.30	
				Treasury 3 1/2s	Feb 15 1990	89	89.8	88.22	88.30	88.14	88.22	88.10	88.18	88.10	88.18	
				Treasury 3 1/2s	Jun 15 1978-1983	87.30	88.6	87.22	87.30	87.16	87.24	87.12	87.20	87.12	87.20	
				Treasury 3 1/2s	May 15 1985	87.24	88	87.20	87.28	87.14	87.22	87.10	87.18	87.10	87.18	
				Treasury 3s	Feb 15 1964	93.30	94.2	93.26	93.30	93.26	93.30	93.22	93.26	93.22	93.26	
97.12 Aug 15	97.12 Aug 15			Treasury 3s	Aug 15 1966	92.4	92.8	92.2	92.6	92.6	92.10	92.4	92.8	92.6	92.10	
				Treasury 3s	Feb 15 1995	83.14	83.22	83.4	83.12	83	83.8	82.28	83.4	83	83.8	
				Treasury 2 1/2s	Sep 15 1961	96.16	96.20	96.14	96.18	96.14	96.18	96.14	96.18	96.16	96.20	
				Treasury 2 1/2s	Dec 15 1960-1965	95.26	96.2	95.26	96.2	95.26	96.2	95.26	96.2	95.26	96.2	
				Treasury 2 1/2s	Feb 15 1965	90.30	91.2	90.26	90.30	90.28	91	90.26	90.30	90.26	90.30	
				Treasury 2 1/2s	Nov 15 1961	95.16	95.20	95.14	95.18	95.14	95.18	95.14	95.18	95.16	95.20	
				Treasury 2 1/2s	Jun 15 1962-1967	87.20	87.28	87.18	87.26	87.20	87.28	87.22	87.30	87.26	87.28	
				Treasury 2 1/2s	Aug 15 1963	92.18	92.22	92.16	92.20	92.16	92.20	92.14	92.18	92.14	92.18	
				Treasury 2 1/2s	Dec 15 1963-1968	85.10	85.18	85.2	85.10	85.2	85.12	85.6	85.14	85.10	85.18	
				Treasury 2 1/2s	Jun 15 1964-1969	84.6	84.14	84.4	84.12	84.4	84.14	84.8	84.16	84.12	84.20	
				Treasury 2 1/2s	Dec 15 1964-1969	83.22	83.30	83.20	83.28	83.22	83.30	83.24	83.4	83.30	83.4	
				Treasury 2 1/2s	Mar 15 1965-1970	83.12	83.20	83.8	83.16	83.8	83.16	83.10	83.18	83.16	83.24	
				Treasury 2 1/2s	Mar 15 1966-1971	83.8	83.18	83.4	83.12	83.4	83.12	83.6	83.14	83.12	83.20	
				Treasury 2 1/2s	Jun 15 1967-1972	83.2	83.10	82.28	83.4	82.28	83.4	82.28	83.4	83.2	83.10	
				Treasury 2 1/2s	Sep 15 1967-1972	82.20	82.28	82.14	82.12	82.14	82.22	82.14	82.22	82.16	82.24	
				Treasury 2 1/2s	Dec 15 1967-1972	83	83.3	82.26	83.2	82.26	83.2	82.26	83.2	83	83.6	
94 Jan 29	94 Jan 29	83.3 Nov 13	85.4 Jan 20	Treasury 2 1/2s	Jun 15 1959-1962	94	94.4	93.28	94	93.28	94	93.28	94	93.28	94	
		93.24 Nov 10	93.24 Nov 10	Treasury 2 1/2s	Dec 15 1959-1962	93.12	93.16	93.8	93.12	93.8	93.12	93.6	93.10	93.6	93.10	
				Treasury 2 1/2s	Nov 15 1960	97.31	98.2	97.30	98.1	97.30	98.1	97.29	98	97.29	98	
				International Bank for Reconstruction & Development	Nov 1 1980	99	100	99	100	99	100	99	100	99	100	
				4 1/2s	Dec 1 1961	100.14	100.28	100.14	100.28	100.14	100.28	100.14	100.28	100.14	100.28	
				4 1/2s	Jan 1 1973	98.8	99.8	98.8	99.8	98.8	99.8	98.8	99.8	98.8	99.8	
105.16 Feb 24	105.16 Feb 24			4 1/2s	May 1 1977	97.16	98.16	97.16	98.16	97.16	98.16	97.16	98.16	97.16	98.16	
96.16 Sep 16	101.24 Feb 6	94.16 Aug 14	94.16 Aug 14	4 1/2s	May 1 1978	92.16	93.16	92.16	93.16	92.16	93.16	92.16	93.16	92.16	93.16	
103.8 Apr 23	103.8 Apr 23	96 Jan 7	96 Jan 7	4 1/2s	Jan 15 1979	92.16	93.16	92.16	93.16	92.16	93.16	92.16	93.16	92.16	93.16	
				3 1/2s	May 15 1968	92.08	93.08	92.08	93.08	92.08	93.08	92.08	93.08	92.08	93.08	
98.16 July 23	99.8 Jun 2			3 1/2s	Jan 1 1969	90.16	92	90.16	92	90.16	92	90.16	92	90.16	92	
				3 1/2s	Oct 15 1971	89.16	91	89.16	91	89.16	91	89.16	91	89.16	91	
				3 1/2s	May 15 1975	86	88	86	88	86	88	86	88	86	88	
93 July 9	95 Jun 13			3 1/2s	Oct 1 1980	98.16	99.16	98.16	99.16	98.16	99.16	98.16	99.16	98.16	99.16	
92.16 Feb 14	92.16 Feb 14	83 Jun 2	83 Jun 2	3 1/2s	Oct 1 1981	81	83	81	83	81	83	81	83	81	83	
				3s	July 15 1972	83.16	85	83.16	85	83.16	85	83.16	85	83.16	85	
				3s	Mar 1 1976	81	83	81	83	81	83	81	83	81	83	
				Serial bonds of 1950												
				2s	Feb 15 1960	98.8	99.8	98.8	99.8	98.8	99.8	98.8	99.8	98.8	99.8	
				2s	Feb 15 1961	96.16	97.16	96.16	97.16	96.16	97.16	96.16	97.16	96.16	97.16	
				2s	Feb 15 1962	94	95	94	95	94	95	94	95	94	95	

\*Bid and asked price. No sales transacted this day. †This issue has not as yet been admitted to Stock Exchange dealings.

(Range for Week Ended November 20)

BONDS	Interest Period	Friday Last Sale Price	Week's Range or Friday's Bid & Asked	Bonds Sold No.	Range Since Jan. 1
New York City					
Transit Unification Issue—					
3% Corporate Stock 1980	June-Dec	85 1/2	85 1/2 86	30	84 1/2 91 1/2

## Foreign Securities

**WERTHEIM & Co.**

Telephone 2-2300 Members New York Stock Exchange  
 Rector 2-2300 120 Broadway, New York Teletype NY 1-1693

Foreign Government and Municipal		Interest Period	Friday Last Sale Price	Week's Range or Friday's Bid & Asked	Bonds Sold No.	Range Since Jan. 1
Agricultural Mte Bank (Columbia)—						
External 5 1/2s 1948		April-Oct				124 1/2 124 1/2
Akershus (Kingdom of Norway) 4s 1968		Mar-Sept				93 93 1/2
Amsterdam (City of) 5 1/2s 1973		Mar-Sept	102 1/8	99 1/2 102 1/2	26	99 1/2 106 3/4
Antioquia (Dept) collateral 7s A 1945		Jan-July				96 96 1/4
External sinking fund 7s ser B 1945		Jan-July				96 96
External sinking fund 7s ser C 1946		Jan-July				98 98
External sinking fund 7s ser D 1945		Jan-July				96 96
External sinking fund 7s 1st ser 1957		April-Oct				96 1/2 96 1/2
External sec sink fd 7s 2nd ser 1957		April-Oct				97 97
External sec sink fd 7s 3rd ser 1957		April-Oct				97 97
30-year 3s s f bonds 1978		Jan-July	49	48 3/4 49	10	47 1/2 52
Australia (Commonwealth of)—						
20-year 3 1/2s 1967		June-Dec	89 3/4	89 3/4 90	19	86 94
20-year 3 1/2s 1966		June-Dec		90 90	5	86 94 3/4
15-year 3 1/2s 1962		Feb-Aug		95 1/4 96	83	95 1/4 98 3/4
15-year 3 1/2s 1969		June-Dec		89 89	19	85 3/4 92 1/4
15-year 4 1/2s 1971		June-Dec		94 7/8 94 7/8	3	91 99
15-year 4 1/2s 1973		May-Nov		91 3/4 94	9	91 100 1/4
15-year 5s 1972		Mar-Sept	99 1/2	99 1/2 100	12	93 3/4 102 1/2
20-year 5s 1978		May-Nov		97 1/4 97 1/2	38	93 101
20-year 5 1/2s 1979		Mar-Sept	99 7/8	99 1/4 100 1/4	98	98 1/2 100 1/4
Austria (Rep) 5 1/2s extl s f 1973		June-Dec		95 95 1/4	18	94 1/2 96 3/4
Austrian Government 4 1/2s assented 1980		Jan-July		85 1/4 85 1/4	7	80 1/2 86
Bavaria (Free State) 6 1/2s 1945		Feb-Aug				101 106
4 1/2s debts adj (series 8) 1965		Feb-Aug		102 102		101 106
Belgian Congo 5 1/2s extl loan 1973		April-Oct	78 3/4	78 1/2 79 1/8	45	78 1/2 98 3/4
Belgium (Kingdom of) extl loan 4s 1964		June-Dec	96 1/2	95 96 1/2	24	95 101
5 1/2s external loan 1972		Mar-Sept	103 1/4	103 1/4 104 1/8	16	103 1/4 109
Berlin (City of) 6s 1958		June-Dec				165 169
6 1/2s external loan 1950		April-Oct				180 1/2 180 1/2
4 1/2s debt adj ser A 1970		April-Oct		97 3/4		94 1/4 98
4 1/2s debt adj ser B 1978		April-Oct		96		94 98
Brazil (U S of) external 8s 1941		June-Dec		132		141 142 1/2
Stamped pursuant to Plan A (interest reduced to 3.5%) 1978		June-Dec	88 3/8	88 3/8 88 3/8	2	82 1/4 89 1/2
External s f 6 1/2s of 1926 due 1957		April-Oct		117		124 1/2 124 1/2
Stamped pursuant to Plan A (interest reduced to 3.375%) 1979		April-Oct		74 3/8	74 3/8	71 3/8 77
External s f 6 1/2s of 1927 due 1957		April-Oct		117		71 3/8 77
Stamped pursuant to Plan A (interest reduced to 3.375%) 1979		April-Oct		74 3/8	74 3/8	71 3/8 77
Delta Central Ry 1952		June-Dec		132		81 3/4 90
Stamped pursuant to Plan A (interest reduced to 3.5%) 1978		June-Dec		88 1/2		81 3/4 90
5% funding bonds of 1931 due 1951		June-Dec				70 76 1/4
Stamped pursuant to Plan A (interest reduced to 3.375%) 1979		April-Oct		74		70 76 1/4
External dollar bonds of 1944 (Plan B)—						
3 1/2s series No. 1		June-Dec		96 1/8		96 1/2 99
3 1/2s series No. 2		June-Dec		96 1/8		96 1/2 98
3 1/2s series No. 3		June-Dec		96 1/8		96 1/2 99
3 1/2s series No. 4		June-Dec		96 1/8		96 1/2 99
3 1/2s series No. 5		June-Dec		96 1/8		97 98
3 1/2s series No. 6		June-Dec		96		96 97
3 1/2s series No. 7		June-Dec		96		96 97
3 1/2s series No. 8		June-Dec		96		96 97

For footnotes, see page 29.



## NEW YORK STOCK EXCHANGE BOND RECORD (Range for Week Ended November 20)

BONDS				BONDS				BONDS				BONDS			
New York Stock Exchange				New York Stock Exchange				New York Stock Exchange				New York Stock Exchange			
Interest	Friday	Week's Range		Interest	Friday	Week's Range		Interest	Friday	Week's Range		Interest	Friday	Week's Range	
Period	Last	Sale Price		Period	Last	Sale Price		Period	Last	Sale Price		Period	Last	Sale Price	
German (cont.)—															
International loan of 1930—	June-Dec	110 1/2	110 1/2	2	104	114 1/2		Tokyo (City of)—	April-Oct	179	100	100			
5s dollar bonds 1980—	June-Dec	96	97	86	99 1/2	5 1/2s due 1961 extended to 1971—	April-Oct	100	100	100	100				
3s dollar bonds 1972—	June-Dec	96	97	86	99 1/2	Tokyo Electric Light Co Ltd—	June-Dec	195	100 1/2	100 1/2	100 1/2				
Greek Government—															
Δ7s part paid 1964—	May-Nov	38 1/2	39	7	29	41 1/2		6s 1953 extended to 1963—	June-Dec	100 1/2	100 1/2	100 1/2			
Δ6s part paid 1968—	Feb-Aug	33 1/2	35 1/2	11	26 1/2	40		Uruguay (Republic of)—							
ΔHamburg (State of) 6s 1946—	April-Oct	102	104	99 1/2	103 1/2	3 1/2s-4s-4 1/2s (dollar bond of 1937)—	May-Nov	85 1/2	85 1/2	87	11	84	92		
Conv & funding 4 1/2s 1966—	April-Oct	102	104	99 1/2	100	External readjustment 1979—	May-Nov	87	87	87	1	87	94		
Helsingfors (City) external 6 1/2s 1960—	April-Oct	101	104	99 1/2	100	External conversion 1979—	May-Nov	97	97	97	15	88	97		
Italian (Republic) ext s f 3s 1977—	Jan-July	70 1/4	71	68	73 1/2	3 1/2s-4 1/2s-4 3/4s ext conversion 1978—	June-Dec	92	92 1/2	92 1/2		91 1/2	96		
Italian Credit Consortium for Public Works	Jan-July	69	70	67 1/2	72 1/2	4s-4 1/2s-4 3/4s external readj 1978—	Feb-Aug	88	88	88		83	91		
30-year gtd ext s f 3s 1977—	Jan-July	69	70	67 1/2	72 1/2	3 1/2s external readjustment 1984—	Jan-July								
7s series B 1947—	Mar-Sept	71	70 1/2	68 1/2	73	Valle Del Cauca See Cauca Valley (Dept of)	Feb-Aug	11 1/2	11 1/2	11 1/2	7	10	16		
Italian Public Utility Institute—	Jan-July	71	70 1/2	68 1/2	73	ΔWarsaw (City) external 7s 1958—	Feb-Aug	11 1/2	11 1/2	11 1/2	7	10	16		
30-year gtd ext s f 3s 1977—	Jan-July	71	70 1/2	68 1/2	73	Δ4 1/2s assented 1958—	Feb-Aug	168	101 1/2	101 1/2		198 1/2	203		
ΔItaly (Kingdom of) 7s 1951—	June-Dec	92 1/2	93 1/2	36	92	ΔYokohama (City of) 6s of '26 1961—	June-Dec	100 1/2	101 1/2	101 1/2		100	101		
Jamaica (Government of)—	Mar-Sept	92 1/2	93 1/2	36	92	6s due 1931 extended to 1971—	June-Dec	100 1/2	101 1/2	101 1/2					
5 1/2s s f ext loan 1974—	Jan-July	96	95 1/2	39	94 1/2	RAILROAD AND INDUSTRIAL COMPANIES									
Japan 5 1/2s ext s f 1974—	Jan-July	96	95 1/2	39	94 1/2	Alabama Great Southern 3 1/2s 1967—	May-Nov	91 1/2	91 1/2	91 1/2		91 1/2	95 1/2		
Japanese (Imperial Govt)—	Feb-Aug	203	203	214	216	Alabama Power Co 1st mtg 3 1/2s 1972—	Jan-July	85 1/2	85 1/2	85 1/2		82 1/2	92		
Δ6 1/2s ext loan of '24 1954—	Feb-Aug	102 1/2	102 1/2	7	101 1/2	1st mortgage 3 1/2s 1984—	Mar-Sept	96 1/4	96 1/4	96 1/4	6	95 1/4	96 1/4		
6 1/2s due 1954 extended to 1964—	Feb-Aug	185	185	190	193	Albany & Susquehanna RR 4 1/2s 1975—	April-Oct	120	122 1/2	122 1/2	47	108	122 1/2		
Δ5 1/2s ext loan of '30 1965—	May-Nov	99 1/4	99 1/4	4	98 1/2	Aldens Inc 5s conv subord deb 1979—	Feb-Aug	99 1/2	99 1/2	99 1/2	20	99	101		
5 1/2s due 1965 extended to 1975—	May-Nov	19 1/4	19 1/4	1	17	Allegheny Corp 5s ser A 1962—	May-Nov	107 1/4	106	108 1/2	63	105 1/2	118 1/4		
ΔJugoslavia (State Mtg Bank) 7s 1957—	April-Oct	47 1/2	47 1/2	2	47 1/2	Allegheny Ludlum Steel 4s conv deb 1981—	April-Oct	62 1/2	62 1/2	62 1/2	6	61 1/4	68		
ΔMedellin (Colombia) 6 1/2s 1954—	June-Dec	16 1/2	17 1/2	13	17	Allegheny & Western 1st gtd 4s 1998—	April-Oct	96 1/2	96 1/2	96 1/2	13	97 1/2	94		
30-year 3s s f 8 bonds 1978—	Jan-July	19 1/2	19 1/2	15	17 1/2	Allied Chemical & Dye 3 1/2s deb 1978—	April-Oct	89 1/2	89	89 1/2	9	95 1/2	98 1/2		
Mexican Irrigation—															
ΔNew assented (1942 agree'm't) 1968—	Jan-July	19 1/2	19 1/2	15	17 1/2	Aluminum Co of America 3 1/2s 1964—	Feb-Aug	96 1/2	96 1/2	96 1/2	13	97 1/2	87 1/2		
ΔSmall 1968—	Jan-July	19 1/2	19 1/2	15	17 1/2	3s s f debentures 1979—	June-Dec	82 1/2	82 1/2	82 1/2	18	94 1/2	102 1/2		
Mexico (Republic of)—															
Δ5s new assented (1942 agree't) 1963—	Jan-July	15 1/2	15 1/2	19	13 1/2	4 1/2s sinking fund debentures 1982—	Jan-July	96 1/2	95 1/2	96 1/2	13	89	96 1/2		
ΔLarge—	Jan-July	15 1/2	15 1/2	19	13 1/2	3 1/2s s f debentures 1983—	April-Oct	90 1/4	90 1/4	90 1/4	21	90 1/2	99		
ΔSmall—	Jan-July	15 1/2	15 1/2	19	13 1/2	Aluminum Co of Canada Ltd 3 1/2s 1970—	May-Nov	93 1/4	94	94	7	95 1/2	102 1/2		
Δ4s of 1904 (assented to 1922 agree't)	June-Dec	19 1/2	19 1/2	15	17 1/2	4 1/2s s f debentures 1980—	April-Oct	90	92 1/2	92 1/2		90	93		
Δ4s new assented (1942 agree't) 1968—	Jan-July	19 1/2	19 1/2	15	17 1/2	American Airlines 3s debentures 1966—	June-Dec	88 1/2	89	89		86 1/2	95		
Δ4s of 1910 (assented to 1922 agree- ment) 1945—	Jan-July	19 1/2	19 1/2	15	17 1/2	American Bosch Corp 3 1/2s s f deb 1964—	May-Nov	70 1/4	70	70 1/4	101	68	85 1/4		
ΔSmall—	Jan-July	19 1/2	19 1/2	15	17 1/2	American Can Co 3 1/2s deb 1988—	April-Oct	60 1/2	60 1/2	61 1/2	331	60	80		
Δ4s new assented (1942 agree't) 1963—	Jan-July	20	20	1	19 1/2	American & Foreign Power deb 5s 2030—	Mar-Sept	262	262	270 1/2	147	140 1/4	270 1/2		
ΔSmall—	Jan-July	20	20	1	19 1/2	480s junior debentures 1987—	Jan-June	76 1/4	74 1/2	76 1/4	80	71 1/2	80 1/2		
ΔTreasury 6s of 1913 (assented to 1922 agreement) 1933—	Jan-July	20	20	3	19 1/2	5s conv subord deb 1977—	Feb-Aug	78 1/2	78 1/2	80	117	77 1/2	83 1/4		
ΔSmall—	Jan-July	20	20	3	19 1/2	American Telephone & Telegraph Co—	Feb-Aug	74 1/2	74 1/2	76 1/4	26	67 3/4	76 1/2		
Δ6s new assented (1942 agree't) 1963—	Jan-July	20	20	1	19 1/2	2 1/2s debentures 1975—	April-Oct	74 1/2	74 1/2	76 1/4	24	71	78		
ΔSmall—	Jan-July	20	20	1	19 1/2	2 1/2s debentures 1986—	Jan-July	72 1/2	72 1/2	74	21	71 1/4	78 1/2		
ΔMilan (City of) 6 1/2s 1952—	April-Oct	138	138	97 1/2	100	2 1/2s debentures 1987—	June-Dec	87 1/2	87	87 1/2	80	83	93 1/2		
ΔMinas Geraes (State)—	Mar-Sept	43	46	43	46	3 1/2s debentures 1973—	June-Dec	83 1/2	82 1/2	83 1/2	22	81	87 1/4		
ΔSecured ext loan fund 6 1/2s 1958—	Mar-Sept	38	40	38	40	2 1/2s debentures 1971—	Feb-Aug	81	80 1/2	82	97	76 1/4	85 1/4		
Stamped pursuant to Plan A (interest reduced to 2.125%) 2008—	Mar-Sept	101 1/2	102	3	98	3 1/2s debentures 1984—	Mar-Sept	88 1/4	87 1/4	88 1/2	95	84	93 1/2		
ΔSecured ext loan fund 6 1/2s 1959—	Mar-Sept	101 1/2	102	3	98	3 1/2s debentures 1990—	Jan-July	93 1/2	93 1/4	94 1/4	173	90 1/2	101 1/4		
Stamped pursuant to Plan A (interest reduced to 2.125%) 2008—	Mar-Sept	101 1/2	102	3	98	4 1/2s debentures 1985—	April-Oct	101 1/4	100	101 1/2	485	99 1/2	108 1/2		
New Zealand (Govt) 5 1/2s 1970—	June-Dec	99 1/2	99	96 1/2	99	5s debentures 1983—	May-Nov	188 1/2	187	191 1/4	283	183	223		
Norway (Kingdom of)—	April-Oct	99 1/2	99	96 1/2	99	4 1/2s conv deb 1973—	Mar-Sept	95 1/4	95 1/4	95 1/4	41	95 1/2	100		
External sinking fund old 4 1/4s 1965—	April-Oct	99 1/2	99	96 1/2	99	American Tobacco Co debentures 3s 1962—	April-Oct	89 1/2	89 1/2	89 1/2	60	87 1/2	94		
4 1/4s s f ext loan new 1965—	April-Oct	99 1/2	99	96 1/2	99	3s debentures 1969—	Feb-Aug	83	83	84	6	83	89		
4s sinking fund external loan 1963—	Feb-Aug	99 1/2	99	96 1/2	99	3 1/2s debentures 1977—	Feb-Aug	100 1/2	100 1/2	100 1/2		100 1/2	100 1/2		
5 1/4s s f ext loan 1973—	April-Oct	99 1/2	99	96 1/2	99	Anglo-Lautaro Nitrate Corp 4s 1960—	June-Dec	83 1/2	83 1/2	86 1/4		83	89 1/2		
Municipal Bank ext loan fund 5s 1970—	June-Dec	99 1/2	99	96 1/2	99	Anheuser-Busch Inc 3 1/2s deb 1977—	April-Oct	58	61 1/4						







## NEW YORK STOCK EXCHANGE BOND RECORD (Range for Week Ended November 20)

BONDS										BONDS									
New York Stock Exchange										New York Stock Exchange									
Bond	Interest	Friday	Week's Range	Bonds	Range Since	Bond	Interest	Friday	Week's Range	Bonds	Range Since	Bond	Interest	Friday	Week's Range	Bonds	Range Since	Bond	Interest
	Period	Last	or Friday's	Sold	Jan. 1		Period	Last	or Friday's	Sold	Jan. 1		Period	Last	or Friday's	Sold	Jan. 1		Period
		Price	Bid & Asked	No.	Low High			Price	Bid & Asked	No.	Low High			Price	Bid & Asked	No.	Low High		
Illinois Bell Telephone 3 1/2s series A 1981	Jan-July	73 3/4	73 3/4 73 3/4	7	70 3/4 80	New Jersey Bell Telephone 3 1/2s 1988	Jan-July	80	80 80	5	74 1/4 81	New Jersey Bell Telephone 3 1/2s 1988	Jan-July	80	80 80	5	74 1/4 81	New Jersey Bell Telephone 3 1/2s 1988	Jan-July
First mortgage 3s series B 1978	June-Dec	79 1/4	79 1/4 79 1/4	5	77 1/2 86	New Jersey Power & Light 3s 1974	Mar-Sept	80	80 80	5	80 80	New Jersey Power & Light 3s 1974	Mar-Sept	80	80 80	5	80 80	New Jersey Power & Light 3s 1974	Mar-Sept
Cent RR consol mtge 3 1/2s ser A 1979	May-Nov	80	80 80	1	80 89 1/2	New Orleans Term 1st mtge 3 1/2s 1977	May-Nov	85	85 85	5	85 85	New Orleans Term 1st mtge 3 1/2s 1977	May-Nov	85	85 85	5	85 85	New Orleans Term 1st mtge 3 1/2s 1977	May-Nov
Consol mortgage 3 1/2s series B 1979	May-Nov	80	80 80	1	81 81	New York Central RR Co	Feb-Aug	56 1/2	56 57 1/4	263	56 69	New York Central RR Co	Feb-Aug	56 1/2	56 57 1/4	263	56 69	New York Central RR Co	Feb-Aug
1st mtge 3 1/2s series G 1980	Feb-Aug	76 3/4	76 3/4 75	76	78 1/2	Consolidated 4s series A 1988	Feb-Aug	61 1/2	61 1/2 62 1/4	134	61 69 1/2	Consolidated 4s series A 1988	Feb-Aug	61 1/2	61 1/2 62 1/4	134	61 69 1/2	Consolidated 4s series A 1988	Feb-Aug
1st mtge 3 1/2s series H 1989	Mar-Sept	73 1/4	73 1/4 75	73	80	Refunding & Impt 4 1/2s series A 2013	April-Oct	69 1/2	69 1/2 70 3/4	416	69 75 1/4	Refunding & Impt 4 1/2s series A 2013	April-Oct	69 1/2	69 1/2 70 3/4	416	69 75 1/4	Refunding & Impt 4 1/2s series A 2013	April-Oct
3 1/2s s f debentures 1980	Jan-July	99	99 99	237	285 1/2	Collateral trust 6s 1980	April-Oct	93 1/2	92 1/4 93 1/2	49	88 95 1/4	Collateral trust 6s 1980	April-Oct	93 1/2	92 1/4 93 1/2	49	88 95 1/4	Collateral trust 6s 1980	April-Oct
Inland Steel Co 3 1/2s deb 1972	Mar-Sept	80 3/4	80 3/4 80 3/4	3	80 88	N Y Central & Hudson River RR	Jan-July	60 1/2	60 1/2 61 1/2	39	58 70 1/2	N Y Central & Hudson River RR	Jan-July	60 1/2	60 1/2 61 1/2	39	58 70 1/2	N Y Central & Hudson River RR	Jan-July
1st mortgage 3 1/2s series I 1982	Mar-Sept	82 1/2	82 1/2 82 1/2	5	81 1/2 93	General mortgage 3 1/2s 1997	Jan-July	51	51 54	19	50 58 3/4	General mortgage 3 1/2s 1997	Jan-July	51	51 54	19	50 58 3/4	General mortgage 3 1/2s 1997	Jan-July
1st mortgage 3 1/2s series J 1981	Jan-July	96	96 98 1/2	7	95 104 1/2	Lake Shore collateral gold 3 1/2s 1998	Feb-Aug	81	81 81	5	81 84	Lake Shore collateral gold 3 1/2s 1998	Feb-Aug	81	81 81	5	81 84	Lake Shore collateral gold 3 1/2s 1998	Feb-Aug
1st mtge 4 1/2s ser K 1987	Jan-July	99	99 99	25	95 104 1/2	Michigan Cent collateral gold 3 1/2s 1998	Feb-Aug	81	81 81	5	81 84	Michigan Cent collateral gold 3 1/2s 1998	Feb-Aug	81	81 81	5	81 84	Michigan Cent collateral gold 3 1/2s 1998	Feb-Aug
1st mtge 4 1/2s series L 1989	Feb-Aug	99	99 99	25	95 104 1/2	New York Chicago & St Louis	June-Dec	77	77 77	5	77 82	New York Chicago & St Louis	June-Dec	77	77 77	5	77 82	New York Chicago & St Louis	June-Dec
International Harvester	May-Nov	85 1/4	85 1/4 85 1/4	3	85 1/4 96	Refunding mortgage 3 1/2s series E 1980	June-Dec	63	63 64	5	63 69 1/4	Refunding mortgage 3 1/2s series E 1980	June-Dec	63	63 64	5	63 69 1/4	Refunding mortgage 3 1/2s series E 1980	June-Dec
Credit Corp 4 1/2s deb ser A 1979	May-Nov	218	216 1/2 230	277	151 1/2 245	First mortgage 3s series F 1986	June-Dec	63	63 64	5	63 69 1/4	First mortgage 3s series F 1986	June-Dec	63	63 64	5	63 69 1/4	First mortgage 3s series F 1986	June-Dec
International Minerals & Chemical Corp	Jan-July	85 1/4	85 1/4 85 1/4	3	85 1/4 96	4 1/2s income debentures 1989	June-Dec	63	63 64	5	63 69 1/4	4 1/2s income debentures 1989	June-Dec	63	63 64	5	63 69 1/4	4 1/2s income debentures 1989	June-Dec
3 6 1/2s conv subord deb 1977	Jan-July	218	216 1/2 230	277	151 1/2 245	N Y Connecting RR 2 1/2s series B 1975	April-Oct	63	63 64	5	63 69 1/4	N Y Connecting RR 2 1/2s series B 1975	April-Oct	63	63 64	5	63 69 1/4	N Y Connecting RR 2 1/2s series B 1975	April-Oct
International Tel & Tel Corp	May-Nov	218	216 1/2 230	277	151 1/2 245	N Y & Harlem gold 3 1/2s 2000	May-Nov	63	63 64	5	63 69 1/4	N Y & Harlem gold 3 1/2s 2000	May-Nov	63	63 64	5	63 69 1/4	N Y & Harlem gold 3 1/2s 2000	May-Nov
4 1/2s conv subord deb 1983	May-Nov	218	216 1/2 230	277	151 1/2 245	Mortgage 4s series A 2043	Jan-July	55	55 57	3	55 62 1/4	Mortgage 4s series A 2043	Jan-July	55	55 57	3	55 62 1/4	Mortgage 4s series A 2043	Jan-July
Interstate Oil Pipe Line Co	Mar-Sept	87	87 89 1/2	87	89 1/2	N Y Lack & West 4s series A 1973	May-Nov	55	55 57	3	55 62 1/4	N Y Lack & West 4s series A 1973	May-Nov	55	55 57	3	55 62 1/4	N Y Lack & West 4s series A 1973	May-Nov
2 1/2s s f debentures series A 1977	Mar-Sept	87	87 89 1/2	87	89 1/2	4 1/2s series B 1973	May-Nov	55	55 57	3	55 62 1/4	4 1/2s series B 1973	May-Nov	55	55 57	3	55 62 1/4	4 1/2s series B 1973	May-Nov
4 1/2s s f debentures 1987	Jan-July	87	87 89 1/2	87	89 1/2	N Y New Haven & Hartford RR	Jan-July	37	37 37 1/4	270	36 1/2 51 1/4	N Y New Haven & Hartford RR	Jan-July	37	37 37 1/4	270	36 1/2 51 1/4	N Y New Haven & Hartford RR	Jan-July
Interstate Power Co 3 1/2s 1978	Jan-July	84 1/4	84 1/4 84 1/4	86	84 1/4 90	First & refunding mtge 4s ser A 2007	Jan-July	17 1/2	17 1/2 18 1/2	449	17 33 1/2	First & refunding mtge 4s ser A 2007	Jan-July	17 1/2	17 1/2 18 1/2	449	17 33 1/2	First & refunding mtge 4s ser A 2007	Jan-July
1-1-E Circuit Breaker 4 1/2s conv 1982	April-Oct	112	108 112	86	107 135	General mtge conv inc 4 1/2s ser A 2022	May	72	72 72	13	70 74	General mtge conv inc 4 1/2s ser A 2022	May	72	72 72	13	70 74	General mtge conv inc 4 1/2s ser A 2022	May
Jersey Central Power & Light 2 1/2s 1978	Mar-Sept	85 1/2	85 1/2 90	86	86 1/2 90 3/4	Harlem River & Port Chester 4 1/2s A 1973	Jan-July	78 1/4	78 1/4 78 1/4	6	76 1/2 82 1/4	Harlem River & Port Chester 4 1/2s A 1973	Jan-July	78 1/4	78 1/4 78 1/4	6	76 1/2 82 1/4	Harlem River & Port Chester 4 1/2s A 1973	Jan-July
Joy Manufacturing 3 1/2s deb 1975	Mar-Sept	85 1/2	85 1/2 90	86	86 1/2 90 3/4	N Y Power & Light first mtge 2 1/2s 1975	Mar-Sept	60	60 60 1/2	6	58 65	N Y Power & Light first mtge 2 1/2s 1975	Mar-Sept	60	60 60 1/2	6	58 65	N Y Power & Light first mtge 2 1/2s 1975	Mar-Sept
KLM Royal Dutch Airlines	Mar-Sept	103 1/2	103 103 1/2	155	100 1/2 122 1/4	N Y & Putnam first consol gtd 4s 1993	April-Oct	55	55 56 1/2	56	56 62	N Y & Putnam first consol gtd 4s 1993	April-Oct	55	55 56 1/2	56	56 62	N Y & Putnam first consol gtd 4s 1993	April-Oct
4 1/2s conv subord deb 1979	Mar-Sept	103 1/2	103 103 1/2	155	100 1/2 122 1/4	N Y Susquehanna & Western RR	Jan-July	48	48 48	1	48 60	N Y Susquehanna & Western RR	Jan-July	48	48 48	1	48 60	N Y Susquehanna & Western RR	Jan-July
Kansas City Power & Light 2 1/2s 1976	June-Dec	75	75 75	10	75 84	Term 1st mtge 4s 1994	Jan-July	19	19 19 1/2	4	17 31 1/2	Term 1st mtge 4s 1994	Jan-July	19	19 19 1/2	4	17 31 1/2	Term 1st mtge 4s 1994	Jan-July
Kansas City Southern Ry 3 1/2s ser C 1984	June-Dec	75	75 75	10	75 84	General mortgage 4 1/2s series A 2019	Jan-July	74	74 74 1/2	5	71 1/2 78 1/2	General mortgage 4 1/2s series A 2019	Jan-July	74	74 74 1/2	5	71 1/2 78 1/2	General mortgage 4 1/2s series A 2019	Jan-July
Kansas City Term Ry 2 1/2s 1974	April-Oct	95 3/4	95 3/4 99 1/2	80	89 1/2	N Y Telephone 2 1/2s series D 1982	Jan-July	80	80 80	2	78 1/2 84	N Y Telephone 2 1/2s series D 1982	Jan-July	80	80 80	2	78 1/2 84	N Y Telephone 2 1/2s series D 1982	Jan-July
Karstadt (Rudolph) 4 1/2s deb adj 1963	Jan-July	45 1/2	45 1/2 45 1/2	10	45 1/2 45 1/2	Refunding mortgage 3 1/2s series E 1978	Feb-Aug	75	75 75 1/2	1	71 81	Refunding mortgage 3 1/2s series E 1978	Feb-Aug	75	75 75 1/2	1	71 81	Refunding mortgage 3 1/2s series E 1978	Feb-Aug
Kentucky Central 1st mtge 4s 1987	Jan-July	92 1/2	92 1/2 92 1/2	10	92 96	Refunding mortgage 3s series F 1981	Jan-July	76 1/2	76 1/2 77	7	75 1/4 83 1/2	Refunding mortgage 3s series F 1981	Jan-July	76 1/2	76 1/2 77	7	75 1/4 83 1/2	Refunding mortgage 3s series F 1981	Jan-July
Kentucky & Indiana Terminal 4 1/2s 1981	Jan-July	96	96 96 1/2	10	92 96	Refunding mortgage 3 1/2s series H 1989	April-Oct	95 1/4	95 1/4 95 1/4	8	91 1/4 103	Refunding mortgage 3 1/2s series H 1989	April-Oct	95 1/4	95 1/4 95 1/4	8	91 1/4 103	Refunding mortgage 3 1/2s series H 1989	April-Oct
Stamped 1961	Jan-July	96	96 96 1/2	10	92 96	Refunding mortgage 4 1/2s series J 1991	May-Nov	89 3/4	89 3/4 89 3/4	21	89 1/2 97 1/2	Refunding mortgage 4 1/2s series J 1991	May-Nov	89 3/4	89 3/4 89 3/4	21	89 1/2 97 1/2	Refunding mortgage 4 1/2s series J 1991	May-Nov
Plain 1961	Jan-July	96	96 96 1/2	10	92 96	Ref mtg 4 1/2s series K 1993	Jan-July	75	75 75	1	73 1/2 79 1/2	Ref mtg 4 1/2s series K 1993	Jan-July	75	75 75	1	73 1/2 79 1/2	Ref mtg 4 1/2s series K 1993	Jan-July
4 1/2s unguaranteed 1961	Jan-July	96	96 96 1/2	10	92 96	Niagara Mohawk Power Corp	Jan-July	76	76 76	9	74 1/2 78	Niagara Mohawk Power Corp	Jan-July	76	76 76	9	74 1/2 78	Niagara Mohawk Power Corp	Jan-July
Kimberly-Clark Corp 3 1/2s 1983	Jan-July	89	89 89	1	86 95	General mortgage 2 1/2s 1980	April-Oct	76	76 76	9	74 1/2 78	General mortgage 2 1/2s 1980	April-Oct	76	76 76	9	74 1/2 78	General mortgage 2 1/2s 1980	April-Oct
Kings County Elec Lt & Power 6s 1997	April-Oct	115	115 123	115	123	General mortgage 3 1/2s 1983	Feb-Aug	81	81 81	8	84 86	General mortgage 3 1/2s 1983	Feb-Aug	81	81 81	8	84 86	General mortgage 3 1/2s 1983	Feb-Aug
Koppers Co 1st mtge 3s 1964	April-Oct	93	93 93 1/2	5	91 3/4 96 1/2	General mortgage 3 1/2s 1983	Feb-Aug	81	81 81	8	84 86	General mortgage 3 1/2s 1983	Feb-Aug	81	81 81	8	84 86	General mortgage 3 1/2s 1983	Feb-Aug
Kreuger & Toll 5s certificates 1959	Mar-Sept	2	2 2 1/4	43	1 3/4	General mortgage 3 1/2s 1983	Feb-Aug	81	81 81	8	84 86	General mortgage 3 1/2s 1983	Feb-Aug	81	81 81	8	84 86	General mortgage 3 1/2s 1983	Feb-Aug
Lake Shore & Mich South gold 3 1/2s '97	June-Dec	61	61 62	10	61 70	General mortgage 3 1/2s 1983	Feb-Aug	81	81 81	8	84 86	General mortgage 3 1/2s 1983	Feb-Aug	81	81 81	8	84 86	General mortgage 3 1/2s 1983	Feb-Aug
3 1/2s registered 1997	June-Dec	61	61 62	10	61 70	4 1/2s conv debentures 1972	Feb-Aug	110 1/4	110 1/4 111	92	107 1/2 130 1/2	4 1/2s conv debentures 1972	Feb-Aug	110 1/4	110 1/4 111	92	107 1/2 130 1/2	4 1/2s conv debentures 1972	Feb-Aug
Lehigh Coal & Navigation 3 1/2s A 1970	April-Oct	80	80 80	5	72 80	General mortgage 4 1/2s 1987	Mar-Sept	99 1/4	99 100 3/4	15	97 1/2 106 1/2	General mortgage 4 1/2s 1987	Mar-Sept	99 1/4	99 100 3/4	15	97 1/2 106 1/2	General mortgage 4 1/2s 1987	Mar-Sept
Lehigh Valley Coal Co	Feb-Aug	97 1/4	97 1/4 97 1/4	1	94 99	Norfolk & Western Ry first gold 4s 1996	April-Oct	90 1/2	90 1/2 90 1/2	5	90 99 1/2	Norfolk & Western Ry first gold 4s 1996	April-Oct	90 1/2	90 1/2 90 1/2	5	90 99 1/2	Norfolk & Western Ry first gold 4s 1996	April-Oct
1st & ref 5s stamped 1964	Feb-Aug	51 1/4	51 1/4 53	73	73 79	Northern Central general & ref 5s 1974	Mar-Sept	86 1/2	86 1/2 86 1/2	7	83 1/2 90 1/2	Northern Central general & ref 5s 1974	Mar-Sept	86 1/2	86 1/2 86 1/2	7	83 1/2 90 1/2	Northern Central general & ref 5s 1974	Mar-Sept
Lehigh Valley Harbor Terminal Ry	Feb-Aug	67	67 69	8	65 1/4 75	Northern Natural Gas 3 1/2s s f deb 1973	May-Nov	83 1/2	83 1/2 85	10	83 90	Northern Natural Gas 3 1/2s s f deb 1973	May-Nov	83 1/2	83 1/2 85	10	83 90	Northern Natural Gas 3 1/2s s f deb 1973	May-Nov
Lehigh Valley Railroad Co (N Y)	Jan-July	51	51 54	17	51 67 1/2	3 1/2s s f debentures 1973	May-Nov	83	83 83	2	82 1/2 88 1/2	3 1/2s s f debentures 1973	May-Nov	83	83 83	2	82 1/2 88 1/2	3 1/2s s f debentures 1973	May-Nov
Lehigh Valley RR gen consol mtge bds	May-Nov	43 3/4	43 3/4 43 3/4	1	43 1/2 55	3 1/2s s f debentures 1974	May-Nov	83	83 83	2	82 1/2 88 1/2	3 1/2s s f debentures 1974	May-Nov	83	83 83	2	82 1/2 88 1/2	3 1/2s s f debentures 1974	May-Nov



## NEW YORK STOCK EXCHANGE BOND RECORD (Range for Week Ended November 20)

BONDS										BONDS										
New York Stock Exchange										New York Stock Exchange										
Interest	Friday	Week's Range	Bonds		Range Since	Bonds		Range Since		Interest	Friday	Week's Range	Bonds		Range Since	Bonds		Range Since		
Period	Last	or Friday's	Sold		Jan. 1	Sold		Jan. 1		Period	Last	or Friday's	Sold		Jan. 1	Sold		Jan. 1		
	Price	Bid & Asked	Low	High		Low	High				Price	Bid & Asked	Low	High		Low	High			
Philco Corporation—										Southwestern Bell Tel 2 3/4s deb 1985—	April-Oct									
4 1/4s conv subord deb 1984—	Apr-Oct									3 1/4s debentures 1983—	May-Nov									
Philip Morris Inc 4 3/4s sf deb 1979—	June-Dec	104	99 1/4	104	554	88 1/2	114			Spiegel Inc 5s conv subord deb 1984—	June-Dec	130	126	132 1/2	82	107 1/2	132 1/2			
Philips Petroleum 2 3/4s debentures 1964—	Feb-Aug		99 1/4	100	35	97	102 1/2			Spokane Internl first gold 4 1/2s 2013—	April		99 1/4	99 1/4	30	99	103 1/2			
4 1/4s conv subord deb 1987—	Feb-Aug		91 1/2	92 1/2	11	91 1/2	96			Standard Oil of California 4 1/2s 1983—	Jan-July		96 3/4	96 3/4	30	95	103 1/2			
Pillsbury Mills Inc 3 1/4s s f deb 1972—	June-Dec	104 1/4	103 1/4	105 1/2	358	102 1/2	120 1/2			Standard Oil (Indiana) 3 1/4s conv 1982—	April-Oct	100 1/2	100	101	126	94 1/2	123			
Pittsburgh Bessemer & Lake Erie 2 3/4s 1996 June-Dec			87			88	91			4 1/2s debentures 1983—	April-Oct		98	97 1/2	98 1/4	31	95 1/2	105		
Pittsburgh Cincinnati Chic & St Louis Ry—			72 1/2			72 1/2	76			Standard Oil (N J) debentures 2 3/4s 1971—	May-Nov	80 1/2	79 3/4	80 1/2	46	75 1/2	84 1/2			
Consolidated guaranteed 4 1/2s ser I 1963 Feb-Aug			98 1/2	98 1/2	4	97 1/2	98 3/4			2 3/4s debentures 1974—	Jan-July		81	81	81 1/4	26	80 1/2	86 1/2		
Consolidated guaranteed 4 1/2s ser J 1964 May-Nov			98 1/2			97 1/2	98 1/2			Standard Oil Co (Ohio) 4 1/4s 1982—	Jan-July		93 3/4			93 1/2	102			
Pittsburgh Cinc Chicago & St Louis RR—			88	88	89	85 1/2	94			Stauffer Chemical 3 3/4s deb 1973—	Mar-Sept	90	90	90	8	90	98 1/2			
General mortgage 5s series A 1970—	June-Dec		85 1/2	86	10	68	72 3/4			Sumray Oil Corp 2 3/4s debentures 1966—	Jan-July		85 1/2			85	92			
General mortgage 3 1/4s series E 1975—	April-Oct		68	68 1/2	6	88	72 3/4			Superior Oil Co 8 3/4s deb 1981—	Jan-July		88	88	4	88	93 1/2			
Pittsb Coke & Chem 1st mtg 3 1/2s 1964—	May-Nov		93			93	96			Surface Transit Inc 1st mtg 6s 1971—	May-Nov		82 1/2	83	5	82 1/2	87 1/2			
Pittsburgh Consolidation Coal 3 1/4s 1965—	Jan-July		91	91	4	91	93 1/2			Swift & Co 2 3/4s debentures 1972—	Jan-July		80 1/4			80 1/4	84			
Pittsburgh Plate Glass 3s deb 1967—	April-Oct		90 3/4	91 3/4	10	90	95 3/4			2 3/4s debentures 1973—	May-Nov		85			85	90			
Pittsburgh Youngstown & Ashtabula Ry—										Terminal RR Assn of St Louis—										
1st gen 5s series B 1862—	Feb-Aug		100	100	1	99 1/2	101			Refund and impt M 4s series C 2019—	Jan-July		77 1/2			77	92			
Plantation Pipe Line 2 1/4s 1970—	Mar-Sept		83 1/2			85	89 3/4			Refund and impt 2 3/4s series D 1985—	April-Oct		78 1/2			78 1/2	84			
3 1/2s s f debentures 1986—	April-Oct		80	80	5	80	81			Texas Company (The) 3 3/4s deb 1983—	May-Nov	87 1/2	87 1/2	88 1/2	50	86	92 1/2			
Potomac Electric Power Co 3s 1983—	Jan-July		109 1/2	107 1/2	109 1/2	102	119			Texas Corp 3s debentures 1965—	May-Nov	91 1/2	91 1/2	92 1/2	43	90 1/4	97 1/2			
3 1/4s conv deb 1973—	May-Nov		91 1/2	92	17	87	98 3/4			Texas & New Orleans RR—										
Procter & Gamble 3 1/4s deb 1981—	Mar-Sept		92 1/2	92 1/2	14	89	97 1/2			First and refund M 3 1/4s series B 1970—	April-Oct		80 1/2	80 1/2	2	80	85			
Public Service Electric & Gas Co—			92 1/2	92 1/2	14	89	97 1/2			First and refund M 3 1/4s series C 1990—	April-Oct		73 1/2	73 1/2	4	72	74 1/2			
3s debentures 1963—	May-Nov		92 1/2	92 1/2	14	89	97 1/2			Texas & Pacific first gold 5s 2000—	June-Dec		99 1/2	99 1/2	2	98 1/2	108 1/2			
First and refunding mortgage 3 1/4s 1968 Jan-July			97	88		86 1/2	94			General and refund M 8 7/8s ser E 1985—	Jan-July		75			74 1/2	85 1/2			
First and refunding mortgage 5s 2037—	Jan-July		100	100	1	100	110			Texas Pacific-Missouri Pacific—										
First and refunding mortgage 8s 2037—	June-Dec		156 1/2	156 1/2	1	156	170 1/2			Term RR of New Orleans 3 3/4s 1974—	June-Dec		75	80		80	87 1/2			
First and refunding mortgage 3s 1972—	May-Nov		82			82 1/2	89			Thompson Products 4 1/2s deb 1982—	Feb-Aug		112	113	52	104 1/2	127 1/2			
First and refunding mortgage 2 3/4s 1979 June-Dec			85 1/2			85	93			Tidewater Oil Co 3 1/2s 1986—	April-Oct		82 1/2	82 1/2	9	78 1/2	84 1/2			
3 1/4s debentures 1972—	June-Dec		86 1/2	86 1/2	9	81 1/2	88			Tol & Ohio Cent ref and impt 3 1/4s 1960—	June-Dec		98 3/4			95 1/2	99			
1st and refunding mortgage 3 1/4s 1983—	April-Oct		96 1/2	96 1/2	47	96	104			Tri-Continental Corp 2 1/2s deb 1961—	Mar-Sept		96			95 1/2	98			
3 1/2s debentures 1975—	April-Oct		96 1/2	96 1/2	47	96	104			Union Electric Co of Missouri 3 3/4s 1971—	May-Nov		87	88 1/2		87	95 1/2			
4 1/4s debentures 1977—	Mar-Sept		90	90 1/2	9	88	93			First mortgage and coll trust 2 3/4s 1975—	April-Oct		78 1/2	80		76	81			
Quaker Oats 2 3/4s debentures 1964—	Jan-July									3s debentures 1968—	May-Nov		88	89		87	90			
Radio Corp of America 3 1/4s conv 1980—	June-Dec	131 1/4	129 1/2	133 1/4	1,440	101 1/2	144 1/4			1st mtg & coll tr 2 3/4s 1980—	June-Dec		79 1/2	82		77	84 1/2			
Reading Co first & ref 3 1/4s series D 1995—	May-Nov		71 1/2	71 1/2	11	70 1/2	72 1/2			1st mtg 3 1/4s 1982—	May-Nov		84 1/2	85		84 1/2	87			
Reynolds (R J) Tobacco 3s deb 1973—	April-Oct		82	83	14	80	87 1/2			Union Oil of California 2 3/4s deb 1970—	June-Dec		75 1/4	75	75 1/4	2	75	83 1/2		
Rheem Mfg Co 3 1/4s deb 1975—	Feb-Aug		80 1/4	80 1/4	5	80 1/4	87			Refunding mortgage 2 3/4s series C 1991—	Mar-Sept		66	66 1/2	2	65	73			
Rhine-Westphalia Elec Power Corp—										Union Tank Car 4 1/4s s f deb 1973—	April-Oct		94 1/2	94 1/2	4	94	100			
1st Direct mtg 7s 1950—	May-Nov					226	226			United Biscuit Co of America 2 3/4s 1966—	April-Oct	87 1/4	86 1/2	87 1/4	10	86 1/2	90			
1st Direct mtg 6s 1952—	May-Nov					194	194			3 1/4s debentures 1977—	Mar-Sept		82			80	90 1/2			
1st Consol mtg 6s 1953—	Feb-Aug					193 1/4	193 1/4			United Gas Corp 2 3/4s 1970—	Jan-July		91	91	10	89 1/2	93			
Debt adjustment bonds—										1st mtg & coll tr 3 1/4s 1971—	Jan-July		87 1/2	88	19	87 1/2	93			
5 1/4s series A 1978—	Jan-July		96			96	100 1/4			1st mtg & coll tr 3 1/4s 1975—	May-Nov		94 1/4	94 1/4	14	93 1/2	99 1/2			
4 1/2s series B 1978—	Jan-July		92			92	94			4 1/4s s f deb 1972—	April-Oct		96	96	1	88	89			
4 1/2s series C 1978—	Jan-July		92			92 1/2	95			3 1/4s sinking fund debentures 1973—	April-Oct		94 1/2	94 1/2	21	93	100			
Richfield Oil Corp—										1st mtg & coll tr 4 1/2s 1977—	Mar-Sept		94 1/2	94 1/2	2	94	102 1/2			
4 1/4s conv subord deb 1983—	April-Oct	113 1/2	113	116 1/2	149	103	157			1st mtg & coll tr 4 1/4s 1978—	Mar-Sept		94 1/2	94 1/2	2	94	102 1/2			
Rochester Gas & Electric Corp—										4 1/4s s f debentures 1978—	Jan-July		81 1/2			80	83 1/2			
General mortgage 3 1/4s series J 1969—	Mar-Sept		86 3/4	86 3/4	3	84	90 1/2			U. S. Rubber 2 3/4s debentures 1976—	May-Nov		84 1/2			84 1/2	84 1/2			
Rohr Aircraft 5 1/4s conv deb 1977—	Jan-July	105 1/2	105	106 3/4	17	99	133			2 3/4s debentures 1967—	April-Oct		92 1/2	91 1/4	56	89 1/4	98 1/4			
Royal McBee 6 1/4s conv deb 1977—	June-Dec		113	114	11	106	120 1/4			United Steel Works Corp—										
Saguenay Power 3s series A 1971—	Mar-Sept					83	90			Participating cdfs 4 1/4s 1968—	Jan-July		90 1/2	92 1/4		89 1/2	95			
St Lawrence & Adirondk 1st gold 5s																				



# AMERICAN STOCK EXCHANGE (Range for Week Ended November 20)

STOCKS American Stock Exchange					STOCKS American Stock Exchange					
Par	Friday Last Sale Price	Week's Range of Prices Low High	Sales for Week Shares	Range Since Jan. 1 Low High	Par	Friday Last Sale Price	Week's Range of Prices Low High	Sales for Week Shares	Range Since Jan. 1 Low High	
Algemeine Kunststoffe N V				34 1/2 Jan 51 1/2 Aug	Canadian Dredge & Dock Co (new)				18 Nov 18 Nov	
Amer dep rets Amer shares				11 1/4 Nov 18 1/4 July	Canadian Homestead Oils Ltd	10c	1 1/2	1 1/2	9,800 11 1/2 Sep 13 1/2 Jan	
Algom-Uranium Mines Ltd	11 1/2	11 1/4 15 1/2	32,300	6 Nov 12 July	Canadian Javelin Ltd		12 1/4	11 1/2 12 1/4	27,000 11 1/2 Nov 18 1/4 July	
All American Engineering Co	10c	7 3/4 8 1/2		7 Feb 12 Nov	Canadian Marconi	1	6 1/4	5 5/8 6 3/4	13,700 5 Jan 8 1/2 Mar	
Allegheny Corp warrants		10 1/2 12	182,900	3 1/2 Jan 5 1/2 Jun	Can Northwest Mines & Oils Ltd	1		3 1/2	3,200 3 Jun 1 1/2 Mar	
Allegheny Airlines Inc		4 1/4 5 1/4	1,500	3 1/2 Jan 5 1/2 Jun	Canadian Petrofina Ltd partic pfd	10		12 1/4 13 1/2	800 11 1/2 Mar 16 May	
Allied Artists Pictures Corp		5 4 5 1/4	12,300	3 1/2 Jan 5 1/2 Jun	Canadian Williston Minerals	6c		11 1/2 11 3/4	6,300 10 1/2 Oct 2 1/2 Feb	
Allied Control Co Inc		10 1/4 10 1/4	1,100	3 1/2 Jan 5 1/2 Jun	Canal-Randolph Corp	1	11 1/2	11 1/2 11 3/4	2,000 10 1/2 Apr 14 1/2 July	
Allied Paper Corp		37 35 37 1/2	2,200	3 1/2 Jan 5 1/2 Jun	Capital City Products	5		27 27	200 27 Oct 32 1/2 Mar	
Alcoa Inc		12 1/2 12 1/2	14,600	8 1/2 Jan 14 1/2 May	Carey Baxter & Kennedy Inc	1		8 1/4 8 1/4	100 8 Sep 11 1/2 Feb	
Aluminum Co of America \$3.75 pfd	100	22 22 24 1/2	7,800	11 1/2 Jan 25 Nov	Carnation Co	5.50		55 57 1/2	600 49 Sep 65 1/4 Apr	
American Beverage Corp		78 79 79 1/2	1,200	72 1/4 Sep 86 Feb	Carolina Power & Light \$5 pfd		100 1/4	101 1/2	60 99 Sep 108 1/2 Feb	
American Book Co		6 6 7	2,900	1 1/2 Jan 10 1/2 Jun	Carreras Ltd Amer dep rets B ord	25 6d		5 1/2 5 1/2	700 5 Jan 7 1/2 Mar	
American Electronics Inc		42 1/2 42 1/2	825	40 1/2 Sep 51 May	Carter (J W) Co			5 1/2 5 1/2	900 4 Jan 9 1/4 July	
American Israel Paper Mills Ltd		14 1/2 13 3/4	19,200	11 1/2 Sep 19 1/4 May	Casco Products Corp		7 3/4	7 3/4 8 1/4	200 17 1/2 Jan 23 1/4 Apr	
American shares		5 5 5 1/2	9,700	5 Nov 9 1/2 Aug	Castle (A M) & Co	10		20 20 20 1/2	200 17 1/2 Jan 23 1/4 Apr	
American Laundry Machine		39 1/2 39 1/2	1,300	33 Jan 42 1/2 Aug	Catalin Corp of America	1	9 1/2	9 10	14,800 6 Jan 14 1/2 Aug	
American M A R C Inc	50c	11 1/4 12 1/2	42,400	8 1/2 Sep 14 1/2 Oct	Ceneco Instruments Corp	1	36 1/2	31 3/4 36 1/2	35,700 14 1/2 Jan 36 1/2 Nov	
American Manufacturing Co		46 1/2 46 1/2	100	38 1/4 Jan 46 1/2 Nov	Central Hadley Corp	1	2 1/2	2 1/2 2 1/2	17,900 2 1/2 Nov 5 1/4 Mar	
American Meter Co		45 1/2 46 1/2	600	38 Jan 47 1/4 Aug	Central Maine Power Co			66 66	80 64 1/2 Sep 73 1/2 May	
American Natural Gas Co 6% pfd	25	31 1/2 31 1/2	125	31 1/2 Sep 36 Jan	Central Power & Light 4% pfd	100		23 1/2 24 1/2	500 14 1/2 Jan 25 1/2 Nov	
American Petrofina Inc class A	1	7 1/2 7 1/2	11,900	7 1/2 Nov 12 1/2 Jan	Central Securities Corp common	1	24 1/2	23 1/2 24 1/2	500 14 1/2 Jan 25 1/2 Nov	
American Photocopy Equip Co		39 1/2 45 1/2	23,100	30 Apr 10 1/2 Jun	\$1.50 conv preferred			26 1/2 26 1/2	100 26 1/2 Feb 32 1/2 July	
American Seal-Kap Corp of Del		16 1/2 16 1/2	15,100	10 1/2 Jan 20 1/2 Jun	Century Electric Co	10		9 1/2 9 1/2	600 9 1/2 Feb 11 1/4 Mar	
American Thread 5% preferred		4 1/2 4 1/2	2,900	4 1/2 Jun 4 1/2 Nov	Century Investors Inc	2		26 1/2 26 1/2	100 23 1/2 Jan 32 Apr	
American Writing Paper		29 1/2 32	700	31 Feb 37 Mar	Chamberlin Co of America	2.50		1 1/2 1 1/2	11,400 6 1/2 Jan 8 1/2 July	
Amurex Oil Co class A	1	2 1/2 2 1/2	4,500	2 1/2 Nov 1 1/4 Jan	Charter Oil Co Ltd	1	1 1/2	1 1/2 1 1/2	11,400 1 1/2 Sep 1 1/2 Jan	
Anaconda Lead Mines Ltd	20c	19 19 19 1/2	26,500	14 1/2 Jan 22 1/2 Jun	Cherry-Burrell Corp	5	21 1/2	19 1/2 22	5,200 11 1/2 Jan 25 1/2 Oct	
Anchor Post Products		6 6 6 1/2	400	6 1/2 Sep 11 1/2 Feb	Chesbrough-Pond's Inc	10	123 1/2	120 125	1,100 108 Jan 140 May	
Anglo Amer Exploration Ltd	4.75	6 1/2 6 1/2	900	6 1/2 Sep 11 1/2 Feb	Chicago Rivet & Machine	4		51 51	100 33 1/2 Jan 53 Nov	
Anglo-Lautaro Nitrate Corp		7 1/2 7 1/2	13,900	6 1/2 Jan 9 1/4 Apr	Chief Consolidated Mining	1	3 1/2	3 1/2 4 1/2	3,500 1 1/2 Apr 1 1/2 July	
"A" shares	2.40	7 1/2 7 1/2	600	6 1/2 Jan 8 Mar	Christiana Oil Corp	1	40 1/2	39 41 1/2	32,600 24 1/2 Jan 51 1/2 Mar	
Angostura-Wupperman		21 1/4 20 1/2	35,500	13 1/2 Jun 26 1/2 July	Chromalloy Corp	10c	4	3 1/4 4	42,500 2 1/4 Jan 7 Feb	
Anken Chemical & Film Corp	20c	88 1/4 88	430	88 Oct 99 1/2 Mar	Cinerama Inc	1c	21 1/2	21 1/4 22 1/2	2,800 19 1/2 Jan 30 1/2 July	
Appalachian Power Co 4 1/2% pfd	10c	33 1/2 33 1/2	18,400	30 1/2 Sep 30 1/2 Jan	Clark Control Co	1	14 1/2	12 1/2 15 1/4	154,100 4 Jan 15 1/4 Nov	
Arkansas Fuel Oil Corp		62 1/2 62 1/2	12,300	88 1/2 Sep 100 Jan	Clarostat Manufacturing Co	1	7 1/2	6 3/4 7 1/2	18,000 5 1/2 Jan 10 1/2 Apr	
Arkansas Louisiana Gas Co		19 19 19 1/2	900	19 1/2 Jan 22 1/2 Jun	Clary Corporation	1	9 1/2	9 1/2 10	300 9 1/2 Jan 12 1/2 Apr	
Arkansas Power & Light		19 19 19 1/2	900	19 1/2 Jan 22 1/2 Jun	Clausner Hosiery Co	10	6 1/4	6 1/4 6 1/4	200 6 1/4 Oct 9 1/4 Jun	
4.72% preferred	100	19 19 19 1/2	900	19 1/2 Jan 22 1/2 Jun	Clayton & Lambert Manufacturing	4	5	4 1/2 5 1/4	3,800 2 1/2 Jan 5 1/2 Nov	
Armour & Co warrants		31 31 31 1/2	15,500	21 Jan 36 1/4 July	Club Aluminum Products Co	1	4 1/2	4 1/2 4 1/2	100 4 1/2 Nov 6 1/2 Mar	
Armstrong Rubber class A	1	6 1/2 6 1/2	20,400	5 1/2 Oct 11 1/2 May	Club Caribbean Oils vtc	10c	1 1/4	1 1/4 1 1/4	34,800 1 1/4 Jan 2 July	
Arnold Altex Aluminum Co		8 8 9	3,700	6 1/2 Mar 13 1/2 May	Coastal Caribbean Oils vtc	10c	17 1/2	16 1/2 18 1/2	16,200 12 1/2 Feb 19 1/2 Oct	
Convertible preferred		25 24 1/2	25 1/2	20 1/2 Sep 2 1/2 Feb	Cockshutt Farm Equipment Co		34	33 3/4 34	700 19 1/2 Sep 40 Jan	
Aro Equipment Corp	2.50	25 24 1/2	25 1/2	20 1/2 Sep 2 1/2 Feb	Colon Oil Co Ltd	1	25 1/2	25 1/2 26 1/2	5,300 18 Jan 26 1/2 Nov	
Asamera Oil Corp Ltd	40c	7 1/2 7 1/2	44,800	7 1/2 Jan 8 Apr	Colonial Sand & Stone Co	1	23 1/4	23 1/4 23 1/4	500 20 1/2 Sep 25 1/2 Apr	
Associated Electric Industries		3 3 3 1/4	4,200	3 Sep 5 1/2 Jan	Compo Shoe Machinery	10	7 1/2	7 1/2 7 1/2	2,800 7 1/2 Nov 10 1/2 Jan	
American dep rets reg	51	3 3 3 1/4	4,200	3 Sep 5 1/2 Jan	Vic ext to 1965	1	4 1/2	4 1/2 4 1/2	500 4 1/2 Nov 6 1/2 Jan	
Associated Food Stores Inc	1	1 1/4 1 1/4	2,400	1 1/4 Oct 3 1/4 Apr	Connelly Containers Inc	50c	5 1/2	5 1/2 5 1/2	15,000 5 1/2 Jan 2 1/2 Apr	
Associated Laundries of America	1	12 1/2 12 1/2	18,500	12 1/2 Jan 17 1/2 Aug	Consolidated Development Corp	20c	5 1/2	5 1/2 5 1/2	24,600 5 1/2 Sep 8 1/2 Mar	
Associated Oil & Gas Co	1c	12 1/2 12 1/2	18,500	12 1/2 Jan 17 1/2 Aug	Consol Diesel Electric Corp	10c	20 1/4	19 1/2 20 1/2	2,900 18 1/2 Oct 23 1/4 Apr	
Associated Stationers Supply Co		103 103 103	170	101 Sep 106 1/2 Jan	Consolidated Mining & Smelt Ltd	1	7 1/2	7 1/2 7 1/2	300 7 1/2 Oct 10 1/2 Mar	
Associated Tel & Tel		52 1/2 52 1/2	800	51 1/2 Sep 64 May	Consolidated Sun Ray Inc	1	4 1/2	4 1/2 4 1/2	18,700 2 1/2 Jan 7 Mar	
Class A participating	103	52 1/2 52 1/2	800	51 1/2 Sep 64 May	Continental Air Lines Inc	1.25	7 1/2	7 1/2 7 1/2	52,200 7 1/2 Sep 10 1/2 Mar	
Atlantic Coast Indus Inc	10c	2 1/2 2 1/2	500	2 1/2 Jan 3 1/2 Apr	Continental Aviation & Engineering	1	16 1/2	13 1/2 16 1/2	8,500 10 1/2 Sep 22 1/2 Mar	
Atlantic Coast Line Co		2 1/2 2 1/2	4,000	2 1/2 Jan 3 1/2 Apr	Continental Commercial Corp	1	5 1/2	5 1/2 5 1/2	6,800 4 1/2 Oct 8 1/2 Mar	
Atlantica del Golfo Sugar	5c	2 1/2 2 1/2	4,000	2 1/2 Jan 3 1/2 Apr	Continental Industries Inc	10c	1 1/2	1 1/2 1 1/2	8,200 1 1/2 Apr 1 1/2 Apr	
Atlas Consolidated Mining & Development Corp	10 pases	9 1/2 9 1/2	9,100	8 1/2 Sep 20 Mar	Continental Materials Corp	10c	1 1/2	1 1/2 1 1/2	8,200 1 1/2 Apr 1 1/2 Apr	
Atlas Corp option warrants		12 1/2 12 1/2	9,600	12 1/2 Jan 16 1/2 July	Cook Paint & Varnish Co	20	32 1/2	32 1/2 32 1/2	100 26 1/2 Jan 34 Nov	
Atlas Plywood Corp	1	19 19 19 1/2	32,700	15 1/2 Feb 26 1/2 Apr	Cooper-Jarrett Inc	1	17 1/2	17 1/2 18 1/2	2,400 12 1/2 Jun 19 1/2 Nov	
Audio Devices Inc	10c	6 6 6 1/2	900	6 1/2 Jan 7 1/2 Mar	Corby (H) Distillery Ltd					18 1/2 Sep 21 1/4 Feb
Automatic Steel Products Inc com	1	5 1/2 5 1/2	600	5 1/2 Jan 5 1/2 Nov	Class A voting					18 1/2 Sep 21 1/4 Feb
Non-voting non-conv preferred		10 1/2 10 1/2	17,400	10 1/2 Jan 14 1/2 July	Class B non-voting					18 1/2 Sep 21 1/4 Feb
Avnet Inc class A	10c	29 1/2 29 1/2	31,800	17 Oct 37 1/4 Nov	Coro Inc	5	16 1/2	16 1/2 16 1/2	500 14 1/2 Feb 18 1/2 May	
Avnet Electronics Corp	10c	45 45 45 1/2	600	35 Jan 50 1/4 May	Corroon & Reynolds common	1	14	14 1/4	500 13 1/2 Jun 16 1/2 Mar	
Ayshire Collieries Corp	3	45 45 45 1/2	600	35 Jan 50 1/4 May	\$1 preferred class A					18 1/2 Sep 20 Apr
Bailey & Selburn Oil & Gas class A	1	7 1/2 7 1/2	16,800	6 1/2 Sep 11 1/4 Jan	Cott Beverage Corp	1.50	7	7 1/4	5,400 4 1/2 Jan 10 1/4 May	
Baker Industries Inc	23	22 22 25 1/2	2,400	15 Feb 42 1/2 Jun	Courtauld's Ltd					
Baldwin Rubber common	1	27 1/4 26 1/4	800	16 Jan 29 Nov	American dep receipts (ord reg)	51	8 1/2	7 1/2 8 1/4	1,600 4 1/2 Apr 8 1/2 Nov	
Baldwin Securities Corp	1c	3 1/2 3 1/2	5,800	3 1/2 Jan 4 1/4 Apr	Crane Carrier Industries Inc (Del)	50c	3	2 1/2 3 1/2	14,000 2 1/2 Jan 4 1/2 July	
Banco de los Andes		1 1/2 1 1/2	22,200	1 Jan 12 Mar	Creole Petroleum	5	39	37 1/4 39 1/2	17,700 37 1/4 Nov 65 1/2 Jan	
Banff Oil Ltd	50c	1 1/2 1 1/2	22,200	1 Jan 12 Mar	Crown Central Petroleum (Md)	1	9 1/2	9 1/2 10	1,200 9 1/2 Nov 15 1/2 Jan	
Barcelona Tr Light & Power Ltd		9 9 9 1/2	2,400	7 Apr 10 1/4 Oct	Crown Crown Internat'l 'A' partic		43 1/2	42 1/2 43 1/2	200 38 1/2 Jun 45 Aug	
Barker Brothers Corp	1	32 27 1/2	63,200	19 1/2 Oct 26 Mar	Crown Drug Co	25c	3 1/2	3 1/2 3 1/2	3,500 3 1/2 Sep 6 Jan	
Barnes Engineering Co	1	17 1/2 17 1/2	1,900	13 1/2 Feb 26 Mar	Crystal Oil & Land Co common	2.50	7 1/2	7 1/2 7 1/2	1,550 7 1/2 Nov 12 1/2 May	
Barnes Controls Inc class B	1	19 1/2 19 1/2	3,800	17 1/2 Jan 29 Nov	\$1.12 preferred					
Basic Incorporated	1	27 26 1/2	15,400	1 Jan 2 1/2 Jan	Cuban American Oil Co	50c	3 1/2	3 1/2 3 1/2	10,600 17 1/2 Apr 19 1/2 Jan	
Bayview Oil Corp common	50c	7 1/2 7 1/2	15,400	7 1/2 Jan 10 1/2 Jan	Cuban Tobacco Co		28	29 1/2	40 28 Nov 46 1/2 July	
6% convertible class A	7.50	3 1/2 3 1/2	3,700	3 1/2 Jan 4 1/2 Aug	Cuban-Venezuelan Oil vtc	50c	47 1/2	45 1/2 48 1/2	11,600 29 Oct 49 1/2 Nov	
Bearings Inc	50c	9 1/2 9 1/2	2,200	6 1/2 Jan 16 1/2 July	Cubic Corporation	1	9 1/2	9 1/2 9 1/2	100 9 Feb 9 1/2 Mar	
Beau-Brummett Ties	1	12 12 12 1/2	400	11 1/2 Jan 13 1/2 Mar	Curtis Manufacturing Co class A	4				
Beck (A S) Shoe Corp	1	43 42 1/2	1,300	41 1/2 Mar 45 1/2 Jun	Daltch Crystal Dairies	50c	11 1/2	10 1/2 11 1/2	3,800 10 1/2 Nov 15 1/4 May	
Bell Telephone of Canada	50c	18 1/2 18 1/2	8,500	10 1/2 Jan 22 1/2 Mar	Davega Stores Corp common	2.00	8	7 1/2 8 1/2	1,600 4 May 8 1/2 Mar	
Belmont Instrument Corp	1	19 1/2 19 1/2	1,800	18 1/2 Mar 24 1/4 Apr	5% preferred	20	14 1/2	14 1/2 14 1/2	350 11 1/2 May 16 1/2 Apr	
Benrus Watch Co Inc	1	19 1/2 19 1/2	600	18 1/2 Mar 24 1/4 Apr	Davidson Brothers Inc	1	5	5 1/2	2,100 5 Nov 7 1/4 May	
Blumenthal (S) & Co	1	29 1/2 26 3/4	5,800	15 1/4 Apr 30 1/2 Nov	Day Mines Inc	10c	3 1/2	3 1/2 3 1/2	5,300 3 1/2 Jan 4 1/2 Aug	
Bobbie Brooks Inc	1	37 1/2 36 1/2	1,900	35 1/2 Jun 43 Feb	Dayton Rubber Co class A	38		35 1/2 35 1/2	30 33 1/2 Jan 38 1/2 Aug	
Bohach (H C) Co common	1	37 1/2 36 1/2	1,900	35 1/2 Jun 43 Feb	D. C. Transit System Inc					
5 1/2% prior cumulative preferred	100	22 1/2 22 1/2	6,300	18 Oct 27 May	Class A common	20c	11 1/2	11 1/2 12	2,400 11 May 13 1/2 Jun	
Borne Chemical Co Inc	1.50	13 1/2 13 1/2	2,900	9 1/2 Jan 16 Apr	Dejay Stores	50c	3	3 1/2	200 2 1/2 Oct 4 1/4 Mar	
Bourjols Inc	1	2 2 2 1/2	1,200	1 1/2 Jan 3 1/2 Feb	Dennison Mfg class A common	5	32 1/2	32 1/2 32 1/2	600 29 Jan 38 1/2 Jun	
Brad Foot Gear Works Inc	20c	5 4 1/2	31,900	3 1/2 Jan 9 1/2 Mar	8% debentures	100	15 1/2	14 1/2 15 1/2	9,000 13 1/2 Sep 14 1/2 Oct	
Brazilian Traction Light & Pwr ord	1	7 1/2 7 1/2	29,100	6 1/2 Jan 13 1/2 Mar	Desilu Productions Inc	1	13 1/2	11 1/2 13 1/2	1,200 9 1/2 Jan 18 1/2 July	
Breeze Corp		34 32 1/2	1,400	31 Oct 42 1/2 July	Detroit Gasket & Manufacturing	1	3 1/4	3 1/4 3 1/4	10,400 2 1/2 Jan 4 1/2 Feb	
Brillo Manufacturing Co	1	2 1/2 2 1/2	15,500	1 1/2 Sep 3 1/2 Jan	Detroit Gray Iron & Steel Fds Inc	1				
Britalta Petroleum Ltd	1	33								



## AMERICAN STOCK EXCHANGE (Range for Week Ended November 20)

STOCKS American Stock Exchange					STOCKS American Stock Exchange				
Par	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1	Par	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1
		Low High		Low High			Low High		Low High
Electric Bond & Share	5	25 1/4 24 3/4	37,700	23 1/2 Oct 38 Apr	Insurance Co of North America	5	120 1/4 115 1/2	4,250	114 1/2 Nov 147 1/2 Mar
Electronic Corp.	1	18 17 1/2	200	14 1/4 Jan 21 May	International Breweries Inc.	1	13 1/2 13 1/2	2,500	12 1/2 Aug 16 1/2 Feb
Electronic Communications	1	25 3/4 24 3/4	31,600	17 Sep 23 1/2 Nov	International Holdings Ltd.	1	29 1/2 29 1/2	600	27 1/2 Sep 34 1/4 Apr
Electronics Corp of America	1	9 3/4 8 3/4	5,800	7 1/2 Sep 16 1/2 Mar	International Petroleum Co Ltd.	5	32 1/2 32 1/2	3,600	30 1/2 Oct 45 1/2 Jan
El-Tronics Inc.	5c	1 1/4 1 1/4	9,900	1 Jan 33 1/2 May	International Products	5	17 16 3/4	6,000	10 1/2 Feb 24 Feb
Emery Air Freight Corp.	20c	28 3/4 25 1/4	4,800	19 Jan 104 Feb	International Resistance Co.	10c	19 1/2 16 1/2	80,100	7 Jan 22 1/2 Apr
Empire District Electric 5% pfd.	100	10 1/4 9 3/4	7,900	9 1/4 May 12 1/2 July	Investors Royalty	1	8 8 1/2	300	7 1/2 Nov 12 1/2 Apr
Empire Millwork Corp.	1	3 1/4 3 1/4	23,500	3 1/4 Nov 60 1/2 Mar	Iowa Public Services Co 3.90% pfd.	100	75 75	20	2 1/2 Sep 3 1/2 Mar
Equity Corp common	10c	40 1/4 40 3/4	300	40 1/4 Sep 60 1/2 Mar	Iron Fireman Manufacturing	1	17 1/2 16 1/2	5,100	14 1/2 Jan 27 1/2 May
5% convertible preferred	1	5 1/4 5 1/4	3,300	5 1/4 Nov 9 1/4 Mar	Ironrite Inc.	1	7 1/2 7 1/2	1,600	5 1/2 Jun 8 1/2 Oct
Erie Forge & Steel Corp common	1	10 1/4 10 1/4	600	10 1/4 Sep 12 1/2 July	Irving Air Chute	1	30 1/4 29 1/4	7,200	1 1/4 Jan 3 1/2 Mar
6% cum int preferred	10	9 3/4 9 3/4	1,600	9 3/4 Jun 11 1/4 Mar	Jeannette Glass Co.	1	9 3/4 8 3/4	23,600	3 1/2 Jan 10 1/2 Nov
Erie Manufacturing Co.	1	7 1/2 7 1/2	1,400	7 1/2 Nov 25 Jan	Jeune Industries Inc.	10c	12 1/2 12 1/2	29,900	7 1/2 Sep 15 1/2 Jan
Esquire Inc.	1	17 1/2 16 1/2	11,700	14 1/4 Jan 25 Jan	Jupiter Oils Ltd.	15c	1 1/4 1 1/4	39,700	1 1/4 Oct 3 1/2 Mar
Eureka Corporation Ltd.	\$1 or 25c	16 1/2 17 1/2	60	14 1/4 Jan 25 Jan	Kaiser Industries Corp.	4	15 1/4 14 1/4	20,600	12 1/2 Mar 20 1/2 July
Eureka Pipe Line	10	16 1/2 17 1/2	60	14 1/4 Jan 25 Jan	Kaltman (D) & Company	50c	4 1/4 4 1/4	70,800	4 1/4 Jun 8 Jan
F					Kansas Gas & Electric 4 1/2% pfd.	100	4 1/4 4 1/4	300	9 1/2 Nov 10 1/2 Mar
Fabrex Corp.	1	10 1/4 10 1/4	3,900	9 3/4 Sep 14 Aug	Katz Drug Company	1	28 1/2 28 1/2	8,950	28 Sep 36 1/2 Jan
Factor (Max) & Co class A	1	24 1/2 24 1/2	8,900	12 1/2 Jan 27 1/2 Nov	Kaweco Chemical Co.	25c	38 1/4 34 1/2	2,000	30 Jan 46 1/2 Apr
Fairchild Camera & Instrument	1	250 1/2 228 2/5	13,000	50 1/4 Jan 265 Nov	Kaweco (Del.)	5	15 15 1/2	500	12 1/2 Jan 18 1/2 July
Falardo Eastern Sugar Associates	1	14 3/4 14 3/4	500	14 July 18 1/2 Jan	Kay Jewelry Stores Inc.	1	19 19 1/2	400	19 Nov 20 1/2 Nov
Common shs of beneficial int.	1	14 3/4 14 3/4	500	14 July 18 1/2 Jan	Kidde (Walter) & Co.	2.50	16 1/2 16 1/2	2,000	14 1/2 Jan 22 1/2 May
5% preferred	30	18 1/2 18 1/2	1,600	18 1/2 Jan 19 1/2 Nov	Kin-Ark Oil Company	10c	2 1/2 2 1/2	15,500	1 1/2 Sep 3 1/2 Feb
Fanny Farmer Candy Shops Inc.	1	5 1/4 5 1/4	9,100	5 1/4 Nov 8 Feb	Kingsford Company	1.25	2 1/2 2 1/2	3,000	1 1/2 Jan 3 1/2 Mar
Faraday Uranium Mines Ltd.	1	4 3/4 4 3/4	25,100	4 3/4 Jan 8 Feb	Kingston Products	20c	2 1/2 2 1/2	10,600	2 1/2 Nov 4 1/2 Jan
Fargo Oils Ltd.	1	5 1/4 5 1/4	4,000	5 1/4 Nov 8 Feb	Kirkland Minerals Corp Ltd.	1	17 1/4 17 1/4	4,200	14 1/2 Jan 20 1/2 July
Farmington Petroleum Corp.	1	11 3/4 11 3/4	19,200	11 3/4 Jan 14 1/2 Jul	Klein (S) Dept Stores Inc.	1	21 21 1/2	100	17 Jan 23 1/2 Apr
Filmways Inc.	25c	11 3/4 11 3/4	4,500	11 3/4 Jan 14 1/2 Jul	Kleinert (I B) Rubber Co.	5	22 1/2 22 1/2	300	20 July 23 1/2 Apr
Financial General Corp.	10c	8 1/2 8 1/2	600	8 1/2 Jan 18 1/2 Oct	Knott Hotels Corp.	7.50	14 1/2 13 1/2	800	12 1/2 Feb 14 1/2 Mar
Firth Sterling Inc.	2.50	14 1/4 14 1/4	25,500	14 1/4 Jan 17 1/2 Nov	Kobacker Stores	33 1/2 c	5 1/4 5 1/4	1,500	5 1/2 Nov 12 Mar
Fishman (M H) Co Inc.	1	17 1/2 17 1/2	150	17 1/2 Nov 180 Nov	Kropf (The) Forge Co.	1	5 1/4 5 1/4	1,500	5 1/2 Nov 12 Mar
Flying Tiger Line Inc.	1	17 1/2 17 1/2	150	17 1/2 Nov 180 Nov	Krueger Brewing Co.	1	5 1/4 5 1/4	1,500	5 1/2 Nov 12 Mar
Ford Motor of Canada	1	17 1/2 17 1/2	150	17 1/2 Nov 180 Nov	L				
Ford Motor Co Ltd.	1	17 1/2 17 1/2	150	17 1/2 Nov 180 Nov	L'Aiglon Apparel Inc.	1	8 1/4 8 1/4	500	5 1/2 Jan 9 Mar
American dep rets ord reg	\$1	15 3/4 14 3/4	28,000	6 1/2 Jan 15 1/2 Nov	La Consolidada S A	75 pesos	10 3/4 10 3/4	1,200	10 3/4 Nov 15 1/2 Jan
Fox Head Brewing Co.	1.25	13 1/4 13 1/4	8,900	1 1/4 Oct 3 Mar	Lake Shore Mines Ltd.	1	4 1/2 4 1/2	1,600	4 1/2 Oct 6 1/2 May
Fresnillo (The) Company	1	4 1/2 4 1/2	3,000	4 1/2 Jan 5 1/2 Oct	Lakey Foundry Corp.	1	5 1/4 5 1/4	3,500	5 1/4 Nov 8 1/2 Mar
Fuller (Geo A) Co.	5	48 46	3,800	34 1/2 Jan 51 Oct	Lamb Industries	3	4 1/2 4 1/2	11,400	3 1/2 Jun 5 Jan
G					Lambson Corp of Delaware	5	15 1/2 15 1/2	800	15 Oct 19 1/2 Jan
Gatineau Power Co common	1	39 39	400	35 Sep 48 May	Lambson & Sessions Co.	10	27 1/2 27 1/2	200	25 1/2 Jan 35 1/2 July
5% preferred	100	39 39	400	35 Sep 48 May	Lanston Industries Inc.	5	7 1/2 7 1/2	1,000	6 1/2 Nov 9 1/2 Aug
Gellman Mfg Co.	1	3 1/4 3 1/4	4,600	2 3/4 Aug 4 1/2 Jan	LaSalle Extension University	5	11 11	200	9 1/2 Jun 13 1/2 Mar
General Alloys Co.	1	3 1/4 3 1/4	1,700	1 1/4 Jan 1 1/2 Nov	Lefcourt Realty Corp.	25c	54 1/2 54 1/2	57,500	26 1/2 Aug 58 Nov
General Builders Corp common	1	5 1/2 5 1/2	3,400	4 1/4 July 8 1/2 Aug	Leonard Refineries Inc.	3	5 1/2 5 1/2	42,900	4 1/2 Jan 14 1/2 Mar
5% convertible preferred	25	20 1/2 19 1/2	44,500	15 1/2 Sep 24 1/2 Oct	Le Tourneau (R G) Inc.	1	14 1/2 13 1/2	5,700	10 1/2 Jun 17 1/2 July
General Development Corp	1	20 1/2 19 1/2	44,500	15 1/2 Sep 24 1/2 Oct	Liberty Fabrics of N Y com	1	6 1/2 6 1/2	2,200	6 1/2 Jan 7 1/2 Aug
American dep rets ord reg	\$1	30 1/4 27 1/4	5,000	26 1/2 Oct 37 Feb	Lithium Corp of America Inc.	10	10 3/4 10 1/4	13,500	10 3/4 Oct 25 1/2 Jan
General Fireproofing	5	17 1/2 17 1/2	3,100	17 1/2 Jan 19 1/2 Nov	Locke Steel Chain	5	22 1/2 22 1/2	725	20 Jan 31 1/2 May
General Indus Enterprises	50c	13 1/4 13 1/4	19,800	12 1/2 Nov 27 1/2 Mar	Lodge & Shipley (The) Co.	1	1 1/2 1 1/2	7,900	1 1/2 Jan 3 1/2 Mar
General Plywood Corp.	1	3 1/4 3 1/4	4,200	3 1/4 Nov 6 1/2 Jan	Longines-Wittnauer Watch Co.	1	13 13	800	12 1/2 Sep 20 Mar
General Stores Corporation	1	34 1/2 33 1/2	25,100	29 Aug 45 1/2 Sep	Louisiana Land & Exploration	30c	49 1/2 49 1/2	15,100	45 1/2 Oct 62 1/2 Nov
General Transistor Corp.	1	10 1/2 10 1/2	2,900	10 1/2 Sep 10 1/2 Sep	Lunkheimer (The) Co.	2.50	30 30 1/2	250	37 1/2 Jan 34 Jan
Genung's Incorporated	1	89 89	25	87 Sep 97 Feb	Lynch Corp	2	11 11	2,700	10 1/2 Nov 15 1/2 July
Georgia Power 5% preferred	1	10 3/4 10 3/4	10,300	10 3/4 Jan 11 1/2 Mar	M				
54.60 preferred	1	10 3/4 10 3/4	10,300	10 3/4 Jan 11 1/2 Mar	Macfadden Publications Inc.	1	25 1/2 24 1/2	3,600	16 1/2 Jan 14 Aug
Giant Yellowknife Gold Mines	1	12 1/4 11 1/2	300	11 1/2 Oct 13 1/2 Apr	Mack Trucks Inc warrants	1	25 1/2 24 1/2	3,600	16 1/2 Jan 14 Aug
Gilbert (A C) Co.	1	14 1/2 14 1/2	600	14 1/2 Jan 15 Jan	Magellan Petroleum Corp.	10c	3 1/4 3 1/4	19,200	3 1/4 Nov 2 1/2 Apr
Glenmore Distilleries class B	1	22 1/4 22 1/4	2,300	20 1/2 Jan 27 1/2 Jun	Mages Sporting Goods	10c	1 1 1	10,200	1 1/2 Jan 1 1/2 Apr
Globe Union Co Inc.	5	22 1/4 22 1/4	2,300	20 1/2 Jan 27 1/2 Jun	Magna Oil Corporation	50c	9 3/4 9 3/4	3,700	7 1/2 Oct 19 1/2 Mar
Gobel (Adolf) Inc.	1	5 1/4 5 1/4	3,500	5 1/4 Nov 5 1/2 Oct	Maine Public Service Co.	7	21 1/4 21 1/4	600	21 Jun 24 1/2 Mar
Gold Seal Products Corp of A.	10c	5 1/4 5 1/4	14,900	5 1/4 Nov 5 1/2 Oct	Mangel Stores	1	29 3/4 29 3/4	1,800	23 1/2 Jun 31 Oct
Goldfield Consolidated Mines	1	18 1/2 18 1/2	1,000	18 Nov 24 Jan	Mansfield Tire & Rubber new	2.50	16 1/2 16 1/2	4,400	15 1/2 Sep 22 1/2 Mar
Goodman Manufacturing Co.	16 1/2	33 1/2 33 1/2	200	29 1/2 Jun 35 1/2 Feb	Marconi International Marine	21	25 23 1/2	3,500	5 1/2 Mar 6 1/2 July
Gorham Manufacturing	4	12 1/2 12 1/2	2,300	10 1/2 Sep 16 1/2 May	Massey-Ferguson Ltd.	1	12 3/4 11 3/4	22,400	10 1/2 Jan 17 1/2 Jun
Grand Rapids Varnish	1	21 1/4 21 1/4	4,500	2 1/2 Sep 3 1/2 May	Mauls Industries Inc.	3	30 30	500	8 1/2 Jan 18 1/2 Mar
Gray Manufacturing Co.	5	13 1/4 13 1/4	14,900	1 1/4 Oct 3 1/2 May	McKee (A G) & Co.	1	29 27	1,70	



## AMERICAN STOCK EXCHANGE (Range for Week Ended November 20)

STOCKS

American Stock Exchange

Par

Friday Last Sale Price

Week's Range of Prices

Sales for Week Shares

Range Since Jan. 1

Low

High

Low

High

National Union Electric Corp.

30c

3 3/4

3 3/8

6,600

2 1/2 Jan

4 1/2 May

Nestle-Le Mur Co.

1

19 1/2

17 1/2 19 1/2

2,100

13 1/2 Jan

23 July

New England Tel & Tel (new)

20

35 1/2

35 1/2 36 1/2

8,500

35 1/2 Nov

38 1/2 Oct

New Haven Clock & Watch Co.

1

2 1/4

2 2/8

9,900

1 1/2 Feb

5 1/2 Mar

New Idria Min & Chem Co.

50c

7 1/2

7 1/2 7 1/2

12,300

7 1/2 Jan

1 1/4 Mar

New Jersey Zinc

25c

26 1/2

25 3/8 27

13,200

24 1/2 Sep

30 3/4 Mar

New Mexico & Arizona Land

1

13 1/2

13 1/2 13 1/2

1,700

12 Sep

22 1/2 Mar

New Pacific Coal & Oils Ltd.

20c

5 1/2

5 1/2 5 1/2

51,700

1 1/2 Nov

1 1/2 Mar

New Park Mining Co.

1

1 1/4

1 1/4 1 1/4

5,700

1 1/2 Jan

3 1/2 Jun

New Process Co.

1

165

165 168

40

110 Feb

215 Oct

New Superior Oils

1

1 1/2

1 1/2 1 1/2

2,300

1 1/2 Nov

1 1/2 Feb

New York Auction Co.

36 1/2

36 1/2

36 1/2 36 1/2

800

17 1/2 Jan

36 3/4 Nov

New York & Honduras Rosario

3.33 1/4

38

29 1/2 40

3,800

22 Feb

40 Nov

New York Merchandise

10

17 1/2

17 1/2 17 1/2

34 3/4 Aug

17 1/2 Feb

34 3/4 Aug

Nickel Rim Mines Ltd.

1

1 1/2

1 1/2 1 1/2

14,600

1 1/2 Sep

1 1/4 Mar

Nipissing Mines

1

1 1/2

1 1/2 1 1/2

1,700

1 1/2 Sep

2 1/2 Mar

Noma Lites Inc.

1

10 1/2

9 3/4 10 3/4

7,300

9 3/4 Nov

14 1/2 Feb

Norfolk Southern Railway

1

5 1/4

5 1/4 5 1/4

3,700

5 1/4 Nov

8 1/2 Feb

North American Cement class A

10

36

35 3/8 36 1/2

2,100

33 Jan

40 1/2 Feb

Class B

10

36

37 1/4 37 1/4

100

33 1/2 Jan

40 1/2 Feb

North American Royalties Inc.

1

2 1/2

2 1/2 2 1/2

3,700

2 1/2 Oct

5 1/2 Mar

North Canadian Oils Ltd.

25

2 1/2

2 1/2 2 1/2

19,400

2 1/2 Oct

4 1/2 Feb

Northeast Airlines

1

5 1/4

5 1/4 5 1/4

4,600

5 1/2 Sep

8 1/4 Feb

North Penn RR Co.

50

68

68 68

50

66 Oct

74 1/2 May

Northern Ind Pub Serv 4 1/4 pfd.

100

81

81 83

60

79 Sep

89 1/4 Mar

North Rankin Nickel Mines Ltd.

1

1 1/2

1 1/2 1 1/2

29,400

1 Sep

2 1/2 May

Northspan Uranium Mines Ltd.

1

1 1/2

1 1/2 1 1/2

24,500

1 1/2 Nov

2 1/2 Jan

Warrants

1

1 1/2

1 1/2 1 1/2

42,400

1 1/2 Nov

1 1/2 Jan

Nuclear Corp of Amer A (Del.)

10c

2 1/2

2 1/2 2 1/2

14,300

1 1/2 Jan

4 1/2 Jan

O

Occidental Petroleum Corp.

20c

4 1/2

3 3/4 4 1/2

114,000

3 1/2 July

5 1/2 Aug

Ogden Corp.

50c

20 1/2

20 1/2 21 1/2

21,100

18 1/2 Jan

26 1/2 May

Ohio Brass Co.

1

33 1/2

33 33 1/2

1,000

33 Sep

40 1/2 Mar

Ohio Power 4 1/2% preferred

100

89

89 89

40

86 1/2 Oct

98 1/2 Mar

Okalita Oils Ltd.

90c

1 1/2

1 1/2 1 1/2

1,500

1 1/2 Nov

1 1/2 Jan

Old Town Corp common

1

3 1/2

2 1/2 4 1/2

5,300

2 1/2 Nov

4 1/2 Feb

40c cumulative preferred

7

4

4 4 1/4

6,100

4 Nov

5 1/2 May

Okelec Copper Co Ltd Amer shares

10c

72 1/2

71 1/2 73 1/2

600

65 Oct

80 Mar

Okelec Mfg Corp.

5

17 1/2

17 1/2 17 1/2

200

15 1/2 Apr

21 July

Overseas Securities

1

22 1/2

23 23

600

16 1/2 Jan

23 Nov

Oxford Electric Corp.

1

7 1/2

7 1/2 7 1/2

3

5 1/2 Jan

10 Mar

P

Pacific Clay Products

10

36 1/4

36 29 1/2 36 1/4

600

28 Apr

42 1/2 Mar

Pacific Gas & Electric 6% 1st pfd.

25

29 1/2

29 1/2 29 1/2

4,300

28 1/2 Sep

32 Apr

5 1/2% 1st preferred

25

26 1/2

26 1/2 26 1/2

800

25 1/4 Sep

29 1/2 Jan

5% 1st preferred

25

25 1/2

24 1/2 25 1/2

800

24 Oct

27 1/2 Jan

5% redeemable 1st preferred

25

24 1/2

24 1/2 24 1/2

2,400

22 1/2 Sep

26 Jan

5% redeemable 1st pfd series A

25

24

24 24 1/2

1,400

22 1/2 Sep

26 1/2 Jan

4.50% redeemable 1st preferred

25

23 1/2

23 1/2 23 1/2

700

22 1/2 Oct

26 Jan

4.50% redeemable 1st preferred

25

22 1/2

21 1/2 22 1/2

600

20 1/2 Jun

23 Jan

4.36% redeemable 1st preferred

25

21 1/2

21 1/2 21 1/2

300

20 1/2 Sep

23 Jan

Pacific Lighting \$4.50 preferred

1

86

85 87 1/2

270

83 Sep

95 1/2 Mar

\$4.40 dividend preferred

1

83 1/4

83 1/4

50

81 1/2 Oct

91 1/2 Mar

\$4.75 conv dividend preferred

1

90 3/4

90 3/4

10

90 Jun

100 Feb

\$4.75 conv dividend preferred

1

82 1/2

81 3/4 82 1/2

330

80 Sep

90 1/2 Mar

Pacific Northern Airlines

1

4 1/4

4 1/4 4 1/4

4,300

3 3/4 Jan

6 1/4 Apr

Pacific Petroleum Ltd.

1

11 1/2

11 1/2 12 1/2

39,600

11 1/2 Sep

19 1/2 Jan

Warrants

1

8 1/2

8 1/2 9 1/4

5,200

7 1/2 Sep

13 1/2 Apr

Pacific Power & Light 5% pfd.

100

97

97 97

125

96 1/2 Oct

102 Mar

Paddington Corp class A

1

18 1/4

18 1/4 19

3,600

16 1/2 Oct

21 1/2 Oct

Pancoastal Petroleum (C A) vtc.

2 Bol

29 1/2

29 1/2 30 1/2

2,500

27 1/2 Sep

37 1/2 Mar

Pantepec Oil (C A) Amer shares

1 Bol

2 1/4

2 1/4 2 1/2

39,100

2 1/4 Oct

5 1/2 Jan

Park Chemical Company

1

1 1/4

1 1/4 1 1/4

10,700

1 1/4 Oct

2 1/4 Jan

Parker Pen Co class A

2

9 1/4

9 1/4 9 1/2

1,500

4 1/2 Jan

18 Feb

Class B

2

15 1/2

15 1/2 16

400

14 1/2 Jan

17 1/2 Aug

Parkinson-Aetna Corp

1

11 1/4

11 1/4 11 1/2

7,100

8 1/4 Jan

14 1/2 May

Patino of Canada Ltd

2

3 1/4

3 1/4 4

2,900

3 1/2 Oct

5 1/2 Jan

Peninsular Metal Products

1

8 1/4

8 8 1/2

3,900

7 1/2 Jan

14 1/2 May

Penn Traffic Co.

2.50

9 1/4

8 3/4 9 3/4

1,600

6 1/2 Jan

9 1/2 Mar

Pep Boys (The)

1

9 1/4

66 1/4 67

300

60 1/2 Jan

75 1/2 July

Pepperell Manufacturing Co (Mass.)

20

38 1/2

35 1/2 38 1/2

1,900

22 1/2 Jan

38 1/2 Nov

Perfect Circle Corp.

2.50

1

1 1 1/2

5,200

1 1/2 Sep

1 1/2 Mar

Philips Electronics & Pharmaceutical Industries

5

41 1/2

41 1/2 44 1/2

8,600

23 1/2 Jan

50 1/2 July

Philippine Long Dist Tel Co.

10 pesos

6

6 6 1/4

900

5 1/4 Apr

7 1/2 Feb

Phillips Screw Co.

10c

15 1/2

6 6 1/2

2,300

4 1/2 Jan

8 1/2 Jan

Phoenix Steel Corp (Del)

4

15 1/2

15 15 1/2

9,000

12 1/2 Jan

19 1/2 Feb

Plasecki Aircraft Corp.

1

8 1/2

8 1/2 10 1/4

8,800

8 1/4 Nov

14 1/2 May

Pierce Industries Inc.

1

11 1/2

11 1/2 12 1/2

4,300

9 1/2 Jan

15 1/2 Apr

Pittsburgh & Lake Erie

50

83 1/2

85 85

550

83 1/2 Feb

98 1/2 Mar

Pittsburgh Railways Co.

1

12 1/2

11 1/2 12 1/2

800

10 1/4 Jan

14 1/2 Sep

Plastic Materials & Polymers Inc.

10c

46

42 1/2 46 1/2

700

32 Jan

67 Jan

Pneumatic Scale

10

2 1/4

2 1/4 2 1/2

1,700

2 1/4 Nov

4 1/2 Jan

Polaron Products class A

1

15

15 16

1,600

14 1/2 Sep

21 1/2 May

Powderell & Alexander Inc (Del)

2.50

10

10 10 1/4

1,600

10 Nov

13 1/2 Jan

Power Corp of Canada

1

54 1/2

54 1/2 57 1/2

400

55 1/2 Nov

72 1/2 Mar

Prairie Oil Royalties Ltd.

1

2 1/2

2 1/2 3 1/2

5,800

2 Sep

4 1/2 Apr

Pratt & Lambert Co.

1

67

68 68 1/2

200

61 1/2 Jan

83 Jan

Prentice-Hall Inc

1

37 1/2

35 1/2 38

9,400

15 1/2 Jan

40 Oct

Reston East Dome Mines Ltd.

1

5 1/2

5 1/2 6 1/2

16,200

4 1/2 Sep

8 1/2 Mar

Progress Mfg Co Inc.

1

18 1/2

18 18 1/2

2,800

14 1/2 Jan

21 Mar

Prophet (The) Company

1

16 1/2

16 1/2 16 1/2

300

10 1/4 Jan

17 1/2 Oct

Providence Gas

1

10

9 1/2 10

2,100

9 1/2 Oct

11 1/2 Jan

Public Service of Colorado

100

82 1/2

82 1/2 83

375

80 1/2 Sep

90 Jan

4 1/4% cumulative preferred

100

33 1/4

34 1/2 34 1/2

900

32 Oct

44 Feb

Puerto Rico Telephone Co.

20c

27 1/2

27 1/2 28 1/4

1,100

18 1/2 Jan

28 1/2 Oct

Puget Sound Pulp & Timber

3

23 1/2

21 1/2 26 1/2

35,900

18 1/2 Oct

26 1/2 Nov

Pyle-National Co (new)

5

23 1/2

21 1/2 26 1/2

35,900

18 1/2 Oct

26 1/2 Nov

Q

Quebec Lithium Corp.

1

3 1/2

2 1/2 3 1/2

5,300

2 1/2 Oct

8 Mar

R

Ramo Investment Co.

1

29

29 1/2 29 1/2

100

23 1/2 Jun

29 1/2 Nov

Rapid-American Corp

1

39 1/2

38 1/2 39 1/2

4,200

27 1/2 Aug

47 1/2 Oct

Rath Packing Co.

10

24

23 1/2 26 1/2

3,300

19 1/2 Jun

31 Oct

Raymond International Inc (new)

3.33

22 1/2

20 22 1/2

9,500

18 1/2 Nov

22 1/2 Nov

Reading Tube Corp common

1

10 1/4

10 1/4 10 1/2

1,200

10 1/4 Oct

14 1/2 Nov

\$1.25 convertible preferred

20

21 1/2

21 1/2 22

200

20 Sep

25 Mar

Real Estate Investment Trust of America

1

12 1/2

12 1/2 12 1/2

600

12 1/2 Oct

13 1/2 Oct

Reda Pump Co.

1

21 1/2

21 1/2 21 1/2

100

18 Apr

22 Jan

Reeves Soundcraft Corp.

5c

10

8 1/2 10 1/4

72,200

7 1/2 Sep

12 1/2 Jul

Reinsurance Investment Corp.

1

4 1/2

4 1/2 5 1/2

8,200

4 1/2 Nov

5 1/2 Nov

Reis (Robert) & Co.

1

1 1/2

1 1/2 1 1/2

4,100

3 1/4 Jan

3 1/4 Mar

Reiter-Postor Oil Corp.

50c

16

16 16

16,500

1 1/2 Nov

1 1/2 Mar

Reliance Insurance Co.

10

44 1/2

44 1/2 46 1/2

1,625

41 1/2 Sep

54 1/2 Jan

Remington Arms Co Inc.

1

11 1/2

11 1/2 12 1/2

3,600

11 1/2 Jan

14 1/2 Jul

Republic Foll Inc.

1

23 1/4

22 25

4,300

19 1/2 Nov

36 1/2 Jul

Republic Industrial Corp.

1

7

6 1/2 7 1/2

7,000

6 1/2 Oct

9 1/2 Mar

Resistoflex Corp.

1

26 1/4

26 26 1/2

5,100

22 Oct

46 Apr

Rico Argentine Mining Co.

50c

2 1/2

2 1/2 2 1/2

300

2 Sep

3 1/2 Jan

Ridgeway Corp.

1

8 1/2

8 1/2 8 1/2

200

8 1/2 Nov

12 1/2 Mar

Ex-Liquidating distribution

1

4 1/2

4 4 1/4

2,600

3 1/2 Jan

5 1/2 Apr

Rio Grande Valley Gas Co.

1

22 1/2

20 1/2 24 1/2

17,600

13 Jul

24 1/2 Aug

Robinson Technical Products Inc.

20c

77 1/4

77 1/4 78 1/4

100

76 1/2 Sep

86 1/2 Jan

Rocheach (I) & Sons Inc class A

50c

4 1/2

4 1/2 4 3/4

10,000

4 1/2 Nov

7 1/2 May

Rolls Royce Ltd.

1

6

6 6 1/2

400

6 Aug

7 1/2 Aug

Amer dep rets ord regis.

21

4 1/2

4 1/2 4 1/2

400

4 1/2 Nov

8 1/2 Jan

Roosevelt Field Inc.

1.50

4 1/2

4 1/2 4 1/2

9,800

4 1/2 Oct

6 1/2 Mar

Roxbury Carpet Company

1

17 1/2

17 1/2 17 1/2

1,300

16 1/2 Nov

20 1/2 Jan

Royal American Corp.

50c

4 1/2

3 1/2 4 1/2

4,500

3 Mar

7 1/4 Jan

Royalite Oil Co Ltd.

1

6 1/2

6 1/2 6 1/2

6,300

6 1/2 Nov

12 1/2 Jan

Rugsacks Fifth Avenue

1.25

3 1/2

3 1/2 3 1/2

1,400

2 1/2 Jan

5 1/2 Jan

S

Russell (The P C) Company

1

3 1/2

3 1/2 3 1/2

6,700

2 1/2 Sep

6 1/2 Mar

Ryan Consolidated Petroleum

1

3 1/2

3 1/2 3 1/2

2,500

3 1/2 Oct

6 1/4 Feb

Ryerson & Haynes

1

4 1/4

4 1/4 4 1/4

4,100

3 1/2 Jan

6 1/2 Jun

St Lawrence Corp Ltd.

18

17 1/4

18 18

1,900

16 1/4 Sep

20 1/2 Mar

Salem-Brosius Inc.

2.50

14 1/2

13 1/4 14 1/2

8,500

13 1/4 Nov

24 1/2 Mar

San Carlos Milling Co Ltd.

16 pesos

7 1/2

7 1/2 7 1/2

200

7 Mar

11 1/2 Apr

San Diego Gas & Electric Co.

1

20 1/2

19 1/4 20 1/2

200

18 1/2 Jun

22 July

5% series preferred

20

17 1/2

17 1/2 18 1/4

300

17 1/2 Nov

20 Apr

4 1/2% series preferred

20

21 1/2

21 1/2 21 1/2

100

20 Sep

23 1/2 Mar

4.40% series preferred

20

21 1/2

21 1/2 21 1/2

100

20 Sep

23 1/2 Mar

5.60% series preferred

20

21 1/2

21 1/2 21 1/2

100

20 Sep

23 1/2 Mar

Sapphire Petroleum Ltd.

1

1 1/2

1 1/2 1 1/2

33,400

1 1/2 Nov

1 1/2 May

Sarcee Petroleum Ltd.

50c

1 1/2

1 1/2 1 1/2

600

1 Sep

1 1/2 May

Savoy Oil Inc (Del)

25c

10 1/2

10 10 1/2

1,500

7 1/2 Jan

14 Aug

Saxon Paper Corp.

25c

5 1/4

5 1/4 5 1/4

1,500

5 1/4 Jan

8 1/4 Mar

Sayre & Fisher Co.

1

5 1/2

5 1/2 5 1/2

4,700

5 Nov

7 1/2 Jan

Sayre-Rainbow Oil Co Ltd.

3.50

6 1/4

6 1/4 6 1/2

13,600

6 1/4 Nov

14 1/2 Feb

Seaboard Allied Milling Corp.

1

6 1/2

x6 7

1,100

5 Jan

10 1/2 Nov

Seaboard Plywood & Lumber

1

10

9 1/2 10 1/2

11,600

6 1/2 Sep

10 1/2 Nov

Seaboard Western Airlines

1

8

8 8 1/4

7,400

8 Sep

14 1/2 Apr

Seaport Metals Inc.

10c

3 1/2

3 1/2 3 1/2

2,600

2 1/2 Jan

6 1/2 Mar

Securities Corp General

1

4

4 4 1/2

2,300

1 1/2 Jan

5 1/2 Apr

Security Freehold Petroleum

1

4 1/4

4 4 1/2

3,400

3 1/2 Sep

7 1/2 Jan

Seeburg (The) Corp.

1

19 1/4

15 1/2 19 1/2

69,700

13 Sep

20 1/2 May

Seeman Bros Inc.

3

20 1/2

20 21 1/2

5,600

19 1/2 Jul

24 1/2 July

Sentry Corp

10c

8 1/2

8 1/2 8 1/2

8,900

7 1/2 Sep

1 1/2 Mar

Serrick Corp class B

1

12 1/2

12 1/2 13

600

12 Mar

15 1/2 Oct

Servo Corp of America

1

21 1/2

21 1/2 24 1/2

7,600

14 1/2 Feb

43 1/2 Mar

Servomechanisms Inc.

20c

10 1/2

9 1/2 12

14,300

9 Feb

18 1/2 Feb

Seton Leather Co.

1

7 1/2

7 1/2 7 1/2

2,600

6 1/2 Jan

8 1/2 Mar

Shattuck Denn Mining

5

29 1/2

29 1/2 30 1/2

4,500

29 Sep

36 1/2 Jan

Shawinigan Water & Power

1

3

3 3 1/2

For footnotes, see page 33.



## AMERICAN STOCK EXCHANGE (Range for Week Ended November 20)

STOCKS American Stock Exchange	Friday Last Sale Price	Week's Range of Prices Low High	Sales for Week Shares	Range Since Jan. 1 Low High
Tri-Continental warrants-----	25 3/4	25 1/4 25 3/4	9,400	25 1/4 Nov 31 3/4 Aug
True Temper Corp-----10	20 1/2	20 1/4 20 3/4	1,600	19 Jan 24 Jun
<b>U</b>				
Unexcelled Chemical Corp-----5	22	18 3/4 22 1/2	34,700	7 3/4 Jan 22 1/2 Nov
Union Gas Co of Canada-----	---	---	---	16 1/2 Sep 20 1/4 Aug
Union Investment Co-----4	---	11 11	200	10 Feb 12 1/2 Aug
Union Stock Yards of Omaha-----20	---	28 3/4 28 3/4	100	23 1/2 Jan 28 3/4 Sep
United Aircraft Products-----50c	6 1/4	6 1/4 6 3/4	3,100	6 Sep 10 3/4 Apr
United Asbestos Corp-----1	5 1/4	4 1/2 5 1/4	16,200	4 1/2 Sep 7 1/4 Jan
United Canso Oil & Gas Ltd vtc-----1	1 1/2	1 1/2 1 1/2	8,300	1 1/2 Sep 2 1/2 Jan
United Cuban Oil Inc-----10c	1/4	1/4 1/4	11,800	1/4 Sep 3/4 Jan
United Elastic Corp-----	45	45 45	700	35 Feb 50 1/4 Aug
United Improvement & Investing-----2.60	6 1/2	6 1/2 7	1,700	6 1/2 Sep 8 1/4 Oct
United Milk Products-----5	---	5 5 5 1/2	700	4 1/2 Feb 11 1/2 Mar
United Molasses Co Ltd-----	---	---	---	---
Amer dep rcts ord registered-----10s	---	---	---	4 1/2 May 5 1/4 Sep
United N J RR & Canal-----100	17 1/2	17 1/2 17 1/2	100	17 1/2 Nov 190 May
United Pacific Aluminum-----1	18 1/2	18 1/2 19 3/4	2,200	16 1/2 Mar 27 3/4 Aug
U S Air Conditioning Corp-----50c	4 3/4	4 3/4 4 7/8	1,900	4 1/2 July 7 3/4 Jan
U S Ceramic Tile Co-----1	8 3/4	8 3/4 8 7/8	600	8 3/4 Nov 13 3/4 Mar
U S Foil new class B-----1	38 3/4	36 1/2 38 3/4	58,300	35 Nov 45 1/2 Oct
U S Rubber Reclaiming Co-----1	---	8 1/2 8 1/2	200	8 3/4 Oct 12 1/4 Aug
United Stores Corp-----50c	---	4 1/2 4 1/2	600	2 1/2 Jan 14 Feb
Universal American Corp-----25c	5 3/4	5 5 5 1/2	20,300	1 3/4 Jan 9 1/2 Mar
Universal Consolidated Oil-----10	36	36 37 3/4	2,600	35 1/2 Nov 53 Jan
Universal Controls Inc-----25c	20 3/4	17 1/2 20 3/4	279,200	15 1/2 Jun 20 3/4 Nov
Universal Insurance-----15	34 1/2	34 1/2 35	90	30 Jan 36 3/4 Sep
Universal Marion Corp (Fla)-----14	17 1/2	17 1/2 18 1/2	8,800	13 3/4 Jan 22 1/2 May
Utah-Idaho Sugar-----5	7 1/2	7 1/2 7 3/4	3,000	6 1/2 Jan 8 Feb

<b>V</b>				
Valspar Corp-----1	10	9 1/4 10 1/4	5,100	6 Jan 16 1/2 July
Van Norman Industries warrants-----	---	4 1/2 5 1/4	3,600	4 1/4 Jan 7 1/4 July
Victoreen (The) Instrument Co-----1	11 1/2	11 1/2 12 3/4	20,500	6 1/2 Feb 19 1/2 May
Vinco Corporation-----1	3 1/4	3 1/4 3 1/2	2,900	2 3/4 Sep 5 1/4 Mar
Virginia Iron Coal & Coke Co-----2	5 3/4	5 1/4 5 3/4	18,800	3 3/4 Jan 8 3/4 Jun
Vita Food Products-----25c	---	13 13 3/4	700	13 Nov 19 1/2 Jan
Vost Manufacturing-----	---	10 10 1/2	400	9 1/4 Jan 13 1/2 Mar
Vornado Inc-----10c	14 3/4	14 1/2 15 1/4	5,300	9 1/4 Jan 16 Oct

<b>W</b>				
Waco Aircraft Co-----	---	4 3/4 6	1,100	2 1/2 Jan 14 1/4 Mar
Wagner Baking voting trust cts-----	---	3 3/4 3 3/4	800	2 1/2 Jan 5 1/4 Mar
7% preferred-----100	---	73 1/4 74	30	71 Feb 80 May
Waitt & Bond Inc common-----1	2 5/8	2 5/8 2 5/8	100	2 5/8 Jan 3 1/2 Feb
\$2 cumulative preferred-----30	---	---	---	21 Sep 29 1/2 Feb
Walham Precision Instrument Co-----1	2 3/4	2 3/4 3 1/4	61,000	1 1/2 Jan 4 3/4 Mar
Webb & Knapp Inc common-----10c	1 3/4	1 3/4 1 1/2	42,500	1 1/2 Jan 2 1/2 Mar
\$6 series preference-----	94 1/2	93 95	550	91 3/4 Nov 117 Jan
Webster Investors Inc (Del)-----5	27 1/2	27 1/2 27 1/2	300	22 Jan 31 Jun
Weiman & Company Inc-----1	3 1/2	3 1/2 3 3/4	900	3 Jan 5 1/4 Aug
Wentworth Manufacturing-----1.25	---	3 1/4 3 1/2	800	2 Jan 4 1/4 May
West Canadian Oil & Gas Ltd-----1 1/4	---	1 3/4 1 3/4	1,500	1 1/4 Oct 2 1/2 Sep
West Chemical Products Inc-----50c	---	18 18 1/2	500	16 1/2 Oct 23 July
West Texas Utilities 4.40% pfd-----100	---	84 3/4 84 3/4	10	84 Sep 91 3/4 Jan
Western Development Co-----1	3 3/4	3 3/4 3 3/4	10,100	2 1/2 Sep 3 3/4 Nov
Western Leaseholds Ltd-----	3 3/4	3 3/4 3 3/4	2,300	3 3/4 Aug 4 1/4 Apr
Western Stockholders Invest Ltd-----	---	1 1/4 1 1/4	6,000	1 1/4 Jan 3 1/2 Jan
Amer dep rcts ord shares-----1s	1/4	1/4 1/4	1,500	27 1/2 Feb 35 Mar
Western Tablet & Stationery-----	---	32 3/4 34	950	27 1/2 Sep 42 Nov
Westmoreland Coal-----20	39 1/2	39 42	200	26 Oct 31 1/4 Apr
Westmoreland Inc-----10	---	27 1/2 28	200	37 1/2 Jan 50 Nov
Weyenberg Shoe Manufacturing-----1	---	50 50	50	1 1/2 Nov 1 1/2 Jan
White Eagle International Oil Co-----10c	---	18 3/4 19 3/4	2,500	17 1/2 Jun 21 1/2 Jun
White Stag Mig Co-----1	18 3/4	17 1/2 18 3/4	800	1 1/2 Oct 4 1/4 Apr
Wichita River Oil Corp-----1	---	25 1/2 25 1/2	100	14 1/2 Jan 27 Oct
Wickes (The) Corp-----5	---	16 1/4 16 1/4	200	16 1/4 Nov 16 1/4 Nov
New common-----5	---	11 1/4 11 1/4	2,100	11 1/4 Nov 20 1/2 Mar
Williams Brothers Co-----1	11 1/4	10 3/4 11 1/4	1,700	10 3/4 Sep 16 3/4 Mar
Williams-McWilliams Industries-----10	10 3/4	3 3/4 4	1,650	3 3/4 Nov 8 1/4 Feb
Williams (R C) & Co-----1	29 3/4	28 3/4 31 1/4	6,100	13 1/4 Jan 45 1/4 Jun
Wilson Brothers common-----1	---	19 1/4 19 1/4	25	18 Sep 21 Jan
5% preferred-----25	---	---	---	85 Oct 100 Feb
Wisconsin Pwr & Light 4 1/2% pfd-----100	---	---	---	26 1/2 May 31 1/4 Aug
Wood (John) Industries Ltd-----	---	13 1/2 14 1/2	1,400	12 1/2 Jan 19 1/2 May
Wood Newspaper Machine-----1	14 1/2	21 1/4 21 3/4	200	21 1/4 Nov 26 1/2 Feb
Woodall Industries Inc-----2	43 1/2	43 1/2 45 1/2	2,400	42 Oct 68 3/4 Jan
Woodley Petroleum Co-----8	---	---	---	---
Woolworth (F W) Ltd-----	---	---	---	---
American dep rcts ord regular-----5s	---	3 3	100	6 1/2 Apr 7 1/2 May
6% preference-----21	---	1 1/2 1 1/2	6,400	1 1/4 Aug 1 3/4 May
Wright Hargreaves Ltd-----40c	22	22 22 1/2	1,900	17 1/2 Feb 29 3/4 Aug
Zale Jewelry Co-----1	8	8 8 1/2	2,300	8 Oct 9 3/4 Sep
Zapata Off-Shore Co-----50c	4 3/4	4 3/4 4 3/4	5,700	4 3/4 Nov 9 1/2 Jan
Zapata Petroleum Corp-----10c	---	---	---	---

<b>BONDS</b> American Stock Exchange				
Interest Period	Friday Last Sale Price	Week's Range or Friday's Bid & Asked Low High	Bonds Sold No.	Range Since Jan. 1 Low High
Alco Inc 5 1/2% conv subord debts 1974-----June-Dec	135	135 143	58	99 150 1/2
Delta Steel & Pump 4s inc debts 1994-----June-Dec	---	142 1/2 47	---	36 1/2 45
Appalachian Elec Power 3 1/4s 1970-----June-Dec	86 1/2	86 86 1/2	52	83 3/4 92
Bethlehem Steel 6s Aug 1 1998-----Quar-Feb	---	120	---	120 125 1/4
Boston Edison 2 3/4s series A 1970-----June-Dec	---	83 3/4 84	26	79 3/4 87 3/4
Chemoll Industries 6s debts 1973-----Feb-Aug	---	84 65	---	57 71 1/4
Chicago Transit Authority 3 1/4s 1978-----Jan-July	---	82 1/2 84	25	80 86
Delaware Lack & Western RR-----	---	---	---	---
Lackawanna of N J Division-----	---	---	---	---
1st mortgage 4s series A 1993-----May-Nov	48	48 50 1/2	24	47 56 1/2
1st mortgage 4s series B 1993-----May	---	32 34 1/4	5	32 39 3/4
Finland Residential Mtge Bank 5s 1961-----Mar-Sept	---	98 1/2	---	97 1/2 98 1/2
General Builders Corp-----	---	---	---	---
6s subord debentures 1963-----Apr-Oct	---	140 85	---	---
Guantanamo & Western RR 4s 1970-----Jan-July	20 1/4	20 1/4 20 1/4	2	20 47
Italian Power Realization Trust 6 1/2% liq tr cts-----	---	279 80	---	78 85 3/4
Midland Valley RR 4s 1963-----April-Oct	---	81 89	---	86 1/4 89
National Research Corp-----	---	---	---	---
5s convertible subord debentures 1976-----Jan-July	108	108 110	65	88 168
National Theatres & Television, Inc-----	---	---	---	---
5 1/2s 1974-----Mar-Sep	79 1/2	79 1/4 80 1/2	52	78 85
New England Power 3 1/4s 1961-----May-Nov	---	97 1/4 97 1/4	2	94 1/4 98
Nippon Electric Power Co Ltd-----	---	---	---	---
6 1/2s due 1953 extended to 1963-----Jan-July	---	110 101 1/4	---	100 103
Ohio Power 1st mortgage 3 1/4s 1968-----April-Oct	88 3/4	86 1/4 89	41	85 3/4 99
1st mortgage 3s 1971-----April-Oct	---	83 3/4 83 3/4	4	80 89
Pennsylvania Water & Power 3 1/4s 1964-----June-Dec	---	189 1/2 91 1/4	---	89 95
3 1/4s 1970-----Jan-July	---	186	---	86 90 3/4
Public Service Electric & Gas Co 6s 1998-----Jan-July	117 1/4	117 1/4 117 1/4	18	115 1/2 123
Rapid American Co 7s deb 1967-----May-Nov	96	95 1/2 97	9	93 1/4 100
5 1/4s conv subord debts 1964-----April-Oct	155	148 157	41	113 178
Safe Harbor Water Power Corp 3s 1981-----May-Nov	---	185	---	---
Sapphire Petroleum Ltd 5s conv deb '62-----Jan-July	---	165 70	---	65 78
Southern California Edison 3s 1965-----Mar-Sept	90 1/4	90 1/4 90 3/4	128	88 96 1/2
3 1/4s series A 1973-----Jan-July	---	180 83	---	80 85 1/4
3s series B 1973-----Feb-Aug	---	170	---	82 86 1/4
2 3/4s series C 1976-----Feb-Aug	---	176 80 1/2	---	75 82
3 1/4s series D 1976-----Feb-Aug	---	175 81	---	74 1/2 84
3 1/4s series E 1978-----Feb-Aug	---	84 1/2 84 1/2	1	83 3/4 93
3s series F 1979-----Feb-Aug	---	77 1/2 77 1/2	8	73 86
3 1/4s series G 1981-----April-Oct	84 1/2	84 1/2 86	12	82 1/2 91
4 1/4s series H 1982-----Feb-Aug	---	91 1/4 92	9	89 100 3/4
4 1/4s series I 1982-----Jan-Aug	---	98 1/2 98 1/2	5	98 105 1/2
4 1/4s series J 1982-----Mar-Sept	---	99 1/2 99 1/2	5	98 107 1/4
4 1/4s series K 1983-----Mar-Sept	---	98 98	4	96 105 1/2
Southern California Gas 3 1/4s 1970-----April-Oct	86 1/4	86 1/4 86 1/4	5	85 1/4 91 1/2
Southern Counties Gas (Calif) 3s 1971-----Jan-July	---	83 3/4 84	10	82 1/2 87
Southern Western Gas & Electric 3 1/4s 1970-----Feb-Aug	86 1/2	86 1/2 87 1/2	10	85 1/2 92
Wasatch Corp deb 6s ser A 1963-----Jan-July	---	98 1/2 99	11	98 103
Washington Water Power 3 1/4s 1964-----June-Dec	90 1/4	90 1/4 90 1/4	1	90 97 1/4
Webb & Knapp Inc 5s debts 1974-----June-Dec	65	65 66 3/4	13	61 1/4 75
West Penn Traction 5s 1960-----June-Aug	---	129 1/2 100 1/4	---	99 101 1/2

## Foreign Governments and Municipalities

Baden (Germany) 7s 1951-----Jan-July	120	---	---	---
Central Bk of German State & Prov Banks-----	---	---	---	---
6s series A 1952-----Feb-Aug	181	---	180	180
6s series B 1951-----April-Oct	175	---	180	180
Danzig Port & Waterways 6 1/2s 1952-----Jan-July	16 1/2	16 1/2	2	16 3/4 19
German Savings Banks and Clearing Assn-----	---	---	---	---
Debt Adjustment debts-----	---	---	---	---
5 1/4s series A 1967-----Jan-July	190	---	93 1/2	95
4 1/2s series B 1967-----Jan-July	194 1/2	---	90	90
Hanover (Prov) 6 1/2s 1949-----Feb-Aug	120	---	---	---
Maranhao stamped (Plan A) 2 1/4s 2008-----May-Nov	163	---	64	65
Mortgage Bank of Bogota-----	---	---	---	---
7s (issue of May 1927) 1947-----May-Nov	160	---	---	---
7s (issue of Oct 1927) 1947-----April-Oct	160	---	---	---
Mortgage Bank of Denmark 5s 1972-----June-Dec	190 1/4	99 1/4	98 1/4	102 1/4
Parana stamped (Plan A) 2 1/4s 2008-----Mar-Sept	157	---	57	58 1/2
Peru (Republic of)-----	---	---	---	---
Sinking fund 3s Jan 1 1997-----Jan-July	40 1/4	45 1/4 45 1/4	5	45 51 1/4
Rio de Janeiro stamped (Plan A) 2s 2012-----Jan-July	40 1/4	40 1/4 40 1/4	2	38 1/2 44

\* No par value. a Deferred delivery transaction (not included in year's range). d Ex-interest. f Ex-liquidating distribution. g Ex-stock dividend. h Ex-principal. n Under-the-rule transaction (not included in year's range). r Transaction for cash (not included in year's range). t Ex-distribution. x Ex-dividend. y Ex-rights. z Ex-liquidating dividend.

Δ Bonds being traded flat. Δ Friday's bid and ask prices; no sales being transacted during the current week.

Reported in receivership. Abbreviations used above: "cod," certificates of deposit; "cons," consolidated; "cum," cumulative; "conv," convertible; "M," mortgage; "n-v," non-voting stock; "v t c," voting-trust certificates; "w," when issued; "w w," with warrants; "x w," without warrants.

## Stock and Bond Averages

Below are the daily closing averages of representative stocks and bonds listed on the New York Stock Exchange as compiled by Dow-Jones & Co.:

Date	Stocks				Bonds			
	30 Indus- trial	20 Rail- roads	15 Utili- ties	Total 65 Stocks	10 Indus- trial	10 First Grade Rails	10 Second Grade Rails	Total 40 Bonds
Nov. 13-----	641.71	x149.45	86.67	x210.10	86.95	78.23	78.52	82.86
Nov. 16-----	634.46	146.81	85.93	207.57	86.97	78.17	78.50	82.90
Nov. 17-----	635.62	146.65	86.09	207.83	86.97	78.32	78.27	82.95
Nov. 18-----	641.99	149.41	86.28	209.97	87.01	78.36	78.22	82.91
Nov. 19-----	643.32	149.34	86.22	210.19	87.08	78.32	78.37	82.90

Averages are compiled daily by using the following divisors: Industrials, 3.964; Rails, 5.305; Utilities, 8.53; 65 stocks, 19.40.

x The averages for the 20 railroad stocks and for the 65-stock composite average give effect to the Southern Pacific Company's distribution of two additional shares of common stock for each share held. This changed the divisor for the 20 rails to 5.305 from 5.601 and that for the 65 stocks to 19.40 from 19.61.

## Over-the-Counter Industrial Stock Averages

(35 Stocks)

Compiled by National Quotation Bureau, Inc.

Date	Closing	Range for 1958
Mon. Nov. 16-----	104.10	High --- 102.82 Dec 31
Tues. Nov. 17-----	103.46	Low --- 72.75 Jan 2
Wed. Nov. 18-----	103.86	Range for 1959
Thurs. Nov. 19-----	104.35	High --- 109.60 Aug 4
Fri. Nov. 20-----	104.41	Low --- 101.42 Sep 23

## SEC Index of Stock Prices

The SEC index of stock prices based on the closing prices of the common stock for week ending Nov. 13, 1959, for composite and by major industry groups compared with the preceding week and with highs and lows for the current year



## OUT-OF-TOWN MARKETS (Range for Week Ended November 20)

## Boston Stock Exchange

STOCKS	Par	Friday Last Sale Price	Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1	
			Low	High		Low	High
American Agriculture Chemical	5	86 3/4	28 3/4	28 3/4	10	28 3/4	Nov 36 3/4
American Motors Corp.	25	86 3/4	85 1/4	91	1,417	26	Nov 96 1/4
American Sugar Refining common	25	77 3/4	27 1/2	27 1/2	42	27 1/2	Nov 43 3/4
American Tel & Tel.	33 1/2	77 3/4	76 3/4	78 3/4	4,790	74 3/4	Sep 89 1/4
Anaconda Company	50	122	62 1/4	63 1/4	200	58 1/2	Oct 74 3/4
Boston & Albany RR.	100	60	122 1/2	122 1/2	92	121	Oct 129
Boston Edison Co.	25	60	59 1/4	61	778	58 1/2	Sep 66 3/4
Boston Personal Prop Trust	10	60	54 1/4	55	59	53	Jan 62 1/2
Cities Service Co.	10	60	46 3/4	47 3/4	411	46 3/4	Oct 64 1/4
Copper Range Co.	5	60	21 1/4	22 1/4	150	20 1/4	Sep 32 3/4
Eastern Gas & Fuel common	10	60	26 3/4	26 3/4	67	25 1/4	Sep 34
4 1/2% cum preferred	100	60	77	77	20	77	Nov 85
Eastern Mass St Ry	100	60	21	21	15	21	Nov 42
6% cum preferred class B	100	60	6	6 1/4	225	5 1/2	Oct 11
5% cum preferred adj.	100	60	55 1/4	59 1/2	425	55 1/4	Nov 81 1/4
First National Stores Inc.	5	60	74 3/4	78 1/4	438	50 3/4	Feb 85
Ford Motor Co.	5	60	81 1/4	84	1,836	74	Sep 84 3/4
General Electric Co.	5	60	57 1/4	58 1/4	345	44 3/4	Mar 64 1/2
Gillette Company	50	60	33 3/4	33 3/4	40	32 3/4	Nov 44
Island Creek Coal Co common	50	60	92 1/4	93 1/4	424	90 3/4	Oct 117 1/4
Kennecott Copper Corp.	4	60	32 1/4	32 1/4	83	28 1/4	Sep 37
Lone Star Cement Corp.	20	60	19 1/4	20 3/4	1,668	19 1/4	Jan 21 3/4
New England Electric System	20	60	35 1/4	37	1,353	35 1/4	Nov 38 1/4
New England Tel & Tel Co.	20	60	55 1/4	57 1/4	25	5 1/4	Nov 10 3/4
N Y N H & Hartford RR.	100	60	75	75	5	73 1/4	Oct 90
Northern Railroad (N H)	100	60	47 1/2	50	490	42 3/4	Feb 58
Olin Mathieson Chem Corp.	5	60	15 1/4	16 1/2	373	15 1/4	Nov 19 3/4
Pennsylvania RR.	10	60	47 1/4	48 1/4	37	32 3/4	Nov 50 1/4
Reich Drug & Chem Co.	2.50	60	32 1/4	32 1/4	100	27	July 34
Shawmut Association	1	60	36 3/4	37 3/4	377	33 3/4	Jan 44 1/4
Stop & Shop Inc.	1	60	33 1/4	32 1/2	695	28 3/4	Jan 33 3/4
Torrington Co.	1	60	23 1/2	25	3,261	23 1/2	Nov 45
United Fruit Co.	1	60	55 1/2	57 1/4	376	45 3/4	Jan 58 1/2
United Shoe Machine Corp.	25	60	60 1/4	61 1/4	14	46 1/4	Jan 69
U S Rubber Co.	5	60	28 1/2	29 1/4	150	27 1/2	Oct 38
U S Smelt Ref & Min Co.	50	60	98 1/4	95 3/4	455	70 3/4	Feb 99 3/4
Westinghouse Elec Corp.	12.50	60	98 1/4	95 3/4	455	70 3/4	Feb 99 3/4

## Cincinnati Stock Exchange

STOCKS	Par	Friday Last Sale Price	Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1	
			Low	High		Low	High
Aerona	1	39 3/4	8 3/4	8 3/4	45	8	Sep 13 3/4
American Laundry	20	39 3/4	39 3/4	39 3/4	344	32 3/4	Aug 42 3/4
Baldwin Piano	8	44 1/4	34 3/4	35	47	27 1/4	Jan 40
Carey Manufacturing	10	44 1/4	41 1/4	44 1/4	522	37 3/4	Oct 50 1/2
Champion Paper	1	44 1/4	41 1/4	42 3/4	90	37 3/4	Jun 50 3/4
Champion Paper preferred	1	44 1/4	89	89	40	87 1/4	Oct 96 3/4
Cincinnati Gas	8.50	44 1/4	31 3/4	32 1/4	414	31 3/4	Nov 37 3/4
4% preferred	100	44 1/4	80 1/4	80 1/4	70	79 1/4	Nov 92 1/4
Cincinnati Telephone	50	44 1/4	90 3/4	92	217	89 3/4	Oct 100 1/4
Crystal Tissue	1	44 1/4	11 1/2	11 1/2	50	11 1/2	Sep 13
Detroit Steel	1	44 1/4	24 1/4	25 3/4	61	23 3/4	Nov 27
Diamond National common	1	44 1/4	38 1/2	40 3/4	251	31 3/4	Oct 40 3/4
Eagle Picher	10	44 1/4	54 3/4	56	75	44	Jan 57 1/4
Gibson Art Co.	5	44 1/4	65 3/4	70 1/4	543	60	Jan 75
Hobart Manufacturing	10	44 1/4	51 3/4	52 1/4	69	44	Jan 55
Kroger	1	44 1/4	31 3/4	32 3/4	850	27 1/4	Jun 34 1/2
Procter & Gamble common	2	44 1/4	84 3/4	87	1,555	73 3/4	Jan 89 3/4
Rapid-American	1	44 1/4	39 3/4	39 3/4	50	27 3/4	Aug 46 3/4
U S Playing Card new common	5	44 1/4	30 3/4	31	85	30 3/4	Nov 33 3/4

## Unlisted Stocks

STOCKS	Par	Friday Last Sale Price	Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1	
			Low	High		Low	High
Allegheny Corp	1	44 1/4	13 3/4	15 1/4	286	10 1/2	Feb 15 1/4
Allis-Chalmers	10	44 1/4	34 3/4	34 3/4	40	34 3/4	Nov 36 3/4
Aluminum Ltd	1	44 1/4	29 3/4	30 1/2	125	29 3/4	Nov 32 1/4
American Airlines	1	44 1/4	23 3/4	24 1/4	94	23 3/4	Nov 33 3/4
American Can	12	44 1/4	40 3/4	41 1/2	360	40 3/4	Jan 50 3/4
American Cyanamid	10	44 1/4	57 1/2	58 3/4	98	47	Feb 65
American Motors	5	44 1/4	86 3/4	89 1/2	70	70 3/4	Oct 96 3/4
American Radiator	5	44 1/4	14 3/4	14 3/4	25	13 3/4	Sep 18 3/4
American Tel & Tel Co.	33 1/2	44 1/4	76 3/4	78 1/4	533	75	Sep 89 1/4
American Tobacco	25	44 1/4	103 3/4	103 3/4	7	90	Jun 106
Anaconda Co.	50	44 1/4	63	63 3/4	58	59	Sep 74
Armco Steel	10	44 1/4	70 3/4	71 1/4	99	65 1/2	Mar 80 1/4
Ashland Oil	1	44 1/4	22 3/4	22 3/4	254	19 3/4	Jan 25 3/4
Avco	3	44 1/4	13 1/2	15 1/4	238	10 3/4	Jan 17 3/4
Baltimore & Ohio	100	44 1/4	39 3/4	39 3/4	100	39 3/4	Nov 50 1/4
Bethlehem Steel	8	44 1/4	51 3/4	54 1/2	250	47 1/4	July 58 3/4
Boeing Airplane	5	44 1/4	32 3/4	32 3/4	25	29 3/4	Oct 44 3/4
Brunswick-Balke new common	1	44 1/4	43 3/4	47	778	37 1/2	Oct 47
Burroughs Corp	5	44 1/4	32 3/4	33 1/2	25	29 1/4	Oct 33 3/4
C. C. & O. Ohio	2	44 1/4	68 1/2	68 1/2	25	65 1/4	Sep 74 3/4
Chrysler Corp	25	44 1/4	65	65 3/4	278	50 3/4	Feb 72 3/4
Cities Service	10	44 1/4	46 3/4	47 1/2	36	46 3/4	Jan 64 3/4
Colgate-Palmolive	1	44 1/4	38 3/4	38 3/4	13	35 3/4	Sep 43 3/4
Columbia Gas System	10	44 1/4	19 3/4	20 3/4	376	19 3/4	Nov 24 3/4
Columbus & So Ohio Electric	5	44 1/4	40 3/4	40 3/4	20	3 3/4	Jun 40 3/4
Corn Products	1	44 1/4	51 1/2	52 1/4	34	51	Oct 59 3/4
Curtiss Wright	1	44 1/4	30 1/4	32	80	27 3/4	Feb 39 3/4
Dayton Power & Light	7	44 1/4	51 1/2	50 3/4	109	50 3/4	Oct 60 3/4
Dow Chemical	5	44 1/4	89 3/4	90 3/4	21	75 1/4	Jan 75 1/4
DuPont	5	44 1/4	253 3/4	259 1/2	157	203	Feb 272 1/2
Eastman Kodak	10	44 1/4	99	100	140	76 1/2	Apr 101
Electric Auto Lite	5	44 1/4	49 3/4	49 3/4	27	36 3/4	Jan 52
Federated Dept Stores	2.50	44 1/4	51 1/4	51 1/4	70	51 1/4	July 70
Ford	5	44 1/4	50 1/2	50 1/2	85	50 1/2	Sep 85
General Dynamics	1	44 1/4	43 3/4	43 3/4	66 3/4	43 3/4	Jan 66 3/4
General Electric	5	44 1/4	74 3/4	74 3/4	84 3/4	74 3/4	Sep 84 3/4
General Motors	1 1/4	44 1/4	44 3/4	44 3/4	58 3/4	44 3/4	July 58 3/4
Greyhound	3	44 1/4	17 3/4	17 3/4	24	17 3/4	May 24
International Harvester	1	44 1/4	39 3/4	39 3/4	57	39 3/4	July 57
International T. & Tel Corp.	1	44 1/4	28 1/2	28 1/2	57	28 1/2	May 57
Jones & Laughlin Steel	10	44 1/4	71 3/4	71 3/4	73 3/4	71 3/4	Nov 73 3/4
Martin Co.	1	44 1/4	32 3/4	32 3/4	61 1/4	32 3/4	Nov 61 1/4
Mead Corp	5	44 1/4	41 1/2	41 1/2	49 1/2	41 1/2	Feb 49 1/2
Montgomery Ward	5	44 1/4	53 1/4	53 1/4	53 1/4	53 1/4	Aug 53 1/4
National Cash Register	5	44 1/4	56 1/4	56 1/4	79 3/4	56 1/4	Jan 79 3/4
National Dairy	5	44 1/4	48	48	54	48	Jun 54
National Distillers	5	44 1/4	105 3/4	105 3/4	131 3/4	105 3/4	Mar 131 3/4
National Lead	5	44 1/4	26 3/4	26 3/4	32	26 3/4	Oct 32
New York Central	5	44 1/4	15 1/4	15 1/4	20 3/4	15 1/4	Jan 20 3/4
Pennsylvania RR	10	44 1/4	26 1/2	26 1/2	34 3/4	26 1/2	Nov 34 3/4
Pepsi-Cola	3.333	44 1/4	41 1/4	41 1/4	52 3/4	41 1/4	Nov 52 3/4
Phillips Petroleum	5	44 1/4	35	35	47 1/4	35	Apr 47 1/4
Pure Oil	5	44 1/4	44 3/4	44 3/4	70 3/4	44 3/4	May 70 3/4
Radio Corp of America	10	44 1/4	67 3/4	67 3/4	80 3/4	67 3/4	Sep 80 3/4
Reynolds Tobacco	1.40	44 1/4	48 1/4	48 1/4	62 1/2	48 1/4	Nov 62 1/2
Schenley Industries	5	44 1/4	35	35	45 3/4	35	Aug 45 3/4
Ferris Roebuck	3	44 1/4	53 3/4	53 3/4	50	50	Oct 50
Sinclair Oil	5	44 1/4	51 3/4	51 3/4	67 1/4	51 3/4	Feb 67 1/4
Socony Mobil Oil	15	44 1/4	39 3/4	39 3/4	52 1/4	39 3/4	Jan 52 1/4
Sperry Rand	50c	44 1/4	21 3/4	21 3/4	28 3/4	21 3/4	Mar 28 3/4

For footnotes, see page 42.

## STOCKS

STOCKS	Par	Friday Last Sale Price	Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1	
			Low	High		Low	High
Standard Brands new common	1	46 3/4	46 3/4	47 3/4	585	46	Oct 46 3/4
Standard Oil of Indiana	25	51 1/2	51 1/2	51 1/2	30	50 3/4	Oct 50 3/4
Standard Oil (N J)	7	51 1/2	24 3/4	26	375	24 3/4	Jan 24 3/4
Standard Oil (Ohio)	10	51 1/2	18 3/4	18 3/4	8	12 3/4	Sep 12 3/4
Studebaker-Packard	1	51 1/2	22 3/4	23 1/4	90	22 3/4	Nov 22 3/4
When issued	1	51 1/2	133	138 1/2	120	121 1/4	Feb 121 1/4
Sunray Oil	1	51 1/2	44 1/4	44 1/4	45	38 3/4	Jan 38 3/4
Union Carbide	1	51 1/2	92 3/4	94	75	89	Mar 89
U S Shoe	1	51 1/2	95 3/4	97 1/4	25	71 1/4	Jan 71 1/4
U S Steel	16 3/4	51 1/2	95 3/4	97 1/4	25	71 1/4	Jan 71 1/4
Westinghouse Electric	11.50	51 1/2	95 3/4	97 1/4	25	71 1/4	Jan 71 1/4

We are indebted to the firm of W. E. HUTTON & CO for the transmission of these Cincinnati prices.

## Detroit Stock Exchange

STOCKS	Par	Friday	Week's		Sales	Range Since Jan. 1	
		Last	Range of	for Week		Low	High
		Sale Price	Low	High	Shares		
ACF Wrigley Stores	1	13 3/4	13	13 3/4	996	13	Nov 23 1/4
American Metal Products	1	2 3/4	2 1/2	2 3/4	1,759	2 1/4	Nov 2 3/4
Bohn Aluminum & Brass	5	26 1/2	26 1/2	26 1/2	900	26	Jan 26 1/2
Briggs Manufacturing	1	12 1/4	12 1/4	12 1/4	279	12 1/4	Jan 12 1/2
Brown-McLaren Mfg	1	1 1/4	1 1/4	1 1/4	100	1	Oct 2 1/4
Budd Company	5	23 3/4	23 3/4	23 3/4	420	19 1/2	Mar 31 1/2
Burroughs Corporation	5	33	33	33 3/4	2,306	29	Oct 44 1/4
Chrysler Corp	25	62 3/4	64 1/4	64 1/4	1,479	51 1/2	Jan 72 1/4
Consolidated Paper	10	14 1/2	14 1/2	15	1,801	12 3/4	Sep 16 1/4
Consumers Power common	1	55 1/2	55 1/2	55 1/2	323	53	May 60 1/4
Davidson Bros	1	5	5	5 1/4	1,331	5	Nov 7 1/4
Detroit Edison	20	42 3/4	42 1/4	42 3/4	5,061	41 1/2	Jun 47 1/4
Detroit Steel Corp	1	23 3/4	23 3/4	25 3/4	1,658	15 1/2	Oct 27
Economy Baler	1	4 1/4	4 1/4	4 1/4	1,500	4	Jan 5
Federal-Mogul-Lower Bearings new	5	36 3/4	36 3/4	36 3/4	404	35 3/4	Nov 36 1/4
Ford Motor Co	5	78	78	78	1,148	51 1/4	Feb 85 1/4
Fruehauf Trailer	1	28	27 1/4	28	1,377	18 1/4	Jan 29 1/4
Gar Wood Industries	1	5 1/4	5 1/4	5 1/4	200	4 7/8	Nov 8
General Motors Corp	1.66 2/3	50 1/2	50	51 3/4	5,772	45	Mar 56 1/4
Goebel Brewing	1	2 3/4	2 3/4	2 3/4	845	2 3/4	Nov 4 1/4
Hall Lamp	5	14 1/4	14 1/4	14 1/4	400	14	Nov 19 1/4
Higbie Manufacturing	1	13 1/2	13 1/2	13 1/2	100	9 1/4	Jan 18 1/4
Hoskins Manufacturing	2.50	29	31	31	374	25 1/2	Jan 32
Kresge Co (S S)	10	31 3/4	31 3/4	31 3/4	665	30 1/4	Nov 35
Lakey Foundry	1	5 1/4	5 1/4	5 3/4	500	3 1/4	Nov 8 1/2
Lansing Stamping	1	1 1/4	1 1/4	1 1/4	300	1 1/4	Sep 1 1/4
Leonard Refineries	3	13 3/4	14 1/2	14 1/2	1,585	11	Jun 17 1/4
Masco Screw Products	1	3 1/4	3 1/4	3 1/4	390	2 3/4	Jan 3 3/4
Michigan Sugar common	1	3	3	3	700	2 1/4	Jan 3 1/4
Motor Wheel	5	17	17 1/4	17 1/4	680	15 1/4	Jan 21
Parke Davis & Co	1	45 1/4	45 1/4	45 1/4	1,394	36 1/4	Feb 46 1/4
River Raisin Paper	5	22 1/4	22 1/4	22 1/4	280	14	Apr 22 1/4
Rockwell Standard Corp	5	34 1/4	34 1/4	34 3/4	709	30 1/4	Jan 38 1/4
Scotten Dillon	10	22 1/2	22 1/2	22 1/2	390	21 1/4	Jan 24 1/4
Standard Tube class B	1	12 3/4	12 3/4	12 3/4	200	7 1/4	Jan 13 1/4
Studebaker-Packard	10	24 7/8	24 7/8	26 3/4	2,257	10	Jun 29 1/4
Superior Tool	1	2 3/4	2 3/4	2 3/4	203	2 3/4	Nov 4 1/4
Udylite Corporation	1	13 3/8	13 3/4	13 3/8	697	11	Jan 14 1/4
Upjohn Co	1	41 1/4	41 1/4	41 1/4	246	41 1/4	Nov 49 1/4
Vinco Corporation	1	3 1/4	3 1/4	3 1/4	200	2 3/4	Oct 5 1/4



## OUT-OF-TOWN MARKETS (Range for Week Ended November 20)

STOCKS					STOCKS												
Par	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1	Par	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1								
Low	High	Low	High	Low	High	Low	High	Low	High								
Champlin Oil & Refining common.....1	---	19 3/4	19 3/4	700	19 3/4	Oct	25 1/4	Apr	Monsanto Chemical (Un).....1	50 3/4	49 3/4	50 3/4	2,700	39	Jan	56 3/4	July
83 convertible preferred.....25	---	50 1/4	51	75	50 1/4	Nov	60	July	Montgomery Ward & Co.....1	51	51	52 1/2	1,600	40 1/2	Feb	53 3/4	Sep
Chemotron Corp.....1	---	26 3/4	26 3/4	100	26 3/4	Nov	36	Jan	Motorola Inc.....3	152 3/4	146 1/2	156 1/2	1,000	58 1/2	Jan	156 1/2	Nov
Chesapeake & Ohio Ry (Un).....25	71	70	71	200	65 1/4	Sep	74 1/4	Apr	Mt Vernon (The) Co common.....1	---	1 1/4	1 1/4	100	1 1/4	Nov	3 1/4	May
Chicago Milw St Paul & Pacific.....*	25 1/2	25 1/2	26 3/4	1,900	23 3/4	Oct	33 3/4	July	Muskegon Motor Specialties.....*	---	24 1/4	24 1/4	24	24	Aug	27 1/4	Jan
Chicago & Northwestern Ry com.....*	31	31	33	800	31	Nov	45	May	Conv class A.....*	---	8 3/4	8 3/4	500	5 1/4	Jan	11 3/4	May
5% series A preferred.....100	28 1/4	28 1/4	28 1/4	100	28 1/4	Nov	37 1/4	Apr	Muter Company.....50c	---	24 1/4	24 1/4	24	24	Aug	27 1/4	Jan
Chicago Rock Island & Pacific Ry Co.....*	28 1/4	28 1/4	28 1/4	100	28 1/4	Nov	37 1/4	Apr	National Cash Register.....5	---	63 3/4	63 3/4	300	53 1/4	Sep	75 1/4	Feb
Chicago South Shore & So Bend.....12.50	---	13 1/4	13 1/4	300	8 1/4	Jan	20 1/4	Feb	National Distillers Prod (Un).....5	33 3/4	31 3/4	34	1,600	28 3/4	Jun	34 1/4	Mar
Chrysler Corp.....25	65	62	66	3,700	50 3/4	Feb	72 3/4	May	National Gypsum Co.....1	56 1/4	56 1/4	56 1/4	100	53 3/4	Sep	68 3/4	May
Cincinnati Gas & Electric.....8.50	32 1/2	32 1/2	32 1/2	800	31 3/4	Sep	37	Jan	National Lead Co (Un).....5	110 1/2	106	110 1/2	500	106	Feb	132	Aug
Cities Service Co.....10	47	47	47 3/4	1,700	47	Oct	59 1/2	Nov	National Standard Co.....10	52 1/4	52 1/4	52 1/4	100	34 1/4	Jan	53 1/2	Nov
City Products Corp.....*	---	49 1/4	49 1/4	100	44	Oct	59 1/2	Nov	National Tile & Mfg.....1	8 1/2	8 1/2	8 1/2	200	8	Oct	13	Jan
Cleveland Cliff's Iron common.....1	45 1/2	43 1/4	45 1/2	1,800	43 1/4	Nov	54 1/4	Jan	New York Central RR.....*	28 1/2	27 1/2	29 1/2	2,300	26 1/2	Feb	32 1/2	Oct
4 1/2% preferred.....100	---	82 1/2	82 1/2	230	82 1/2	Oct	90	Feb	North American Aviation (Un).....1	35 3/4	35 3/4	36 1/4	700	31	Sep	52	Mar
Coleman Co Inc.....5	14 1/4	14	14 1/4	450	13	Sep	16	Aug	North American Car Corp.....5	36 3/4	36 3/4	36 3/4	100	32 1/4	Apr	42 1/4	May
Colorado Fuel & Iron Corp.....*	31 1/2	28 3/4	31 1/2	1,000	23 3/4	Mar	33 3/4	Oct	Northern Illinois Corp.....*	---	16 1/2	16 1/2	300	16 1/2	Nov	18 1/2	Mar
Columbia Gas System (Un).....10	20	19 1/4	20 1/4	2,900	19 1/4	Nov	63 3/4	Mar	Northern Indiana Gas Co.....5	31	30 3/4	31 1/4	3,200	25 3/4	Jan	32 1/2	May
Commonwealth Edison common.....25	58 1/2	57 1/2	58 1/2	2,400	58 1/2	Jun	28	Mar	Northern Indiana Public Service Co.....*	52	51	52 1/4	2,000	47	Sep	54 1/4	Mar
Consolidated Foods.....1.33 1/2	26 1/2	25 3/4	26 1/2	1,800	22 1/2	Sep	56 3/4	Mar	Northern Natural Gas Co.....10	28 1/2	28 1/2	29	1,400	28 1/2	Sep	35 1/4	Jan
Consolidated Natural Gas.....10	---	47 1/2	47 1/2	100	47 1/2	Nov	60 3/4	Mar	Northern Pacific Ry.....5	43 1/4	42 1/4	43 1/4	500	42 1/4	Nov	56 1/4	May
Consumers Power Co.....*	29 1/4	29 1/4	29 1/4	1,600	25 1/4	Jun	57 3/4	Oct	Northern States Power Co.....*	---	23 1/2	23 1/2	700	22 1/2	Jan	25 3/4	Apr
Continental Can Co.....10	46 3/4	44	46 3/4	600	44	Nov	57 3/4	Oct	(Minnesota) (Un).....5	34	30 3/4	35	9,400	28	Oct	35	Aug
Continental Motors Corp.....1	11 1/2	11 1/2	11 1/2	700	10 3/4	Sep	13 3/4	Apr	Northwest Bancorporation.....3.33	---	30 3/4	35	9,400	28	Oct	35	Aug
Controls Co of America.....5	33 1/2	33	35 3/4	400	25 3/4	Sep	36 3/4	Nov	Oak Manufacturing Co.....1	17	16 3/4	17 1/2	3,000	16 3/4	Apr	21 1/4	May
Crane Co.....25	68 1/2	62 3/4	68 1/2	400	35 3/4	May	68 1/2	Nov	Ohio Edison Co.....12	60	59	60 1/4	400	58 3/4	Jun	65	Feb
Crucible Steel Co of America.....25	27 3/4	27 3/4	28 1/4	200	25 1/2	May	32 1/2	Feb	Ohio Oil Co (Un).....*	35 1/4	35	35 3/4	1,300	34 1/4	Nov	46 1/4	May
Cudahy Packing Co.....5	14 1/4	13 3/4	14 1/4	600	10 3/4	Jun	17 1/4	Mar	Oklahoma Natural Gas.....7.50	---	27 3/4	27 3/4	200	26 1/4	Sep	30 3/4	Jun
Curtiss-Wright Corp (Un).....1	32 1/2	29 3/4	32 1/2	2,800	27 3/4	Jan	39 3/4	Apr	Olin-Matheson Chemical Corp.....5	49 3/4	47 3/4	49 1/2	800	42	Feb	58 3/4	July
D T M Corp.....2	---	39	39 1/2	100	30	Jan	39 1/2	Nov	Owens-Illinois Glass.....6.25	---	99 1/4	99 1/4	100	82 1/2	Feb	102 1/4	Aug
Deere & Company.....10	48 3/4	48 3/4	49 3/4	900	47 3/4	Jan	47 3/4	July	Pacific Gas & Electric (Un).....25	61 1/4	61	61 1/4	700	59	Jun	65 1/4	Apr
Detroit Edison Co (Un).....20	---	42 1/2	42 1/2	100	42	Jun	47 3/4	Mar	Pan American World Airways (Un).....1	21 1/2	20 3/4	21 1/2	1,000	20 3/4	Nov	35 3/4	Apr
Dodge Manufacturing Co.....5	28 1/2	28	29 1/2	800	24 1/2	Jan	35 1/4	Jun	Paramount Pictures (Un).....1	---	45 1/4	45 1/4	200	42	Sep	50 3/4	Mar
Dow Chemical Co.....5	90 3/4	89 3/4	90 3/4	200	74 3/4	Jan	93 1/2	Nov	Parke-Davis & Co.....*	45 1/4	44	45 1/4	1,200	38 3/4	Mar	46 3/4	Aug
Drewrys Ltd USA Inc.....1	---	26 1/2	26 1/2	200	23	Jan	28 1/4	Apr	Parker Pen Co class A.....2	---	16	16	100	14 1/2	Feb	17 1/2	Aug
Du Pont Laboratories Inc (Allen B) Common.....1	---	8	8 1/4	800	6 1/4	Feb	9 3/4	May	Peabody Coal Co common.....5	16 1/2	16 1/2	17	4,500	12 1/2	Feb	17	Nov
Du Pont (E I) de Nemours (Un).....5	256	253 1/2	257	200	203 1/2	Feb	275 1/4	Aug	Pennsylvania RR.....50	---	15 1/4	16 1/2	2,400	15 1/4	Nov	20 1/4	Jan
Eastern Air Lines Inc.....1	---	35	35	100	33 3/4	Sep	45 1/2	Apr	People's Gas Light & Coke.....25	58 1/4	58 1/4	58 3/4	700	50	Jan	63 3/4	Jan
Eastman Kodak Co (Un).....10	102	98 3/4	102	100	75 1/4	Apr	102	Nov	Pepsi-Cola Co.....33 1/2c	33 1/2c	34 1/2	35 1/2	1,300	26 1/4	Jan	35 3/4	Nov
El Paso Natural Gas.....3	29 3/4	28 3/4	29 3/4	2,700	28	Oct	39	Jan	Pfizer (Charles) & Co (Un).....33 1/2c	33 1/2c	33 1/4	33 3/4	900	31 1/2	Sep	43 3/4	May
Elder Manufacturing.....7.50	---	13 1/4	13 1/4	100	11 1/2	Jun	13 1/4	Nov	Phelps Dodge Corp (Un).....12.50	58 1/2	58 1/2	58 1/2	100	55 1/2	Oct	70 3/4	May
Emerson Radio & Phonograph (Un).....5	---	16 1/2	17 1/2	1,300	12 3/4	Sep	26 1/2	May	Philo Corp (Un).....3	---	27	28 3/4	2,100	21 1/2	Sep	36 1/4	May
Erie Railroad Co.....*	---	11 1/4	11 1/4	700	10 3/4	Oct	15 1/4	July	Phillips Petroleum Co (Un).....*	42 1/4	41 1/2	42 1/4	1,800	41 1/4	Oct	52 1/2	May
Fairbanks Whitney Corp common.....1	77 1/2	73 1/2	77 1/2	1,800	7	Jan	10 1/2	July	Potter Co (The).....1	---	18	19	798	8 1/4	Jan	21	July
\$1.60 conv preferred.....40	27 1/4	27 1/4	27 1/4	100	22 1/2	Feb	27 1/4	Nov	Public Service Co of Indiana.....*	43	42 3/4	43 1/4	200	41	Sep	48 1/2	Feb
Falstaff Brewing Corp.....1	26	25 3/4	26 1/2	300	18 1/2	Jan	31	Sep	Pullman Company (Un).....*	---	67	67 1/2	200	58 1/4	Jan	71 1/2	Aug
FirstAmerica Corp.....2	---	27 3/4	27 3/4	700	20 1/2	Jan	28 1/4	Oct	Pure Oil Co (Un).....5	34 3/4	34 1/2	35	1,900	34 1/2	Nov	48 3/4	Apr
Flour Mills of America Inc.....1	---	7	7	1,050	5	Jan	8	Apr	Quaker Oats Co.....5	45 3/4	44 1/4	45 3/4	500	44 1/4	Nov	54 1/4	Jan
Ford Motor Co.....5	76 3/4	75 3/4	78	1,700	50 3/4	Feb	85 1/4	Sep	Radio Corp of America (Un).....*	66	65	66	1,000	43 3/4	Feb	70 3/4	July
Foremost Dairies Inc.....2	---	18 1/2	19	500	18 1/2	Oct	21 1/4	Jan	Raytheon Company.....5	51 1/4	50 3/4	51 1/4	400	43 3/4	Sep	73 3/4	Apr
Freuhau Trailer Co.....1	28	27	28	1,000	18 1/2	Jan	29 1/4	Nov	Republic Steel Corp (Un).....10	72 1/2	67 1/2	72 1/2	2,300	66 3/4	Apr	81	Aug
F W D Corporation.....10	8 3/4	8 3/4	8 3/4	250	8 3/4	Oct	14 3/4	Feb	Revlon Inc.....1	51 1/2	51 1/2	53 1/2	3,400	47	Feb	63 1/4	July
General Amer Transportation.....2.50	53 1/2	53 1/2	54 3/4	1,300	51 1/2	Feb	66 1/4	July	Reynolds Drug & Chemical (Un).....2.50	48 3/4	47	49	1,200	31	Jan	50 3/4	July
General Bankshares Corp.....2	---	8 3/4	9	600	7 3/4	Feb	10 3/4	Mar	Reynolds Metals Co com conv w.....*	60 1/2	58 1/2	61 1/4	3,600	58 1/2	Nov	65	Oct
General Box Corp.....1	3 1/4	3 1/4	3 1/4	2,400	2 1/2	Jan	3 1/4	Nov	Richman Brothers Co.....5	62 1/2	61 1/4	62 1/2	700	48	Jun	62 1/2	Nov
General Candy Corp.....5	15 1/2	15 1/2	15 1/2	35	10 1/2	Jan	16 1/4	Oct	River Raisin Paper.....5	29 3/4	29 3/4	30 3/4	1,000	24 1/4	Jan	34 1/4	May
General Contract Finance.....2	8 1/4	8 1/4	8 1/4	500	7 3/4	Feb	9 1/4	Jan	Rockwell Standard Corp.....5	22 1/2	22	22 3/4	4,400	13 3/4	Apr	22 3/4	Nov
General Dynamics (Un).....1	44 3/4	43 3/4	45 3/4	2,900	43	Oct	66 3/4	Jan	Royal Dutch Petroleum Co.....20 3/4	41	40 1/2	41 1/2	1,300	40	Oct	50 3/4	Jan
General Electric Co.....5	84	81 1/2	84	3,100	74 3/4	Feb	84 1/4	Apr	St Louis National Stockyards.....*	---	45	45	7	45	Oct	55	Mar
General Foods Corp.....*	---	102 1/2	102 1/2	200	74 3/4	Feb	103 1/4	Nov	St Louis Public Service class A.....13	---	10 1/2	11 1/2	1,600	9 3/4	Mar	11 1/2	May
General Motors Corp.....1.66 2/3	50 1/2	50	51 1/2	7,600	45	Mar	58 3/4	July	St Regis Paper Co.....5	53 3/4	52 3/4	53 3/4	400	43	Jan	54 1/4	July
General Portland Cement.....1	37 1/4	37 1/4	37 1/4	100	36 3/4	Sep	43 3/4	May	Sangamo Electric Co.....10	---	37 1/4	37 1/4	100	35 3/4	Jan	50 3/4	Apr
Genl Telephone & Electronics Corp.....10	75 3/4	74 1/4	76 1/4	1,100	64 1/4	Jun	79	Aug	Schenley Industries (Un).....1.40	---	34 1/2	36 1/4	400	34 1/2	Nov	45 1/2	Aug
General Tire & Rubber.....83 1/2c	82 1/2	80 3/4	85 3/4	1,000	44 3/4	Mar	85 3/4	Nov	Scherer Corp.....1	76 3/4	74 3/4	76 3/4	2,600	53 1/2	Jan	76 3/4	Nov
Gillette (The) Co.....1	---	57 1/2	58	500	44 3/4	Mar	64	Oct	Schwitzer Corp.....3	---	27 3/4	27 3/4	50	23 3/4	Jan	35	Feb
Glen Alden Corp ex-distribution.....1	27 1/4	26 3/4	27 1/4	700	16 3/4	May	21 1/4	Jun	Sears Roebuck & Co.....3	50	49 3/4	50 1/2	2,500	39 3/4	Jan	50 1/2	Nov
Goldblatt Brothers.....8	14	14	15	450	11 1/4	Jan	21 1/4	Jun	Shear (W A) Pen Co class A.....1	---	9	9 1/2	500	8 1/2	Feb	12	May
Goodyear Tire & Rubber Co.....5	136	136	136	200	119 3/4	Jan	150	July	Class B.....1	9 3/4	9 3/4	9 3/4	400	8 3/4	Feb	12	May
New common w.....*	45	45	45	100	45	Nov	45 3/4	Nov	Sinclair Oil Corp.....5	49 1/4	49 1/4	50 1/4	3,500	49 1/4	Nov	67 3/4	Apr
Gossard (W H) Co.....*	---	22 1/2	23 1/2	500	20 1/4	Jan	25	Jan	Socony Mobil Oil (Un).....15	39 1/2	39 1/2	40 1/2	5,000	39 1/2	Nov	52 1/2	Jan



## OUT-OF-TOWN MARKETS (Range for Week Ended November 20)

## Pacific Coast Stock Exchange

STOCKS	Par	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1	
					Low	High
Abbott Laboratories	5	22 1/2	22 1/2 24 3/8	100	63 3/4 Mar	80 1/4 Apr
Admiral Corp	1	22 1/2	22 1/2 24 3/8	1,200	17 1/2 Feb	29 1/4 May
Aeco Corp	10c	36c	33c 41c	58,700	31c Sep	85c Jan
Air Reduction Co (Un)	•	•	76 3/4 76 3/4	100	76 1/4 Sep	90 7/8 Mar
A J Industries	2	4 3/8	4 1/2 4 5/8	1,200	3 3/4 Feb	6 1/2 Mar
Allegheny Corp common (Un)	1	13 3/8	13 3/8 15 3/8	15,200	10 1/4 Jan	15 3/8 Nov
Warrants (Un)	•	11	11 12	2,100	7 1/2 Feb	12 Nov
Allied Artists Pictures Corp	1	•	4 3/8 4 7/8	300	4 Feb	5 3/8 Mar
Allied Chemical Corp (Un)	18	•	113 113	100	94 1/2 Jan	121 1/4 Aug
Allis-Chalmers Mfg Co (Un)	10	•	34 34 3/8	400	26 1/2 Feb	38 1/2 Sep
Aluminum Limited	•	30	29 3/8 30 1/4	2,000	27 1/4 May	39 1/4 July
Aluminum Co of America (Un)	1	94	94 94	100	81 May	115 July
Amerasia Petroleum (Un)	•	71 1/8	71 71 3/8	800	71 Nov	104 1/8 Mar
American Airlines Inc com (Un)	1	23 3/4	23 1/2 24 3/8	2,300	23 1/2 Nov	33 3/8 Apr
American Bosch Arms Corp (Un)	2	27 1/2	27 1/2 27 1/2	200	24 3/8 Sep	39 May
American Brdcast-Para Theatres (Un)	1	32 3/8	29 1/2 32 3/8	600	20 3/8 Feb	32 3/8 Nov
American Can Co (Un)	12.50	41 3/8	41 41 3/8	500	40 3/4 Nov	50 1/2 Jan
American Cement Corp pfd (Un)	25	26 3/4	26 1/2 27	350	23 1/2 Jan	27 July
American Cyanamid Co (Un)	10	•	57 3/4 58 1/2	300	46 3/4 Feb	64 1/2 July
American Electronics Inc	1	14 3/8	14 15 1/8	1,800	11 1/2 Sep	19 3/8 May
Amer & Foreign Power (Un)	•	9	9 9 3/8	800	9 Nov	18 3/8 Jan
American Merc Inc	50c	11 3/8	11 1/2 12 3/4	3,800	11 3/8 Nov	14 1/4 Oct
American Motors Corp (Un)	5	86 1/4	86 1/4 91 1/8	5,200	25 1/2 Feb	96 3/8 Nov
American Potash & Chemical Corp	•	•	40 1/4 40 1/4	100	38 Sep	53 1/2 Mar
American Standard Sanitary (Un)	5	•	14 1/8 15 1/8	700	13 1/8 Sep	18 3/8 Apr
American Tel & Tel Co	33 1/2	77 3/4	76 3/8 78 1/8	1,000	75 1/8 Sep	89 Apr
American Viscose Corp (Un)	25	44	41 1/8 44	600	37 1/8 Feb	56 1/4 July
Ampex Corp	1	135	113 1/2 135	2,700	62 May	135 Nov
Anaconda (The) Co (Un)	60	62	61 3/8 63	500	58 3/4 Oct	74 1/8 Mar
Arkansas Fuel Oil Corp (Un)	5	34	30 3/4 34	200	30 3/4 Nov	40 1/2 Feb
Arkansas Louisiana Gas (Un)	5	•	59 3/4 59 3/4	100	46 3/8 Jan	68 3/8 July
Armco Steel Corp (Un)	10	71	70 3/8 71	400	65 1/4 Mar	80 1/4 July
Armour & Co (Ill) (Un)	5	35 3/4	34 1/4 35 3/4	800	23 May	35 3/4 Nov
Atchafalaya & Santa Fe (Un)	10	25 1/4	24 1/4 25 1/4	1,900	24 1/4 Nov	32 1/4 July
Atlantic Refining Co (Un)	10	40 3/8	39 3/8 41	700	39 3/8 Sep	52 3/4 Apr
Atlas Corp (Un)	1	5 3/4	5 3/4 5 7/8	900	5 3/4 Oct	8 3/8 Jan
Warrants (Un)	•	•	2 3/4 2 3/4	200	2 3/4 Nov	3 3/4 Apr
Avco Mfg Corp (Un)	3	14 3/8	13 1/2 15 3/8	7,800	10 3/4 Jan	17 1/4 May
Avnet Electronics	10c	33 1/2	33 1/2 35	300	18 1/4 Oct	35 Nov
Baldwin-Lima-Hamilton Corp (Un)	13	15 1/2	14 7/8 15 3/4	1,700	13 3/8 Sep	18 1/4 July
Baltimore & Ohio RR com (Un)	100	40 1/8	40 1/8 40 1/8	100	40 1/8 Nov	49 July
Bandini Petroleum Co	1	2.00	2.00 2.15	8,200	2.00 Nov	5 Feb
Barker Bros Corp	5	9	9 9 1/2	500	7 1/4 Apr	10 1/4 Oct
Barnhart-Morrow Consolidated	1	60c	52c 65c	2,600	35c Oct	2.30 May
Beckman Instruments Inc	1	•	64 66 1/2	1,000	36 3/4 Jan	73 3/8 May
Beech Aircraft Corp	1	51 3/8	43 3/4 51 3/8	400	29 Jan	51 3/8 Nov
Bell Aircraft Corp (Un)	1	14 3/8	14 3/8 14 3/8	300	13 Nov	24 1/2 May
Benguet Cons Inc (Un)	P 1	1 1/2	1 1/2 1 5/8	1,400	1 1/2 Feb	2 Mar
Bethlehem Steel Corp (Un)	8	54 3/8	51 54 3/8	1,900	49 1/4 May	59 July
Bishop Oil Co	2	9 7/8	9 1/4 9 7/8	1,400	9 May	12 Apr
Black Mammoth Consol Min	5c	•	6c 6c	2,000	6c Feb	14c Mar
Boeing Aircraft Co (Un)	5	32 3/8	32 1/2 33	500	29 3/8 Oct	46 1/4 Jan
Bolsa Chica Oil Corp	1	4 3/8	4 1/4 4 3/4	12,200	4 1/4 Nov	12 May
Borg-Warner Corp (Un)	5	44 3/8	43 1/2 45 3/8	300	38 Feb	47 1/4 Aug
Broadway-Hale Stores Inc new com	5	32 1/4	31 1/2 32 1/4	1,300	29 Aug	32 1/2 Nov
Budd Company	•	•	23 3/4 25	1,800	19 1/4 Jan	31 3/4 July
Budget Finance Plan common	50c	•	7 3/4 7 3/4	1,900	7 1/4 Jan	8 1/2 Apr
6% preferred	10	•	8 3/4 8 3/4	900	8 1/2 Jan	9 1/2 Apr
Bunker Hill Co (Un)	2.50	9 3/4	9 3/8 9 3/4	400	9 3/8 Nov	13 3/8 Jan
Burlington Industries Inc (Un)	1	24 1/4	24 1/4 25	2,000	14 3/8 Sep	26 1/4 July
Burroughs Corp	5	33 3/8	32 3/8 33 3/8	500	29 1/8 Sep	45 1/2 Mar
Butler Bros	15	•	39 39	100	39 Nov	43 1/2 Nov
California Ink Co	5.50	22	22 22	100	19 1/8 Jun	24 Oct
Anaconda Packing Corp	5	•	28 1/2 28 1/2	700	28 1/4 Nov	32 Aug
Canadian Pacific Railway (Un)	25	•	24 3/8 25 1/4	300	24 3/8 Nov	32 Mar
Carrier Corp (Un)	10	•	35 35	100	35 Nov	48 1/4 Jan
Case (J I) & Co (Un)	12.50	•	20 1/4 20 3/4	600	18 Sep	26 3/8 Feb
Caterpillar Tractor Co	•	•	30 3/8 31 1/4	1,800	30 3/8 Oct	36 1/2 Aug
Celanese Corp of America	•	•	26 26 1/2	600	25 1/2 Sep	34 1/2 July
Cenco Instruments Corp	1	37	32 3/8 37	400	14 3/8 Jan	37 Nov
Cerro de Pasco Corp (Un)	5	•	40 1/2 40 3/8	200	34 1/2 Sep	45 3/8 Apr
Certain-Ted Products Corp	1	•	14 3/8 14 1/2	400	11 3/4 Sep	16 3/4 Apr
Champion Oil & Refining (Un)	1	19 3/8	19 3/8 19 3/8	200	19 3/8 Oct	25 1/4 Apr
Chance Vought Aircraft (Un)	1	•	29 29	100	25 3/8 Sep	41 1/4 Jan
Chicago Milw St Paul RR com (Un)	•	25 3/4	25 3/4 25 3/4	200	23 3/8 Nov	37 May
Chicago Rock Island & Pac (Un)	•	•	28 3/4 28 3/8	300	28 1/2 Nov	37 May
Chrysler Corp	25	65	62 66	1,200	5 1/2 Feb	72 1/2 May
Cities Service Co (Un)	10	46 7/8	46 7/8 47 3/4	600	46 7/8 Nov	64 1/2 Jan
Clary Corp	1	7 1/4	6 3/4 7 3/8	1,800	5 3/4 Jan	10 3/4 May
Colorado Fuel & Iron	•	31 1/2	29 3/2 32 3/8	1,000	23 3/8 Mar	33 3/4 Oct
Colubia Broadcasting System	2.50	•	40 3/8 40 3/8	200	36 3/8 Jan	47 July
Columbia Gas System (Un) com	10	20	19 1/8 20 3/8	4,100	19 1/8 Nov	24 3/8 Mar
Commercial Solvents common (Un)	1	•	15 15	100	13 Sep	17 1/2 Jan
Commonwealth Edison common	25	•	58 3/8 58 3/8	200	56 1/4 Jan	63 3/8 Apr
Consolidated Chollar Gould & Savage Min	1	•	25c 25c	1,000	2 1/2 Nov	96c Feb
Consolidated Edison Co of N Y (Un)	•	•	59 3/8 60	200	59 3/8 Nov	67 3/8 Jan
Consolidated Electrodynamics Corp	50c	39	39 39	100	36 3/8 Sep	45 July
Consolidated Foods Corp	1.33 3/4	26 1/8	25 1/4 26 1/8	400	23 1/4 Sep	27 3/4 Feb
Continental Can Co (Un)	10	•	44 3/8 45	500	44 1/2 Oct	58 1/8 Jan
Continental Motors (Un)	1	•	11 1/4 11 1/4	100	10 1/4 Oct	13 3/4 Apr
Continental Oil Co (Un)	5	•	49 1/4 49 3/8	200	46 3/4 Oct	67 3/8 Mar
Corn Products Co (Un)	1	51 7/8	51 3/8 51 7/8	300	51 1/4 Sep	59 1/2 Jun
Crane Co (Un)	25	•	61 3/4 65 1/4	400	35 3/4 Jan	65 1/4 Nov
Crestmont Oil Co	1	4 3/8	4 3/8 4 1/2	700	4 Nov	7 May
Crown Zellerbach Corp common	5	54	54 54 3/8	700	50 1/4 Jun	60 1/4 Jan
Preferred	•	•	89 89	600	87 3/8 Sep	97 1/4 Apr
Crucible Steel Co of America (Un)	12 1/2	•	27 28 1/8	600	2 1/2 Nov	32 3/4 Feb
Cuban American Oil Co	50c	•	3 3/4 3 3/4	300	3 3/4 Nov	2 3/4 Jan
Cudahy Packing Co (Un)	5	•	13 13 3/8	400	10 n	17 1/8 Mar
Curtis Publishing Co (Un)	1	•	12 12 1/8	200	10 1/2 Sep	16 3/8 Jan
Curtiss-Wright Corp com (Un)	1	•	30 3/4 32	200	27 3/4 Jan	39 3/4 Apr
Cypress Abbey Co	2	•	1.45 1.45	200	1.15 Jan	1.60 Nov
Deere & Co (Un)	10	48 3/8	48 3/8 48 3/4	400	48 1/4 Jan	67 July
Desilu Productions Inc	1	15 1/4	14 3/8 15 1/4	700	14 Oct	20 3/8 July
DiGiorgio Fruit Corp class A	2.50	•	15 15 1/2	300	13 1/4 Feb	20 Mar
Class B	2.50	•	14 3/4 15 1/4	600	13 Feb	20 Mar
Disney Productions	2.50	40 1/2	36 1/8 40 1/2	600	32 1/2 Sep	58 Mar
Dome Mines Ltd (Un)	•	20 3/4	20 3/4 20 3/4	200	16 Mar	22 May
Dominguez Oil Fields Co (Un)	•	•	39 3/4 40	200	38 3/4 Sep	47 Feb
Douglas Aircraft Co	•	38 1/2	38 1/2 39 1/2	2,500	36 3/8 Oct	59 3/8 Jan
Douglas Oil Co of Calif	1	•	7 1/2 7 1/2	100	6 May	8 3/8 July
Dow Chemical Co	5	•	89 90 3/4	300	75 1/4 Jan	92 3/8 July
Dresser Industries	50c	28 3/4	28 1/8 29 1/2	1,200	28 1/8 Nov	43 3/8 Jan
Dumont Lab Inc (Allen B)	1	•	8 1/8 8 3/8	700	6 3/8 Feb	9 7/8 May
Eastern Air Lines (Un)	1	•	34 1/4 34 3/8	200	34 Jan	46 Apr
Eastman Kodak Co (Un)	10	•	99 99 3/4	500	75 3/4 Apr	99 3/4 May
Elder Mines & Develop	1	1 1/8	1 1/8 1 3/8	300	1 1/8 Jan	2 1/4 Jun
El Paso Natural Gas	3	30 1/4	28 3/8 30 1/4	1,200	28 1/4 Sep	39 Jan
Electric Auto-Lite Co (Un)	5	50 3/4	50 1/4 50 3/4	200	37 Jan	55 Aug
Electric Bond & Share Co (Un)	5	25 1/4	24 3/4 25 1/4	500	2 1/2 Nov	37 1/2 Apr
Electrical Products Corp	4	•	18 3/4 18 3/4	200	18 1/4 Jun	21 1/2 Apr
Emerson Radio & Phono (Un)	5	16 1/4	16 1/4 17	2,300	12 3/4 Sep	26 1/2 May
Emporium Caswell Co	20	62	60 1/2 62 1/2	600	45 Feb	62 1/2 Nov
Exeter Oil Co Ltd class A	1	55c	51c 57c	4,100	51c Nov	1.15 Feb
Fairbanks Whitney common	1	7 3/4	7 3/4 7 3/4	200	7 3/4 Jun	10 3/8 July
Fargo Offs Ltd	1	4	4 4 1/2	500	4 Sep	8 Feb
Fedders Corp (Un)	1	17 1/2	17 3/8 17 1/2	200	16 3/8 Feb	20 3/4 May
Federal-Mogul-Bower-Bearings	5	•	37 37	100	37 Nov	37 Nov
Fibreboard Paper Prod	•	•	51 3/8 51 3/8	100	46 3/8 Jun	56 3/4 Apr
Firstamerica Corp	2	27 1/4	27 1/4 27 1/2	2,500	26 1/2 Nov	29 3/8 Oct
Florida Power & Light (Un)	•	•	50 50 3/4	400	43 3/4 Jun	51 July
Fluor Corp Ltd	2.50	15 3/8	15 3/8 16	400	15 3/8 Oct	27 1/2 May
Flying Tiger Line Inc (The)	1	•	14 1/8 16	700	11 Nov	20 Apr
Food Mach & Chem Corp	10	50	48 3/4 50 1/8	1,000	41 Feb	55 3/8 Aug
Ford Motor Co	5	76 3/4	75 3/8 78	1,500	51 Jan	85 Aug
Foremost Dairies	2	18 3/4	18 3/8 18 3/8	1,900	18 3/8 Nov	21 1/4 Jan
Friden Inc	1	60 1/2	58 1/2 60 1/2	1,400	55 Oct	76 Apr
Fruehauf Trailer Co	1	27 1/4	27 1/4 28	1,000	18 3/4 Jan	29 1/8 Nov
Garrett Corp	2	•	44 44 1/4	200	39 1/4 Sep	50 3/8 Jun
General American Oil of Texas	5	23 1/8	22 23 1/2	4,500	22 Nov	38 3/8 Jan
General Controls Co	5	•	27 1/4 28	400	24 Jan	39 Mar
General Dynamics Corp	1	44 3/8	44 44 3/8	1,500	43 1/8 Oct	67 1/4 Mar
General Electric Co (Un)	5	83 3/8	81 3/8 83 3/8	2,500	74 1/2 Sep	84 1/4 July
General Exploration Co of California	1	10 3/4	10 3/8 11 1/4	5,100	10 Oct	45 1/2 Mar
General Foods Corp (Un)	•	•	101 3/4 102 1/2	200	75 Jan	102 3/4 Nov
General Motors Corp common	1 1/2	50 3/8	49 3/8 51 1/8	6,200	45 Mar	58 3/8 July
General Public Service (Un)	10c	•	5 5 3/4	900	5 1/8 Jun	5 7/8 Feb
General Public Utilities (Un)	5	23 3/8	23 3/8 23 3/8	100	23 3/8 Nov	26 July
Gen Telephone & Electronics (Un)	10	75 3/8	74 3/8 75 3/8	1,700	60 1/2 Feb	79 Aug
General Tire & Rubber Co (Un)	83 1/2	82 1/2	82 1/2 86 3/8	1,400	44 1/4 Jan	86 3/8 Nov
Getty Oil Co	4	17 1/2	17 1/2 18	700	17 1/2 Nov	28 Jan
Gillette Co (The)	1	•	58 1/2 58 1/2	100	45 1/4 Mar	63 Nov
Gimbel Brothers (Un)	5	47 3/4	47 3/4 47 3/4	100	37 1/2 Jan	50 Sep
Gladstone Products Corp	1	2.30	2.25 2.30	2,900	1.90 Aug	3.00 Mar
Gladstone-McBean & Co	5	•	20 20	100	20 Nov	27 1/4 Jan



## OUT-OF-TOWN MARKETS (Range for Week Ended November 20)

STOCKS	Par	Friday Last Sale Price	Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1	
			Low	High		Low	High
Pennsylvania RR Co (Un).....	50	16	15 1/4	16 1/4	1,900	15 1/4 Nov	20 1/2 Jan
Pepsi-Cola (Un).....	33 1/2	35 1/8	34 3/4	35 1/8	700	26 1/2 Jan	35 1/8 Nov
Pepsi-Cola United Bottlers.....	1	7 3/4	7 3/8	8	4,900	5 3/8 Jan	10 3/8 Jan
Pfizer (Chas) & Co Inc (Un).....	1	33 3/8	33 1/8	34 1/4	1,300	31 1/4 Sep	43 May
Phelps Dodge Corp (Un).....	12.50	58 1/4	58 1/4	58 1/4	100	55 3/4 Sep	70 Feb
Phileo Corp (Un).....	3	—	26 7/8	28 1/4	4,000	21 5/8 Sep	36 3/4 May
Philip Morris & Co (Un).....	5	—	58 1/4	58 1/4	100	55 Jun	64 1/4 Jan
Phillips Petroleum Co.....	5	41 7/8	41 1/2	42 1/8	1,400	41 1/8 Nov	52 3/8 Mar
Pioneer Mill Co Ltd (Un).....	20	—	24	24	100	19 Jan	26 Mar
Puget Sound Pulp & Timber.....	3	—	28 1/4	28 1/4	100	18 1/4 Jan	28 1/4 Oct
Pullman Inc (Un).....	—	70	68 1/2	70	200	59 Jan	72 1/4 Aug
Pure Oil common (Un).....	5	—	34 3/8	34 3/8	600	34 3/8 Nov	48 Apr
Radio Corp of America (Un).....	—	65 1/8	65	66 1/4	1,000	43 3/8 Feb	70 1/8 July
Railway Equipment & Realty Co.....	1	—	6	8	100	6 1/8 Jun	8 Oct
Raytheon Inc.....	1	23 3/8	23 1/8	23 3/8	300	19 3/8 Feb	30 1/4 July
Raytheon Co (Un).....	5	52 1/4	50 7/8	52 1/2	1,100	43 3/8 Sep	73 1/8 Apr
Republic Aviation Corp (Un).....	1	—	20 1/4	20 1/4	100	19 5/8 Aug	28 1/4 Jan
Republic Pictures (Un).....	50c	—	8	8 1/8	300	8 Nov	11 3/4 July
Republic Steel Corp (Un).....	10	72 1/2	67 3/8	72 3/4	1,000	67 Mar	80 7/8 Aug
Reserve Oil & Gas Co.....	1	23 1/2	22 1/2	25 1/8	5,900	18 1/8 Oct	39 1/2 Mar
Reynolds Inc.....	1	—	53 3/4	53 3/4	100	46 3/4 Feb	62 1/4 July
Reynolds Metals Co new (Un).....	—	60 7/8	58 7/8	62	2,500	58 7/8 Nov	64 Nov
Reynolds Tobacco (Un).....	5	—	62 3/8	62 3/8	100	48 1/4 Jun	62 3/8 Nov
Rheem Manufacturing Co.....	1	21 1/2	21	22 1/8	2,000	18 Sep	25 3/4 July
Rice Ranch Oil Co.....	1	—	1.20	1.20	400	96c Jan	1.35 July
Richfield Oil Corp.....	—	73	73	75 1/2	200	71 1/4 Oct	106 3/8 Jan
Rockwell-Standard Corp (Un).....	5	—	33 1/2	33 1/2	100	29 3/4 Jan	38 3/8 Aug
Rohr Aircraft.....	1	—	18 1/2	18 1/2	400	16 Nov	24 1/2 Mar
Royal Dutch Petroleum Co (Un).....	20 1/2	40 7/8	40 3/4	41 1/8	1,200	40 Oct	50 Jan
Ryan Aeronautical Co.....	—	—	18 3/8	19 3/8	800	16 3/4 Oct	27 3/4 Jun
Safeway Stores Inc.....	1.66 3/4	—	35 3/8	35 3/4	400	35 3/8 Nov	42 Jan
St Louis-San Francisco Ry (Un).....	—	21 1/4	19 1/2	21 1/4	600	19 1/2 Nov	26 1/2 July
St Regis Paper Co (Un).....	5	—	52 1/4	53 1/2	300	43 1/4 Jan	53 1/2 Aug
San Diego Gas & Elec com.....	10	25 1/4	25 1/8	25 1/4	1,000	25 1/8 Nov	29 1/4 May
San Diego Imperial Corp.....	1	—	9 3/8	10 1/4	5,100	9 3/8 Nov	12 3/8 Oct
Schenley Industries (Un).....	1.40	36 1/2	36 1/2	36 1/2	100	35 Nov	45 1/8 Aug
Scherer Corp (Un).....	1	76 1/2	75 1/2	76 1/2	200	54 3/4 Feb	76 1/2 Nov
Seaboard Finance Co.....	1	20 1/2	20 1/4	20 3/4	2,800	20 1/4 Nov	29 3/8 Apr
Sears Roebuck & Co.....	3	—	49 3/8	49 1/2	400	39 1/2 Jan	50 Oct
Servel Incor (Un).....	1	13 3/4	13 3/4	14	300	9 1/4 Feb	14 3/8 Mar
Servomechanisms Inc.....	20c	—	10 1/4	11 1/2	500	9 1/4 Feb	17 3/8 Mar
Shasta Water Co (Un).....	2.50	10 3/4	10 1/2	11 1/8	700	6 1/2 Jan	12 Mar
Shell Oil Co.....	7.50	—	72 1/2	73 1/2	400	70 1/2 Oct	89 May
Shell Trans & Trade Co Ltd.....	—	—	20 1/4	20 1/4	300	18 3/8 Jun	22 Jan
Siegler Corp.....	1	34	30	34	1,500	23 1/4 Sep	45 Mar
Signal Oil & Gas Co class A.....	2	28	26 1/4	28	7,000	26 1/4 Nov	43 3/4 Jan
Sinclair Oil Corp.....	5	49 3/8	49 3/8	50 1/8	800	49 3/8 Nov	67 3/4 Apr
Smith-Corona-Marchant Inc.....	5	13	12 7/8	13	300	12 3/4 Sep	21 1/8 Jan
Socoy Mobil Oil Co (Un).....	15	39 1/2	39 1/2	40 1/4	2,900	39 1/2 Nov	51 1/4 Jan
Solar Aircraft Co.....	1	—	15	15	400	14 1/4 Oct	24 3/8 May
Southern Calif Edison Co common.....	25	—	59 3/4	60 3/8	1,400	54 3/4 Jun	63 3/4 Mar
4.78% preferred.....	25	—	23 1/4	23 7/8	600	23 1/4 Nov	25 1/4 Mar
4.32% cumulative preferred.....	25	20 7/8	20 3/8	21	400	19 3/8 Sep	23 1/8 Jan
4.24% preferred.....	25	—	21 1/8	21 1/8	700	20 1/4 Jun	22 3/4 Apr
Southern Calif Gas Co nfd series A.....	25	—	29 3/4	29 1/4	300	27 3/4 Sep	31 3/4 Jan
Southern Calif Petroleum.....	2	3 3/8	3 1/4	3 3/4	1,200	3 1/4 Nov	5 1/8 Jan
Southern Pacific Co new com.....	—	23 3/8	21 1/8	23 3/8	5,900	21 1/8 Nov	24 3/8 Oct
Southern Railway Co (Un).....	—	—	49	49 1/4	200	49 Nov	59 Jan
Sperry-Rand Corp.....	50c	23	22 1/4	23 1/2	4,100	21 1/4 Oct	28 3/8 May
Warrants (Un).....	—	11 1/2	10 3/4	11 1/2	500	9 1/2 Feb	14 3/4 May
Standard Oil Co of California.....	6 1/4	45 3/8	45 3/8	46 3/8	6,100	45 3/8 Nov	62 Jan
Standard Oil (Indiana).....	5	39 3/8	39 3/8	41 1/4	800	39 3/8 Nov	52 Apr
Standard Oil Co of N J (Un).....	7	46 3/8	45 3/8	47	5,700	45 3/4 Oct	59 Jan
Stanley Warner Corp (Un).....	5	38 1/4	37 1/4	38 3/4	1,800	18 Jan	40 3/8 Nov
Statham Instruments Inc.....	1	34 3/8	33 1/4	35 3/8	1,500	18 Jan	43 Mar
Stauffer Chemical Co.....	5	65 3/8	65 1/4	66 1/4	500	53 1/2 Sep	69 1/2 Apr
Studebaker-Packard common (Un).....	10	25 3/8	24 3/8	27	9,800	9 3/4 Jun	29 1/2 Oct
When issued.....	10	18 1/4	18	18 1/2	1,400	9 1/2 Aug	19 1/2 Oct
Sunray Mid-Continent Oil (Un).....	1	22 7/8	22 3/4	23 1/8	1,500	22 3/4 Nov	29 Jan
Sunset International Petroleum.....	1	—	3 3/4	4 1/8	8,500	3 1/2 Oct	5 1/8 Jan
Superior Oil Co (Calif).....	25	—	1320	1320	10	1300 Oct	1840 Jan
Swift & Co (Un).....	25	42 1/2	42 1/2	42 1/2	100	35 3/4 Jan	47 1/2 Aug
TXL Oil Corp (The) (Un).....	1	—	17 1/4	17 3/8	200	17 1/4 Nov	25 1/2 Apr
Telautograph Corp.....	1	—	9	9	1,000	9 Feb	13 1/4 Mar
Tennessee Gas Transmission.....	15	32 1/2	32 1/4	33 3/8	1,500	30 3/8 Sep	35 1/2 Mar
Texas Gas Transmission Corp.....	5	—	30 1/2	30 1/2	100	27 3/8 July	35 1/4 Apr
Texas Gulf Sulphur Co (Un).....	—	—	17	17 3/8	1,400	17 Nov	25 Mar
Textron Inc common.....	50c	—	23	23 1/2	800	19 3/8 Jan	29 3/8 July
Thiokol Chemical.....	1	58 1/4	54 3/4	58 1/8	600	53 Nov	58 1/8 Nov
Tidewater Oil common.....	10	—	23 1/4	23 3/4	600	21 Sep	29 1/2 Apr
Tishman Realty & Construction Co.....	1	—	21 3/8	21 3/8	100	19 3/4 Mar	25 1/4 Aug
Transamerica Corp.....	2	30 3/8	30 1/4	30 3/4	1,400	26 Jun	34 Sep
Trans World Airlines Inc.....	5	—	19	19 1/4	400	17 Jan	24 1/2 Jun
Tri-Continental Corp (Un).....	1	37 3/8	37 1/4	37 3/8	400	42 3/4 Sep	42 3/4 Aug
Warrants (Un).....	—	—	25 3/8	25 1/2	200	23 1/4 Nov	31 1/2 Mar
Twentieth Century-Fox Film (Un).....	—	30 1/4	29 1/2	30 1/4	400	29 1/2 Nov	43 1/2 Apr
Union Carbide Corp (Un).....	—	—	133 1/4	133 1/4	100	123 1/4 Jun	150 July
Union Electric Co (Un).....	10	33	32 3/8	33 1/8	1,200	30 3/8 Sep	38 3/8 Feb
Union Oil Co of Calif.....	25	44 1/8	44	44 3/8	3,500	43 Oct	53 3/8 July
Union Pacific Ry Co (Un).....	10	30	29 3/8	30 3/8	1,600	29 3/8 Nov	38 3/8 Feb
Union Sugar.....	12.50	15 3/4	15 1/4	15 3/4	700	15 3/4 Nov	20 Aug
United Air Lines Inc.....	10	37 1/4	37	37 1/4	300	31 Jan	45 July
United Aircraft Corp (Un).....	5	37 3/8	37 3/8	38 1/2	500	36 3/4 Oct	65 1/4 Apr
United Fruit Co.....	—	24 3/8	23 3/8	24 3/8	1,600	23 3/8 Nov	44 1/4 Mar
United Gas Corp (Un).....	10	32 3/4	32 3/4	33	400	32 Sep	42 3/4 Jan
U S Industries Inc.....	1	—	9 1/2	9 1/2	200	9 1/4 Sep	14 Mar
U S Plywood Corp.....	1	—	44 1/4	44 1/4	100	39 3/4 Oct	58 May
U S Rubber (Un).....	5	—	61 1/4	61 1/4	100	46 1/2 Jan	68 Aug
U S Steel Corp common.....	16 3/4	96 1/4	91 3/4	98	2,600	88 3/4 Mar	108 Aug
Universal Consolidated Oil Co.....	10	36	36	37	600	35 Sep	52 1/2 Jan
Universal Match.....	6.25	90	87	90	200	45 3/4 Aug	90 Nov

STOCKS	Par	Friday Last Sale Price	Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1	
			Low	High		Low	High
Vanadium Corp of America (Un).....	1	—	31 1/4	31 1/4	100	31 1/4 Sep	42 Jan
Varian Associates.....	1	48 1/4	43	48 1/4	4,900	27 1/2 Sep	48 1/4 Nov
Victor Equipment Co.....	1	—	27	27	300	27 Sep	34 1/2 Apr
Washington Water Power.....	—	44 1/8	44 1/8	44 1/8	200	42 1/2 Jun	47 3/8 Jan
Westates Petroleum common (Un).....	2	—	4 1/8	4 1/2	500	4 1/8 Nov	12 1/4 Feb
West Coast Life Insurance (Un).....	5	39 1/2	39 1/2	40	200	36 Jun	45 1/4 Aug
Western Air Lines Inc.....	1	—	33	33	100	27 1/4 Jan	37 1/2 Apr
Western Dept Stores.....	25c	17 1/2	17 1/2	17 7/8	800	13 3/4 Jan	19 3/8 Aug
Western Pacific Ry Co.....	—	—	64 1/2	64 1/2	100	64 1/2 Nov	80 Aug
Western Union Telegraph (Un).....	2.50	—	45 1/4	45 3/4	500	30 1/2 Jan	47 Nov
Williston Basin Oil Exploration.....	10c	—	12c	12c	1,000	12c Sep	22c Jun
Wilson & Co Inc (Un).....	—	—	57 3/8	57 3/8	100	33 Jan	57 3/8 Nov
Yellow Cab Co common.....	1	—	9 3/8	9 3/8	100	7 3/8 Jan	9 3/8 Oct
Youngstown Sheet & Tube (Un).....	—	124 7/8	122	124 7/8	300	117 3/4 May	143 Aug

## Philadelphia-Baltimore Stock Exchange

STOCKS	Par	Friday	Week's		Sales	Range Since Jan. 1			
		Last	Range of		for Week	Low		High	
		Sale Price	low	High	Shares				
Alan Wood Steel common.....	10	---	37 1/8	37 3/4	50	24	Jan	39 3/4	Oct
American Stores Co.....	1	77 1/4	76 3/4	78 3/4	882	74 1/4	Oct	104 3/4	Jan
American Tel & Tel.....	33 1/2	76 3/8	76 3/8	78 3/8	7,874	75	Sep	89 1/4	Apr
Arundel Corporation.....	•	---	42	43	400	30 3/8	Jan	43	Nov
Atlantic City Electric new.....	4.33	29 3/8	28 3/8	29 3/8	1,224	28 3/8	Nov	33	Oct
Baldwin-Lima-Hamilton.....	13	15 3/8	15 1/8	15 3/4	136	13 3/8	Feb	18 1/2	July
Baltimore Transit Co common.....	1	8 1/4	8 1/4	8 3/8	500	8 1/4	Apr	9 3/8	Jan
Buod Company.....	5	24 3/8	23 3/8	25	445	19 3/8	Mar	31 3/8	July
Campbell Soup Co.....	1.80	50 3/8	50 3/8	51 3/8	189	46 3/4	Jun	54 3/4	Jan
Chrysler Corp.....	25	64 3/4	62 3/8	65 3/8	733	50 3/8	Feb	72 3/8	May
Curtis Publishing Co.....	1	---	11 7/8	12 1/8	110	10	Sep	16 3/8	Jan
Delaware Power & Light com.....	13.50	62 1/4	62 1/4	64	240	56 3/4	Feb	69 1/4	Aug
Duquesne Light.....	5	23 1/4	23 1/4	25 3/4	1,939	22 3/8	Sep	27	Feb
Electric Storage Battery.....	10	56 1/4	54 1/4	56 3/4	658	38 3/4	Jan	56 3/4	Nov
Finance Co of America at Baltimore	---	---	---	---	---	---	---	---	---
Class A non-voting.....	10	---	49 1/4	49 1/4	150	42 1/2	Jan	51	Sep
Ford Motor Co.....	5	76 3/4	74 3/8	78 1/2	1,244	50 3/4	Jan	85 1/2	Sep
Foremost Dairies.....	2	---	18 1/2	19	1,099	18 1/2	Nov	21 3/8	Jan
General Acceptance Corp common.....	1	18 1/4	18	18 1/4	110	15 1/4	Nov	19 1/4	Sep
General Motors Corp.....	1.66 3/4	50 1/2	49 3/8	52	6,438	44 3/4	Mar	58 3/4	July
Gimbel Brothers.....	5	---	45 1/4	46	100	37	Jan	51 1/4	Sep
Hamilton Watch Co vtc.....	1	---	24 1/2	24 1/2	100	16 3/8	Feb	25	Aug
Homasote Co.....	1	15	14	15	150	14	Nov	27	Feb
Lehigh Coal & Navigation.....	10	14 3/4	14 3/8	14 1/2	300	10 1/4	Apr	15 3/4	July
Madison Fund Inc.....	1	18 1/2	18 1/2	19	232	17 1/2	Sep	20 3/4	Jan
Martin (The) Co.....	1	44 3/8	44	46 1/4	107	32 3/4	Jan	61 3/4	May
Merck & Co. Inc.....	16 1/2	80 1/2	75 3/4	80 1/2	589	67 1/8	Feb	90	May
Pennsalt Chemicals Corp.....	3	---	26 3/8	29 3/8	179	26 1/2	Nov	35 1/2	July
Pennsylvania Power & Light.....	•	26	25 3/8	26 1/2	2,653	25 3/8	Nov	29 3/8	May
Pennsylvania RR.....	50	16	15 1/8	16 1/2	4,584	15 1/8	Nov	20 3/4	Jan
Peoples Drug Stores Inc.....	•	---	41 1/4	41 1/4	10	41 1/4	Nov	53 1/2	Apr
Philadelphia Electric common.....	•	50 1/2	50	51	5,389	46 3/4	Jun	57	Apr
Philadelphia Transportation Co.....	10	6 3/8	6 3/8	6 3/4	4,376	6 3/8	May	9 3/4	Jan
Philco Corp.....	3	27 3/8	26 3/4	28 3/4	3,769	21 3/8	Sep	36 1/2	May
Potomac Electric Power common.....	10	---	26 1/2	27 3/8	1,012	23 3/4	May	29 3/4	Apr
Progress Manufacturing Co.....	1	18 1/2	18 1/4	18 1/2	51	14 1/2	Jan	21	Mar
Public Service Electric & Gas com.....	•	37 1/4	36 3/8	38	780	36 3/8	Sep	44 1/4	Apr
Reading Co common.....	50	17 1/2	16 3/8	17 3/8	539	16 3/8	Nov	25	May
Scott Paper Co.....	•	78 3/4	78 3/4	80 1/8	539	72 1/4	Jan	87 3/8	Mar
Scranton-Spring Brook Water	•	---	---	---	---	---	---	---	---
Service Co.....	•	---	20	20 3/4	408	19 1/8	Oct	24 3/4	Jan
Smith Kline & French Lab.....	•	58 1/4	57 7/8	59 1/4	337	45 3/4	Jun	62 3/4	Jun
South Jersey Gas Co.....	2.50	23 3/8	22 3/4	23 7/8	693	22 3/4	Nov	27 3/8	July
Sun Oil Co.....	•	57 1/4	56 1/4	58 3/4	271	56 1/4	Nov	66 1/4	Feb
United Gas Improvement.....	13.50	---	53	54	284	48 3/4	Jan	59 1/4	Aug
Washington Gas Light common.....	•	---	46 7/8	47 3/8	95	46	Sep	53 3/4	Mar



## CANADIAN MARKETS (Range for Week Ended November 20)

STOCKS	Friday Last Sale Price	Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1	
		Low	High		Low	High
Bruck Mills Ltd class A	20	10 1/2	10 1/2	100	9 Jan	13 1/2 July
Class B	20	2.60	2.60	100	2.25 Nov	4.50 Jun
Building Products	30 3/4	29 3/4	31	310	28 1/2 Oct	39 Jan
Calgary Power common	92 3/4	92 3/4	95	709	79 Jan	99 1/2 Apr
Canada Cement common	31 1/2	31 1/2	32 1/2	2,180	26 1/2 Sep	37 Mar
\$1.30 preferred	20	25 1/2	25 1/2	297	25 Nov	28 1/2 Jan
Canada Iron Foundries common	10	22	21 1/2	3,826	21 1/2 Nov	76 Feb
4 1/4% preferred	100	82	82	45	82 Nov	101 Mar
Canada Steamship common	42	42	43	495	40 Mar	49 1/4 Jun
5% preferred	12.50	11 1/4	11 1/4	450	11 Jan	13 May
Canadian Aviation Electronics	18 1/2	17 1/4	18 1/2	560	16 Nov	19 1/2 Sep
Canadian Bank of Commerce	57 1/4	57	58 1/4	1,736	52 Sep	66 1/2 July
Canadian Breweries common	35 1/4	34 1/4	35 1/4	2,047	33 1/4 Sep	42 1/2 May
Preferred	25	35 1/4	35 1/4	150	34 1/2 Nov	42 1/2 Jun
Canadian British Aluminum	13 1/4	13 1/4	14	145	11 1/4 Apr	17 1/2 July
Canadian Bronze common	22	22	22	100	20 Oct	25 1/2 Feb
Canadian Celanese common	21 1/2	20	21 1/2	1,897	18 Sep	24 1/2 July
Canadian Chemical Co Ltd	6 1/4	6 1/4	6 1/2	950	6 1/2 Sep	9 1/2 Aug
Canadian Converters A preferred	20	3.50	3.50	100	3.00 Mar	4.50 Aug
Class B	20	4.50	4.50	25	25 Jan	36 Mar
Canadian Fairbanks Morse common	31	30 3/4	32	357	25 Jan	36 Mar
Preferred	100	125	125	72	105 Sep	108 1/2 July
Canadian Husky	1	8.45	8.45	500	8.45 Nov	14 1/4 Jan
Canadian Hydrocarbons	1	10 1/2	10 1/2	1,275	7 1/2 Feb	12 1/2 July
Canadian Industries common	15 1/2	15	15 1/2	1,650	15 Jan	20 Feb
Canadian International Power	15	15	15 1/4	3,645	14 1/2 Nov	24 Jan
Preferred	50	44 3/4	45	686	43 1/2 Nov	47 1/4 Jan
Canadian Oil Companies common	23 1/4	23 1/4	23 1/4	929	23 1/4 Nov	30 1/2 Mar
Canadian Pacific Railway	28	23 1/4	24 1/2	4,345	23 1/4 Nov	31 1/4 May
Canadian Petrofina Ltd preferred	10	12 1/2	12 1/2	569	11 1/2 Mar	15 1/4 May
Canadian Vickers	12 1/2	12 1/2	12 1/2	125	14 1/2 Nov	23 1/2 Jan
Cockshutt Farm	16 1/2	16 1/2	16 1/2	815	12 1/2 Jan	16 1/2 Jan
Coghlin (B J)	6 1/2	6	6 1/2	860	5 1/2 Nov	15 1/4 Jan
Columbia Cellulose	4.00	4.00	4.05	1,075	4.00 Sep	4.75 Aug
Combined Enterprises	11	11	11	1,000	10 1/2 Nov	15 1/4 July
Consolidated Mining & Smelting	18 1/2	18	19 1/2	2,445	17 1/2 Oct	22 1/2 Feb
Consumers Glass	27	27	27	100	26 Nov	35 Mar
Corbys class A	18 1/2	18 1/2	18 1/2	75	17 1/2 Sep	21 Feb
Credit Foncier Franco-Canadian	87	87	87	200	81 1/2 Aug	90 Aug
Crown Zellerbach class A	18 1/2	18 1/2	19	30	18 1/2 Nov	24 1/2 Mar
Distillers Seagrams	32 1/2	32	32 1/2	2,301	30 1/2 Sep	38 1/2 Aug
Dome Petroleum	2.50	9.50	9.70	650	9.00 Sep	13 1/4 Jan
Dominion Bridge	21	20 3/4	21	1,375	20 Sep	24 1/2 Feb
Dominion Coal 6% preferred	25	25	25	50	4 1/2 Nov	8 1/2 Jan
Dominion Dairies common	10	10	10	200	6 Feb	16 1/2 Nov
Dominion Foundries & Steel com	48 3/4	48 3/4	50	1,250	41 1/4 Jan	51 1/4 July
Preferred	100	97 1/2	97 1/2	150	97 Jun	101 1/2 Jan
Dominion Glass common	90	90	90	355	83 Oct	95 Aug
7% preferred	10	14	14	235	13 1/2 Oct	15 May
Dominion Steel & Coal	15	15	15	200	14 1/2 Sep	22 1/2 Jan
Dominion Stores Ltd	49 1/2	49 1/2	52 1/2	1,315	49 1/2 Nov	90 1/2 Feb
Dominion Tar & Chemical common	15 1/2	15 1/2	16	5,385	14 1/2 Jan	20 July
Red, preferred	23 1/2	18 1/2	18 1/2	300	18 1/2 Oct	20 3/4 Apr
Dominion Textile common	10	10	10 1/4	2,085	9 1/2 Jan	12 Mar
Donohue Bros Ltd	3 1/2	15	15	275	14 1/2 Sep	19 Feb
Dow Brewery	23 1/2	23 1/2	23 1/2	150	40 Jan	46 Aug
Du Pont of Canada common	23 1/2	23 1/2	23 1/2	850	19 1/2 Jan	29 1/2 Aug
Eddy Match	29 1/2	29 1/2	29 1/2	75	27 Jan	31 July
Electrolux Corp	17 1/2	17 1/2	18 1/2	250	14 Jan	21 Apr
Enamel & Heating Prod class A	9 1/4	9 1/4	9 1/4	100	5 Jun	10 1/2 July
Class B	22	21 3/4	22	35	1.30 Feb	6 3/4 Nov
Famous Players Canadian Corp	22	21 3/4	22	735	21 1/4 Sep	25 1/4 May
Ford Motor Co	47 3/4	47 3/4	47 3/4	310	50 1/4 Feb	80 3/4 Sep
Foundation Co of Canada	11 1/2	11 1/2	11 1/4	1,740	11 1/2 Nov	17 Mar
Fraser Cos Ltd common	28	26 1/4	28	2,237	25 1/4 Sep	35 Feb
French Petroleum preferred	510	510	560	1,825	5.10 Nov	8.95 Jan
Frost & Co (Chas E)	16 1/2	15 3/4	16 1/2	1,550	15 3/4 Nov	16 1/2 Oct
Gatineau Power common	35	35	37 1/4	825	34 Sep	46 1/2 May
5% preferred	100	495 1/2	495 1/2	110	94 Oct	103 Jan
General Dynamics	41 3/4	42	42	425	41 1/2 Nov	63 Jan
General Steel Wares common	14	14	14	160	11 Jan	19 1/4 Jun
Great Lakes Paper Co Ltd	40	39	40	435	35 1/2 May	44 1/2 July
Greater Winnipeg Gas Co v t c	11	11	11	50	9 1/2 Feb	13 Sep
Holt, Renfrew	100	18	18	220	14 1/2 Sep	20 Apr
Home Oil class A	12	11 1/2	12	1,318	11 1/2 Jan	21 Jan
Class B	10 1/2	10 1/2	11 1/4	850	10 1/2 Nov	20 1/4 Jan
Horne & Pittfield	5	5	5 1/4	1,515	5 Nov	5 1/4 Nov
Howard Smith Paper common	40	38	40 1/4	675	38 Nov	46 1/2 Mar
\$2 preferred	50	38	39 1/2	425	37 1/2 Nov	42 3/4 Apr
Hudson Bay Mining	51	51	52 1/4	1,125	42 3/4 Oct	64 Mar
Imperial Bank	65	64	65	125	61 3/4 Oct	79 1/4 May
Imperial Investment class A	34 3/8	34 3/8	36	655	9 Sep	12 3/4 Jan
Imperial Oil Ltd	11 1/4	11 1/4	12	3,633	33 1/4 Oct	46 1/4 Jan
Imperial Tobacco of Canada com	5 1/4	5 1/4	5 1/4	2,305	11 1/2 Nov	14 1/2 Feb
6% preferred	36 1/2	36 1/2	37 1/4	400	5 1/4 Sep	6 1/4 Mar
Indus Acceptance Corp common	50	41	41	1,680	28 1/2 Sep	41 1/4 Aug
\$2.25 preferred	50	48	48	25	41 Nov	45 1/2 July
\$2.75 preferred	50	48	48	50	42 1/2 Oct	53 1/2 Apr
\$4.50 preferred	100	83 1/2	84	315	81 Oct	92 Feb
Inland Cement preferred	10	21	21 1/4	1,028	17 1/4 Jan	24 Aug
International Nickel of Canada com	98	93	98	5,273	80 3/8 Oct	101 Aug
International Paper common	126 1/2	125 1/2	127 1/4	243	108 Jun	135 1/2 Nov
International Utilities Corp	5	34 1/4	35 1/4	2,150	28 1/2 Mar	37 1/4 July
Interprovincial Pipe Lines	57	55 1/2	57	1,750	48 1/2 Mar	58 Nov
Quebec Glass preferred	10	15	15	415	12 Jan	16 1/4 Aug
Jamaica Public Service Ltd common	28 1/2	28 1/4	28 1/4	465	20 Jan	28 1/4 Nov
7% preferred	100	103	103	73	100 July	103 Apr
Labatt Limited (John)	25 1/4	25 1/4	25 1/4	1,156	25 1/4 Nov	32 1/2 Aug
Lewis Bros Ltd	10 1/2	10 1/2	10 1/2	50	10 1/2 Jan	11 Jan
Loeb (M) Ltd	8 1/2	8 1/2	8 3/4	305	8 1/4 Sep	14 1/4 Mar
Lower St Lawrence Power	30	30 1/2	30 1/2	150	27 1/4 Jan	38 May
MacMillan & Bloedel class B	37 1/4	37 1/4	37 1/4	840	34 3/4 Sep	45 1/2 July
Massey-Ferguson common	11 1/4	11 1/4	12	19,915	10 1/4 Jan	16 1/4 Jun
5% preferred	100	103	103 1/4	412	102 Sep	112 1/2 Jun
Mitchell (Robt) class A	11	11	12 1/2	640	9 May	15 Oct
Class B	6	6	6	450	2 1/2 Feb	6 1/2 Sep
Molson Breweries Ltd class A	24	23 3/4	24	2,515	22 1/2 Jan	29 1/2 Jun
Preferred	23 1/2	23	23 1/2	591	22 1/2 Jan	29 Jun
Montreal Locomotive	39 1/2	39 1/2	40	2,352	39 1/2 Nov	43 May
Morgan & Co	18 1/2	18 1/2	18 1/2	560	17 1/4 Oct	20 1/4 May
4 1/4% preferred	100	32	33	260	27 Jan	38 1/2 May
National Drug & Chemical common	5	93 1/2	93 1/2	220	72 Nov	96 Feb
National Steel Car Corp common	14	15 1/2	15 1/2	50	15 Jan	17 Apr
National Trust Co Ltd	10	14 1/4	14 1/4	95	14 1/2 Sep	19 Feb
Niagara Wire Weaving common	10	50	50	50	49 1/2 Feb	53 1/2 May
Class B	10	12	12	100	12 Nov	15 May
Noranda Mines Ltd	46 1/4	46 1/4	47	25	11 1/2 Nov	15 1/2 Feb
Nova Scotia Light & Power	13 1/4	13 1/4	14	3,026	44 1/2 Sep	58 Mar
Rights	38c	29c	38c	469	12 1/2 Oct	16 1/2 Nov
Ogilvie Flour Mills common	21 1/4	20 3/4	21 1/4	31,468	11c Oct	38c Nov
Ontario Steel Products common	21 1/4	20 3/4	21 1/4	165	40 Feb	53 1/4 July
Pacific Petroleum	11 1/4	11 1/4	11 1/2	975	20 Aug	26 1/4 Jan
Pace-Hersey Tubes	28 1/2	27 3/4	28 1/2	1,285	11 Sep	18 1/2 Jan
Penns Ltd common	30	30	30 1/2	750	30 Nov	36 1/2 Apr
Placer Development	1	10 1/4	10 1/4	800	10 1/4 Nov	17 1/4 Feb
Powell River Co new common	16 1/2	16 1/2	16 1/2	1,086	16 1/2 Nov	17 1/2 Nov
Power Corp of Canada	52	52	54 1/2	1,365	54 1/2 Nov	69 1/2 Mar

STOCKS	Friday Last Sale Price	Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1	
		Low	High		Low	High
Premium Iron Ores	20c	3.80	4.00	750	3 1/2 Nov	69 1/2 Mar
Price Bros & Co Ltd common	44	43 1/4	44 1/2	1,485	3 1/2 Nov	7.00 Feb
Provincial Transport common	190	13	13	13	13 Feb	14 1/4 July
5% preferred	75	42	42	41	41 Oct	43 1/4 Apr
Quebec Natural Gas	50	16	16	919	14 1/2 Sep	22 1/2 Jan
Quebec Power	1	35 1/2	36	696	33 Oct	43 July
Reitman's (Canada) Ltd	16	15 1/2	16	752	15 1/2 Nov	17 1/4 Nov
Class A	16 1/4	16 1/4	16 1/2	320	16 1/4 Nov	16 1/4 Nov
Roe (A V) (Canada) common	6 1/2	6 1/4	7	4,063	6 1/4 Sep	13 1/2 Jan
Preferred	100	84	84	25	80 Oct	100 1/2 Feb
Rolland Paper 4 1/4% preferred	100	a70	a70	55	70 Nov	80 Feb
Royal Bank of Canada	79 1/2	77 1/2	82 1/4	2,880	75 Sep	93 July
Royalite Oil Co Ltd common	1	5.85	6.25	345	5.85 Nov	11 1/4 Jan
St Lawrence Cement class A	14	14	14	550	14 Sep	17 1/2 Jan
St Lawrence Corp common	17 1/4	16 1/2	17 1/4	4,455	13 1/2 Sep	19 1/2 Mar
Salada-Shirriff-Horsey common	10 1/4	10 1/4	10 1/4	675	10 1/4 Sep	16 1/2 Mar
Shawinigan Water & Power common	8	27 1/4	28 1/4	7,719	27 1/4 Sep	35 Jan
Class A	29 1/4	29 1/4	29 1/4	50	29 1/4 Oct	36 1/2 Jan
Series A 4% pfd	50	a39	a39	20	38 1/2 Oct	43 Jan
Series B 4 1/2% pfd	50	a42	a42	5	45 Jan	48 Apr
Sherwin Williams of Canada 7% pfd	125	125	125	3	125 Nov	139 1/2 Mar
Sicard Inc	7	7	7	235	6 1/2 Sep	7 1/4 Oct
Sicks' Breweries	25	a23	a23	25	32 1/2 Jan	36 Jan
Simon (H) & Sons 5% pfd	100	a88	a88	3	91 Oct	91 Oct
Simpsons	33 1/2	32 1/4	33 1/4	1,303	30 1/4 Sep	40 July
Sogemines 6% preferred	10	a24 1/4	a25	60	24 1/2 Nov	28 Oct
Southam Co	a75	a75	a77	65	65 Jan	81 May
Standard Structural Steel	19 1/2	18	19 1/4	7,377	10 Feb	19 1/2 Nov
Steel Co of Canada	85	82 1/2	85	3,369	68 1/2 Jan	90 1/4 July
Steinbergs class A	23 1/4	23 1/4	24 1/2	1,440	23 1/4 Jan	35 1/2 Jun
5 1/4% preferred	100	100	100	200	99 1/2 Jun	102 Jan
Texaco Canada Ltd	50	50	51	483	50 Nov	75 Mar
Toronto-Dominion Bank	59 1/4	57 1/4	59 1/4	180	51 Mar	68 July
Trans Canada Pipeline	24 1/4	24 1/4	25	2,810	22 1/4 Sep	31 Jan
Triad Oils	3.20	3.20	3.45	1,900	3.20 Nov	6.70 Feb
United Steel Corp	7 1/4	7 1/4	8 1/4	470	7 1/4 Nov	13 Mar
Walker Gooderham & Worts	38	37 1/2	38 1/2	1,776	33 Mar	40 July
Webb & Knapp (Canada) Ltd	1	2.90	3.00	700	2.90 Nov	4.1



## CANADIAN MARKETS (Range for Week Ended November 20)

STOCKS	Par	Friday Last Sale Price		Week's Range of Prices		Sales for Week Shares	Range Since Jan. 1	
		Low	High	Low	High		Low	High
Calgary & Edmonton Corp Ltd.	1	20	21 1/4	700	19 3/4 Oct	34 Jan	19 3/4 Oct	34 Jan
Calumet Uranium Mines Ltd.	1	3c	3 1/2c	5,500	3c Oct	7c Jan	3c Oct	7c Jan
Campbell Chibougamau Mines Ltd.	1	6.25	6.20 6.40	2,600	6 Sep	10 1/4 Mar	6 Sep	10 1/4 Mar
Canadian Astoria Minerals Ltd.	1	11c	9 1/2c 12c	41,000	9 1/2c Feb	12c Nov	9 1/2c Feb	12c Nov
Canadian Collieries Resources Ltd.	3	8 1/4	7 3/4 8 1/4	2,900	5 1/4 Jan	9 1/2 July	5 1/4 Jan	9 1/2 July
Canadian Devonian Petroleum Ltd.	1	3.75	3.75	1,000	3.75 Nov	5.80 Jan	3.75 Nov	5.80 Jan
Canalask Nickel Mines Ltd.	1	7c	5 1/2c 7c	17,965	3 1/2c Nov	10c Mar	3 1/2c Nov	10c Mar
Canorona Explorations Ltd.	1	45c	45c 47c	16,635	13c Feb	50c Aug	13c Feb	50c Aug
Carbec Mines Ltd.	1	8c	8c 8c	2,000	7 1/2c Sep	29c May	7 1/2c Sep	29c May
Cartier Quebec Explorations Ltd.	1	20c	20c 24c	9,534	20c Nov	65c Jun	20c Nov	65c Jun
Cassiar Asbestos Corp Ltd.	1	12 1/4	11 1/4 12 1/4	2,650	9 3/4 Jan	12 1/4 Nov	9 3/4 Jan	12 1/4 Nov
Central-Del Rio Oils Ltd.	1	5.20	5.10 5.20	200	5.00 Oct	9.15 Jan	5.00 Oct	9.15 Jan
Chess Mining Corp.	1	11c	11c 11c	4,200	11c Nov	19c Nov	11c Nov	19c Nov
Chibougamau Copper Mines Ltd.	1	24c	24c 25c	3,500	17c Jan	25c Dec	17c Jan	25c Dec
Chibougamau Copper Corp.	1	23c	23c 25c	6,000	15c Aug	28c Oct	15c Aug	28c Oct
Chipman Lake Mines Ltd.	1	5 1/2c	6c 6c	2,000	3c Sep	12c May	3c Sep	12c May
Cleveland Copper Corp.	1	9c	8c 9c	13,900	8c Nov	22c Feb	8c Nov	22c Feb
Compagnie Minière d'Ungeva	1.50	8c	8c 8c	1,500	8c Sep	18c Jan	8c Sep	18c Jan
Consolidated Bi-Ore Mines Ltd.	1	7c	7c 7c	3,800	6c Jan	21c Mar	6c Jan	21c Mar
Consolidated Denison Mines Ltd.	1	11	11 1/4 11	500	10 3/4 Nov	16 1/2 July	10 3/4 Nov	16 1/2 July
Consolidated Monas Mines Ltd.	1	8 1/2c	8 1/2c 8 1/2c	600	7 1/2c Feb	11c Apr	7 1/2c Feb	11c Apr
Consol Quebec Yellowknife Mines Ltd.	1	4 1/2c	4 1/2c 4 1/2c	750	3c Nov	10 1/2 Mar	3c Nov	10 1/2 Mar
Copper Band Chib Mines Ltd.	1	1.80	1.80 1.80	500	1.63 Oct	2.50 Mar	1.63 Oct	2.50 Mar
Courmor Mining Co Ltd.	1	9c	9c 9c	3,000	9c Nov	9c Nov	9c Nov	9c Nov
D'Eldon Gold Mines Ltd.	1	19c	19c 19c	5,000	19c Nov	19c Nov	19c Nov	19c Nov
Delaer Mines Ltd.	1	7c	6c 7c	5,500	6c Jan	17c Mar	6c Jan	17c Mar
Dome Mines Ltd.	1	a18	a19 140	15 1/2 Apr	15 1/2 Apr	21 1/2 May	15 1/2 Apr	21 1/2 May
East Sullivan Mines Ltd.	1	1.55	1.56 600	1.52 Oct	1.52 Oct	2.75 Mar	1.52 Oct	2.75 Mar
Empire Oil & Minerals Inc.	1	5c	5c 6c	5,000	5c Nov	10 1/2c Jan	5c Nov	10 1/2c Jan
Fab Metal Mines Ltd.	1	10c	10c 12c	1,000	9c Oct	22c Apr	9c Oct	22c Apr
Falconbridge Nickel Mines Ltd.	1	28 1/2	27 1/2 29	2,620	24 1/2 May	32c Mar	24 1/2 May	32c Mar
Fano Mining & Exploration Inc.	1	5c	5c 5 1/2c	9,200	4c Jun	9 1/2c Jan	4c Jun	9 1/2c Jan
Pontana Mines (1945) Ltd.	1	3c	3c 3c	2,500	3c Nov	7 1/2c Mar	3c Nov	7 1/2c Mar
Purity Oils Ltd.	1	36c	30c 36c	5,700	30c Nov	92c Jan	30c Nov	92c Jan
Gaspé Oil Ventures Ltd.	1	6 1/2c	6 1/2c 2,000	3c Oct	12c May	12c May	3c Oct	12c May
Golden Age Mines Ltd.	1	45c	42c 45c	4,500	40c Sep	80c Jan	40c Sep	80c Jan
Gui-Por Uranium Mines & Metals Ltd.	1	7c	7c 7c	1,000	5 1/2c Jan	21c May	5 1/2c Jan	21c May
Gunnar Mines Ltd.	1	10 1/2	10 1/2 10	200	10 Sep	15 1/2 Jan	10 Sep	15 1/2 Jan
Haltoun Copper Mining Corp.	1	5 1/2c	3c 5 1/2c	105,500	3c Nov	10c Feb	3c Nov	10c Feb
Head of Lakes Iron	1	18c	18c 18c	1,000	17c Feb	33 1/4 Mar	17c Feb	33 1/4 Mar
Hollinger Consol Gold Mines Ltd.	5	28	28 29	1,650	28 Nov	26c Feb	28 Nov	26c Feb
International Ceramic Mining Ltd.	1	11c	11c 12c	5,500	7c Oct	26c Feb	7c Oct	26c Feb
Iso Mines Ltd.	1	32c	32c 32c	1,100	31c Nov	82c Apr	31c Nov	82c Apr
Kerr-Addison Gold Mines Ltd.	1	20 1/4	19 1/4 21	4,210	18 1/2 Apr	21 1/2 July	18 1/2 Apr	21 1/2 July
Kontiki Lead & Zinc Mines Ltd.	1	5 1/2c	5 1/2c 2,000	5 1/2c Sep	10c Feb	10c Feb	5 1/2c Sep	10c Feb
Lingside Copper Mining Co Ltd.	1	4 1/2c	4c 5c	8,000	3c Sep	7c Jan	3c Sep	7c Jan
Lorado Uranium Mines Ltd.	1	30c	30c 30c	2,000	30c Nov	30c Nov	30c Nov	30c Nov
McIntyre-Porcupine Mines Ltd.	5	82	82 83	400	80 Sep	95c May	80 Sep	95c May
Merrill Island Mining Ltd.	5	1.04	1.04 1.14	10,900	99c Jan	1.85 Mar	99c Jan	1.85 Mar
Mid-Chibougamau Mines Ltd.	1	28c	28c 32c	6,000	24c Sep	55c Jan	24c Sep	55c Jan
Minning Corp of Canada Ltd.	1	13 1/4	13 1/4 500	12 1/4 Nov	16 1/4 Mar	21c Mar	12 1/4 Nov	16 1/4 Mar
Mogador Mines Ltd.	1	10c	10c 11c	16,000	10c Feb	21c Mar	10c Feb	21c Mar
Monpre Mining Co Ltd.	1	21c	16 1/2c 22c	16,000	13c Jan	30c Apr	13c Jan	30c Apr
Montgery Explorations Ltd.	1	56c	50c 62c	144,500	43c Sep	1.24 Apr	43c Sep	1.24 Apr
National Petroleum Corp Ltd.	25c	3.00	3.00 200	2.10 Sep	4.50 Mar	4.50 Mar	2.10 Sep	4.50 Mar
New Formaque Mines Ltd.	1	15c	15c 17c	34,600	7c Jan	36 1/2c Apr	7c Jan	36 1/2c Apr
New Jack Lake Uranium Mines Ltd.	1	6c	5c 6c	11,000	4c Oct	12c Jan	4c Oct	12c Jan
New Mylamarque Explorations Ltd.	1	90c	95c 6,300	90c Nov	2.50 Jan	1.34 Mar	90c Nov	2.50 Jan
New Pacific Coal & Oils Ltd.	20c	50c	50c 50c	10,600	50c Sep	9c Jan	50c Sep	9c Jan
New Santiago Mines Ltd.	50c	4 1/2c	4c 5c	42,000	3 1/2c Nov	9c Jan	3 1/2c Nov	9c Jan
New Spring Coulee Oil & Minerals Ltd.	1	3 1/2c	3 1/2c 17,000	3 1/2c Sep	9c Jan	1.15 Apr	3 1/2c Sep	9c Jan
New West Amulet Mines Ltd.	1	60c	60c 62c	4,500	60c Jan	28c Apr	60c Jan	28c Apr
Nocana Mines Ltd.	1	7c	7c 7c	3,000	6c Jan	4.50 Mar	6c Jan	4.50 Mar
Normetal Mining Corp Ltd.	1	3.65	3.65 500	3.20 July	1.95 May	1.95 May	3.20 July	1.95 May
North American Rare Metals Ltd.	1	55c	47c 60c	17,500	45c Apr	20c Jan	45c Apr	20c Jan
Okalski (1945) Ltd.	1	11 1/2c	11 1/2c 1,000	9c July	1.32 Jan	1.32 Jan	9c July	1.32 Jan
Okala Oils Ltd.	90c	a50c	a50c 40	50c Nov	1.32 Jan	39c July	50c Nov	1.32 Jan
Opemiska Explorers Ltd.	1	28c	26c 29c	66,900	13 1/2c Jun	39c July	13 1/2c Jun	39c July
Opemiska Copper Mines (Quebec) Ltd.	1	7.80	7.95 250	7.05 Sep	12 1/4 Mar	1.63 Apr	7.05 Sep	12 1/4 Mar
Orchan Uranium Mines Ltd.	1	82c	82c 11,500	45c July	1.63 Apr	1.63 Apr	45c July	1.63 Apr
Partridge Canadian Exploration Ltd.	1	9c	10c 2,500	9c Nov	23c Jan	23c Jan	9c Nov	23c Jan
Paudash Lake Uranium Mines Ltd.	1	32c	32c 1,100	30c Oct	70c Apr	70c Apr	30c Oct	70c Apr
Pennbec Mining Corp.	2	29c	29c 4,000	28c Oct	65c Jan	65c Jan	28c Oct	65c Jan
Perron Gas & Oil Ltd. 4 1/2% preferred	1	80c	82c 3,000	80c Nov	1.65 Jan	1.65 Jan	80c Nov	1.65 Jan
Pitt Gold Mining Co Ltd.	1	3 1/2c	4c 7,000	3c Oct	6 1/2c Jan	6 1/2c Jan	3c Oct	6 1/2c Jan
Porcupine Prime Mines Ltd.	1	5 1/2c	5 1/2c 9,000	5c Aug	12c Feb	12c Feb	5c Aug	12c Feb
Provo Gas Producers Ltd.	1	2.35	2.45 300	2.30 Oct	3.30 Feb	3.30 Feb	2.30 Oct	3.30 Feb
Quebec Cotalt & Exploration	1	1.16	1.16 1.25	2,300	1.05 Sep	2.30 Jan	1.05 Sep	2.30 Jan
Quebec Labrador Development Co Ltd.	1	4c	4c 2,000	4c Nov	7 1/2c May	7 1/2c May	4c Nov	7 1/2c May
Quebec Lithium Corp.	1	2.95	2.85 2.95	500	2.60 Aug	7.25 Mar	2.60 Aug	7.25 Mar
Quebec Manitou Mines Ltd.	1	11c	11c 2,000	11c Nov	11c Nov	9c Mar	11c Nov	9c Mar
Quebec Oil Development Ltd.	1	4c	3 1/2c 4c	4,000	3 1/2c Oct	9c Mar	3 1/2c Oct	9c Mar
Quebec Smelting & Refining Ltd.	1	16 1/2c	16 1/2c 18c	3,900	16c Nov	35c Mar	16c Nov	35c Mar
Quebec Mining Corp Ltd.	1	10 1/4	10 1/4 10 1/4	100	10 1/4 Nov	14 1/4 Mar	10 1/4 Nov	14 1/4 Mar
Red Crest Gold Mines Ltd.	1	4c	3 1/2c 4c	5,500	3 1/2c Sep	9c Mar	3 1/2c Sep	9c Mar
Rekspar Minerals & Chemicals Ltd.	1	27c	27c 4,000	18c Sep	50c Jan	50c Jan	18c Sep	50c Jan
Roberval Mining Corp.	1	52c	40c 52c	9,967	40c Oct	79c Oct	40c Oct	79c Oct
St Lawrence River Mines Ltd.	1	4.60	4.50 5.00	6,100	3.25 Feb	5.85 Sep	3.25 Feb	5.85 Sep
Siscoe Mines Ltd.	1	85c	85c 86c	9,000	70c Jan	92c Nov	70c Jan	92c Nov
South Duffall Mines Ltd.	1	6 1/2c	6 1/2c 7c	5,600	5 1/2c Oct	16c July	5 1/2c Oct	16c July
Stadacona Mines (1944) Ltd.	1	9 1/2c	9 1/2c 1,000	9c Sep	17c Jan	17c Jan	9c Sep	17c Jan
Standard Gold Mines Ltd.	1	8c	8c 4,500	8c Oct	18c Mar	18c Mar	8c Oct	18c Mar
Steep Rock Iron Mines Ltd.	1	11 1/2	11 1/2 12	2,280	11 1/2 Jun	15 1/2 Jan	11 1/2 Jun	15 1/2 Jan
Sullivan Consolidated Mines Ltd.	1	1.51	1.51 600	1.51 Nov	2.84 Mar	2.84 Mar	1.51 Nov	2.84 Mar
Tache Lake Mines Ltd.	1	10c	10c 11c	11,500	10c Nov	25c Feb	10c Nov	25c Feb
Tazin Mines Ltd.	1	10c	10c 11c	11,500	10c Nov	25c Feb	10c Nov	25c Feb
Tib Exploration Ltd.	1	7c	7c 7 1/2c	11,600	7c Nov	36c Feb	7c Nov	36c Feb
Titan Petroleum Corp.	1	30 1/2c	25c 33c	80,30c	24c Oct	94c Feb	24c Oct	94c Feb
Trebor Mines Ltd.	1	3 1/2c	3 1/2c 12,095	3 1/2c Nov	9c Jan	9c Jan	3 1/2c Nov	9c Jan
United Asbestos Corp Ltd.	1	5.00	4.90 5.00	400	3.85 Sep	6.60 Jan	3.85 Sep	6.60 Jan
United Oils Ltd.	1	1.74	1.75 1,400	1.70 Oct	2.62 Apr	2.62 Apr	1.70 Oct	2.62 Apr
Valor Lithium Mines Ltd.	1	3 1/2c	4c 3,000	3 1/2c Nov	9 1/2c Feb	9 1/2c Feb	3 1/2c Nov	9 1/2c Feb
Ventures Ltd.	1	24 1/4	24 1/4 150	23 Nov	32 1/4 Mar	32 1/4 Mar	23 Nov	32 1/4 Mar
Virginia Mining Corp.	1	12c	10c 12c	5,900	10c Nov	29c Mar	10c Nov	29c Mar
Weedon Pyrite & Copper Corp Ltd.	1	16c	16c 20c	20,000	16c Oct	34c Mar	16c Oct	34c Mar
Wendell Mineral Products Ltd.	1	5c	5c 6c	7,500	3c Jan	7c Aug	3c Jan	7c Aug
Westville Mines Ltd.	1	5c	5c 7,000	5c Sep	12c Feb	12c Feb	5c Sep	12c Feb

STOCKS	Par	Friday	Week's		Sales	Range Since Jan. 1	
		Last	Range	for Week		Low	High
		Sale Price	Low	High	Shares		
Alberta Distillers common	•	2.85	2.85	2.95	4,100	2.55 Jun	3.80 Feb
Warrants	•	•	1.20	1.25	3,250	1.05 Jun	1.85 May
Voting trust	•	2.25	2.25	2.30	1,400	2.00 Jan	2.80 Feb
Alberta Gas Trunk	5	•	26	27 1/2	5,771	21 1/2 Jan	30 Aug
Alberta Pacific Cons Oils	•	•	43c	43c	2,500	38c Sep	61c Mar
Algom Uranium common	1	•	11 1/4	15	26,940	11 1/4 Nov	17 Mar
Algom Central common	10	18 1/4	18 1/4	18 1/4	3,919	16 1/2 Sep	24 Mar
Warrants	•	•	5.10	6.45	892	5.10 Nov	10 1/4 July
Algoma Steel	•	36 1/4	36 1/2	38	3,310	34 1/2 Sep	42 1/2 July
Algonquin Bldg Credit common	•	8	8	8 1/2	320	7 3/4 May	9 Aug
Alfred Roxana Minerals	•	•	21c	23c	2,100	20c Sep	65c Apr
Aluminox	•	2.40	2.30	2.65	4,125	2.30 Nov	5.15 May
Aluminium Ltd	•	28 1/4	27 3/4	29 1/2	12,032	26 1/4 May	37 1/2 July
Aluminum Co 4% pfd	25	20	20	20	35	20 Nov	22 Apr
4 1/2% preferred	50	42	42	42 1/2	370	41 1/4 Sep	45 1/2 Feb
Amalgamated Larder Mines	1	21c	21c	22c	4,996	21c Nov	45c Mar
Amalgamated Rare Earth	1	8 1/2c	8c	11c	13,767	6c Oct	18c Feb
American Leduc Pete	10c	10c	9c	10 1/2c	36,199	9c Oct	25c Jan
American Nepheline	50c	60c	60c	62c	3,350	60c Nov	91c Jan
Anacon Lead Mines	20c	59c	57c	63c	31,695	57c Nov	1.18 Feb
Analogue Controls	1c	8 1/4	7 3/4	8 1/4	2,300	5 1/2 Sep	12 1/2 May
Warrants	•	•	3.25	3.25	2,150	2.50 Sep	7.00 May
Anchor Petroleum	1	11c	11c	13c	17,000	11c Sep	24c May
Anglo Canadian Pulp & Paper pfd	50	49	49	50	310	48c Oct	53 Feb
Anglo Huronian	•	11 1/4	11 1/4	11 1/4	1,531	10 1/2 Aug	14 Feb
Anglo Rouyn Mines	1	23c	21c	24c	15,100	18 1/2c Oct	45c Mar
Ansil Mines	1	14c	13c	14c	11,013	13c Sep	52c Jan
Anthes Imperial common	•	35 1/2	35 1/2	36	85	35 Nov	45 Jan
Area Mines	1	•	85c	85c	1,000	75c Sep	1.50 Mar
Argus Corp common	•	31 1/2	31 1/2	31 1/2	1,573	31 1/2 Nov	42 1/4 Mar
\$2.50 preferred	50	•	45 1/4	46	130	44 1/2 Oct	48 1/4 Jan
Arjon Gold Mines	•	•	8c	8c	500	8c Oct	19c Apr
Asamera Oil	40c	85c	75c	98c	14,250	75c Nov	2.09 Feb
Ashtown Hardware class B	10	13 1/2	13 3/4	13 1/2	390	13 1/2 Nov	16 1/2 May
Ash Temple common	•	7	7	7	10	4.95 Jan	7.75 May
Associated Arcadia Nickel	•	55c	53c	58c	167,560	45c Oct	58c Nov
Warrants	•	3 1/2c	3c	5c	39,900	2c July	10c Apr
Atlantic Acceptance common	•	•	11 1/4	11 3/4	800	5 1/2 Jan	11 1/2 Nov
Atlantic Coast Copper	•	•	2.15	2.22	20,000	2.00 Oct	2.70 Oct
Atlas Steels	•	25 3/4	25 1/4	26	2,579	24 Aug	29 1/2 Mar
Atlas Yellowknife Mines	1	•	8 1/2c	8 1/2c	1,900	7c Nov	15c Jan
Atlin-Ruffner Mines	1	12c	11c	13c	16,900	10c Sep	23c Feb
Aubelle Mines	1	•	2c	2 1/2c	1,500	2c Oct	8c Feb
Aumacho River Mines	1	9 1/2c	8 1/2c	11c	70,000	8 1/2c Nov	21 1/2c Aug
Aumaque Gold Mines	1	6 1/2c	6 1/2c	8 1/2c	30,500	5c Aug	16c Feb
Aunor Gold Mines	1	2.75	2.70	2.75	1,210	2.50 Sep	3.15 July
Auto Electric common	•	•	27 3/4	27 3/4	1,320	18 1/2 Feb	34 1/2 July
Avilabona Mines	1	•	2c	2 1/2c	4,500	2c Oct	8c Jan
Bailey Selburn Oil & Gas class A	1	7.00	6.90	7.20	3,930	6.50 Sep	10 1/2 Jan
5 1/4% 2nd preferred	25	•	18 1/4	19 1/4	835	17 1/2 Oct	24 Feb
Banff Oil	50c	1.00	98c	1.05	3,800	96c Oct	2.00 Jan
Bankeno Mines	1	19c	18c	19c	10,600	16c Aug	26c July
Banfield Consolidated Mines	1	•	8c	9c	6,666	8c Jan	10c Feb
Bank of Montreal	10	•	54 1/4	54 1/4	2,762	50 1/2 Sep	62 1/2 July
Bank of Nova Scotia	10	71 1/2	70	71 1/2	2,377	65 1/2 Jan	84 1/2 Aug
Barnat Mines	1	1.38	1.33	1.42	51,350	1.24 Sep	1.94 Feb
Basco Oil & Gas	•	77c	75c	78c	18,900	65c Mar	1.02 Aug
Base Metals Mining	•	11c	10c	12c	27,505	10c Nov	28c Jan
Baska Uranium Mines	•	11c	11c	11 1/2c	12,000	10c Sep	25c May
Bata Petroleum	•	5c	5c	5 1/2c	9,500	5c Sep	9 1/2c Jun
Bathurst Power & Paper class B	•	•	26	26	50	26 Nov	36 Feb
Beattie Duquesne	1	18c	17c	19c	18,002	9c Sep	36c Mar
Beatty Bros	•	8 1/4	8	8 1/4	1,325	6 1/2 Jan	13 1/2 May
Beaver Lodge Mines	•	•	12c	12c	1,000	11c Nov	25c Jun
Beaver Lumber Co common	•	23	23	23 1/2	700	23 Nov	30 Jan
Belcher Mining Corp	1	73c	70c	75c	5,800	70c Sep	1.32 Jan
Bellefleur Quebec Mines	1	2.30	1.78	2.30	10,746	1.53 Jan	2.30 Nov
Bell Telephone	25	40 1/4	40 1/4	41 1/4	10,921	39 1/4 Apr	44 1/2 Feb
Berthelem Copper Corp	50c	82c	80c	84c	5,800	76c Oct	2.05 May
Beycon Mines	1	16c	14c	16c	4,127	13c Sep	26c May
Eldibs Yukon Mines	1	8 1/2c	8c	8 1/2c	16,600	7c Nov	27 1/2c Mar
Microft Uranium Mines	1	64c	62c	68c	22,272	51c Jun	1.08 Jan
Bidcop Mines Ltd	1	13 1/2c	10 1/2c	14c	43,300	10c Oct	24c Aug
Black Bay Uranium	•	9c	9c	10c	2,000	8c Nov	30c Apr
Bonville Gold Mines	1	•	2c	2 1/2c	10,500	2c Oct	8 1/2c Feb
Bordulac Mines	1	•	6c	6 1/2c	22,000	5c Sep	10c Jan
Bouzan Mines Ltd	1	55c	54c	59c	22,300	45c Sep	79c Mar
Bowater Corp 5% preferred	50	44	42 1/4	44	125	39 3/4 Oct	47 Aug
5 1/4% preferred	50	•	47 1/2	47 1/2	80	45 Oct	50 1/2 Feb
Bowater Paper	1	•	8 1/4	8 1/4	300	6 Jan	10 Nov
Boymar Gold Mines	1	7c	7c	7 1/2c	3,500	7c Sep	15 1/2c Mar
Bralorne Pioneer	1	5.65	5.50	5.75	2,890	5.50 Nov	8.40 Feb
Brazilian Traction common	•	4.85	4.60	4.95	4,198	4.40 Oct	7 1/2 Apr
Bridge & Tank preferred	50	•	45	45	125	45 Sep	48 May
Bright (T G) common	•	•	42	42	25	37 Mar	50 Jan
Britalta Petroleum	1	•	2.05	2.25	2,234	1.85 Oct	3.30 Mar
British American Oil	•	32	32	32 3/4	37,122	31 1/4 Sep	44 1/2 Feb
British Columbia Electric 4% pfd	100	70 1/8	70 1/8	70 1/8	90	65 1/2 Oct	78 May
4 1/4% preferred	•	•	37 3/4	38 1/2	225	35 Oct	42 Feb
4 1/2% preferred	50	40 1/2	39 1/2	40 1/2	105	37 1/4 Oct	48 Aug
4 3/4% preferred	100	82 1/2	82 1/2	82 1/2	50	81 1/4 Nov	91 May
5% preferred	50	45 1/2	44 1/4	45 1/2	380	44 1/4 Oct	48 1/2 Aug
5 1/2% preferred	50	49	48 3/4	50	460	47 Oct	52 1/2 Aug
British Columbia Forest Products	•	12 1/2	12	13 1/4	14,450	11 1/2 Oct	18 Feb
British Columbia Packers class A	•	•	14 1/2	14 1/2	410	13 Oct	18 May
British Columbia Po	•	35	34 1/4	35	3,665	33 1/2 Oct	40 1/4 Mar
British Columbia Telephone	25	41 1/4	40 1/8	41 1/2	1,239	39 1/4 Sep	47 1/4 May
Broulan Reef Mines	1	•	43c	44c	555	43c Nov	60c Jun
Brown Company	1	•	9 1/4	9 3/4	888	9 1/4 Nov	14 1/4 Jan
Brunhurst Mines	1	•	2c	2 1/2c	1,500	2c Oct	8 1/2c Mar
Brunsmann Mines	1	2 1/2c	2c	2 1/2c	2,150	2c Sep	9c Jan
Brunswick Mining & Smelting	1	•	2.30	2.50	1,130	2.25 Sep	3.70 Feb
Buffadison Gold	1	9c	9c	10 1/2c	101,100	9c Nov	39c Aug
Buffalo Ankerite	1	•	1.65	1.80	2,200	1.30 Jan	2.55 May
Buffalo Red Lake	1	7c	6 1/2c	7c	13,000	5 1/2c Sep	9c Jan
Building Products	•	31	29 1/2	31	210	28 1/2c Sep	39 Jan
Bullocks Ltd class A	•	•	6	6	230	5 1/2 Feb	7 Oct
Bunker Hill Extension	•	•	6 1/2c	7 1/2c	5,000	6 1/2c Nov	11c Feb
Burlington	•	17 1/2	17 1/8	19	2,630	16 1/4 Jan	24 July
Rights	•	81c	89c	95c	5,405	81c Nov	95c Nov
Burns	•	13 1/4	12 3/4	13 1/4	860	11 1/4 Oct	14 1/4 Mar
Burrard Dry Dock class A	•	•	6 3/8	6 3/8	110	6 Sep	8 Jan



## CANADIAN MARKETS (Range for Week Ended November 20)

STOCKS					STOCKS				
Par	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1	Par	Friday Last Sale Price	Week's Range of Prices	Sales for Week Shares	Range Since Jan. 1
		Low High		Low High			Low High		Low High
Canada Southern Petroleum	1	3.05	3.05 3.15	3,740	2.85 Mar	5.00 May	19c 21c	31,200	15c Jun 25c Mar
Canada Steamship Lines common	1	41 42 1/2	216	39 1/2 Feb	49 Jun	15c 19 1/2c	96,098	9 1/2c Oct	19 1/2c Nov
Canada Wire & Cable class B	1	10	10	200	1 1/2 Mar	45c 45c	1,400	45c Nov	74c Jan
Canadian Astoria Minerals	1	10 1/2c	9 1/2c 12c	204,100	6c Sep	25c	90c 92c	9,324	80c Sep 1.11 Oct
Canadian Bank of Commerce	20	57 1/4	57 58 1/2	1,432	52 Sep	66 1/2 July	32 32 1/2	5,832	22 3/4 Jan 35 1/4 July
Canadian Breweries common	1	35 1/4	34 1/4 35 1/4	2,810	33 1/2 Sep	42 1/2 Jun	19 1/4 18 1/4 19 3/8	3,480	15 3/4 Apr 21 1/4 May
Preferred	25	34 1/2	34 1/2 35	225	34 Oct	42 1/2 May	9.20 9.70	1,150	8.90 Jun 13 1/2 Jan
Canadian British Aluminium common	1	13 1/4	13 1/4 13 1/4	595	11 Apr	17 1/2 July	20 3/8 21	1,455	20 Apr 24 1/2 Mar
A warrants	5.50	5.50 6.00	1,215	4.10 Apr	10 July	10 10	110	5 1/2 Jan	13 1/2 July
B warrants	5.50	5.50 5.50	100	3.45 Mar	8.70 July	10 10 10 1/4	1,075	10 Sep	15 1/2 May
Canadian Cannery class A	1	13 3/8	13 1/4 13 3/8	948	13 Sep	16 1/2 May	7.00 7.00	75	6.50 Sep 10 July
Canadian Celanese common	1	22	20 1/8 22	2,065	18 1/8 Jan	24 1/2 July	48 1/2 50	5,133	41 3/4 Jan 51 1/4 July
\$1 preferred	25	16	16 16	80	15 1/8 Oct	24 1/2 July	97 1/2 98	385	97 Jun 101 1/2 Jan
\$1 1/2 preferred	25	28 1/2	28 1/2 28 1/2	255	27 Oct	33 Feb	7 7 7	640	7 Sep 12 Jan
Canadian Chemical	1	6 1/4	6 1/4 7	2,580	6 1/2 Sep	9 3/4 Aug	32 32	55	32 Jan 37 May
Canadian Chieftain Pete	1	1.04	97c 1.05	11,800	90c Sep	1.69 Aug	42 42	40	42 Oct 48 May
Canadian Collieries common	3	8 1/8	7 3/4 8 1/4	7,410	4.55 Jan	9 1/2 July	15 15 1/4	205	14 1/8 Sep 20 1/2 Jan
Preferred	1	65c	65c 74c	1,696	65c Nov	85c July	49 52 1/2	6,770	49 Nov 92 1/2 Feb
Canadian Curtis Wright	1	2.30	2.00 2.30	11,645	2.00 Nov	4.10 Jan	15 16	3,815	14 1/8 Jan 20 July
Canadian Devonian Petroleum	1	3.65	3.55 3.80	4,425	3.20 Sep	6.05 Jan	9 1/8 10 1/4	3,915	9 1/8 Jan 12 Mar
Canadian Dredge & Dock	1	16 1/8	16 1/8 17 1/2	2,084	16 1/8 Nov	26 1/2 Mar	8c 9 1/2c	11,000	8c Oct 15c May
Canadian Dyno Mines	1	35c	23c 35c	84,807	20c Oct	75c Jan	11 1/4 11 1/4	215	10 1/2 Apr 12 3/4 Oct
Canadian Export Gas & Oil	16 1/2	2.09	2.01 2.14	15,490	2.01 Nov	2.90 Jan	8 3/8 8 3/8	294	8 3/8 Oct 9 1/4 Sep
Canadian Fairbanks Morse common	1	31	30 1/4 31	345	25 Feb	35 May	45 45	180	40 Jan 46 Sep
Canadian Food Products common	1	3.00	3.00 3.00	500	2.60 Jan	4.00 Aug	12c 15c	38,250	12c Nov 46c Mar
Class A	1	7	7 7	325	7 Jun	9 1/2 Aug	5c 7c	17,825	5c Nov 16c Feb
Canadian General Securities class A	1	37c	37c 42 1/2c	2,273	15 Nov	19 1/2 Jan	1.23 1.30	31,550	85c Sep 2.00 May
Canadian High Crest	20c	1.06	1.00 1.08	8,230	23c Sep	62c Jan	7c 7c 7 1/2c	9,700	7c July 16c Jan
Canadian Homestead Oils	10c	8.55	8.35 8.85	9,080	70c Sep	1.85 Jan	1.35 1.26 1.31	15,710	1.26 Oct 2.15 May
Canadian Husky Oil	1	4.65	4.65 5.10	3,550	4.35 Sep	8.50 Jan	1.60 1.52 1.60	8,175	1.50 Aug 2.65 Mar
Warrants	1	10	10 10	2,410	7 1/2 Mar	12 1/2 July	1.70 1.70 1.70	2,000	1.40 Sep 2.10 Aug
Canadian Hydrocarbon	1	15 1/2	15 15 1/2	31,500	15 Nov	20 1/2 Feb	1.65 1.80	3,070	1.40 Sep 2.16 Sep
Canadian Industries common	1	44c	39c 45c	30,868	30c Sep	84c Jan	29 3/8 29 3/8	25	27 1/4 Jan 31 Aug
Canadian Malartic Gold	1	20c	19c 22c	6,491	15c Oct	40c Feb	58 60	160	53 Jan 72 Apr
Canadian North Inca	1	23 1/2	23 1/2 23 1/2	3,015	23 1/2 Oct	1.12 Mar	60 60	85	53 1/2 Jan 72 Apr
Canadian Northwest Mines	1	23 1/2	23 1/2 23 1/2	11,867	23 1/2 Oct	1.12 Mar	1.25 1.40	36,600	80c Jan 2.13 Jun
Canadian Oil Cos common	1	100	144 144	25	144 Apr	153 July	20c 22c	4,500	20c Nov 50c Feb
8% preferred	25	24 1/2	23 3/4 24 1/2	253	23 3/4 Nov	31 1/2 Mar	6 1/2c 7c	10,650	6 1/2c Nov 14c Jan
Canadian Pacific Railway	1	12 1/2	12 1/2 12 1/2	4,100	11 1/4 Mar	15 1/2 May	11 1/8 13	1,035	11 1/8 Oct 15 July
Canadian Petrofina preferred	10	5c	5c 5c	785	5c Sep	24 Jan	55 55	30	55 Nov 68 Jun
Canadian Thorium Corp.	1	14	14 14 1/4	100	14 Nov	24 Jan	18c 18c	1,000	18c Nov 45c Jan
Canadian Vickers	1	29 3/4	29 3/4 29 3/4	100	23 Feb	35 July	6 1/2c 7c	19,800	6c Oct 15 1/2c Mar
Canadian Wallpaper Mfrs class A	1	29 3/4	29 3/4 29 3/4	100	23 Jan	35 Mar	28 3/4 27 3/4	29	24 3/4 May 32 Mar
Class B	1	14 1/4	14 1/4 15	625	14 1/4 Jan	16 Mar	21 3/4 21 3/4	22	20 1/4 Sep 25 1/4 May
Canadian Western Natural Gas 4% pfd.	20	1.19	1.15 1.29	9,881	1.15 Nov	3.00 Jan	17 3/8 19	1,060	15 1/4 Sep 19 3/4 May
Canadian Western Oil	1	40	40 40	125	40 Sep	53 Feb	61c 61c	10,850	60c Oct 1.12 Mar
Canadian Westinghouse	1	10 1/2c	11 1/2c 11 1/2c	7,333	10 1/2c Nov	26c Feb	34c 1 1/2c	8,620	34c Oct 35c Jan
Candore Exploration	1	1.24	1.21 1.32	143,744	35c Jan	2.45 Apr	3.75 3.75	1,200	3.75 Nov 8.25 Feb
Can Erin Mines	1	20 1/2c	20c 24c	59,190	20c Nov	1.07 Jan	10c 11c	8,600	10c Nov 19 1/2c Feb
Can Met Explorations	1	5c	2 1/2c 5c	11,750	2 1/2c Nov	55c Jan	51c 63c	101,826	34c Sep 1.12 Jan
Warrants	1	6 1/2c	6 1/2c 12c	10,100	6c Oct	15c Jan	47 3/4 48	1,255	39 Sep 51 Feb
Captain Mines Ltd.	1	1.11	1.10 1.30	21,450	78c Feb	1.75 Apr	27 1/2 27 1/2	150	27 1/2 Jan 29 Jun
Cariboo Gold Quartz	1	12 1/4	11 1/2 12 3/4	11,985	9.40 May	12 1/2 Nov	10 10	40	8 1/4 Oct 11 May
Cassiar Asbestos Corp Ltd.	1	5.75	5.40 5.90	3,400	4.75 Mar	5.90 Nov	168 170	370	108 1/4 Jan 187 Jun
Castle Trethewey	1	50c	35c 50c	9,000	35c Nov	3.10 Jan	11 1/2 11 1/2	2,890	11 1/2 Nov 17 Mar
Cayzor Athabaska	1	5.20	5.10 5.30	8,549	5.00 Oct	9.20 Jan	5c 5 1/2c	11,700	5c Oct 11 1/2c Feb
Central Del Rio	1	1.10	99c 1.11	59,290	99c Nov	2.30 Aug	71 3/4 73 1/4	360	50 Jan 81 Sep
Central Pat Gold	1	13c	12c 13 1/2c	20,800	9c Oct	25c May	168 170	370	108 1/4 Jan 187 Jun
Central Porcupine	1	1.10	1.10 1.18	13,100	1.02 Sep	1.90 Jan	11 1/2 11 1/2	2,890	11 1/2 Nov 17 Mar
Charter Oil	1	4c	4 1/2c 4 1/2c	7,500	3 1/2c Nov	8 1/2c Mar	26 1/4 27 1/2	350	25 1/2 Sep 35 Mar
Chesler Mines	1	38c	35c 39c	40,183	19c Jan	53c Apr	5.10 5.10	550	5.10 Nov 9.00 Jan
Chibougamau Mines	1	48c	48c 55c	18,314	43c Sep	92c Mar	1.85 1.85	1,933	1.61 Sep 2.75 Jun
Chib Kayrand Cop Min	1	15c	15c 16c	10,600	15c Oct	27 1/2 Mar	15 1/4 15 1/4	610	15 1/4 Nov 16 1/2c Oct
Chibougamau Mining & Smelting	1	51c	50c 53c	11,100	50c Jun	89c Feb	6 3/4 6 3/4	175	5 3/4 Oct 7 1/2c Mar
Chimo Gold Mines	1	2.55	2.55 2.55	225	2.30 Aug	3.15 Jun	6 1/2c 7 1/2c	17,500	6c Nov 7 1/2c Nov
Chromium Mining & Smelting	1	3.00	3.00 3.00	200	1.25 May	3.00 Oct	35 35	37 1/2	33 1/4 Sep 46 3/4 May
Circle Bar Knitting common	1	4.00	4.00 4.00	150	3.50 Sep	4.50 Nov	96 96	25	94 1/2 Oct 104 Apr
Class A	1	2.95	2.95 3.10	4,400	2.80 Sep	4.10 Jan	16 1/2 17 1/2	5,057	15 1/2 Sep 24 1/2 Mar
Cochonour Williams	1	17	15 1/2 17	3,120	12 3/4 Jan	18 1/4 Oct	7 1/2 7 1/2	300	7 Jan 10 1/2 Jun
Cockshutt Farm Equipment	1	10c	9c 10c	3,500	8c Sep	21c Jan	19 20	2,812	14 3/4 Sep 20 1/4 Nov
Cody Reco	1	14c	14c 14c	4,000	10c Sep	19c Feb	42 43 1/4	70	40 Nov 63 1/4 Jan
Coin Lake Gold Mines	1	4.00	3.95 4.20	2,250	3.50 Sep	5.25 Aug	48 1/2 47 3/8	49	43 1/4 Mar 56 1/2c July
Columbia Cellulose	1	11	11 11	155	10 Sep	15 July	1.10 1.10	1,000	1.00 Sep 1.50 Aug
Combined Enterprises	1	2.40	2.30 2.40	843	2.00 Mar	4.00 Jan	1.05 1.05	705	1.00 July 1.40 Aug
Commonwealth Petroleum	1	12 3/4	12 3/4 12 3/4	625	10 1/2 Jan	14 May	13 3/4 14 3/8	1,435	10 1/2 Jan 19 1/4 Jun
Conduits National	1	142	142 142	25	130 Jun	76 1/4 Mar	80c 80c	1,000	80c Nov 1.55 Mar
Confederation Life Insurance	10	46c	46c 50c	10,400	43c Sep	75c Mar	9.90 9.90	5,968	6.25 Mar 9.90 Nov
Coniagias Mines	2.50	39c	39c 40c	5,710	27c Jan	44c Aug	23c 24c	4,625	23c Nov 59c Feb
Coniagias Mines	1	19 1/2c	19 1/2c 21c	3,000	19 1/2c Nov	8 Sep	7c 7c	1,300	7c Aug 14c Mar
Con Key Mines	1	6c	6c 7c	18,066	6c Oct	15c Apr	17c 17c	1,200	16c Sep 25c Jun
Consolidated Bakeries	1	8c	8c 10c	2,666	7 1/2c Sep	20c July	24c 24c	1,300	24c Sep 25c Jun
Consolidated Bellekeno Mines	1	8c	8c 9 1/2c	4,800	8c Nov	19c Aug	24c 24c	1,300	24c Sep 25c Jun
Consolidated Beta Gamma	1	5c	5c 5c	700	5c Aug	8c Feb	24c 24c	1,300	24c Sep 25c Jun
Consolidated Callinan Flin	1	10 3/8	10 3/8 11 3/8	32,089	10 3/8 Nov	10 1/2c July	24c 24c	14,900	24c Sep 46 1/2c Feb
Consolidated Central Cadillac	1	62c	62c 82c	29,150	50c Oct	4.20 Apr	24 24c	26c	24 1/2c Nov 26c Nov
Consolidated Denison Mines	1	3.70	3.60 3.80	9,190	3.55 Sep	4.10 May	184 185	75	120 May 230 Jun
Consolidated Discovery	1	26c	26c 29c	18,666	22c Jun	47c Jan	40 1/2 41	200	40 1/2 Nov 44 Jan
Consolidated Dragon Oil	1	25c	25c 27 1/2c	4,891	25c Nov	63c Jan	6 3/8 6 3/8	400	6 Jun 7 1/2c May
Consolidated Fenimore Mines	1	6 1/2c	6 1/2c 6 1/2c	3,600	6 1/2c May	10 1/2c Jan	7 7	105	6 Oct 8 1/2c Feb
Consolidated Gillies Lake	1	30c	30c 30c	6,000	19c Jan	36c Mar	1.15 1.23	4,150	1.00 Sep 2.25 Mar
Consolidated Golden Arrow	1	58c	58c 64c	64,025	51c Sep	1.05 Feb	36 3/4 40	2,580	35 1/4 May 45 1/4 Aug
Consolidated Howey Gold	1	2.60	2.56 2.60	2,290	2.50 Sep	4.50 Jan	25 1/2 26	155	22 1/4 Oct 30 1/2 July
Consolidated Marbenor Mines	1	24 1/2c	24 1/2c 25c	3,200	24c Sep	64c Apr	8.20 8.20	275	7.25 Apr 10 1/2 Aug
Consolidated Marcus Gold Ltd.	1	65c	65c 66c	3,770	46c Sep	1.15 May	6 1/8 6 1/8	1,150	5 May 40 1/2c May
Consolidated Mac Mac Oils Ltd.	1	2.57	2.50 2.65	11,877	2.50 Sep	5.25 Feb	2.15 2.15	1,280	2.00 Sep 3.35 Jan
Consolidated Mining & Smelting	1	19 1/4	18 19 1/4	8,007	17 3/8 Oct	22 3/8 Feb	39 1/2 39 1/2	100	38 Mar 41 1/2 Feb
Consolidated Mogul	1	1.30	1.21 1.38	7,252	1.21 Nov	2.55 Mar	2.25 2.25	605	2.25 Nov 3.30 Jan
Consolidated Morrison Explor	1	29c	25c 32 1/2c	13,700	18c Jan	44c July	11 1/4 12 3/8	3,325	10 1/2c Sep 21 1/4 Jan
Consolidated Mosher	1	86c	85c 89c	3,725	63c Feb	1.20 Jun	4.75 4.75	100	4.50 Oct 6.75 Mar
Consolidated Negus Mines	1	16c	16 1/2c 16 1/2c	3,333	15 1/2c Sep	36c Mar	3.50 3.55	600	3.50 Oct 5.50 Feb
Consolidated Nicholson Mines	1	5c	4c 5c	9,500	4c Nov	8c Feb	5 1/4 5 1/4	400	5 1/4 Nov 9 Jan
Consolidated Northland Mines	1	32c	32c 34c	17,944	24 1/2c Jun	1.24 July	10 1/2 11 1/4	2,902	9 1/2 Jan 13 1/2 Aug
Consolidated Peak Oils	1	4 1/2c	4 1/2c 4 1/2c	7,566	4c Oct	7c Feb	4.90 5.30	540	3.90 Apr 6.15 Aug
Consolidated Perscourt Mine	1	10c	10c 10c	1,666	9c Nov	20c Mar	5.55 5.80	120	4.50 Apr 8.00 Aug
Consolidated Red Poplar	1	6 1/2c	6 1/2c 6 1/2c	2,740	5c Nov	13 1/2c Mar	3c 3 1/2c	16,000	3c Sep 20c Mar
Consolidated Regout Mines Ltd.	1	8c	8 1/2c 8 1/2c	31,100	6c				



## CANADIAN MARKETS (Range for Week Ended November 20)

STOCKS					STOCKS											
Friday Last Sale Price		Week's Range of Prices		Sales for Week Shares	Friday Last Sale Price		Week's Range of Prices		Sales for Week Shares							
Par	Low	High	Low	High	Par	Low	High	Low	High							
Horne & Pittfield	20c	5.00	4.90	5 1/4	2,990	4.90	Nov 5 1/4	Mentor Expl & Dev	50c	13c	12 1/2c	13c	4,000	12 1/2c	Nov 25c Jan	
Howard Smith Paper common	•	40	40	40	2,500	38 1/2	Sep 46 1/2	Merrill Island Mining	1	1.04	1.04	1.13	23,650	88c	Sep 1.90 Mar	
Preferred	50	•	38	39 1/2	150	37 1/2	Nov 44	Meta Uranium Mines	1	8 1/2c	8c	9c	9,200	8c	Jun 12 1/2c Mar	
Hoyle Mining	•	•	3.95	4.05	800	3.95	Nov 5.25	Mexican Light & Powder common	•	•	14 1/4	14 1/2	1,060	12	Jul 16 1/2 Aug	
Hudson Bay Mining & Smelting	•	50 3/4	50 1/2	52	1,215	47 1/2	Oct 63 3/4	Midcon Oil	•	48c	47c	50c	29,000	46c	Sep 98c Apr	
Hudson Bay Oil	•	11 3/4	11 3/4	12 3/4	8,304	11 3/4	Nov 21 3/4	Midrim Mining	1	54c	51c	55c	11,608	51c	Nov 1.00 Apr	
Hugh Paim Porcupine	1	12 1/2c	12c	12 1/2c	5,200	12c	Sep 20c	Midwest Industries Gas	•	1.85	1.75	1.90	6,250	1.35	Jan 2.10 July	
Huron & Erie Mortgage	20	•	53	53	340	49	Jan 56	Warrants	•	•	12c	12c	300	7c	Sep 49c Feb	
Imperial Bank	10	65	64	65	805	61 1/2	Oct 80	Mill City Petroleum	•	•	21 1/2c	22c	1,078	20c	Sep 49c Feb	
Imperial Flo Glaze	•	31 1/2	31 1/2	31 1/2	50	31 1/2	Jan 36	Milliken Lake Uranium	1	92c	91c	1.03	32,608	88c	Nov 2.90 Jan	
Imperial Investment class A	•	9 3/4	9 1/2	9 3/4	4,185	9	Sep 12 3/4	Milton Brick	•	3.00	2.90	3.00	900	2.80	Oct 3.75 Jan	
6 1/4% preferred	20	•	18 1/2	18 1/2	312	18 1/2	Nov 20 1/2	Mindamar Metals Corp	•	•	7c	8c	4,100	6c	Oct 9c July	
\$1.40 preferred	25	21 1/2	21 1/2	21 1/2	5	21	Jan 23	Min Ore Mines	1	13 1/2	13 1/4	13 1/2	2,450	12 1/4	Nov 16 1/2 Mar	
Imperial Life Assurance	10	•	73 1/2	74	125	71 1/2	Aug 92	Molson's Brewery class A	•	•	8 1/2c	10c	2,500	8c	Sep 27c Feb	
Imperial Oil	•	34 3/4	34 3/4	36	10,590	33	Sep 46 1/2	Class B	•	23 1/2	23 1/2	23 1/2	5	22 3/4	Jan 28 1/2 Jun	
Imperial Tobacco of Canada ordinary	5	11 3/4	11 1/2	12	2,380	11 1/2	Nov 14 1/2	Preferred	40	39 1/4	39 1/4	39 1/2	257	39 1/4	Nov 42 May	
6% preferred	4.86 1/2	5 1/4	5 1/4	5 1/4	400	5	Sep 9 1/2	Monarch Mortgage & Inv	•	47 1/2	47 1/2	47 1/2	141	45	Jun 50 Sep	
Indian Lake Gold	1	3c	2 1/2c	3c	25,000	2c	Aug 9 1/2	Moneta Porcupine	1	•	66c	72c	3,100	60c	Sep 1.25 Apr	
Industrial Accept Corp Ltd common	•	36 3/4	36 1/2	37 1/2	1,437	32 3/4	Sep 47 1/2	Montreal Locomotive Works	•	19	18 1/2	19	1,440	17 1/2	Sep 20 1/4 May	
Warrants	•	13	13	13 1/2	380	11	Jun 16 1/2	Moore Corp common	•	41 1/4	40 1/4	41 1/4	8,175	30	Sep 46 1/4 July	
2 1/4% preferred	50	•	41 1/4	41 1/2	35	41 1/4	Nov 45 1/2	Mt Wright Iron	1	55c	50c	55c	40,412	48c	July 1.04 Jan	
5 1/2% preferred	50	48	48	48 1/2	120	48	Nov 53 1/2	Multi Minerals	1	45c	42c	45c	6,450	38c	Sep 68c Aug	
4 1/2% preferred	100	•	83	83	65	83	Oct 95									
Inglis (John) & Co	•	4.60	4.50	4.80	4,685	4 1/4	Sep 7 1/2	Nama Creek Mines	1	16 1/2c	16c	17c	16,850	15c	July 39c Mar	
Inland Cement Co preferred	10	21	21	21	635	17 1/4	Jan 24	National Drug & Chemical com	5	15 3/4	15 1/4	15 3/4	1,133	14 3/4	Feb 18 1/4 Apr	
Inland Natural Gas common	1	5 3/4	5 3/4	6	15,505	4.30	Sep 7 1/2	Preferred	5	15 1/4	15 1/4	15 3/4	280	14 3/4	Feb 18 1/4 Apr	
Preferred	20	14	14	14	325	13 1/2	Sep 16 1/2	National Exploration	•	5c	5c	6c	13,500	5c	Nov 14c Jan	
Warrants	•	1.50	1.50	1.70	3,000	1.10	Oct 3.25	National Hosiery Mills class B	•	•	3.75	3.80	350	3 3/4	Nov 5 1/2 Nov	
Inspiration	1	37c	33c	37c	10	32c	Feb 70c	National Petroleum	25c	2.95	2.95	3.10	1,800	2.10	Jun 4.60 Mar	
International Bronze Powders pfd	25	22 3/4	22 3/4	22 3/4	10	22 1/2	Jan 25	National Steel Car	•	14 1/4	14 1/4	14 1/2	670	14 1/4	Oct 19 Feb	
International Molybdenum	1	9 1/2c	9 1/2c	11c	15,700	9 1/2c	Nov 41 1/2	National Trust	10	•	49 3/4	50	235	49	Jan 56 1/2 Aug	
International Nickel Co common	•	94 1/2	94 1/2	95 1/2	9,685	83	Jan 101	Nealon Mines	•	6 1/2c	5 1/2c	6 1/2c	19,900	5 1/2c	Sep 20c Jan	
International Petroleum	•	•	31	31	225	29 1/4	Nov 42 1/2	Nesbitt Labine Uranium	1	15c	15c	19c	21,300	15c	Nov 37c Jan	
Interprovincial Bldg Credits	•	•	9 1/2	9 1/2	100	9 1/2	Jan 12 1/2	New Athona Mines	1	•	27c	28c	3,675	25c	Sep 69c Mar	
1955 warrants	•	•	5c	5c	1,000	5c	Sep 45c	New Bidlamque Gold	1	8 1/2c	8c	9 1/2c	9,300	5c	Jan 11 1/2 Aug	
1959 warrants	•	•	1.40	1.45	260	1.40	Nov 2.85	New Calumet Mines	1	•	25c	27c	4,900	25c	Sep 43c Jan	
Interprovincial Pipe Line	5	•	56 1/4	57 1/4	2,772	48 1/4	Mar 58 1/4	New Concord Develop	•	•	8 1/2c	8 1/2c	625	8 1/2c	Nov 22c Mar	
Interprovincial Steel	•	•	5 5/8	5 5/8	2,100	4.60	Oct 7 1/2	New Continental Oil of Canada	•	•	25c	26c	11,300	25c	Nov 73c Jan	
Investors Syndicate common	25c	•	37 1/2	37 1/2	79	26 1/2	Jan 50	New Davies Pete	50c	•	17c	18c	2,600	16c	Sep 36c Apr	
Class A	25c	•	31	31 1/4	1,845	21 1/4	Jan 39 1/2	New Delhi Mines	1	15c	14c	15c	5,800	14c	Nov 38c Mar	
Irish Copper Mines	1	•	1.70	1.83	13,850	1.57	Sep 3.05	New Dickson Mines	1	2.25	2.25	2.38	4,975	2.21	Oct 3.28 Sep	
Iron Bay Mines	1	•	2.05	2.05	700	1.60	Jun 16 1/2	New Goldvue Mines	•	•	6c	7 1/2c	5,000	5 1/2c	Nov 11 1/2 Apr	
Iroquois Glass preferred	10	•	14 1/4	15	450	12	Jan 82c	New Harricana	1	10c	10c	10c	5,600	9 1/2c	Oct 15c Jan	
Iso Uranium	1	•	33c	34c	2,160	30c	Sep 82c	New Hoscoc Mines	1	78c	75c	81c	34,000	61c	Sep 1.53 Mar	
Jack Waite Mining	20c	•	11c	11c	2,000	10c	Mar 20c	New Jason Mines	1	•	6 1/2c	7 1/2c	8,500	6c	Sep 12c Jan	
Jacobus	35c	•	1.28	1.39	8,000	1.07	Sep 64c	New Kelore Mines	•	•	9c	10 1/2c	26,500	6 1/2c	Jan 27 1/2 Apr	
Jaye Exploration	1	•	20c	23c	27,050	20c	Nov 12 1/2	Newland Mines	1	19c	18c	21c	32,317	16c	Sep 41c Mar	
Jefferson Lake	1	•	6 1/4	6 1/4	1,790	6	Sep 21c	New Manitoba Mining & Smelting	1	•	34c	38c	18,300	30c	Apr 55c Mar	
Jellicoe Mines (1939)	1	•	9 1/2c	10c	5,160	7c	Sep 34c	New Mylmaque Exploration	1	1	91c	90c	1.15	89,943	90c	Nov 2.71 May
Joburke Gold Mines	1	•	10c	10 1/2c	12,000	10c	Sep 2.80	New Rouyn Merger	1	10c	8c	10c	11,000	8c	Nov 26c May	
Jockey Club Ltd common	•	•	2.15	2.20	5,870	1.90	Jan 11 1/4	New Senator Rouyn	1	5c	4c	5c	6,500	4c	Nov 10c May	
Preferred	10	•	8 1/4	8 1/4	1,000	8	Sep 69c	New Superior Oils	1	53c	53c	53c	800	53c	Nov 1.40 Jan	
Class B preferred	10	•	41c	44c	800	33c	Sep 45c	New Taku Mines	•	•	13 1/2c	13 1/2c	1,000	13 1/2c	Jun 18c May	
Warrants	•	•	24c	25c	25	24c	Nov 26 1/2	Niagara Wire common	•	•	12	12	395	12	Nov 15 1/2 Apr	
Joliet-Quebec Mines	1	•	12c	13c	5,000	12c	Sep 26 1/2	Class B	•	11 1/4	11	11 1/2	675	11	Nov 15 1/2 Feb	
Jonsmith Mines	1															



**CANADIAN MARKETS** (Range for Week Ended November 20)

STOCKS					STOCKS				
Par	Friday Last	Week's Range of Prices		Sales for Week	Par	Friday Last	Week's Range of Prices		Sales for Week
	Sale Price	Low	High	Shares		Sale Price	Low	High	Shares
Preston East Dome	1	5.40	5.35	6.05	3,630	4.65	Sep	8.35	Mar
Pronto Uranium Mines	1	2.89	2.76	2.90	26,618	2.60	Nov	5.00	Jan
Prospectors Airways	1	60c	56c	61c	8,550	56c	Nov	1.10	Jan
Provo Gas Producers Ltd.	1	2.35	2.30	2.49	25,702	2.25	Sep	3.90	Jan
Purdex Minerals Ltd.	1	7c	5½c	8c	50,000	5c	Nov	12c	Jan
Quebec Ascot Copper	1	17c	15c	18c	21,198	15c	Nov	76c	Mar
Quebec Chibougamau Gold	1	26c	25c	28c	23,143	16c	Sep	71c	Mar
Quebec Copper Corp.	1	15c	15c	16c	8,900	11c	Sep	47c	Mar
Quebec Labrador Develop.	1	—	3½c	4½c	4,000	3½c	Nov	7½c	Mar
Quebec Lithium Corp.	1	2.90	2.74	2.90	1,595	2.50	Aug	7.25	Mar
Quebec Manitou Mines	1	—	11c	11½c	6,100	11c	Sep	22c	Apr
Quebec Metallurgical	1	52c	48c	52c	54,700	48c	Nov	95c	Jan
Quebec Natural Gas	1	16	15½	16	1,880	14	Sep	22½c	Jan
Queensland Gold Mines	1	13c	13c	14c	11,510	11c	Sep	33½c	Jun
Queumont Mining	1	10¾	10¾	11	1,880	9½	Sep	15½	Mar
Radiore Uranium Mines	1	56c	54c	58c	41,400	44c	Jan	1.81	Mar
Rainville Mines Ltd.	1	—	26c	26c	1,900	18c	July	65c	Mar
Ranger Oil	1	1.40	1.35	1.46	1,725	1.30	Oct	2.28	Feb
Rayrock Mines	1	42c	41c	46c	138,525	24c	Oct	75c	Jan
Realm Mining	1	39c	39c	43c	7,610	35c	Sep	64c	Jun
Reef Explorations	1	—	4c	5c	4,000	4c	Nov	10c	Feb
Reeves Macdonald	1	1.30	1.30	1.30	250	1.05	Sep	1.65	Oct
Reichhold Chemical	2	25¾	25	26	1,320	25	Sep	40	July
Reitman's new common	1	16¼	16¼	16¼	100	16¼	Nov	17½	Nov
Rix Athabasca Uran	1	20c	20c	20c	900	18c	Sep	77c	Jan
Roche Mines	1	11c	11c	11½c	13,900	10c	Sep	24c	Jan
Rockwin Mines	1	23c	23c	24½c	13,842	22½c	Sep	54c	May
Rocky Petroleum Ltd.	50c	6½c	6½c	6½c	5,030	6c	Oct	14c	Jan
Roe (A V) Can Ltd common	1	7	6¾	7	6,270	6½c	Oct	13½	Jan
Preferred	100	—	80½	80½	60	80	Oct	100	Feb
Rowan Consol Mines	1	—	8½c	10c	11,191	6c	Sep	14½c	Jan
Royal Bank of Canada	10	79¾	77½	80¾	3,800	74½	Sep	93	July
Royal Oak Dairy class A	1	—	10	10	100	10	Nov	10½	Jan
Royalite Oil common	1	6.25	5.85	6.75	1,985	5¾	Nov	11½	Feb
Preferred	25	17	17	17¾	375	17	Nov	23½	Jan
Russell Industries	1	10¼	10¼	10½	865	9	Mar	14	Jun
St Lawrence Cement class A	1	—	13½	14	650	13½	Nov	17½	Feb
St Lawrence Corp common	1	17	16½	17½	5,520	15½	Sep	19½	Mar
5% preferred	100	93	93	93	75	92	Nov	101	Mar
St Maurice Gas	1	1.00	88c	105c	17,600	85c	Mar	1.60	Aug
Salada Sherriff Horsey common	1	10½	10½	10½	5,227	10½	Sep	16½	Mar
Warrants	6.00	6.00	6.25	485	5.75	Oct	13½	Aug	
San Antonio Gold	1	—	63c	65c	8,130	56c	Mar	82c	Sep
Sand River Gold	1	—	8c	9c	13,700	6c	Nov	16½c	Jan
Sapphire Petroleum	1	70c	70c	73c	2,200	70c	Sep	1.58	May
Debentures	1	42	42	43	20	33	Sep	63	May
Sarcee Petroleum	50c	1.24	1.21	1.30	6,537	1.00	Sep	1.55	July
Satellite Metal	1	21c	20c	21c	6,999	20c	Nov	80c	Feb
Seythes common	1	13½	13½	13½	30	12	Jan	15	Apr
Security Freehold	1	3.90	3.90	4.10	5,420	3.50	Sep	7.30	Jan
Shawinigan Water & Power com	1	27½	27½	28¾	5,300	27	Sep	35	Jan
Class A	100	29	29	29½	65	29	Nov	37½	Mar
Class A preferred	50	243	235	250	43,435	235	Nov	43	May
Sherritt Gordon	1	1.00	88c	105c	17,600	85c	Mar	1.60	Aug
Sigma Mines Quebec	1	10½	10½	10½	5,227	10½	Sep	16½	Mar
Silver Miller Mines	1	36c	30c	38c	25,330	22½c	Sep	65c	Jan
Silver Standard Mines	50c	11	11	11	360	11	Mar	47c	July
Silverwood Dairies class A	1	—	32½	33¾	1,645	30½	Sep	40	July
Simpsons Ltd.	1	85c	85c	89c	15,230	65c	Jan	90c	May
Siscoe Mines Ltd.	1	—	1.60	1.75	2,700	1.05	Jan	2.55	May
S K D Manufacturing	1	—	28½	28½	200	26½	Feb	32½	Mar
Slater common	1	13c	12½c	15½c	36,566	10c	May	21c	Mar
Slocan Van Rol	1	—	76	77	313	63½	Feb	82	May
Southern	1	17c	15½c	18c	43,300	15½c	Nov	49c	Mar
Southern Union Oils	1	—	1.60	1.80	5,500	95c	Nov	7.75	Jan
Spartan Air Services	1	—	45c	45c	500	40c	Oct	2.50	Jan
Warrants	30c	13c	11½c	13c	27,100	11c	Oct	22c	Jan
Spooner Mines & Oils	1	—	9½c	10c	7,868	9c	Sep	19c	Jan
Stadacona Mines	1	19¾	19¾	20¼	1,965	17½	Sep	24½	Oct
Standard Paving	1	—	3.35	3.45	3,000	3.35	Nov	3.45	Nov
Standard Wire & Cable	1	35c	35c	40c	30,840	35c	Nov	1.40	Feb
Stanleigh Uranium Corp.	1	7c	5½c	12c	6,340	5½c	Nov	66c	Jan
Warrants	1	—	32c	32c	2,770	32c	Nov	2.00	Nov
Stanrock Uranium	1	50c	48c	50c	6,800	48c	Oct	82c	Jan
Stanwell Oil & Gas	1	7c	3½c	9c	337,200	3½c	Oct	9c	Nov
Starratt Nickel	1	38	37½	38	375	35½	Oct	43¾	Apr
Stedman Bros	1	84½	82½	85½	4,437	68½	Jan	90	July
Steel of Canada	1	—	4½c	4½c	5c	4½c	Oct	8½c	Jan
Steeloy Mining	1	11½	11½	12	12,580	11½	Sep	15½	Feb
Steep Rock Iron	1	23¾	23¾	24¾	815	22c	Oct	35½	Jun
Steinberg class A	100	100	100	100	5	98½	Oct	102	Jan
Preference	1	16½	16½	16½	50	15	Jun	18	Sep
Stuart Oil	1	18c	18c	20c	2,100	12c	Jan	27c	Nov
Sturgeon River Gold	1	1.65	1.55	1.65	11,900	1.10	July	2.10	May
Submarine Oil Gas	1	—	6c	7c	4,000	6c	Jun	11c	Mar
Sudbury Contact	1	1.53	1.50	1.56	7,780	1.45	Sep	2.85	Mar
Sullivan Cons Mines	1	14c	14c	15c	4,902	14c	Sep	27c	Mar
Sunburst Explor	1	16c	15½c	16c	620	11½	Feb	18½	July
Superior Propane common	1	5.00	5.00	5.35	450	3.15	Jan	7.50	July
Warrants	100	15	15	15	2,205	13½	Oct	17½	Feb
Supertest Petroleum ordinary	1	—	90	90	70	90	Nov	100	Mar
Preferred	50c	—	5c	6½c	46,300	3c	Oct	7c	Nov
Surf Inlet Cons Gold	1	3.25	3.25	3.75	700	3.25	Nov	1.25	Apr
Switson Industries	1	1.01	1.00	1.02	5,060	1.00	Jan	1.25	Apr
Sylvanite Gold	1	—	27½	27½	75	25	Aug	31½	May
Tamblyn common	1	—	5	5	100	4	Jan	9	May
Tancord Industries	1	63c	58c	65c	10,250	58c	Nov	89c	Apr
Tauracans Mines	1	—	50c	52c	2,500	47c	Nov	80c	Mar
Voting trust	1	—	20¾	20¾	300	9	Jan	21½	Jun
Taylor Pearson common	10	—	8½	8½	650	8½	Nov	9½	May
Preferred	1	1.71	1.71	1.80	10,635	1.60	Sep	2.48	Feb
Tek Hughes Gold	1	2.02	1.95	2.05	4,000	1.87	Jan	3.70	May
Temagami Mines	1	39c	35c	39c	14,798	35c	Nov	55c	Aug
Territory Mining	1	—	50¼	53½	375	50¼	Nov	74½	May
Texaco Canada Ltd common	100	82	82	83	31	82	Nov	93	Feb
Preferred	1	40c	35c	41c	12,300	35c	Nov	99c	Jan
Thompson Lundmark	1	11¼	10½	11½	4,295	9½	Nov	13¾	July
Thorncroft Park	1	6c	5c	6c	14,000	4c	Sep	14c	Apr
Tiara Mines	10c	85c	85c	87c	8,300	81c	Sep	1.96	Jan
Tidal Petroleum	1	1c	1c	2c	14,900	1c	Nov	35c	Apr
Warrants	1	47c	46c	55c	14,100	22½c	Jan	1.53	July
Tombill Mines Ltd	1	—	25c	27c	2,500	24c	Sep	45c	Apr
Torbrill Silver Mines	1	59¼	57¼	59¼	2,375	51	Jan	68½	July
Toronto Dominion Bank	10	13¾	13¾	13¾	465	12¾	Sep	16	Jun
Toronto Elevators common	1	16¾	16¾	16¾	50	16¾	Nov	31	Feb
Toronto Iron Works common	1	16	16	17	890	16	Nov	31	Feb
Class A	50	—	58¾	58¾	30	56	Jan	59½	May
Toionto Star preferred	1	36½	35½	36½	4,190	35	Oct	44½	Jan
Traders Finance class A	1	36	36	36	325	34¾	Oct	43½	Jun
Class B	40	—	35	36	109	35	Nov	43	Jan
5% preferred	1	—	2.25	2.60	690	2.25	Nov	8.50	Jan
1956 warrants	1	—	5.10	5.50	255	5.00	Oct	11½	Jan
1957 warrants	1	60c	60c	62c	5,333	55c	Sep	1.30	Jun
Trans Canada Exp Ltd.	1	—	24¾	25¾	10,088	22¾	Sep	30½	Jan
Transmountain Pipe Line	1	11¾	10¾	11¾	16,265	10¾	Sep	15½	Apr
Transcontinental Resources	1	17c	15c	17½c	17,100	15c	Jun	29c	Feb
Trans Prairie Pipeline	1	16½	16½	17	495	15½	Sep	29	Feb
Triad Oil	1	3.15	3.15	3.50	19,455	3.20	Nov	6.75	Feb
Tribal Mining Co Ltd.	1	—	30c	30c	1,700	28c	Nov	60c	Mar
Trinity Chibougamau	1	—	13½c	16c	10,000	12c	Sep	30c	Jan
Ultra Shawky	1	9c	9c	11c	13,525	9c	Nov	24c	Jan
Union Acceptance common	1	—	9	9	375	8¾	Jan	12½	Jun
1st preferred	50	—	48¾	48¾	25	48¾	Nov	49½	Sep
2nd preferred	1	9	9	9	500	9	Nov	13	Mar
Union Gas of Canada common	1	16¼	16¼	17½	2,965	15½	Sep	17½	Nov
Class A preferred	50	51	50½	51	380	49	Oct	53½	Oct
Union Mining Corp.	1	—	20c	20½c	1,500	20c	Oct	28c	Jan
United Asbestos	1	5.00	4.60	5.10	10,350	3.90	Sep	6.90	Jan
United Canso voting trust	1	—	96c	1.02	1,216	96c	Nov	2.03	Jan
United Corps Ltd class A	1	26	26	26	50	26	Oct	29	Jun
Class B	1	—	21¼	22	255	20	Nov	27½	Aug
United Fuel Inv B preferred	25	—	45¼	45½	125	42	Oct	56½	Aug
United Keno Hill	1	5.30	5.05	5.30	6,150	3.95	Apr	5.30	Nov
United New Fortune	1	—	30c	33c	7,850	16½c	Sep	61c	Mar
United Oils	1	1.75	1.71	1.78	32,348	1.70	Oct	2.95	Nov
United Steel Corp.	1	—	8½	8½	520	8½	Nov	12½	Mar
United Telefilm Ltd.	1	1.80	1.75	1.85	104,150	60c	Jan	3.30	May
Universal Controls	25c	19½	17¾	19½	400	17c	Oct	1.94	Nov
Upper Canada Mines	1	1.07	1.07	1.13	3,800	68c	Jan	1	



# NATIONAL LIST OF OVER-THE-COUNTER SECURITIES (Quotations for Friday, Nov. 20)

The following bid and asked quotations are obtained from the National Association of Securities Dealers, Inc., and other selected sources. They do not represent actual transactions. They are intended as a guide to the range within which these securities could have been sold (indicated by the "bid")

or bought (indicated by the "asked") at the time of compilation. Origin of any quotation furnished on request. The "National" list is composed of securities which have a wide national distribution.

## Industrials and Utilities

	Par	Bid	Ask		Par	Bid	Ask
Aerovox Corp.	1	13	14 1/2	Giddings & Lewis Mach Tool.	2	21 1/2	23 1/2
Air Products Inc.	1	46 1/2	49 1/2	Glasspar Co.	1	18 1/2	19 1/2
American Biltrite Rubber Co.	100	24 1/2	26 1/2	Green (A P) Fire Brick Co.	5	26	28 1/2
American Cement Corp.	5	21 1/2	22 1/2	Green Mountain Power Corp.	5	19 1/2	20 1/2
American Express Co.	10	92 1/2	96 1/2	Grinnell Corp.	1	168	179
American Greetings cl A.	1	38 1/2	41 1/2	Grolier Society	1	28 1/2	30 1/2
Amer Hospital Supply Corp.	4	45	47 1/2	Gustin-Bacon Mfg Corp.	250	31	33 1/2
American-Marietta Co.	2	38 1/2	40 1/2	Hagan Chemicals & Controls.	1	35 1/2	37 1/2
American Pipe & Const Co.	1	44 1/2	48 1/2	Haloid Xerox Inc.	5	122	129
Amer-Saint Gobain Corp.	750	16	17 1/2	Hanna (M A) Co class A com.	10	117	123
A M P Incorporated.	1	50 1/2	54	Class B common.	10	118	125
Anheuser-Busch Inc.	4	26 1/2	28 1/2	Hearst Cons Publications cl A-25	13 1/2	14 1/2	15 1/2
Arden Farms Co common.	1	16 1/2	18	H. ne Curtis Ind class A	1	11 1/2	12 1/2
Participating preferred.	55	55	59	Hewlett-Packard Co.	1	48 1/2	51 1/2
Arizona Public Service Co.	5	32 1/2	34 1/2	h. voltage Engineering	1	63	67 1/2
Arkansas Missouri Power Co.	5	20 1/2	21 1/2	Hilton Credit Corp.	1	8 1/2	9 1/2
Arkansas Western Gas Co.	5	24 1/2	26 1/2	Hoover Co class A	2 1/2	23 1/2	25 1/2
Art Metal Construction Co.	10	22 1/2	25 1/2	Houston Corp.	1	15	16 1/2
Arvida Corp.	1	16 1/2	17 1/2	Houston Natural Gas	1	29 1/2	31 1/2
Associated Spring Corp.	10	22 1/2	24 1/2	Houston Oil Field Material.	1	4 1/2	4 1/2
Avon Products	250	49 1/2	53	Hudson Pulp & Paper Corp.	1	21 1/2	23 1/2
Aztec Oil & Gas Co.	1	18 1/2	20 1/2	Class A common.	1	11 1/2	12 1/2
Bates Mfg Co.	10	11 1/2	12 1/2	Hugoton Gas Trust "units"	1	78	81 1/2
Baxter Laboratories	1	70 1/2	75	Hugoton Production Co.	1	69 1/2	73 1/2
Bayless (A J) Markets	1	18 1/2	20 1/2	Husky Oil Co.	1	6 1/2	7 1/2
Bell & Gossert Co.	10	14 1/2	15 1/2	Indian Head Mills Inc.	1	29 1/2	32 1/2
Bemis Bros Bag Co.	25	42 1/2	45 1/2	Indiana Gas & Water	1	23 1/2	24 1/2
Beneficial Corp.	1	13 1/2	14 1/2	Indianapolis Water Co.	10	23	25 1/2
Berkshire Hathaway Inc.	5	12 1/2	13 1/2	International Textbook Co.	1	55 1/2	59 1/2
Beryllium Corp.	1	26 1/2	28 1/2	Interstate Bakeries Corp.	1	37 1/2	40 1/2
Billups Western Pet Co.	1	7	7 1/2	Interstate Engineering Corp.	1	18	19 1/2
Black Hills Power & Light Co.	1	28 1/2	30 1/2	Interstate Motor Freight Sys.	1	14 1/2	15 1/2
Black Sivalis & Bryson Inc.	1	20 1/2	22 1/2	Interstate Securities Co.	5	17 1/2	19 1/2
Borman Foods Stores	1	15 1/2	16 1/2	Investors Diver Services Inc.	1	250	264
Botany Industries Inc.	1	8	8 1/2	Class A common.	1	19 1/2	21
Bowater Paper Corp ADR	1	9	9 1/2	Iowa Public Service Co.	5	28	29 1/2
Bowser Inc \$1.20 preferred.	25	16 1/2	17 1/2	Iowa Southern Utilities Co.	15	43 1/2	47 1/2
Brown & Sharpe Mfg Co.	110	28 1/2	30 1/2	Itek Corp.	1	43 1/2	47 1/2
Brush Beryllium Co.	1	56 1/2	60 1/2	Jack & Heintz Inc.	1	13 1/2	14 1/2
Buckeye Steel Castings Co.	1	27 1/2	30 1/2	Jamaica Water Supply	1	41 1/2	44 1/2
Bullock's Inc.	10	31	33 1/2	Jefferson Electric Co.	5	15 1/2	16 1/2
Burdry Corp.	1	16	17 1/2	Jervis Corp.	1	5 1/2	6 1/2
Byllesby (H M) & Co.	100	9	10	Jessop Steel Co.	1	29	31 1/2
California Interstate Tel.	5	14 1/2	15 1/2	Kaiser Steel Corp common.	1	51	55 1/2
California Oregon Power Co.	20	33 1/2	35 1/2	\$1.46 preferred.	1	24 1/2	26 1/2
California Water Service Co.	25	25 1/2	27 1/2	Kalamazoo Veg Parchment Co	10	39	42 1/2
Calif Water & Telep Co.	12 1/2	27 1/2	29	Kansas-Nebraska Natural Gas	5	42	45 1/2
Canadian Delhi Oil Ltd.	100	6	6 1/2	Kearney & Trecker Corp.	3	12 1/2	13 1/2
Canadian Superior Oil of Calif.	1	12 1/2	13 1/2	Kennametal Inc.	10	27 1/2	29 1/2
Cannon Mills class B com.	25	55 1/2	59	Kentucky Utilities Co.	10	36 1/2	38 1/2
Carlisle Corp.	1	32 1/2	35 1/2	Ketchum Co Inc.	1	10	11
Carpenter Paper Co.	1	47 1/2	50 1/2	Keystone Portland Cem Co.	3	41 1/2	44 1/2
Ceco Steel Products Corp.	10	34 1/2	37	Koehring Co.	5	14 1/2	15 1/2
Cedar Point Field Trust cfs.	3 1/2	3 1/2	4	Kratter Corp class A	1	14 1/2	15 1/2
Central Electric & Gas Co.	3 1/2	23	24 1/2	Lenders Frary & Clark	25	17 1/2	19 1/2
Central Ill Elect & Gas Co.	10	32 1/2	34 1/2	Lanolin Plus	10	6 1/2	7 1/2
Central Indiana Gas Co.	5	13	14	Lau Blower Co.	1	6 1/2	6 1/2
Central Louisiana Electric Co.	5	46	49	Liberty Loan Corp.	1	29 1/2	31 1/2
Central Maine Power Co.	10	23 1/2	25 1/2	Lilly (Eli) & Co Inc com cl B	5	x74 1/2	78 1/2
Central Public Utility Corp.	6	45	48 1/2	Ling-Altec Electronics	500	40	42 1/2
Central Soya Co.	1	34 1/2	36 1/2	Lone Star Steel Co.	1	32	34 1/2
Central Telephone Co.	10	21 1/2	23 1/2	Lucky Stores Inc.	1 1/2	23 1/2	25 1/2
Central Vt Public Serv Corp.	6	18 1/2	20 1/2	Ludlow Mfg & Sales Co.	1	29 1/2	31 1/2
Chattanooga Gas Co.	1	4 1/2	5	Macmillan Co.	1	44 1/2	48 1/2
Citizens Util Co com cl A	33 1/2	16	17 1/2	Madison Gas & Electric Co.	16	47	50 1/2
Common class B	33 1/2	13 1/2	14 1/2	Maremont Auto Prods Inc.	1	15 1/2	16 1/2
Clinton Engines Corp.	1	8 1/2	9 1/2	Marlin-Rockwell Corp.	1	20 1/2	21 1/2
Coastal States Gas Prod.	1	29 1/2	31 1/2	Marmon Herrington Co Inc.	1	10 1/2	11 1/2
Collins Radio Co.	1	46	47 1/2	Marquard Corp.	1	30	32 1/2
Colonial Stores Inc.	2 1/2	21	22 1/2	Maryland Shipbldg & Dry	500	23	25 1/2
Colorado Interstate Gas Co.	5	41 1/2	44 1/2	Max-on (W L) Corp.	3	11 1/2	12 1/2
Colorado Milling & Elev Co.	1	23 1/2	25 1/2	McLean Industries	10	4 1/2	5 1/2
Colorado Oil & Gas Corp com 3	10 1/2	10 1/2	11 1/2	McLouth Steel Corp.	2 1/2	73 1/2	77 1/2
\$1.25 conv preferred.	25	19	21	McNeill Machine & Eng.	5	25 1/2	28
Commonwealth Gas Corp.	1	6 1/2	7 1/2	Meredith Publishing Co.	5	38 1/2	41 1/2
Connecticut Light & Power Co.	1	22 1/2	24 1/2	Metropolitan Broadcasting	1	18	19 1/2
Consol Freightways	250	19 1/2	21 1/2	Michigan Gas Utilities Co.	5	24 1/2	26 1/2
Consolidated Rock Products	5	15 1/2	16 1/2	Miehle-Goss-Dexter Inc.	7 1/2	27 1/2	29 1/2
Continental Transp Lines Inc.	1	10 1/2	11 1/2	Class A common.	7 1/2	27 1/2	29 1/2
Cook Coffee Co.	1	21 1/2	23 1/2	Miles Laboratories Inc.	2	76 1/2	80 1/2
Cooper Tire & Rubber Co.	1	42	45 1/2	Miller Mfg Co.	1	5 1/2	6 1/2
Copeland Refrigeration Corp.	1	24 1/2	26 1/2	Minneapolis Gas Co.	1	31	33
Craig Systems Inc.	1	7 1/2	8 1/2	Mississippi Shipping Co.	5	13 1/2	14 1/2
Cross Company	5	21 1/2	23 1/2	Miss Valley Barge Line Co.	1	16	17 1/2
Crouse-Hinds Co common	1 1/2	21 1/2	23 1/2	Mississippi Valley Gas Co.	5	23 1/2	25 1/2
Cummings Engine Co Inc.	5	88 1/2	93 1/2	Missouri-Kansas Pipe Line Co.	5	93 1/2	97 1/2
Cutter Laboratories class A	1	15 1/2	17 1/2	Missouri Utilities Co.	1	25	27
Class B	1	13	14 1/2	Mchawk Rubber Co.	1	x28 1/2	30 1/2
Danly Machine Specialties	5	8 1/2	8 1/2	Mountain Fuel Supply Co.	10	24 1/2	26 1/2
Darling (L A) Co.	1	13 1/2	14 1/2	Nalco Chemical Co.	2 1/2	65	69 1/2
Delhi-Taylor Oil Corp.	1	12 1/2	13 1/2	National Gas & Oil Corp.	5	21 1/2	23 1/2
Dentists' Supply Co of N Y	2 1/2	22 1/2	24 1/2	National Homes Corp A com 500	15	16 1/2	17 1/2
Detroit & Canada Tunnel Corp	5	13 1/2	14 1/2	Class B common.	500	15	16 1/2
Detroit Internat Bridge Co.	1	19 1/2	21 1/2	National Shirt Shops of Del.	1	14 1/2	15 1/2
Di-Noe Chemical Arts Inc.	1	24	26 1/2	New Eng Gas & Elec Assoc.	8	22 1/2	24
Dictaphone Corp.	5	42 1/2	45 1/2	Nicholson Pile Co.	1	21	22 1/2
Diebold Inc.	5	40 1/2	43 1/2	Norris Thermador Cor.	500	16 1/2	18 1/2
Donnelley (R R) & Sons Co.	5	39	42	Nortex Oil & Gas Corp.	1	3 1/2	4 1/2
Duffy-Mott Co.	1	27 1/2	29 1/2	North American Coal	1	10 1/2	11 1/2
Dun & Bradstreet Inc.	1	46	49 1/2	North Penn Gas Co.	5	11 1/2	12 1/2
Dunham Bush Inc.	2	7 1/2	8 1/2	Northeastern Water Co \$4 pfd	5	69 1/2	74 1/2
Dura Corporation	1	24 1/2	26 1/2	Northwest Natural Gas	19	17 1/2	18 1/2
Duriron Co.	2 1/2	19 1/2	21 1/2	Northwestern Pub Serv Co.	3	21 1/2	22 1/2
Dynamics Corp of America	1	21 1/2	23 1/2	Nuclear-Chicago Corp.	1	29 1/2	33
\$1 preference	2	11	12	Oklahoma Miss River Prod.	100	4 1/2	5 1/2
East Tennessee Nat Gas Co.	1	13 1/2	14 1/2	Oil Ben Coal Corp.	1	12 1/2	13 1/2
Eastern Industries Inc.	500	40 1/2	43 1/2	Olin Oil & Gas Corp.	1	17	18 1/2
Eastern Utilities Associates	10	40 1/2	43 1/2	Otter Tail Power Co.	5	31 1/2	33 1/2
Economics Laboratory Inc.	1	22 1/2	24 1/2	Pabst Brewing Co.	1	9 1/2	10 1/2
El Paso Electric Co (Texas)	1	33 1/2	35 1/2	Pacific Airmotive Corp.	1	4 1/2	4 1/2
Electro-Voice Inc.	2	11 1/2	12 1/2	Pacific Far East Line	5	9 1/2	10 1/2
Electrolux Corp.	1	18 1/2	20	Pacific Gamble Robinson Co.	5	15 1/2	17 1/2
Electronics Capital Corp.	1	9 1/2	10 1/2	Pacific Mercury Electronics	900	8 1/2	9 1/2
Emhart	7 1/2	52	55 1/2	Pacific Power & Light Co.	6 1/2	35 1/2	37 1/2
Empire State Oil Co.	1	9 1/2	10 1/2	Pacific Uranium Mines	100	3 1/2	4 1/2
Equity Oil Co.	100	23 1/2	25 1/2	Packaging Corp of America	5	30 1/2	32 1/2
Federal Natl Mortgage Assn	100	58 1/2	61 1/2	Pan American Sulphur Co.	700	16	17 1/2
First Boston Corp.	10	79 1/2	83	Parker Hannifin Corp.	1	28	30 1/2
First Charter Financial Corp.	1	18 1/2	19 1/2	Pendleton Tool Indus.	1	19	20 1/2
Fisher Brothers Co.	250	16	17 1/2	Pencil Co General Bottlers	1	13 1/2	14 1/2
Fisher Governor Co.	1	12	13 1/2	Permanente Cement	1	21 1/2	23 1/2
Florida Steel Corp.	1	8 1/2	8 1/2	Pfander-Permutit	10	3 1/2	3 1/2
Foot Bros Gear & Mach cl A	5	9 1/2	10	Pickering Lumber Corp.	3 1/2	9 1/2	10 1/2
Class B	5	2 1/2	3	Pioneer Natural Gas Co.	2	41	42 1/2
Frito Co.	1	21 1/2	23	Potomac Electric Power Co.	2	6 1/2	6 1/2
Garlock Packing Co.	1	42	45 1/2	Portland Gen'l Electric Co.	7 1/2	26 1/2	28
Gas Service Co.	10	33 1/2	35 1/2				
General Gas Corp.	250	8 1/2	8 1/2				
Gen Telep (Calif) 5% pfd.	20	19 1/2	20 1/2				
Gen Telep Co of the Southwest	1	19 1/2	20 1/2				
5 1/2% preferred	20	19 1/2	20 1/2				
Giant Portland Cement Co.	1	16 1/2	18				

	Par	Bid	Ask		Par	Bid	Ask
Portsmouth Corp	1	24 1/2	26 1/2	Susquehanna Corp	1	11 3/4	12 1/4
Potash Co of America	5	20 1/2	22 1/2	Syntex Corporation	1	19 1/2	21 1/2
Producing Properties Inc	100	4 5/8	5 1/8				
Pubco Petroleum	1	7	7 1/2	Taft Broadcasting Co	1	13 1/4	14 1/4
Pub Serv Co of New Hamp	5	17 1/2	19	Tampax Inc	1	107 1/2	113
Pub Serv Co of New Mexico	5	32	34 1/2	Tappan Co	5	40 1/2	43 1/2
Punta Alegre Sugar Corp	1	8 1/4	9 1/4	Tekoll Corp	1	4 3/4	4 7/8
Purex Corp Ltd	1	29 1/4	31 1/4	Telecomputing Corp	1	10 1/2	11 1/4
Purulator Products	1	37	39 1/2	Texas Eastern Transmis Corp	7	26 1/2	28 1/4
				Texas Illinois Natural Gas	1	27 1/2	29 1/4
Ralston Purina Co	5	45 1/2	48 1/4	Texas Industries Inc	1	8	8 1/2
Republic Natural Gas Co	2	26	28	Texas National Petroleum	1	4 1/4	4 1/2
Richardson Co	12 1/2	16	17 1/2	Texas Natural Gasoline Corp	1	44 1/4	47 1/4
Riley Stoker Corp	3	44	47 1/4	Textron Inc 1959 warrants	1	9	10 1/4
River Brand Rice Dills Inc	3 1/2	21 1/2	23 1/4	Therm-O-Disc Inc	1	22 1/4	23 1/4
Roadway Express class A	250	16 1/4	18	Thermo King Corp	1	31 1/4	33 1/4
Robbins & Myers Inc	1	56 1/2	60 1/2	Thomas & Betts Co	1	21	22 1/4
Robertson (HH) Co	1	61 1/2	66 1/4	Thompson (H I) Fibre Glass	1	33 1/4	36
Rockwell Manufacturing Co	2 1/2	36	38 1/2	Three States Nat Gas Co	1	3	3 1/4
Roddis Plywood Corp	1	14 1/4	15 1/4	Thrifty Drug Stores Co	1	33	35 1/4
Rose Marie Reid	1	11 3/4	12 3/4	Time Inc	1	69 1/2	73
Ryder Systems Inc	1	29 1/4	31 1/4	Tokheim Corp	1	20	22
				Topp Industries Inc	1	9 1/2	10
Sabre-Pinon Corp	200	7 3/4	8 3/4	Towmotor Corp	1	30	33
San Jacinto Petroleum	1	5 5/8	6 3/8	Tracerlab Inc	1	6 3/4	7
Schild Bantam Co	5	7	8 1/4	Tractor Supply Co	1	22 1/2	24
Scholz Homes Inc	1	8 3/8	9 1/8	Trans Gas Pipe Line Corp	500	24 1/2	25
Searle (G D) & Co	2	55 1/4	58 3/4	Tucson Gas Elec Lt & Pwr	5	23 1/2	25
Seismograph Service Corp	1	11 1/2	13				
Sierra Pacific Power Co	7 1/2	36	—	United States Chem Mil Corp	1	21 1/2	23 1/4
Simplex Wire & Cable Co	1	18	19 3/8	United States Leasing Corp	1	6 1/2	7
Skill Corp	2	49 1/2	53 1/2	United States Servateria Corp	1	9 1/4	10 1/4
South Shore Oil & Dev Co	100	15 1/4	16 1/2	United States Sugar Corp	1	32 1/2	35
Southeastern Pub Serv Co	100	13 1/4	14 1/4	United States Truck Lines Inc	1	15 1/2	17 1/4
Southern Calif Water Co	5	20 1/2	21 3/4	United Utilities Inc	10	38	40 1/4
Southern Colorado Power Co	1	18 1/4	19 1/2	Upper Peninsular Power Co	9	29	30 1/4
Southern Nevada Power Co	1	27 3/4	29 3/4	Utah Southern Oil Co	2 1/2	14 1/4	15 1/4
Southern New Eng Tel Co	25	44 1/4	46 3/4	Valley Mould & Iron Corp	5	46 1/2	48 1/4
Southern Union Gas Co	1	24	25 1/2	Vanity Fair Mills Inc	5	25 1/4	27 1/4
Southwest Gas Producing Co	1	7 1/2	8 3/8	Vitro Corp of Amer	500	11 1/2	12 1/4
Southwestern Elec Service Co	1	16 3/4	18	Von's Grocery Co	1	19	20 1/4
Southwestern States Tel Co	1	23 3/4	25 1/4				
				Warner & Swasey Co	1	31	33 1/4
Spector Freight Sys Inc	1	16 1/4	17 1/2	Warren Brothers Co	5	57 1/2	60 1/4
Speer Carbon Co	2 1/2	22	23 3/8	Warren (S D) Co	1	66 1/2	70 1/4
Sprague Electric Co	2 1/2	58	62	Wash Natural Gas Co	10	21	22 1/4
Staley (A E) Mfg Co	10	33 1/2	35 3/4	Washington Steel Corp	1	30 1/2	33 1/4
Stand Fruit & Steamship	2.50	7 3/4	8 1/4	Watson Bros Transport A	1	7 1/2	8 1/4
Standard Pressed Steel	1	34 1/4	36 3/8	Wesco Financial Corp	1	24 1/4	25 1/4
Standard Register	1	56	60 1/2	Westcoat Transmission	1	16	17 1/4
Stanley Home Products Inc	—	—	—	West Point Manufacturing Co	1	19 1/2	20 1/4
Common non-voting	5	35	38 3/4	Western Lt & Telephone Co	10	39 1/2	42 1/4
Stanley Works	25	52 1/2	55 3/4	Western Massachusetts Cos	1	24 1/2	26 1/4
Stattler Hotels Delaware Corp	1	6 1/2	7 1/4	Western Natural Gas Co	1	13 1/4	14 1/4
Stekoll Petroleum Corp	1	5 5/8	6 3/8	Weyerhaeuser Co	1	7.50	8 1/4
Stepan Chemical Co	1	27 3/4	29 3/4	Whiting Corp	5	10 1/4	11 1/4
Stouffer Corp	1.25	23 1/4	25 1/4	Wisconsin Power & Light Co	10	32 1/4	34 1/4
Strong Cobb & Co Inc	1	4 3/4	4 7/8	Witco Chemical	5	39 1/2	42 1/4
Struthers Wells Corp	2 1/2	17	18 3/4	Wood Conversion Co	5	14	15 1/4
Stuhnitz Greene Corp	1	11 1/2	12 3/4	Wurlitzer Company	10	14	15 1/4
Suburban Gas Service Inc	1	34 3/4	37 1/4	Wyandotte Chemicals Corp	1	48	50 1/4
Suburban Propane Gas Corp	1	14 1/4	15 1/4	Yuba Consolidated Industries	1	11 1/4	12 1/4



# NATIONAL LIST OF OVER-THE-COUNTER SECURITIES (Quotation for Friday Nov. 20)

## Mutual Funds

Mutual Funds—	Par	Bid	Ask	Mutual Funds—	Par	Bid	Ask
Aberdeen Fund	25c	2.15	2.36	Intl Resources Fund Inc.	1c	4.94	5.40
Affiliated Fund Inc.	1.25	7.21	7.80	Investment Co of America	1	10.81	11.81
American Business Shares	1	4.31	4.60	Investment Trust of Boston	1	11.32	12.37
American Investors Fund	1	15.16	15.16	Investors Research Fund	1	11.60	12.61
American Mutual Fund Inc.	1	8.83	9.65	Istel Fund Inc.	1	35.50	36.21
Amer Research & Development	36	38.14	38.14	Johnson (The Mutual Fund)	1	24.14	24.14
Associated Fund Trust	1	1.58	1.74	Keystone Custodian Funds			
Atomic Devel Mut Fund Inc	1	5.19	5.67	B-1 (Investment Bonds)	1	23.84	24.88
Axe-Houghton Fund "A" Inc	1	5.57	6.05	B-2 (Medium Grade Bonds)	1	21.68	23.66
Axe-Houghton Fund "B" Inc	5	8.34	9.07	B-3 (Low Priced Bonds)	1	15.77	17.20
Axe-Houghton Stock Fund Inc	1	4.51	4.93	B-4 (Discount Bonds)	1	9.49	10.36
Axe-Science & Electronics Corp	1c	13.34	14.50	K-1 (Income Pfd Stocks)	1	9.13	9.97
Axe-Templeton Growth Fund	1	7.61	8.32	K-2 (Speculative Pfd Stks)	1	15.02	16.39
Canada Ltd	1	12.32	13.39	S-1 (High-Grade Com Stks)	1	18.82	20.53
Blue Ridge Mutual Fund Inc	1	17.16	18.55	S-2 (Income Com Stocks)	1	11.55	12.60
Boston Fund Inc	1	12.96	14.01	S-3 (Speculative Com Stks)	1	13.94	15.21
Broad Street Investment	50c	13.02	14.28	S-4 (Low Priced Com Stks)	1	12.97	14.16
Bullock Fund Ltd	1	7.67	8.36	Keystone Fund of Canada Ltd	1	13.26	14.35
California Fund Inc	1	13.89	15.02	Knickerbocker Fund	1	6.38	7.00
Canada General Fund	1	17.03	18.42	Knickerbocker Growth Fund	1	6.20	6.79
(1954) Ltd	1	9.61	10.59	Lazard Fund Inc	1	16.14	17.18
Canadian Fund Inc	1	9.10	9.84	Lexington Trust Fund	25c	11.24	12.29
Canadian International Growth	1	13.38	14.62	Lexington Venture Fund	1	13.71	14.99
Fund Ltd	1	11.21	12.12	Life Insurance Investors Inc	1	18.13	19.82
Century Shares Trust	1	12.72	13.71	Life Insurance Stk Fund Inc	1	6.48	7.06
Chase Fund of Boston	1	10.31	11.19	Loomis-Stayles Fund of Can	1	25.17	26.17
Chemical Fund Inc	50c	16.80	17.40	Loomis-Stayles Mutual Fund	1	24.35	25.35
Christiana Securities Corp	100	127.12	133.12	Managed Funds			
7% preferred	100	12.33	13.48	Electrical Equipment shares	1c	2.94	3.11
Colonial Energy Shares	1	10.31	11.19	General Industries shares	1c	3.81	4.07
Colonial Fund Inc	1	9.56	10.39	Metal shares	1c	2.52	2.79
Commonwealth Income	1	9.75	10.60	Paper shares	1c	3.87	4.14
Fund Inc	1	15.10	16.41	Petroleum shares	1c	2.11	2.38
Commonwealth Investment	1	18.47	20.08	Special Investment shares	1c	4.07	4.34
Commonwealth Stock Fund	1	16.21	17.62	Transport shares	1c	2.55	2.82
Composite Bond & Stock	1	14.50	15.68	Massachusetts Investors Trust			
Fund Inc	1	22.57	24.55	shares of beneficial int 33 1/3	13.55	14.65	15.24
Composite Fund Inc	1	18.14	19.14	Mass Investors Growth Stock	1	14.10	15.24
Concord Fund Inc	1	12.19	13.33	Fund Inc	33 1/3	14.10	15.24
Consolidated Investment Trust	1	15.54	16.80	Massachusetts Life Fund			
Corporate Leaders Trust Fund	1	9.54	10.47	Units of beneficial interest	1	21.28	23.01
Series B	1	12.19	13.33	Missiles-Jets & Automation	1	12.19	13.33
Crown Western Investment Inc	1	15.54	16.80	Fund Inc	1	15.54	16.80
Dividend Income Fund	1	9.54	10.47	Mutual Income Foundation Fd	1	9.54	10.47
De Vegh Investing Co Inc	1	17.69	17.87	Mutual Investment Fund Inc	1	9.54	10.47
De Vegh Mutual Fund Inc	1	75	80.14	Mutual Shares Corp	1	24.14	25.14
Delaware Fund	1	12.45	13.68	Mutual Trust Shares			
Delaware Income Fund Inc	1	9.85	10.83	of beneficial interest	1	3.51	3.82
Diver Growth Stk Fund Inc	1	9.63	10.55	Nation Wide Securities Co Inc	1	19.41	21.00
Diversified Investment Fund	1	9.13	10.01	National Investors Corp	1	13.07	14.13
Diversified Trust Shares				National Securities Series			
Series B	2.50	20.93	23.65	Balanced Series	1	10.75	11.75
Dividend Shares	25c	2.94	3.23	Bond Series	1	5.68	6.17
Dreyfus Fund Inc	1	14.54	15.80	Dividend Series	1	4.14	4.52
Eaton & Howard				Preferred Stock Series	1	8.00	8.74
Balanced Fund	1	22.93	24.52	Income Series	1	6.29	6.87
Stock Fund	1	24.14	25.81	Stock Series	1	8.68	9.49
Electronics Investment Corp.	1	7.55	8.25	Growth Stock Series	1	8.69	9.50
Energy Fund Inc	10	21.01	21.22	New England Fund	1	10.50	11.35
Equity Fund Inc	20c	8.17	8.47	New York Capital Fund			
Eurofund Inc	1	16	17.14	of Canada Ltd	1	12.52	13.52
Fidelity Capital Fund	1	12.53	13.62	Nucleonics Chemistry &			
Fidelity Fund Inc	5	16.24	17.56	Electronics Shares Inc	1	13.34	14.58
Fiduciary Mutual Inv Co Inc	1	17.38	18.79	One William Street Fund	1	13.38	14.46
Financial Industrial Fund Inc	1	4.32	4.73	Oppenheimer Fund	1	10.74	11.01
Florida Growth Fund Inc	10c	5.46	5.96	Over-The-Counter			
Florida Mutual Fund Inc	1	2.48	2.71	Securities Fund Inc	1	5.68	6.21
Founders Mutual Fund	1	10.61	11.53	Penn Square Mutual Fund	1	24.52	25.52
Franklin Custodian Funds Inc				Peoples Securities Corp	1	16.52	18.10
Common stock series	1c	11.41	12.54	Philadelphia Fund Inc	1	10.34	11.27
Preferred stock series	1c	5.79	6.39	Pine Street Fund Inc	1	11.50	11.62
Fundamental Investors	1	9.60	10.52	Pioneer Fund Inc	2.50	8.79	9.55
Futures Inc	1	1.74	1.89	Price (T Rowe) Growth Stock			
General Capital Corp.	1	16.73	18.09	Fund Inc	1	13.53	13.67
General Investors Trust	1	7.20	7.83	Puritan Fund Inc	1	8.01	8.66
Group Securities				Putnam (Geo) Fund	1	14.47	15.73
Automobile shares	1c	10.01	10.97	Putnam Growth Fund	1	17.84	19.39
Aviation-Electronics				Quarterly Dist Shares Inc	1	7.03	7.64
Electrical Equip Shares	1c	8.99	9.85	Scudder Fund of Canada	25c	12.47	13.48
Building shares	1c	6.63	7.27	Scudder Stevens & Clark	1	24.52	25.52
Capital Growth Fund	1c	6.92	7.59	Common Stock Fund Inc	1	24.52	25.52
Chemical shares	1c	13.35	14.62	Selected American Shares	1.25	9.90	10.71
Common (The) Stock Fund	1c	12.43	13.61	Shareholders Trust of Boston	1	11.52	12.59
Food shares	1c	6.51	7.14	Smith (Edison B) Fund	1	15.91	17.44
Fully Administered shares	1c	9.18	10.06	Southwestern Investors Inc	1	13.37	14.45
General Bond shares	1c	6.84	7.50	Sovereign Investors	1	14.66	16.05
Industrial Machinery shs	1c	7.20	7.89	State Street Investment Corp	1	37.08	39.08
Institutional Bond shares	1c	7.57	7.89	Stein Roe & Farnham			
Merchandising shares	1c	13.18	14.43	Balanced Fund Inc	1	27.70	27.98
Mining shares	1c	6.35	6.97	Stock Fund	1	27.70	27.98
Petroleum shares	1c	9.49	10.40	Sterling Investment Fund Inc	1	11.83	12.51
Railroad Bond shares	1c	2.11	2.33	Television-Electronics Fund	1	15.51	16.90
RR Equipment shares	1c	5.82	6.39	Texas Fund Inc	1	9.34	10.21
Railroad Stock shares	1c	9.32	10.21	Townsend U S & International			
Steel shares	1c	10.66	11.68	Growth Fund	1c	6.62	7.24
Tobacco shares	1c	7.83	8.58	Twentieth Century Growth Inv	1	6.14	6.71
Utilities	1	10.40	11.39	United Funds Inc			
Growth Industry Shares Inc	1	18.87	19.44	United Accumulated Fund	1	12.81	13.92
Guardian Mutual Fund Inc	1	18.71	19.28	United Continental Fund	1	7.53	8.23
Hamilton Funds Inc				United Income Fund Shares	1	11.08	12.04
Series H-C7	10c	5.04	5.51	United Science Fund	1	13.92	15.21
Series H-D7	10c	4.98	5.45	United Funds Canada Ltd	1	16.09	17.49
Haydock Fund Inc	1	25.77	26.80	Value Line Fund Inc	1	6.83	7.46
Income Foundation Fund Inc	10c	2.56	2.80	Value Line Income Fund Inc	1	5.52	6.03
Income Fund of Boston Inc	1	8.10	8.85	Value Line Special Situations			
Incorporated Income Fund	1	9.25	10.11	Fund Inc	10c	3.90	4.26
Incorporated Investors	1	9.51	10.28	Wall Street Investing Corp	1	7.99	8.73
Institutional Shares Ltd				Washington Mutual			
Institutional Bank Fund	1c	12.76	13.96	Investors Fund Inc	1	10.17	11.11
Inst Foundation Fund	1c	10.51	11.56	Wellington Equity Fund	1	12.24	13.30
Institutional Growth Fund	1c	11.21	12.26	Wellington Fund	1	14.31	15.60
Institutional Income Fund	1c	6.61	7.24	Whitehall Fund Inc	1	12.84	13.88
Institutional Insur Fund	1c	11.94	13.06	Wisconsin Fund Inc	1	6.17	6.67

## Recent Security Issues

Bonds—	Bid	Ask	Bonds—	Bid	Ask
Amer Tel & Tel 5 1/2s	1986	103 1/4	National Can 5s	1976	89
Bausch & Lomb Opt 4 1/2s	1979	109 1/2	New England Tel 5 1/2s	1963	106 1/2
Boston Edison 5 1/2s	1989	102 3/4	Northern Uran 5 1/2s	1963	85 1/2
British Petroleum 6s	1980-76	58 1/2	Pacific Petroleum 5s	1977	95
Burlington Industries 4 1/2s	1975	127	5 1/2s ww	1973	96
Canadian Pacific Ry 4s	1969	87 1/2	Philadelphia Electric 5s	1989	102 3/8
Carrier Corp 4 1/2s	1982	93	Phoenix Steel 5 1/2s	1969	83
Chance Vought 5 1/2s	1977	97	Puget Sound Power &		
City of Montreal 5 1/2s	1979	100 1/4	Light 5 1/2s	1989	101 3/8
Commonwealth Oil Ref 6s	1972	146	Sherraton Co of Am 5s ww	1967	114
El Paso Natural Gas 5 1/2s	1977	107	Southern Bell Tel & Tel		
Ferro Corp 3 1/2s	1975	110	5 1/2s	1994	103 3/8
Florida Pow & Lgt 5 1/2s	1989	102	Southern Calif Gas 5 1/2s	1984	106
Fruehauf Trailer 4s	1976	111	Sperry Rand 5 1/2s ww	1982	120 1/2
General Acceptance			Sylvania Elec Prod		
6 1/2s ww	1974	102 1/2	5 1/2s	1984	104
General Port Cement 5s	1977	127	Textron Amer 5s	1971	92 1/2
Gen'l Tire & Rubber 6s ww	1982	212	Underwood Corp 5 1/2s	1971	110 1/2
Hilton Hotels Corp 6s ww	1984	100 1/4	U S Industries 4 1/2s	1970	85
Lowenstein (M) & Sons			Westcoast Trans 5 1/2s	1988	86
4 1/2s	1981	82	Western Mass El Co 5 1/2s	1989	101 3/8
Mueller Brass 3 1/2s	1975	83			

## Insurance Companies

	Par	Bid	Ask		Par	Bid	Ask
Aetna Casualty & Surety	10	179	187	Jersey Insurance Co of N Y	10	33 <sup>1</sup> / <sub>2</sub>	36 <sup>3</sup> / <sub>4</sub>
Aetna Insurance Co.	10	68	71 <sup>1</sup> / <sub>2</sub>	Lawyers Title Ins Corp (Va)	5	23 <sup>1</sup> / <sub>4</sub>	25 <sup>3</sup> / <sub>8</sub>
Aetna Life Insurance	10	86 <sup>3</sup> / <sub>4</sub>	90 <sup>1</sup> / <sub>4</sub>	Liberty Natl Life Ins (Birm)	2	61 <sup>1</sup> / <sub>2</sub>	65
Agricultural Insurance Co.	5	27 <sup>1</sup> / <sub>4</sub>	29 <sup>3</sup> / <sub>8</sub>	Life & Casualty Ins Co			
American Equitable Assur.	5	39	42	of Tenn	3	23 <sup>3</sup> / <sub>4</sub>	25 <sup>3</sup> / <sub>8</sub>
American Fidelity & Casualty	5	13 <sup>1</sup> / <sub>2</sub>	15 <sup>1</sup> / <sub>8</sub>	Life Companies Inc	1	20 <sup>3</sup> / <sub>4</sub>	22 <sup>1</sup> / <sub>4</sub>
\$1.25 conv preferred	5	16 <sup>1</sup> / <sub>2</sub>	18 <sup>1</sup> / <sub>8</sub>	Life Insurance Co of Va.	10	48 <sup>1</sup> / <sub>4</sub>	51 <sup>5</sup> / <sub>8</sub>
American Fidelity Life Ins Co	1	11 <sup>7</sup> / <sub>8</sub>	12 <sup>1</sup> / <sub>8</sub>	Lincoln National Life	10	234	243
Amer Heritage Life Ins—				Loyal Amer Life Ins Co Inc	1	6 <sup>1</sup> / <sub>8</sub>	6 <sup>7</sup> / <sub>8</sub>
(Jacksonville Fla)	1	10 <sup>1</sup> / <sub>2</sub>	11 <sup>1</sup> / <sub>2</sub>	Maryland Casualty	1	34 <sup>1</sup> / <sub>4</sub>	36 <sup>3</sup> / <sub>8</sub>
American Home Assurance	5	40	43 <sup>1</sup> / <sub>2</sub>	Massachusetts Bonding	5	32 <sup>1</sup> / <sub>2</sub>	35 <sup>1</sup> / <sub>8</sub>
Amer Ins Co (Newark N J)	2 <sup>1</sup> / <sub>2</sub>	26 <sup>1</sup> / <sub>4</sub>	27 <sup>3</sup> / <sub>4</sub>	Mass Indemnity & Life Ins	5	41	46 <sup>1</sup> / <sub>8</sub>
American Investors Corp	1	3 <sup>3</sup> / <sub>4</sub>	4 <sup>1</sup> / <sub>2</sub>	Merchants Fire Assurance	12.50	31	33 <sup>1</sup> / <sub>2</sub>
Amer Mercury (Wash D C)	1	2 <sup>1</sup> / <sub>8</sub>	2 <sup>3</sup> / <sub>8</sub>	Merchants & Manufacturers	4	12 <sup>1</sup> / <sub>2</sub>	13 <sup>7</sup> / <sub>8</sub>
Amer Nat Ins (Galveston)	1	8 <sup>3</sup> / <sub>4</sub>	9 <sup>1</sup> / <sub>4</sub>	Monument Life (Balt)	10	58	62 <sup>1</sup> / <sub>2</sub>
American Re-insurance	5	43	46 <sup>3</sup> / <sub>8</sub>	National Fire	10	131	137
American Surety Co	6.25	19 <sup>3</sup> / <sub>8</sub>	20 <sup>3</sup> / <sub>4</sub>	Natl Life & Accident Ins	10	107	111
Bankers & Shippers	10	53	58 <sup>1</sup> / <sub>2</sub>	Natl Old Line Inc AA com	1	17 <sup>3</sup> / <sub>4</sub>	19
Bankers Natl Life Ins (N J)	10	21 <sup>1</sup> / <sub>2</sub>	23 <sup>3</sup> / <sub>8</sub>	National Union Fire	5	37 <sup>1</sup> / <sub>2</sub>	40 <sup>1</sup> / <sub>8</sub>
Beneficial Standard Life	1	17	18 <sup>1</sup> / <sub>8</sub>	Nationwide Corp class A	5	34 <sup>1</sup> / <sub>2</sub>	37 <sup>1</sup> / <sub>4</sub>
Boston Insurance Co	5	32 <sup>1</sup> / <sub>2</sub>	34 <sup>3</sup> / <sub>8</sub>	New Amsterdam Casualty	2	46 <sup>1</sup> / <sub>2</sub>	49 <sup>1</sup> / <sub>8</sub>
Commonwealth Life Ins				New Hampshire Fire	10	45	49 <sup>1</sup> / <sub>4</sub>
Co (Ky)	2	21 <sup>1</sup> / <sub>2</sub>	23	New York Fire Ins Co	5	32 <sup>1</sup> / <sub>2</sub>	35 <sup>3</sup> / <sub>8</sub>
Connecticut General Life	10	354	369	North River	2.50	35 <sup>1</sup> / <sub>2</sub>	38 <sup>1</sup> / <sub>4</sub>
Continental Assurance Co	5	143	150	Northeastern Insurance	3.33 <sup>1</sup> / <sub>4</sub>	12	13 <sup>3</sup> / <sub>8</sub>
Continental Casualty Co	5	66 <sup>1</sup> / <sub>2</sub>	70	Northern Ins Co of N Y	12 <sup>1</sup> / <sub>2</sub>	39 <sup>1</sup> / <sub>2</sub>	42 <sup>1</sup> / <sub>2</sub>
Cum & Forster Inc	10	67 <sup>1</sup> / <sub>2</sub>	71 <sup>1</sup> / <sub>2</sub>	Pacific Indemnity Co	10	63	67
Eagle Fire Ins Co (N J)	1.25	3 <sup>1</sup> / <sub>4</sub>	3 <sup>3</sup> / <sub>4</sub>	Pacific Insurance Co of N Y	10	54	58 <sup>1</sup> / <sub>2</sub>
Employers Group Assoc	5	69	74 <sup>3</sup> / <sub>4</sub>	Peerless Insurance Co	5	23	24 <sup>7</sup> / <sub>8</sub>
Employers Reinsurance Corp	5	53	57 <sup>1</sup> / <sub>2</sub>	Philadelphia Life Ins Co	5	64 <sup>1</sup> / <sub>4</sub>	67 <sup>3</sup> / <sub>4</sub>
Federal Insurance Co	4	58 <sup>3</sup> / <sub>4</sub>	62	Phoenix	10	79 <sup>1</sup> / <sub>2</sub>	83 <sup>3</sup> / <sub>4</sub>
Fidelity Bankers Life Ins	1	6 <sup>3</sup> / <sub>4</sub>	7 <sup>3</sup> / <sub>8</sub>	Providence-Washington	10	20 <sup>1</sup> / <sub>2</sub>	22
Fidelity & Deposit of Md	5	50	54	Pyramid Life Ins Co (N C)	1	4 <sup>1</sup> / <sub>2</sub>	5
Fireman's Fund (S F)	2.50	58 <sup>1</sup> / <sub>2</sub>	61 <sup>3</sup> / <sub>4</sub>	Quaker City Life Ins (Pa)	5	49 <sup>1</sup> / <sub>2</sub>	52 <sup>1</sup> / <sub>2</sub>
Franklin Life Insurance	4	76 <sup>1</sup> / <sub>2</sub>	80	Reinsurance Corp (N Y)	2	19 <sup>1</sup> / <sub>2</sub>	21 <sup>1</sup> / <sub>2</sub>
General Reinsurance Corp	10	78	82 <sup>1</sup> / <sub>4</sub>	Republic Insurance (Texas)	10	63	67 <sup>1</sup> / <sub>4</sub>
Glens Falls	5	32 <sup>3</sup> / <sub>4</sub>	35 <sup>1</sup> / <sub>8</sub>	Republic Natl Life Insurance	2	69	73 <sup>3</sup> / <sub>4</sub>
Giobe & Republic Ins Co.	5	19 <sup>3</sup> / <sub>4</sub>	21 <sup>1</sup> / <sub>2</sub>	St Paul Fire & Marine	6.25	52 <sup>1</sup> / <sub>4</sub>	55 <sup>1</sup> / <sub>2</sub>
Government Employees Ins				Seaboard Life Ins of Amer	1	7 <sup>1</sup> / <sub>2</sub>	8 <sup>1</sup> / <sub>4</sub>
(D C)	4	123	130	Seaboard Surety Co	10	40	44
Government Employees Life				Security (New Haven)	10	40 <sup>3</sup> / <sub>4</sub>	43 <sup>3</sup> / <sub>4</sub>
Ins (D C)	1.50	59	64 <sup>1</sup> / <sub>2</sub>	Springfield Fire & Marine	2	29	30 <sup>7</sup> / <sub>8</sub>
Great American	5	39 <sup>3</sup> / <sub>8</sub>	42	\$6.50 preferred	10	103	108
Gulf Life (Jacksonville Fla)	2 <sup>1</sup> / <sub>2</sub>	23 <sup>3</sup> / <sub>8</sub>	25 <sup>1</sup> / <sub>8</sub>	Standard Accident	10	56 <sup>1</sup> / <sub>2</sub>	60
Hanover Insurance Co	10	39	41 <sup>3</sup> / <sub>4</sub>	Standard Sec Life Ins (N Y)	2	7 <sup>1</sup> / <sub>4</sub>	8 <sup>1</sup> / <sub>8</sub>
Hartford Fire Insurance Co	10	185	193	Title Guaranty Co (N Y)	8	24 <sup>1</sup> / <sub>4</sub>	26 <sup>1</sup> / <sub>2</sub>
Hartford Steam Boiler				Travelers Insurance Co	5	84 <sup>3</sup> / <sub>4</sub>	88
Insp & Insurance	10	85	89 <sup>1</sup> / <sub>4</sub>	United Ins Co of Amer	2.50	47	50 <sup>3</sup> / <sub>8</sub>
Home Insurance Co	5	53	56 <sup>3</sup> / <sub>4</sub>	U S Fidelity & Guaranty Co	5	31 <sup>1</sup> / <sub>2</sub>	34 <sup>1</sup> / <sub>8</sub>
Home Owners Life Ins Co				US Fire	3	28 <sup>1</sup> / <sub>4</sub>	30 <sup>3</sup> / <sub>8</sub>
(Fla)	1	8 <sup>1</sup> / <sub>4</sub>	9	U S Life Insurance Co in the			
Insurance Corp of Amer	50c	27 <sup>3</sup> / <sub>8</sub>	31 <sup>1</sup> / <sub>2</sub>	City of N Y	2	41 <sup>1</sup> / <sub>4</sub>	44 <sup>1</sup> / <sub>4</sub>
Jefferson Standard Life Ins.	10	97 <sup>1</sup> / <sub>2</sub>	101 <sup>1</sup> / <sub>2</sub>	Westchester Fire	2	29	31 <sup>1</sup> / <sub>4</sub>



## THE COURSE OF BANK CLEARINGS

Bank Clearings this week will show an increase compared with a year ago. Preliminary figures compiled by us based upon telegraphic advices from the chief cities of the country, indicate that for the week ended Saturday, Nov. 21, clearings for all cities of the United States for which it is possible to obtain weekly clearings will be 10.0% above those of the corresponding week last year. Our preliminary totals stand at \$27,800,006,296 against \$25,272,818,600 for the same week in 1958. At this center there is a gain for the week ending Friday of 22.9%. Our comparative summary for the week follows:

### CLEARINGS—RETURNS BY TELEGRAPH

Week Ending Nov. 21—	1959	1958	%
New York	\$14,655,818,919	\$11,929,946,428	+ 22.9
Chicago	1,448,903,744	1,311,134,742	+ 10.5
Philadelphia	1,286,000,000	1,240,000,000	+ 3.7
Boston	909,171,208	846,448,562	+ 7.4
Kansas City	585,624,784	530,967,091	+ 10.3
St. Louis	484,900,000	441,700,000	+ 9.8
San Francisco	840,719,000	800,251,822	+ 5.1
Pittsburgh	458,242,273	485,251,556	- 5.6
Cleveland	708,528,530	658,884,288	+ 7.5
Baltimore	439,573,364	418,596,090	+ 5.0
Ten cities, five days	\$21,817,481,822	\$18,663,180,619	+ 16.9
Other cities, five days	5,018,753,730	5,508,031,650	- 8.9
Total all cities, five days	\$26,836,235,552	\$24,171,212,269	+ 11.0
All cities, one day	963,750,746	1,101,606,331	- 12.5
Total all cities for week	\$27,800,006,296	\$25,272,818,600	+ 10.0

Complete and exact details for the week covered by the foregoing will appear in our issue of next week. We cannot furnish them today, inasmuch as the week ends Saturday and the Saturday figures are not available at time of going to press. Accordingly, in the above the last day of the week in all cases has to be estimated.

In the elaborate detailed statement, however, which we present further below, we are able to give final and complete results of the previous week—the week ended Nov. 14. For that week there was an increase of 8.0%, the aggregate clearings for the whole country having amounted to \$22,398,003,089 against \$20,738,638,041 in the same week in 1958. Outside of this city there was a loss of 0.5%, the bank clearings at this center showing an increase of 18.3%. We group the cities according to the Federal Reserve Districts in which they are located and from this we note that in the New York Reserve District the totals show an improvement of 17.6%, and in the Philadelphia Reserve District of 2.8% but in the Boston Reserve District the totals record a falling off of 0.2%. In the Cleveland Reserve District the totals are smaller by 4.9% and in the Richmond Reserve District by 4.7% but in the Atlanta Reserve District the totals are larger by 4.9%.

The Chicago Reserve District has to its credit a gain of 0.8% and the St. Louis Reserve District of 1.8% but in the Minneapolis Reserve District the totals register a decline of 4.2%. In the Dallas Reserve District there is an increase of 6.0% but in the Kansas City Reserve District the totals register a decrease of 9.5% and in the San Francisco Reserve District of 0.3%.

In the following we furnish a summary by Federal Reserve Districts:

### SUMMARY OF BANK CLEARINGS

Week Ended Nov. 14—	1959	1958	Inc. or Dec. %	1957	1956
1st Boston	829,705,004	831,208,040	- 0.2	751,977,204	815,811,420
2nd New York	11,456,314,993	9,745,333,430	+ 17.6	10,061,507,913	10,526,643,976
3rd Philadelphia	1,111,349,956	1,081,465,311	+ 2.8	1,048,175,402	1,343,388,696
4th Cleveland	1,320,041,815	1,387,601,330	- 4.9	1,392,628,940	1,497,821,217
5th Richmond	732,276,727	768,539,843	- 4.7	714,054,121	741,079,225
6th Atlanta	1,355,003,969	1,291,211,425	+ 4.9	1,209,052,741	1,182,498,631
7th Chicago	1,631,065,635	1,618,204,226	+ 0.8	1,514,690,765	1,635,121,144
8th St. Louis	768,451,150	754,921,315	+ 1.8	754,789,927	793,028,898
9th Minneapolis	670,794,482	700,486,937	- 4.2	619,094,279	624,560,092
10th Kansas City	634,538,960	701,294,673	- 9.5	604,185,986	618,981,537
11th Dallas	591,967,051	558,596,750	+ 6.0	527,484,508	535,311,751
12th San Francisco	1,296,493,347	1,299,774,761	- 0.3	1,199,169,333	1,240,042,608
Total	22,398,003,089	20,738,638,041	+ 8.0	20,396,811,119	21,554,289,195
Outside New York City	11,355,467,390	11,408,180,628	- 0.5	10,778,710,327	11,493,481,077

We now add our detailed statement showing the figures for each city for the week ended November 14 for four years:

Clearings at—	1959	1958	Inc. or Dec. %	1957	1956
<b>First Federal Reserve District—Boston—</b>					
Maine—Bangor	4,068,610	3,659,222	+ 11.2	2,996,976	2,784,726
Portland	7,223,428	6,313,035	+ 14.4	7,170,551	7,550,158
Massachusetts—Boston	665,303,650	674,884,911	- 1.4	601,620,972	660,012,670
Fall River	4,742,329	5,009,984	- 5.3	4,043,005	4,310,124
Lowell	1,829,535	2,341,274	- 21.9	1,436,196	1,888,725
New Bedford	3,844,131	3,614,719	+ 6.3	3,968,327	3,862,097
Springfield	15,077,844	15,713,839	- 4.0	13,969,511	17,417,699
Worcester	13,367,345	12,420,463	+ 7.6	13,183,390	12,854,650
Connecticut—Hartford	50,370,861	41,816,035	+ 20.5	42,879,726	43,118,903
New Haven	22,910,789	23,365,878	- 1.9	23,437,590	26,179,620
Rhode Island—Providence	38,283,600	38,986,000	- 1.8	34,419,400	32,689,400
New Hampshire—Manchester	2,682,882	3,082,680	- 13.0	2,851,560	3,142,648
Total (12 cities)	829,705,004	831,208,040	- 0.2	751,977,204	815,811,420
<b>Second Federal Reserve District—New York—</b>					
New York—Albany	47,700,578	40,511,910	+ 18.3	40,903,677	43,846,319
Buffalo	126,960,678	132,763,324	- 4.4	148,929,136	154,709,807
Elmira	2,845,009	2,925,704	- 2.8	2,710,625	3,060,016
Jamestown	3,602,220	3,707,401	- 2.8	3,500,750	4,249,916
New York	11,042,535,693	9,330,457,413	+ 18.3	9,618,100,792	10,060,808,118
Rochester	48,086,638	45,013,893	+ 6.8	38,909,765	44,798,464
Syracuse	30,761,360	29,158,193	+ 5.5	28,591,327	26,003,838
Connecticut—Stamford	(a)	(a)		24,917,576	25,314,531
New Jersey—Newark	72,669,362	75,785,043	- 4.1	73,495,908	79,739,235
Northern New Jersey	81,153,455	85,210,549	- 4.8	81,448,357	84,113,732
Total (9 cities)	11,456,314,993	9,745,333,430	+ 17.6	10,061,507,913	10,526,643,976

### Third Federal Reserve District—Philadelphia—

	1959	1958	Inc. or Dec. %	1957	1956
Pennsylvania—Altoona	2,328,580	2,495,760	- 6.7	1,970,630	2,261,225
Bethlehem	916,714	2,174,954	- 57.9	1,934,138	2,008,340
Chester	2,823,274	2,609,473	+ 8.2	2,768,330	2,268,777
Lancaster	4,881,181	4,792,341	+ 1.9	4,115,310	4,569,779
Philadelphia	1,039,000,000	1,013,000,000	+ 2.6	985,000,000	1,276,000,000
Reading	4,411,997	4,418,252	- 0.1	4,022,317	4,421,413
Scranton	7,976,624	7,262,054	+ 4.6	7,308,752	7,230,593
Wilkes-Barre	*4,000,000	4,138,919	- 3.4	4,132,046	4,031,235
York	7,368,134	7,517,584	- 2.0	6,901,227	7,060,415
Delaware—Wilmington	24,281,419	19,562,165	+ 24.1	15,664,603	16,682,911
New Jersey—Trenton	13,362,033	13,129,809	+ 1.8	14,358,049	16,854,008
Total (11 cities)	1,111,349,956	1,081,465,311	+ 2.8	1,048,175,402	1,343,388,696

### Fourth Federal Reserve District—Cleveland—

	1959	1958	Inc. or Dec. %	1957	1956
Ohio—Canton	13,411,597	13,091,795	+ 2.4	12,036,114	11,736,627
Cincinnati	270,378,391	294,794,434	- 8.3	285,445,303	296,293,838
Cleveland	559,418,855	547,007,326	+ 2.3	573,537,067	612,274,155
Columbus	65,924,600	64,826,000	+ 1.7	58,312,000	61,179,700
Mansfield	12,069,958	10,527,594	+ 14.6	10,813,180	12,310,345
Youngstown	14,007,650	14,018,603	- 0.1	14,866,432	17,647,369
Pennsylvania—Pittsburgh	384,830,764	443,335,578	- 13.2	437,618,844	486,378,683
Total (7 cities)	1,320,041,815	1,387,601,330	- 4.9	1,392,628,940	1,497,821,217

### Fifth Federal Reserve District—Richmond—

	1959	1958	Inc. or Dec. %	1957	1956
West Virginia—Huntington	5,378,542	5,008,748	+ 7.4	5,101,479	4,340,553
Virginia—Norfolk	21,473,000	21,546,000	- 0.3	23,530,979	24,837,840
Richmond	230,880,402	232,222,618	- 0.6	203,771,961	199,822,042
South Carolina—Charleston	9,846,779	9,846,779	- 0.6	8,172,495	8,518,174
Maryland—Baltimore	341,737,449	361,808,120	- 5.5	342,921,633	373,352,928
District of Columbia—Washington	123,019,300	138,107,578	- 10.9	130,555,574	130,207,678
Total (6 cities)	732,276,727	768,539,843	- 4.7	714,054,121	741,079,225

### Sixth Federal Reserve District—Atlanta—

	1959	1958	Inc. or Dec. %	1957	1956
Tennessee—Knoxville	30,610,738	28,470,382	+ 7.5	27,783,473	29,601,137
Nashville	143,475,283	145,257,631	- 1.2	119,408,230	126,802,064
Georgia—Atlanta	388,200,000	399,620,386	- 2.9	405,500,000	396,600,000
Augusta	7,289,307	7,369,157	- 1.1	6,287,747	7,621,039
Macon	7,342,448	6,950,115	+ 5.6	6,631,683	7,783,508
Florida—Jacksonville	269,389,477	263,867,489	+ 2.1	223,980,066	217,710,295
Alabama—Birmingham	243,682,935	236,975,406	+ 2.8	212,069,515	180,405,166
Mobile	16,454,032	16,198,301	+ 1.6	17,663,691	17,171,178
Mississippi—Vicksburg	792,169	779,365	+ 1.6	804,820	908,459
Louisiana—New Orleans	247,767,520	185,723,193	+ 33.4	188,923,516	197,895,735
Total (10 cities)	1,355,003,969	1,291,211,425	+ 4.9	1,209,052,741	1,182,498,631

### Seventh Federal Reserve District—Chicago—

	1959	1958	Inc. or Dec. %	1957	1956
Michigan—Ann Arbor	3,875,377	3,562,004	+ 8.8	3,096,228	3,410,527
Grand Rapids	18,464,445	19,061,263	- 3.1	20,731,517	22,723,554
Lansing	10,831,483	12,502,316	- 13.4	11,430,158	10,404,150
Indiana—Fort Wayne	14,729,627	14,816,010	- 0.6	12,506,139	12,750,977
Indianapolis	99,445,000	90,807,000	+ 9.5	83,629,000	92,150,050
South Bend	11,337,014	10,673,432	+ 6.2	10,579,184	11,213,638
Terre Haute	5,492,726	4,693,516	+ 18.7	4,062,175	4,388,497
Wisconsin—Milwaukee	151,903,647	139,476,755	+ 8.9	133,034,801	129,443,924
Iowa—Cedar Rapids	8,812,544	8,177,154	+ 7.8	7,320,015	7,549,820
Des Moines	63,807,629	54,826,828	+ 16.4	47,826,828	45,532,351
St. Louis	19,541,974	22,279,589	- 12.3	16,411,224	16,048,722
Illinois—Bloomington	1,565,091	1,662,723	- 5.9	1,574,638	1,534,221
Chicago	1,172,267,782	1,188,939,453	- 1.4	1,114,074,040	1,234,765,737
Decatur	7,608,436	7,658,188	- 0.6	6,778,853	7,772,894
Peoria	19,159,667	20,760,406	- 7.7	17,969,535	16,516,907
Rockford	14,686,617	10,837,054	+ 35.5	11,142,103	12,103,225
Springfield	7,566,526	7,560,525	+ 0.1	6,524,267	6,816,493
Total (17 cities)	1,631,065,635	1,618,204,226	+ 0.8	1,514,690,765	1,635,121,144

### Eighth Federal Reserve District—St. Louis—

	1959	1958	Inc. or Dec. %	1957	1956
Missouri—St. Louis	348,000,000	351,800,000	- 1.1	335,200,000	376,600,000
Kentucky—Louisville	202,094,777	213,572,569	- 5.4	241,186,206	238,066,839
Tennessee—Memphis	215,082,675	186,296,060	+ 15.5	175,566,904	175,530,955
Illinois—Quincy	3,363,698	3,252,686	+ 3.4	2,830,817	2,831,154
Total (4 cities)	768,451,150	754,921,315	+ 1.8	754,789,927	793,028,898

### Ninth Federal Reserve District—Minneapolis—

Minnesota—Duluth	9,974,120	9,770,346	+ 2.1	11,281,312	11,756,973
Minneapolis	452,349,389	468,718,219	- 3.5	410,901,989	425,158,460
St. Paul	163,890,497	174,054,539	- 5.9	156,311,512	154,292,525
North Dakota—Fargo	13,619,332	13,192,042	+ 3.2	11,874,914	10,808,175
South Dakota—Aberdeen	4,254,544	4,927,064	- 13.6	5,052,768	4,981,930
Montana—Billings	8,614,016	9,343,691	- 9.7	8,203,318	7,880,975
Helena	18,092,584	20,281,036	- 10.8	15,468,466	9,765,054
Total (7 cities)	670,794,482	700,486,937	- 4.2	619,094,279	624,560,058



## FOREIGN EXCHANGE RATES

Pursuant to the requirements of Section 522 of the Tariff Act of 1930, the Federal Reserve Bank certifies daily to the Secretary of the Treasury the buying rate for cable transfers on the different countries of the world. We give below a record for the week just passed.

FOREIGN EXCHANGE RATES CERTIFIED BY FEDERAL RESERVE BANK TO TREASURY UNDER TARIFF ACT OF 1930  
NOVEMBER 13, 1959 TO NOVEMBER 19, 1959, INCLUSIVE

Country and Monetary Unit	Friday Nov. 13	Monday Nov. 16	Tuesday Nov. 17	Wednesday Nov. 18	Thursday Nov. 19
Argentina, peso—					
Free	.0121014	.0120923	.0120922	.0120923	.0120740
Australia, pound	2.233466	2.233179	2.232605	2.233163	2.233529
Austria, schilling	.0385265	.0385765	.0385015	.0385265	.0385265
Belgium, franc	.0199960	.0199940	.0199930	.0199990	.0199990
Canada, dollar	1.052838	1.051979	1.050989	1.048625	1.045989
Ceylon, rupee	.210325	.210300	.210275	.210300	.210325
Finland, markka	.00311275	.00311275	.00311275	.00311275	.00311275
France (Metropolitan), franc	.00203790	.00203790	.00203800	.00203805	.00203800
Germany, Deutsche mark	.239700	.239720	.239715	.239725	.239720
India, rupee	.209550	.209525	.209475	.209525	.209550
Ireland, pound	2.803000	2.802640	2.801920	2.802620	2.803080
Italy, lira	.00161060	.00161050	.00161060	.00161060	.00161060
Japan, yen	.00277564	.00277564	.00277564	.00277564	.00277564
Malaysia, Malayan dollar	.327933	.327966	.327966	.328033	.328066
Mexico, peso	.0800560	.0800560	.0800560	.0800560	.0800560
Netherlands, guilder	.264725	.264965	.264745	.264625	.264640
New Zealand, pound	2.775247	2.774891	2.774178	2.774871	2.775326
Norway, krone	.140093	.140062	.140050	.140050	.140037
Philippine Islands, peso	.497700	.497700	.497700	.497700	.497700
Portugal, escudo	.0349200	.0349100	.0349100	.0349100	.0349100
Spain, peseta	.0166065	.0166065	.0166065	.0166065	.0166065
Sweden, krona	.193031	.193031	.193037	.193037	.193037
Switzerland, franc	.230600	.230512	.230437	.230306	.230368
Union of South Africa, pound	2.792528	2.792169	2.791452	2.792149	2.792607
United Kingdom, pound sterling	2.803000	2.802640	2.801920	2.802620	2.803080

## Statement of Condition of the Twelve Federal Reserve Banks Combined

(In thousands of dollars)

	Nov. 18, 1959	Increase (+) or Decrease (—) Since Nov. 11, 1959	Nov. 19, 1959
<b>ASSETS—</b>			
Gold certificate account	18,343,642	+ 5,000	832,252
Redemption fund for F. R. notes	952,735	+ 4,894	59,152
Total gold certificate reserves	19,296,377	+ 106	773,100
F. R. notes of other Banks	372,602	+ 12,992	47,261
Other cash	364,628	+ 739	10,634
Discounts and advances	682,966	+ 174,087	123,383
Industrial loans	—	—	337
Acceptances—bought outright	25,543	+ 3	7,786
U. S. Govt. securities:			
Bought outright—			
Bills	2,573,030	+ 28,120	1,173,380
Certificates	10,506,993	—	11,000,298
Notes	11,010,298	—	11,000,298
Bonds	2,483,771	—	—
Total bought outright	26,574,092	+ 28,120	1,173,380
Held under repurchase agreement	—	—	47,000
Total U. S. Govt. securities	26,574,092	+ 203,620	1,126,380
Total loans and securities	27,282,601	+ 29,530	1,241,640
Due from foreign banks	15	—	—
Cash items in process of collection	6,813,601	+ 1,307,907	616,399
Bank premises	99,582	+ 732	6,244
Other assets	166,980	+ 159,130	79,784
Total assets	54,396,386	+ 1,133,604	1,069,294
<b>LIABILITIES—</b>			
Federal Reserve notes	27,761,825	+ 21,891	493,023
Deposits:			
Member bank reserves	18,432,090	+ 381,923	226,826
U. S. Treasurer—gen'l account	574,410	+ 82,905	183,862
Foreign	321,534	+ 1,476	4,340
Other	353,212	+ 561,680	3,840
Total deposits	19,683,246	+ 95,376	34,784
Deferred availability cash items	5,380,921	+ 1,189,028	455,001
Other liabs. and accrued divs.	40,105	+ 290	15,763
Total liabilities	52,866,097	+ 1,115,833	929,003
<b>CAPITAL ACCOUNTS—</b>			
Capital paid in	384,585	+ 36	26,805
Surplus	868,410	—	59,215
Other capital accounts	277,294	+ 17,735	54,271
Total liabs. & capital accts.	54,396,386	+ 1,133,604	1,069,294
Ratio of gold certificate reserves to deposit and F. R. note liabilities combined	40.7%	+ 0.1%	2.0%
Contingent liability on acceptances purchased for foreign correspondents	68,880	+ 5,476	5,743
Industrial loan commitments	—	—	1,015

## Condition Statement of Member Banks

The condition statement of weekly reporting member banks of the Federal Reserve System in leading cities shows the following principal changes for the week ended Nov. 11: Decreases of \$187 million in loans adjusted \$363 million in holdings of U. S. Government securities, \$409 million in reserve balances with Federal Reserve Banks, and \$877 million in U. S. Government demand deposits.

Commercial and industrial loans increased \$40 million. Loans to brokers and dealers for purchasing or carrying U. S. Government securities decreased \$176 million and loans to nonbank financial institutions decreased \$97 million.

Holdings of Treasury bills and of the combined total of Treasury notes and U. S. Government bonds decreased \$282 million and \$104 million, respectively. "Other" securities decreased \$183 million, of which \$145 million was in New York City.

Time deposits other than interbank decreased \$190

million, of which \$165 million was in deposits of individuals, partnerships, and corporations.

	Nov. 11, 1959	Nov. 4, 1959	Nov. 12, 1958
<b>ASSETS—</b>			
Total loans and investments	104,343	+ 887	+ 699
Loans and investments adjusted*	103,146	+ 733	†
Loans adjusted*	65,703	+ 187	†
Commercial and industrial loans	29,727	+ 40	†
Agricultural loans	942	+ 5	+ 101
Loans to brokers and dealers for purchasing or carrying:			
U. S. Government securities	397	+ 176	+ 298
Other securities	1,701	+ 1	†
Other loans for purchasing or carrying:			
U. S. Government securities	152	+ 8	+ 70
Other securities	1,193	+ 2	†
Loans to nonbank financial institutions:			
Sales finance, personal finance, etc.	3,687	+ 95	†
Other	1,669	+ 2	†
Loans to foreign banks	743	+ 26	+ 42
Loans to domestic commercial banks	1,197	+ 154	†
Real estate loans	12,540	+ 34	+ 1,252
Other loans	14,312	+ 9	†
U. S. Government securities—total	27,693	+ 363	+ 6,324
Treasury bills	1,612	+ 282	+ 32
Treasury certificates of indebtedness	1,276	+ 23	+ 2,885
Treasury notes & U. S. bonds maturing:			
Within 1 year	1,504	+ 31	—
1 to 5 years	16,696	+ 86	+ 3,407
After 5 years	6,605	+ 13	—
Other securities	9,750	+ 183	+ 266
Reserves with F. R. banks	12,909	+ 409	+ 7
Cash in vault	1,228	+ 81	+ 17
Balances with domestic banks	2,882	+ 57	+ 130
Other assets—net	3,246	+ 34	+ 65
Total assets/liabilities	134,846	+ 2,654	+ 302
<b>LIABILITIES—</b>			
Demand deposits adjusted	60,837	+ 222	+ 333
U. S. Government demand deposits	2,545	+ 877	+ 1,198
Interbank demand deposits:			
Domestic banks	11,442	+ 230	+ 318
Foreign banks	1,378	+ 22	+ 85
Time deposits:			
Interbank	1,475	+ 8	+ 601
Other	30,299	+ 190	+ 287
Borrowings:			
From Federal Reserve banks	352	+ 135	+ 96
From others	1,723	+ 45	+ 43

\* Exclusive of loans to domestic commercial banks and after deduction of valuation reserves; individual loan items are shown gross.  
† Not available on comparable basis; reporting form revised July 8, 1959.

## Redemption Calls and Sinking Fund Notices

Below will be found a list of corporate bonds, notes, preferred and common stock called for redemption, including those called under sinking fund provisions. The date indicates the redemption or last date for making tenders, and the page number gives the location in the current volume (except where otherwise indicated) in which the details were given in the "Chronicle."

Company and Issue	Date	Page
Cleveland, Cincinnati, Chicago & St. Louis Ry.—		
1st coll. trust mortgage bonds	Nov 24	2039
Hotel St. George Corp.—		
4½% first mortgage sinking fund bonds due Oct. 1, 1960 (as extended)	Nov 23	2041
Marshall Field & Co., 4½% preferred shares	Nov 30	2042
Philadelphia Transportation Co.—		
Consol. mtge. 3%-6% bonds ser. A, due Jan. 1, 1939	Dec 15	*
<b>PARTIAL REDEMPTIONS</b>		
Ampal-American Israel Corp.—		
6% debentures, series F, due Dec. 1, 1962	Dec 1	1934
Automobile Banking Corp.—		
Capital conv. debts., 5½% due 1970	Dec 2	2038
Buffalo Academy of the Sacred Heart (Stella Niagara, N. Y.)		
1st mortgage serial bonds dated Sept. 1, 1949	Dec 1	*
Cluett, Peabody & Co., Inc., 7% cum. preferred stock	Dec 31	1832
City Investing Co., 5½% cum. pfd. stock	Jan 1	*
Home Oil Co., Ltd.—		
6½% secured pipeline bonds due Nov. 1, 1977	Nov 23	1420

Company and Issue	Date	Page
Jacksonville Terminal Co.—		
1st mtge. 3¾% bonds, series A, due Dec. 1, 1977	Dec 1	1734
Michigan Wisconsin Pipe Line Co.—		
1st mtge. pipe line bonds 6% ser. due June 15, 1977	Dec 15	2042
Piedmont & Northern Ry.—		
1st mortgage bonds, 3¾% series, due Dec. 1, 1966	Dec 1	1838
Shinyetsu Electric Power Co., Ltd. (Shinyetsu Denryoku Kabushiki Kaisha)—		
1st mortgage 6½% sinking fund bonds, due Dec. 1, 1952 (extended to Dec. 1, 1962)	Dec 1	1982
Texas Co., 2¾% debentures due June 1, 1971	Dec 1	1982
Texas Eastern Transmission Corp.—		
6% debentures due June 1, 1977	Dec 1	1880
Western Newspaper Union—		
3% subord. debentures, due June 1, 1971	Dec 17	*

## ENTIRE ISSUES CALLED

Company and Issue	Date	Page
Brunswick-Balke-Collender Co.—		
4¾% conv. subord. debts. due 1973 and 1974	Nov 23	1520
Copperweld Steel Co.—		
5% cum. pfd. stock and 6% cum. conv. pfd. stk.	Dec 14	1732
Kansas State Telephone Co.—		
4½% gold bds., ser. A, due Dec. 1, 1960 (as extended)	Dec 1	1939
Koeberling Co., 5% preferred stock, series B	Dec 15	1468
Portland Transit Co.—		
5% cumulative convertible preferred stock	Dec 31	*
Tishman Realty & Construction Co., Inc.—		
5% cumulative preferred stock	Dec 22	1982
Wytech Oil Corp., 5% s. f. debts. due Dec. 1, 1964	Dec 1	*

\* Announcement in this issue. † In volume 189.

## DIVIDENDS

Continued from page 12

Name of Company	Per Share	When Payable	Holders of Rec.
General Telephone Co. of California—			
5½% preferred (quar.)	27½c	12- 1	11- 5
4½% preferred (quar.)	22½c	12- 1	11- 5
General Telephone Co. of Kentucky—			
5% preferred (quar.)	62½c	12- 1	11-14
5.16% preferred (quar.)	64½c	12- 1	11-14
5.20% preferred (quar.)	\$1.30	12- 1	11-14
General Telephone Co. of Pennsylvania—			
\$2.25 preferred (quar.)	57c	12- 1	11-14
General Telephone Co. of Wisconsin—			
\$5 preferred (quar.)	\$1.25	12- 1	11-15
General Telephone & Electronics Corp.—			
Common (quar.)	55c	12-31	11-23
4.40% preferred (quar.)	55c	1- 1	11-23
4.75% preferred (quar.)	59½c	1- 1	11-23
4.25% preferred (quar.)	53½c	1- 1	11-23
4.36% preferred (quar.)	54½c	1- 1	11-23
5.28% preferred (quar.)	66c	1- 1	11-23
General Tin Investment, Ltd. American cdfs.	13c	12-10	11- 9
General Tire & Rubber (increased-quar.)	25c	11-30	11- 2
Stock dividend	2%	11-30	11- 9
Georgia-Pacific Corp. (quar.)	25c	12-16	11-25
Stock dividend	1%	12-16	11-25
Gerber Products (quar.)	40c	12- 4	11-20
Giannini Controls, 5½% conv. pfd. (quar.)	27½c	12- 1	11-13
Giddings & Lewis Machine Tool (quar.)	10c	12-28	12- 4
Stock dividend	5%	12-28	12- 4
Gilbert & Bennett Mfg. Co. (extra)	20c	12-10	11-27
New common (initial quar.)	10c	12-10	11-27
Gillette Co. (increased quar.)	62½c	12- 5	11- 2
Extra	37½c	12- 5	11- 2
Glen Gery Shale Brick (quar.)	10c	12-11	11-20
Extra	10c	12-11	11-20
Globe-Wernicke Industries (quar.)	30c	12- 1	11-18
Gold & Stock Telegraph (quar.)	\$1.50	1- 2	12-15
Golden Nuggett, Inc. (quar.)	30c	12- 1	11-16
Extra	30c	12- 1	11-16
Goodyear Tire & Rubber (increased quar.)	67½c	12-15	11-16
Stockholders approved a 3-for-1 split.	—	12-28	11-16
Stock dividend on new shares	2%	12-28	11-16
Goodyear Tire & Rubber (Canada) (quar.)	\$1	12-22	12- 3
Extra	\$1	12-22	12- 3
Gorham Mfg. Co. (quar.)	50c	12-15	12- 1
Gossard (H. W.) Co. (quar.)	35c	12- 1	11- 6
Extra	10c	12- 1	11- 6
Gould-National Batteries (quar.)	50c	12-15	12- 2
Government Employees Corp. (s-a)	40c	11-25	11-10
Grace (W. R.) & Co. (quar.)	40c	12-10	11-18
Grafton & Co., Ltd., class A (quar.)	\$2.50	12-15	11- 2
Grand Union Co. (quar.)	15c	11-27	11- 2
Grant (W. T.) Company, common (quar.)	55c	12-19	11-23
3¾% preferred (quar.)	93¾c	1- 1	12- 7
Great Atlantic & Pacific Tea Co. (quar.)	20c	12- 1	10-27
Great Lakes Dredge & Dock (quar.)	40c	12-10	11-13
Extra	40c	12-10	11-13
Great Lakes Paper Co., Ltd., com. (quar.)	140c	1-15	12-31
\$1.20 class B pref. (quar.)	130c	12-31	12-15
Great Lakes Power Corp.—			
5% 1st preferred (quar.)	\$31¼c	12-30	12- 1
Great Northern Gas Utilities, Ltd.	110c	12- 1	11-13
Great Northern Ry. (quar.)	75c	12- 1	11- 9
Great Southern Life Ins. Co. (Houston)—			
Quarterly	40c	12-16	12- 1
Greyhound Corp., common (quar.)	25c	12-31	11-30
4¼% preferred (quar.)	\$1.06¼	12-31	11-30
5% preferred (quar.)	\$1.25	12-31	11-30
Greyhound Lines of Canada, Ltd. (quar.)	\$18¾c	12-31	11-30
Grolier Society (quar.)	25c	12-10	11-30
Extra	5c	12-10	11-30
Guardian Consumer Finance Corp.—			
Class A common (quar.)	10c	12-10	11-30
60c conv. preferred (quar.)	15c	12-21	11-30
Gulf, Mobile & Ohio RR.,			
5% preferred (quar.)	\$1.25	12-14	11-26
5% preferred (quar.)	\$1.25	3-14-60	2-26
Gulf Oil Corp. (quar.)	62½c	12-10	11-11
Extra	50c	12-10	11-11
Stock dividend	3%	12-30	11-11
Gulf Power Co., 4.64% preferred (quar.)	\$1.16	1- 1	12- 1
Gulf States Utilities, common (quar.)	25c	12-15	11-23
\$5.08 preferred (quar.)	\$1.27	12-15	11-23
\$5 preferred (quar.)	\$1.25	12-15	11-23
\$4.50 preferred (quar.)	\$1.12½	12-15	11-23
\$4.44 preferred (quar.)	\$1.11	12-15	11-23
\$4.40 preferred (quar.)	\$1.10	12-15	11-23
\$4.20 preferred (quar.)	\$1.05	12-15	11-23
Hackensack Water (increased)	60c	12- 1	11- 1
Hajoca Corp. (quar.)	25c	12- 1	11- 1
Halifax Insurance (Nova Scotia) (extra)	\$2.50	12-28	11-23
Halliburton Oil Well Cementing Co. (quar.)	60c	12-18	12- 1
Haloid Zerox, new com. (initial)	6¼c	1- 2	12- 1
Hamilton Cotton Co., Ltd., common (quar.)	\$22½c	12- 1	11- 1
5% preferred (quar.)	\$1.25	2-15	2- 1
Lamilton Watch Co., common (quar.)	20c	12-15	11-23
4% conv. preferred (quar.)	\$1	12-15	11-23
Hammond Organ Co. (quar.)	50c	12-10	11- 1
Extra	25c	12-10	11- 1
Handy & Harmon, common (quar.)	11c	12- 1	11- 1
5% preferred (quar.)	\$1.25	12- 1	11- 1
Hansen Mfg. (quar.)	20c	12-15	12- 1
Extra	30c	12-15	12- 1
Harbison-Walker Refractories Co. (quar.)	45c	12- 1	11- 1
6% preferred (quar.)	\$1.50	1-20	11- 1



Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.
Harbor Plywood Corp. (quar.)	10c	12-11	11-27	Iowa Power & Light, common (quar.)	40c	12-24	11-27	Louisville Cement Co. (quar.)	60c	12-1	11-16
Harris (A.) & Co. 5 1/2% pfd. (quar.)	\$1.37 1/2	2-1	1-20	3.30% preferred (quar.)	82 1/2c	1-1	12-15	Louisville & Nashville RR. (quar.)	\$1.25	12-11	11-2
Harris-Intertec Corp. (quar.)	37 1/2c	12-15	12-4	4.40% preferred (quar.)	\$1.10	1-1	12-15	Louisville; Henderson & St. Louis Ry. Co.—			
Hershaw Chemical (quar.)	25c	12-10	11-25	4.35% preferred (quar.)	\$1.08 1/2	1-1	12-15	5% non-cumulative preferred (s-a)	\$2.50	2-15	2-1
Hart, Schaffner & Marx (quar.)	50c	11-23	10-26	4.80% preferred (quar.)	\$1.20	1-1	12-15	Lowney (Walter M.) Co., Ltd. (quar.)	25c	1-15	12-15
Hartford Electric Light, 3.90% pfd. (quar.)	48 3/4c	12-1	11-10	Iowa Public Service, common (quar.)	20c	12-1	11-6	Lucky Lager Brewing (quar.)	37 1/2c	12-30	9-16
Hastings Manufacturing (quar.)	7 1/2c	12-15	12-4	Stock dividend	5%	2-10	1-8	Lucky Lager Brewing (quar.)	37 1/2c	1-2	12-16
Hawaiian Electric Co. 5% pfd. B (quar.)	25c	1-15	1-5	3.75% preferred (quar.)	93 1/4c	12-1	11-6	Luminator-Harrison (increased)	20c	12-10	12-1
4 1/2% preferred C (quar.)	21 1/4c	1-15	1-5	3.90% preferred (quar.)	97 1/2c	12-1	11-6	Stock dividend	5%	1-15	12-21
5% preferred D (quar.)	25c	1-15	1-5	4.20% preferred (quar.)	\$1.05	12-1	11-6	Lunkenheimer Co. (quar.)	35c	12-10	11-30
5% preferred E (quar.)	25c	1-15	1-5	Iowa Southern Utilities, common (quar.)	34c	12-1	11-13	Year-end	35c	12-10	11-30
5 1/2% preferred F (quar.)	27 1/4c	1-15	1-5	4 3/4% preferred (quar.)	35 1/2c	12-1	11-13	Lykes Bros. Steamship (quar.)	25c	12-10	11-25
Hawaiian Pineapple Co., Ltd., common	25c	11-25	11-13	\$1.76 convertible preferred (quar.)	44c	12-1	11-13				
5% preferred A (quar.)	62 1/2c	11-30	11-13	Iron Fireman Mfg. (quar.)	15c	12-1	11-12				
Hecla Mining Co. (quar.)	12 1/2c	12-21	11-20					Macassa Mines, Ltd. (quar.)	13c	12-15	11-17
Helene Curtis Indus. (see Curtis (Helene) Indus.)								Extra	13c	12-15	11-17
Heli-Coil Corp.	50c	11-30	11-20	Jaeger Machine Co. (quar.)	30c	12-10	11-20	MacKinnon Structural Steel Co., Ltd.—			
Heimerich & Payne (year-end)	5c	12-1	11-16	Jamaica Water Supply, common (quar.)	55c	12-10	11-20	5% 1st preferred (quar.)	\$1.25	12-15	11-30
Formerly White Eagle Oil Co.				5% preferred A (quar.)	\$1.25	12-29	12-15	MacMillan & Bloedel, Ltd., class A (quar.)	120c	12-31	11-16
Heublein, Inc. (initial)	20c	1-4-60	12-15	5% preferred B (quar.)	\$1.25	12-29	12-15	Class B (quar.)	125c	12-15	11-16
Herden-Newport Chemical Corp.—				Jamestown Telephone Corp. (N. Y.) common	\$1.40	12-15	11-30	Extra	120c	12-15	11-16
Common (increased quar.)	15c	12-1	11-13	Jewel Tea Co., common (quar.)	30c	11-30	11-16	Mack Trucks (quar.)	45c	12-15	11-16
Extra	15c	12-1	11-13	3 3/4% preferred (quar.)	93 1/4c	2-1	1-18	Stock dividend	5%	12-15	11-16
3 1/2% preferred (quar.)	87 1/2c	12-1	11-13	Jockey Club, Ltd., common (s-a)	15c	12-15	11-30	Macmillan Co. pany, common (quar.)	25c	11-25	11-6
4.37 1/2% preferred (quar.)	\$1.09 1/2	12-1	11-13	Johnson & Johnson (quar.)	20c	12-11	11-23	Macwhyte Company (quar.)	35c	12-4	11-13
Hi-Tower Drilling, Ltd. (s-a)	130c	12-1	11-16	Jones & Laughlin Steel Corp., com. (quar.)	62 1/2c	12-10	11-10	Extra	25c	12-15	11-25
Hilo Electric Light Co., common	45c	12-15	12-5	5% preferred (quar.)	\$1.25	1-1	12-4	New common (initial)	50c	1-2	12-3
Hilton Hotels, common (quar.)	30c	12-1	11-16	Joslyn Mfg. & Supply (quar.)	60c	12-15	12-1	Macy (R. H.) & Co. (quar.)	15c	12-14	11-20
5% preferred (quar.)	\$1.25	12-1	11-16					Madison Fund, Inc. (from net investment income)	15c	12-14	11-20
5 1/2% preferred (quar.)	34 1/2c	12-1	11-16	KLM Royal Dutch Airlines (interim)	\$0.7945	12-22	11-20	Maher Shoes, Ltd. (quar.)	130c	12-10	11-10
4 1/4% preferred (quar.)	\$1.18 1/2	12-1	11-16	Kaiser Aluminum & Chemical, com. (quar.)	22 1/2c	11-30	11-13	Mahon (R. C.) Co. (quar.)	30c	12-10	11-27
Hinde & Dauch Paper (Canada)	145c	12-23	11-40	4 1/2% preferred (quar.)	59 1/2c	12-1	11-16	Mallman, Ltd., 5% preferred (quar.)	\$1.25	1-30	1-13
Hires (Charles E.) Co. (quar.)	15c	12-1	11-13	4 1/2% preferred (quar.)	\$1.03 1/2	12-1	11-16	Convertible priority shares (quar.)	125c	1-5	12-17
Hobart Manufacturing Co. (quar.)	35c	12-1	11-7	4 1/2% convertible preference (quar.)	\$1.18 1/2	12-1	11-16	Convertible priority shares (quar.)	125c	3-31	3-16
Extra	60c	12-1	11-7	4 1/2% conv. pref. (1959 series) (quar.)	\$1.18 1/2	12-1	11-16	Convertible priority shares (quar.)	125c	6-30	6-16
Holophane Co., Inc. (quar.)	50c	12-15	11-30	Kalamazoo Vegetable Parchment Co. (quar.)	40c	12-10	11-23	Maine Central RR., 5% pfd. (accum.)	\$1.25	12-1	11-18
Home Oil Co., Ltd., class A (s-a)	\$12 1/2c	1-1	11-30	Kansas City Power & Light, com. (quar.)	55c	12-19	11-30	Mallory (P. R.) & Co. (quar.)	35c	12-10	11-16
Honolulu Oil Corp. (quar.)	50c	12-10	11-23	3.80% preferred (quar.)	95c	12-1	11-13	Stock dividend	2%	12-21	11-16
Hooker Chemical Corp., common (quar.)	25c	11-27	11-2	4% preferred (quar.)	\$1	12-1	11-13	Manhattan Shirt Co. (quar.)	17 1/2c	12-1	11-12
\$4.25 preferred (quar.)	\$1.06 1/4	12-29	12-2	4.20% preferred (quar.)	\$1.05	12-1	11-13	Manitoba & Saskatchewan Coal, cl. A (s-a)	20c	12-1	11-16
Hoover Company, new class A	15c	12-21	12-1	4.35% preferred (quar.)	\$1.08 1/4	12-1	11-13	Class B (s-a)	20c	12-1	11-16
Extra	25c	12-21	12-1	4.50% preferred (quar.)	\$1.12 1/2	12-1	11-13	Manning, Maxwell & Moore (quar.)	35c	12-15	12-1
Stock dividend (payable in nonvoting class A stock)	100%	11-30	11-12	4.00% preferred (quar.)	\$1	3-1	2-11	Manpower, Inc. (initial-quar.)	10c	12-5	11-20
4 1/2% preferred (quar.)	\$1.12 1/2	12-30	12-18	4.20% preferred (quar.)	\$1.05	3-1	2-11	Maple Leaf Milling, Ltd. (s-a)	125c	11-30	11-13
Horn & Hardart Co. (N. Y.), 5% pfd. (quar.)	\$1.25	12-1	11-20	4.35% preferred (quar.)	\$1.08 1/4	3-1	2-11	Marconi International Marine Communication Co., Ltd. (interim)	4%	12-2	10-29
Hoskins Mfg. (year-end)	95c	12-3	11-17	4.50% preferred (quar.)	\$1.12 1/2	3-1	2-11	Marine Corp. (increased quar.)	50c	1-1	12-17
Houston Lighting & Power (quar.)	40c	12-10	11-13	Kansas Power & Light, common (quar.)	34c	1-4	12-4	Marion Mfg. (quar.)	15c	12-3	11-23
Howard Industries	10c	12-15	12-4	4 1/2% preferred (quar.)	\$1.12 1/2	1-4	12-4	Marquette Cement Mfg. Co. (quar.)	45c	12-4	11-24
Howell Electric Motors (stock dividend)	3%	12-15	11-25	5% preferred (quar.)	\$1.25	1-4	12-4	Marsh Foodlines (stock dividend)	1%	12-15	11-25
Hubinger Company (quar.)	30c	12-10	11-27	Kawneer Company (quar.)	10c	12-18	12-4	Marshall Field & Co. (increased quar.)	62 1/2c	11-30	11-13
Extra	10c	12-10	11-27	Extra	10c	12-18	12-4	Marshall Wells (Canada), Ltd.	430c	12-18	12-4
Hudson Bay Mining & Smelting Co., Ltd.—				Kay Jewelry Stores	30c	12-15	12-1	Marshall Wells Co., common	\$1	12-1	11-13
Quarterly	175c	12-14	11-13	Kayser-Roth Corp. (initial)	30c	1-4	11-30	6% preferred (quar.)	\$1.50	1-1	12-18
Hudson Pulp & Paper, class A (quar.)	31 1/2c	12-1	11-20	Kellogg Co.—				Massachusetts Indemnity Life Insurance—			
5% preferred (quar.)	31 1/2c	12-1	11-20	3 1/2% preferred (quar.)	87 1/2c	1-2-60	12-15	Quarterly	20c	11-25	11-16
5 1/2% preferred (quar.)	32c	12-1	11-20	Kelly Douglas Co., Ltd.—				Extra	10c	11-25	11-16
5.70% preferred (quar.)	35 1/2c	12-1	11-20	25c partic. class A pfd. (quar.)	16 1/4c	11-30	12-6	Massawippi Valley Ry. (s-a)	\$3	2-1	12-31
6.25% preferred (quar.)	39 1/2c	12-1	11-20	Kelsey-Hayes Co. (quar.)	60c	1-4	12-15	Massay-Perguson, Ltd., 5 1/2% pfd. (quar.)	\$1.37 1/2	12-15	11-16
\$1.41 preferred (quar.)	35 1/4c	12-1	11-20	Kendall Company, common (quar.)	50c	12-15	11-24	4 1/2% preferred (quar.)	\$1.12 1/2	12-1	11-16
Hudson's Bay Co. (interim)	33 1/2c	11-24	11-2	\$4.50 preferred (quar.)	\$1.12 1/2	1-1	12-15	Matson Navigation (quar.)	30c	12-15	12-1
Hughes-Owens, Ltd., 5% preferred (quar.)	\$1.25	12-30	12-15	Kennametal, Inc.	30c	11-20	11-5	Maxson (W. L.) Corp. (quar.)	55c	12-1	11-13
Hugoton Production Co. (increased-quar.)	75c	12-15	11-30	Kent-Moore Organization (quar.)	20c	12-1	11-20	May Department Stores, common (quar.)	85c	12-1	11-18
Extra	20c	12-15	11-30	Kentucky Utilities, com. (increased-quar.)	40c	12-15	11-25	\$3.40 preferred (quar.)	93 1/4c	12-1	11-13
Humble Oil & Refining (quar.)	35c	11-30	11-10	4 1/2% preferred (quar.)	\$1.18 1/4	12-1	11-16	\$3.75 preferred (quar.)	93 1/4c	12-1	11-13
Hunt Foods & Industries, common (quar.)	12 1/2c	11-30	11-16	Kerite Company (quar.)	37 1/2c	12-15	12-1	\$3.75 preferred (1947 series) (quar.)	93 1/4c	12-1	11-13
5% series A preferred (quar.)	\$1.25	11-30	11-16	Kern County Land Co. (quar.)	50c	12-4	11-16	Maytag Company (increased quar.)	50c	12-15	12-1
Hupp Corp. (stock dividend)	5%	1-15	12-15	Extra	25c	12-4	11-16	Extra	50c	12-15	12-1
Huron & Erie Mortgage Corp. (Ontario)—				Kerr-Addison Gold Mines, Ltd. (quar.)	\$20c	12-17	11-30	McCall Corp. (stock dividend)	3%	12-2	11-6
Quarterly	145c	1-4	12-15	Kerr-McGee Oil Industries, Inc.—				McCloud River Lumber (quar.)	\$1	12-10	11-20
Husky Oil (stock dividend)	2 1/2%	12-1	11-6	Common (quar.)	20c	1-4	12-11	McCord Corp., common (quar.)	55c	11-30	11-16
				4 1/2% convertible prior preferred (quar.)	28 1/2c	1-4	12-11	Mc250 preferred (quar.)	62 1/2c	12-30	12-15
ITE Circuit Breaker Co., common (quar.)	45c	12-1	11-13	Ketchum & Co. (quar.)	15c	11-27	11-12	McCrory-McLellan Stores Corp.—			
4.60% preferred (quar.)	57 1/2c	1-15	1-4	Keyes Fibre Co., common (quar.)	30c	12-1	11-10	Common (quar.)	20c	12-31	12-14
Ideal Cement Co. (quar.)	20c	12-21	12-4	4.80% convertible preferred (quar.)	30c	1-1	12-10	3 1/2% convertible preferred (quar.)	88c	12-31	12-14
Illinois Central RR. (quar.)	50c	12-15	11-4	Keystone Steel & Wire (quar.)	50c	12-10	11-10	McIntyre Porcupine Mines, Ltd. (quar.)	\$100	12-1	11-2
Imperial Chemical Industries, Ltd.—				Kimberly-Clark Corp. (quar.)	45c	1-1	12-11	Extra	\$1	1-4	11-2
American deposit repts. ordinary (interim)	3 1/4%	12-9	—	Kleinert (I. B.) Rubber Co. (quar.)	20c	12-16	12-1	McKesson & Robbins (quar.)	37 1/2c	12-15	12-1
Imperial Flo-Glaze Paints, Ltd. (quar.)	\$37 1/2c	12-1	11-19	Klickerbocker Fund (18c from capital gains and 1 1/2c from income)	20c	11-20	10-31	McNeill Machine & Engineering Co.—			
Extra	\$10c	12-1	11-19	Knox Glass, Inc. (quar.)	25c	12-10	11-16	Common (quar.)	25c	12-12	11-27
Incorporated Investors (out of current and accumulated earnings)	6c	12-15	11-20	Stock dividend	1 1/2%	12-10	11-16	Class A 5% conv. pfd. (quar.)	50c	1-2	11-27
Indian Head Mills (stock dividend)	10%	11-23	11-9	Knudsen Creamery (quar.)	25c	12-12	12-1	Mead Corp., common (quar.)	42 1/2c	12-1	11-6
Indiana Gas & Water Co. (quar.)	25c	12-1	11-16	Koehring Company, common (quar.)	15c	11-30	11-16	4 1/2% preferred (quar.)	\$1.06 1/4	12-1	11-6
Stock dividend	2%	12-18	11-27	5% preferred A (quar.)	62 1/2c	12-31	12-15	Mead Johnson Co., common (quar.)	30c	12-31	12-15
Indianapolis Water Co., common (quar.)	25c	12-1	11-10	5% preferred B (quar.)	62 1/2c	12-31	12-15	4% preferred (s-a)	2c	1-1	12-15
5% preferred A (quar.)	\$1.25	1-1	12-10	5 1/2% preferred C (quar.)	68 1/4c	12-31	12-15	Meadville Telephone Co., 5% pfd. (s-a)	62 1/2c	1-1	12-15
4 1/4% preferred B (quar.)	\$1.06 1/4	1-1	12-10	Koppers Company, common (quar.)	40c	12-21	12-1	Medusa Portland Cement (quar.)	25c	12-18	12-4
Industrial Enterprises (stock dividend)	3%	12-1	11-6	4% preferred (quar.)	\$1	1-4	12-1	Melchers Distilleries, Ltd.—			
Ingersoll-Rand Co., common (quar.)	75c	12-1	11-2	Kress (E. H.) & Co. (quar.)	50c	12-1	11-16	6% preferred (s-a)	130c	12-31	11-3
Extra	\$1	12-1	11-2	Kratter Corp., class A (monthly)	8c	12-1	11-16	Melville Shoe Corp.—			
6% preferred (s-a)	\$3	1-2-60	12-3	Class A (monthly)	8c	12-30	12-15	4 1/2% preferred A (quar.)	\$1.18 1/4	12-1	11-13
Inland Steel Co. (quar.)	40c	12-1	11-13	Class B (monthly)	8c	12-1	11-16	4% preferred B (quar.)	\$1	12-1	11-13
International Paper Co., common (quar.)	75c	12-14	11-20	Class B (monthly)	8c	12-30	12-15	Mengel Company (quar.)	25c	12-14	11-23
Stock dividend	2%	12-14	11-20	Kresge (E. S.) Company (quar.)	40c	12-10	11-17	Mercantile Stores Co. (quar.)	35c	12-15	11-14
8 1/4 preferred (quar.)	\$1	12-14	11-20	Kroger Company (increased)	27 1/2c	12-1	10-30	Merchants Fire Assurance (N. Y.) (quar.)	30c	12-4	11-16
Institutional Shares, Ltd.—				Kysor Heater Co. (quar.)	15c	12-21	12-1	Metal Hose & Tubing Co.	50c	12-10	11-16
Institutional Foundation Fund (10c from investment income plus a distribution of											



Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.	Name of Company	Per Share	When Payable	Holders of Rec.
Mohawk Tank (stock dividend)	2%	12-15	11-30	Northern Ohio Telephone, com. (quar.)	40c	1-1-60	12-18	Pittsburgh, Youngstown & Ashtabula Ry. Co.	\$1.75	3-40	2-19
Monarch Machine Tool (quar.)	30c	12-1	11-17	Northern Quebec Power, Ltd., com. (quar.)	140c	1-25	12-31	7% preferred (quar.)	125c	12-2	11-10
Monsanto Chemical Co. (quar.)	25c	12-15	11-25	5 1/2% 1st preferred (quar.)	169c	12-15	11-25	Placer Development, Ltd. (s-a)	5%	2-15	1-29
Stock dividend	2%	12-23	11-25	Northwest Bancorporation, common (quar.)	27 1/2c	12-1	11-10	Plume & Wood Mfg. (stock dividend)	30c	12-21	11-6
Montana-Dakota Utilities, com. (increased)	30c	1-1	11-27	4.50% convertible preferred (quar.)	\$1.12 1/2	12-1	11-10	Plymouth Oil Co. (quar.)	2%	12-21	11-6
4.50% preferred (quar.)	\$1.12 1/2	1-1	11-27	Northwestern Public Service, com. (quar.)	27 1/2c	12-1	11-16	Stock dividend	5c	12-24	12-8
4.70% preferred (quar.)	\$1.17 1/2	1-1	11-27	5 1/4% preferred (quar.)	\$1.31 1/4	12-1	11-16	Polaroid Corp., common (quar.)	62 1/2c	12-24	12-8
Moore-Handley Hardware				4 1/2% preferred (quar.)	\$1.12 1/2	12-1	11-16	5% 1st preferred (quar.)	62 1/2c	12-24	12-8
5% preferred (quar.)	\$1.25	12-1	11-14	Nova Scotia Light & Power Co., Ltd.				\$2.50 2nd preferred (quar.)	8c	11-27	11-20
Moore Products (increased quar.)	10c	12-1	11-20	4% preferred (quar.)	\$1	12-1	11-6	Polyplastex United Corp., class A	37 1/2c	12-1	11-20
Morgan Engineering Co. common	30c	12-10	11-19	4 1/2% preferred (quar.)	\$1.12 1/2	12-1	11-6	Poor & Company (quar.)	10c	12-10	11-27
\$2.50 prior preferred (quar.)	62 1/2c	1-1	12-11	5% preferred (quar.)	\$62 1/2c	12-1	11-6	Porter (H. K.) (Mass.) (quar.)	31 1/4c	12-31	11-27
Morgan (Henry) & Co., Ltd., com. (quar.)	125c	12-1	11-7	Norwalk Tank Co., class A & B (stk. divid.)	2%	12-15	11-30	Portsmouth Corp. (quar.)	15c	12-1	11-13
4 1/2% preferred (quar.)	\$1.19	12-1	11-7	Norwich Pharmacal (increased quar.)	40c	12-9	11-10	Potash Co. of America (stock dividend)	3%	12-18	11-27
Morrison-Knudsen Co. (quar.)	40c	12-1	11-4					Potlatch Forests (quar.)	25c	12-1	11-20
Motor Finance Corp. (quar.)	\$1	11-30	11-13	O'okiep Copper, Ltd. Amer. shares Ordinary	15s	12-11	12-4	Potomac Electric Power, \$2.44 pfd. (quar.)	61 1/2c	12-1	11-5
Motor Wheel Corp. (quar.)	15c	12-10	11-13	(Equal to \$2.10 less South African tax)				\$2.46 preferred (quar.)	61 1/2c	12-1	11-5
Motor Products, new common (initial)	25c	12-22	12-2	Oak Manufacturing Co. (quar.)	25c	12-15	12-1	Powell River Ordinary			
Mount Diablo Co. (quar.)	6c	11-30	11-13	Ogilvie Flour Mills, Ltd., com. (quar.)	\$50c	1-4	11-19	Regular new com. (initial-quar.)	15c	12-15	11-16
Extra	1c	11-30	11-13	7% preferred (quar.)	\$1.75	12-2	11-2	Extra	7 1/2c	12-15	11-16
Mount Vernon Mills, 7% preferred (s-a)	\$3.50	12-19	12-1	Ohio Edison Co., 4.56% pfd. (quar.)	\$1.14	12-1	11-16	Prentice-Hall, Inc. (quar.)	10c	12-1	11-6
Mountain Fuel Supply Co. (Pittsburgh)				Ohio Forge & Machinery Corp.	\$1	12-16	11-21	Stock dividend	4%	12-1	11-6
Quarterly	30c	12-7	11-13	Ohio Oil Co. (quar.)	40c	12-10	11-13	President Electric, Ltd. (quar.)	\$12 1/2c	12-4	11-4
Munsingwear, Inc., common (quar.)	45c	12-15	11-20	Ohio Power Co., 4 1/2% preferred (quar.)	\$1.12 1/2	12-1	11-9	Price Bros., Ltd., 4% preferred (s-a)	\$2	1-1	11-25
5 1/4% preferred (quar.)	26 1/4c	12-15	11-20	4.40% preferred (quar.)	\$1.10	12-1	11-9	Prince Gardner, Inc. (quar.)	30c	12-1	11-14
Murphy (G. C.) Company (increased quar.)	55c	12-1	11-13	4.20% preferred (quar.)	\$1.05	12-1	11-9	Providence Washing Insurance Co. (R. I.)			
Year-end	25c	12-1	11-13	4.08% preferred (quar.)	\$1.02	12-1	11-9	\$2 conv. preferred (quar.)	50c	12-10	11-16
Mutual Income Foundation (quar.)	12 1/2c	11-25	10-30	Ohio River Sand Co. (year-end)	10c	12-15	12-1	Public Service Co. of Colorado			
Mutual Income Fund	12 1/2c	11-25	10-30	Oklahoma Mississippi River Products Line				4.20% preferred (quar.)	\$1.05	12-1	11-13
Mutual Securities Fund	6c	11-25	10-31	Inc. (quar.)	6 1/4c	12-14	11-13	4 1/4% preferred (quar.)	\$1.06 1/4	12-1	11-13
Myers (F. E.) & Bros. (special)	60c	11-23	11-9	Olin Mathieson Chemical Co. (quar.)	25c	12-10	11-16	4.64% preferred (quar.)	\$1.16	12-1	11-13
Class B (quar.)	50c	12-15	12-8	Oliver Tyrone Corp. (quar.)	10c	12-9	11-25	Public Service Co. of Indiana, com. (quar.)	52 1/2c	12-1	11-16
Nalco Chemical (quar.)	35c	12-10	11-20	Onondaga Pottery (quar.)	30c	12-10	11-21	4.80% preferred (quar.)	\$1.20	12-1	11-16
Nashua Corp., class A (quar.)	50c	12-15	12-8	Extra	30c	12-10	11-21	4.32% preferred (quar.)	27c	12-1	11-16
7% preferred (quar.)	\$1.75	11-30	11-13	Ontario Loan & Debenture Co. (quar.)	\$25c	1-4	12-15	4.16% preferred (quar.)	26c	12-1	11-16
National Airlines, Inc. (stock dividend)	2%	11-27	11-17	Ontario & Quebec Ry. (s-a)	\$3	12-1	10-30	3 1/2% preferred (quar.)	87 1/2c	12-1	11-16
National Biscuit Co., com. (increased-quar.)	60c	1-15	12-18	Opelika Mfg. Corp. (stock dividend)	4%	12-1	11-16	5 1/4% preferred (quar.)	\$1.31 1/4	12-15	12-1
Extra	30c	12-15	11-17	Orange & Rockland Utilities, Inc.				Public Service Co. of North Carolina			
National Dairy Products (quar.)	50c	12-10	11-17	4.75% preferred series B (quar.)	\$1.19	1-1	12-21	Common (quar.)	7 1/2c	1-1	12-10
National Distillers & Chemical Corp.				4% preferred series D (quar.)	\$1.00	1-1	12-21	5.60% preferred (quar.)	35c	1-1	12-10
Common (quar.)	30c	12-1	11-10	Oregon Portland Cement Co., class A	20c	12-15	11-16	Pure Oil Co. (quar.)	40c	12-1	11-5
4 1/4% preferred (quar.)	\$1.06 1/4	12-15	11-16	Stock dividend	2%	12-15	11-16	Putnam Growth Fund			
National Drug & Chemical (Canada), Ltd.				Oshkosh B'Gosh, Inc. (quar.)	25c	12-1	11-20	1959 year-end distribution of 8c from investment income and 70c from realized capital gains	78c	11-30	10-28
Common (quar.)	\$20c	12-1	11-6	Extra	75c	12-1	11-20	Quaker State Oil Refining Corp. (increased)	40c	12-15	11-13
60c convertible preferred (quar.)	\$15c	12-1	11-6	Otter Tail Power Co., (Minn.) com. (quar.)	40c	12-10	11-13	Extra	15c	12-15	11-13
National Electric Welding Machine Co.				\$3.60 preferred (quar.)	90c	12-1	11-13	Quebec Power Co. (quar.)	\$40c	11-25	10-18
CORRECTION: The 40 cent extra dividend previously reported here was incorrect. The payment was intended for National Fire Insurance Co. (Hartford).				\$4.40 preferred (quar.)	\$1.10	12-1	11-13	Quemont Mining, Ltd. (increased)	\$30c	12-30	11-30
National Fire Insurance Co. (Hartford)				Outboard Marine Corp. (quar.)	20c	11-25	11-9	Racine Hydraulic & Machinery, Inc.			
Extra	40c	12-1	11-13	Owens-Illinois Glass, common (quar.)	62 1/2c	12-5	11-12	\$1.20 preferred A (quar.)	30c	12-31	12-19
National Gypsum, common (quar.)	50c	1-2	12-4	4% preferred (quar.)	\$1	1-1	12-9	\$1.20 preferred A (quar.)	30c	3-31	3-19
Stock dividend	2%	1-2	12-4	Oxford Paper Co., \$5 preferred (quar.)	\$1.25	12-1	11-13	\$1.20 preferred A (quar.)	20c	6-30-60	6-18
4 1/2% preferred (quar.)	\$1.12 1/2	12-1	11-13	Pacific Atlantic Canadian Investment, Ltd.				Radio Corp. of America			
National Hosiery Mills, Ltd., class B	38c	1-4	12-4	Final	16c	11-30	11-13	\$3.50 1st preferred (quar.)	87 1/2c	1-2-60	12-7
National Key, class A (quar.)	15c	12-10	12-1	Pacific Cement Aggregates (quar.)	25c	12-18	12-4	Ralston Purina Co. (quar.)	30c	12-1	11-20
National Lead Co., 7% pfd. A (quar.)	\$1.75	12-15	11-18	Pacific Far East Line, com. (quar.)	13c	12-1	11-13	Rapid-American Corp. (quar.)	12 1/2c	12-28	12-17
National Malleable & Steel Castings Co.				5 1/4% convertible preferred (quar.)	\$0.3281 1/4	12-1	11-13	Rapid Grip & Batten, Ltd., com. (quar.)	15c	1-1	12-14
Quarterly	50c	12-10	11-25	Pacific Finance Corp. (increased)	65c	12-1	11-16	Common (quar.)	15c	4-1	3-14
National Securities & Research Corp.				Pacific Hawaiian Products (stock div.)	3%	12-22	12-1	6% preferred (quar.)	\$1.50	1-1	11-16
National Growth Stocks quarterly (from net investment income)	3c	12-15	11-30	Pacific Mills (quar.)	30c	12-1	11-5	Rath Packing (quar.)	25c	12-10	11-20
National Income (quarterly from net investment income)	7c	12-15	11-30	Pacific Northwest Pipe Line				Rayonier, Inc. (stock dividend)	3%	11-28	10-30
National Standard, new com. (initial)	35c	1-4	12-16	\$5.60 preferred (quar.)	\$1.40	12-1	11-12	Raytheon Company, 5 1/2% pfd. (quar.)	68 1/2c	12-1	11-13
Stock dividend (one additional share for each 3 shares held)				\$3.30 preferred (quar.)	82 1/2c	12-1	11-12	Reading Company			
National Starch & Chemical Corp. (quar.)	15c	11-25	11-10	Pacific Outdoor Advertising (increased)	15c	12-28	12-10	4% non-cumulative 1st preferred (quar.)	50c	12-10	11-19
National Tea Co. (quar.)	20c	12-1	11-13	Package Machinery (quar.)	25c	12-1	11-18	Reading Tube Corp., common	12 1/2c	12-1	11-16
National Union Fire Insurance (Pittsburgh)				Packaging Corp. of America	25c	12-12	12-1	\$1.25 convertible preferred (quar.)	31 1/4c	12-1	11-16
Quarterly	50c	12-22	12-1	Paddington Corp., class A (initial)	25c	1-1	12-31	Redondo Tile Co.	2 1/2c	11-25	11-13
Nationwide Corp.				Page-Hersey Tubes, Ltd. (quar.)	\$22 1/2c	1-2	12-15	Reed Roller Bit Co. (resumed)	10c	12-21	12-4
Stock dividend on class A and B	3%	11-30	11-2	Pamour Porcupine Mines, Ltd.	44c	12-15	11-20	Refractory & Insulation Corp. (N. J.) (quar.)	15c	12-15	12-1
Neiman-Marcus Co., common	17 1/2c	1-15	12-28	Panhandle Eastern Pipe Line Co.				Extra	10c	12-15	12-1
4 1/4% preferred (quar.)	\$1.06 1/4	11-16	11-2	Common (quar.)	45c	12-15	11-30	Rehels Company, class A	7 1/2c	11-30	11-18
Neisner Bros. (quar.)	20c	12-15	11-30	4% preferred (quar.)	\$1	1-1	12-15	Reinsurance Co. (N. Y.) (s-a)	25c	12-16	11-1
Nekoosa-Edwards Paper Co., class A (quar.)	17c	12-31	11-16	Papercraft Corp. (quar.)	20c	12-11	11-20	Remington Arms Co., common	40c	12-15	11-13
Class B (quar.)	17c	12-31	11-16	Stock dividend (two-for-one split)				4 1/2% preferred (s-a)	\$2.25	12-15	11-13
Stock divid. (payable in class B stock)	5%	12-1	11-18	Paragon Electric (quar.)	15c	11-30	11-20	Renaissance Mines, Ltd.	10c	12-15	11-17
New Dickinson Mines, Ltd. (s-a)	35c	11-30	11-2	Park Sheraton Corp. (quar.)	50c	12-1	11-13	Renold Chains, Ltd., \$1.10 class A (quar.)	\$28c	1-1-60	12-15
New England Lime (quar.)	20c	12-15	11-30	Parkersburg-Aetna (stock dividend)	5%	12-31	11-9	Republic Insurance Co. (Texas) (quar.)	40c	11-25	11-10
New Jersey Natural Gas (stock dividend)	2%	11-30	11-5	Pato Consolidated Gold Dredging, Ltd.	110c	11-27	11-6	Resort Airlines, Inc.	50c	11-30	11-16
New Jersey Power & Light				Paton Mfg., Ltd., common	330c	12-15	11-30	Revere Copper & Brass (increased)	40c	12-1	11-6
4% preferred (quar.)	\$1	1-1	12-4	7% preferred (s-a)	\$35c	12-15	11-30	Extra	10c	12-1	11-6
4.05% preferred (quar.)	\$1.01 1/4	1-1	12-4	Peabody Coal Co., common (quar.)	10c	1-4	12-18	Rexall Drug & Chemical Co. (quar.)	12 1/2c	12-4	11-13
New Jersey Zinc Co.	15c	12-7	11-6	5% convertible prior preferred (quar.)	31 1/4c	12-1	11-16	Stock dividend	3%	3-11	2-8
New York Air Brake (increased)	40c	12-1	11-13	Pearl Brewing Co. (quar.)	30c	12-1	11-20	Reynolds (R. J.) Tobacco Co.	55c	12-5	11-13
New York Auction				Extra	5c	12-1	11-20	Rheem Mfg. Co., common (quar.)	15c	12-10	11-10
Stock dividend	5%	1-27-60	1-6	Penn Fruit Co., common (quar.)	8 1/4c	12-15	11-20	4 1/2% preferred (quar.)	\$1.12 1/2	12-1	11-10
New York State Electric & Gas				Stock dividend	2%	12-15	11-20	Rice Branch Oil (quar.)	2c	12-14	11-20
Stock dividend of 2.1-for-1 split approved by stockholders				4.60% preferred (quar.)	57 1/2c	12-1	11-20	Rhodesian Selection Trust			
3 1/4% preferred (quar.)	93 1/4c	1-1-60	12-4	4.68% convertible preferred (quar.)	58 1/2c	12-1	11-20	American shares (final) approximate payment subj. to shareholders approval on Dec. 18	6 1/2c	12-31	12-28
4 1/2% preferred (quar.)	\$1.12 1/2	1-1-60	12-4	Pennsylvania Electric Co., 4.40% pfd. (quar.)	\$1.10	12-1	11-10	Richfield Oil Corp. (quar.)	75c	12-15	11-20
\$4.50 preferred (quar.)	\$1.12 1/2	1-1-60	12-4	3.70% preferred (quar.)	92 1/2c	12-1	11-10	Special	50c	12-15	11-20
Newark Telephone Co. (Ohio) com. (quar.)	\$1	12-10	11-30	4.05% preferred (quar.)	\$1.01	12-1	11-10	Riegel Paper (quar.)	30c	12-10	11-23
6% preferred (quar.)	\$1.50	1-9	12-31	4.70% preferred (quar.)	\$1.17 1/2	12-1	11-10	Rio Grande Valley Gas, common (quar.)	4c	12-14	11-13
Newberry (J. J.) Company (quar.)	50c	12-11	11-25	4.50% preferred (quar.)	\$1.12 1/2	12-1	11-10	Voting trust cfs. (quar.)	4c	12-14	11-13
Newfoundland Light & Power Co., Ltd.				4.60% preferred (quar.)	\$1.15	12-1	11-10	Ritter Finance Co., class A (quar.)	7c	12-1	11-16
Common (increased)	450c	12-1	11-10	Pennsylvania Power Co., 4.24% pfd. (quar.)	\$1.06	12-1	11-13	Class B (quar.)	7c	12-1	11-16
5% preferred (quar.)	\$1.25	12-1	11-10	4.64% preferred (quar.)	\$1.16	12-1	11-13	5 1/2% preferred (quar.)	68 1/4c	12-1	11-16
Newport Electric Corp., common (quar.)	27 1/2c	12-1	11-20	Penobscot Chemical Fibre				6% preferred (quar.)	75c	12-1	11-16
3 1/4% preferred (quar.)	93 1/4c	1-2	12-15	Voting common (quar.)	35c	12-1	11-13	Roadway Express, Inc., class A (quar.)	17 1/2c	12-15	11-30
Newport News Shipbuilding & Dry Dock											



Name of Company	Per Share	When Payable	Holders of Rec.
St. Clair Specialty Mfg. Co., Inc. (initial).....	15c	12-1	11-20
St. Louis-San Francisco Ry. Co., common.....	25c	12-15	12-1
5% preferred (quar.).....	\$1.25	12-15	12-1
St. Paul Fire & Marine Insurance (quar.).....	32½c	1-15	1-8
St. Regis Paper Co., common (quar.).....	35c	12-1	10-30
4.40% preferred (quar.).....	\$1.10	1-1	12-4
Salada Sherriff-Horsey, Ltd. (quar.).....	16c	12-15	11-24
Savage Arms Corp. (quar.).....	10c	11-25	11-12
Sawhill Tubular Products (quar.).....	17c	1-15	12-21
Stock dividend.....	2%	1-2	12-21
Scherer Corp., common (increased quar.).....	35c	11-23	11-6
5% preferred (quar.).....	37½c	1-15	12-31
Schlumberger, Ltd. (quar.).....	15c	12-1	11-13
Schwitzer Corp.....			
5½% preferred (quar.).....	27½c	2-2-60	1-18
5½% preferred (quar.).....	27½c	5-2-60	4-18
5½% preferred (quar.).....	27½c	8-1-60	7-18
Scientific Industries (stock dividend).....	5%	12-16	11-16
Scott Paper Co., common (increased).....	55c	12-10	11-13
\$3.40 preferred (quar.).....	85c	2-1	1-15
\$4 preferred (quar.).....	\$1	2-1	1-15
Scovill Mfg. Co., common.....	25c	12-1	11-16
\$3.65 preferred (quar.).....	91½c	12-1	11-16
Scripto, Inc., class A (quar.).....	12½c	12-10	11-25
Scythos & Co., Ltd., com. (quar.).....	125c	12-1	11-12
5% preferred (quar.).....	131½c	12-1	11-12
Seaboard Allied Milling (initial).....	7½c	12-10	11-25
Extra.....	10c	12-10	11-25
Seaboard Finance Co., common (quar.).....	25c	1-10	12-17
\$4.75 sinking fund preferred (quar.).....	\$1.18½	1-10	12-17
\$5 sinking fund preferred (quar.).....	\$1.25	1-10	12-17
\$5 convertible preferred A (quar.).....	\$1.25	1-10	12-17
\$5 convertible preferred B (quar.).....	\$1.25	1-10	12-17
Seaboard Fire & Marine Insurance (incr.).....	50c	11-27	11-20
Seaboard Plywood & Lumber (stk. dividend).....	1%	12-15	12-1
Seaboard Surety Co. (N. Y.) (quar.).....	32½c	12-1	11-10
Seabrook Farms Co., 4½% pfd. (quar.).....	\$1.12½	12-15	12-1
Second United Cities Realty.....			
\$5 preferred A.....	\$2.50	12-15	12-1
Securities Acceptance Corp., common.....	10c	1-1	12-10
5% preferred (quar.).....	31½c	1-1	12-10
Seiberling Rubber, common (quar.).....	25c	12-15	12-1
4½% preferred (quar.).....	\$1.12	1-1	12-15
5% preferred (quar.).....	\$1.25	1-1	12-15
Serrick Corp., class A (quar.).....	22c	12-15	11-25
Class B (quar.).....	12½c	12-15	11-25
Shawinigan Water & Power, com. (quar.).....	120c	11-25	10-14
Sheaffer (W. A.) Pen Co., class A (quar.).....	15c	11-25	11-2
Class B (quar.).....	15c	11-25	11-2
Shenango Valley Water, 5% pfd. (quar.).....	\$1.25	12-1	11-16
Shepard-Niles Crane & Hoist Corp.....	75c	12-10	11-30
Sherwin-Williams Co., 4% pfd. (quar.).....	\$1	12-1	11-13
Shawinigan Water & Power.....			
4% preferred (quar.).....	150c	1-2	12-2
4½% preferred (quar.).....	156½c	1-2	12-2
Sheller Mfg. Corp.....	25c	12-14	11-9
Shopping Bag Food Stores (quar.).....	15c	11-30	11-6
Stock dividend.....	4%	12-15	11-10
Shop Rite Foods (quar.).....	17½c	11-30	11-16
Siegler Corp. (quar.).....	10c	12-1	11-13
Sierra Pacific Power Co.....			
\$2.44 preferred A (quar.).....	61c	1-2-60	11-13
Signal Oil & Gas, class A (quar.).....	20c	12-10	11-10
Class B (quar.).....	20c	12-10	11-10
(Stock div. on the class A and class B payable in class A stock).....	5%	12-10	11-10
Signode Steel Strapping, common (quar.).....	25c	12-1	11-5
Stock dividend.....	3%	12-1	11-5
5% preferred (quar.).....	62½c	12-1	11-5
Silverwood Dairies, Ltd., class A (quar.).....	115c	1-2	11-30
Class B (quar.).....	115c	1-2	11-30
Simmons Company (quar.).....	60c	12-11	11-25
Extra.....	50c	12-11	11-25
Simonds Saw & Steel (year-end).....	\$2	12-15	11-20
Simpson's, Ltd. (quar.).....	115c	12-15	11-13
Sinclair Oil Corp. (quar.).....	75c	12-15	11-13
Singer Mfg. Co. (quar.).....	55c	12-11	11-6
Sivyer Steel Castings (quar.).....	25c	11-27	11-16
Extra.....	50c	11-27	11-16
614 Superior Co.....	\$1	1-4	12-21
Skelly Oil Co. (quar.).....	45c	12-4	10-30
Skill Corp. (quar.).....	30c	12-16	12-1
Extra.....	35c	12-16	12-1
Stock dividend.....	25%	12-20	12-1
Smith (Edson B) Fund.....	15c	11-30	11-2
Smith Investment Co.....	\$87.38	11-23	11-12
Snap-On Tools (quar.).....	30c	12-10	11-20
Extra.....	30c	12-10	11-20
Socony Mobil Oil (quar.).....	50c	12-10	10-30
Sonotone Corp., common (quar.).....	7c	12-16	11-18
\$1.25 preferred (quar.).....	31½c	12-31	12-3
\$1.55 preferred (quar.).....	38½c	12-31	12-3
South Texas Development.....			
Class B (quar.).....	\$1	11-30	10-20
Southern Company, Ltd. (quar.).....	160c	12-28	12-14
Southern California Edison.....			
4.08% preferred (quar.).....	25½c	11-30	11-5
4.24% preferred (quar.).....	26½c	11-30	11-5
4.78% preferred (quar.).....	29½c	11-30	11-5
4.88% preferred (quar.).....	30½c	11-30	11-5
Southern California Water Co., com. (incr.).....	25c	12-1	11-12
4% preferred (quar.).....	25c	12-1	11-12
4½% preferred (quar.).....	26½c	12-1	11-12
5.44% preferred (quar.).....	34c	12-1	11-12
Southern Company (quar.).....	32½c	12-5	11-2
Southern Natural Gas (quar.).....	50c	12-14	11-30
Southern Railway Co., common.....	70c	12-15	11-13
5% non-cumulative preferred (quar.).....	25c	12-15	11-13
Southern Union Gas Co., common (quar.).....	28c	12-15	12-1
4½% preferred (quar.).....	\$1.06½	12-15	12-1
4½% preferred (quar.).....	\$1.12½	12-15	12-1
4.64% preferred (quar.).....	29c	12-15	12-1
4½% preferred (quar.).....	\$1.18½	12-15	12-1
5% preferred (quar.).....	\$1.25	12-15	12-1
5.05% preferred (quar.).....	\$1.26½	12-15	12-1
5.35% preferred (quar.).....	\$1.33½	12-15	12-1
Southern Paper Mills (s-a).....	\$1	12-10	11-30
Southwest Natural Gas Co., common (s-a).....	10c	12-26	12-11
\$6 preferred A (quar.).....	\$1.50	1-1	12-18
Southwestern Electric Service Co. (increased).....	18c	12-15	12-3
Southwestern Public Service Co.....			
Common (quar.).....	39c	12-1	11-13
4.70% preferred (quar.).....	92½c	2-1	1-20
3.90% preferred (quar.).....	97½c	2-1	1-20
4.15% preferred (quar.).....	\$1.03½	2-1	1-20
4.25% preferred (quar.).....	\$1.06½	2-1	1-20
4.40% preferred (quar.).....	\$1.10	2-1	1-20
4.60% preferred (quar.).....	\$1.15	2-1	1-20
4.75% preferred (quar.).....	\$1.18½	2-1	1-20
4.36% preferred (quar.).....	27½c	2-1	1-20
4.40% preferred (\$25 par) (quar.).....	27½c	2-1	1-20
Southwestern States Telephone Co.....			
Common (quar.).....	30c	12-1	10-30
\$1.32 preferred (quar.).....	33c	12-1	10-30
\$1.44 preferred (quar.).....	34c	12-1	10-30
Spartan Corp., 6% conv. preferred (quar.).....	\$1.50	12-16	12-4
Speedy Chemical Products, class A (initial).....	10c	12-15	11-16
Class B (initial).....	2c	12-15	11-16
Spencer Chemical Co., common (quar.).....	60c	12-1	11-10
4.20% preferred (quar.).....	\$1.05	12-1	11-10
Spencer Kellogg & Sons (quar.).....	20c	12-10	11-16
Spencer Shoe (stock dividend).....	3%	12-30	12-4
Sperry Rand Corp., common (quar.).....	20c	12-31	11-16
4½% preferred (quar.).....	\$1.12½	1-2	11-16
Spiegel, Inc. new common (initial).....	2c	12-15	11-27
\$4.50 preferred (quar.).....	\$1.12½	12-15	11-27
Spokane International RR. (quar.).....	30c	12-15	12-1

Name of Company	Per Share	When Payable	Holders of Rec.
Springfield Fire & Marine Insurance Co. (Mass.), common (quar.)	25c	1-2	12-4
\$6.50 preferred (quar.)	\$1.62	1-2	12-4
Staley (A. E.) Mfg. Co., common (quar.)	25c	12-7	11-20
Extra	35c	12-7	11-20
Stock dividend	2%	12-7	11-20
\$3.75 preferred (quar.)	93c	12-20	12-4
Standard Accident Insurance (Detroit)—Quarterly	50c	12-4	11-23
Standard Brands			
New common (Initial quar.)	37½c	12-15	11-16
\$3.50 preferred (quar.)	87½c	12-15	12-1
Standard Dredging Corp.			
\$1.60 convertible preferred (quar.)	40c	12-1	11-20
Standard Forgings Corp. (quar.)	15c	11-27	11-13
Extra	30c	11-27	11-13
Standard Milling Co., class A (quar.)	5c	12-1	11-16
Class B (quar.)	5c	12-1	11-16
Standard Oil Co. of California (quar.)	50c	12-10	11-10
Standard Oil Co. of Indiana (quar.)	35c	12-18	11-13
Stock dividend (one share of Standard Oil (New Jersey) for each 90 shs. held)		12-18	11-13
Standard Oil Co. (Ky.) (year-end)	\$1.05	12-10	11-30
Standard Oil Co. (New Jersey) (year-end)	\$2.3	12-10	11-9
Standard Oil Co. of Ohio, com. (quar.)	62½c	12-10	11-16
3¾% preferred A (quar.)	93½c	1-25	12-31
Standard Packaging, \$1.60 pfd. (quar.)	40c	12-1	11-16
\$1.20 preferred (quar.)	30c	12-1	11-16
Standard Pressed Steel (quar.)	8c	12-10	11-27
Standard Register Co. (quar.)	35c	12-10	11-27
Stock dividend (subject to stockholders' approval Dec. 15)	5%	12-10	11-27
Stanfield's Ltd., class A (s-a)	\$30c	1-15	12-31
Class B (quar.)	\$40c	1-15	12-31
Stanley Warner Corp. (quar.)	30c	11-25	11-10
Stanley Works (The) (quar.)	70c	12-11	11-18
State Capital Life Insurance (quar.)	15c	12-21	12-7
State Fuel Supply (quar.)	15c	12-10	11-19
Extra	10c	12-10	11-19
Statler Hotels Delaware Corp.	20c	12-1	11-16
Stauffer Chemical Co.—Common (increased-quar.)	30c	12-1	11-13
Stock dividend	2%	12-31	12-2
3½% preferred (quar.)	87½c	12-31	12-11
Stecker-Traug Lithographa Corp.—5% preferred (quar.)	\$1.25	12-31	12-15
Steinbergs, Ltd., class A	\$10c	12-2	11-9
Sterchl Bros Stores (quar.)	25c	12-11	11-27
Sterling Aluminum Products (quar.)	25c	12-15	12-1
Extra	10c	12-15	12-1
Sterling Drug Inc. (increased)	45c	12-1	11-18
Extra	10c	12-1	11-18
Sterling Precision Corp., 5% pfd. A (quar.)	12½c	12-1	11-13
Stern & Stern Textiles, Inc.—4½% preferred (quar.)	57c	1-1-60	12-14
Stetson (John B.) Co., 8% preferred (quar.)	50c	12-1	11-16
Stewart-Warner Corp. (quar.)	50c	12-5	11-10
Extra	25c	12-5	11-10
Two-for-one split subject to approval of stockholders Dec. 15		1-12	12-22
Stix, Baer & Fuller Co., common (quar.)	30c	12-10	11-27
7% preferred (quar.)	43¾c	12-31	12-15
Storer Broadcasting Co. (quar.)	45c	12-15	11-27
Stouffer Corp. (quar.)	10c	11-30	11-13
Stock dividend	4%	2-29	2-12
Stuart Company (quar.)	16c	12-15	12-1
Stuart (D. A.) Oil, Ltd. (quar.)	\$25c	12-1	11-17
Stuart Hall Co. (initial)	11c	1-1	12-15
Stubnitz Greene Corp. (stock dividend)	2%	12-14	12-1
Studio Apartment Co.	40c	12-15	12-1
Struthers Wells Corp.—Common (stock dividend)	2%	11-30	10-30
5.20% preferred (quar.)	65c	12-1	11-16
Sun Life Assurance Co. of Canada (quar.)	\$1.25	1-1-60	12-16
Sun Oil Co. (quar.)	25c	12-10	10-30
Stock dividend	5%	12-10	10-30
Sunray Mid-Continental Oil, common (quar.)	33c	12-15	11-5
4½% preferred (quar.)	28¼c	12-1	11-5
5½% preferred (quar.)	41¼c	12-1	11-5
Sunshine Biscuits (quar.)	\$1.10	12-4	11-6
Sunshine Mining (quar.)	5c	12-22	11-20
Sutherland Paper (reduced)	35c	12-15	11-13
Sylvanite Gold Mines Bearer, Ltd. (s-a)	13c	1-2	11-6
Registered (s-a)	13c	1-2	11-6
Symington Wayne Corp. (quar.)	15c	1-15	1-4
Syracuse Transit Corp. (quar.)	50c	12-1	11-16
Taft Broadcasting (quar.)	10c	12-15	11-14
Stock dividend	2½%	3-15-60	2-15
Talcott (James) Inc. (increased)	40c	12-31	12-15
Tampax, Inc. (quar.)	55c	11-28	11-9
Extra	20c	11-28	11-9
Taylor & Fenn Co., 4.32% convertible preferred (quar.)	27c	12-15	12-1
Taylor Fibre Co., preferred (s-a)	\$2	12-28	12-15
Teck-Hughes Gold Mines, Ltd. (s-a)	15c	12-1	11-3
Telechron Mfg., class A (stock dividend)	2%	12-18	12-4
Class B (stock dividend)	2%	12-18	12-4
Television-Electronics Fund, Inc.—Quarterly of 8½c from net investment inc. and 62½c from long-term capital gains.	71c	11-30	11-2
Tejon Ranch Co. (annual)	\$1	12-15	11-20
Stock dividend		12-21	11-20
Tennessee Gas Transmission Co.—Common (quar.)	35c	12-18	11-27
4.10% preferred (quar.)	\$1.02½	1-1	12-11
4.25% preferred (quar.)	\$1.06½	1-1	12-11
4.50% preferred (quar.)	\$1.12½	1-1	12-11
4.60% preferred (quar.)	\$1.15	1-1	12-11
4.64% preferred (quar.)	\$1.16	1-1	12-11
4.65% preferred (quar.)	\$1.16½	1-1	12-11
4.72% preferred (quar.)	\$1.18	1-1	12-11
4.90% preferred (quar.)	\$1.22½	1-1	12-11
5.10% preferred (quar.)	\$1.27½	1-1	12-11
5.12% preferred (quar.)	\$1.28	1-1	12-11
5.25% preferred (quar.)	\$1.31¼	1-1	12-11
Texaco Canada, Ltd., common (quar.)	140c	11-30	10-31
Texaco Company (quar.)	60c	12-10	11-6
Extra	20c	12-10	11-6
Stock dividend	2%	12-18	11-6
Texas Eastern Transmission, com. (quar.)	35c	12-1	11-6
4.50% preferred (quar.)	\$1.12½	12-1	11-6
4.75% preferred (quar.)	\$1.18½	12-1	11-6
5.00% preferred (quar.)	\$1.37½	12-1	11-6
5.00% preferred (quar.)	\$1.25	12-1	11-6
5.60% preferred (quar.)	\$1.40	12-1	11-6
5.85% preferred (quar.)	\$1.46¼	12-1	11-6
5.75% preferred (quar.)	\$1.43¾	12-1	11-6
6.70% preferred (quar.)	\$1.67½	12-1	11-6
5.80% preferred (quar.)	\$1.45	12-1	11-6
5.35% preferred (quar.)	\$1.33¾	12-1	11-6
6.70% preferred (quar.)	\$1.67½	12-1	11-6
Texas Fund (from investment income)	5c	12-15	11-18
Texas Gas Transmission, com. (increased)	35c	12-15	11-27
4.96% preferred (quar.)	\$1.24	1-1	12-15
5.40% preferred (quar.)	\$1.35	1-1	12-15
Texas Gulf Producing (quar.)	15c	12-9	11-24
Texas Illinois Natural Gas Pipeline (quar.)	30c	12-15	11-16
Texas Pacific Coal & Oil (quar.)	25c	12-4	11-10
Thatcher Glass Mfg. (quar.)	35c	12-15	11-30
Thermo King Corp. (quar.)	15c	12-15	11-27
Thiokol Chemical (stock dividend)	2%	11-25	10-28
Thomas Industries, class A (quar.)	25c	1-1	12-15
Class B (quar.)	25c	1-1	12-15
Thompson Industries (quar.)	10c	12-1	11-20
Thompson Paper Box Co. Ltd.	\$2c	12-1	11-20
Thompson Ramo Wooldridge, Inc.—Common (quar.)	35c	12-15	11-20
4% preferred (quar.)	\$1	12-15	11-20



Name of Company	Per Share	When Payable	Holders of Rec.
Waddell & Reed, Inc., class A (initial)	15c	12-15	11-27
Class B (initial)	15c	12-15	11-27
Waite Amulet Mines, Ltd.	120c	12-10	11-20
Walgreen Company (quar.)	40c	12-11	11-16
Walker & Co., class A (quar.)	62½c	1-2	12-18
Walt Disney Production (see Disney (Walt) Productions)			
Ward Industries Corp., \$1.25 pfd. A (quar.)	31¼c	12-1	11-13
Warner-Lambert, common (quar.)	37½c	12-10	11-25
Year-end	15c	12-10	11-25
4½% preferred (quar.)	\$1.12½	1-4	12-31
Warner & Swasey Co. (quar.)	30c	11-25	11-4
Warren (S. D.) Co., common (quar.)	40c	12-1	11-6
Special	10c	12-1	11-6
\$4.50 preferred (quar.)	\$1.13	12-1	11-6
Washington Mutual Investors Fund, Inc.—			
Quarterly from investment income	8c	12-1	10-29
Washington Water Power (quar.)	50c	12-15	11-20
Waverly Oil Works	25c	11-25	11-10
Weeden & Co. (quar.)	50c	12-10	11-25
Extra	50c	12-10	11-25
West Electric Heater (quar.)	25c	12-21	12-10
Wesson Oil & Snowdrift Co.—			
4.80% preferred (quar.)	60c	12-1	11-13
West Chemical Products—			
Common (increased quar.)	25c	12-1	11-20
5% preferred (quar.)	\$1.25	12-1	11-20
West Coast Telephone, common (quar.)	30c	12-1	11-1
\$1.44 preferred (quar.)	36c	12-1	11-1
West Ohio Gas (quar.)	25c	12-20	12-5
West Jersey & Seashore RR. (s-a)	\$1.50	1-2	12-15
West Ohio Gas Co. (quar.)	25c	12-20	12-5
Western Auto Supply Co.—			
Common (increased)	35c	12-1	11-16
4.80% preferred (quar.)	\$1.20	12-1	11-16
Western Canada Breweries, Ltd. (quar.)	\$30c	12-1	10-30
Western Carolina Telephone (quar.)	10c	12-30	12-1
Western Gold & Uranium (stock dividend)	5%	12-18	11-23
Western Insurance Securities Co., com.	\$1	12-1	11-12
Western Maryland Railway—			
Common (2-for-1 stock split)		11-23	10-29
4% non-cum. 2nd pfd. (2½-for-1 stk split)		11-23	10-29
5% preferred (2½-for-1 stock split)		11-23	10-29
7% 1st preferred (2½-for-1 stock split)		11-23	10-29
Western Ry. of Alabama	\$3	12-21	12-10
Western Tablet & Stationery Corp.—			
5% preferred (quar.)	\$1.25	1-2-60	12-10
Westinghouse Air Brake (quar.)	30c	12-15	11-27
Westinghouse Electric, common (increased)	60c	12-1	11-9
3.80% preferred B (quar.)	95c	12-1	11-9
Westmoreland, Inc. (extra)	30c	12-1	11-13
Weston (George), Ltd., class A (quar.)	\$17½c	1-1	12-10
Class B (quar.)	\$17½c	1-1	12-10
4½% preferred (quar.)	\$1.12½	12-1	11-13
6% 2nd preferred (quar.)	\$1.50	12-1	11-13
Whirlpool Corp., common (increased)	35c	12-31	12-11
4¼% conv. preferred	85c	12-10	11-27
White Motor Co., common (quar.)	50c	12-24	12-10
Stock dividend	5%	1-10	12-10
5¼% preferred (quar.)	\$1.31¼	1-1	12-17
White Stores, Inc. (stock dividend)	5%	12-15	11-16
Whitaker Paper Co. (quar.)	50c	12-24	12-14
Wickes Corp. new com. (initial-quar.)	15c	12-10	11-27
Wilcox Oil Co. (quar.)	25c	2-19	1-29
Williams Bros. (quar.)	18¾c	12-18	12-8
Williams & Co., Inc. (quar.)	35c	12-10	11-20
Extra	20c	12-10	11-20
Williams-McWilliams Industries—			
Stock dividend	1%	1-4	12-4
Wilson Bros., 5% preferred (s-a)	62½c	1-1	12-14
Wilson & Co., \$4.25 preferred (quar.)	\$1.06¼	1-1	12-14
Winn-Dixie Stores (monthly)	10c	11-30	11-13
Monthly	10c	12-26	12-10
Wisconsin Electric Power, com. (year-end)	52½c	12-1	11-2
6% preferred 1897 series (quar.)	\$1.50	1-31	1-15
3.60% preferred (quar.)	90c	12-1	11-13
Wisconsin Public Service, com. (increased)	32½c	12-19	11-30
Wometco Enterprises, class A	17½c	12-15	12-1
Class B	6½c	12-15	12-1
Wood Conversion (increased s-a)	25c	11-23	11-23
Wood (G. H.) & Co., Ltd., 5½% pfd. (quar.)	\$1.37½	12-1	11-15
Wood (John) Industries, Ltd., class A (quar.)	140c	1-2	12-14
4½% preferred (quar.)	\$1.12½	1-2	12-14
Wood Harmon Corp., \$3 pfd. (s-a)	\$1.50	12-1	11-16
Woodward Governor (quar.)	50c	12-3	11-19
Woodward Iron Co. (quar.)	40c	12-12	11-23
Woolworth (F. W.) Co. (quar.)	62½c	12-1	11-2
Woolworth (F. W.) Ltd., 6% pfd. (s-a)	3%	12-9	10-30
World Publishing (reduced)	10c	12-15	12-4
Stock dividend	4%	12-15	12-4
Wrigley (Wm.) Jr. (monthly)	25c	12-1	11-20
Monthly	25c	1-2	12-18
Monthly	25c	2-1	1-20
Extra	\$1	12-1	11-20
Wurlitzer Company (quar.)	10c	12-1	11-13
Wyandotte Chemical (quar.)	25c	12-10	11-20
Wyandotte Worsteds (year-end)	20c	11-27	11-12
Wyman-Gordon Co. (quar.)	\$1.25	12-10	12-1
Yellow Cab, 6% pfd. (quar.)	37½c	1-29-60	1-9
6% preferred (quar.)	37½c	4-29-60	4-9
6% preferred (quar.)	37½c	7-29-60	7-9
Yellow Transit Freight Lines, Inc. (stock dividend)	1%	1-4	12-24
Young Spring & Wire (quar.)	50c	12-15	12-1
Youngstown Sheet & Tube Co. (quar.)	\$1.25	12-15	11-16

\* Transfer books not closed for this dividend.  
† Payable in Canadian funds, tax deductible at the source. Non-resident tax 15%; resident tax 7%.  
‡ Less British income tax.  
§ Previously published date was incorrect. The corrected payment date and/or record date is indicated here.  
† Payable in U. S. funds, less 15% Canadian non-residents tax.  
‡ Less Jamaica income tax

## General Corporation and Investment News

Continued from page 8

**Timken Roller Bearing Co.—Sub. to Be Acquired—**  
See Fafnir Bearing Co. above.—V. 190, p. 1880.

**Townsend Corp. of America—Acquisition Off—**

Contracts covering the purchase by this corporation of a majority of the stock of Power Equipment Co. of Galion, Ohio, have been cancelled by mutual agreement, it was stated Nov. 16 by Clinton Davidson, Chairman of the Townsend Board.  
Since its intention to acquire the power supply equipment firm was announced early in April, the Townsend company reached a decision to concentrate its activities in fields other than electronics, Mr. Davidson said.—V. 189, p. 2726.

**Trans-Lux Electronics Corp.—Speeds Stock Data—**

A new TV system that monitors ticker tapes from as many as three separate stock or commodity exchanges simultaneously, and can telecast the moving tapes together on numerous receiver units in board rooms, customer rooms, and private offices of brokerage firms and

other financial institutions, was unveiled in New York on Nov. 18 by this corporation.

Pointing out advantages of the new system, Percival E. Furber, Trans-Lux Board Chairman said:  
"Our closed circuit television system puts up-to-the-second stock market data—in the most convenient form—right in front of the man who must make quick decisions in the financial market."

**(1963) Trice Oil & Gas Co.—Oil and Gas Exploration Programs Offered—**

This company on Nov. 6 commenced a public offering of \$5,000,000 of non-assignable participations in the company's oil and gas exploration programs (6001, 6002, 6003 and 6004). These participations are being offered in amounts of \$5,000, or more, in increments of \$1,000. \$1,000,000 of these participations are being offered in Trice Program 6001. No participations in Trice Program 6001 for the first quarter of 1960 will be offered after Dec. 31, 1959, and in event that commitments for participations in Trice Program 6001 aggregating at least \$300,000 have not been made by Dec. 31, 1959 all commitments for participations therein shall automatically be released. No participations in Trice Program 6002 for the second quarter of 1960 will be offered after March 31, 1960, and in the event that commitments for participations in Trice Program 6002 aggregating at least \$400,000 have not been made by March 31, 1960, all commitments for participations therein shall automatically be released.

PROCEEDS—The net proceeds will be used for the acquisition and exploration of undeveloped oil and gas properties.—V. 190, p. 1569.

**Turner Timber Corp.—Registers With SEC—**

This corporation, located at 60 East 42nd St., New York, N. Y., filed a registration statement with the SEC on Nov. 12, 1959 covering \$2,000,000 of 6½% convertible debentures due 1969 and 250,000 shares of common stock, 1 cent par value, to be offered for public sale, in units consisting of \$1,000 principal amount of debentures, and 125 shares of common stock, at a price of \$1,001.25 per unit plus accrued interest from Dec. 15, 1959. Frank P. Hunt & Co., Inc., is named as underwriter, on a "best efforts" basis, and will receive an underwriting commission of \$100 per unit.

According to the prospectus, the company is a Delaware corporation, organized on Sept. 16, 1959, for the purpose of purchasing certain properties which the company's management believes contain substantial amounts of merchantable standing timber and deposits of coal and which the company intends to exploit on a commercial basis. It is or will be qualified to do business in the States of West Virginia, Kentucky, and North Carolina. The principal office of the company is located in Charlotte, N. C. If all the debentures and common stock included in the offering are sold, \$1,350,000 will be used to acquire certain properties, referred to as the "Ford-Peabody" property and the "Hines" property, and the balance will be applied to working capital. The company will not operate any business until it acquires the Ford-Peabody and the Hines properties.

**Twin Coach Co.—Merger Off—**

Merger discussions between Hiller Aircraft Corp. of Palo Alto, Calif. and this company of Buffalo, N. Y., have been discontinued by mutual agreement. Officials of the two companies stated on Nov. 13 that the detailed studies for merging the two companies did not indicate that the anticipated benefits originally contemplated from the combination could be realized.—V. 190, p. 1983.

**United States Fidelity & Guaranty Co.—Rights Expire**

This company subscribed for a total of 904,146 shares of an issue of \$10.743 shares of \$5 par value stock offered at \$26.50 per share to stockholders of record Oct. 28, 1959. The right to subscribe expired on Nov. 17, 1959.

An investment banking group headed by Alex. Brown & Sons, Baker, Watts & Co., John C. Legg & Company and Stein Bros. & Boyce, which underwrote the issue, announced that they are offering for public sale at \$31.50 per share the 6,597 shares of stock not subscribed for.—V. 190, p. 1881.

**Urethane Corp. of California—Securities Offered—**

Wilson, Johnson & Higgins and Evans, McCormack & Co. (jointly) on Nov. 12 offered publicly to quick oversubscription 170,000 shares of \$5 par value class A capital stock 6% cumulative preferred dividend (non-voting except on default in dividend payments) and 170,000 shares of 5c par value common stock. These securities were offered only in units, each consisting of one share of class A stock and one share of common stock, at a public offering price of \$5.05 per unit. The shares comprising a single unit are transferable only together until Jan. 1, 1961.

PROCEEDS—The company proposes to use the net proceeds to engage in the manufacture and distribution of flexible urethane foam.

BUSINESS—The company is a corporation, organized Aug. 27, 1959, under the California law. It intends, initially, to manufacture and produce flexible urethane foam in the metropolitan area of Los Angeles, Calif., and to market its product throughout the Pacific Coast area.

CAPITALIZATION GIVING EFFECT TO PRESENT FINANCING

	Authorized	Outstanding
\$5 par value class A capital stock	200,000 shs.	170,000 shs.
5 cents par value common stock	400,000 shs.	*340,000 shs.

\*Including 145,000 shares to be sold at par to the founders or such other persons as they shall designate, and 25,000 shares to be sold at par to the underwriters.

UNDERWRITERS—The names of the underwriters and the respective amounts of the 170,000 units which are severally to be purchased by the underwriters from the company, are as follows: Wilson, Johnson & Higgins, 110,000 shares, Evans, McCormack & Co., 60,000 shares.—V. 190, p. 1465.

**U. S. Magnet & Alloy Corp., Bloomfield, N. J.—Files With Securities and Exchange Commission—**

The corporation on Oct. 30 filed a letter of notification with the SEC covering 150,000 shares of common stock (par 10 cents) to be offered at \$2 per share, through Robert Edelstein Co., Inc., New York, New York.

The proceeds are to be used for general corporate purposes.

**U. S. Sonics Corp., Somerville, Mass.—Files With SEC**

The corporation on Nov. 5 filed a letter of notification with the SEC covering 73,300 shares of common stock (no par) to be offered at \$2.50 per share, through Old Colony Investment Co., Stoneham, Mass.

The proceeds are to be used for working capital.

**Vertol Aircraft Corp.—May Be Acquired—**

See Boeing Airplane Co. above.—V. 190, p. 201.

**Victoreen Instrument Co.—Registers Debs. With SEC—**

This company, located at 5806 Hough Ave., Cleveland, Ohio, filed a registration statement with the SEC on Nov. 13 covering \$2,500,000 of 6% convertible subordinated debentures, due 1974, to be offered in coupon form in denominations of \$1,000 by an underwriting group

headed by Van Alstyne, Noel & Co. The price to the public is to be 100% of principal, and the selling commission to underwriters 6%, plus counsel disbursements and other expenses in the amount of \$5,000.

Of the net proceeds from the sale of the debentures \$1,850,000 is to be used to retire a bank loan made in September, 1959, to acquire the assets of Standard Felt Co. The balance of the proceeds will become part of Victoreen's general funds and as such may be applied to any corporate purpose.—V. 190, p. 1465.

**Virginia-Carolina Chemical Corp.—Registers With Securities and Exchange Commission—**

This corporation, located at 401 East Main Street, Richmond, Va., filed a registration statement with the SEC on Nov. 13 covering \$1,500,000 of participations in its Stock Purchase Plan for Employees and 100,000 shares of common stock, without par value, purchasable under the plan.—V. 187, p. 2048.

**Virginia Iron, Coal & Coke Co.—Exchange Off—**

An offer to common stockholders of Virginia Iron, Coal & Coke Company to exchange their stock for shares of Wilson Brothers, of New York, has been terminated because "less than 80%" of the holders accepted the offer, it was announced on Nov. 19 by Maurice Parker, Chairman of the Board and President of Wilson Brothers.

Mr. Parker explained that the offer, which called for one share of Wilson Brothers common stock to be exchanged for each five shares of the Virginia company's common stock, had expired with "a little more than 60%" accepting.

"We elected not to extend the offer," Mr. Parker said, "since it was obvious that any extension would not result in the 80% acceptance required by Wilson Brothers." The offer was originally made in October.

Mr. Parker personally owns some 100,000 shares of the Virginia company's common stock but he declined to make any statement at this time regarding his future plans concerning this investment.—V. 190, p. 2087.

**Waco-Porter Corp., St. Louis Park, Minn.—Files With Securities and Exchange Commission—**

The corporation on Nov. 4 filed a letter of notification with the SEC covering 46,000 shares of common stock (par \$1.25) to be offered at \$6.50 per share, through Paine, Webber, Jackson & Curtis, Minneapolis, Minn.

The proceeds are to be used for working capital.

**Washington Planning Corp.—Class A Stock Offered—**

The company is presently offering 24,286 shares of its new class A common stock (par 10 cents) for each five shares of new class A stock held or subscribed for of record Nov. 16, 1959. The holder or subscriber will be entitled to purchase two additional shares of new class A stock, and will be further entitled to purchase one full share in lieu of any fractional share resulting from the two to five ratio, computed on his entire holdings and subscriptions. Purchase rights will expire at 5:00 p.m. (EST) on Dec. 3, 1959. Subscription price is \$3 per share. Heft, Kahn & Infante, Inc., is underwriting the offering.

These shares are to be offered first to the holders of and subscribers for new class A stock at the close of business on Nov. 16, 1959. Any of the 24,286 shares of new class A stock not so purchased by stockholders or subscribers will be offered to the general public through the underwriter. Offering by the underwriter of shares as to which stockholders have waived subscription rights may commence prior to the expiration of the subscription period. The underwriter has agreed to use its "best efforts" to sell the offering, but there is no assurance that the shares offered will all be sold. The corporation may terminate the underwriting agreement at any time after Jan. 2, 1960.

PROCEEDS—The net proceeds will be used principally for expansion purposes.

BUSINESS—This corporation was incorporated under the laws of the State of New York on March 15, 1956, as Service Securities Agency, Inc. Subsequently the stockholders approved changing the corporate name to Washington Planning Corp., effective May 14, 1957. The corporation has registered as a Broker/Dealer under the Securities Act of 1934, as amended, and is operating as a general securities dealer in the State of New York. It is a member of the National Association of Securities Dealers and of Independent Mutual Fund Dealers Association. Since the time of its incorporation, it has specialized in the sale, outright and under contractual or voluntary plans, of shares of mutual investment funds in the States of New York, New Jersey, Rhode Island, Texas and Arizona and in Western Europe.—V. 190, p. 1569.

**Waste King Corp.—Increases Pfd. Conversion Rate—**

Conversion rate of this corporation's series C cumulative convertible preferred stock has been changed to .839 of a common share for each share of preferred stock. Bertram F. Given, President, said on Nov. 14. This change is the result of the 2% quarterly stock dividend paid on Waste King's common stock last Oct. 30.

The Los Angeles appliance manufacturer has been paying stock dividends on its common stock to preserve working funds for expansion purposes, Mr. Given said.

The adjustment of the preferred stock's conversion rate, previously .82 to 1., maintains the equity of the senior security.—V. 189, p. 2289.

**Western Newspaper Union—Partial Redemption—**

There have been called for redemption on Dec. 17, next, through operation of the sinking fund, \$70,000 of its 3% subordinated debentures due June 1, 1971 at 100% plus accrued interest. Payment will be made at the First National City Trust Co., 2 Broadway, New York 15, N. Y.—V. 190, p. 1119.

**Wilson Brothers—Exchange Off—**

See Virginia Iron, Coal & Coke Co., above.—V. 190, p. 1882.

**Wytex Oil Corp.—To Redeem Debentures—**

The corporation has called for redemption on Dec. 1, 1959, all of its outstanding 5% sinking fund debentures due Dec. 1, 1964 at 100%. Payment will be made at the National Commercial Bank & Trust Co., Albany, N. Y.

Warrants issued with debentures will be exercisable until Dec. 31, 1959.—V. 189, p. 858.

**(Alan) Wood Steel Co., Conshohocken, Pa.—Files With Securities and Exchange Commission—**

The company on Nov. 2 filed a letter of notification with the SEC covering an undetermined number of shares of common stock (par \$10) to be offered to certain employees under the (Alan) Wood Steel Co. Stock Purchase Plan for 1960 at-the-market on the American Stock Exchange and Pacific Stock Exchange or private sales, at a price not to exceed the lowest of current or last quoted offering price on the American Stock Exchange. No underwriting is involved.

The proceeds are to be used to buy stock for the employees.—V. 190, p. 1343.



# STATE AND CITY DEPARTMENT

## BOND PROPOSALS AND NEGOTIATIONS

### ALABAMA

#### Montgomery Water Works and Sanitary Sewer Board, Ala.

**Bond Offering**—Silas D. Cater, Secretary, will receive sealed bids until 10 a.m. (CST) on Nov. 30 for the purchase of \$10,000,000 water and service system revenue bonds. Dated July 1, 1959. Due on Jan. 1 from 1961 to 1981 inclusive. Callable as of Jan. 1, 1965. Principal and interest (J-J) payable at the Chemical Bank New York Trust Co., New York City, or at the First National Bank of Montgomery. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City.

#### Muscle Shoals, Ala.

**Warrant Sale**—An issue of \$300,000 4½% electric system revenue refunding warrants was sold to a group composed of Hugo Marx & Co.; Watkins, Morrow & Co.; Seelers, Doe & Bonham; Berner Perry & Co.; and Merrill Lynch, Pierce, Fenner & Smith. Dated Oct. 1, 1959. Legality approved by Dumas, O'Neal & Hayes, of Birmingham.

### ARIZONA

#### Pima County Sch. Districts (P. O. Tucson), Ariz.

**Bond Sale**—The \$1,329,000 general obligation bonds offered Nov. 17—v. 190, p. 1883—were awarded to a syndicate headed by Merrill Lynch, Pierce, Fenner & Smith Inc., as follows:

\$652,000 High School District No. 12 bonds, at a price of 100.02, for \$482,000 4½s, due on June 1 from 1962 to 1976 inclusive; and \$170,000 4s, due on June 1, from 1977 to 1979 inclusive. 677,000 School District No. 12 bonds, at a price of 100.06, for \$507,000 4½s, due on June 1 from 1962 to 1976 inclusive; and \$170,000 4s, due on June 1, from 1970 to 1979 inclusive.

Other members of the syndicate: Francis I. duPont & Co.; E. F. Hutton & Co.; Kirchner, Ormsbee & Weisner, Inc.; Howard Taylor & Co.; Woodward & Zuber, and First National Bank of Arizona, Phoenix.

#### Salt River Project Agricultural Improvement and Power District (P. O. Tempe), Ariz.

**Bond Offering**—V. I. Corbell, President of Board of Directors, will receive sealed bids until 10 a.m. (MST) on Dec. 1 for the purchase of \$15,000,000 Improvement Issue Number Nine bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1963 to 1992 inclusive. Bonds due in 1970 and thereafter are callable as of Jan. 1, 1969. Principal and interest (J-J) payable at the Valley National Bank of Phoenix, or the First National Bank of Arizona, in Phoenix, or the Harris Trust & Savings Bank, of Chicago, or the First National City Bank of New York City, at the option of the holder. Legality approved by Chapman & Cutler, of Chicago.

### CALIFORNIA

#### Anaheim Union High School Dist., Orange County, Calif.

**Bond Sale**—The \$1,360,000 school building bonds offered Nov. 17—v. 190, p. 2088—were awarded to a syndicate headed by the Bank of America National Trust & Savings Association, of San Francisco, at a price of 100.27, a net interest cost of about 3.86%, as follows:

\$300,000 5s. Due on Dec. 1 from 1960 to 1971 inclusive. 1,060,000 3¾s. Due on Dec. 1 from 1972 to 1979 inclusive.

#### Cajon Valley Union Sch. District, San Diego County, Calif.

**Bond Offering**—R. B. James, County Clerk, will receive sealed bids at his office in San Diego until 10:30 a.m. (PST) on Dec. 1 for the purchase of \$522,000 school bonds, as follows:

\$312,000 1957, Series D bonds. Due on Jan. 1 from 1961 to 1985 inclusive.

210,000 1959, Series A bonds. Due on Jan. 1 from 1961 to 1985 inclusive.

Dated Jan. 1, 1960. Principal and interest (J-J) payable at the County Treasurer's office. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

#### California (State of)

**Bond Offering**—Bert A. Betts, State Treasurer, will receive sealed bids until 10 a.m. (PST) on Dec. 9 for the purchase of \$100,000,000 bonds, as follows:

\$50,000,000 State Construction Program bonds, Series C. Dated Dec. 1, 1959. Due on June 1 from 1961 to 1985 inclusive. Bonds due in 1981 and thereafter are callable on June 1, 1980. Interest J-D. 50,000,000 Veterans bonds, Series W. Dated Jan. 1, 1960. Due on Oct. 1 from 1961 to 1985 inclusive. Bonds due in 1981 and thereafter are callable as of Oct. 1, 1981. Interest A-O.

Payable at the State Treasurer's office, or at the option of the holder, at the office of any duly authorized agent of the State Treasurer, including the agent of the State Treasurer in New York City. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

#### Castro Valley School District, Alameda County, Calif.

**Bond Sale**—The \$280,000 school bonds offered Nov. 17—v. 190, p. 1883—were awarded to a group composed of Blyth & Co., Inc., R. H. Moulton & Co., and Security First National Bank of Los Angeles, at a price of 100.003, a net interest cost of about 4.12%, as follows:

\$100,000 5s. Due on Dec. 15 from 1960 to 1966 inclusive. 10,000 4½s. Due on Dec. 15, 1967. 170,000 4s. Due on Dec. 15 from 1968 to 1984 inclusive.

#### Chapman College (P. O. Los Angeles), Calif.

**Bond Sale**—An issue of \$839,000 non-tax exempt dormitory revenue bonds was sold to the Federal Housing and Home Finance Agency, as 2¾s, at a price of par.

#### Covina Union High School District, Los Angeles County, Calif.

**Bond Offering**—Gordon T. Nesvig, County Clerk, will receive sealed bids at his office in Los Angeles until 9 a.m. (PST) on Dec. 8 for the purchase of \$200,000 school bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1961 to 1985 inclusive. Principal and interest (J-J) payable at the County Treasurer's office.

#### Eastern Municipal Water District No. 8 (P. O. 512 West Florida Avenue, Hemet), Calif.

**Bond Offering**—Secretary of Board of Directors Ruth E. Norton announces that sealed bids will be received until 3 p.m. (PST) on Dec. 2 for the purchase of \$550,000 general obligation improvement bonds. Dated Jan. 1, 1959. Due on Jan. 1 from 1963 to 1989 inclusive. Interest J-J. Legality approved by O'Melveny & Myers, of Los Angeles.

#### Fullerton Union High Sch. District, Orange and Los Angeles Counties, California

**Bond Sale**—The \$1,000,000 school bonds offered Nov. 17—v. 190, p. 1984—were awarded to a syndicate headed by the Bank of America National Trust & Savings Association, of San Francisco, at a price of 100.04, a net interest cost of about 3.78%, as follows:

\$150,000 5s. Due on Dec. 1 from 1960 to 1962 inclusive. 850,000 3¾s. Due on Dec. 1 from 1963 to 1979 inclusive.

Other members of the syndicate: Merrill Lynch, Pierce, Fenner & Smith Inc.; John Nuveen & Co.; Stone & Youngberg; J. A. Hogle & Co.; Irving Lundborg & Co.; Lawson, Levy, Williams & Stern; Wagenseller & Durst, Inc.; Stern, Frank, Meyer & Fox; Fred D. Blake & Co., and C. N. White & Co.

#### Greenfield Union School District, Kern County, Calif.

**Bond Sale**—An issue of \$165,000 3¾% school building bonds was sold to the Security-First National Bank of Los Angeles, at a price of 100.10, a basis of about 3.84%. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1965 inclusive. Principal and interest (J-D) payable at the County Treasurer's office.

#### Hemet, Calif.

**Bond Sale**—The \$300,000 general obligation municipal improvement bonds offered Nov. 9—v. 190, p. 1883—were awarded to the Bank of America National Trust & Savings Association, of San Francisco, at a price of 100.06, a net interest cost of about 4.22%, as follows:

\$75,000 5½s. Due on Dec. 1 from 1960 to 1964 inclusive. 135,000 4s. Due on Dec. 1 from 1965 to 1973 inclusive. 90,000 4½s. Due on Dec. 1 from 1974 to 1979 inclusive.

#### Hudson School District, Los Angeles County, Calif.

**Bond Offering**—Gordon T. Nesvig, County Clerk, will receive sealed bids at his office in Los Angeles until 9 a.m. (PST) on Dec. 8 for the purchase of \$376,000 school bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1961 to 1980 inclusive. Principal and interest (J-J) payable at the County Treasurer's office.

#### Lafayette School District, Contra Costa County, Calif.

**Bond Sale**—The \$175,000 school bonds offered Nov. 10—v. 190, p. 1984—were awarded to the Bank of America National Trust & Savings Association, of San Francisco, at a price of 100.079, a net interest cost of about 4.08%, as follows:

\$60,000 5s. Due on Dec. 15 from 1960 to 1965 inclusive. 30,000 3¾s. Due on Dec. 15 from 1966 to 1968 inclusive. 85,000 4s. Due on Dec. 15 from 1969 to 1979 inclusive.

#### Los Angeles, Calif.

**Bond Sale**—The \$12,000,000 Department of Water and Power, water works revenue bonds offered Nov. 18 were awarded to a syndicate headed by the First Boston Corp., at a price of par, a net interest cost of about 3.74%, as follows:

\$2,400,000 5s. Due on Dec. 1 from 1960 to 1965 inclusive. 400,000 4.20s. Due on Dec. 1, 1966. 800,000 3.20s. Due on Dec. 1, 1967 and 1968. 300,000 3.40s. Due on Dec. 1, 1969 and 1970.

1,200,000 3½s. Due on Dec. 1 from 1971 to 1973 inclusive. 1,600,000 3.60s. Due on Dec. 1 from 1974 to 1976 inclusive. 1,200,000 3.70s. Due on Dec. 1 from 1978 to 1980 inclusive. 1,600,000 3¾s. Due on Dec. 1 from 1981 to 1984 inclusive. 2,000,000 3.80s. Due on Dec. 1 from 1985 to 1989 inclusive.

Other members of the syndicate:

Eastman Dillon, Union Securities & Co.; Bear, Stearns & Co.; Equitable Securities Corp.; Wertheim & Co.; Carl M. Loeb, Rhoades & Co.; A. G. Becker & Co., Inc.; Schoellkopf, Hutton & Pomeroy, Inc.; Hayden, Stone & Co.; Wood, Struthers & Co.; Bache & Co.; F. S. Smithers & Co.; Clark, Dodge & Co.; Spencer Trask & Co.; E. F. Hutton & Co.; Hirsch & Co.; J. A. Hogle & Co.; New York Hanseatic Corp.; C. F. Childs and Co., Inc.; Julien Collins & Co. and Fahnestock & Co.

#### Los Angeles County (P. O. Los Angeles), Calif.

**Bond Offering**—Gordon T. Nesvig, County Clerk, will receive sealed bids at his office in Los Angeles until 9:30 a.m. (PST) on Dec. 3 for the purchase of \$13,000,000 Marina Del Rey bonds. Dated Dec. 1, 1959. Due on Dec. 1, 1999. Principal and interest (J-D) payable at the County Treasurer's office, or at the option of the holder, at any fiscal agency in the County, in New York City, or in Chicago. Legality approved by O'Melveny & Myers, of Los Angeles.

**Note**—The foregoing supersedes the report in our issue of Nov. 16—v. 190, p. 2088.

#### Monterey City School District, Monterey County, Calif.

**Bond Sale**—The \$965,000 school bonds offered Nov. 16—v. 190, p. 1883—were awarded to a group composed of the American Trust Co., of San Francisco; California Bank, of Los Angeles; William R. Staats & Co., and Hannaford & Talbot, at a price of 100.0005, a net interest cost of about 3.45%, as follows:

\$155,000 5s. Due on Dec. 1 from 1960 to 1962 inclusive. 55,000 4s. Due on Dec. 1, 1963. 455,000 3¾s. Due on Dec. 1 from 1964 to 1970 inclusive. 300,000 3½s. Due on Dec. 1 from 1971 to 1974 inclusive.

#### Montezuma School District, San Joaquin County, Calif.

**Bond Offering**—R. E. Graham, County Clerk, will receive sealed bids at his office in Stockton until 11 a.m. (PST) on Nov. 30 for the purchase of \$115,000 school bonds. Dated Nov. 30, 1959. Due serially from 1960 to 1971 inclusive. Principal and interest (M-N) payable at the County Treasurer's office. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

#### Orange County, County Sanitation Districts (P. O. Santa Ana), Calif.

**Bond Offering**—Secretary Ora Mae Merritt announces that the Board of Directors will receive sealed bids until 11 a.m. (PST) on Nov. 24 for the purchase of \$7,300,000 general obligation bonds, as follows:

\$4,000,000 District No. 2 bonds. Due on Jan. 1 from 1961 to 1989 inclusive.

3,300,000 District No. 3 bonds. Due on Jan. 1 from 1961 to 1989 inclusive.

Dated Jan. 1, 1960. Legality approved by O'Melveny & Myers, of Los Angeles.

**Note**—All bids submitted for the above bonds when originally offered on Nov. 10—v. 190, p. 2088—were rejected.

#### Rio School Dist., Ventura County, California

**Bond Offering**—Robert L. Hamm, County Clerk, will receive sealed bids at his office in Ventura until 11 a.m. (PST) on Dec. 1 for the purchase of \$343,000 school bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1961 to 1974 inclusive. Principal and interest (J-J) payable at the County Treasurer's office.

#### St. Helena, Calif.

**Bond Offering**—Marie Volper, City Clerk, will receive sealed bids until 8 p.m. (PST) on Nov. 24 for the purchase of \$225,000 water revenue bonds. Dated Sept. 1, 1958. Due on Sept. 1 from 1960 to 1988 inclusive. Principal and interest (M-S) payable at the Bank of America National Trust & Savings Association, of San Francisco. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

#### Santee School District, San Diego County, Calif.

**Bond Offering**—R. B. James, County Clerk, will receive sealed bids at his office in San Diego until 10:30 a.m. (PST) on Nov. 24 for the purchase of \$110,000 school bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1963 to 1984 inclusive. Principal and interest (J-J) payable at the County Treasurer's office. Legality approved by Orrick, Dahlquist, Herrington & Sutcliffe, of San Francisco.

#### Sacramento County (P. O. Sacramento), Calif.

**Bond Sale**—The \$2,475,000 county building bonds offered Nov. 16—v. 190, p. 1884—were awarded to a syndicate headed by the Bank of America National Trust & Savings Association, of San Francisco, at a price of 100.02, a net interest cost of about 3.28%, as follows:

\$330,000 6s. Due on June 15, 1961 and 1962. 165,000 3¾s. Due on June 15, 1963. 660,000 3s. Due on June 15 from 1964 to 1967 inclusive. 1,320,000 3½s. Due on June 15 from 1968 to 1975 inclusive.

Other members of the syndicate: Blyth & Co., Inc.; Northern Trust Co., of Chicago; Merrill Lynch, Pierce, Fenner & Smith Inc.; Dean Witter & Co.; Kuhn, Loeb & Co.; American Trust Co., of San Francisco; Equitable Securities Corporation; William R. Staats & Co.; E. F. Hutton & Co.; Braun, Bosworth & Co., Inc.; Brown Bros. Harriman & Co.; A. G. Edwards & Sons; Stone & Youngberg; Irving Lundborg & Co.; Shuman, Agnew & Co., and Fred D. Blake & Co.

#### Tahoe-Truckee Unified Sch. Dist., Placer County, Calif.

**Bond Sale**—The \$390,000 school bonds offered Nov. 10—v. 190, p. 1779—were awarded to the Bank of America National Trust & Savings Association, of San Francisco, as follows:

\$120,000 5s. Due on Dec. 15 from 1961 to 1968 inclusive. 270,000 4½s. Due on Dec. 15 from 1969 to 1979 inclusive.

### CONNECTICUT

#### Middlefield, Conn.

**Bond Sale**—The \$335,000 school bonds offered Nov. 12—v. 190,



p. 1984—were awarded to Hornblower & Weeks, as 3.80s, at a price of 100.27, a basis of about 3.76%.

## DELAWARE

**Bond Sale**—The \$16,350,000 bonds offered Nov. 17—v. 190, p. 1984—were awarded to a syndicate headed by Morgan Guaranty Trust Co., of New York City; Kuhn, Loeb & Co., and Kidder, Peabody & Co., as 3.30s, at a price of 100.07, a basis of about 3.29%.

Other members of the syndicate: Bear, Stearns & Co.; Laidlaw & Co.; Alex. Brown & Sons; B. J. Van Ingen & Co.; W. H. Morton & Co., Inc.; Bache & Co.; Brown Bros. Harriman & Co.; New York Hanseatic Corp.; Boatmen's National Bank, of St. Louis; First National Bank, in Dallas; Johnston, Lemon & Co.; Ohio Company; G. C. Haas & Co.; Fulton Reid & Co., Inc.; A. M. Kidder & Co., Inc.; Ernst & Co.; Freeman & Co.; Peoples National Bank, of Charlottesville; De Haven & Townsend; Crouter & Bodine; Rand & Co.; Malon S. Andrus, Inc.; Tuller & Zucker; Thomas & Co.; Wood, Gundy & Co., Inc.; Federation Bank & Trust Co., of New York; Poole & Co.; Brooke & Co.; Hallowell, Sulzberger, Jenks, Kirkland & Co.; McCormick & Co.; Rauscher, Pierce & Co., Inc.; F. Brittain Kennedy & Co.; Allan Blair & Co.; Stranahan, Harris & Co., Inc.; Dreyfus & Co.; Blewer, Glynn & Co.; Kormendi & Co., Inc.; Granger & Co., and Boettcher & Co.

## New Castle County (P. O. Wilmington), Del.

**Bond Sale**—The \$1,000,000 bonds offered Nov. 19—v. 190, p. 2088—were awarded to a group composed of the Philadelphia National Bank, Blyth & Co., Inc., and Lee Higginson Corp., as 3 $\frac{3}{4}$ s, at a price of 100.98, a basis of about 3.68%.

## FLORIDA

### Coral Gables, Fla.

**Bond Sale**—The \$500,000 parking revenue bonds offered Nov. 17—v. 190, p. 1884—were awarded to a group composed of A. C. Allyn & Co., Inc., Mullaney, Wells & Co., and Robert F. Bell & Co., at a price of 98.006, a net interest cost of about 4.27%, as follows:

111,000 4.10s. Due on March 1 from 1973 to 1976 inclusive.

168,000 4.20s. Due on March 1 from 1977 to 1981 inclusive.

## GEORGIA

### Floyd County, County School Dist. (P. O. Rome), Ga.

**Bond Offering**—J. F. Murdock, Secretary of the County Board of Education, will receive sealed bids until 2 p.m. (EST) on Dec. 1 for the purchase of \$1,025,000 school building bonds, as follows:

\$550,000 3 $\frac{3}{4}$ % bonds. Due on Feb. 1 from 1960 to 1972 inclusive.

475,000 4% bonds. Due on Feb. 1 from 1973 to 1979 inclusive.

The bonds are dated Aug. 1, 1959. Principal and interest (F-A) payable at the Trust Company of Georgia, of Atlanta. Legality approved by Spalding, Sibley, Troutman, Meadow & Smith, of Atlanta.

## ILLINOIS

### Chicago, Ill.

**Bond Sale**—The \$10,000,000 general obligation bonds offered Nov. 18—v. 190, p. 1984—were awarded to a syndicate headed by Smith, Barney & Co., at a price of 100.09, a net interest cost of about 3.67%, as follows:

\$1,950,000 sewer bonds: \$750,000 3 $\frac{1}{2}$ s, due on Jan. 1 from 1963 to 1970 inclusive; and \$1,200,000 3 $\frac{3}{4}$ s, due on Jan. 1 from 1971 to 1975 inclusive.

800,000 community conservation area bonds as 3 $\frac{3}{4}$ s. Due on Jan. 1 from 1973 to 1977 inclusive.

6,000,000 electric street lighting bonds: \$3,500,000 3 $\frac{1}{2}$ s, due on Jan. 1 from 1961 to 1970 inclusive; and \$2,500,000 3 $\frac{3}{4}$ s, due on Jan. 1 from 1971 to 1975 inclusive.

1,250,000 playground and recreation bonds as 3 $\frac{3}{4}$ s. Due on Jan. 1 from 1974 to 1977 inclusive.

Other members of the syndicate:

Blyth & Co., Inc.; Harriman Ripley & Co., Inc.; Lazard Freres & Co.; Salomon Bros. & Hutzler; Mercantile Trust Co., St. Louis; R. W. Pressprich & Co.; Equitable Securities Corp.; The Illinois Co., Inc.; A. G. Becker & Co., Inc.; Bacon, Whipple & Co.;

First of Michigan Corp.; Shearson, Hammill & Co.; William Blair & Co.; Eldredge & Co.; Bache & Co.; The Boatmen's National Bank, St. Louis; Blunt Ellis & Simmons; Julien Collins & Co.; E. F. Hutton & Co.; McCormick & Co.;

Field, Richards & Co.; Chas. E. Weigold & Co., Inc.; Third National Bank, Nashville; Lyons & Shafto, Inc.; Burns, Corbett & Pickard, Inc.; First of Iowa Corp.; Hannahs, Ballin & Lee; Allan Blair & Co.; Watling, Lerchen & Co.; J. A. Overton & Co. and Frantz Hutchinson & Co.

### Chicago Housing Authority, Ill.

**Note Offering**—Sealed bids will be received until 1 p.m. (EST) on Nov. 24 for the purchase of \$13,336,000 notes. Dated Dec. 8, 1959. Due June 10, 1960.

### Christian County Community Unit School District No. 7 (P. O. Stonington), Ill.

**Bond Offering**—Richard Covington, Secretary of Board of Education, will receive sealed bids until 8 p.m. (CST) on Nov. 30 for the purchase of \$425,000 school building bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1974 inclusive. Interest J-D. Legality approved by Chapman & Cutler, of Chicago.

### Cook County Community Consol. School District No. 34 (P. O. 1215 Waukegan Road, Glenview), Ill.

**Bond Sale**—The \$550,000 school bonds offered Nov. 10—v. 190, p. 1884—were awarded to a group composed of the First National Bank, of Chicago; A. G. Becker & Co., Inc., and Bacon, Whipple & Co., as 3 $\frac{3}{4}$ s, at a price of 100.04, a basis of about 3.87%.

### Cumberland, Coles and Shelby Counties Community School District No. 3 (P. O. Neoga), Illinois

**Bond Sale**—The \$395,000 school building bonds offered Nov. 12—v. 190, p. 1985—were awarded to Barcus, Kindred & Co., and White-Phillips Co., jointly, at a price of 100.01, a net interest cost of about 3.96%, as follows:

\$305,000 4s. Due on Dec. 1 from 1961 to 1973 inclusive.

90,000 3.90s. Due on Dec. 1 from 1974 to 1976 inclusive.

### Kane County School District No. 129 (P. O. 152 Glenwood Place, Aurora), Ill.

**Bond Offering**—Helen Lundquist, Secretary of Board of Education, will receive sealed bids until 7:30 p.m. (CST) on Dec. 7 for the purchase of \$1,215,000 school building bonds. Dated Dec. 1, 1959. Due on June 1 from 1961 to 1975 inclusive. Principal and interest (J-D) payable at a bank or trust company in Illinois as may be mutually agreeable to the purchaser and the School District. Legality approved by Chapman & Cutler, of Chicago.

### Peoria County Community High School District No. 312 (P. O. Peoria Heights), Ill.

**Bond Sale**—An issue of \$200,000 school building bonds was sold

to the First National Bank, of Chicago, at a price of 100.03, a net interest cost of about 3.63%, as follows:

\$90,000 3 $\frac{3}{4}$ s. Due on Jan. 1 from 1960 to 1969 inclusive.

110,000 3.60s. Due on Jan. 1 from 1970 to 1978 inclusive.

Dated Nov. 1, 1959. Principal and interest (J-J) payable at the First National Bank, of Chicago. Legality approved by Chapman & Cutler, of Chicago.

### Peoria Public Building Commission (P. O. Peoria), Ill.

**Bond Offering**—Secretary Raymond J. Fraser announces that sealed bids will be received until 11 a.m. (CST) on Dec. 2 for the purchase of \$4,800,000 public building revenue bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1961 to 1979 inclusive. Callable on Dec. 1, 1969. Principal and interest (J-D) payable at banks in Chicago, or Peoria, or New York City, as may be agreed upon by the Commission and the purchaser. Legality approved by Chapman & Cutler, of Chicago.

**Note**—The foregoing supplements the report in our issue of Oct. 26—v. 190, p. 1781.

## Roxana, Ill.

**Bond Offering**—Kenneth Nail, President of the Board of Trustees, will receive sealed bids until 7 p.m. (CST) on Dec. 2 for the purchase of \$145,000 sewage treatment construction bonds. Dated Dec. 15, 1959. Due on June 1 from 1960 to 1977 inclusive. Interest J-D. Legality approved by Charles & Trauernicht, of St. Louis.

### Waukegan Park District, Ill.

**Bond Offering**—Charles L. Whyte, Secretary of Board of Park Commissioners, will receive sealed bids until 3 p.m. (CST) on Nov. 24 for the purchase of \$225,000 park acquisition and improvement bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1961 to 1972 inclusive. Principal and interest (J-D) payable at a place mutually agreed upon between the purchaser and the Board of Park Commissioners. Legality approved by Chapman & Cutler, of Chicago.

## INDIANA

### Indianapolis Redevelopment Dist., Indiana

**Bond Sale**—The \$2,730,000 redevelopment bonds offered Nov. 19—v. 190, p. 1884—were awarded to a group headed by the Chemical Bank New York Trust Co., at a price of 100.01, a net interest cost of about 3.24%, as follows:

\$260,000 5s. Due on Jan. 1, 1962 and 1963.

780,000 3.80s. Due on Jan. 1 from 1964 to 1969 inclusive.

1,690,000 3 $\frac{1}{4}$ s. Due on Jan. 1 from 1970 to 1982 inclusive.

Others in the account: Kuhn, Loeb & Co., Folger, Nolan, Fleming-W. B. Hibbs & Co., Inc., Green, Ellis & Anderson, A. G. Edwards & Sons, Laird, Bissell & Meeds, and the First Union National Bank of North Carolina, Charlotte.

### Warrick County (P. O. Boonville), Indiana

**Bond Sale**—The \$40,000 advancement fund bonds offered Nov. 13—v. 190, p. 1884—were awarded to the Boonville Savings Association, as 4s, at a price of 100.25, a basis of about 3.94%.

## IOWA

### Ames, Iowa

**Bond Offering**—M. W. Jordan, City Clerk, will receive sealed bids until 5 p.m. (CST) on Dec. 8 for the purchase of \$400,000 sewer revenue bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1972 inclusive. Principal and interest payable at the City Treasurer's office. Legality approved by Chapman & Cutler, of Chicago.

### Grinnell-Newburg Community School District (P. O. Grinnell), Iowa

**Bonds Not Sold**—All bids received for the \$725,000 general

obligation school building bonds offered Nov. 16—v. 190, p. 2089—were rejected.

## Nora Springs, Iowa

**Bond Offering**—Pearl B. Fredericks, Town Clerk, will receive sealed and oral bids at 7:30 p.m. (CST) on Nov. 30 for the purchase of \$97,000 general obligation sewer bonds. Dated Dec. 1, 1959. Due on Nov. 1 from 1961 to 1979 inclusive. Legality approved by Herrick & Langdon, of Des Moines.

## Perry, Iowa

**Bond Offering**—City Clerk Dorothy N. Peddicord announces that bids will be received until Dec. 7 for the purchase of \$59,000 funding bonds.

## Reinbeck, Iowa

**Bond Sale**—An issue of \$27,000 funding bonds was sold to Carleton D. Beh Company, as 3.90s, at a price of 100.05, a basis of about 3.88%.

## KANSAS

### Salinas, Kan.

**Bond Sale**—The \$1,418,803.22 general improvement bonds offered Nov. 17 were awarded to a group composed of the Northern Trust Co., Chicago, City National Bank & Trust Co., Commerce Trust Co., both of Kansas City, and Milburn, Cochran & Co., at a price of 100.03, a net interest cost of about 3.60%, as follows:

\$613,803.28 3 $\frac{3}{4}$ s. Due on June 1 and Dec. 1 from 1961 to 1970 inclusive.

20,000 3 $\frac{1}{2}$ s. Due on June 1 and Dec. 1, 1971.

180,000 3 $\frac{3}{4}$ s. Due on June 1 and Dec. 1 from 1972 to 1980 inclusive.

The bonds are dated Dec. 1, 1959. Interest J-D. Legality approved by Stinson, Mag, Thomson, McEvers & Fizzell, of Kansas City.

## KENTUCKY

### Hopkinsville, Ky.

**Bond Offering**—W. H. Hightower, City Clerk, will receive sealed bids until 8 p.m. (CST) on Dec. 1 for the purchase of \$145,000 school building revenue bonds. Dated Nov. 1, 1959. Due on Nov. 1 from 1960 to 1978 inclusive. Principal and interest (M-N) payable at the First-City Bank & Trust Co., Hopkinsville. Legality approved by Joseph R. Lubin, of Louisville.

## Monticello, Ky.

**Bond Offering**—W. J. Guffey, City Clerk, will receive sealed bids until 2 p.m. (CST) on Nov. 23 for the purchase of \$60,000 street improvement bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1974 inclusive. Principal and interest (J-D) payable at the Monticello Banking Co., Monticello. Legality approved by Parker W. Duncan, of Bowling Green.

## LOUISIANA

### Abita Springs, La.

**Bond Sale**—The bonds totaling \$138,000 offered Nov. 10—v. 190, p. 1676—were awarded to the Citizens Bank & Trust Co., of Covington, and Scharff & Jones, Inc. jointly, as follows:

\$100,000 utilities revenue bonds.

38,000 Public Improvement Sewerage District No. 1 bonds.

**Additional Sale**—The \$27,000 public improvement bonds offered at the same time were awarded to Dalton J. Barranger.

### East Baton Rouge Parish, Greater Baton Rouge Consol. Sewerage Dist. (P. O. Baton Rouge), La.

**Bond Sale**—The \$7,000,000 general obligation sewer bonds offered Nov. 18—v. 190, p. 1885—were awarded to a syndicate headed by the Northern Trust Co., Chicago, and Halsey, Stuart & Co., Inc., at a price of 100.01, a net interest cost of about 3.74%, as follows:

\$530,000 5s. Due on Dec. 1 from 1960 to 1963 inclusive.

790,000 3 $\frac{1}{2}$ s. Due on Dec. 1 from 1964 to 1968 inclusive.

2,670,000 3 $\frac{3}{4}$ s. Due on Dec. 1 from 1969 to 1980 inclusive.

2,620,000 3.80s. Due on Dec. 1 from 1981 to 1988 inclusive.

390,000 0.25s. Due on Dec. 1, 1989.

The bonds bear additional interest of 5% from Feb. 1, 1960 to 1963 inclusive.

### Lafayette Parish (P. O. Lafayette), Louisiana

**Certificate Sale**—The \$302,009.73 paving certificates offered Oct. 22—v. 190, p. 1345—were awarded to a group composed of Scharff & Jones, Inc.; Kohlmeier & Co.; Ladd Dinkins & Co.; Dorsey & Co., Inc., and Abroms & Company.

### Lafayette Parish Sub-Road District No. 1 of Road District No. 8 (P. O. Lafayette), La.

**Bond Sale**—The \$50,000 public improvement bonds offered Oct. 22—v. 190, p. 1345—were awarded to a group composed of Scharff & Jones, Inc.; Kohlmeier & Co.; Ladd Dinkins & Co.; Dorsey & Co., Inc., and Abroms & Company.

### Terrebonne Parish Water Works Districts (P. O. Terrebonne), La.

**Bond Sale**—The \$500,000 Public Improvement Water Works District No. 1 bonds offered Nov. 9—v. 190, p. 1677—were awarded to a group composed of Scharff & Jones, Inc.; Newman, Brown & Co., Inc.; Arnold & Crane, and Howard, Weil, Labouisse, Friedrichs & Co., at a price of par, a net interest cost of about 4.22%, as follows:

\$100,000 5s. Due on March 1 from 1961 to 1970 inclusive.

40,000 4s. Due on March 1 from 1971 to 1973 inclusive.

44,000 4.05s. Due on March 1 from 1974 to 1976 inclusive.

58,000 4.10s. Due on March 1 from 1977 to 1979 inclusive.

117,000 4.15s. Due on March 1 from 1980 to 1983 inclusive.

141,000 4.20s. Due on March 1 from 1984 to 1987 inclusive.

**Additional Sale**—The \$75,000 Public Improvement Water Works District No. 2 bonds offered at the same time were awarded to Ladd Dinkins & Company.

## MAINE

### Brewer, Me.

**Bond Offering**—Donald J. Waring, City Treasurer, will receive sealed bids at the Merchants National Bank of Boston, 28 State St., Boston, until 2 p.m. (EST) on Nov. 24 for the purchase of \$170,000 municipal public safety building bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1977 inclusive. Legality approved by Eaton, Peabody, Bradford & Veague, of Bangor.

## MASSACHUSETTS

### Boston, Mass.

**Bond Sale**—The \$5,800,000 bonds offered Nov. 17—v. 190, p. 1780—were awarded to a syndicate headed by the First National Bank, of Chicago, and Kuhn, Loeb & Co., at a price of 100.04, a net interest cost of about 3.82%, as follows:

\$500,000 departmental equipment bonds, as 4s.

1,000,000 extraordinary school repairs bonds, as 4s.

1,500,000 construction of public ways bonds, as 4s.

500,000 construction of bridges bonds, as 3 $\frac{3}{4}$ s.

300,000 construction of buildings, acquisition of land bonds, as 3 $\frac{3}{4}$ s.

500,000 sewerage loan bonds, as 3 $\frac{3}{4}$ s.

1,500,000 construction of school buildings, acquisition of land bonds, as 3 $\frac{3}{4}$ s.

Other members of the syndicate: Continental Illinois National Bank & Trust Co., Chicago; A. C. Allyn & Co.; Carl M. Loeb; Rhoades & Co.; Marine Trust Company of Western New York, Buffalo; Clark, Dodge & Co.; W.



p. 1984—were awarded to Hornblower & Weeks, as 3.80s, at a price of 100.27, a basis of about 3.76%.

## DELAWARE

### Delaware (State of)

**Bond Sale**—The \$16,350,000 bonds offered Nov. 17—v. 190, p. 1984—were awarded to a syndicate headed by Morgan Guaranty Trust Co., of New York City; Kuhn, Loeb & Co., and Kidder, Peabody & Co., as 3.30s, at a price of 100.07, a basis of about 3.29%.

Other members of the syndicate: Bear, Stearns & Co.; Laidlaw & Co.; Alex. Brown & Sons; B. J. Van Ingen & Co.; W. H. Morton & Co., Inc.; Bache & Co.; Brown Bros. Harriman & Co.; New York Hanseatic Corp.; Boatmen's National Bank, of St. Louis; First National Bank, in Dallas; Johnston, Lemon & Co.; Ohio Company; G. C. Haas & Co.; Fulton Reid & Co., Inc.; A. M. Kidder & Co., Inc.; Ernst & Co.; Freeman & Co.; Peoples National Bank, of Charlottesville; De Haven & Townsend; Crouter & Bodine; Rand & Co.; Malon S. Andrus, Inc.; Tuller & Zucker; Thomas & Co.; Wood, Gundy & Co., Inc.; Federation Bank & Trust Co., of New York; Poole & Co.; Brooke & Co.; Halliwell, Sulzberger, Jenks, Kirkland & Co.; McCormick & Co.; Rauscher, Pierce & Co., Inc.; F. Brittain Kennedy & Co.; Allan Blair & Co.; Stranahan, Harris & Co., Inc.; Dreyfus & Co.; Blewer, Glynn & Co.; Kormendi & Co., Inc.; Granger & Co., and Boettcher & Co.

### New Castle County (P. O. Wilmington), Del.

**Bond Sale**—The \$1,000,000 bonds offered Nov. 19—v. 190, p. 2088—were awarded to a group composed of the Philadelphia National Bank, Blyth & Co., Inc., and Lee Higginson Corp., as 3½s, at a price of 100.98, a basis of about 3.68%.

## FLORIDA

### Coral Gables, Fla.

**Bond Sale**—The \$500,000 parking revenue bonds offered Nov. 17—v. 190, p. 1884—were awarded to a group composed of A. C. Allyn & Co., Inc., Mullaney, Wells & Co., and Robert F. Bell & Co., at a price of 98.00s, a net interest cost of about 4.27%, as follows:

\$221,000 4s. Due on March 1 from 1962 to 1972 inclusive.  
111,000 4.10s. Due on March 1 from 1973 to 1976 inclusive.  
168,000 4.20s. Due on March 1 from 1977 to 1981 inclusive.

## GEORGIA

### Floyd County, County School Dist. (P. O. Rome), Ga.

**Bond Offering**—J. F. Murdock, Secretary of the County Board of Education, will receive sealed bids until 2 p.m. (EST) on Dec. 1 for the purchase of \$1,025,000 school building bonds, as follows:

\$550,000 3½s. Due on Feb. 1 from 1960 to 1972 inclusive.  
475,000 4s. Due on Feb. 1 from 1973 to 1979 inclusive.

The bonds are dated Aug. 1, 1959. Principal and interest (F-A) payable at the Trust Company of Georgia, of Atlanta. Legality approved by Spalding, Sibley, Troutman, Meadow & Smith, of Atlanta.

## ILLINOIS

### Chicago, Ill.

**Bond Sale**—The \$10,000,000 general obligation bonds offered Nov. 18—v. 190, p. 1984—were awarded to a syndicate headed by Smith, Barney & Co., at a price of 100.09, a net interest cost of about 3.67%, as follows:

\$1,950,000 sewer bonds: \$750,000 3½s, due on Jan. 1 from 1968 to 1970 inclusive; and \$1,200,000 3½s, due on Jan. 1 from 1971 to 1975 inclusive.

800,000 community conservation area bonds as 3½s. Due on Jan. 1 from 1973 to 1977 inclusive.

6,000,000 electric street lighting bonds: \$3,500,000 3½s, due on Jan. 1 from 1961 to 1970 inclusive; and \$2,500,000 3½s, due on Jan. 1 from 1971 to 1975 inclusive.

1,250,000 playground and recreation bonds as 3½s. Due on Jan. 1 from 1974 to 1977 inclusive.

Other members of the syndicate:

Blyth & Co., Inc.; Harriman Ripley & Co., Inc.; Lazard Freres & Co.; Salomon Bros. & Hutzler; Mercantile Trust Co., St. Louis; R. W. Pressprich & Co.; Equitable Securities Corp.; The Illinois Co., Inc.; A. G. Becker & Co., Inc.; Bacon, Whipple & Co.;

First of Michigan Corp.; Shearson, Hammill & Co.; William Blair & Co.; Eldredge & Co.; Bache & Co.; The Boatmen's National Bank, St. Louis; Blunt Ellis & Simmons; Julien Collins & Co.; E. F. Hutton & Co.; McCormick & Co.;

Field, Richards & Co.; Chas. E. Weigold & Co., Inc.; Third National Bank, Nashville; Lyons & Shafro, Inc.; Burns, Corbett & Pickard, Inc.; First of Iowa Corp.; Hannahs, Ballin & Lee; Allan Blair & Co.; Watling, Lerchen & Co.; J. A. Overton & Co. and Frantz Hutchinson & Co.

### Chicago Housing Authority, Ill.

**Note Offering**—Sealed bids will be received until 1 p.m. (EST) on Nov. 24 for the purchase of \$13,036,000 notes. Dated Dec. 8, 1959. Due June 10, 1960.

### Christian County Community Unit School District No. 7 (P. O. Stonington), Ill.

**Bond Offering**—Richard Covington, Secretary of Board of Education, will receive sealed bids until 8 p.m. (CST) on Nov. 30 for the purchase of \$425,000 school building bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1974 inclusive. Interest J-D. Legality approved by Chapman & Cutler, of Chicago.

### Cook County Community Consol. School District No. 34 (P. O. 1215 Waukegan Road, Glenview), Ill.

**Bond Sale**—The \$550,000 school bonds offered Nov. 10—v. 190, p. 1884—were awarded to a group composed of the First National Bank, of Chicago; A. G. Becker & Co., Inc., and Bacon, Whipple & Co., as 3½s, at a price of 100.04, a basis of about 3.87%.

### Cumberland, Coles and Shelby Counties Community School District No. 3 (P. O. Neoga), Illinois

**Bond Sale**—The \$395,000 school building bonds offered Nov. 12—v. 190, p. 1985—were awarded to Barcus, Kindred & Co., and White-Phillips Co., jointly, at a price of 100.01, a net interest cost of about 3.96%, as follows:

\$305,000 4s. Due on Dec. 1 from 1961 to 1973 inclusive.  
90,000 3.90s. Due on Dec. 1 from 1974 to 1976 inclusive.

### Kane County School District No. 129 (P. O. 152 Glenwood Place, Aurora), Ill.

**Bond Offering**—Helen Lundquist, Secretary of Board of Education, will receive sealed bids until 7:30 p.m. (CST) on Dec. 7 for the purchase of \$1,215,000 school building bonds. Dated Dec. 1, 1959. Due on June 1 from 1961 to 1975 inclusive. Principal and interest (J-D) payable at a bank or trust company in Illinois as may be mutually agreeable to the purchaser and the School District. Legality approved by Chapman & Cutler, of Chicago.

### Peoria County Community High School District No. 312 (P. O. Peoria Heights), Ill.

**Bond Sale**—An issue of \$200,000 school building bonds was sold

to the First National Bank, of Chicago, at a price of 100.03, a net interest cost of about 3.63%, as follows:

\$90,000 3½s. Due on Jan. 1 from 1960 to 1969 inclusive.

110,000 3.60s. Due on Jan. 1 from 1970 to 1978 inclusive.

Dated Nov. 1, 1959. Principal and interest (J-J) payable at the First National Bank, of Chicago. Legality approved by Chapman & Cutler, of Chicago.

### Peoria Public Building Commission (P. O. Peoria), Ill.

**Bond Offering**—Secretary Raymond J. Fraser announces that sealed bids will be received until 11 a.m. (CST) on Dec. 2 for the purchase of \$4,800,000 public building revenue bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1961 to 1979 inclusive. Callable on Dec. 1, 1969. Principal and interest (J-D) payable at banks in Chicago, or Peoria, or New York City, as may be agreed upon by the Commission and the purchaser. Legality approved by Chapman & Cutler, of Chicago.

**Note**—The foregoing supplements the report in our issue of Oct. 26—v. 190, p. 1781.

## Roxana, Ill.

**Bond Offering**—Kenneth Nair, President of the Board of Trustees, will receive sealed bids until 7 p.m. (CST) on Dec. 2 for the purchase of \$145,000 sewage treatment construction bonds. Dated Dec. 15, 1959. Due on June 1 from 1960 to 1977 inclusive. Interest J-D. Legality approved by Charles & Trauernicht, of St. Louis.

### Waukegan Park District, Ill.

**Bond Offering**—Charles L. Whyte, Secretary of Board of Park Commissioners, will receive sealed bids until 3 p.m. (CST) on Nov. 24 for the purchase of \$225,000 park acquisition and improvement bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1961 to 1972 inclusive. Principal and interest (J-D) payable at a place mutually agreed upon between the purchaser and the Board of Park Commissioners. Legality approved by Chapman & Cutler, of Chicago.

## INDIANA

### Indianapolis Redevelopment Dist., Indiana

**Bond Sale**—The \$2,730,000 redevelopment bonds offered Nov. 19—v. 190, p. 1884—were awarded to a group headed by the Chemical Bank New York Trust Co., at a price of 100.01, a net interest cost of about 3.24%, as follows:

\$260,000 5s. Due on Jan. 1, 1962 and 1963.  
780,000 3.80s. Due on Jan. 1 from 1964 to 1969 inclusive.  
1,690,000 3½s. Due on Jan. 1 from 1970 to 1982 inclusive.

Others in the account: Kuhn, Loeb & Co.; Folger, Nolan, Fleming-W. B. Hibbs & Co., Inc.; Green, Ellis & Anderson; A. G. Edwards & Sons; Laird, Bissell & Meeds; and the First Union National Bank of North Carolina, Charlotte.

### Warrick County (P. O. Boonville), Indiana

**Bond Sale**—The \$40,000 advancement fund bonds offered Nov. 13—v. 190, p. 1884—were awarded to the Boonville Savings Association, as 4s, at a price of 100.25, a basis of about 3.94%.

## IOWA

### Ames, Iowa

**Bond Offering**—M. W. Jordan, City Clerk, will receive sealed bids until 5 p.m. (CST) on Dec. 8 for the purchase of \$400,000 sewer revenue bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1972 inclusive. Principal and interest payable at the City Treasurer's office. Legality approved by Chapman & Cutler, of Chicago.

### Grinnell-Newburg Community Sch. District (P. O. Grinnell), Iowa

**Bonds Not Sold**—All bids received for the \$725,000 general

obligation school building bonds offered Nov. 16—v. 190, p. 2089—were rejected.

## Nora Springs, Iowa

**Bond Offering**—Pearl B. Fredericks, Town Clerk, will receive sealed and oral bids at 7:30 p.m. (CST) on Nov. 30 for the purchase of \$97,000 general obligation sewer bonds. Dated Dec. 1, 1959. Due on Nov. 1 from 1961 to 1979 inclusive. Legality approved by Herrick & Langdon, of Des Moines.

## Perry, Iowa

**Bond Offering**—City Clerk Dorothy N. Peddicord announces that bids will be received until Dec. 7 for the purchase of \$59,000 funding bonds.

## Reinbeck, Iowa

**Bond Sale**—An issue of \$27,000 funding bonds was sold to Carleton D. Beh Company, as 3.90s, at a price of 100.05, a basis of about 3.88%.

## KANSAS

### Salinas, Kan.

**Bond Sale**—The \$1,418,803.28 general improvement bonds offered Nov. 17 were awarded to a group composed of the Northern Trust Co., Chicago, City National Bank & Trust Co., Commerce Trust Co., both of Kansas City, and Milburn, Cochran & Co., at a price of 100.03, a net interest cost of about 3.60%, as follows:

\$613,803.28 3½s. Due on June 1 and Dec. 1 from 1961 to 1970 inclusive.  
20,000 3½s. Due on June 1 and Dec. 1, 1971.  
180,000 3½s. Due on June 1 and Dec. 1 from 1972 to 1980 inclusive.

The bonds are dated Dec. 1, 1959. Interest J-D. Legality approved by Stinson, Mag, Thomson, McEvers & Fizzell, of Kansas City.

## KENTUCKY

### Hopkinsville, Ky.

**Bond Offering**—W. H. Hightower, City Clerk, will receive sealed bids until 8 p.m. (CST) on Dec. 1 for the purchase of \$145,000 school building revenue bonds. Dated Nov. 1, 1959. Due on Nov. 1 from 1960 to 1978 inclusive. Principal and interest (M-N) payable at the First-City Bank & Trust Co., Hopkinsville. Legality approved by Joseph R. Lubin, of Louisville.

## Monticello, Ky.

**Bond Offering**—W. J. Guffey, City Clerk, will receive sealed bids until 2 p.m. (CST) on Nov. 23 for the purchase of \$60,000 street improvement bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1974 inclusive. Principal and interest (J-D) payable at the Monticello Banking Co., Monticello. Legality approved by Parker W. Duncan, of Bowling Green.

## LOUISIANA

### Abita Springs, La.

**Bond Sale**—The bonds totaling \$138,000 offered Nov. 10—v. 190, p. 1676—were awarded to the Citizens Bank & Trust Co., of Covington, and Scharff & Jones, Inc., jointly, as follows:

\$100,000 utilities revenue bonds.  
38,000 Public Improvement Sewerage District No. 1 bonds.

**Additional Sale**—The \$27,000 public improvement bonds offered at the same time were awarded to Dalton J. Barranger.

### East Baton Rouge Parish, Greater Baton Rouge Consol. Sewerage Dist. (P. O. Baton Rouge), La.

**Bond Sale**—The \$7,000,000 general obligation sewer bonds offered Nov. 18—v. 190, p. 1885—were awarded to a syndicate headed by the Northern Trust Co., Chicago, and Halsey, Stuart & Co., Inc., at a price of 100.01, a net interest cost of about 3.74%, as follows:

\$530,000 5s. Due on Dec. 1 from 1960 to 1963 inclusive.

790,000 3½s. Due on Dec. 1 from 1964 to 1968 inclusive.

2,670,000 3½s. Due on Dec. 1 from 1969 to 1980 inclusive.

2,620,000 3.80s. Due on Dec. 1 from 1981 to 1988 inclusive.

390,000 0.25s. Due on Dec. 1, 1989. The bonds bear additional interest of 5% from Feb. 1, 1960 to 1963 inclusive.

### Lafayette Parish (P. O. Lafayette), Louisiana

**Certificate Sale**—The \$302,009.73 paving certificates offered Oct. 22—v. 190, p. 1345—were awarded to a group composed of Scharff & Jones, Inc.; Kohlmeier & Co.; Ladd Dinkins & Co.; Dorsey & Co., Inc., and Abrams & Company.

### Lafayette Parish Sub-Road District No. 1 of Road District No. 8 (P. O. Lafayette), La.

**Bond Sale**—The \$50,000 public improvement bonds offered Oct. 22—v. 190, p. 1345—were awarded to a group composed of Scharff & Jones, Inc.; Kohlmeier & Co.; Ladd Dinkins & Co.; Dorsey & Co., Inc., and Abrams & Company.

### Terrebonne Parish Water Works Districts (P. O. Terrebonne), La.

**Bond Sale**—The \$500,000 Public Improvement Water Works District No. 1 bonds offered Nov. 9—v. 190, p. 1677—were awarded to a group composed of Scharff & Jones, Inc.; Newman, Brown & Co., Inc.; Arnold & Crane, and Howard, Weil, Labouisse, Friedrichs & Co., at a price of par, a net interest cost of about 4.22%, as follows:

\$100,000 5s. Due on March 1 from 1961 to 1976 inclusive.  
40,000 4s. Due on March 1 from 1971 to 1973 inclusive.  
44,000 4.05s. Due on March 1 from 1974 to 1976 inclusive.  
58,000 4.10s. Due on March 1 from 1977 to 1979 inclusive.  
117,000 4.15s. Due on March 1 from 1980 to 1983 inclusive.  
141,000 4.20s. Due on March 1 from 1984 to 1987 inclusive.

**Additional Sale**—The \$75,000 Public Improvement Water Works District No. 2 bonds offered at the same time were awarded to Ladd Dinkins & Company.

## MAINE

### Brewer, Me.

**Bond Offering**—Donald J. Waring, City Treasurer, will receive sealed bids at the Merchants National Bank of Boston, 28 State St., Boston, until 2 p.m. (EST) on Nov. 24 for the purchase of \$170,000 municipal public safety building bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1977 inclusive. Legality approved by Eaton, Peabody, Bradford & Veague, of Bangor.

## MASSACHUSETTS

### Boston, Mass.

**Bond Sale**—The \$5,800,000 bonds offered Nov. 17—v. 190, p. 1780—were awarded to a syndicate headed by the First National Bank, of Chicago, and Kuhn, Loeb & Co., at a price of 100.04, a net interest cost of about 3.82%, as follows:

\$500,000 departmental equipment bonds, as 4s.  
1,000,000 extraordinary school repairs bonds, as 4s.  
1,500,000 construction of public ways bonds, as 4s.  
500,000 construction of bridges bonds, as 3½s.  
300,000 construction of buildings, acquisition of land bonds, as 3½s.  
500,000 sewerage loan bonds, as 3½s.  
1,500,000 construction of school buildings, acquisition of land bonds, as 3½s.

Other members of the syndicate: Continental Illinois National Bank & Trust Co., Chicago; A. C. Allyn & Co.; Carl M. Loeb; Rhoades & Co.; Marine Trust Company of Western New York; Buffalo, Clark, Dodge & Co.; W.



H. Morton & Co.; Wood, Struthers & Co.; Third National Bank in Nashville; Arthur L. Wright & Co.; and Cooley & Co.

#### Dighton-Rehoboth Regional School District (P. O. Dighton), Mass.

**Bond Sale**—The \$2,185,000 school bonds offered Nov. 17—v. 190, p. 1985—were awarded to a group composed of Harriman Ripley & Co., Inc.; Kidder, Peabody & Co.; Hornblower & Weeks; W. E. Hutton & Co.; L. F. Rothschild & Co.; Townsend, Dabney & Tyson; Rockland-Atlas National Bank, of Boston; and George P. Fogg & Co., as 4.10s, at a price of 100.63, a basis of about 4.02%.

#### Hatfield, Mass.

**Bond Sale**—The school bonds totaling \$425,000 offered Nov. 12—v. 190, p. 1985—were awarded to the Bankers Trust Company, of New York City, and George P. Fogg & Co., jointly, as 3½s, at a price of 100.09, a basis of about 3.73%.

#### Southwick, Mass.

**Bond Offering**—Merrill R. Mason, Town Treasurer, will receive sealed bids at the First National Bank of Boston, Municipal Division, 45 Milk St., Boston, until 11 a.m. (EST) on Dec. 1 for the purchase of \$1,140,000 school bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1979 inclusive. Principal and interest payable at the above-mentioned Bank. Legality approved by Ropes, Gray, Best, Coolidge & Rugg, of Boston.

#### Swampscott, Mass.

**Bond Sale**—The \$190,000 Central Fire Station bonds offered Nov. 18—v. 190, p. 2089—were awarded to Bache & Co., as 3½s, at a price of 100.019, a basis of about 3.24%.

#### Wayland, Mass.

**Bond Offering**—Dorothy S. Damm, Town Treasurer, will receive sealed bids at the Second Bank-Street Trust Co., Municipal Dept., 111 Franklin St., Boston, until 2 p.m. (EST) on Nov. 24 for the purchase of \$1,100,000 school project bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1961 to 1980 inclusive. Principal and interest payable at the above-mentioned Bank. Legality approved by Storey, Thorndike, Palmer & Dodge, of Boston.

#### MICHIGAN

##### Dichinson County (P. O. Iron Mountain), Mich.

**Notes Not Sold**—No bids were submitted for the \$70,000 county road notes offered Nov. 12—v. 190, p. 1677.

#### Farminston, Mich.

**Bond Offering**—T. M. Quinn, City Clerk, will receive sealed bids until 8 p.m. (EST) on Dec. 7 for the purchase of \$21,000 special assessment street improvement bonds. Dated Sept. 1, 1959. Due on Dec. 1 from 1960 to 1968 inclusive. Interest J-D. Legality approved by Miller, Canfield, Paddock & Stone, of Detroit.

##### Farminston Township (P. O. Farmington), Mich.

**Bond Sale**—The \$42,000 special assessment paving bonds offered Nov. 10—v. 190, p. 1885—were awarded to Kenower, MacArthur & Company.

#### Harper Woods, Mich.

**Bonds Not Sold**—The lone bid received for the \$48,000 Motor Vehicle Highway Fund bonds offered Nov. 9—v. 190, p. 1780—was rejected.

##### Hazel Park School District, Mich.

**Note Sale**—The \$250,000 State Aid anticipation notes offered Nov. 9—v. 190, p. 1985—were awarded to the City Bank of Detroit, at 2.35%.

##### Huron School District (P. O. 24820 Merriman Road, New Boston), Michigan

**Bond Sale**—The \$430,000 school building bonds offered Nov. 2—v. 190, p. 1781—were awarded to a

group composed of Stranahan, Harris & Co., Inc.; McDonald-Moore & Co.; Watling, Lerchen & Co.; Kenower, MacArthur & Co.; Ryan, Sutherland & Co.; H. V. Sattley & Co.; and Shannon & Co.

#### Laingsburg Community Sch. Dist., Michigan

**Bond Sale**—The \$350,000 school site and building bonds offered Nov. 12—v. 190, p. 1985—were awarded to a group composed of Braun, Bosworth & Co., Inc.; McDonald-Moore & Co.; and H. V. Sattley & Co., Inc., at a price of 100.07, a net interest cost of about 4.58%, as follows:

\$90,000 5s. Due on July 1 from 1961 to 1969 inclusive.  
125,000 4½s. Due on July 1 from 1970 to 1978 inclusive.  
135,000 4½s. Due on July 1 from 1979 to 1985 inclusive.

#### Oak Park (City) and Royal Oak and Southfield (Twp.) Sch. Dist. (P. O. Oak Park), Ill.

**Bond Sale**—An issue of \$300,000 tax anticipation notes was sold to the City Bank of Detroit, at 2.62%.

#### Onekama Consol. School District No. 7, Mich.

**Bond Sale**—An issue of \$365,000 school building bonds was sold to a group composed of Kenower, MacArthur & Co.; McDonald-Moore & Co.; Barcus, Kindred & Co.; H. V. Sattley & Co., Inc.; and Walter J. Wade, Inc., at a price of par, a net interest cost of about 5.17%, as follows:

\$140,000 5½s. Due on June 1 from 1960 to 1974 inclusive.  
105,000 5½s. Due on June 1 from 1975 to 1981 inclusive.  
120,000 5s. Due on June 1 from 1982 to 1988 inclusive.

Dated Oct. 1, 1959. Interest J-D. Legality approved by Miller, Canfield, Paddock & Stone, of Detroit.

#### Rosebush School District, Mich.

**Bond Sale**—The \$155,000 school building bonds offered Nov. 5—v. 190, p. 1885—were awarded to Walter J. Wade, Inc.

#### MINNESOTA

##### Crookston, Minn.

**Bond Offering**—Curtis L. Hendrickson, City Clerk, will receive sealed bids until 8 p.m. (CST) on Nov. 24 for the purchase of \$100,000 sewage disposal plant bonds. Dated Oct. 1, 1959. Due on Jan. 1 from 1962 to 1974 inclusive. Legality approved by Dorsey, Owen, Scott, Barber & Marquart, of Minneapolis.

##### Darwin, Minn.

**Bond Offering**—Luverne M. Braaten, Village Clerk, will receive sealed bids until 8 p.m. (CST) on Nov. 30 for the purchase of \$90,000 sewer improvement bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1962 to 1979 inclusive. Legality approved by Dorsey, Owen, Scott, Barber & Marquart, of Minneapolis.

##### Moorehead, Minn.

**Bond Sale**—The \$455,000 general obligation sewer and street improvement bonds offered Nov. 16—v. 190, p. 1573—were awarded to Frantz Hutchinson & Co.

#### Rochester Special School District No. 4, Minn.

**Bond Sale**—The \$2,500,000 school building bonds offered Nov. 18—v. 190, p. 1677—were awarded to a group composed of White, Weld & Co.; Eastman Dillon, Union Securities & Co.; City National Bank & Trust Co., of Kansas City; Wm. E. Pollock & Co., Inc.; A. E. Masten & Co.; Blewer, Glynn & Co.; McCormick & Co.; and Bosworth, Sullivan & Co., Inc. at a price of par, a net interest cost of about 3.49%, as follows:

\$1,400,000 3½s. Due on Jan. 1 from 1961 to 1973 inclusive.  
440,000 3.40s. Due on Jan. 1 from 1974 to 1977 inclusive.  
440,000 3½s. Due on Jan. 1 from 1978 to 1981 inclusive.

220,000 3.60s. Due on Jan. 1, 1982 to 1983.

The bonds bear additional interest of 2.60% from Jan. 1 to July 1, 1960.

#### MISSISSIPPI

##### Cleveland, Miss.

**Bond Sale**—The \$50,000 water works and sewerage extension bonds offered Nov. 13—v. 190, p. 1986—were awarded to Herman Bensdorf & Co.

##### Maben, Miss.

**Bond Offering**—James Clardy, Town Clerk, will sell at public auction at 10 a.m. (CST) on Nov. 24 an issue of \$7,400 special street improvement bonds. Due from 1960 to 1969 inclusive.

##### Mississippi (State of)

**Bond Offering**—Secretary Joe T. Patterson announces that the State Bond Commission will receive sealed bids until 10 a.m. (CST) on Nov. 19 for the purchase of \$7,000,000 bridge revenue bonds. Dated Oct. 1, 1959. Due semi-annually on April and Oct. 1 from 1961 to 1999 inclusive. Principal and interest payable at such bank or banks in the State of Mississippi, Chicago or New York City as may be requested by the purchaser. Legality approved by Chapman & Cutler, of Chicago.

**Note**—No bids were received for the above bonds when originally offered on Sept. 30.—V. 190, p. 1471.

#### MISSOURI

##### O'Fallon, Mo.

**Bond Sale**—An issue of \$58,000 general obligation bonds was sold to the Mercantile Trust Company, of St. Louis, as follows:

\$30,000 4½s. Due on March 1 from 1966 to 1971 inclusive.  
25,000 4½s. Due on March 1 from 1972 to 1975 inclusive.  
3,000 4½s. Due on March, 1976.

Dated Nov. 1, 1959. Principal and interest (M-S) payable at the Mercantile Trust Co., of St. Louis. Legality approved by Charles & Trauernicht, of St. Louis.

#### MONTANA

##### Broadus, Mont.

**Bond Offering**—Sealed bids will be received by the Town Clerk until 7 p.m. (MST) on Nov. 27 for the purchase of \$4,000 Special Improvement District No. 4 bonds. Dated Dec. 1, 1959.

##### Madison County School District No. 5 (P. O. Sheridan), Mont.

**Bond Offering**—Ruth Bieler, Clerk of the Board of Education, will receive sealed bids until 8 p.m. (MST) on Dec. 10 for the purchase of \$114,000 school building bonds. Dated Jan. 1, 1960.

#### NEBRASKA

##### Beatrice, Neb.

**Bond Offering**—A. G. Kleman, City Clerk-Treasurer, will receive sealed bids until 7 p.m. (CST) on Nov. 24 for the purchase of \$261,000 bonds, as follows:

\$208,000 paving district bonds. Due on Jan. 2 from 1961 to 1970 inclusive.  
53,000 intersection bonds. Due on Jan. 2 from 1961 to 1970 inclusive.

The bonds are dated Jan. 2, 1960.

##### Omaha Metropolitan Utilities District, Neb.

**Bond Offering**—Ralph H. Trestler, Secretary of the Board of Directors, will receive sealed bids until 10:30 a.m. (CST) on Dec. 9 for the purchase of \$1,500,000 subordinate pledge gas revenue bonds. Dated Dec. 15, 1959. Due on April 15 from 1961 to 1965 inclusive. Principal and interest payable at the City Treasurer's office. Legality approved by Chapman & Cutler, of Chicago.

#### NEW HAMPSHIRE

##### Hanover School District, N. H.

**Bond Sale**—The \$214,000 school bonds offered Nov. 18—v. 190, p. 1986—were awarded to Kidder, Peabody & Co., as 3½s, at a price of 100.39, a basis of about 3.45%.

##### Portsmouth, N. H.

**Bond Sale**—The \$473,000 school bonds offered Nov. 16—v. 190, p. 2090—were awarded to Smith, Barney & Co., and Lyons & Shaf-to, Inc., jointly, as 3.40s, at a price of 100.07, a basis of about 3.39%.

#### NEW JERSEY

##### Andover Consol. School District, New Jersey

**Bond Sale**—The \$160,000 school bonds offered Nov. 10—v. 190, p. 1886—were awarded to J. B. Hanauer & Co., as 3½s, at a price of 100.02, a basis of about 3.87%.

##### Berkeley Twp. School District (P. O. Bayville), N. J.

**Bond Offering**—Mrs. Gladys O'Neill, Secretary of Board of Education, will receive sealed bids until 8 p.m. (EST) on Nov. 30 for the purchase of \$305,000 school bonds. Dated Aug. 1, 1959. Due on Aug. 1 from 1961 to 1977 inclusive. Principal and interest (F-A) payable at the First National Bank of Toms River. Legality approved by Hawkins, Delafield & Wood, of New York City.

##### Carteret, N. J.

**Bond Offering**—Patrick Potoc-nig, Borough Clerk, will receive sealed bids until 8 p.m. (EST) on Dec. 3 for the purchase of \$415,000 general bonds. Dated Nov. 1, 1959. Due on Nov. 1 from 1960 to 1975 inclusive. Principal and interest (M-N) payable at the Carteret Bank & Trust Co., of Carteret. Legality approved by Hawkins, Delafield & Wood, of New York City.

##### East Orange, N. J.

**Bond Sale**—The street and general improvement bonds totaling \$823,000 offered Nov. 16—v. 190, p. 1986—were awarded to a group composed of Ira Haupt & Co.; Francis I. duPont & Co.; and J. B. Hanauer & Co., bidding for \$826,000 bonds, as 3.45s, at a price of 100.25, a basis of about 3.42%.

##### Harrison, N. J.

**Bond Offering**—Charles A. Farley, Town Clerk, will receive sealed bids until 8:30 p.m. (EST) on Dec. 1 for the purchase of \$70,000 public improvement bonds. Dated Dec. 15, 1959. Due on Dec. 15 from 1960 to 1966 inclusive. Principal and interest (J-D) payable at the First National Bank of Jersey City, in Harrison. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City.

##### Mahwah Township School District (P. O. Mahwah), N. J.

**Bond Offering**—Mildred A. Heller, Secretary of the Board of Education, will receive sealed bids until 8 p.m. (EST) on Dec. 2 for the purchase of \$175,000 school bonds. Dated Feb. 1, 1959. Due on Feb. 1 from 1960 to 1969 inclusive. Principal and interest (F-A) payable at the First National Bank & Trust Co., Ramsey. Legality approved by Hawkins, Delafield & Wood, of New York City.

##### Middlesex County (P. O. New Brunswick), N. J.

**Bond Sale**—The \$2,500,000 court house bonds offered Nov. 17—v. 190, p. 2091—were awarded to a syndicate composed of the National State Bank, of Newark; R. W. Pressprich & Co.; Salomon Bros. & Hutzler; John J. Ryan & Co.; Fitzpatrick, Sullivan & Co.; Brown Bros. Harriman & Co.; Schmidt, Roberts & Parke; and Van Deventer Brothers, Inc., bidding for \$2,493,000 bonds, as 3.45s, at a price of 100.30, a basis of about 3.41%.

#### New Brunswick, N. J.

**Bond Offering**—Elizabeth S. Ewing, Assistant City Treasurer, will receive sealed bids until 11 a.m. (EST) on Dec. 1 for the purchase of \$1,001,000 bonds, as follows:

\$610,000 municipal building bonds.  
263,000 sewer bonds.  
128,000 improvement assessment bonds.

The bonds are dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1984 inclusive. Principal and interest (J-D) payable at the City Treasurer's office. Legality approved by Caldwell, Marshall, Trimble & Mitchell, of New York City.

##### Sayreville, N. J.

**Bond Offering**—Jos. J. Weber, Borough Treasurer, will receive sealed bids until 7:30 p.m. (EST) on Dec. 2 for the purchase of \$1,120,000 water bonds. Dated Oct. 1, 1959. Due on Oct. 1 from 1960 to 1984 inclusive. Principal and interest (A-O) payable at the First National Bank of Sayreville. Legality approved by Caldwell, Marshall, Trimble & Mitchell, of New York City.

##### Stafford Township (P. O. Manahawkin), N. J.

**Bond Sale**—The \$45,000 general improvement bonds offered Nov. 14—v. 190, p. 1886—were awarded to Boland, Saffin & Co., as 3½s, at a price of 100.01, a basis of about 3.74%.

##### Totowa, N. J.

**Bond Sale**—The \$200,000 public improvement bonds offered Nov. 16—v. 190, p. 1986—were awarded to Boland, Saffin & Co., as 4s, at a price of 100.11, a basis of about 3.98%.

##### West Paterson School District, New Jersey

**Bond Offering**—John A. Hughes, Secretary of the Board of Education, will receive sealed bids until 8 p.m. (EST) on Dec. 2 for the purchase of \$820,000 school bonds. Dated Aug. 1, 1957. Due on Aug. 1 from 1960 to 1982 inclusive. Principal and interest (F-A) payable at the First National Bank of Passaic County, Paterson. Legality approved by Hawkins, Delafield & Wood, of New York City.

#### NEW MEXICO

##### Curry County (P. O. Clovis), New Mexico

**Bond Offering**—Fay Baumgartner, County Clerk, will receive sealed bids until 10 a.m. (MST) on Nov. 25 for the purchase of \$500,000 general obligation hospital bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1969 inclusive. Principal and interest (J-D) payable at the County Treasurer's office. Legality approved by Dawson, Nagel, Sherman & Howard, of Denver.

#### NEVADA

##### Reno, Nev.

**Bond Offering**—E. E. Gill, City Clerk, will receive sealed bids until 11 a.m. (PST) on Dec. 15 for the purchase of \$130,409.30 street and alley improvement district bonds. Dated Oct. 1, 1959. Due on Oct. 1 from 1960 to 1969 inclusive. Principal and interest (A-O) payable at the City Treasurer's office. Legality approved by Dawson, Nagel, Sherman & Howard, of Denver.

#### NEW YORK

##### Cheektowaga, U-Crest Fire District No. 4 (P. O. Cheektowaga), N. Y.

**Bond Sale**—The \$65,000 building and equipment bonds offered Nov. 12—v. 190, p. 1986—were awarded to the Manufacturers and Traders Trust Co., of Buffalo, and Roosevelt & Cross, jointly, as 4½s, at a price of 100.01, a basis of about 4.24%.

##### Clay, N. Y.

**Bond Sale**—The \$701,000 public improvement bonds offered Nov. 17—v. 190, p. 2090—were awarded to a group composed of the Ma-



rine Trust Co. of Western New York, the Manufacturers and Traders Trust Co., both of Buffalo, and Roosevelt & Cross, as 4s, at a price of 100.04, a basis of about 3.99%.

**Hempstead Union Free School Dist. No. 20 (P. O. Lynbrook), N. Y.**

**Bond Sale**—The \$3,750,000 school bonds offered Nov. 17—v. 190, p. 2090—were awarded to a syndicate headed by C. J. Devine & Co., as 4s, at a price of 100.30, a basis of about 3.97%.

**Huntington Union Free Sch. Dist. No. 3 (P. O. Huntington), N. Y.**

**Bond Sale**—The \$1,300,000 school bonds offered Nov. 19—v. 190, p. 2090—were awarded to a group headed by Halsey, Stuart & Co., Inc., as 3.80s, at a price of 100.19, a basis of about 3.78%.

Others in the account: Geo. B. Gibbons & Co., Inc., First of Michigan Corporation, B. J. Van Ingen & Co., Chas. E. Weigold & Co., and Adams, McEntee & Co., Inc.

**Islip (P. O. Islip), N. Y.**

**Bond Sale**—The \$527,000 public improvement bonds offered Nov. 12—v. 190, p. 1986—were awarded to Harriman Ripley & Co., Inc., and Adams, McEntee & Co., Inc., jointly, as 3½s, at a price of 100.10, a basis of about 3.72%.

**Lackawanna, N. Y.**

**Bond Sale**—The \$367,000 general improvement bonds offered Nov. 10—v. 190, p. 1986—were awarded to the Marine Trust Co. of Western New York, in Buffalo, as 3½s, at a price of 100.03, a basis of about 3.48%.

**Mamaroneck, Westchester Joint Water Works District No. 1, New York**

**Bond Offering**—Armand J. Gianunzio, Village Treasurer, will receive sealed bids until 11 a.m. (EST) on Dec. 2 for the purchase of \$625,000 waterworks bonds. Dated July 1, 1959. Due on July 1 from 1960 to 1989 inclusive. Principal and interest (J-J) payable at the First Westchester National Bank, Mamaroneck. Legality approved by Vandewater, Sykes, Heckler & Galloway, of New York City.

**Massapequa, N. Y.**

**Bond Sale**—The \$268,000 street and parking bonds offered Nov. 19—v. 190, p. 2090—were awarded to Chas. E. Weigold & Co., and George B. Gibbons & Co., Inc., jointly, as 4.20s, at a price of 100.28, a basis of about 4.15%.

**New Bremen, Croghan and Watson Central School District No. 1 (P. O. Beaver Falls), N. Y.**

**Bond Offering**—Carroll H. Breed, Jr., District Clerk, will receive sealed bids until 3 p.m. (EST) on Nov. 24 for the purchase of \$336,000 school building bonds. Dated Nov. 1, 1959. Due on Nov. 1 from 1960 to 1979 inclusive. Principal and interest (M-N) payable at the Croghan National Bank of Croghan. Legality approved by Vandewater, Sykes, Heckler & Galloway, of New York City.

**Newark Valley, Berkshire, Owego, Candor, Richford, Maine, Nanticoke, Caroline, Hartford, and Lapeer Central School District No. 2 (P. O. Newark Valley), New York**

**Bond Sale**—The \$950,000 school bonds offered Nov. 19—v. 190, p. 2090—were awarded to a group composed of the Marine Trust Co. of Western New York, Buffalo, Blair & Co., Inc., Manufacturers and Traders Trust Co., Buffalo, and Roosevelt & Cross, as 4s, at a price of 100.34, a basis of about 3.96%.

**New York City Housing Authority, New York**

**Note Offering**—Chairman Wm. Reid announces that the Authority will receive sealed bids until 1 p.m. (EST) on Nov. 24 for the

purchase of \$24,321,000 temporary loan notes, as follows:

\$22,154,000 Issue CLXXI notes. Due on June 8, 1960.

2,167,000 Issue CLXXII notes. Due on June 21, 1960.

Dated Dec. 21, 1959. Payable at the Chemical Bank New York Trust Co., of New York City. Legality approved by Sullivan, Donovan, Hanrahan, McGovern & Lane, of New York City.

**New York (State of)**

**Bond Sale**—The \$55,125,000 housing bonds offered Nov. 18—v. 190, p. 2090—were awarded to a syndicate formed by a merger of groups headed by the First National City Bank of New York and Lehman Brothers, respectively. The bid was a price of 100.019, a net interest cost of about 3.48%, for the bonds to bear interest rates as follows:

\$23,625,000 4s. Due on Dec. 1 from 1961 to 1981 inclusive.

11,250,000 3½s. Due on Dec. 1 from 1982 to 1991 inclusive.

11,250,000 3.60s. Due on Dec. 1 from 1992 to 2001 inclusive.

4,500,000 3.70s. Due on Dec. 1 from 2002 to 2005 inclusive.

4,500,000 2s. Due on Dec. 1 from 2006 to 2009 inclusive.

**Syndicate Members**

Other members of the First National City Bank group are: Bankers Trust Co., and Morgan Guaranty Trust Co., both of New York, Smith Barney & Co., Harriman Ripley & Co., Inc., Halsey, Stuart & Co., Inc., First National Bank, of Chicago, Goldman, Sachs & Co., Eastman Dillon, Union Securities & Co., Continental Illinois National Bank & Trust Co., of Chicago, Bank of America N.T. & S.A., San Francisco, Wood, Struthers & Co., Roosevelt & Cross, F. S. Smithers & Co., Lee Higginson Corp.

Dominick & Dominick, Coffin & Burr, Inc., Dean Witter & Co., Hayden, Stone & Co., Shearson, Hammill & Co., Clark, Dodge & Co., Laidlaw & Co., Robert Winthrop & Co., Alex. Brown & Sons, J. C. Bradford & Co., American Securities Corp., Braun, Bosworth & Co., Inc., Dick & Merle-Smith, Brown Bros. Harriman & Co., R. S. Dickson & Co., Bramhall, Falton & Co.

City National Bank & Trust Co., of Kansas City, Mercantile-Safe Deposit & Trust Co., of Baltimore, Boland, Saffin & Co., National Bank of Commerce, Seattle, Industrial National Bank, of Providence, Laird, Bissell & Meeds, Granbery, Marache & Co., Rodman & Renshaw, Singer, Deane & Scribner, Tilney & Co., First Cleveland Corp., Frantz, Hutchinson & Co.

Newhard, Cook & Co., Johnston, Lemon & Co., Baker, Weeks & Co., Shelby Cullom Davis & Co., Byrd Brothers, McKunkin, Patton & Co., Cunningham, Schmertz & Co., William R. Staats & Co., H. V. Sattley & Co., Arthur L. Wright & Co., Chester Harris & Co., and Stranahan Harris & Co.

Other members of the Lehman Brothers group are: Phelps, Fenn & Co., Glore, Forgan & Co., First National Bank of Oregon, Portland, Paine, Webber, Jackson & Cutts, Boatmen's National Bank of St. Louis, Ira Haupt & Co., Hirsch & Co., Wm. E. Pollock & Co., Inc., E. F. Hutton & Co., Eldredge & Co., Inc., National State Bank, of Newark, Stroud & Co., Inc., Tucker, Anthony & R. L. Day.

A. M. Kidder & Co., Inc., J. A. Hogle & Co., Trust Company of Georgia, Atlanta, James A. Andrews & Co., Inc., Rand & Co., Tripp & Co., Inc., National City Bank, of Cleveland, Illinois Company, J. Barth & Co., Newburger, Loeb & Co., Schaffer, Necker & Co., F. W. Craigie & Co., Stern Brothers & Co., Van Alstyne, Noel & Co., Stern, Lauer & Co., Baker, Watts & Co., Fabricand & Co.,

John Small & Co., Sutro Bros. & Co.

Robert W. Baird & Co., Inc., Burns, Corbett & Pickard, Fox, Reusch & Co., Inc., Robert Garrett & Sons, Wallace, Geruldsen & Co., McDonald-Moore & Co., Milwaukee Company, D. A. Pincus & Co., Rambo, Close & Kerner, Inc., Starkweather & Co., Stix & Co., Auchincloss, Parker & Redpath, Lyons & Shafto, Inc.

Cruttenden, Podesta & Co., Wm. J. Mericka & Co., Dolphin & Co., Emanuel, Deetjen & Co., Magnus & Co., Rippel & Co., Stein Bros. & Co., Boyce, Watling, Lerchen & Co., MacBride, Miller & Co., Walter, Woody & Heimerdinger, and Dreyfus & Co.

**Niagara County Water District (P. O. Lockport), N. Y.**

**Bond Sale**—The \$5,100,000 water bonds offered Nov. 19—v. 190, p. 2090—were awarded to a syndicate headed by Halsey, Stuart & Co., Inc., as 3.30s, at a price of 100.17, a basis of about 3.29%.

Others in the account: Glore, Forgan & Co., Philadelphia National Bank, Philadelphia, Fidelity Union Trust Co., Newark, C. F. Childs & Co., Dreyfus & Co., Arthurs, Lestrangle & Co., Thomas & Co., A. Webster Dougherty & Co., William Blair & Co.

Butcher & Sherrerd, DeHaven & Townsend, Crouter & Bodine, Doolittle & Co., Rodman & Renshaw, Yarnall, Biddle & Co., John J. DeGolyer & Co., Inc., George P. Fogg & Co., Kay, Richards & Co., F. Brittain Kennedy & Co., Loker, Sparrow & Co., S. D. Lunt & Co., and J. S. Steele & Co.

**Oyster Bay and North Hempstead Union Free School District No. 15 (P. O. Jericho), N. Y.**

**Bond Sale**—The \$1,288,000 school building bonds offered Nov. 19—v. 190, p. 2090—were awarded to a group headed by Halsey, Stuart & Co., Inc., as 4.10s, at a price of 100.19, a basis of about 4.08%.

Others in the account: Geo. B. Gibbons & Co., Inc., W. H. Morton & Co., First of Michigan Corporation, Chas. E. Weigold & Co., and Adams, McEntee & Co.

**Poughkeepsie, N. Y.**

**Bond Sale**—The \$2,296,000 public improvement bonds offered Nov. 18—v. 190, p. 1782—were awarded to a group composed of Halsey, Stuart & Co., Inc., Equitable Securities Corp., Mercantile Trust Company, Adams, McEntee & Co., Inc., Ira Haupt & Co., Fahnestock & Co., Talmage & Co., as 3½s, at a price of 101.02, a basis of about 3.41%.

**Salina (P. O. Liverpool), N. Y.**

**Bond Sale**—The \$126,000 public improvement bonds offered Nov. 17—v. 190, p. 2090—were awarded to the Manufacturers and Traders Trust Co., Buffalo, and Roosevelt & Cross, jointly, as 4.10s, at a price of 100.68, a basis of about 4.02%.

**Walkhill, Washington Heights Sanitary Sewer District (P. O. 62-64 North St., Middletown), New York**

**Bond Sale**—The \$225,000 sewer bonds offered Nov. 12—v. 190, p. 1987—were awarded to Roosevelt & Cross, as 4.20s, at a price of 100.15, a basis of about 4.18%.

**NORTH CAROLINA**

**Hickory, N. C.**

**Bond Sale**—The \$220,000 street improvement bonds offered Nov. 10—v. 190, p. 1987—were awarded to the Equitable Securities Corp., at a price of par, a net interest cost of about 3.61%, as follows: \$40,000 6s. Due on June 1 from 1961 to 1964 inclusive. 20,000 3½s. Due on June 1, 1965 and 1966. 160,000 3½s. Due on June 1 from 1967 to 1978 inclusive.

**Star, N. C.**

**Bond Offering**—W. E. Easterling, Secretary of Local Govern-

ment Commission, will receive sealed bids at his office in Raleigh until 11 a.m. (EST) on Nov. 24 for the purchase of \$143,000 bonds, as follows:

\$58,000 water bonds. Due on June 1 from 1961 to 1981 inclusive.

54,000 sanitary sewer bonds. Due on June 1 from 1961 to 1982 inclusive.

31,000 water and sewer refunding bonds. Due on June 1 from 1961 to 1976 inclusive.

Dated Dec. 1, 1959. Principal and interest (J-D) payable at The Hanover Bank, of New York City, or at the option of the holder, at the Wachovia Bank & Trust Co., of Raleigh. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City.

**Wake County (P. O. Raleigh), North Carolina**

**Bond Sale**—The \$4,250,000 bonds offered Nov. 17—v. 190, p. 1987—were awarded to a syndicate headed by the Chase Manhattan Bank, of New York City, at a price of 100.04, a net interest cost of about 3.42%, as follows:

\$1,000,000 county hospital bonds, for \$370,000 6s, due on May 1 from 1961 to 1966 inclusive; \$540,000 3½s, due on May 1 from 1967 to 1978 inclusive; and \$90,000 ¼s, due on May 1, 1979 and 1980.

3,250,000 school building bonds, for \$1,040,000 6s, due on May 1 from 1961 to 1966 inclusive; \$2,040,000 3½s, due on May 1 from 1967 to 1978 inclusive; and \$170,000 ¼s, due on May 1, 1979.

Other members of the syndicate: Harris Trust & Savings Bank of Chicago, Wertheim & Co., B. J. Van Ingen & Co., A. G. Becker & Co., Inc., First of Michigan Corp., Geo. B. Gibbons & Co., Inc., Andrews & Wells, Inc., Courts & Co., Wood, Gundy & Co., Inc., Folger, Nolan, Fleming-W. B. Hibbs & Co., Inc., Kenower, MacArthur & Co. and J. C. Wheat & Co.

**OHIO**

**Beechwood, Ohio**

**Bond Sale**—The \$28,311.66 special assessment street improvement bonds offered Nov. 16—v. 190, p. 1987—were awarded to the First Cleveland Corp., as 4½s.

**Belpre, Ohio**

**Bond Sale**—The \$300,000 first mortgage sewerage system revenue bonds offered Nov. 12—v. 190, p. 1987—were awarded to Walter, Woody & Heimerdinger.

**Belpre Exempted Village School District, Ohio**

**Bond Offering**—Arch C. Parsons, Clerk of Board of Education, will receive sealed bids until noon (EST) on Dec. 7 for the purchase of \$177,000 school improvement bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1961 to 1980 inclusive. Principal and interest (J-D) payable at the Peoples Banking & Trust Co., in Belpre. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

**Canton, Ohio**

**Bond Sale**—The \$11,204.08 special assessment sewer improvement bonds offered Nov. 10—v. 190, p. 1782—were awarded to McDonald & Co., as 3½s, at a price of 100.07, a basis of about 3.48%.

**Carey, Ohio**

**Bond Offering**—Mrs. Zenith McLarkey, Village Clerk-Auditor, will receive sealed bids until noon (EST) on Dec. 7 for the purchase of \$140,000 4½% waterworks system bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1984 inclusive. Principal and interest (J-D) payable at the Peoples Bank of Carey. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

**Carrollton, Ohio**

**Bond Sale**—The \$50,150 special assessment street improvement bonds offered Nov. 10—v. 190, p.

1783—were awarded to Ball, Burge & Kraus, as 3½s, at a price of 100.38, a basis of about 3.68%.

**Northfield-Macedonia Local School District (P. O. Northfield), Ohio**

**Note Sale**—The \$56,850 tax anticipation notes offered Nov. 17—v. 190, p. 1887—were awarded to the First National Bank, of Akron, at 3.50%.

**Struthers, Ohio**

**Bond Sale**—The various purpose bonds totaling \$96,900 offered Nov. 9—v. 190, p. 1887—were awarded to the First Cleveland Corporation, as 4s, at a price of 100.58, a basis of about 3.81%.

**Willoughby-Eastlake City School District (P. O. 4284 Center St., Willoughby), Ohio**

**Bond Offering**—Clerk-Treasurer James T. Smith, Jr., announces that sealed bids will be received until noon (EST) on Dec. 3 for the purchase of \$1,200,000 building bonds dated Nov. 1, 1959. Due semi-annually on May 1 and Nov. 1 from 1961 to 1975 inclusive. Principal and interest (M-N) payable at the Cleveland Trust Co., in Willoughby. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

**OKLAHOMA**

**Duncan, Okla.**

**Bond Offering**—Sealed bids will be received on Dec. 1 for the purchase of \$500,000 water works improvement bonds.

**Jackson County Indep. School Dist. No. 18 (P. O. Altus), Okla.**

**Bond Sale**—An issue of \$292,000 building bonds was sold to Shoemaker & Co., Inc.

**Osaage County Indep. Sch. District No. 7 (P. O. Shiatook), Okla.**

**Bond Sale**—An issue of \$60,000 building bonds was sold to the First National Bank & Trust Co., of Oklahoma City.

**OREGON**

**Curry County Union High School District No. 1 (P. O. Gold Beach), Oregon**

**Bond Sale**—The \$52,000 general obligation school bonds offered Nov. 12—v. 190, p. 1887—were awarded to the First National Bank of Oregon, in Portland.

**Malheur County School District No. 8-C (P. O. Ontario), Oregon**

**Bond Sale**—The \$446,700 general obligation bonds offered Oct. 21—v. 190, p. 1571—were awarded to a group composed of Blyth & Co., Inc., Kalman & Co., Inc., and the United States National Bank, of Portland, at a price of par, a net interest cost of about 4.12%, as follows:

\$140,700 4½s. Due on Jan. 1 from 1961 to 1969 inclusive. 306,000 4s. Due on Jan. 1 from 1970 to 1980 inclusive.

**Port of Portland (P. O. Box 4089, Portland), Oregon**

**Bond Offering**—John J. Winn, Jr., General Manager, will receive sealed bids until 10 a.m. (PST) on Dec. 14 for the purchase of \$2,000,000 4% dry dock bonds, as follows:

\$500,000 Series A bonds. Due on July 1 from 1960 to 1979 inclusive.

1,500,000 Series B bonds. Due on July 1 from 1960 to 1979 inclusive.

Dated July 1, 1959. Principal and interest (J-J) payable at the office of the fiscal agency of the Port in Portland or New York City. Legality approved by Storey, Thorndike, Palmer & Dodge, of Boston.

**Seal Rock Water District, Oregon**

**Bond Offering**—Troy Solomon, District Secretary, will receive sealed bids until 7 p.m. (PST) on Nov. 24 for the purchase of \$158,000 general obligation water bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1964 to 1990 inclusive. Principal and interest (J-J) payable at the National Security Bank of Toledo. Legality approved by

Shuler, Sayre, of Portland.

**Blair County, Pa.**

**Bond Offering**—Sealed bids will be received until noon (EST) on Dec. 2 for the purchase of \$1,200,000 building bonds dated Nov. 1, 1959. Due semi-annually on May 1 and Nov. 1 from 1961 to 1975 inclusive. Principal and interest (M-N) payable at the Cleveland Trust Co., in Willoughby. Legality approved by Squire, Sanders & Dempsey, of Cleveland.

Others in the account: Geo. B. Gibbons & Co., Inc., First of Michigan Corporation, B. J. Van Ingen & Co., Chas. E. Weigold & Co., and Adams, McEntee & Co., Inc.

City National Bank & Trust Co., of Kansas City, Mercantile-Safe Deposit & Trust Co., of Baltimore, Boland, Saffin & Co., National Bank of Commerce, Seattle, Industrial National Bank, of Providence, Laird, Bissell & Meeds, Granbery, Marache & Co., Rodman & Renshaw, Singer, Deane & Scribner, Tilney & Co., First Cleveland Corp., Frantz, Hutchinson & Co.

Newhard, Cook & Co., Johnston, Lemon & Co., Baker, Weeks & Co., Shelby Cullom Davis & Co., Byrd Brothers, McKunkin, Patton & Co., Cunningham, Schmertz & Co., William R. Staats & Co., H. V. Sattley & Co., Arthur L. Wright & Co., Chester Harris & Co., and Stranahan Harris & Co.

Other members of the Lehman Brothers group are: Phelps, Fenn & Co., Glore, Forgan & Co., First National Bank of Oregon, Portland, Paine, Webber, Jackson & Cutts, Boatmen's National Bank of St. Louis, Ira Haupt & Co., Hirsch & Co., Wm. E. Pollock & Co., Inc., E. F. Hutton & Co., Eldredge & Co., Inc., National State Bank, of Newark, Stroud & Co., Inc., Tucker, Anthony & R. L. Day.

A. M. Kidder & Co., Inc., J. A. Hogle & Co., Trust Company of Georgia, Atlanta, James A. Andrews & Co., Inc., Rand & Co., Tripp & Co., Inc., National City Bank, of Cleveland, Illinois Company, J. Barth & Co., Newburger, Loeb & Co., Schaffer, Necker & Co., F. W. Craigie & Co., Stern Brothers & Co., Van Alstyne, Noel & Co., Stern, Lauer & Co., Baker, Watts & Co., Fabricand & Co.,

John Small & Co., Sutro Bros. & Co.

Robert W. Baird & Co., Inc., Burns, Corbett & Pickard, Fox, Reusch & Co., Inc., Robert Garrett & Sons, Wallace, Geruldsen & Co., McDonald-Moore & Co., Milwaukee Company, D. A. Pincus & Co., Rambo, Close & Kerner, Inc., Starkweather & Co., Stix & Co., Auchincloss, Parker & Redpath, Lyons & Shafto, Inc.

Cruttenden, Podesta & Co., Wm. J. Mericka & Co., Dolphin & Co., Emanuel, Deetjen & Co., Magnus & Co., Rippel & Co., Stein Bros. & Co., Boyce, Watling, Lerchen & Co., MacBride, Miller & Co., Walter, Woody & Heimerdinger, and Dreyfus & Co.

Niagara County Water District (P. O. Lockport), N. Y.

Bond Sale—The \$5,100,000 water bonds offered Nov. 19—v. 190, p. 2090—were awarded to a syndicate headed by Halsey, Stuart & Co., Inc., as 3.30s, at a price of 100.17, a basis of about 3.29%.

Others in the account: Glore, Forgan & Co., Philadelphia National Bank, Philadelphia, Fidelity Union Trust Co., Newark, C. F. Childs & Co., Dreyfus & Co., Arthurs, Lestrangle & Co., Thomas & Co., A. Webster Dougherty & Co., William Blair & Co.

Butcher & Sherrerd, DeHaven & Townsend, Crouter & Bodine, Doolittle & Co., Rodman & Renshaw, Yarnall, Biddle & Co., John J. DeGolyer & Co., Inc., George P. Fogg & Co., Kay, Richards & Co., F. Brittain Kennedy & Co., Loker, Sparrow & Co., S. D. Lunt & Co., and J. S. Steele & Co.

Oyster Bay and North Hempstead Union Free School District No. 15 (P. O. Jericho), N. Y.

Bond Sale—The \$1,288,000 school building bonds offered Nov. 19—v. 190, p. 2090—were awarded to a group headed by Halsey, Stuart & Co., Inc., as 4.10s, at a price of 100.19, a basis of about 4.08%.

Others in the account: Geo. B. Gibbons & Co., Inc., W. H. Morton & Co., First of Michigan Corporation, Chas. E. Weigold & Co., and Adams, McEntee & Co.

Poughkeepsie, N. Y.



Shuler, Sayre, Winfree & Rankin, of Portland.

PENNSYLVANIA

**Blair County (P. O. Holidaysburg), Pa.**

**Bond Offering**—Carl D. Butler, County Controller, will receive sealed bids until 10 a.m. (EST) on Dec. 2 for the purchase of \$550,000 general obligation bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1979 inclusive. Callable as of Dec. 1, 1969. Principal and interest (J-D) payable at the County Controller's office. Legality approved by Burgwin, Ruffin, Perry & Pohl, of Pittsburgh.

**Delaware County (P. O. Media), Pennsylvania**

**Bond Sale**—The \$1,000,000 general obligation bonds offered Nov. 17—v. 190, p. 1987—were awarded to a group composed of Kidder, Peabody & Co., the Philadelphia National Bank, in Philadelphia, and Harrison & Co., at a price of 100.001, a net interest cost of about 3.22%, as follows:

\$230,000 4s. Due on Oct. 1 from 1960 to 1966 inclusive.  
240,000 3s. Due on Oct. 1 from 1967 to 1972 inclusive.  
240,000 3½s. Due on Oct. 1 from 1973 to 1978 inclusive.  
240,000 3¾s. Due on Oct. 1 from 1979 to 1984 inclusive.

**Marple-Newtown Joint School Authority (P. O. 120 South Media Line Road, Newtown Square), Pa.**

**Bond Offering**—Robt. C. Goodman, Secretary, will receive sealed bids until 8 p.m. (EST) on Dec. 3 for the purchase of \$2,110,000 school revenue bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1961 to 1985 inclusive, and on Jan. 1, 1995. Interest J-D. Legality approved by Townsend, Elliott & Munson, of Philadelphia.

**Philadelphia, Pa.**

**Bond Sale**—The \$24,780,000 general obligation bonds offered Nov. 19—v. 190, p. 1888—were awarded to a syndicate headed by Drexel & Co., Philadelphia, and Chase Manhattan Bank of New York City, at a price of 100.055, a net interest cost of about 3.70%, as follows:

\$14,868,000 4½s. Due on July 1 from 1961 to 1978 inclusive.  
826,000 4¼s. Due on July 1, 1979.  
7,434,000 3¾s. Due on July 1 from 1980 to 1988 inclusive.  
1,652,000 1s. Due on July 1, 1989 and 1990.

Other members of the syndicate: Chemical Bank New York Trust Co., and Morgan Guaranty Trust Co., both of New York; First Boston Corp.; Eastman Dillon, Union Securities & Co.; Kuhn, Loeb & Co.; White, Weld & Co.; Carl M. Loeb, Rhoades & Co.; Ladenburg, Thalmann & Co.; Wertheim & Co.; W. H. Morton & Co., Inc.; Lee Higginson Corp.; Seattle-First National Bank, of Seattle; Hemphill, Noyes & Co.; A. C. Allyn & Co., Inc.; Dominick & Dominick; Marine Trust Company of Western New York, Buffalo; F. S. Moseley & Co.

Schoellkopf, Hutton & Pomeroy, Inc.; A. G. Becker & Co., Inc.; W. E. Hutton & Co.; Ira Haupt & Co.; Baxter & Co.; Shearson, Hammill & Co.; Reynolds & Co.; Spencer Trask & Co.; R. S. Dickson & Co.; Auchincloss, Parker & Redpath; Fitzpatrick, Sullivan & Co., Inc.; J. A. Hoyle & Co.; Coffin & B. r., Inc.; Trust Company of Georgia, Atlanta; Ernst & Co.; R. H. Moulton & Co.; A. M. Kidder & Co., Inc.; Geo. B. Gibbons & Co., Inc.; James A. Andrews & Co., Inc.; Rand & Co.; Wood, Gundy & Co.; Yarnall, P. & Co.; Schaffer, Necker & Co.; Barth & Co.; Tucker, A. & Co.; R. L. Day; Arthur, S. & Co.; Hall, Co.; Hall, Co.; Sulz, Co.; Kirkland & Co.; A. & Co.; Douglas & Co.; The Co.; Raffensberger, I.

Schwabacher & Co.; Tripp & Co., Inc.; Dempsey-Tegeler & Co.; Folger, Nolan, Fleming-W. B. Hibbs & Co., Inc.; Harkness & Hill, Inc.; Goodbody & Co.; A. G. Edwards & Sons; Suplee, Yeatman, Mooley Co., Inc.; Federation Bank & Trust Co., of New York; Johnston, Lemon & Co.; C. F. Childs & Co.; Robinson-Humphrey Co., Inc.; John Small & Co., Inc.; Burns, Corbett & Pickard, Inc.; Rodman & Renshaw; Chaplin, McGuinness & Co.; McJunkin, Patton & Co.; Robert W. Baird & Co., Inc.; Malon S. Andrus, Inc.; Blewer, Glynn & Co.; Glickenhaus & Lembo; Barret, Fitch, North & Co.; Kenower, MacArthur & Co.; Kay, Richards & Co.; Newburger & Co.; National City Bank, of Cleveland; Dreyfus & Co.; Granbery, Marache & Co.; J. C. Wheat & Co.; Dittmar & Co., Inc.; Underwood, Neuhaus & Co., Inc.

Eddleman, Pollok & Fosdick, Inc.; Irving J. Rice & Co.; Ryan, Sutherland & Co.; Peoples National Bank of Charlottesville; Royle, Winston & Co.; Lee W. Carroll & Co.; Townsend, Dabney & Tyson; H. J. Steele & Co.; Piper, Jaffray & Hopwood; Robert L. Whittaker & Co.; Sutro Bros. & Co.; Boenning & Co.; Merrill, Turben & Co., Inc.; Harold E. Wood & Co.; Ripple & Co.; Shaughnessy & Co., Inc.; Einhorn & Co.; Mead, Miller & Co.; Wright, Wood & Co.; Cooley & Co.; Rotan, Mesle & Co., and Milburn, Cochran & Co.

**Snyder Township (P. O. Nealmont, R. D. No. 4, Tyrone), Pa.**

**Bond Offering**—W. F. Hiller, Secretary of the Board of Township Commissioners, will receive sealed bids until 7:30 p.m. (EST) on Dec. 7 for the purchase of \$37,000 general obligation bonds. Dated Nov. 1, 1959. Due on Nov. 1 from 1960 to 1974 inclusive. Legality approved by Burgwin, Ruffin, Perry & Pohl, of Pittsburgh.

PUERTO RICO

**Puerto Rico (Commonwealth of)**

**Bond Offering**—Bids will be received until Dec. 8 for the purchase of \$20,000,000 public improvement bonds. Due in 1 to 20 years.

RHODE ISLAND

**Pawtucket, R. I.**

**Note Sale**—An issue of \$750,000 temporary loan notes was sold, as follows:

\$500,000 notes to the First National Bank of Boston, for \$250,000 at 2.75% and \$250,000 at 2.85%.

250,000 notes to the Rhode Island Hospital Trust Co., of Providence, at 2.92%.

SOUTH CAROLINA

**South Carolina (State of)**

**Bond Sale**—The \$10,000,000 school bonds offered Nov. 17—v. 190, p. 1888—were awarded to a syndicate headed by the Chase Manhattan Bank and the Bankers Trust Co., of New York City, as 3¼s, at a price of 100.10, a basis of about 3.23%.

**Spartanburg County (P. O. Spartanburg), S. C.**

**Bond Offering**—R. H. Ashmore, Clerk of County Board, will receive sealed bids until 11 a.m. (EST) on Dec. 1 for the purchase of \$560,000 county library bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1979 inclusive. Principal and interest (J-D) payable at the Commercial National Bank, of Spartanburg, or at the option of the holder, at The Hanover Bank, of New York City. Legality approved by Reed, Hoyt, Washburn & McCarthy, of New York City.

SOUTH DAKOTA

**Board of Trustees of South Dakota (P. O. Pierre), S. Dak.**

**Bond Offering**—\$1,070,000 of general obligation bonds were sold to

the Federal Housing and Home Finance Agency, at a price of par, as follows:

\$790,000 University of South Dakota, at Vermillion, bonds, as 3s.

280,000 Northern State Teachers College, located at Aberdeen, bonds, as 2½s.

**McLaughlin, S. Dak.**

**Bond Sale**—The \$135,000 general obligation waterworks and sewer bonds offered Nov. 3—v. 190, p. 1888—were awarded to the First State Bank, of McLaughlin, as 4.60s, at a price of par.

**Midwest Baptist Education Society (P. O. Sioux Falls), S. Dak.**

**Bond Sale**—The \$150,000 Sioux Falls College non-tax exempt dormitory revenue bonds offered Nov. 13—v. 190, p. 1888—were sold to the Federal Housing and Home Finance Agency, as 3s, at a price of par.

TENNESSEE

**Bedford County (P. O. Shelbyville), Tenn.**

**Bond Sale**—An issue of \$85,000 hospital bonds was sold to First American Bank of Nashville. Due from 1960 to 1971 inclusive.

**Gallinburg, Tenn.**

**Bond Offering**—W. W. Mynatt, City Recorder, will receive sealed bids until 11 a.m. (CST) on Dec. 8 for the purchase of \$220,000 general improvement bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1962 to 1978 inclusive. Principal and interest (J-D) payable at the Chemical Bank New York Trust Co., New York City, or at the Hamilton National Bank, Knoxville. Legality approved by Chapman & Cutler, of Chicago.

TEXAS

**Aldine Indep. School District, Texas**

**Bond Sale**—An issue of \$1,000,000 schoolhouse bonds was sold to a group composed of John Nuveen & Co., Moroney, Beissner & Co., Dittmar & Co., Inc., First of Texas Corporation, and Dallas Rupe & Son, at a price of 100.001, a net interest cost of about 4.66%, as follows:

\$35,000 4¾s Due on Dec. 1 from 1960 to 1964 inclusive.  
125,000 5s. Due on Dec. 1 from 1965 to 1972 inclusive.  
250,000 4¾s. Due on Dec. 1 from 1973 to 1985 inclusive.  
590,000 4½s. Due on Dec. 1 from 1986 to 1998 inclusive.

**Brenham, Texas**

**Bond Offering**—Reese B. Lockett, Mayor, will receive sealed bids until 4 p.m. (CST) on Nov. 30 for the purchase of \$600,000 gas system revenue bonds. Dated Dec. 15, 1959. Due on Dec. 15 from 1960 to 1979 inclusive. Callable as of Dec. 15, 1970. Principal and interest (J-D) payable at the Washington County State Bank, of Brenham. Legality approved by Gibson, Spence & Gibson, of Austin.

**Goose Creek Junior College Dist. (P. O. Baytown), Texas**

**Bond Sale**—An issue of \$570,000 school building bonds was sold to Rotan, Mosle & Co., and Fridley & Frederking, jointly. Due on Jan. 1, from 1961 to 1970 inclusive. Legality approved by Chapman & Cutler, of Chicago.

**Lynn County Road District (P. O. Tuhoka), Texas**

**Bond Sale**—An issue of \$190,000 road bonds was sold to the Municipal Securities Co., subject to an election to be held on Dec. 5.

**Richardson Indep. School District, Texas**

**Bond Sale**—The \$500,000 schoolhouse bonds offered Nov. 16—v. 190, p. 1888—were awarded to a group composed of the First National Bank of Dallas, Wood, Fauer & Co., Cooley & Co., J. S. Straus & Co., Barret, Fitch, North & Co., Luce, Thompson & Crowe,

par, a net interest cost of about 4.07%, as follows:

\$90,000 5s. Due on Dec. 1 from 1960 to 1965 inclusive.  
110,000 4¾s. Due on Dec. 1 from 1966 to 1975 inclusive.  
160,000 4s. Due on Dec. 1 from 1976 to 1985 inclusive.  
140,000 3¾s. Due on Dec. 1 from 1986 to 1991 inclusive.

**Roma Independent Sch. Dist. Tex.**

**Bond Sale**—An issue of \$150,000 school bonds was sold to James C. Tucker & Co., as follows:

\$37,000 4½s. Due on Dec. 15 from 1960 to 1969 inclusive.  
113,000 4.60s. Due on Dec. 15 from 1970 to 1985 inclusive.

Dated Sept. 15, 1959. Interest J-D. Legality approved by McCall, Parkhurst, Crowe, McCall & Horton, of Dallas.

**Texarkana Independent Sch. Dist., Texas**

**Bond Sale**—The \$1,100,000 unlimited tax school bonds offered Nov. 17—v. 190, p. 2092—were awarded to a group composed of Rowles, Winston & Co., White, Weld & Co., Shearson, Hammill & Co., Commerce Trust Co., of Kansas City, Hamilton Securities Co., Muir Investment Co., Burns, Corbett & Pickard, Inc., and Good Investment Co., at a price of 100.029, a net interest cost of about 4.14%, as follows:

\$120,000 4½s. Due on Dec. 1 from 1960 to 1978 inclusive.  
145,000 4¾s. Due on Dec. 1 from 1979 to 1986 inclusive.  
835,000 4.10s. Due on Dec. 1 from 1987 to 1992 inclusive.

VERMONT

**Barre, Vt.**

**Bond Offering**—Loretta J. Liberecent, Town Treasurer, will receive sealed bids at the People's National Bank of Barre, until 11:30 a.m. (EST) on Dec. 1 for the purchase of \$55,000 municipal garage bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1970 inclusive. Principal and interest (J-D) payable at The First National Bank of Boston. Legality approved by Storey, Thorndike, Palmer & Dodge, of Boston.

VIRGINIA

**Mt. Jackson, Va.**

**Bond Offering**—J. Gordon Bennett, Secretary of State Commission on Local Debt, will receive sealed bids at Room 222, Finance Building, Capitol Square, Richmond, until noon (EST) on Dec. 2 for the purchase of \$150,000 water and sewer bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1984 inclusive. Principal and interest (J-D) payable at the Peoples Bank, of Mt. Jackson, or at the option of the holder, at the First and Merchants National Bank, in Richmond. Legality approved by Wood, King & Dawson, of New York City.

WASHINGTON

**Grant County, Lower Crab Creek School District No. 160 (P. O. Ephrata), Wash.**

**Bond Offering**—Robert S. O'Brien, County Treasurer, will receive sealed bids until 11 a.m. (PST) on Dec. 4 for the purchase of \$38,000 general obligation bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1961 to 1974 inclusive. Principal and interest (J-D) payable at the County Treasurer's office. Legality approved by Wether, Roberts & Shefelman, of Seattle.

**Tacoma, Wash.**

**Bond Sale**—The \$3,000,000 sewer revenue bonds offered Nov. 16—v. 190, p. 1888—were awarded to a group composed of Glore, Forgan & Co., Bear, Stearns & Co., Johnston, Lemon & Co., Stern, Fauer & Co., Cooley & Co., J. S. Straus & Co., Barret, Fitch, North & Co., Luce, Thompson & Crowe,

Inc., George K. Baum & Co., Zahner & Co., and Townsend, Dabney & Tyson, at a price of 98.05, a net interest cost of about 3.92%, as follows:

\$160,000 5s. Due on Dec. 1 from 1960 to 1962 inclusive.  
390,000 3.40s. Due on Dec. 1 from 1963 to 1968 inclusive.  
315,000 3.60s. Due on Dec. 1 from 1969 to 1972 inclusive.  
375,000 3.10s. Due on Dec. 1 from 1973 to 1976 inclusive.  
445,000 3.80s. Due on Dec. 1 from 1977 to 1980 inclusive.  
1,315,000 3.90s. Due on Dec. 1 from 1981 to 1989 inclusive.

WISCONSIN

**Brown County (P. O. Green Bay), Wisconsin**

**Bond Offering**—John P. Holloway, County Clerk, will receive sealed bids until 2 p.m. (CST) on Dec. 14 for the purchase of \$245,000 corporate purpose bonds. Dated Jan. 1, 1960. Due on Jan. 1 from 1961 to 1970 inclusive. Principal and interest (J-D) payable at the County Treasurer's office. Legality approved by Chapman & Cutler, of Chicago.

WYOMING

**Worland School District, Wyo.**

**Bond Offering**—Ruth Bowar, Clerk of Board of School Trustees, will receive sealed bids until 8 p.m. (PST) on Dec. 14 for the purchase of \$485,000 general obligation building bonds. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1967 inclusive. Principal and interest (J-D) payable at the County Treasurer's office. Legality approved by Tallmadge & Tallmadge, of Denver.

CANADA

ONTARIO

**Metropolitan Toronto, Ontario**

**Debtenture Sale**—An issue of \$24,357,000 debtentures was sold to a syndicate headed by Wood, Gundy & Co., Ltd., as 6s. Dated Nov. 2, 1959. Due on Nov. 2 from 1960 to 1989 inclusive. Interest M-N.

Other members of the syndicate: Dominion Securities Corp., Ltd., A. E. Ames & Co., Ltd., McLeod, Young, Weir & Co., Ltd., Mills, Spence & Co., Ltd., Bell, Gouinlock & Co., Ltd., Royal Securities Corp., Ltd., Nesbitt, Thomson & Co., Ltd., Harris & Partners, Ltd., Gairdner & Co., Ltd., Equitable Securities Canada Ltd., J. L. Graham & Co., Ltd., Burns Bros. & Denton, Ltd., W. C. Pitfield & Co., Ltd., Cochran, Murray & Co., Ltd., Midland Securities Corp., Ltd., James Richardson & Sons, Wills, Bickle & Co., Ltd., Greenfields & Co., Inc., Anderson & Co., Ltd., R. A. Daly & Co., Ltd., Dawson, Hannaford, Ltd., Fry & Co., Ltd., Bankers Bond Corp., Ltd., Deacon Findley Coyne, Ltd., Matthews & Co., Ltd., Ross, Knowles & Co., Ltd., Walwyn, Stodgell & Co., Ltd., Wisner & Co., Ltd., Charles H. Burgess & Co., Bartlett, Cayley & Co., Ltd., Beatty, Webster & Co., Ltd., Fairclough Co., Ltd., J. R. Meggeson & Co., Ltd., Collier, Norris & Quinlan Ltd., Osler, Hammond & Nanton, Ltd., and Flemming & Co.

QUEBEC

**Black Lake School Commission, Quebec**

**Debtenture Sale**—An issue of \$375,000 school debtentures was sold to a group composed of Grenier, Ruel & Co., Inc., La Corporation de Prets de Quebec, J. E. Laflamme, Ltd., Garneau, Boulanger, Ltd., and Oscar Dube & Co., Inc., as 6s, at a price of 95.65. Dated Dec. 1, 1959. Due on Dec. 1 from 1960 to 1969 inclusive. Interest J-D.



## NEW ISSUE

\$24,780,000

## City of Philadelphia, Pennsylvania

## 4½%, 4¼%, 3¾% and 1% Bonds

Dated December 16, 1959

Due July 1, 1961 to 1990, inclusive as shown below

Coupon bonds in the denomination of \$1,000, registerable as to principal only. Principal and semi-annual interest (payable January 1 and July 1, but the first interest payment on July 1, 1960, will be for six and one-half months) will be payable at the office of the City's fiscal agent, The Philadelphia National Bank, Philadelphia, Pennsylvania, Non-callable.

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*Interest exempt, in the opinion of counsel, from Federal Income Taxes under existing law.*

*Principal and interest payable without deduction for any tax or taxes, except gift, succession or inheritance taxes, which the City of Philadelphia may be required to pay thereon or retain therefrom under or pursuant to any present or future law of the Commonwealth of Pennsylvania, all of which taxes, except as above provided, the City of Philadelphia assumes and agrees to pay.*

These Bonds, authorized for municipal improvements as set forth in the enabling ordinance, will, in the opinion of counsel, constitute valid and legally binding general obligations of the City of Philadelphia, Pennsylvania, and the City will be obligated to levy ad valorem taxes upon the taxable property—including real property—within the said City, without limitation as to rate or amount, sufficient to pay the principal of said Bonds when due and the interest thereon.

*We offer these bonds, if, as and when issued and delivered to us, and subject to an unqualified approving joint legal opinion by our bond counsel, Messrs. Townsend, Elliott & Munson and Messrs. Dilworth, Paxson, Kalish, Kohn & Dilks, Philadelphia, Pa.*

Amount	Interest Rate	Due	Yield	Amount	Interest Rate	Due	Yield	Amount	Interest Rate	Due	Yield or Price
\$826,000	4½%	1961	2.90%	\$826,000	4½%	1971	3.50%	\$826,000	3¾%	1981	3.70%
826,000	4½	1962	3.00	826,000	4½	1972	3.55	826,000	3¾	1982	100
826,000	4½	1963	3.10	826,000	4½	1973	3.55	826,000	3¾	1983	100
826,000	4½	1964	3.20	826,000	4½	1974	3.60	826,000	3¾	1984	100
826,000	4½	1965	3.25	826,000	4½	1975	3.60	826,000	3¾	1985	100
826,000	4½	1966	3.30	826,000	4½	1976	3.65	826,000	3¾	1986	3.80
826,000	4½	1967	3.35	826,000	4½	1977	3.65	826,000	3¾	1987	3.80
826,000	4½	1968	3.40	826,000	4½	1978	3.70	826,000	3¾	1988	3.80
826,000	4½	1969	3.45	826,000	4¼	1979	3.70	826,000	1	1989	4.25
826,000	4½	1970	3.50	826,000	3¾	1980	3.70	826,000	1	1990	4.25

(accrued interest to be added)

*It is expected that definitive bonds, as described above, will be available for delivery on or about December 16, 1959.*

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November 23, 1959.



# The COMMERCIAL and FINANCIAL CHRONICLE

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DEC 2 1959

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In 2 Sections — Section 1

## Editorial AS WE SEE IT

The Director of the Budget has let it be known that hope has been abandoned for a balanced budget for the fiscal year ending next June 30. For this disappointment the steel strike is held responsible. Loss of revenue by reason of the decline in business activity and profits during fiscal 1960 resulting from the prolonged stoppage in the steel industry is said to be potentially large enough to make the difference between a balance and a deficit of around a half billion dollars or more. A balanced budget is certainly most desirable, the more so since very substantial deficits have been all too common in postwar years and since the fiscal year ended with June of this year showed an unusually large one. But some of the facts that the Director of the Budget now reveals are more disturbing than a failure of receipts to cover outlays this or next year.

Apparently, despite all the talk about paring expenditures and all the work that is said to have been done of late, next year's (fiscal 1961) budgeted expenditures are destined to be at a peace time high. So much has been said by so many people about balanced budgets in recent years that there is danger that the unthinking will grow to assume, if they have not already begun to assume, that once the budget is balanced or is showing a small surplus all is well with our fiscal situation. Nothing, of course, could be farther from the truth. It is not enough to cover expenditures with receipts—and would not be even if expenditures actually made currently and currently recorded were the whole of the outlay story, which they are not.

What is needed and what we must have if we are to attain a really sound fiscal position is a budget pared of every penny of needless expense and covered by revenues which are large enough to provide a substantial surplus to reduce the staggering debt under which we now must live or do live. The real cause for worry is not where funds are coming from to cover extravagant expenditures, but how and when the total of government outlays are to be pared to the bone (Continued on page 23)

## Facing the Discipline of The Balance of Payments

By Dr. Roy L. Reiersen\*, Vice-President and Chief Economist, Bankers Trust Co., New York City

Banker proposes completing the 1933-34 departure from the gold standard and using gold now backing notes and deposits for full reserves behind our foreign short-term liabilities. States this would be neither inflationary nor deflationary and would relieve pressure on the dollar emanating from balance of payments deficit. Turning from gold technicalities, Dr. Reiersen urges we deal with root causes for which he diagnoses and prescribes solutions involving business, labor and bipartisan Congressional action.

With increasing frequency, an unfamiliar term is appearing in the business news and in economic discussions—The United States balance of international payments. For the first time since our emergence as the leading industrial and financial power in the world, this country faces a troublesome balance of payments problem; imports are on the rise, American goods are encountering ever stiffer competition abroad, our gold reserve is declining, and the dollar has repeatedly been described as "weak" in foreign exchange markets.



Roy L. Reiersen

Some observers are viewing this development with alarm; they hold that the dollar is nearing a crisis and that devaluation is imminent. Others hold a diametrically opposite point of view, namely, that the strain on our balance of payments is a passing problem which will correct itself soon, perhaps with a matter of months.

Actually, both these extreme positions have no

validity in fact. The United States Government, under the administration of both political parties, has expressed its determination to hold the gold price at \$35 per ounce; the corollary is that gold would be made available to foreign central banks. This determination is bolstered by our enormous gold stock, which is more than adequate to meet all possible withdrawals of foreign funds. There is no present "dollar crisis" and none is in prospect. It can be said with assurance that, for the present and as far ahead as can be predicted, gold will remain available to foreign central banks under the terms and conditions currently in effect, and that there is no likelihood that the dollar price of gold will be altered.

However, even though no crisis is at hand, the balance of payments problem is indeed too serious to be ignored any longer. Contrary to popular impression, our adverse balance of payments is not a recent development. Not only has it been with us for most of the decade, but the size of the deficit has increased sharply during the past two years, and continuation of recent trends would indeed have disturbing implications for the dollar as well as for our entire economic leadership in world affairs over the longer run. It is becoming increasingly clear, therefore, that forthright and energetic action is now required on several fronts—foreign trade and investment policies, wages and prices, the budget, credit policy, and debt management—in order to reduce the deficit in our international accounts and to maintain confidence in the dollar.

### The Gold Reserve

It should be emphasized at the outset that the recurrent weakness of the dollar in foreign exchange has not shaken the dollar's position as a leading currency in the world economy. As foreign currencies have gained in strength in recent years, the exalted status enjoyed (Continued on page 27)

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# The Security I Like Best ...

A continuous forum in which, each week, a different group of experts in the investment and advisory field from all sections of the country participate and give their reasons for favoring a particular security.

MURRAY L. SILBERSTEIN  
Burnham and Company, New York City  
Members New York Stock Exchange  
and American Stock Exchange  
Heli-Coil Corporation

The striking changes in metal technology since World War II have spawned a whole new group of growth companies. Among those that have capitalized on the increasing demand for light weight metals and plastics is the Heli-Coil Corporation. Heli-Coil has unusual attraction for the investor because:



Murray L. Silberstein

(1) At the end of fiscal 1960, its per share earnings will have almost doubled each year for four years.

(2) Its after-tax margins are now running about 19% and are still improving.

(3) It has weathered some difficult technical and financial problems during its 11 years of existence, but is now generating sufficient cash to continue its expansion program without equity financing.

(4) Its product has a wide range of uses ranging from automobiles and missiles to women's shoes, and its dependence on any one is slight.

(5) Its degree of market penetration and saturation is still very low.

(6) Its return on invested capital and on common equity is well above the average for American industry. For fiscal 1959, return on invested capital was about 14%, on common equity 21%. For fiscal 1960, the percentages will be substantially higher, since earnings are running almost double last year with no increase in the total amount of debt or common stock outstanding.

The company was founded in 1949, and operated as a privately owned organization until 1956, when it became a subsidiary of Topp Industries. In October, 1958, Topp spun it off and it assumed its present form. Sales, in the first year were \$250,000; for fiscal 1960, they are estimated at \$4.5 million. Earnings during the same period have risen from nothing to an estimated \$800,000 for fiscal 1960. Per share earnings in 1956-1957 (combined 16 mos.) were \$0.46; in fiscal 1958 \$1.25; in fiscal 1959 \$2.21; and for fiscal 1960, they are estimated at about \$3.75, for the year ending April 30, 1960.

That the firm was able to weather the early years is a tribute to the perseverance and ingenuity of the management. The first Heli-Coil inserts were made by hand resulting in high labor costs and low margins. The quality of the steel purchased could not be adequately checked. The manufacturing processes themselves were not accurate. And, finally, the market for the inserts had not yet been developed.

Heli-Coil's product is unique; a precision formed, diamond shaped, stainless steel wire that looks and feels like a spring, and is used to line tapped or threaded holes prior to the insertion of screws or bolts. This insert adds a strength, at the point of assembly, of about 2½ times the original

material. Because of this characteristic, its use can, therefore, serve to cut the required number of bolts or screws in half, to cut their size, or permit the introduction of lighter weight materials.

In an economy that is turning increasingly to aluminum, magnesium, and to plastics, the uses for Heli-Coil inserts are multiplying.

In the automotive field, for example, Ford is using Heli-Coil inserts on an aluminum transmission housing. General Motors has settled on one application for the Corvair engine. Volkswagen, Renault, and Fiat (to mention merely a few of the European makers) are buying inserts from Heli-Coil's European licensees. If the parent company were to achieve as high a degree of penetration in the automotive field as its foreign licensees, its sales would be increased substantially.

Manufacturers of outboard engines, earth moving equipment, farm machinery, and commercial aircraft, as well as missile manufacturers are also finding it advantageous to use Heli-Coil inserts. Their use eliminates the threat of rust, since they are made of stainless steel, and if they are used, neither constant vibration, nor violent temperature changes, nor continuous assembly and disassembly can strip their threads.

While there are other products on the market that have similar uses, there are none that are either identical or closely comparable. This close-to-exclusive position is maintained and strengthened in three ways.

(1) The company has about 50 patents with an average life of about seven years.

(2) Engineering standards have been issued on Heli-Coil products by a large number of outstanding companies, including Bell Laboratories, Bendix Aviation, General Motors, Ford, Westinghouse, Lockheed, Boeing, Chicago Pneumatic Tool, Sperry Rand, Pitney-Bowes, IBM, and AVCO. In addition, military standard numbers have been issued on Heli-Coil products by all branches of the armed forces. When such specifications and standards are in force, it should be evident that it is virtually impossible for competition to arise.

(3) The company has developed very advanced machinery for making its products, and for inserting them on an assembly line basis. In five years, three generations of machines have been obsoleted. During that time, the company has become accustomed to working to tolerances of 2/10,000ths of an inch on standard items, while on specials, it has worked to 1/10,000,000ths of an inch. Were another company to attempt to duplicate the Heli-Coil insert, it is our belief that it would require several years merely to catch up on the engineering.

To ensure a flow of new products, management is spending about 3% of sales annually on research and development. Out of this program have already come some exciting innovations including 1) a screw lock insert which is designed to hold a screw or bolt firmly in place without the use of a lock nut or washer. For missiles and aircraft the savings in weight offered by the elimination of the nut and washer are very important; for miniature electronic assemblies it makes

### This Week's Forum Participants and Their Selections

Heli-Coil Corp.—Murray L. Silberstein, of Burnham & Co., New York City. (Page 2)

Electronics Capital Corp. — Wm. H. Tegtmeier, President, Wm. H. Tegtmeier & Co., Chicago, Illinois. (Page 43)

possible total redesign. 2) Cast-in inserts which offer the advantage of stainless steel threads cast into place in hard-to-tap metals such as titanium and inconel X. 3) Thread repair kits (for dealers and home owners) for outboard motors, lawn mowers, automobiles, etc.

### Market Breakdown

Sales currently break down into three major areas: 1) New equipment. 2) Salvage. Until recently, if the tapped holes on an assembly line product were rejected, it was cheaper to discard the product than to repair the holes. With Heli-Coil inserts costing a few pennies each, this problem is avoided. 3) Maintenance and repair. Past alternatives were to weld up, plug up or retap worn holes or threads. With Heli-Coil inserts, it is now possible to do repairs on stripped threads very cheaply.

In terms of end use, the company's sales breakdown is somewhat as follows:

Commercial & military aircraft, missiles & space vehicles	40%
Motor vehicles, including trucks, autos, roadbuilding equipment	20
Engines	8
Electronics	6
All other	24

### Profit Margins

While sales have risen steadily, the increase in after tax margins has been startling. In 1955, after tax margins were 4.2%. By 1958, this had risen to 7.9%, and by the first quarter of fiscal 1960, they were approximately 19%. These increases occurred in spite of the fact that prices have been cut three times in five years. The improvement can be attributed to: 1) Increasing use of automatic machinery. In three years, while sales were rising from \$2.4 million to \$3.5 million, the labor force has been reduced from 360 to 250 employees. 2) Installation of IBM data processing equipment to control inventory and production of the roughly 40,000 different items handled by the company. Since the equipment was installed, basic inventory has been lowered despite rising sales. Present inventory turnover is in excess of four times per year. 3) Increasing sales lead to a disproportionate increase in profits because the basic cost of each Heli-Coil insert is so low.

It is conceivable that after-tax margins could continue to rise but it seems more likely that management will again cut prices to discourage competition and widen its potential markets. If future sales increases are at a faster rate than in the past, cash flow (including depreciation, amortization of patents and earnings) is adequate for the financing of required plant expansion. Therefore, per share earnings can be expected to continue their rapid rise.

The company's current ratio is 3.2:1. In cash and government securities alone, it has over \$1 million. Part of this money has been earmarked for an acquisition which will be announced shortly. The firm to be acquired has sales in excess of \$2 million, and could contribute importantly to future growth. No dilution of current

Continued on page 43

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# Business Outlook for 1960

By O. Glenn Saxon, Professor of Economics, Yale University and  
Special Consultant, Income Foundation Fund

Our encouraging economic future and how it can be sabotaged or saved is the subject dealt with by Professor Saxon. The noted economist criticizes what he considers are our destructive practices and policies that complicate investment decisions and endanger our economy, and prescribes a succinct but easy to follow solution for economic sanity and health. He says, for example, that so long as the threat of inflation continues to hang over our bond markets, the time will not be far off when bonds could only be sold at heavier and heavier discounts from par in addition to high interest rates. The thing to do, the author writes, is to reinstate bonds and similar obligations to their proper and historical financing status by reinstating the gold clause in our money and fixed obligations. Moreover, he adds, it would end inflation and the fear of investment-erosion.

In 1957 the U. S. economy soared to all-time peaks in most all areas of activity. In the second half of the year, however, came the beginning of the third recession since the end of World War II. This one was the deepest of these three postwar recessions, but recovery came faster than in the first two. Industrial production declined 13.7% between (February) 1957 and (April) 1958—the low point of the recession. However, between April, 1958, and June, 1959, industrial production increased 23%, rising to a new all-time level.



Dr. O. Glenn Saxon

In the first half of 1959, 16 out of 27 major categories of industries set new peaks of production. Only three groups failed to show increases over 1957. These were primary metals, coal, and tobacco manufactures. However, national expenditures for new plant and equipment were still lagging substantially below their 1957 levels. In June, 1959, employment was at its all-time peak. In the second quarter of 1959, our Gross National Product rose to an all-time peak of \$485 billion (annual rate), compared to the previous peak of \$457 billion (annual rate) in the fourth quarter of 1958.

Had the current steel strike not developed or had it been settled prior to Oct. 15, our second half-year would have maintained the gains of the first half.

The long-drawn-out strike, however will throw much of the expected production of the fourth quarter of 1959 into 1960.

Before this development, the general consensus among economists already was that 1960 would be a more prosperous year than 1959—with the Gross National Product soaring across the half trillion dollar mark.

The long continuation of the steel strike in 1959 will assure generally higher levels of activities in 1960—(unless the strike continues for a long period in 1960, which does not appear likely)—with the Gross National Product reaching, say \$505 or \$510 billion, while practically all in-

dustries register new peaks of production.

## The Outlook for the Decade, 1960-1969

The three postwar recessions of 1948-49, 1953-54, and 1957-58 were typical business cycles of a free market economy that usually take three to four years to run their courses from boom to recession, to recovery, and back to boom again. The boom or prosperity stage usually lasts from 12 to 18 months.

On this basis, especially in view of the current steel situation, the present boom stage (which began about six months ago) can be expected to continue into 1961, unless industry foolishly over-builds its inventories and increases prices of products unreasonably (during the period of steel shortages). Should this happen, a new (business cycle) recession may begin to operate in late 1960 or early 1961.

However, there are several major economic and political factors which will dominate the coming decade, 1960-69, along with recurring business cycles. These factors deserve analysis and illustrate the types of difficult and vital problems which will confront the nation and the managers of Mutual Funds in their investment decisions.

## Population Growth

In the decade of the 1930's the rate of increase in our population declined year by year. Between 1930 and 1940 the rate of increase averaged less than 0.7% per annum. At that time it was estimated that U. S. population would become static by 1960-65—as had already happened in England and France.

However, due to the enormous increase in marriages during World War II, our birth rate in the United States rose sharply—with a doubling of the rate of increase in population. Between 1931 and 1940 the average annual rate of increase was less than 0.7%. Between 1941 and 1950 the average increased to 1.4%. Between 1951 and 1958 the rate of increase was 1.8%.

This sharp reversal in trend has been a major factor in the post-war expansion of the U. S. economy. In the 1960's it will be an even greater factor.

The children born of the war-time marriages are now coming of age and in the 1960's will be mar-

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# The Pepsi-Cola Company— Sociable and Profitable

By Dr. Ira U. Cobleigh, Enterprise Economist

Some notes on the refreshing rise in earning power displayed by this fast growing soft drink company.

Late Fall may not be the most topical time of year to write about a soft drink company but quite regardless of season, Pepsi-Cola hits the spot and, in recent years, it's been hitting the financial jackpot as well.

The big improvement started in 1950. Then a tired company, with meager earning power, it was rejuvenated and revitalized by the entry of a new management echelon. This effective group gave the company a new effervescence in sales and money making. To illustrate, sales for 1950 were \$40 million; for 1958 they were up a zesty 241%, to \$136.8 million. They'll be around \$150 million this year. To put it another way, in 1950 Pepsi-Cola was outsold five to one in case sales by its renowned competitor, Coca-Cola; in 1958 the margin had been narrowed to two to one. This all took a bit of doing.

First the formula was changed to make the beverage not quite so sweet, and more refreshing. Bottles were newly designed and came in a variety of sizes—now a 26-ounce big economy "Hostess" size, as well as the traditional 12-ounce, the 10-ounce and 6½-ounce bottle sizes. Pepsi-Cola has emphasized larger bottles for the "at home" market, which has accounted for roughly 2/3 of sales; with the smaller sized bottled sold at ballparks, race tracks, beach stands, at pool-side, and in vending machines.

Bottlers are, of course, a vital element in Pepsi-Cola success. Bottlers generally got into a post-war squeeze between rising costs, and the 5c retail price that had become traditional. The upping of this 5c price, begun early in the 1950's, met with some resistance, but now higher retail prices are taken for granted, sales are rising steadily, and bottlers are happy and their numbers are growing.

Pepsi-Cola manufactures and sells its own syrup concentrates to over 825 franchised bottlers throughout the world, including over 225 in 82 foreign countries.

Pepsi-Cola also sells through 20 company-owned bottling plants in the United States and 17 abroad. The main plant at Long Island City not only manufactures concentrate but includes a bottling facility and a king-size refinery which sells 40% of its sugar product to bottlers within an economic geographic area, and the balance to other industrial users.

Soft drinks live or die by the effectiveness of their advertising programs. Pepsi-Cola is not one to spare the money when it comes to this advertising pitch. It allocates roughly 20% of sales for advertising and promotion and will lay out around \$30 million this year for these purposes. The accent has changed from the economy appeal ("12 full ounces, that's a lot") to a more sophisticated and subtle approach. Now it's "Be Sociable." Pepsi-Cola is offered as one of the elements of gracious, charming and smart living. There must be plenty of hidden persuasion to this line of suggestion as sales increased 17% in the first half of this year.

One of the elements affecting all soft-drink companies is the weather. A hot summer is the thing, and 1959 produced that, particularly in August and September. But Pepsi-Cola is not relying on favorable North American climate alone. It is spreading its concentrate, its bottling and its selling widely in those countries that have summer while we're having winter—South Africa, Ghana, Nigeria, Brazil, Argentina, etc. In fact, by next year, close to 50% of sales will be from foreign operations. There are 104 bottling plants in Canada alone.

Any consideration of Pepsi-Cola common, as an equity with growth characteristics, must take into account the basic trends in the industry. Last year American consumption of carbonated beverages worked out to 193½ bottles per capita. This is up from 158 in 1950; and the figure should be about 197 for 1959, and 240 by 1965. All this is based on the rising number of teen-agers (avid consumers of soft drinks), heavy promotion and advertising in the industry, and rising per capita income.

Pepsi-Cola, in capitalizing on this major industrial uptrend is not only aggressively selling its traditional home market but is

stepping up sales in schools, restaurants, vending machines, and places of entertainment. It has also introduced some new lines—soft drinks led by Teem, a lemon-lime flavor.

The dual senior management provided by Mr. Herbert L. Barnett, President, and Mr. Alfred N. Steele, Chairman, which had shepherded the corporation's spectacular progress since 1950, was terminated by the death of Mr. Steele last May; and the office of Chairman discontinued. The achievements of this team were remarkable. A higher sales total with each passing year, a rapid expansion of bottling companies under the Pepsi-Cola franchise, the entry of Pepsi-Cola, and steadily expanded sales in many foreign lands, a dramatic rise in vending machine sales, and most impressive of all, a flat 800% increase in net income from 1950 to 1958. This is the point at which perceptive investors prick up their ears. They like, too, to note that Pepsi-Cola increased its dividend five times in the same period.

Capitalization consists of \$26,968,541 in long-term debt and 6,354,915 common shares listed on the NYSE. The present dividend is \$1.20 per share which, at current market price of 35 affords a yield of 3.44%. If this seems a bit on the meager side it should be borne in mind that rising earnings may well lead to a dividend increase very shortly. There is no tradition in the soft drink industry calling for a heavy plow-back in earnings. Most companies in this field distribute around 70% of net in cash. Since 1952 Pepsi-Cola has averaged a payout of about 60%. Per share net last year was \$1.88, with unremitting profits from its foreign wholly-owned subsidiaries excluded. These would have added 17c a share. This year we would expect reported net in the order of \$2.15 with 30c in the foreign accounts.

If there is some reluctance to consider Pepsi-Cola common now at round its all-time high, this should be partially overcome by the expectation that the stock will show \$2.50 next year. On that basis the stock today sells at 14 times earnings.

Another thing to note about this equity is the defensive qualities it provides. In the recession of 1958, Pepsi actually increased its sales by \$11 million and its net per share by 34c over 1957. With our below-twenty population expected to double in the next 20 years, millions of new Pepsi fans are lining up to "Be Sociable," or whatever the motivation may be when your correspondent is hobbling down to the post office to pick up his social security check.

Pepsi-Cola has come a long way since the rugged proxy fight back some 22 years ago, for control of Loft Candy Co. which then owned the property. The tail has wagged the dog since. Not that people have stopped eating candy but they've sure been guzzling Pepsi. Caps off to Pepsi-Cola, the stock with the built-in effervescence, sparkling earnings and an ascending dividend trend.

## Opens Florida Branch

LAKE WORTH, Fla.—Marshall Company of New York City has opened a branch office at 327 North C Street.

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(Special to THE FINANCIAL CHRONICLE)  
HOLLYWOOD, Calif.—Mergers, Inc. has been formed with offices at 6777 Hollywood Boulevard to engage in a securities business. Officers are John S. Hill, President and Treasurer; Eugene T. Albright, Vice-President; and E. M. Godsey, Secretary.

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# The State of TRADE and INDUSTRY

Steel Production  
Electric Output  
Carloadings  
Retail Trade  
Food Price Index  
Auto Production  
Business Failures  
Commodity Price Index

The Federal Reserve Board has issued the following summary of national business and financial conditions for November:

Industrial activity declined only slightly in October when the steel strike extended into its fourth month, as metal consuming industries continued to draw on inventories and imports of steel. Reductions in activity spread further in early November and while reactivation of the idle mills began on November 7, recovery in output and employment in related industries will be limited until steel supplies are available in volume. Retail sales in October recovered to the July peak while the number of housing units started, dropped. The money supply estimate for October was somewhat lower than for September. Prices of basic industrial materials have continued to increase.

## Industrial Production

Preliminary estimates of industrial production in October show a decline to 148% of the 1947-49 average, one point below the revised September figure and seven points below the peak in June. Revision of one point in the September index, up to the August level reflected a revision in output of nondurable goods to a new high. In October, slight declines were indicated in both durable and nondurable goods manufacturing.

Steel mill operations in October remained at 13% of capacity but with the reopening of steel mills, ingot output rose to 46% in the second week of November. Activity in the machinery industries declined only a little from the September record level as output of most producers' durable equipment was maintained; steel shortages curtailed output of some metal consuming industries such as farm equipment, structural metal products, and major consumer appliances. Auto assemblies rose more than seasonally from September but output was limited by steel shortages in late October and was severely curtailed in early November.

Production of textile and rubber products declined somewhat further in October and output of most other nondurable goods changed little at advanced levels. Minerals production remained at reduced levels as work stoppages continued to limit coal output and iron and copper ore mining.

## Employment

Seasonally adjusted employment in nonfarm establishments declined 163,000 in October to 52.0 million, reflecting mainly decreases in the metal and metal fabricating industries. Employment also declined in the construction and service industries but increased in trade and State and local government. The number of persons unemployed, at 3.3 million in October, differed little from September but since it usually declines, the seasonally adjusted rate rose from 5.6 to 6.0% of the civilian labor force.

## Distribution

Seasonally adjusted retail sales rose 3% in October, to the peak of July, reflecting a sharp expansion in auto sales after introduction of the new models. With auto assemblies curtailed in late October by steel shortages, dealer stocks declined contra-seasonally. Stocks of other durable goods continued generally ample.


## Commodity Prices

In mid-November, the level of wholesale commodity prices was unchanged from a month earlier, and also unchanged from a year earlier. Prices of such basic industrial materials as steel scrap, copper, zinc, and rubber rose further in late October and early November, but prices of most fabricated materials and finished products were stable. Meanwhile, prices of farm products and foods continued to decline, reflecting mainly further decreases in meats, and averaged 5% below a year ago. With market supplies increasing more than consumer demands, livestock and meat prices have declined 10 to 15% over the year.

## Bank Credit and Reserves

Total commercial bank credit increased in October as loans continued to expand and holdings of U. S. Government securities also rose. The seasonally adjusted active money supply declined somewhat further but at the end of October was about 1½% larger than a year earlier.

Member bank borrowings from the Federal Reserve averaged \$835 million and excess reserves \$405 million in the four weeks ending Nov. 11. Required reserves increased from mid-October to mid-November. Reserves were sup-



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plied mainly by an increase in System holdings of Government securities and gold stock.

#### Security Markets

Yields on U. S. Treasury securities, which had declined from mid-September highs, have increased somewhat since the third week in October. Yields on State and local government bonds have declined further while those on corporate bonds have been relatively stable. Common stock prices have shown little net change since mid-October.

In the third week of October the Treasury sold for cash \$2 billion of June tax anticipation bills. In early November, it offered a new 4 3/4% certificate and a four-year, 4 1/2% note in exchange for \$3.8 billion of publicly held maturing securities. The new notes were also offered in exchange to holders of a \$2 billion note maturing in 1962 but, on 90 days' notice, redeemable next February; \$1.7 billion of the issue was exchanged.

#### Bank Clearings 10% Above 1958 Week

Bank clearings this week will show an increase compared with a year ago. Preliminary figures compiled by the "Chronicle" based upon telegraphic advices from the chief cities of the country, indicate that for the week ended Saturday, Nov. 21, clearings for all cities of the United States for which it is possible to obtain weekly clearings will be 10.0% above those of the corresponding week last year. Our preliminary totals stand at \$27,800,606,296 against \$25,272,818,600 for the same week in 1958. Our comparative summary for some of the leading money centers follows:

Week End.	1959	1958	%
Nov. 21—	1959	1958	
New York	\$12,655,818	\$11,929,946	+22.9
Chicago	5,448,903	5,311,134	+10.5
Philadelphia	2,286,000	2,240,000	+3.7
Boston	909,171	846,448	+7.4

Further details of the nationwide course of bank clearings appear on page 45 of our issue of Monday, Nov. 23.

#### Steel Shortage to Prolong Industrial Attrition

Shipments of finished steel are running ahead of mill timetables. But real relief for steel users is still some weeks off and industrial attrition for lack of steel will persist, "The Iron Age" reports. In spite of the better-than-expected performance at the mills, a major question on supply remains to be answered: How fast can new steel move through the pipelines?

The national metalworking weekly cautions that if mills are to keep shipments moving up, they will have to process new ingots before old stocks run out. There still could be a shipping lag, but so far, most problems have been less than expected.

One big reason behind the good rate of shipments: Automakers loaded up with conversion steel and are placing sizable tonnages of ingots and semi-finished steel into the mill pipelines.

"The Iron Age" says the out-

Continued on page 30

## OBSERVATIONS...

BY A. WILFRED MAY

### CURBING THE "ON-THE-CUFFERS"

The SEC, we learn on the highest authority, is exploring the possibilities of effecting a major alteration of the salesman's compensation arrangement under the contractual method of selling mutual funds shares. Long brewing, concern over fund distribution has been sharply accelerated lately by the vast growth in the installment routine.



A. Wilfred May

1,100,000 payment plans are now outstanding, which huge total is being swelled at a rate of 25,000 initiations per month. Continuing acceleration of such distribution is clearly indicated. For example, one of the leading "credit-card clubs" is now readying arrangements to extend its far-flung "off-the-cuff" facilities to fund buying. This will be begun with mailed offerings (on menus?) of a selected group of Funds for choosing by their enormous lists of cardholders (perhaps with the slogan "Reach for a stock instead of a steak").

Particularly popular, and worrisome, now is the contractual "penalty" type plan which, with about 600,000 already outstanding, are out-selling the so-called Voluntary units.

Under the Voluntary type of plan the buyer pays only the regular proportionate distribution charge on each periodic payment as it is made. Under the Contractual Plan, in contrast, the distribution charges are disproportionately lumped at the beginning, automatically penalizing the buyer who terminates the contract in the earlier stages. Typically, in a 12 1/2 year plan calling for a total purchase of \$3,000 via monthly installments of \$20, the distribution and bank charges (of 3%) aggregate 11% on a holding over the whole period. But in the first year the distributor takes 50% of the \$240 of payments, or \$120, as a "creation charge." From this, the distributor pays the salesman about \$80. This salesman's commission of \$80 is payable as the monthly subscriptions come in—sometimes with an initial lump sum of the first year's "dues." The \$120 "creation charge" plus a custodian fee of \$7, totals \$127, or a 53% cost deduction from the first year's pay-in. In the second and succeeding years the monthly charge drops to a total of \$147, or \$17.64 for the year—\$10.40 of this going to the salesman and \$7.20 to the bank.

Thus, if the Plan should be ter-

minated after only six months, the deductions amount to 53.02% of the payments made by the purchaser; if it is terminated at the end of one year, the deductions amount to 53.02%, and to a 30.18% deduction if carried for only two years; and so on down in a sliding scale, to the end of the 12 1/2-year contract period. The acceleration of the expense deductions means that in the absence of capital gains, but including average income return, 7 1/2 years must elapse before enough investment income has accrued to cover the acquisition charge, and merely restore the buyer's principal.

#### Reform Sought Curbing the Salesman

The regulatory authorities, along with other objective observers, believe that the Contractual Plans' essential technique of taking the major portion of the salesman's total 12-year-or-so of commissions out of the first year's payments, leads to abuses both in selling and regarding the liquidity element of the investment. Remedy is looked for through linking the salesman's "net" commission to the buyer's maintenance of his payments.

The major amendment sought by the regulatory authorities is an offset to the weighting of the sales charge in the first year. Such allocation of the salesman's commission to the early period is ascribed by the industry to the need for getting aggressive and knowledgeable salesmen. It would be difficult, but probably not wholly impossible, to require a pay-back of his commissions by the salesman in the case of his customer's withdrawal. The salesman, even though he may have left the scene, could possibly be located through registration with the licensing body, the National Association of Securities Dealers. Or perhaps the contract could be cancellable without cost to the buyer, if, after one or two payments, he claims to have misunderstood the deal; this is done in some instances now.

#### Two-Fold Benefits

The suggested line of reform implies a number of advantages along practical as well as ethical lines. Instead of the salesman's present early near-exit from the scene, gearing his material self-interest to the contract's perpetuation would automatically alter his sales pitch. Instead of merely concentrating on getting the customer's name on a contract, his emphasis would rather be directed to demonstrating the worth of a long-term contract. Deterrence of the buyer from breaking-off his payments would be broadened beyond merely the penalty in his sacrifice of statistical return, which, in any event, is not at all clear to him. Many buyers do not realize the penalty incurred in an early termination; particularly including the fact that it takes 7 1/2 years of investment income to get even against the concurrent expenses. Even professionals in the industry do not realize this, or else profess to believe that it is proper to depend on capital gains to shorten this 7 1/2-year "cooling-off" period.

#### Salesmen in Demand

The main reason advanced for their accelerated commission is its indispensability in securing the services of vigorous salesmen. But this ignores two important facts. There have been enough regular-commission salesmen to distribute the ten-and-more billions of dol-

lars of fund shares sold under the single-payment and under the Voluntary plan with its equal commission payments. And, second, the very necessity of using stronger bait for securing additional salesmen may be confirming the suspicion that Fund distribution is being overdone, including sales to people who should not be buying them. The lowering of the standards of the salesmen, combined with the hiking of their remuneration stimulus, will increase their purchases for the wrong reasons as well as by the wrong people.

#### The "Lock-in a Boon (?)

Some of the other arguments in defense of the contractual system appear to embody rationalization. Justification importantly rests on the alleged need for a heavy penalty to keep the buyer disciplined against the temptation to stop his saving. In other words, he is "locked in" for his own good. (Might not one similarly say that the salesman should be paid less to discipline him against buying liquor?) Apart from the dubiousness of such benefit for the investor, that claim is completely inconsistent with the value put on liquidity throughout other securities areas. The supposed advantage of illiquidity of contractual fund investment through the contractual technique conflicts directly with the favorable stress on liquidity afforded by the Stock Exchange as well as many savings media. Furthermore, and closer to home, it is at variance with the "liquidity advantage" held out by the open-end funds in selling their own shares. Chief offset to the buying "load" on the open-ends is the compensating advantage of their great

liquidity through allowing holders to cash-in at any time at asset value—with the "box score" on the net asset value per share ascertainable twice daily. Relative illiquidity is the argument used against the closed-end funds, several of which are always available at discounts on the Stock Exchange. As a matter of fact, it might be preferable to buy closed-end funds available at discounts, on the M. I. P. Plan (the Monthly Investment Plan administered by the Stock Exchange firms, whose only cost is the Stock Exchange commission, amounting to a maximum of 6%).

Defense is frequently made of the first-year sales commission blow-up, by pointing to the equally disproportionate "take" of the first-year's premiums in the sale of insurance policies. But this overlooks the fact that the correct motive for buying life insurance is protection, with full coverage given for death even if this should occur on the day immediately following the initiation of the policy. And the insurance premium is not in an industry suffering from speculative excesses.

In line with the history of regulation, the Fund industry must get on the move with additional self-imposed restraints, or else the Federal Government will.

#### In Investment Business

(Special to THE FINANCIAL CHRONICLE)

LONG BEACH, Calif. — The Rex L. Hodges Realty Co. is engaging in a securities business from offices at 408 East First Street. Officers are William Barbee, President; Rex L. Hodges, Vice-President and Treasurer, and H. M. Harshaw, Secretary.

#### WE ANNOUNCE THE FOLLOWING ELECTIONS:

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November 23, 1959

FRANK SASSA

**BLYTH & Co., Inc.**



# TAX-EXEMPT BOND MARKET

BY DONALD D. MACKEY

The general price level of the tax-exempt bond market is about unchanged from a week ago. Although new issues have come to market at scales indicating a higher price level, the pattern has actually been relative as against the lower coupon inventory offerings variously available. *The Commercial and Financial Chronicle's High Grade Bond Index* is 3.477% this week; little changed from 3.46% last week.

## Dollar Bonds in Demand

The dollar quoted State, Municipal and Authority term bond issues are in several instances up as much as a point, while only a few are slightly lower. As a group, these securities have acted particularly well during recent months. Improved earnings have led to better markets, excepting for brief periods during general market disturbances. Issues in demand this week included Ohio Turnpike 3 1/4s, due June 1, 1992; Chelan County, Washington PUD No. 1 5s, July 1, 2013; Chicago-O'Hare Airport 4 1/4s, Jan. 1, 1999;

Grant County, Washington PUD No. 2 3 7/8s, Nov. 1, 2005; Illinois Toll Revenue issues; Indiana Toll Road 3 1/2s, Jan. 1, 1994; New York Port Authority issues; Pennsylvania Turnpike 3.10s, June 1, 1993; and others with less important gains.

## Tax-Exemption Under Fire

It is interesting and important to note that Congress is again considering the subject of state and municipal bond tax exemption. The House Ways Means Committee recently considered the general subject, with experts in the field of economics as well as other interested parties presenting their views. Discussions of this fundamental subject are not new to the Congress. During each Administration, since the advent of the Federal Income Tax Amendment, a Congressional committee, or a member of the Administration, has seriously taken up the matter. The last serious considerations were during the second Roosevelt term when Secretary of the Treasury Morgenthau made gestures considered economically and

socially righteous by many, but which were politically unattainable.

The basic opposition to the proposal derives from the State's Rights concept. There may be less devotion to this concept now than there was twenty-five years ago. However, it seems a fair generalization that present holders of so-called tax exempt bonds need fear no quick change in the tax status of their holdings. Few of the arguments on either side of the question have been much altered. The market seems not to have taken cognizance of the controversy.

## Street "Float" Up Sharply

The street float of state and municipal bonds as indicated by the "Blue List" was \$308,046,000 on Nov. 25, 1959. A week ago the total was \$263,470,000. This increase has been partly brought about by balances in the larger recent new issue accounts. The \$55,125,000 New York State issue which was offered Nov. 18 had a balance of about \$21,900,000 on Nov. 25. The \$24,780,000 Philadelphia, Pennsylvania issue offered the same day had been sold down to about \$9,000,000. It has been considered necessary by many dealers in the current competitive market to anticipate demand, in order to purchase large issues. The more difficult selling effort is perhaps to be considered well done in view of the circumstances. Further increases, however, in the street inventory may lead to a postponed, if not lesser, demand from investors.

## Recent Financing

Tuesday's new issues were given a fair reception by investors. \$10,000,000 State of Alabama Highway Authority bonds (1961-1980) were purchased by Halsey, Stuart & Company-Smith, Barney & Company-Blyth & Company-Glore, Forgan & Company-Harriman Ripley & Company-Sterne, Agee & Leach and others. The bonds were scaled to 3.90% and about \$4,000,000 remains in account on Nov. 25. \$6,800,000 Portsmouth, Virginia (1961-1985) bonds were awarded to the Halsey, Stuart & Company-White, Weld & Company-Smith, Barney & Company-Harriman Ripley & Company group. The normal coupon scale terminated in 1983 with a 3.80% yield. The balance is about \$3,500,000 at this writing.

Another interesting underwriting involves \$4,000,000 Escambia County (Pensacola), Florida School District No. 1 bonds (1960-1978) purchased by the Chase Manhattan Bank, Chemical Bank New York Trust Company-Harris Trust & Savings Bank-Ladenburg, Thalmann & Company-Philadelphia National

Bank group. Scaled out to par for 3.80% bonds, the balance is said to be about \$2,200,000.

The First Boston Corporation-Bankers Trust Company-Chase Manhattan Bank-Drexel & Company-Smith, Barney & Company group

purchased \$3,000,000 Pittsburgh, Pennsylvania 3 1/2% bonds (1960-1984), Scaled to par, the issue met with favorable investor reception with this morning's (Nov. 25) balance being \$1,100,000. The Bankers Trust Company-First

Continued on page 8

## Larger Issues Scheduled For Sale

In the following tabulations we list the bond issues of \$1,000,000 or more for which specific sale dates have been set.

Information, where available, includes name of borrower, amount of issue, maturity scale, and hour at which bids will be opened.

### November 30 (Monday)

Montgomery Water Works and Sanitary Sewer Board, Ala.	10,000,000	1961-1981	10:00 a.m.
Washington University, Mo.	3,411,000	1961-1968	1:00 p.m.

### December 1 (Tuesday)

Columbus, Ohio	10,010,000	1962-1986	Noon
Edwardsburg Con. Sch. Dist., Mich.	1,495,000	1961-1989	8:00 p.m.
Floyd County, School District, Ga.	1,025,000	1960-1979	2:00 p.m.
Los Angeles School District, Calif.	21,500,000	1961-1985	9:00 a.m.
New Brunswick, N. J.	1,001,000	1960-1984	11:00 a.m.
Milford, Conn.	2,500,000	1960-1979	11:30 a.m.
Salt River Project Agric. Improv't and Power District, Ariz.	15,000,000	1963-1992	10:00 a.m.
Southwick, Mass.	1,000,000	1960-1979	11:00 a.m.

### December 2 (Wednesday)

Orange County, N. Y.	1,970,000	1960-1973	11:00 a.m.
Peoria Public Building Comm., Ill.	4,800,000	1961-1979	11:00 a.m.
★Sayreville, N. J.	1,120,000	1960-1984	7:30 p.m.

### December 3 (Thursday)

Los Angeles County, Calif.	13,000,000	1959-1999	9:30 a.m.
Marple-Newtown Joint School Authority, Pa.	2,110,000	1961-1965	8:00 p.m.
Massachusetts (Commonwealth of) Willoughby-Eastlake City School District, Ohio	21,601,000	1960-1989	Noon
	1,200,000	1961-1975	Noon

### December 4 (Wednesday)

Kentucky (State of)	2,500,000	1961-1985	10:00 a.m.
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### December 7 (Monday)

Bowling Green State University, Ohio	2,500,000	1962-1999	11:00 a.m.
Kane Co., Sch. Dist. No. 129, Ill.	1,215,000	1961-1975	7:30 p.m.
McKeesport School District, Pa.	3,800,000	1961-1989	8:00 p.m.
Tulsa County, Okla.	1,725,000	1962-1979	2:30 p.m.

### December 8 (Tuesday)

Delaware, Ohio	1,975,000	1961-1980	Noon
Endicott, N. Y.	1,875,000	1960-1989	3:00 p.m.
Middlesex County Sewerage Authority, N. J.	7,705,000	1967-1998	Noon
North Hempstead Union Free School District No. 6, N. Y.	1,162,000	1960-1979	2:00 p.m.
Pearl River Valley Water Supply District, Miss.	4,400,000	1964-1999	10:00 a.m.
Puerto Rico (Commonwealth of)	20,000,000	1960-1979	-----

### December 9 (Wednesday)

California (State of)	100,000,000	1961-1985	10:00 a.m.
Chicago Board of Education, Ill.	10,000,000	1962-1979	10:00 a.m.
La Fourche Parish, La.	1,000,000	1961-1980	10:00 a.m.
Monfort Heights Local School District, Ohio	1,250,000	1960-1989	Noon
Omaha Metropolitan Utilities District, Neb.	1,500,000	1961-1965	10:30 a.m.
Wabash, Ind.	2,450,000	1962-1996	1:00 p.m.

### December 10 (Thursday)

Abington Township, Pa.	1,500,000	1961-1980	7:45 p.m.
Wisconsin University Building Corporation, Wis.	5,270,000	1960-1997	10:00 a.m.

### December 11 (Friday)

Board of Regents State Teachers' Colleges, Texas	1,530,000	1962-1999	9:00 a.m.
Florida Development Comm., Fla.	2,000,000	1961-1972	11:00 a.m.

### December 14 (Monday)

Garland Ind. School District, Texas	1,500,000	1960-1994	7:30 p.m.
Port of Portland, Ore.	2,000,000	1960-1979	10:00 a.m.

### December 15 (Tuesday)

Fairfield Local S. D., Ohio	1,493,000	1961-1982	Noon
Los Angeles County, Calif.	2,444,000	1961-1980	9:00 a.m.

### December 16 (Wednesday)

Gary, Ind.	1,250,000	1961-1979	10:00 a.m.
Piqua, Ohio	3,450,000	1960-1974	Noon

### December 17 (Thursday)

Midland, Texas	3,110,000	-----	2:00 p.m.
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### January 6 (Wednesday)

San Jose, Calif.	4,435,000	-----	-----
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★In the tabulation of pending sales as given in the Nov. 19 issue it was also indicated that Sayreville, N. J., planned an additional offering of \$4,435,000 bonds on Jan. 6. This was incorrect. Actually, as noted by Breugh Attorney Joseph T. Karcher, the brochure pertaining to the \$1,120,000 water bonds to be sold by Sayreville on Dec. 2 contains assurances that the Borough will not offer any additional bonds for a minimum period of six months.—EDITOR.

## MARKET ON REPRESENTATIVE SERIAL ISSUES

Issue	Rate	Maturity	Bid	Asked
California (State)	3 1/2%	1978-1980	3.70%	3.55%
Connecticut (State)	3 3/4%	1980-1982	3.55%	3.40%
New Jersey Highway Auth., Gtd.	3%	1978-1980	3.55%	3.40%
New York (State)	3%	1978-1979	3.50%	3.40%
Pennsylvania (State)	3 3/8%	1974-1975	3.25%	3.10%
Vermont (State)	3 1/8%	1978-1979	3.25%	3.10%
New Housing Auth. (N. Y., N. Y.)	3 1/2%	1977-1980	3.40%	3.25%
Los Angeles, Calif.	3 3/4%	1978-1980	3.85%	3.70%
Baltimore, Md.	3 1/4%	1980	3.70%	3.55%
Cincinnati, Ohio	3 1/2%	1980	3.50%	3.30%
New Orleans, La.	3 1/4%	1979	3.85%	3.70%
Chicago, Ill.	3 1/4%	1977	3.95%	3.80%
New York City, N. Y.	3%	1980	4.05%	3.95%

November 25, 1959 — Index = 3.477

## DOLLAR BOND QUOTES AND RELATED INFORMATION

(Prices and yields are approximate)

Issue	First Callable Date (as a whole)	Call Price	Offering Price	Net Changes from Prev. Week	Yield to Maturity
Chelan Co., Wash. PUD No. 1	5% 7-1-2013	100	110 1/2	+1 1/2	4.48%
Chicago-O'Hare Airport	4 3/4% 1-1-1999	104 3/4	106	+1	4.42%
Chicago Reg. Port	4% 7-1-1995	103 1/2	95 1/2	(-)	4.24%
Florida Turnpike Authority	3 1/4% 4-1-1995	103 1/2	86	(-)	3.97%
Grant Co., Wash. PUD No. 2	3 7/8% 11-1-2005	103	95 1/2	+1 1/2	4.09%
Illinois Toll Highway	3 3/4% 1-1-1995	103 3/4	73	+1 1/2	5.49%
Illinois Toll Highway	4 3/4% 1-1-1998	104 3/4	90 3/4	+3 1/4	5.32%
Indiana Toll Highway	3 1/2% 1-1-1994	103	85 1/2	+1 1/2	4.32 3/4
Jacksonville, Fla. Exp.	4 1/4% 7-1-1992	103	105	+1	3.97%
Kansas Turnpike Authority	3 3/8% 10-1-1994	103	75	+1 1/2	4.87%
Kentucky Turnpike Authority	3.40% 7-1-1994	104	91	+1 1/2	3.87%
MacInac Bridge Authority	4% 1-1-1994	108	90	(-)	4.57%
Maine Turnpike Authority	4% 1-1-1989	104	84 3/4	+1 1/2	4.99%
Massachusetts Turnpike Authority	3.30% 5-1-1994	103 1/2	83 1/4	+1 1/2	4.23%
Massachusetts Port Authority	4 3/4% 10-1-1998	104	103 3/4	+1 1/4	4.54%
New Jersey Turnpike Authority	3 3/8% 7-1-1988	103 1/2	96	-3 1/4	3.60%
New York Power Authority	3.26% 1-1-1995	103	86	+1 1/2	3.93%
New York Power Authority	4.20% 1-1-2006	103	102 5/8	+1 1/8	4.07%
New York Thruway Authority	3.10% 7-1-1994	103 1/2	86	(-)	3.83%
Ohio Turnpike Authority	3 1/4% 6-1-1992	103	86 1/4	+1 3/4	4.01%
Pennsylvania Turnpike Authority	3.10% 6-1-1993	103	83	+1 1/2	4.02%
Richmond-Petersburg Turnpike	3.45% 7-1-1995	103 1/2	82 1/2	(-)	4.43%
Tri-Dam Project, Calif.	3.05% 7-1-2004	104	83	+1 1/2	3.85%
Virginia Toll Revenue	5% 9-1-1994	105	85	(-)	3.77%

(\*) Unchanged.



## NEW ISSUE

\$24,780,000

## City of Philadelphia, Pennsylvania

## 4½%, 4¼%, 3¾% and 1% Bonds

Dated December 16, 1959

Due July 1, 1961 to 1990, inclusive as shown below

Coupon bonds in the denomination of \$1,000, registerable as to principal only. Principal and semi-annual interest (payable January 1 and July 1, but the first interest payment on July 1, 1960, will be for six and one-half months) will be payable at the office of the City's fiscal agent, The Philadelphia National Bank, Philadelphia, Pennsylvania, Non-callable.

*Legal investment, in our opinion, for Savings Banks and Trust Funds in Pennsylvania and New York.*

*Interest exempt, in the opinion of counsel, from Federal Income Taxes under existing law.*

*Principal and interest payable without deduction for any tax or taxes, except gift, succession or inheritance taxes, which the City of Philadelphia may be required to pay thereon or retain therefrom under or pursuant to any present or future law of the Commonwealth of Pennsylvania, all of which taxes, except as above provided, the City of Philadelphia assumes and agrees to pay.*

These Bonds, authorized for municipal improvements as set forth in the enabling ordinance, will, in the opinion of counsel, constitute valid and legally binding general obligations of the City of Philadelphia, Pennsylvania, and the City will be obligated to levy ad valorem taxes upon the taxable property—including real property—within the said City, without limitation as to rate or amount, sufficient to pay the principal of said Bonds when due and the interest thereon.

*We offer these bonds, if, as and when issued and delivered to us, and subject to an unqualified approving joint legal opinion by our bond counsel, Messrs. Townsend, Elliott & Munson and Messrs. Dilworth, Paxson, Kalish, Kohn & Dilks, Philadelphia, Pa.*

Amount	Interest Rate	Due	Yield	Amount	Interest Rate	Due	Yield	Amount	Interest Rate	Due	Yield or Price
\$826,000	4½%	1961	2.90%	\$826,000	4½%	1971	3.50%	\$826,000	3¾%	1981	3.70%
826,000	4½%	1962	3.00	826,000	4½%	1972	3.55	826,000	3¾%	1982	100
826,000	4½%	1963	3.10	826,000	4½%	1973	3.55	826,000	3¾%	1983	100
826,000	4½%	1964	3.20	826,000	4½%	1974	3.60	826,000	3¾%	1984	100
826,000	4½%	1965	3.25	826,000	4½%	1975	3.60	826,000	3¾%	1985	100
826,000	4½%	1966	3.30	826,000	4½%	1976	3.65	826,000	3¾%	1986	3.80
826,000	4½%	1967	3.35	826,000	4½%	1977	3.65	826,000	3¾%	1987	3.80
826,000	4½%	1968	3.40	826,000	4½%	1978	3.70	826,000	3¾%	1988	3.80
826,000	4½%	1969	3.45	826,000	4¼%	1979	3.70	826,000	1	1989	4.25
826,000	4½%	1970	3.50	826,000	3¾%	1980	3.70	826,000	1	1990	4.25

(accrued interest to be added)

*It is expected that definitive bonds, as described above, will be available for delivery on or about December 16, 1959.*

DREXEL & CO. THE CHASE MANHATTAN BANK CHEMICAL BANK NEW YORK TRUST COMPANY MORGAN GUARANTY TRUST COMPANY  
OF NEW YORK  
THE FIRST BOSTON CORPORATION EASTMAN DILLON, UNION SECURITIES & CO. WHITE, WELD & CO. CARL M. LOEB, RHOADES & CO.  
LADENBURG, THALMANN & CO. WERTHEIM & CO. W. H. MORTON & CO. LEE HIGGINSON CORPORATION  
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November 23, 1959.



## DEALER-BROKER INVESTMENT LITERATURE AND RECOMMENDATIONS

IT IS UNDERSTOOD THAT THE FIRMS MENTIONED WILL BE PLEASED  
TO SEND INTERESTED PARTIES THE FOLLOWING LITERATURE:

**Burnham View** — Monthly Investment Letter — Burnham and Company, 15 Broad Street, New York 5, N. Y. Also available in current **Foreign Letter**.

**Canadian Business** — Review — Bank of Montreal, Montreal, Canada.

**Canadian Oil** — Bulletin — Ross, Knowles & Co., Ltd., 25 Adelaide Street, West Toronto, Ont., Canada.

**How to Make Your Tax Advantages Count** — Suggestions for tax savings in various situations — National Securities & Research Corporation, 120 Broadway, New York 5, N. Y.

**Japanese Stock Market** — Study of changes in postwar years — In current issue of "Nomura's Investors Beacon" — Nomura Securities Co., Ltd., 61 Broadway, New York 6, N. Y. Also available is a review of the outlook for Plant and Equipment Expenditures in Japan for 1959 and brief analyses of **Mitsubishi Heavy Industries, Nippon Flour Mills Co., Iwaki Cement Co. and a survey of the Steel Industry.**

**Japanese Stocks** — Current Information — Yamaichi Securities Company of New York, Inc., 111 Broadway, New York 7, New York.

**Oil Securities** — Comparative figures on 12 companies — Hardy & Co., 30 Broad Street, New York 4, N. Y.

**Over-the-Counter Index** — Folder showing an up-to-date comparison between the listed industrial stocks used in the Dow-Jones Averages and the 35 over-the-counter industrial stocks used in the National Quotation Bureau Averages, both as to yield and market performance over a 20-year period — National Quotation Bureau, Inc., 46 Front Street, New York 4, N. Y.

**Textbook Publishing Industry** — Analysis — A. M. Kidder & Co., Inc., 1 Wall Street, New York 5, N. Y. Also available is a report on **Chrysler Corp.**

**Traders Graphic** — Analytical-monthly for security dealers and financial institutions — annual subscription, monthly edition, \$7; combined monthly and quarterly editions, \$40 — Traders Graphic, 1970 Broadway, New York 38, N. Y.

**American Bosch Arms** — Data — Montgomery, Scott & Co., 120 Broadway, New York 5, N. Y. Also in the same circular are data on **Standard Coil Products, A. S. R. Products, and Libby, McNeill & Libby.**

**American Motors** — Memorandum — Wm. C. Roney & Co., Buhl Building, Detroit 26, Mich.

**American Sterilizer Co.** — Memorandum — Fulton Reid & Co., Inc., Union Commerce Building, Cleveland 14, Ohio.

**Anaconda Co.** — Memorandum — Goodbody & Co., 2 Broadway, New York 4, N. Y. Also available are memoranda on **Associated Transport, Inc., Consumers Power Co., Eastman Kodak Co., and Pittston Co.**

**Assembly Products, Inc.** — Review — Straus, Blosser & McDowell, 111 Broadway, New York 6, N. Y. Also available are reports on **Cooper Tire & Rubber Co. and Moore-Handley Hardware Co.**

**Beatrice Foods** — Analysis — Bache & Co., 36 Wall Street, New York 5, N. Y. Also available is a review of current business.

**Boston Edison Co.** — Survey — Abraham & Co., 120 Broadway, New York 5, N. Y. Also in the same circular are data on **Libbey Owens Ford and Pittston Co.**

**Burlington Industries, Inc.** — Analysis — Reynolds & Co., 120 Broadway, New York 5, N. Y. Also available are analyses of **McGraw-Edison Company and American Zinc, Lead & Smelting Co.**

**Carter Products Inc.** — Memorandum — Schirmer, Atherton & Co., 50 Congress Street, Boston 9, Mass. Also available are memoranda on **Sanborn Co. and Standard Oil of New Jersey.**

**Central Transformer Corporation** — Analysis — Eppler, Guerin & Turner, Inc., Fidelity Union Life Building, Dallas 1, Texas.

**Chase Manhattan Bank** — Analysis — Hill Richards & Co., 621 South Spring Street, Los Angeles 14, Calif.

**Chemical Bank New York Trust Co.** — Memorandum — Merrill Lynch, Pierce, Fenner & Smith Incorporated, 70 Pine Street, New York 5, N. Y. Also available are memoranda on **Kendall Co., National Fuel Gas Co. and Penn Fruit Co.**

**Control Data Corporation** — Analysis — Piper, Jaffray & Hopwood, 115 South Seventh Street, Minneapolis 2, Minn.

**Corn Products Co.** — Memorandum — J. A. Hogle & Co., 40 Wall Street, New York 5, N. Y. Also available is a memorandum on **Food Machinery & Chemical Corp.**

**Crane Co.** — Memorandum — Oppenheimer & Co., 25 Broad Street, New York 4, N. Y.

**Eagle Food Centers** — Memorandum — Robert D. Baird & Co. Incorporated, 110 East Wisconsin Avenue, Milwaukee 2, Wis.

**Entron, Inc.** — Report — Alkow & Co., Inc., 50 Broadway, New York 4, N. Y.

**Erie Railroad** — Analysis — du Pont, Homsey & Company, 31 Milk Street, Boston 9, Mass.

**General Precision Equipment Corp.** — Memorandum — Hill, Darlington & Co., 40 Wall Street, New York 5, N. Y. Also available is a memorandum on **Mead Corp.**

**General Tire and Rubber Company** — Analysis — Laird, Bissell & Meeds, 120 Broadway, New York 5, N. Y.

**Harvill Corporation** — Report — North's News Letter, 414 Mason Street, San Francisco 2, Calif. (35¢ per copy).

**H. J. Heinz Company** — Analysis — Hayden, Stone & Co., 25 Broad Street, New York 5, N. Y. Also available is a bulletin on **Olin Mathieson Chemical Corporation**, and an analysis of **Stone Container Corporation.**

**International Harvester** — Analysis — Steiner, Rouse & Company, 19 Rector Street, New York 6, N. Y. Also available is an analysis of **St. Regis Paper.**

**International Nickel Co. of Canada Ltd.** — memorandum — Green, Ellis & Anderson, 61 Broadway, New York 6, N. Y.

**International Packers Ltd.** — Memorandum — Walston & Co., Inc., 74 Wall Street, New York 5, N. Y.

**Norris Thermador Corporation** — Analysis — Bateman, Eichler & Co., 453 South Spring Street, Los Angeles 13, Calif.

**Pacific Vegetable Oil Corporation** — Bulletin — De Witt Conklin Organization, Inc., 120 Broadway, New York 5, N. Y.

**Peabody Coal** — Report — Thomson & McKinnon, 2 Broadway, New York 4, N. Y. Also available is a report on **Hueblein, Inc.**

**J. C. Penney Co.** — Review — Ira Haupt & Co., 111 Broadway, New York 6, N. Y.

**St. Regis Paper Co.** — Memorandum — Dean Witter & Co., 14 Wall Street, New York 5, N. Y.

**Schering Corp.** — Analysis — Blair & Co., Incorporated, 20 Broad Street, New York 5, N. Y.

**Servonics, Inc.** — Bulletin — Weil & Co., 734 Fifteenth Street, N. W., Washington 5, D. C.

**Susquehanna Corporation** — Analysis — Wm. H. Tegtmeyer & Co., 39 South La Salle Street, Chicago 3, Ill.

**Swank, Inc.** — Report — H. A. Riecke & Co., Inc., 433 Walnut Street, Philadelphia 2, Pa.

**Taylor Instrument Companies** — Report — H. Hentz & Co., 72 Wall Street, New York 5, N. Y. Also available is a report on **Botany Industries, Inc.**, a bulletin on **West Penn Electric.**

**Delaware Power & Light and Consolidated Natural Gas**, and memoranda on **Amphenol Borg Electronics Corp., Kansas Power & Light Co., and Motor Wheel Corp.**

**Vanadium Corporation of America** — Report — The Milwaukee Company, 207 East Michigan Street, Milwaukee 2, Wis.

**Vendo Co.** — Memorandum — A. C. Allyn & Co., 122 South La Salle Street, Chicago 3, Ill.

**Warner & Swasey Company** — Analysis — Schweickart & Co., 29 Broadway, New York 6, N. Y.

**Whirlpool Corporation** — Study — Vilas & Hickey, 26 Broadway, New York 4, N. Y. Also available is a report on **Maytag Co.**

**Wurlitzer Company** — Report — Leason & Co., Inc., 39 South La Salle Street, Chicago 3, Ill.

## Tax Exempt Bond Market

Continued from page 6

National City Bank, Salomon Brothers & Hutzler-R. W. Pressprich group bought \$4,550,000 Providence, Rhode Island (1962-1981) 3.80% bonds and offered them on a scale to par. About \$3,000,000 remain in account as we go to press.

### Heavy Calendar Ahead

With the gradual accrual of inventory, next week's new issue Calendar becomes more important to dealers. It includes \$21,500,000 Los Angeles, California School District bonds; \$10,000,000 Columbus, Ohio bonds; \$10,000,000 Montgomery, Alabama Water and Service System Revenue bonds; and \$15,000,000 Salt River Project Arizona bonds, all sell-

ing Monday-Tuesday (11/30 and 12/1/59). On Wednesday, \$21,601,000 Massachusetts bonds (1960-1989) are up for bidding. Although comparatively, this is but moderately heavy volume, combined bond market factors should cause dealers to approach this bidding with more caution than has been necessary during the past few weeks. There appear to be no negotiated type underwritings ready for marketing.

## M. A. Schapiro Names Mackey Asst. Vice-Pres.

Paul A. Mackey has been appointed an Assistant Vice-President of M. A. Schapiro & Co., Inc., One Wall Street, New York, investment bankers specializing in bank stocks, the firm announced.

Mr. Mackey was formerly a financial analyst with Lionel D. Edie & Co., Inc., investment advisors.

## COMING EVENTS

### IN INVESTMENT FIELD

Nov. 29-Dec. 4, 1959 (Bal Harbour, Fla.)

Investment Bankers Association Annual Convention at the Americana Hotel.

Dec. 15, 1959 (New York City)

Investment Association of New York Ninth Annual Dinner at Starlight Roof, Waldorf-Astoria.

Jan. 15, 1960 (Baltimore, Md.)

Baltimore Security Traders Association 25th annual Mid-Winter Dinner.

April 6-7-8, 1960 (Dallas, Tex.)

Texas Group of Investment Bankers Association of America 25th annual meeting at the Sheraton Dallas.

(April 8, 1960 (New York City)

New York Security Dealers Association 34th annual dinner in the Grand Ballroom of the Hotel Biltmore.

## Blyth & Co., Inc. Announces Elec.

The announcement of a number of executive elections at Blyth & Co., Inc., 14 Wall Street, New York City, including two Directors and two Vice-Presidents in the New York office, has been made by George Leib, Chairman of the Board.

John Inglis, San Francisco, a Director and Vice-President, was elected a member of the Executive Committee.

Paul A. Conley and Edward Glassmeyer, New York; John R. Beckett, San Francisco, and Richard M. Link, Los Angeles, were elected to the company's Board of Directors. They are all Vice-Presidents.

The new Vice-Presidents are: Robert E. Leslie and Frederick L. Miller, of the New York Buying Department; Adolf K. Eitner, Los Angeles; William T. Patten, Seattle, and Nieland B. Van Arsdale, Los Angeles.

Blyth & Co., Inc., investment bankers, was founded in 1914. The company has main offices in New York and San Francisco and operates branches in 22 other cities.

## Frank Sassa Co. Formed in N.Y.C.

Announcement is made of the formation of Frank Sassa Company with offices at 1 Broadway, New York City, to engage principally in the trading of over-the-counter securities. Mr. Sassa was formerly in the trading department of Gersten & Frenkel.

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# Common Stock Portfolio With Long-Term Objectives

By Dr. Charles V. Kinter,\* Managing Partner, Duff, Anderson & Clark, Chicago, Ill.

Experienced Chicago investment adviser lays down divining guides for the selection of a long-term portfolio of common stocks to meet different objectives. Because of uncertainty regarding the Cold War's outcome, Dr. Kinter suggests those firms and industries be selected that are adaptable to quick changes and are in possession of a growth rate capable of outpacing price inflation and any narrowing of price times earnings ratios. The author lists areas of change apt to occur that should also be considered as well as attributes to look for in appraising values. Further, he furnishes examples of companies and industries likely to be growth leaders in their respective areas, and to provide a higher yield than can be obtained on good bonds.

The construction of a common stock portfolio with long term objectives requires both a look forward and a review of what has happened in the postwar years. The perusal of the past is an examination of the records of individual companies and the comparative growth performance of different industries in our fast-moving economy. The look forward requires the marshalling of every bit of evidence which would indicate where the economy, the various industries, and the individual companies may be a decade hence. The selection of stocks for the portfolio therefore must be based both on the record and the probable future so far as it can be envisioned.

## Two Contrasting Objectives

The formulation of a long term portfolio of common stocks obviously is no simple task in a world where social, political, economic, and technological changes are taking place with great rapidity. For the trust investment officer, the problem is compounded by the fact that investment goals vary with each individual account and are something exceedingly personal. Although clients can be classified into certain categories, no one portfolio precisely fits every requirement. The trust investment officer must have every possible objective in mind and the same stocks will not do in every case. For example, let us look at two contrasting types of accounts found in every trust department:

(1) One is the widows and orphan variety where the objective is to conserve capital and at the same time to earn as large a rate of return as is consistent with safety of principal.

(2) A contrasting type of account is that of a well-to-do businessman who has a large salaried or partnership income. He is interested primarily in capital gains and is willing to accept almost any degree of risk if the ultimate rewards are large enough.

The companies, or even the industries, we might use in these contrasting situations would vary widely. Taking the oil industry as an example, we might use the Standard Oil Company of California for the widow's and orphan's account. For the businessman, we might use Pubco Petroleum or Tidewater Oil. We probably would use food stock for the widow's and orphan's account; but these, as a general principal, might not have enough growth for the businessman.

In order to make my remarks as helpful as possible, I shall not try to discuss the selection of stocks for every possible type of portfolio. Rather, I shall have in mind what appears to be a common denominator for a trust department or trust company—namely, capital appreciation at a faster rate than the dollar will decline in purchasing power and at the same time the maintenance, on the average, over the next decade of a higher

rate of return on the increasing principal than can be obtained on fixed-income securities of high quality. A portfolio fulfilling this requirement should include a good hard core of fairly stable, good growth groups, such as electric utilities. It then can be filled out with holdings in other fields where appreciation possibilities are unusually favorable.

This brings up one more troublesome problem, which must be resolved early in a discussion of this kind particularly under present conditions when common stocks appear to be high priced by most past standards. We all know that it is sound at times to purchase a stock selling at a high price times earnings ratio and a low yield. The ultimate rate of return, resulting from both capital appreciation and dividend increases, may be far greater than for an alternate investment opportunity available at a lower price times earnings ratio and a higher yield. Stocks in general are now selling at price times earnings ratios, which probably are higher than will prove to be normal over the next decade; and most of the better name stocks are even more expensive in relation to present earnings. However, in my opinion, the current prices of at least some of these stocks will seem low indeed a decade hence. The trust investment officer naturally must discriminate between stocks which at present prices are discounting the hereafter and those stocks which will prove to be good long term values soon enough to be of service to the owner.

Also, careful attention must be given to companies and industries which currently are unfashionable with investors but which have favorable long term prospects after resolution of present problems. For example, there is at the time a strong inclination on the part of investors to avoid the common stocks of raw material producers because almost all basic raw materials are in oversupply, except where labor disputes have halted production. This situation will change for a number of raw materials within the next decade. Therefore, investment opportunities appear to exist, despite the unfavorable present situation, because the common stocks of such companies now are priced to reflect the uncertain near term outlooks for these raw materials. We could provide numerous other examples, but the point is that the long term common stock portfolio must be adapted to conditions the trust investment officer expects to prevail in the future rather than they are at this particular moment.

## Three Stock Selection Views

In my travels around the country, I talk to a large number of investment people and have the privilege of hearing their thoughts on proper investment policy. There appears to be three diverse concepts developing. Unfortunately, these do not suggest ex-

actly the same policy in regard to selection of common stocks. These three views, much oversimplified, can be summarized as follows:

(1) One is based on the premise that Mr. Khrushchev is sincere in his proposals for peaceful coexistence. He may be completely confident in the ability of the Soviet Union to compete with the West in technical excellence and on a cost basis in a struggle for economic influence and power. It would be naive, however, not to recognize that Mr. Khrushchev knows he may have to defend underpopulated and resource-rich Siberia against the hordes of Chinese who inevitably will spill out in some direction from their own overpopulated and resource-poor country. Whatever the reason, it may be that the West has less to fear from the standpoint of Soviet military aggression than appeared likely in the recent past.

If this thesis is correct, the United States particularly, but the other Western nations as well, faces a period of readjustment. Defense expenditures would become relatively less important. While the longer term implications would be highly favorable, a period of economic uncertainty would prevail during the readjustment period. Over the near term, deflation might be as much of a problem as inflation. Corporate earnings temporarily would be depressed. The current price times earnings ratios of many stocks almost certainly would be narrowed, although not necessarily in every case. While commons would be attractive after the readjustment period, they possibly can be purchased at more attractive prices than prevail now.

(2) Another thesis, almost the opposite of the first, is based on the premise that any thaw in the Cold War is only temporary. Instead, the United States must face an all-out struggle for survival with the Soviet Union. Investment policy must be based on the assumption that the U. S. will win out because, if not, no values would remain. Victory in this titanic struggle will require such large and persistent defense expenditures, whether shooting actually starts, that inflationary pressures will be irresistible. Therefore, proper investment policy is to keep buying stocks instead of fixed-income securities. Any easing back of stock prices

would be merely viewed as an opportunity to step-up buying.

(3) The third approach for the most part assumes that the Cold War will continue about as we have known it in recent years and therefore attention can be focused on the type of civilian economy we will have during the 1960s. Here it is generally presumed that, at least beginning by the middle 1960s, the United States will have its really Golden Era of economic prosperity based on a combination of rising population in the high spending age brackets and much higher per capita real income. While selectivity as always will continue to be important, common stocks in general will do well because of higher earnings and dividends. The acceptance of this thesis would suggest the ownership of a large percentage of commons in a portfolio, but with concentration on the companies and industries which would be the particular beneficiaries of the type of economy we would have then. For example, building and consumer durable companies should do particularly well.

## Suggests Selection Principle

All three of these viewpoints, with individual variations, have highly intelligent adherents, and no one can say now which will be nearest to being correct over the next decade. What can the trust investment officer do to protect against any eventuality in view of the divergent courses the future may take? His best course appears to select companies and industries most adaptable to quick change and where growth will be strong. He will seek a rate of growth strong enough both to outpace any decline in the value of the dollar and to offset any narrowing which may take place in price times earnings ratios. This is a big order, of course, especially in view of the spectacular changes which will occur in almost every industry during the decades just ahead even if the Russian Bear and the Red Chinese remain peaceful or in time start to quarrel with each other instead of with the West.

By way of further comment on this important subject, here are some of the areas of change which should enter into the thinking of the trust investment officer:

(1) Obsolescence will be great in most industries because of rapid technological progress in

providing better equipment and methods.

(2) New forms of energy, such as the fuel cell or atomic energy, will remove some of the limitations now imposed by geography on many industries. It is not at all inconceivable that well within the life span of most of us here today a new industrial revolution will develop. New energy sources may make advantageous the rebuilding, re-equipping, and even the relocation of many plants.

(3) New competition will arise for established goods due to the tireless efforts of researchers who develop new and better products. We all know numerous examples of this, and almost certainly it will gain in momentum due to increased appreciation and dedication to research in modern industry.

(4) Competition also will be intensified by improved transportation and communications. Overnight delivery from points across the continent, or even from other continents, will be even more common. Because of the rising costs of mass communication media, the big firms will have an increasing advantage in competitive selling.

(5) Competition also will be intensified in world markets. U. S. business men already are experiencing this not only in foreign areas but within our own country from foreign manufacturers.

(6) There will be more Americans, and as it certainly appears now, they will have larger real incomes and therefore will provide inviting new markets. This is well-known and perhaps already, unless carefully thought through, is being given too much emphasis in investment thinking. There is no precise correlation between more people and more prosperity. However, rising population should be given weight in selecting industries for inclusion in a portfolio if done with discretion. Certain companies and industries will be important beneficiaries.

(7) The people of the underdeveloped countries will refuse to remain backward in their living standards. Either their living standards will improve, or trouble is ahead. Better living standards in such backward countries will create new investment opportunities.

(8) Economic conditions will oscillate.

Continued on page 16

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# Income Tax Pointers For Today's Securities

By J. S. Seidman, C. P. A.,\* Seidman & Seidman, New York City

Tax pointers on capital gains for individual and corporate investors, some of which are applicable to both and others are definitely not, range from the warning that the latest day for profits-taking for inclusion in 1959 returns is Dec. 24 to how to convert dividends and interest into capital gains. In addition, Mr. Seidman covers such other tax savings explanations as: keeping careful watch on the six-month line on losses to make sure they offset the heaviest taxed profit; spacing profits and losses between years; and taking advantage of short sales, and how to treat wash sales. Above all, alertness throughout and not at the end of the year is stressed.

Though 1959 has seen some sweeping changes in the Federal income tax laws, *Capital-Gain* is still a magic word in Federal income taxes. The reason is simple. Individual tax rates can go to 91%. Corporate rates can go to 52%. But with a capital gain, Uncle Sam's maximum take is 25%. Hence, the big push is for capital gains.



J. S. Seidman

What is a capital gain? By and large, it is the profit on the sale of securities or anything else other than the merchandise of a business. Everything here will be described in terms of securities, but what is said will also apply to commodities, foreign exchange, real estate, etc. Furthermore, in trying to keep this brief and simple, the many refinements and exceptions in the tax law will be omitted.

The rules for the security "investor" are different from the rules for those who do enough buying and selling to be a "trader" or "dealer." Only the investor will be considered here—first the individual investor, and then the corporate investor.

## The Individual Investor

### How the 25% Rule Works on Security Profits

Security profits and losses go in one of two baskets, based on the length of time the securities are owned. Six months in the dividing line. Profits and losses on securities held for more than six months (here called over-six-month profits) go in one basket. Profits and losses on securities held six months or less (here called under-six-month profits) go into the second basket.

Each basket is taxed differently. If there is a net profit in one basket and a net loss in the other, the two are netted. If this leaves a net profit in the under-six-month basket, that profit is reportable in full, in the regular way. If it leaves a net profit in the over-six-month basket, there is a two-way play, whichever gives the lower tax: (1) a flat tax of 25% of the profit, or (2) reporting half the profit in the regular way.

The 25% limit on the tax becomes meaningful to the individuals with the regular income of more than \$18,000. That figure becomes \$36,000 if husband and wife are involved, and they file a combined return. People with lower incomes pay less than 25% on over-six-month profits. In fact, the tax on those profits can get as low as 10% since only half the profits need be reported, which means half the lowest tax bracket of 20%.

### How Security Losses Are Treated

If the net results of the under-six-month basket and the over-six-month basket taken together show a loss, then regardless of what basket it comes from the

loss is deductible, within certain limits.

To illustrate: Suppose the net of all trades for 1959 is a \$10,000 loss. Only \$1,000 of this loss can be deducted in the 1959 return. The other \$9,000 goes in the under-six-month basket for the five years 1960 to 1964, to apply against the first \$9,000 of any net security profits in those years.

If there are no net security profits in those years, \$1,000 can be taken as a regular deduction from other income in each of the five years. That absorbs \$5,000. Nothing can be done about the other \$4,000. Security losses of any year can be carried forward only, not backward.

As this rule about carrying forward losses for five years has been in effect for some time, it means that losses as far back as 1954 can be used in 1959 returns, if not previously absorbed by profits.

Losses are always figured in full whether under-six-month or over. The tax savings from losses can run as high as 91%. Suppose, for example, Jones is in the 91% bracket, and that in 1959 he takes a \$1,000 under-six-month profit. His tax on that \$1,000 will be \$910. However, if he also takes a \$1,000 loss on securities, whether over-six-month or under, that will exactly offset the \$1,000 profit, and wipe out the \$910 tax. In other words, the \$1,000 loss saves Jones \$910, or 91% in tax.

### How Watching the Six-Month Line Saves Taxes

There is an obvious advantage in taking profits after a six-month holding. The tax rate then ranges from as little as 10% to a maximum of 25%. Before six months, the range is from 20% to 91%.

The six-month line also needs watching on losses, to make sure they offset the heaviest taxed profits. For example, suppose Jones has \$2,000 of under-six-month profits and \$2,000 of over-six-month profits. He also has an open loss of \$2,000 on newly bought securities.

If he waits to take the loss until after the six-month line has been passed, he must apply it against the \$2,000 of over-six-month profits. That leaves him with the \$2,000 of under-six-month profits to report. If he had taken his loss before the six-month period had run, it would have been applied against the \$2,000 of under-six-month profits. That would have left him with \$2,000 of over-six-month profits, of which only \$1,000 need be reported (with a maximum tax of \$500), compared with \$2,000 of regular income the other way around.

All this means alertness throughout the year. To wait until the end of the year, as is so frequently done, may let the six-month mark slip by.

### How Spacing Between Years Saves Taxes

Where there are over-six-month profits and no under-six-month profits, it is an advantage to take losses in a different year from the profits. For example, suppose Jones has \$2,000 of open over-six-month profits and \$2,000

of open losses. If he takes both in 1959, the net result is zero.

If he takes the \$2,000 losses in 1959 and the \$2,000 profits in 1960, he is ahead of the game by a \$500 deduction. It is figured in this way: For 1959, the \$2,000 losses give him a \$1,000 deduction and \$1,000 to carry forward into 1960. This \$1,000 is applied against the \$2,000 of over-six-month profits in 1960, making a net profit for 1960 of \$1,000, one-half of which, or \$500, is reportable. Jones, therefore, has a \$1,000 reduction in 1959 and \$500 income in 1960, or a net deduction for both years of \$500.

Jones' best bet, however, is to switch the thing the other way around and take the \$2,000 over-six-month profits in 1959 and to take the \$2,000 losses in 1960. By doing this, he reports in 1959 one-half the \$2,000 profits, or \$1,000. In 1960, he has a deduction of \$1,000 of the \$2,000 of losses. In 1961, he can deduct the remaining \$1,000 of the \$2,000 losses. The net effect for the three years is a deduction of \$1,000, whereas taking the losses first, resulted in a net deduction of only \$500, and taking the profits and losses in the same year was merely a stand-off.

### How Short Sales Can Be Used to Tax Advantage

Through a short sale it is possible to shift profits or losses from 1959 to 1960, or for that matter indefinitely. That is because of the rule that no gain or loss need be reported on a short sale until the short position is actually closed out.

Here is how the shift is accomplished: Jones has in his box 100 shares of stock that he bought in August 1959 at 60. In December 1959, or four months later, the market is 85. He is leery about the future of the market and wants to freeze the \$2,500 profit. He goes short the stock with his broker in December. He holds off covering the short sale until some time in 1960. That takes it out of his 1959 return and puts it in 1960.

No matter when Jones covers, it is an under-six-month profit, because when he went short he owned the same stock for less than six months. If when he went short he owned the stock more than six months, the profit on the close-out of the short position is an over-six-month profit.

### How to Convert Dividends and Interest Into Capital Gains

Because of the 25% tax limit on over-six-month profits, it is natural for people in high brackets to try to get that sort of profit rather than regular income. Here is a way to accomplish this: Suppose Jones, in the 91% bracket, has 100 shares of over-six-month preferred stock that costs him \$100 a share. The stock is now worth \$160 a share because of an accumulation of \$60 of dividends which are about to be cleaned up. If he receives the \$6,000 of dividends, he will have to part with 91% or \$5,460, less \$240 (4% of \$6,000), or \$5,220.

However, by selling the stock at 160 before the ex-dividend date (that is, at least four full business days before the dividend "record" date), he gets the same \$6,000, but it is now in the form of profit from the sale of over-six-month stock. His tax on the \$6,000 is therefore only 25% or \$1,500, instead of \$5,220—a saving of \$3,720. If he still wants to maintain his position in the preferred stock, he can step right back into the market after the dividend date and buy 100 shares. That puts him back to where he started stock-wise, but ahead of the game by \$3,720 tax-wise.

### How Wash Sales Are Treated

If an investor sells stocks at a profit, and then buys the stock right back, the profit is taxed. Not so with losses. There is a

rule that says that no loss will be allowed on a sale, if within 30 days before or after the sale the same security is bought. This is known as a wash sale. The tax effect is as if the sale never took place.

The disallowance applies to a purchase not only of the same security, but also of substantially identical securities. Accordingly, the sale of a stock and the purchase of a voting trust certificate of the same stock, or vice-versa is under the ban. However, the loss will stand if the sale is of stock of one company, and the purchase is of stock of another. This holds even though the two companies are in the same line of business, their stock sells at the same price, and moves market-wise in the same way.

### How to Identify Securities Sold

Suppose Jones buys 100 shares of stock in 1957 at 70, and another 100 in 1958 at 80. In 1959 he sells 100 at 75. Does he have a five point profit or a five point loss? It all depends. If he delivers the 1958 certificates costing 80, he has a five point loss. If he delivers the 1957 certificates costing 70, he has a five point profit. He can make his own selection of certificates, and so he can control whether to have a profit or loss.

The same result holds good if he instructs his broker at the time of the sale whether he wants to sell the 1957 block or the 1958 block. His instructions will control.

If he says nothing, and the certificates cannot be identified, the rule is that the 1957 block is sold first, because it was bought first.

### How Commissions and Other Expenses Are Treated

Purchase commissions are additions to the cost of securities, and sales commissions are deductions from their sales price. Commissions therefore affect only the profit or loss on a trade.

State transfer taxes can be taken as a regular deduction. Federal transfer taxes are deductible by a trader in securities. Whether this also applies to an investor is uncertain.

It is an advantage to have a regular deduction because it can mean 91% saving in tax. As a reduction of profit or an increase in loss on a trade, the tax effect is limited to the tax rate that applies to the profit or loss.

Interest on a debit balance in a brokerages account is deductible, if it is actually paid to the broker. The mere interest charge by a broker is not enough to give the deduction to anyone who makes his return on the basis of cash coming in and going out. However, credits to the customers' account for interest, dividends, and sales proceeds on the customer's securities are the same as so much cash paid by the customer.

Dividends and premiums on short sales are deductible. Other deductions include cost of investment advisory services, subscriptions to investment literature, rent of safe deposit boxes, custodian fees, office expenses, cost of professional services for preparing or defending tax returns.

### The Corporate Investor

There are special provisions that apply only to corporate investors. For example, in the case of over-six-month securities, individual investors have the choice of paying 25% of the profit or reporting one-half the profit as regular income. Corporate investors have the choice of paying 25% or reporting the full profit as regular income.

Also, while in the case of individuals, up to \$1,000 of net security losses can be immediately deducted from other income, no such deduction can be taken by corporations. All that a corporation can do with the net losses is to carry them forward for five years until absorbed by security

profits. If there are no security profits in the five year period, no tax benefit is derived from the losses.

In the case of an individual, mention was made of the desirability of minimizing dividend income in favor of capital gains. A corporation, however, is better off with dividends than any other type of taxable income, even including capital gains. That is because they generally pay less than 8% tax on dividend income.

Accordingly, while in the case of individuals, there is an advantage in selling stock before the dividend date and buying it back afterwards, in the case of a corporation it is just the opposite—there is an advantage in buying stock before the dividend date and selling afterwards.

However, quick in and out turns are restrained. The stock must be owned more than 15 days to get the 8% rate on dividends. Otherwise the rate goes up to 52%. With preferred stock paying back dividends of over a year, the holding must be at least 90 days. The rate is also up to 52% if a corporation is long and short the same stock on a dividend date.

### Timing of Year-End Sales

Year-end tax selling, whether to take profits or establish losses, is a familiar occurrence. Timing is important, or else a transaction intended to affect 1959 taxes may turn out to be a 1960 item, and vice-versa. The reason for this is the interesting rule that to a taxpayer reporting on the basis of cash coming in and going out, profits are not considered realized for tax purposes until the securities sold are delivered to the buyer; losses, on the other hand, are deemed to be sustained when the sale is made on the floor of the exchange, regardless of the time of certificate delivery.

As the various exchanges in New York have a four-business-day delivery rule, the latest day to take profits for inclusion in 1959 returns is Dec. 24.

Securities sold on the next business day, Dec. 28, will not be delivered until Jan. 4, 1960, and the profit will therefore be a 1960 item. Between Dec. 28 and 31, securities can be sold for "cash" instead of the regular four-day delivery, and in that way profits can still be established for 1959. In the case of losses, they can be taken by sales made right up to the end of the year.

## Hornblower & Weeks Names George Flynn

George T. Flynn, partner in Hornblower & Weeks, 40 Wall Street.

New York City, member of the New York Stock Exchange and other leading Exchanges, has been elected a member of the Executive Committee of the 71-year-old investment banking and stock brokerage

house, Mr. Flynn, who is manager of Hornblower & Weeks' Syndicate Department, joined the firm in 1928 and was named a partner in 1952.

### Form Leonard-Van Fossen

PERRY, Ga.—Leonard-Van Fossen has been formed with offices at 1022 Ball Street to engage in a securities business. Partners are James F. Leonard and Glenn L. Van Fossen.



# A Domestic Policy To Aid Our Balance of Payments

By Alfred Hayes,\* President, Federal Reserve Bank of New York, New York City

Central banker links solution of our balance of payment problem with the domestic aims of a sound monetary policy, and cautions that monetary policy is no substitute or remedy for weaknesses in the economy. Mr. Hayes refers to the build up of \$17.5 billion holdings abroad in stressing the need for realistic and courageous policies and in opposing certain cures that have been proposed with the end objective of maintaining confidence in our dollar. He dismisses stress paid to differences in European-U. S. A. wage levels in emphasizing the need to make our costs and price structure competitive again against the improved competitiveness of the European producer; anticipates favorable results from our recently announced tied-loan policy; shows how European recovery accompanied by higher interest rates does not help our balance of payment problem; and issues the reminder that our dollar assets are still important and can be kept that way with increased productivity which, also, could permit us to continue our international responsibilities and our domestic economic growth.

First, a word or two on the background of the problem. As has been said so often, this country has, in the past two years, faced an entirely new set of international economic conditions. The postwar era, the era of the dollar gap, is gone—and its disappearance is a most dramatic proof of the success of the Marshall Plan and our related efforts over the years to restore viability to the economies that had been severely damaged by the war. Our gold outflow and the rapid build-up of foreign-owned dollar balances have been the counterpart of a tremendous increase in the monetary reserves of foreign central banks and private holdings of dollars especially in Europe—a development which helped to pave the way for the restoration of external convertibility for so many currencies at the end of last year. So I think we are warranted in a feeling of considerable satisfaction in having contributed to a better international financial structure. But naturally we must think also of what this outflow of gold and build-up of foreign-owned dollar balances have meant for our own economy and what they would mean if allowed to continue indefinitely.



Alfred Hayes

In 1958 our adverse balance of payments amounted to about \$3.4 billion. This year it is running at the rate of about \$4 billion. Last year some two-thirds of the balance took the form of a gold outflow, while this proportion may drop to about one-third in 1959. Our monetary gold stock, at its present level of over \$19 billion, approximately half of the Free World's monetary gold, still represents a very sizable cushion. But no objective observer would argue from this that we can face with equanimity anything like a \$4 billion adverse balance continuing for an indefinite period. For one thing, there is always a possibility that the share of the balance taking the form of a gold flow might rise. Liquid dollar assets owned by foreign countries are now estimated at \$17½ billion and will have risen in 1959 by well over \$2 billion. Granted that a good part of this total represents working balances that will be required to finance international transactions, it is apparent that dollar balances of this magnitude indicate that we must conduct our affairs in such a way as to preserve a feeling of complete confidence in the dollar. Fundamentally, this means confidence in the

dollar's ability to purchase goods and services at competitive prices.

In essence, this country's adverse balance represents the sizable difference between a reduced but still substantial favorable balance on private current account and a much larger net outflow of United States capital and government payments (including private capital, foreign aid and military outlays abroad). Were it not for these heavy commitments for the defense and economic development of the Free World, we might be reasonably well satisfied with the present favorable balance for goods and services. But faced as we are with so large an outflow of capital, military, and economic aid funds—even though it may be possible to reduce it over a period of years—we must perforce search for ways of enlarging much further the present favorable balance on current account. And this means above all keeping close control over our cost and price structure. It is here, of course, that monetary policy can have a significant influence; but it may also, as I shall suggest in a moment, have some effect in tempering the capital outflow.

Monetary policy in this country must of course be geared primarily to our own domestic needs. The achievement of economic growth at a sustainable rate, which in turn depends upon price stability, has been and remains our chief objective. I suppose it is conceivable that under certain circumstances this domestic objective might conflict with international considerations. There have been times in the past when restrictive credit measures in this country have been attacked abroad as placing undue pressure on foreign monetary reserves. But in the period we are considering—the past 18 months—it seems clear that monetary policy has been serving both our domestic and our international needs.

## Reviews Past 18 Months

Let's review briefly what monetary policy has done and what it has not done in this 18-month period since the bottom of the recession. First, "tight" money has not meant a scarcity of credit or capital to meet the needs of growing business. Business loans of commercial banks have risen at almost a record rate, while at the same time consumer and real estate loans have also been growing apace. New corporate bond offerings have been only moderately lower than in the record period of early 1958. New mortgages have been placed at an annual rate of \$18 billion. And all this has occurred while the Treasury was financing a record-breaking peacetime deficit of \$12.5 billion in fiscal 1959 plus a seasonal deficit of \$7 billion in the first half of fiscal 1960.

Second, the tremendous growth

of bank loans has not been reflected in any equivalent rise in the money supply. While loans were increasing at an annual rate of 10%, the money supply was rising at an annual rate of about 3%—a rate which may be considered reasonably in line with the normal long-term growth of the economy. The explanation lies in the consistent ability of the commercial banks, right up to the present time, and in the face of the heavy government deficit, to be net sellers of government securities, disposing of a good part of their large holdings accumulated in the easy-money first half of 1958. But this would not have happened unless the Federal Reserve had been exerting pressure on bank reserves, and the banks would not have found purchasers unless interest rates had risen to levels considered attractive by those purchasers. Thus, the upward trend of interest rates has been an essential element in an orderly and noninflationary financing of a rapid business recovery accompanied by a record peacetime budget deficit. And it is worth noting that even at our present level interest rates are not particularly high either in relation to the long-term historical record in this country or in relation to rate recently prevailing in other leading industrial nations.

Now this rise in interest rates has played soem corrective role in connection with our balance of payments deficit and the gold outflow. The net outward movement of private United States short-term capital, which had reached sizable proportions in 1958, was reversed during the first half of 1959. Tighter conditions in our capital markets, moreover, also slowed offerings in the United States of foreign issues which are now running about 45% below 1958 levels. At the same time, the rise in short-term and long-term interest rates here has stimulated efforts by American financial institutions to attract and retain in the American market the dollar balances accruing to foreign holders, thereby perhaps helping through the action of market forces to slow down the conversion of dollars into gold.

While it is less easy to demonstrate that our firm credit policy has helped our trade balance, I think there is no doubt that if, in an effort to keep interest rates down, we had added materially more than we did to bank reserves and thus had supported a materially greater increase in the money supply, we might well have experienced a rising cost and price trend which would have made American goods just that much less competitive in world markets. It is my hope that our firm credit policy has induced, and will continue to induce, greater caution on the part of the participants in industrial wage negotiations.

## Circular Effect

I think I should add that not only has monetary policy been having some effect on the balance of payments, but also the balance of payments has had some effect on monetary policy. Of course there is no immediate and automatic effect in the sense that a given payments deficit brings an automatic and equivalent tightening in credit conditions or credit policy. For one thing, to the extent that the deficit results in a piling up of additional dollar balances or other dollar assets owned by foreign central banks or other foreign holders, the ownership of these balances or assets is shifted from domestic to foreign holders. But bank reserves—the base for the money supply—are not affected. Also, the change of ownership does not necessarily bring any great change in money velocity. And even to the extent that the payments deficit shows up in an outflow of gold, this is regarded by the Fed-

eral Reserve System, on a short-run basis at least, as only one of the many factors affecting member bank reserves; and if the net effect on bank reserves produced by all these factors taken together is not fully in accord with monetary policy, we can and do compensate through offsetting open market operations. In a smaller country, vitally dependent on foreign trade, it would be much harder to refuse to let a gold outflow affect domestic credit conditions—for the result might well be an acceleration of the loss of gold and a sharp shrinkage in the reserve base. Fortunately for the United States, the magnitudes involved in our gross national product, our money supply and our reserve base are still relatively large in relation to the balance of payments components. In effect, we do not let the gold outflow automatically tighten credit by reducing bank reserves and the money supply. This, however, is very different from saying that the Federal Reserve can or does blandly ignore the balance of payments deficit. We recognize it not only as a cause of drain on our reserves which cannot be allowed to go on indefinitely, but also as a highly useful indication of symptoms in our domestic economy that call for treatment.

Monetary policy is a necessary but by no means sufficient remedy for the weaknesses in our economy leading to a balance of payments deficit. Fiscal policy and debt management are of great importance. The vast improvement in the Federal budget in prospect for this fiscal year as compared with the last is making a most significant contribution to keeping our prices on a competitive basis. The same thing can be said of efforts to extend a larger portion of the Federal debt, which is admittedly lopsided in the direction of short maturities. The Treasury has been attacking this problem with courage and tenacious effort,

and I fervently hope that we may soon see the end of artificial legislative restrictions on such debt extension—restrictions based on the mistaken belief that interest rate levels can be set by government fiat.

## Growing Foreign Competitiveness

To be fully effective, monetary and fiscal policy must of course be accompanied by recognition on the part of both management and labor that they can no longer continue along the old path of inflationary wage settlements followed by sizable price increases. In the case of the steel industry, for example, it can hardly have escaped notice that foreign steel has been growing more and more competitive with our own both here and abroad. In many other segments of the economy, labor as well as management are perhaps becoming increasingly aware of this problem of foreign competition and its unavoidable implications for wage contracts and price policies.

In meeting foreign competition we have even more than cost and price relationships to consider. There is increasing need to tailor our products more effectively to the particular conditions, tastes and quality preferences prevailing in foreign markets; this calls for the best we have in techniques of design and merchandising. And if effective competition price-wise is to be buttressed by effective competition product-wise, we have to have fuller knowledge of the needs and potentialities of foreign markets, as well as to exert a continuing and imaginative effort to sell and to stimulate new demand.

So far we have been discussing measures which we in the United States can take in certain areas to correct the balance of payments deficit. Before passing on to a brief review of other lines of corrective measures, I might merely mention certain "automatic"

Continued on page 32

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# Fifties' Dollar Gap Becomes The Sixties' Dollar Glut

By J. Peter Grace,\* Chairman, National Convention Committee of the National Foreign Trade Council and President, W. R. Grace & Co., New York City

Spokesman for foreign traders group asserts we are "costing" not "pricing" ourselves out of foreign markets because our cost of production and productivity rate is opposite of Western Europe and Japan. In commenting, too, on U. S. S. R.'s entry into, and methods of, international trade, Mr. Grace avers we are not without our resources in meeting this situation. He announces requirements that should be met to meet the competitive trade challenges, and warns we should not go overboard and get into a "protectionist" panic nor retreat from our foreign aid program. Instead, he calls upon responsible American business leaders to revitalize what we best thrive on—competition.

There is no need for me to dwell in any great detail on the sharp decline in American exports, the rapid dwindling of our usual favorable balance of trade, and the exceptionally large deficit in the balance of payments of the United States now being encountered. The highlights will suffice. Our exports have dropped from a peak of \$10.3 billion during the first half of 1957 to \$7.9 billion during the similar period of this year—a decrease of \$2.4 billion, or 23%. During the first half of 1957 our country had a favorable balance of trade of \$4.8 billion and this has dwindled almost to the disappearing point of \$500 million during the comparative period of this year. The balance of payments of the United States suffered a deficit of \$3.4 billion in 1958 and the deficit this year may be around \$4 billion. Obviously, there is trouble on the horizon in our international financial and commercial transactions and this situation cannot long continue without serious damage to our economy, to our national welfare and to the world-wide position of the United States at this critical juncture in our relations with the Soviet Communists.

It has never been in the nature of the American people, and certainly not of the American businessman, to wear a hair shirt, to complain or to cry on a sympathetic shoulder, and this problem will not overwhelm us.

Foreign traders are a tough breed of men. They go through a crisis a day. They have been hardened by years of rugged competition and in all of American industry I don't know of a more highly skilled, more dedicated or a more respected group around the world than the American international businessman.

## "Costing" Not "Pricing" Ourselves Out of World Markets

Let us for a moment look at the hard facts of our deteriorating situation abroad. A moment ago I mentioned the loss in our export trade and favorable balance of trade and the deficit we are experiencing in our balance of payments. What is the reason for this decline? Essentially, as it has been stated by many eminent American businessmen, we are pricing ourselves out of foreign markets. Rather, I would say that we are "costing" ourselves out of world markets since what is really the issue here is the constantly rising cost of production of American products at a time when our Western European and Japanese competitors have lower production costs and a more rapid increase in the rate of productivity.

During the lush immediate post-

war years when Western Europe's economy was being revived under the stimulus of the Marshall Plan, American exports had a dominant position in world trade and price was not much of a factor. With our industry intact we had a commanding position over our competitors. But during the early Fifties the tide began to turn against us and the danger now is that it may become a flood tide.

The seller's market of previous years in now a buyer's market in which we find ourselves with high quality merchandise priced to reflect our high cost of production in areas where quality of American products is preferred but where the price now pretty much determines the sale. In contrast to previous years, we are now bidding against strong, prosperous competitors. Last year's recipient of the Robert Dollar Award, by the National Foreign Trade Council, our good friend Rod Herod, likes to say that General Electric prefers prosperous competitors to hungry ones, and I'm sure that Bill Knox of Westinghouse agrees with Rod on this. And indeed the U. S. wanted it that way and we poured out many billions in foreign aid to make these competitors prosperous.

The war devastated nations of Western Europe and the Far East, primarily Japan, today are wealthy, booming countries. They are developing at a rapidly accelerated pace and overtaking us in the process. During the periods from 1950 through 1957, as an illustration, Europe's gross product jumped 88% and Japan's by 156% while ours increased by only 49%.

Great Britain is experiencing an unprecedented prosperity. Its exports are now at an all time high. In 1950 British exports amounted to \$6.3 billion. Last year its exports reached \$9.4 billion, an increase of 49%. Japan, which like Britain depends heavily on foreign trade for its economic welfare, had a similar tremendous upsurge in its exports. In 1950 Japan exported \$827 million in goods to the world and last year its overseas trade amounted to \$2.9 billion, an increase of 250%. Western Europe which is moving fast, very fast, to take advantage of its common market will be a lively competitor for many years to come. Western Germany, torn apart in the aftermath of the war, now stands among the major trading nations of the world. France under new and firm leadership is reasserting itself in international trade. And as we all know, much of the growth in foreign trade of these countries has been right here in the American market.

The prospects, therefore, are not for less but for more competition abroad and at home as well. The odds right now are against us because our costs of production—and consequently our prices—are so far out of line with our competitors. Our leading industrialists, who are calling attention to this situation, are also warning

that we stand to lose markets, profits and jobs.

## Cites Examples

Ernest R. Breech, Chairman of the Ford Motor Co., has pointed out that the cost per hour for purchasing automotive tools and dies from independent producers in the Detroit area is \$7.90 per hour. In England it is \$3 per hour, in France \$2.38 and in Milan \$1.60. The current hourly base rate for a Ford assembly line worker is \$2.44, exclusive of fringe benefits. In England it is \$1.05 and in Cologne, Germany it is 69 cents.

In our own company through our own trading activities we are in constant touch with this problem and we have information on instance after instance of American exporters being underbid by their foreign competitors.

Of course, contributing to our price disadvantage is the fact that we have been lagging behind most of the nations with which we compete in rate of increase in productivity of labor. For instance, during the period 1948-1958 our productivity as measured by its index in manufacturing improved by 3.6% compared to Japan's 12.7%, Germany's 8.3%, Italy's 7.7% and France's 5.4%.

The Netherlands also showed a greater increase in labor productivity. Our figure was only better than those of Belgium and the United Kingdom.

This, of course, is the problem that is at the heart of most of the current labor-management disputes where working conditions and contract provisions covering same have been a greater bar to settlement than actual hourly wages. Unless management is going to retain and in some cases regain, the right to manage, we as a nation will continue to be outclassed in the important element of productivity which plays such an important role in determining first our costs of manufacture, second our export prices, and thirdly our share in the world export market.

## U. S. S. R.'s Entry Into Trade

Meanwhile, Russia's Premier Khrushchev has announced for all the world to hear that the Soviet Union intends to enter international trade in a big way. In the Soviet concept of trade, political considerations and propaganda for communism are all important considerations. We expect that where the Russian communists consider it to their advantage they will underbid us regardless of cost in order to make the sale and promote the cause of communism.

In this endeavor, the Soviets have certainly been relentless. Since 1954 they have more than tripled the volume of their trade with the non-communist countries. According to figures revealed just last week in Moscow, they expect another 25% increase in 1960.

They are signing trade agreements with more and more countries. Their promotion delegations are tirelessly moving over the trade routes. Their goods are to be seen on display at every international exposition. To a considerable extent they are focusing their trade drive on the less developed countries—for political reasons in part, but for economic reasons too. They need the primary products which these countries produce—fibers, rice, tea, sugar and fruits. These same countries provide a convenient market for Soviet products which would be difficult to sell elsewhere—machines and manufactures, rolled steel, petroleum, lumber and wheat. For the underdeveloped countries, there is no question that Soviet trade has attractions. The communist countries provide them with another market and potentially a large one, for their products. Long term deals at fixed prices appear to them as a protection against sharp short-term price move-

ments. Moreover, the Soviet bloc countries have offered a practical solution to the transfer problem—that is, they accept the normal export commodities of their trading partners as repayment for what they sell.

In the crucial matter of increase in gross national product, which underlies the phenomenal rise in Soviet power and influence in the world, they are doing all too well. We cannot overlook the fact that their system in this respect is far outperforming our own. Some of the most realistic studies indicate that the Soviets are achieving an annual increase in gross national product of 6% and in industrial output of about 9%. This is better than double our rates in recent years.

United States foreign trade, therefore, is confronted on the one hand by vigorous competition from its friends and on the other by equally energetic competition from the communists who are willing and able to make great financial sacrifices to achieve the political ends which they desire.

## We Are Not Without Resources

We are not without resources, however, to meet this situation. Our government has already shown great understanding and has taken specific helpful steps to assist. It has already been successful in persuading some of the major trading nations of the world to relax discriminatory practices against the importation of American goods. Action already taken or contemplated by Britain, France and others will materially help American foreign traders to seek larger markets in the highly industrialized and expanding markets of these nations.

In the companion field of investments overseas, experience has proved that the U. S. Government not only realizes the importance of increasing the flow of private capital abroad but actively seeks to promote it. We were very pleased to see that the State Department last July gave strong support to the principles of the Boggs Bill which provides effective incentives for stimulating the flow of private capital abroad. We trust that the Administration will confirm its support of this legislation without restrictive amendments when it comes up for reconsideration next year in Congress.

And at this point I would also like to add that all of us have noted with pride and satisfaction the stiffening attitude of our State Department toward those, even in this hemisphere, who indulge in wanton expropriation and show contempt for American rights and the American flag. These misguided actions are discouraging and in some cases actually destroying investor confidence and the consequent flow of private capital from developed to less developed nations. Without this flow the righteous aspirations of the people in the less developed nations for a better life must face certain frustration.

With the sympathetic assistance of our government, American businessmen nevertheless realize that the job of promoting American exports is primarily theirs to do. It is a difficult task and will demand the utmost of our ingenuity, determination and skill. As I see it, the situation presents both a challenge and an opportunity.

## Describes the Challenge Facing Traders

The challenge lies in stopping the downward trend of our exports and re-establishing America's position in the foreign trade field. This is our main worry and concern today and I would be less than frank if I did not tell you that there is no pat formula to resolve this problem. There is no easy way out. To sell more abroad we will have to make our prices more competitive

by further increasing the rate of productivity of our labor and by cutting production costs.

There are predictions that our competitive position abroad will improve through an increase in production costs in Western Europe greater than our own during the next few years.

Any optimism engendered by this expectation should be tempered by the realization that our present labor differential is roughly 3 to 1. If the average annual rate of increase in labor costs in Western Europe is 50% greater than ours in the future, which is quite a differential, the actual quantitative increase in our case would still be twice what would occur in Western Europe. It is clear that we face many and serious problems in the struggle ahead to produce more goods for the export market at less cost.

To improve the cost and efficiency of our industries we will have to take unpopular measures and we will have to renew our efforts to sell against tough competition in foreign markets. Times have changed, as I have already stated. The dollar gap of the fifties is becoming the dollar glut of the sixties. The new situation must be reflected in our policies, particularly toward Western Europe.

## Warns Against Protectionist Panic

But we must not go overboard about this and get into a protectionist panic. This is going to be a tough test of our maturity as the leader of the free world. If we try to take the easy way out by raising tariffs and establishing more quotas we will do more damage to our prestige and to the faith of other countries in us than billions of dollars in aid will ever be able to repair. We will cause irreparable harm to our friends and weaken everywhere the strongholds of freedom.

In this coming year, foreign aid is not going to be popular in the United States. But we cannot for that reason afford to retreat on this front. Now that the strength of our Western European allies is back, we have every right to call upon them to join with us in extending development assistance abroad. But let it be clear that the United States cannot thereby escape its duty to participate to the full extent of its capacity.

Responsible leaders of American business must continue to work toward an expanding, balanced multilateral world trade which is the lifeblood of social and political as well as material progress. We must realize that a vigorous American foreign trade will help, as much as anything else, to advance the cause abroad of American democracy and the American private enterprise system.

During Premier Khrushchev's recent visit to the United States he demonstrated that he is a vigorous campaigner for communism. But when he put the cold war on the basis of economic competition, he placed it on the campaign trail that we know best. Americans have always thrived on competition and they have always been able to meet it effectively.

Traditionally we have followed the slogan that "trade follows the flag." In today's economic contest with the communists we shall have to adopt the concept that "the flag follows trade." And that flag should be the American flag. If we do this—and I have no doubt that we will because the stakes are high—we can seize the opportunity which has been given to us to make an effective contribution to the advancement of the American private enterprise system, to the prestige of the United States and to the welfare of mankind.

\*From a talk by Mr. Grace before the 1st General Session of the 46th National Foreign Trade Convention, New York City, Nov. 16, 1959.



J. Peter Grace

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# Drug Business Review

By John F. Bohmfalk, Jr.,\* Director of Institutional Research, McDonnell & Co., New York City

Salient developments affecting the drug industry's zigzagging common stocks, ranging from government attacks to what individual companies are doing, are closely scrutinized by market analyst. Product developments and opportunities are described by Mr. Bohmfalk who advises seizing buying opportunities on a selective basis as they develop. The writer submits the names of companies that appear attractive to him in what he considers is a growth industry.

The pharmaceutical industry has been realizing a pretty average year in 1959, with sales gaining a modest 8½% to an estimated industry total of \$1.935 billion. The absence of any major new product development during the year or of an epidemic of any importance is partly responsible for the below-average growth, and also reduced prices for antibiotics and polio vaccine restricted the gain. Research spending accelerated in 1959, but the rate of gain will taper off next year.



John F. Bohmfalk, Jr.

After a recession in 1958 when wholesalers' inventories dropped to 12% of their annual rate of sales, the current year has seen a return to a more normal inventory level of 16%, producing a \$60 million swing in business to drug manufacturers. Since added sales of this magnitude for the wholesalers' pipelines can be considered marginal sales, profits were aided accordingly. Another angle on the sales picture is provided by Commerce Department figures showing wholesale drug volume up 10% during the first half, while retail drug volume gained 8.3%. McKesson & Robbins, a major drug wholesaler, reports, however, that its sales gains are in line with our industry average and that its inventories are up only slightly.

In terms of the postwar sales growth of 12% compounded, the gain of 8½% in industry volume this year and about the same in 1960 is somewhat disappointing; but it is in line with the fairly conservative forecasting provided in Pfizer's George B. Stone's comprehensive thesis report.

## Government Attacks—An Annual Affair

Several governmental investigations, indictments, and prosecutions presently under way continue a pattern of drug industry harassment that has distinct political motivations. Charges that drug prices are too high and profits too great will be made by the Kefauver Committee in a sweeping investigation that promises to drag trademarked drugs into the public spotlight. A polio vaccine antitrust trial accuses five producers of the Salk vaccine of criminally conspiring to fix and bid uniform prices on government polio vaccine contracts. Finally, the Federal Trade Commission is conducting hearings on a tetracycline (broad spectrum antibiotic) antitrust complaint, aimed at breaking the tetracycline patent and price structures.

The underlying theme running through all three investigations is that drug prices are too high. Rather than treating the issue in terms of what the patient gets for his money, the government is trying to create a destructive form of competition and in effect to break drug prices. While drug companies would like to shift the battleground to the contributions to medical science made by "high-price" pharmaceuticals, government probes are attacking the

forms of competitive, free enterprise—such as the patent system and the right to meet a competitor's price schedule. But basically, sickness is a misery that some politicians are trying to capitalize to personal advantage.

From a financial analyst's point of view, the immediate point of concern is the effect these investigations will have on industry profit margins. A long range concern might be felt in the possibilities of disrupting doctor-patient relationships, cooperation between manufacturers and retailers of drugs, and joint government-industry research efforts. One drug industry representative has suggested to us that it may not be possible to make a "showing" before the Kefauver anti-monopoly subcommittee, that industry might well be satisfied if it came off with a few bruises as possible. Several others hope, however, to make strong statements having public relations overtones.

On the basis of experience with government investigations of other industries, we are inclined to discount government harassment of the drug industry. Important benefits from these investigations could very well accrue to the drug industry. For one, the industry should assume a rightful role, from a public relations standpoint, of one of the Free World's most powerful contributors to peace and scientific progress. Again, the public exposure of heavy costs attached to the distribution of drugs might serve to still the clamor for Fair Trade, or in other ways to afford some relief from this situation (two-thirds of the price paid at retail represents costs of distribution).

## Industry Profits

Whereas the government complains of excessive profits, industry profit margins have been said elsewhere to be tapering off. A statement such as the latter certainly needs qualification. In view of rising research and distribution costs as well as price reductions in a few products as polio vaccine, it may be said that the pressure on profit margins has intensified. Another thought which should be introduced is that a growing percentage of the drug business is institutional—hospitals and government agencies for example; such business tends to be less profitable. Finally, steady price declines in bulk (not packaged) vitamins, attributed in part to increased imports, have occurred for several years, and probably will continue.

By way of contrast, management of drug companies pay closer attention nowadays to profitability of the entire product line. When certain products no longer prove profitable, they are discontinued, rather than carried as formerly as a convenience to a few users. But the main stream of product development activity is directed to the discovery of big volume specialty drugs which can command a long margin. Success has been frequent enough to more than compensate for product obsolescence.

## Product Developments

Introductions of new products are the lifeblood of drug companies. Attention is naturally concentrated in the following areas:

**Anti-Depressants**—The market

potential for this group has been placed as high as \$100 million, but current volume is only \$8 million generated by Pfizer (Niamid), Warner-Chilcott (Nardie), Ciba (Kraun), Lakeside (Catron), Roche (Marpian), and Geigy (Tofranil). Schering has arranged a license from Lakeside to market its anti-depressant. These products may replace shock therapy and have application in the anti-hypertensive area. Smith Kline may introduce next year a potent, relatively short-acting compound called "SKF trans 385-A" for this market.

**Steroids**—The cortical steroid Ciba's Gammacorten, identical to Merck's Decadron and Schering's Deronil, and may witness next year introduction of new Upjohn steroids nearly twice as potent. Anabolic (protein building) steroids should shortly be marketed by Sterling Drug and Parke Davis in competition with Searle's Nilevar. A very good progestational drug, Upjohn's Provera, is now ready.

**Diuretics**—Merck has maintained a leading position in this market with Diuril, Hydro-Diuril, Hydopres and Diupres, accounting for two-thirds of the \$50 million diuretic and anti-hypertensive market. Ciba and Abbott are other producers, while Squibb, Schering, Bristol and Pfizer are trying to stake out claims. Diuretics with 10 times the potency of the dihydrochlorothiazide type are in process. Aldactone, Searle's aldosterone blocking compound, represents a new approach and may make a significant contribution.

**Antibiotics**—Chloromycetin's amazing vitality (sales perhaps as high as \$80 million vs. \$66 million last year) has provided much of Parke Davis impetus. Threats to Chloromycetin's growth might be constituted in Lederle's Declomycin and Eaton Lab's (Norwich) Altafur, both claimed to be effective in treating resistant staphylococcus. Both Bristol and Pfizer are shortly scheduled to market "tailored penicillins" which are only slightly different, are not broad spectrum, but may produce slight advantages in blood levels and absorption.

**Anti-Diabetics**—Upjohn's Orinase is pretty much the whole story, as Pfizer's Diabinese and U. S. Vitamin's DBI have not secured much volume. Orinase is some 30% ahead of last year and is probably close to a \$23 million level, still growing.

**Other Products**—The oral fungicides licensed to Schering (Fulvicin) and J & J's McNeil (Gri-fulvin) have started well and are probably capable of developing a \$6 million market altogether, with further growth quite possible. Carter's Soma is a potent analgesic and muscle relaxant which is developing modest volume under limitations imposed by Wallace Labs small marketing organization. Vick Chemical has done very well with an anti-obesity product marketed by two of its divisions—Merrell's Tenuate and National's Tepanil. Polio vaccine sales follow a rather erratic course, but mainly downward. Eli Lilly's sales of vaccine have fallen from a peak of \$33 million in 1956-7 to \$12 to \$13 million estimated for this year.

## What Are the Opportunities?

As in all scientifically oriented organizations, the pharmaceutical research apparatus responds to many stimuli: The desire to create, the perception of a need, the pursuit of fundamental knowledge, etc. In the biological sciences, investigations of the life processes are leading drug houses into the productive areas of animal health and nutrition, even into the areas of plant hormones for regulating growth and combatting pests and various disease states. In the human side, a powerful stimulus to research should

result from vastly increased government support through the National Institutes of Health in such areas as cancer, mental health, heart, arthritis and related metabolic problems, neurological, allergy and infectious disease, dental, and general research. In other words, the government is concerned with specific organic disease states (as established by mortality and morbidity statistics) to the tune of \$400 million to be spent in fiscal 1960, double the drug industry research spending.

In the pharmaceutical industry proper, some attention is paid to methodology: how drugs act in a given environment and what chemical changes take place in a particular body process. But greater attention is paid to the screening and characterization of active drugs, and to the organization of many dissimilar scientific disciplines to work on a specific drug compound. Some simple illustrations should clarify these latter activities. Sometime in 1953, the hormone aldosterone was discovered and identified as the sodium-retaining hormone involved in the production and maintenance of edema in clinical disorders as congestive heart failure and others. G. D. Searle & Co. started a research program aimed at the discovery of antagonizing the effects of aldosterone, and was successful to the extent that a new product, Aldoctone, will shortly be offered to the medical profession for the treatment of edema. To illustrate the broad sweep of chemotherapy, we can cite present-day by-products of the discovery of the antibacterial sulfanilamide group of drugs in 1931: modified sulfa drugs to inhibit the tubercle bacilli and the organism of leprosy; sulfas as diuretics; sulfas as oral hypoglycemic drugs for the treatment of diabetes; and sulfas as antifolic agents.

A major new area still to be controlled by chemotherapy is that of the virus diseases, possibly including cancer. Another very promising direction indicated involves the general area of immunology and blood chemistry, aimed at exploring the natural processes of antibody protection against diseases of many sorts. Heart disease in all its ramifications provides a vast area for the fruitful application of bio-

chemistry; the hope is that better control will be gained of such applications as hypertension and coronary artery disease, and perhaps a relationship of stress to coronary infarction. The cosmetic applications for drugs represent a fabulous market as yet unexploited—a remedy for baldness, for example, is potentially feasible if the steroid deficiency could be established.

## Investment Values

Pharmaceutical common stocks have zigzagged around much of the year, some like American Home, Parke Davis, and Pfizer running wild at times. The implications of the various antitrust charges and government investigations set off a general decline in the group, but lately a reversal again has been experienced partly as the result of the announcement of "tailored penicillin" by Bristol-Myers and Pfizer.

Looking beyond the background of nervous activity in the stocks, it seems that as buying opportunities develop, they should be seized by institutional investors. The drug industry is without doubt a great growth industry, one in which the investor secures vigorous research and product development activity as well as potent merchandising skills. It is not an easy industry for others to break into; it does not have trouble overcoming the cost-price spiral, generally speaking; and there seems to be no ceiling to its markets.

Proper selectivity thus becomes a matter of determining which companies are best managed and, to an important extent, which companies are about to pop up with a big new product. My primary selection remains Smith Kline & French, and we add Schering to our list of primary selections. Searle is an intelligent speculation on Aldoctone, a possibly very important new product. Vick Chemical falls in this latter category as its anti-cholesterol drug MER-29 should be ready for marketing early in 1960. A considerable number of other drug companies could also be recommended but appear less attractive to me than the four above.

\*An address by Mr. Bohmfalk before the 28th Mid-Continent Trust Conference sponsored by the Trust Division of the American Bankers Association, Detroit, Mich., Nov. 5, 1959.

This advertisement is neither an offer to sell nor a solicitation of offers to buy any of these securities. The offering is made only by the Prospectus.

## NEW ISSUE

November 24, 1959

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(Without Par Value)

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# We Face Dollar Devaluation

By Robert S. Nattell,\* Financial Editor of the "United States Investor"

Claiming we have outpriced ourselves out of the world's markets, Mr. Nattell concludes it is too late to save the dollar based on 1934's price of gold; maintains it is but a matter of time, now rapidly running out, before a run on the dollar in the form of gold withdrawals brings on a real financial crisis; and predicts a consequent gold embargo will result in gold's devaluation to about \$70 an ounce. The financial publicist advises investors to hedge by purchasing gold dividend-paying gold stocks instead of bullion, recommends certain stocks and says the "time to hedge against the inevitable devaluation of the dollar is now, later may too late."

The United States has been running an unfavorable international balance of payments for nearly 10 years and as a result of this foreigners have built up claims of short-term liabilities against our gold reserve of nearly \$19 billion. Our gold reserve is now down to a 20-year low of \$19.5 billion. The difference, therefore, between foreign claims against our gold reserve and our gold reserve itself is a slim margin of only a half billion, which is the only unencumbered gold we own. Last year we ran an unfavorable balance of payments of \$3.3 billion. When a country runs an unfavorable balance of payments it is represented by an increase in foreign liabilities against its gold reserve or actual loss of gold through foreigners pulling it out.



Robert S. Nattell

The situation in our foreign trade balance of payments this year has deteriorated to one of the worst levels in the history of the United States. For the first six months of 1959 our exports were \$400 million below a poor last year while on the other hand our imports increased by an estimated one billion dollars. For the year 1959 the United States could have a staggering deficit in international payments of over \$5 billion. This will completely wipe out our unencumbered gold reserve and leave the dollar technically bankrupt.

The United States, therefore, is faced with a possible run on the dollar which would be in the form of heavy gold withdrawals. The Federal Reserve Bank has the naive view that by keeping our interest rates extremely high we will be able to keep foreigners from pulling out their gold, the idea being that by keeping their claims here at high interest rates they would not worry about our adverse balance of payments. This view assumes that the international bankers will ignore our shrinking gold reserve and mounting claims against it simply to get a slightly higher rate of interest. When depositors in a bank discover that there are not reserves to back their deposits, they do not care whether or not the bank pays a high rate of interest. They prefer to get their money out and put it in another bank where interest rates are lower and the principal is safer.

## Talk Will Not Alter the Facts

This is the exact case of foreigners who have huge claims against our gold. As long as the United States had a large unencumbered gold reserve, confidence stayed in the dollar. Now that we have outpriced ourselves in world markets and are running a heavy deficit in our international payments we may no longer have any gold reserve to back foreign-

ers' claims. When a run develops on a bank and the depositors lose confidence in the bank's solvency, then the bank closes down. If a run develops on the United States dollar because the facts show that our short-term liabilities against our gold exceed our reserves then the United States will be forced to declare an embargo on gold and devalue the dollar. Nothing could stop it and all the rosy public relations, soft soap and talk coming out of Washington and New York would not change the cold facts.

We might lull people here in the United States, by the public relations technique of confidence, confidence, confidence but astute foreign bankers do not read our press releases and reassuring statements but instead look at the cold figures and facts that are released month after month. They see a continued mounting deficit in our international payments. They see rising claims against our gold reserve. They see a dwindling gold supply. They see mounting labor costs and over-priced American goods.

## We Have Outpriced Ourselves

I have here in my hand a confidential report from one of the largest corporations in the United States that reveals the shocking facts of how we have so outpriced ourselves out of world markets. Here is proof of where we lost business by the actual business being placed outside of the United States because of our price being way too high. For instance, the United States price on a turbine generator was \$900,000 and the sale was lost to Germany whose price was only \$500,000. Germany also got the orders for induction motors at \$80,000 each as against the United States price of double that of \$160,000. It may be of interest to know that the German labor producing these products gets the equivalent of around 50 cents an hour as compared to the high-priced American labor that gets over \$3 an hour for the same type work. In the case of fabricated structural steel, England got the order at 11 cents a pound, we in the United States lost out; our price was nearly 40% higher at 15 cents a pound. How can anyone with a straight face claim that we haven't outpriced ourselves from world markets?

And it is too late now to do anything about it. To compete now and save the dollar from devaluation, wages here would have to be reduced drastically and we would all have to go through the deflation wringer in order to get our price structure down. We here in the United States will not stand for sharp deflation in order to try to save the over-valued dollar. Will unions take drastic reductions in wages to save the dollar? Will industry cut profits in order to lower prices sharply to save the dollar? Will politicians drastically reduce spending and raise taxes in order to save the dollar? They most certainly will not. And even if they were willing to do so, it might end up bringing on another depression

and the toppling of the dollar anyway.

## Says It Is Now Too Late

With the Federal debt now a staggering \$290 billion, and with private, commercial and all debts totaling over \$500 billion, the die has been cast. It is too late now to save the dollar based on 1934's price of \$35 an ounce for gold.

However, last ditch efforts to save the dollar from devaluation will now be attempted. We can't jump our exports as we have outpriced ourselves. True we may attempt to give the stuff away or take near-worthless "soft" currencies in exchange. And haven't we been more or less doing this anyway via so-called foreign aid? That, however, won't give us any gold that the dollar needs for backing.

Imports are flooding into the United States and so far this year are around 20% above last year. Only by tariffs and quotas can we keep out the low-priced imports, but this will bring retaliation against our already dwindling exports. The United States as the world leader cannot shut out the world with a tariff barrier.

## Too Much Hot Money Here

High interest rates such as we have had this year simply piles up "hot" money. For instance, due to our high interest rates foreign claims against our gold simply piled up in the form of very short-term Treasury bills that could be quickly pulled out. At present foreign holdings of Treasury bills and certificates have risen this year by \$2 billion to a total of around \$8 billion in "hot" money. This proves lack of confidence in the dollar. True they like to get the higher interest rates, but they are so scared of the dollar that they want to be only in very short-term paper so that they could get out in a hurry. At the same time as a sure sign of distrust against the dollar, foreigners hedge. In Great Britain today the United States dollar sells at a discount with relation to the 90 day future British pound. High interest rates in the United States in relation to lower rates of interest in other foreign countries is a sign of dollar weakness. The lowest rates of interest today are in Switzerland where the currency is the world's soundest. Sky-high interest rates in say Brazil never saved that currency, but rather was a true sign of its weakness.

It is, therefore, just a matter of time and time seems to be running out rapidly, before the run on the dollar and rapid withdrawal of gold out of the United States brings about a real financial crisis. I believe that our government will pour forth words of confidence and assurances; and then suddenly place an embargo on the outflow of gold which then in turn will result in the devaluation of the dollar and a rise in the price of gold most likely to around \$70 an ounce.

## Hedging for a Gold Price Rise

There are sophisticated ways in which many professional investors are now hedging against what they believe to be an inevitable rise in the price of gold. If you are interested in buying gold bullion, it can be legally bought in Canada, and stored there, by the purchase of gold certificates on small margins through the Bank of Nova Scotia. However, when you do this there are interest charges and storage charges and if the rise in the price of gold is delayed much longer than you anticipate, then you would suffer inasmuch as you would be paying large charges.

In my opinion, a much wiser thing to do would be to purchase good dividend-paying gold stocks. In that case you would be receiving dividends and income on your investment. Also, historically, the last time the price of

# FROM WASHINGTON

## ...Ahead of the News

BY CARLISLE BARGERON

The voices in this country who insist that we are not sacrificing enough, that we should have higher taxes, a longer work week, are increasing in loudness.

The Senate Foreign Relations Committee has engaged some 10 university professors to make studies of various aspects of our foreign affairs. With the generosity which Senator Fulbright, committee chairman, and old college professor himself, feels towards his fellow professors, the committee pays \$10,000 for each study.

I have been privy to about six of these reports so far and each and every one of them says we must give a greater share of our worldly goods to the undeveloped nations of the world. We must tighten up our belts, give up some of our leisure time and get behind a general push to help the undeveloped nations attain what is called the good life.

Governor Rockefeller himself seems to be of this mind. Politicians usually promise something good, like continued peace and prosperity. Rockefeller seems to be basing his campaign on what Winston Churchill told the British people at a crucial period of the war.

"All I have to offer you," he said, "is blood, sweat and tears." He hasn't promised higher taxes yet, but he has intimidated it by recalling with pride that he boosted taxes in New York. He has said that we should quit bending our efforts towards a shorter work week and go in for increased production. It is true that he has said that if we do this we can reduce the budget, and taxes in a few years.

The American Federation of Labor-CIO is working for a shorter work week to absorb the fruits of automation.

Senator Jackson, of Washington, who is a prominent voice in foreign affairs, has sharply attacked the Administration for its inten-

tion to hold down the military budget to \$41 billion. He says we should increase it by \$10 billion. I know one thing and that is that we never can give the military as much as it considers it needs. Senator Jackson says that if necessary we should increase taxes.

It seems that in one speech he made in the 1956 campaign, Vice-president Nixon said that our prosperity was so great that if we continued in that direction we could have a shorter work week and the average family would have an income of \$10,000 a year.

Rockefeller, in his attitude, is said to consider this is the difference between him and Nixon. He has an issue with him here, it is claimed. My guess is that Nixon would win out.

The most influential newspaper here in Washington frequently advocates higher taxes. Not so many months ago when there was all sorts of suggested cures for the then recession, lower taxes were being pushed by the Democrats. Secretary of the Treasury Anderson did some fast and convincing talking with his fellow Texan, Speaker Sam Rayburn and Majority Leader Johnson and they agreed not to go for a tax reduction unless they first consulted him. In this way the tax reduction agitation in Congress was stopped.

Not only must we go in for increasing expenditures to help the rest of the world but we have got to step up our growth rate to compete with Russia. That is becoming to be the national theme song. Secretary of State Chris Herter has just pointed out that we are in no danger economically from Russia. We excel them, are way ahead of them, in fact, in everything save missiles and space development. In the other fields of science, notably medicine, we far excel them. The Russians put all their eggs in one basket. So far they have found out what practically everybody knew—that the moon is uninhabited.

I have received a letter from the National Agricultural Chemicals Association saying that on every container of the weed-killing, cancer inducing insecticide which was put out was a label specifically cautioning the user against any use of the insecticide until after the crop had been harvested. When the product is used as directed no residue will occur. It was on this basis that the product was registered by the U. S. Department of Agriculture under the provisions of the Federal insecticide, fungicide and rodenticide act in accordance with the Miller amendment to the Food, Drug and Cosmetic Act.

According to competent toxicologists who have extensively studied the chemical in question, the extremely small amount present on cranberries could not offer any significant risk to the consumer. They point out that tumors were found in rats only after a lifetime of feeding on a diet containing approximately 100 times as much of the chemical as has been found on the contaminated lots of cranberries, and that cranberries constitute only a small fraction of the total human diet.

**V. K. Osborne Opens**

V. K. Osborne & Sons, Inc. has opened a branch office at 30 Vesey Street, New York City, under the direction of Robert M. Kolodkin.



Carlisle Barger

\*An address by Mr. Nattell before the Boston Economic Club, Boston, Mass.



# Commercial Banks Victims Of Inequitable Tax Burden

By Hon. Ray M. Gidney, \*Comptroller of the Currency

Summarizing germane matters of interest to national banks that transpired in the past year, Mr. Gidney discusses modernization and clarification of the National Banking Act; consideration given by proposed merger legislation to various factors involved; and the problem of equalization of the tax burden among the banks. Concerned about the rising spiral of inflation, the administrator of our national banking system comments on efforts that should be made to maintain the soundness of our money.

Today the national banking system is at a high point in its capacity to render service as measured by the character and ability of the men who head

and staff the banks, in the scope of the service rendered their depositors and borrowers and to the public, and in the volume and quality of their assets. The total assets of national banks reported at the June 10, 1959, call date were \$126,254,791,000 and for non-national banks in the District of Columbia supervised by the Comptroller of the Currency \$692,229,000, a total of \$126,947,000,000. It is truly a great system of banks, and we can well take satisfaction in the manner in which it is carrying on its well established tradition of outstanding service as we approach the day, now only 3½ years in the future, which will mark its 100th anniversary.

Last year, I gave figures for movements into and out of the national banking system through conversion and by consolidation, merger, or purchase. I am bringing this tabulation down to Sept. 30, 1959, so that it will be available for reference. The recent trend has been favorable to the national banking system. From time to time, the Comptroller's office receives expressions of apprehension that too many new bank charters are being granted. Our office endeavors to make sound decisions, based on careful and thorough investigation, of applications for charters. In the year 1958, new primary organizations of national banks totaled 18, and of state banks, 74; C. Corlett, concerning the enactment of the year 1959 to Sept. 30, new



Ray M. Gidney

national banks totaled 18, and new state banks totaled 63.

## Number of Primary Organizations Of Banks 1948-1959

	National	State
1948	15	55
1949	11	51
1950	7	58
1951	9	47
1952	15	51
1953	16	51
1954	16	50
1955	28	84
1956	30	87
1957	20	64
1958	18	74
1959 to Sept. 30	18	63
	203	735

## Helpful Banking Legislation

The period of a little over a year that has passed since The American Bankers Association met together in Chicago in late September, 1958, seems a long time because there has been so much activity and so many developments in many fields. It has been a good year for the national banking system in the field of legislation, of successful operations, of growth in assets, and in prestige. In all of these, the record has been favorable. The legislation affecting national banks enacted at the first session of the 86th Congress will be definitely helpful, as it does much to smooth out parts of the Federal banking statutes which needed modernizing and clarification, and also to provide definite improvements in the powers of national banks. We should all give very great credit to the Congressional leaders who studied so carefully and understood so well the needs of the banking system that they achieved passage of this important and helpful legislation.

I should like to quote from The American Bankers Association's Special Washington Bulletin of Sept. 15, 1959, and to endorse heartily the statement made there-in by Senior Vice-President Ben

8160 as Public Laws 86-230 and 86-251:

"Enactment of these two laws is a major accomplishment which can be attributed to a large extent to the outstanding leadership of Representative Brent Spence as Chairman of the House Banking and Currency Committee and Representative Paul Brown, Chairman of Subcommittee No. 2 of the House Banking and Currency Committee. Great credit must also be given to Senator Robertson, Chairman of the Banking and Currency Committee of the Senate, for it was under his sponsorship that almost all of the provisions of these bills were first drafted as a part of The Financial Institutions Act in the 85th Congress. Without Senator Robertson's initiative at that time and his skillful guidance during the closing days of this session of the Congress, action could not have been completed this year.

"The helpful advice of a number of other Representatives on Representative Brown's Subcommittee of the House Banking and Currency Committee was also of great assistance during the consideration of these bills. Representatives Abraham Multer of New York, Joseph Barr of Indiana, and Edgar Hiestand of California were particularly helpful.

"I want to express my personal appreciation to the many bankers throughout the country who responded to our calls for assistance so willingly and helped to convince the Congress of the merits of this legislation."

I say amen to what is so well said in this bulletin, and I should like to express appreciation for the fine work that Ben Corlett, Jerry Brott, Charlie McNeill, and Monroe Kimbrel did in assisting with this legislation and for the interest and support of President Lee Miller.

We are heartened by the enactment of the three bills I have mentioned for their actual content and for the manifestation by the Congress of sympathetic understanding of the problems involved in adapting legislation affecting national banks to the needs of the present day. I would like to repeat that we are deeply and genuinely grateful to the Committee members who gave close and productive study to the provisions of these bills so that when their conclusions were placed in final form they could be promptly enacted by the Congress and signed by the President.

Our recently published compilation of "National Bank Laws and Related Statutes" will be reissued at an early date with the changes required by this year's legislation included.

## Bank Merger Legislation

Two very important legislative problems will be up for consideration in the coming session of Congress. One is the bill having to do with bank mergers. It was passed by the Senate as S. 1062 on May 14, 1959. [Text of bill herein.—Ed.] As introduced, the bill was identical with proposed legislation which was favorably reported by the Senate Banking and Currency Committee and passed by the Senate as S. 3911 of the 84th Congress and as part of The Financial Institutions Act, S. 1451, of the 85th Congress. Like the predecessor bills, it would amend section 18 (c) of the Federal Deposit Insurance Act to require the approval of the appropriate Federal bank supervisory agency for every bank merger between insured banks. It implies recognition that a strong banking system is vital to the welfare of the nation and that banking is a supervised and regulated industry.

The three Federal supervisory agencies would have to confer and work out desirable application of the standards which the amended statute would make applicable. They would have to take into consideration the usual banking fac-

tors such as the effect upon the soundness of the banking system, the effect upon the convenience and needs of the community, the effect upon the particular banks involved, whether the resulting institution will be capably managed, soundly capitalized, and in a sound asset condition, and whether the plan is fair and equitable to the stockholders of each

bank. They would have to consider also the competitive aspects of the merger. This means that full consideration would be given to all the factors which should be considered and in the light of the public interest.

## Attorney General's Report

Under the amendments included in the bill as passed by the Senate

Continued on page 25

Text of S. 1062 as passed by the Senate May 14, 1959

## AN ACT

To amend the Federal Deposit Insurance Act to provide safeguards against mergers and consolidations of banks which might lessen competition unduly or tend unduly to create a monopoly in the field of banking.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That subsection (c) of section 18 of the Federal Deposit Insurance Act is amended by striking out the third sentence thereof and substituting in lieu thereof the following: "No insured bank shall merge or consolidate with any other insured bank or, directly or indirectly, acquire the assets of, or assume liability to pay any deposits made in, any other insured bank without the prior written consent (i) of the Comptroller of the Currency if the acquiring, assuming, or resulting bank is to be a national bank or a district bank, or (ii) of the Board of Governors of the Federal Reserve System if the acquiring, assuming, or resulting bank is to be a State member bank (except a district bank), or (iii) of the Corporation if the acquiring, assuming, or resulting bank is to be a nonmember insured bank (except a district bank). In granting or withholding consent under this subsection, the Comptroller, the Board, or the Corporation, as the case may be, shall consider the factors enumerated in section 6 of this Act. In the case of a merger, consolidation, acquisition of assets or assumption of liabilities, the appropriate agency shall also take into consideration whether the effect thereof may be to lessen competition unduly or to tend unduly to create a monopoly, and, in the interests of uniform standards, it shall not take action as to any such transaction without first seeking the views of each of the other two banking agencies referred to herein with respect to such question. In the case of a merger, consolidation, acquisition of assets, or assumption of liabilities, the appropriate agency shall request a report from the Attorney General on the competitive factors involved in the merger. The Attorney General shall furnish such report to such agency within thirty calendar days of the request: Provided, however, That in case the agency finds an emergency exists the agency may advise the Attorney General thereof and may thereupon shorten the period for the Attorney General to report to ten calendar days: Provided, further, That where the agency finds that an emergency makes necessary immediate action in order to prevent the probable failure of one of the merging banks, the appropriate agency may act without obtaining such report from the Attorney General: And provided further, That the Comptroller, the Board, and the Corporation shall each submit to the Congress a semi-annual report with respect to each merger, consolidation, acquisition of assets, or assumption of liabilities approved by the Comptroller, the Board, or the Corporation, as the case may be, which shall include the following information: the name of the receiving bank; the name of the absorbed bank; the total resources of the receiving bank; the total resources of the absorbed bank; whether a report has been submitted by the Attorney General hereunder; and if approval has been given, a summary of the substance of the report made by the Attorney General, and a statement by the Comptroller, the Board, or the Corporation, as the case may be, in justification of its findings."

Passed by the Senate May 14, 1959

Attest: Felton M. Johnston  
Secretary

This is not an offer of these securities for sale. The offer is made only by the Prospectus.

325,000 Shares

## Gibraltar Financial Corporation of California

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Price \$19.25 per Share

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November 24, 1959.

## Conversions

State-Chartered Banks Converted into National Banks			National Banks Converted into State-Chartered Banks		
Year	Number	Assets	Year	Number	Assets
1950	6	\$50,000,000	1	3	\$3,000,000
1951	2	11,000,000	0	0	—
1952	0	—	6	6	88,000,000
1953	3	14,000,000	2	2	21,000,000
1954	11	160,000,000	2	2	19,000,000
1955	8	\$2,000,000	4	4	23,000,000
1956	10	120,000,000	3	3	4,000,000
1957	3	29,000,000	2	2	8,000,000
1958	6	103,000,000	3	3	13,000,000
1959 to Sept. 30	6	325,000,000	0	0	—
	55	\$874,000,000	23	23	\$179,000,000

## Assets Transferred by Consolidation, Merger, or Purchase\*

State to National			National to State		
Year	Number	Assets	Year	Number	Assets
1950	33	\$260,000,000	8	8	\$53,000,000
1951	21	272,000,000	22	22	934,000,000
1952	33	309,000,000	13	13	78,000,000
1953	24	141,000,000	21	21	351,000,000
1954	65	1,109,000,000	42	42	362,000,000
1955	52	441,000,000	47	47	7,163,000,000
1956	55	385,000,000	26	26	179,000,000
1957	55	576,000,000	26	26	321,000,000
1958	39	990,000,000	22	22	471,000,000
1959 to Sept. 30	29	725,000,000	22	22	264,000,000
	406	\$5,208,000,000	249	249	\$10,176,000,000

\*Does not include transactions effected within the District of Columbia as the Comptroller of the Currency is the supervisory authority for both national and District Banks.



# Common Stock Portfolio With Long-Term Objectives

Continued from page 9

illate. Some years will be prosperous and others depressed. This is easy to overlook during periods of either boom or depression. It is not at all unlikely that the fluctuations will be more pronounced over the next decade than during the years since World War II.

(9) While we certainly hope it will not deteriorate, it is not likely that the political climate will improve for the common stockholder. I do not expect, within our definition of long term, that he will be exterminated by government decree; but his tax burden is not likely to ease either directly or indirectly through reduction of corporation taxes.

## Long-Term Yardsticks

In view of the unpredictable world which awaits us, it is useful to consider briefly the yardsticks which one must use in appraising companies whose common stocks should be used in a long term portfolio. As I see it, these are:

- (1) The company should have a successful management development program. Good management at any particular time is not hard to identify, but the long term investor has to look ahead. A tradition of fine management and a management training and development program is a good omen for the future.
- (2) A successful record of achievement in research and the acceptance by management of the necessity of pressing forward in research.
- (3) A minimum of vulnerability to strong unionism.
- (4) A minimum of vulnerability to price regulation or other forms of governmental control, except where there may be offsetting benefits. An example of a regulated industry with offsetting benefits would be an electric utility, which has strong growth characteristics resulting from a monopoly position in good territory and where the regulatory climate is favorable.
- (5) A minimum of vulnerability to changes in fashion or taste.
- (6) A minimum of vulnerability to sudden changes in technology.
- (7) A successful record of technical excellence and a strong position in an industry where technical excellence is important.
- (8) A degree of diversification, but not so much overdiversification that the company is difficult for management to comprehend in all its aspects.

There are several areas which may appear to have been overlooked. For example, I might have included a minimum of vulnerability to competition as a desir-

able attribute. That would indeed be desirable but is impossible. Any industry and every company must face increasing competition.

The trust investment officer would be living in an eleventh heaven if he could have a portfolio of stocks which had all the attributes. He well knows he will not have that good a life but can use these yardsticks as reference points.

## How to Appraise Management

A question which frequently comes up is, "How management can be appraised?" This is not easy for most investors to do. I might explain how our organization approaches this problem. Here one is dealing with value judgments, which can be misled by sheer personality. There are steps which can be taken to assure that an appraisal is sound.

(1) Get acquainted with the top people in the organization—the officers and principal department heads.

(2) Get acquainted with as many people as you can in the second and third tier of management. This gives you a feel of the whole organization and permit you to see what kind of people are coming up through the ranks.

(3) Visit plants and other installations. In addition to learning about the company, you can ascertain a great deal about the spirit and drive of the organization. Be sure to visit the research departments.

(4) Compare the record of the company in building earning power with other companies in the industry. This provides a documentary record of management success as compared with the achievements of other companies.

(5) Check with competitors. This can be most helpful if you are well enough acquainted with the people so they will be frank with you. Checks with customers and suppliers also can be fruitful. It should be possible for an experienced person, after taking the suggested steps, to have a clear concept of the management skills in any company and the probable continuity of present strength or weakness.

In suggesting how a common stock portfolio might be constructed under present conditions, permit me first to mention a few broad areas which should, in my opinion, be given much weight in selecting investment opportunities. Then I shall name a few industries, or segments of industries, which should do especially well in the years ahead. Since the subject always comes up, I then will mention a few industries where performance probably will be sub-

standard. Then I shall conclude by naming 20 companies which, considering all the diverse factors of the present situation and how conditions are most likely to unfold in the years ahead, deserve a place in a common stock portfolio formulated at the present time with long term objectives.

## Areas of Opportunities

As to a few broad areas likely to provide investment opportunities, I would suggest the following:

(1) Areas where scientific progress is likely to be rapid, and therefore will provide new products and new investment opportunities. The chemical and electronic fields—I realize these are omnibus words—offer examples.

(2) Areas where good management can be effective. While good management is important anywhere and anytime, in a highly regulated industry, management has less opportunity for building earning power than when such control does not prevail, everything else being equal.

(3) Areas where possession of large raw material reserves will become of increasing significance because of increasing scarcity value or where supply, at probable prices, will not continue excessive in relation to rising demand. As an example, large timber reserves of the most desirable species will not attain an increasing scarcity value.

(4) Areas where the investor can benefit from rising real incomes in the hands of an increasing number of consumers. An example would be highly processed foods, particularly of the convenience variety.

(5) Areas where highly efficient equipment, rather than a large proportion of labor, can be utilized.

(6) Areas which will benefit from the development of atomic energy or other new sources of energy. Sometime within the experience of most people in this room, atomic energy—and again I am using an omnibus word—will be earning profits for investors. Such devices as the fuel cell also must be considered, both as perhaps a source of earnings and as competitor for present sources of propulsion.

(7) Areas which can supply unusual, high value materials, equipment, or components vital to key industries. I have in mind such items as control devices, unusual metals, and highly automatic machinery.

(8) Areas in an unusually favorable position to benefit from the spending propensities of a high income society with an abnormally large proportion of the population in age brackets where spending for consumption is greatest.

Being more specific, I feel it is possible to select a few industries, or segments of industries, which appear to have special promise for the future. The rate of growth in these industries should be rapid enough to more than compensate for any decline which reasonably can be expected in the value of the dollar over the next few decades, assuming that the Russian Bear and his Chinese friends remain tranquil.

## Names 20 Companies

I offer the following to you with particular companies as examples. I merely mention these companies as examples, rather than specific recommendations; although I feel that all of these companies will do well—Aluminum: Alcoa and Kaiser; Atomic Energy: Union Carbide, Westinghouse, General Electric; Convenience Foods: General Foods, General Mills; Drugs: Parke-Davis, Merck; Electronic Communication and Guidance Equipment: General Electric, RCA, Westinghouse; Electronics Computing and Accounting Equipment: International Business Machines and National Cash Register; Home Temperature Control Systems: Trane, Carrier; Industrial Control

Devices: Minneapolis Honeywell; Molecular Electronics: General Electric, Texas Instruments; Natural Gas and Natural Gas Liquids: Texaco, Phillips, Texas Natural Gasoline; Plastics: Union Carbide, Hercules, Phillips; Recreational Equipment: Outboard Marine, Brunswick-Balke-Collender; Specialized Labor Saving Equipment: Clark Equipment, American Machine & Foundry, Cincinnati Milling Machine Co.; Special Purpose or Unusual Metals: International Nickel, Union Carbide, National Lead; and Synthetic Fibers: DuPont, Dow, Union Carbide.

Since the matter nearly always comes up, these are a few industries which will in general perform below average in the years ahead. I well recognize the ingenuity of American businessmen and their ability to improve the earning power of a particular company even in a poor industry. American scientists are also ingenious. With a combination of business and technical skills at work, the position of a poor industry can be improved. However, the outlook for the following fields, as conditions appear now, is less favorable than those I mentioned earlier: Automobile components, most aircraft manufacturers, a apparel, baking, lead mining, leather, motion pictures, small- to medium-sized domestic integrated oils, radio and TV broadcasting, shoes, sulphur, tobacco, and variety stores.

Back again to the positive factor; and to be even more specific, there are 20 companies which provide a cross section of American industry. All 20 have good growth prospects for the years ahead and should grow faster than the dollar probably will depreciate in purchasing power. There are many other fine long-term investment opportunities of course; and I am sure some have in mind particular companies, possibly smaller ones, which will outpace these. However, these companies are of high quality and can serve a good purpose. The list: Aluminum Company of America, Corning Glass, Dow Chemical, General Electric, General Foods, General Motors, Goodyear, International Business Machines, Merck, Minneapolis Honeywell, Minnesota Mining, Parke-Davis, Procter & Gamble, Sears Roebuck, Standard of New Jersey, Texaco, Union Carbide, United States Gypsum, United States Steel, and Westinghouse.

## Present Stock-Bond Ratio

Some will immediately point out that the yields on most of these stocks do not provide a rate of return equal to that which can be obtained on high quality debt issues. This is true indeed at this time. Present conditions are unusual in the sense that yields on bonds are at highs for nearly three decades and yields on good grade stocks are subnormal. However, as I see the situation, most of these companies—all I expect—will, within the definition of long term, be paying higher dividends than they are today. All should within a few years be providing a higher rate of return than can be obtained on good bonds, and they all should do this on the average over the years. They should provide even greater rewards in the form of capital appreciation.

It also will be noted that the list of companies contains no surprises. We all like to find promising small companies which will grow into big ones. In my opinion, this will be increasingly difficult in the years ahead. Competition for sales, management, and scientific brainpower, will be intense. There will always be small companies which move forward vigorously, but I feel strongly that the companies selected for my list will be growth leaders in their fields.

In conclusion, my task has been to discuss only the formulation of a common stock portfolio under present conditions. It is not inconceivable that the investment trust officer may be able to pur-

chase most stocks, including those I mentioned specifically, at lower prices than prevail in the market today. That is a risk which must always be accepted. In fact, the particular stocks I have mentioned were chosen with this possibility in mind. The 20 stocks selected would not be invulnerable to a general market decline. I would, however, expect them to go down less and come back more than stocks in general if such a decline were to occur. A balanced portfolio concept, with percentages on commons varying with the outlook, is usually sound and, it appears to me, particularly sound as conditions appear today.

\*An address by Dr. Kinter, before the Mid-Continent Trust Conference of the Trust Division of the American Bankers Association, Detroit, Michigan, Nov. 5, 1959.

## James Lee Named For Pres. of IBA

James J. Lee, partner in W. E. Hutton & Co., New York, has been nominated for President of the Investment Bankers Association

of America, it was announced by William D. Kerr, current President of the Association, and partner, Bacon, Whipple & Co., Chicago, Illinois.

Nominees for Vice-President (five to be elected) were previously announced: William M. Adams, Braun, Bosworth & Company, Detroit; Warren H. Crowell, Crowell, Weedon & Co., Los Angeles; Edward Glassmeyer, Blyth & Co., Inc., New York; George A. Newton, G. H. Walker & Co., St. Louis; Robert O. Shepard, Prescott, Shepard & Co., Inc., Cleveland.

Mr. Adams has been nominated for his third term; he has been Vice-President since December, 1957.

Nominated for second terms were Mr. Crowell and Mr. Glassmeyer who have been Vice-Presidents since December, 1958.

The Association will act on the slate at its Annual Convention, Nov. 29-Dec. 4, 1959, at the Americana, Bal Harbour, Florida. Nomination is tantamount to election. The new President and the Vice-Presidents will be installed Dec. 3.

## A.R. Lindburg With A. C. Allyn & Co.

(Special to THE FINANCIAL CHRONICLE) CHICAGO, Ill.—Arthur R. Lindburg has become associated with A. C. Allyn and Company, 122 South La Salle Street. Mr. Lindburg was formerly manager of the syndicate department of the Chicago office of Lehman Bros.

## H. M. Finley With Byllesby & Co.

(Special to THE FINANCIAL CHRONICLE) CHICAGO, Ill.—Harold M. Finley has become associated with H. M. Byllesby and Company, Incorporated, 135 South La Salle Street, members of the Midwest Stock Exchange. Mr. Finley was formerly with the Chicago Title & Trust Company and prior thereto was with Lamson Bros. & Co.

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# THE MARKET . . . AND YOU

BY WALLACE STREETE

High selectivity, some profit-taking in electronics occasionally, and some stirring in the aircrafts characterized the stock market this week, but much of the list was merely lolling without any clearcut determination to do anything decisive.

A measure of the standoff nature was the fact that plus and minus signs came within half a dozen of matching exactly, a repeat of last week's final session when there were only five more advances than declines out of more than 1,000 issues.

Rails were a rather pronounced drag on the general market and their average continued to sag into new low ground on the year. They suffered almost immediately when the steel mills shut down but so far have failed utterly to reflect the fact that the mills are humming again.

Industrials were in position to test the recovery peak reached early in the month, which is about halfway between the 1958 high and the September low. A breakout on the upside might help rebuild confidence, although it seemed generally agreed that not too much progress would be made until there is more evidence that the heavy tax-loss selling has abated.

The utilities were neglected for the most and the average for this section was holding precariously above the 1958 low but in position to break through on any pronounced easiness.

## New Electronics Skyrocket Sought

It all added up to a cautious approach by most of the market fraternity except in the electronics where there was groping for a new skyrocket even at times when profit-taking was clipping the items like Texas Instruments and Ampex which have had such a long run. From this year's low Texas has tripled and Ampex doubled in price. Varian which only bowed in to listed trading in mid-September has doubled already to illustrate the ease with which issues associated with electronics have been bid up.

These wide swings contrast oddly with one of the more celebrated dividend payers, Washington Gas Light, with over a century of continuous payments. During nearly three-quarters of that period it has made continuous quarterly disbursements. Its yield is definitely above average,

approaching 5%. Yet so far this year the issue has swung over an arc of only around eight points, or 2%.

Washington Gas, moreover, is a company that has shown rapid growth and has indicated that it is expansion minded. It has applied for franchises in new areas in addition to acquiring Shenandoah Gas Co. to add around a thousand square miles to its service area in one swoop. Its sales have been increasing at a rate of better than 15% per year, its revenues up no less than 81% in the last five years.

## Farm Equipments Shunned

An even better-known name, International Harvester, has held in a range of a dozen and a half points so far this year, depressed in part by the general antipathy toward farm-equipment shares although half of Harvester's sales are from motor trucks, particularly heavy ones where the big demand centers. Its agricultural equipment accounts for only little more than a third of the total.

Informed estimates of Harvester's results during the fiscal year that concluded last month indicate that sales were a third higher and the projection indicates that profits doubled. It, too, has a yield approaching 5% and the high estimates of its probable earnings this year and next indicate that further liberality is possible, even though the rate was recently raised from \$2 to \$2.40.

## A Misunderstood Company

The contrast might be General Time which ran from 35 to above par this year, showing a yield of a little better than 1%, in tune with the other space age issues even though, as one source puts it, the fluctuations "were generated by a basic misunderstanding of the company."

General Time might be better grouped with the office equipment firms since its specialty on which its future growth rests importantly is a data processing machine which, at the moment, has little competition from other office machine makers. The issue is both a candidate for a stock split as well as dividend boost, but at its peak price it has discounted a good portion of such favorable news.

## Diversified Coal Enterprise Makes Progress

Another narrow-moving item is Pittston Co. which is

still listed as a coal company but has diversified to where its fuel oil business and trucking subsidiary each account for about a fifth of profits, about 45% combined. Pittston's coal business is also thriving. Coal produces only a little better than a fourth of total gross income, but around half of profits. The cash payout is a modest \$1.20 but this is supplemented normally by 5% stock which is expected to be continued as the company builds up its cash through next year. Earnings might reach \$5 this year and company estimates indicate that next year Pittston could come close to doubling that showing. Such earnings would call for a reappraisal of the present dividend policy.

As a group the stores stocks have held in a narrow range except higher-priced J. C. Penny which has moved over a range of a score of points. Penny has racked up a good growth record over the years, although one of its newer switches isn't expected to show up in earnings until next year. That is the expansion of its credit plan to its key stores. Charge accounts and installment credit were started experimentally a year ago and results apparently have convinced the company that it is a valuable sales boost. But the cost of expanding the program will be a brake on this year's earnings, but paves the way for a good comparison next year when

the benefits begin to materialize.

## Interesting Home Appliance Item

The home appliance section is another that hasn't been striking any sparks and Whirlpool, which has held in about a 10-point range, offers a yield of a bit better than 4 1/2%. Yet this company through acquisitions has grown to the fourth largest operation in the home appliance field, outpaced only by the giants—General Electric, General Motors' Frigidaire division and Westinghouse. Its most recent acquisition was the refrigerator activities of Servel.

Almost two-thirds of Whirlpool's sales are to Sears, Roebuck, but the company is moving vigorously to broaden its sales base among consumers generally. It has been meeting with enough success so that while appliance sales slipped generally through the recession, those of Whirlpool rose consistently. The slight drop in earnings last year was due more to the expenses of expanding and modernizing than to any sales resistance. With the expanded and improved facilities, the company has shown wider profit margins this year and final results are expected to double those of last year and go on next year to an even better showing.

[The views expressed in this article do not necessarily at any time coincide with those of the "Chronicle." They are presented as those of the author only.]

## Ohio Valley IBA Elects Officers

CINCINNATI, Ohio—At the Annual Meeting of the Ohio Valley Group, Investment Bankers Association, officials elected for 1960 were:



Ralph Elam

Chairman: Ralph Elam, Sweney Cartwright & Co., Columbus, Ohio; 1st Vice Chairman: Henning Hilliard, J. J. B. Hilliard & Son, Louisville, Ky.; 2nd Vice Chairman: Harry O'Brien, W. E. Hutton & Co., Cincinnati,

Ohio; Secretary-Treasurer, George Rinker, The Ohio Company, Columbus, Ohio.

Members of the Executive Committee will be:

Milton Trost, Stein Bros. & Boyce, Louisville, Ky.; William Alden, Jr., O'Neal, Alden & Co., Louisville, Ky.; Howard Banker, C. J. Devine & Co.; Cincinnati, Ohio; Gordon Reis, Seasongood & Mayer, Cincinnati, Ohio; Jack Nida, Merrill Lynch, Pierce, Fenner & Smith, Columbus, Ohio; William Sanders, W. E. Hutton & Co., Columbus, Ohio.

Speakers at the meeting were William D. Kerr, Bacon, Whipple & Co., Chicago, President, Investment Bankers Association of America, and Professor Raymond Rogers, New York University Graduate School of Banking.

## Form Walter Marks Inc.

(Special to THE FINANCIAL CHRONICLE)

LOS ANGELES, Calif.—Walter N. Marks, Inc., is engaging in a securities business from offices at 3460 Wilshire Boulevard. Officers are: Walter N. Marks, President and Treasurer; Walter N. Marks, Jr., Vice-President, and D. W. Marks, Secretary.

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November 23, 1959



# What Is So Different About The Chemical Industry?

By Robert B. Semple,\* President, Wyandotte Chemicals Company, Wyandotte, Michigan

Manufacturer arrays the distinguishing characteristics of the chemical industry; reports it already ranks fourth among manufacturing industries and ranks first in current capital spending plans and in pure research; and notes anticipations held that it will be the number one basic industry in our country. Mr. Semple selects ability of management as the deciding factor in determining what companies in any industry will enjoy the fastest rate of growth.

The chemical industry has grown from a comparatively small but prosperous industry at the turn of the century to where it is now, based on total assets at June 30, 1959, the fourth - largest manufacturing industry. In terms of total sales for the first half of 1959, the chemical industry ranks fifth among all manufacturing industries. Our industry is important not only as a supplier to producers, who in turn serve other industries, but also as a consumer of many types of goods and services, and as a major employer and a taxpayer. These contributions to the economy by the chemical industry are not localized. There are approximately 12,500 chemical plants, which are located in all 50 states.

A comparison of the growth of industrial chemical sales to the growth of Gross National Product for the years 1955 through 1958 is illustrated on Chart I. The classification, industrial chemicals, includes most of the heavy chemicals and other bulk chemicals sold chiefly to other industries. Industrial chemical sales, as a per cent of 1954 sales, exceed Gross National Product as a per cent of the base year by 2 to 4%. Dollar-wise, sales have increased from approximately \$13.7 billion in 1947 to \$23.5 billion in 1958.

## Characteristics of the Chemical Industry

The chemical industry has certain distinct characteristics of which the most obvious one is its complexity. Some industries start with a number of raw and semi-finished materials to make a single product, like an automobile; others take a single raw material like petroleum and make a number of end products from it. The basic raw material of the chemical industry is the molecule. This

tremendous scope enables the industry to produce more than 10,000 distinct chemical entities to which hundreds more are added annually.

Because of this complexity, the industry has developed various other characteristics, which distinguish it from other industries.

We all know that competition is the lifeblood of the American economy, but in the chemical industry it reaches a unique intensity. In 1958, for example, the combined sales of the three largest chemical companies amounted to less than 16% of total chemical industry sales. This intensity, as well as the growth of industry competition, is best reflected perhaps by the number of producers competing in certain fields; for example, ammonia producers number 12 in 1949, 40 in 1959. There are now approximately 230 producers of plastics material, 84 for sulfuric acid, 160 for organic intermediates, 54 for dyes, and 1,429 for paints.

Another distinguishing characteristic of the industry is the intercommodity competition. Many chemicals compete with each other. Chlorine is a good example in that it is used as an oxidizing agent, as a bleaching agent for textiles and paper, and as a bactericide for water purification. It competes with other oxidizing agents in bleaches, such as hydrogen peroxide, and bactericides, such as ammonia compounds. There are numerous examples of various chemicals which may perform the same functions.

Interprocess competition, I believe, is peculiar to the chemical industry; for example ethylene glycol is made by four different processes; phenol and vinyl chloride, each by three different processes.

There is also inter-end product competition. An example of this is cellophane versus wax paper, versus aluminum foil, versus polyethylene film, versus acetate film. All compete in the packaging or the wrapping field.

Lastly, there is the interindustry competition. In the past years, there has been a marked increase in the number of companies not primarily involved in chemical

production that have entered the chemical field and are capturing sizable portions of markets for particular products. Included are leaders in electrical equipment, food, metal, shipping, rubber, distilling, paper, photography, and virtually all of the petroleum products.

There are 5 basic reasons for this intense competition: (1) most chemicals regularly produced in the U. S. can be made by different processes from alternate raw materials; (2) existing producers do not have market dominance; (3) patent monopolies of great importance are few and far between; (4) research progress affords a company the advantage of a product or process for only a limited time; and (5) foreign competition is increasing. This foreign competition is secondary in nature in that it is our customers, who are faced with direct product competition.

Another economic characteristic of the chemical industry is the rapid obsolescence of facilities.

A constant development of new products and new processes causes chemical industry equipment to become obsolete even before it has paid for itself. In addition, equipment depreciation is accelerated by the severe conditions under which it is operated; conditions such as corrosion, high temperatures and pressures, along with constant efforts to maintain the highest possible levels of safety often cause equipment to be discarded before it is obsolete.

Another economic characteristic of the industry is relative stability of our selling prices. The tremendous variety of applications of chemicals and the number of companies requiring chemicals for manufacturing operations tend to insure a fairly level demand for bulk chemicals even in recession periods. These factors, in addition to a high rate of production made possible by well-designed plants and the healthy pressure of competition, hold prices to relatively low levels or increase at a slower rate than the average for all manufactured prices. Because of these stable prices, the chemical industry has been caught in somewhat of a price squeeze. Such items as chemical wages, freight rates, and the cost of machinery have increased approximately 25% to 50% more than the selling prices of chemicals.

A comparison of the chemical to the iron and steel industry illustrates dramatically the lag of price increases which has existed in the chemical industry. The selling price in the iron and steel industry have increased to approximately 172% of the 1947-1949 base period, which approximates the chemical wages increase

of 176% in the same period. We could not, however, pass this latter increase on to our customers. While the iron and steel industry increased their prices approximately 40% of the base - period price during the period 1953-1958, chemical prices rose approximately 5%.

Because of this price squeeze in the chemical industry, further competition is created and in turn accentuates the price squeeze. Let me explain this cycle. Every industry builds ahead and operates with some stand-by capacity. This stand-by capacity is usually utilized to alleviate temporary or emergency conditions which may occur. Due to our inability to increase prices in the chemical industry, we attempt to sell out our maximum volume and thus utilize this stand-by capacity. This pressure to sell our maximum volume is both a cause and effect of the price squeeze.

It is surely a stimulus to get maximum process efficiencies, and the greatly improved earnings reported by the chemical industry this year, as compared to last, is indicative of the success of these efforts.

While the price squeeze is frequently lamented by chemical management, it is hard to see how the industry can other than enjoy satisfactory profit margins. The simple fact of its rate of growth necessitates satisfactory return to attract the capital necessary for new plants.

## Compares Capital Spending

One of the best indicators of an industry's future is to determine what confidence and growth potential an industry exhibits itself. I believe this is best illustrated by a comparison of the capital spending plans of various manufacturing industries. (Chart 2). This can be seen from Chart 5. The chemical industry's capital spending has and will exceed all other manufacturing industries. It is forecasted that in 1962 the chemical industry is expecting to spend approximately 24% more than in the year 1958, while all other manufacturing industries will increase their capital spending plans over 1958 by approximately 4%.

One of the most important factors contributing to the industry's dynamic growth is the tremendous research effort, which is continuously expended. One authoritative estimate is that 16% of the chemical industry's sales in 1960 will be accounted for by products which were not in production in 1956. The chemical industry in 1959 will expend more for research facilities than any other manufacturing industry. The chemical industry is exceeded

only by the electrical equipment and aircraft industries. For comparative purposes, I believe the data on the subject are slightly misleading. I am sure that a sizable portion of the expenditures of these industries are incurred for the government and are therefore defense oriented. In addition, a substantial amount of total expenditures of these two industries are development expenses incurred in the preparation of prototypes, etc. If the development expenditures could be removed from their figures, I feel the amount spent for pure research would be highest in the chemicals and allied products industry.

## Conclusion

In conclusion, I have attempted briefly to present the chemical industry in perspective to our national manufacturing economy and have touched upon some of the distinct characteristics of our industry. To many, we are a glamorous industry as evidenced by the significant entry into all phases of the chemical industry by companies not primarily, or formerly, involved in chemical production. Their entry into the industry is, to a large degree, speculative. Steady future growth is insured primarily by basic chemical producers. Competition in the chemical industry is keen and unique. I believe the deciding factor in determining what companies in any industry will enjoy the fastest rate of progress and growth is the ability of management. I believe that management in the chemical industry views its inevitable growth with determination, anticipating that some day the chemical industry will be the number one basic industry in our country.

\*From an address by Mr. Semple before the 28th Mid-Continent Trust Conference sponsored by the Trust Division of the American Bankers Association, Detroit, Mich., Nov. 5, 1959.

## Baum Co. Appoints Roberts, Thompson



Don L. Roberts Robert P. Thompson

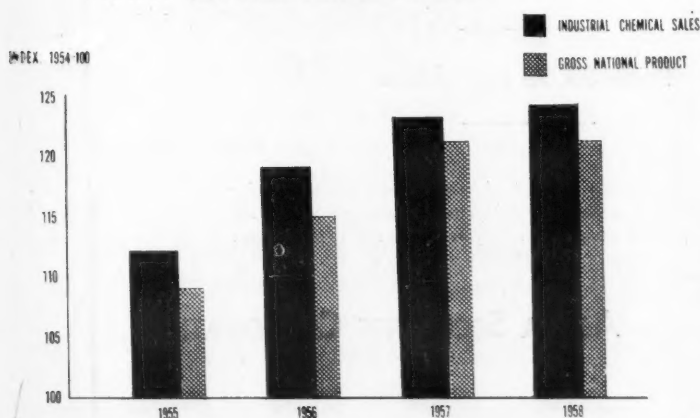
KANSAS CITY, Mo. — Don L. Roberts, Vice-President of George K. Baum & Company, 1016 Baltimore Avenue, members of the Midwest Stock Exchange, has recently become Manager of the firm's Municipal Bond Department. Mr. Roberts started his career in 1949 with Commerce Trust Company and has been associated with George K. Baum & Company since 1952.

Robert P. Thompson, of Kansas City, Kansas, has been appointed Assistant Vice-President and Assistant Manager of the Municipal Bond Department of the firm. Mr. Thompson has been associated with George K. Baum & Company for the past four years. In addition to his new duties, he will continue to represent the firm in the State of Kansas.

## Form Syndication Inv.

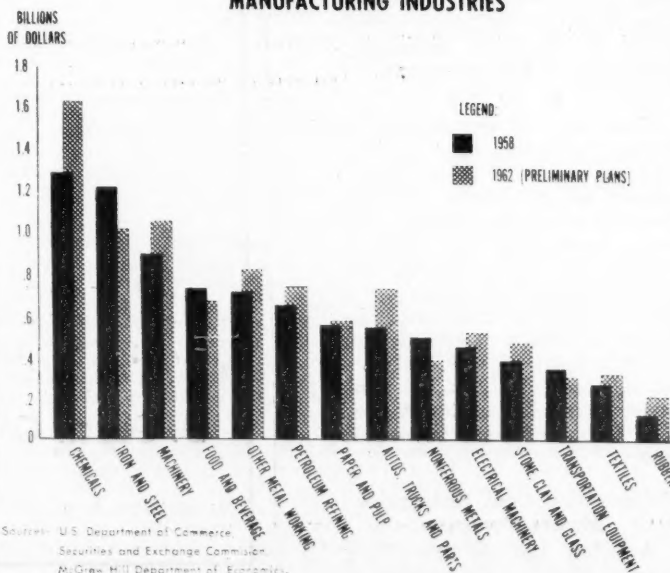
Syndication Investors Corporation has been formed with offices at 527 Madison Ave., New York City, to engage in a securities business. Officers are John M. Bess, President; and Ina Bess, Secretary-Treasurer.

CHART I  
INDEX OF GROWTH  
INDUSTRIAL CHEMICAL SALES  
AND GROSS NATIONAL PRODUCT



Sources: The Conference Board  
Department of Commerce

CHART II  
CAPITAL SPENDING PLANS OF  
MANUFACTURING INDUSTRIES



Sources: U. S. Department of Commerce,  
Securities and Exchange Commission,  
McGraw-Hill Department of Economics.



# BANK AND INSURANCE STOCKS

BY LEO I. BURRINGTON

## This Week — Bank Stocks

Of the 100 leading industrial corporations in the United States only one is headquartered in the First Federal Reserve District. By way of contrast, six of the 100 largest commercial banks are located in this New England District. This heavy bank representation at first glance would appear to be excessive relative to the absence of important industrial borrowers, especially with the region's loss of national position in such key industries as textiles, paper and metals clearly in mind. Among the 500 leading firms, only five

are based in Boston. It is interesting to note, however, that the few firms remaining are by no means ignored by the region's leading bank. The presence of officers of four out of these five companies on the board of directors of the First National Bank of Boston presumably is mutually advantageous to the bank and to the companies they represent. Since leading New England banks enjoy healthy activity, this contrast merely points out to those exploring the attractiveness of bank stocks the versatility of banking in the United States.

### The Six Largest Banks in the First Federal Reserve District

	Approx. Bid Price Range 1959	Recent Mean Price	Indic. Divid.	Yield
The First National Bank of Boston	93-81	95	\$3.50	3.68%
Industrial Nat'l Bank of Providence	51-43	44	1.80	4.09
National Shawmut Bank of Boston	53-47	52	2.40	4.62
Hartford National Bank & Trust Co.	39-35	37	1.60	4.32
Second Bank-State Street Trust Co.	93-78	95	3.90	4.11
Connecticut Bank & Trust Co.	45-38	44	1.80	4.09

Favored by early history, Boston flourished as a leading financial and trading center. Adjustment to changing times has found the long established New England banks lending more funds outside its region than New England firms borrow elsewhere. Since leading corporations are heavy borrowers their market for large bank loans is nationwide. Legal limitations on the size of any one bank's loan to a large borrower, together with the voluntary exercise of safety, call for a need for participation by several banks. Thus borrower relationships with banks frequently ignore geography. Service rendered becomes the determining factor for repeat business. This kind of contact largely explains why The First of Boston has continued a leading lender to the California-based motion picture industry. A similar case is the continuance of significant financing for textile customers by New England banks even though much of the industry has moved to the South.

Even on a strictly regional basis all is not bleak for New England

banks. Underneath their frail deposit growth the banks are servicing the food, apparel, transportation equipment, furniture, instrument and electrical machinery industries on a par with the rest of the United States. Although the regional trend appears to be signaling for more durable goods production than in the past, this heightened cyclical vulnerability is offset in part by healthy growth of service and distributive industries. A thriving billion dollar tourist industry, the prominence of the insurance industry and the District's strong representation in the growing mutual funds field, second only to the New York area, are rapidly "shoring up" the region's future.

The nation's bank merger fever has reached certain sections of New England. State-wide branch banking is legal for Vermont and Rhode Island. Rhode Island now has only eight commercial banks compared with 25 in 1945. New Hampshire alone prohibits branch banking, while Maine, Massachusetts, and Connecticut allow limited branch banking. Outdated legislative restrictions have slowed the trend in New England toward fewer and larger banks, but these limitations are being effectively challenged by the needs of the public.

The region's banking activities are exemplified by the pre-eminent position of The First National Bank of Boston since it has more resources than all the banks in Vermont, Maine, New Hampshire, or Rhode Island, and more than all other Boston banks combined.

### The First National Bank of Boston

Chartered in 1784 this leading New England bank, sixteenth largest in the United States, ranks high among lenders to national corporations. A full line of banking and trust services is offered through its 26 Boston offices and its affiliate, Old Colony Trust Co. With domestic branch offices restricted by law to Suffolk county, foreign expansion has brought about its present high standing among the world's commercial banks. Fifteen branches are operated in important centers of Latin America. These are complemented by a representative office in London. The First Bank of Boston (International) in New York and a world-wide network of correspondent banks.

Formerly a wholesale bank, progress into retail banking has occurred over the past 25 years.

Correspondent bank deposits are believed to be three times as large as savings deposits. The latter are declining, possibly due to the low dividend rate. Alert to new industry development the bank is working closely with growing enterprises in the area.

Loan limits were raised in 1957 and again in 1959. Loans have been maintained at a high percentage of total assets, reflecting an aggressive policy. More than 40% of the bank's business done in services were unknown to banking 25 years ago. One of the principal protagonists of this development is the recently elected President, Roger C. Damon. The bank's factoring operations make it the fourth or fifth largest factoring enterprise in the country. The newer and highly profitable First Check Credit revolving loan plan has now been adopted in modified form by over 100 leading banks throughout the nation. In 1959 the payment period was extended from 12 to 24 months to accommodate large consumers' durables purchases.

The bank's earnings trend shows great stability with moderate growth. Foreign earnings are included only when received in this country. The Brazilian offices remain unprofitable, but Cuban and Argentine offices have been profitable. No earnings from Cuba will be included in 1959 results although operations there remain normal. Bank reserves amply protect all foreign investments.

Income from other than loanable funds is gaining in significance. The book value of assets held in personal trust fiduciary and agency accounts are believed to approximate \$3 billion. Earnings for 1959, at an estimated \$7.15-\$7.25 a share, compare with \$6.50 and \$6.60 for 1958 and 1957 respectively. The bank shows ability to bring down a larger percentage of gross to net earnings than most banks. Efficiency aids underway, such as the use of electronic equipment and incentive plans for its young executives, should further enhance cost control.

On approval of shareholders in January 1960, a 25% stock dividend is to be paid and the regular dividend of 70c quarterly is to be continued on the increased number of shares. Year-end extra dividends are to be discontinued. The regular annual dividend declared will then be the equivalent of \$3.50 per share on the 2.8 million shares presently outstanding.

This high quality bank stock can be expected to maintain its past investment standing as a good income producer over the determinate future.

## Fund Sponsors Name V.-Ps.

Thomas J. Flaherty, Jr., President, Universal Programs, Inc., sponsor of contractual plans for the accumulation of shares of Philadelphia Fund, has been elected to the board of directors of the Association of Mutual Fund Plan Sponsors, Inc., and appointed eastern Vice-President of the Association.

Charles F. Smith, who was re-elected to the board, was named western Vice-President. Mr. Smith is President of FIF Management Company, sponsor of contractual plans for the Financial Industrial Fund.

Announcement of the appointments was made in New York by Rowland A. Robbins, President of the Association who is Chairman of the Board, First Investors Corporation. The Association, with headquarters at 50 East 42nd Street, New York 17, is comprised of sponsors of the contractual plan investment method for the purchase of shares of mutual funds.

## Encouraging Second Look At Throgmorton Street

By Paul Einzig

Optimistic about the over-all industry's 1960 prospects, financial observer denies the recent London stock market set-back even approached a slump and reports not only does the economic outlook remain good but that it is expected to improve rather than deteriorate. Dr. Einzig explains what occurred, sees even the capital goods industry turning the tide, posits the expected wage demand in first quarter of 1960 as a critical period, and notes no monetary measures are needed to defend sterling which he anticipates will finish the year strong and likely stay at a premium during the first half of 1960.

LONDON, Eng.—At the beginning of the third week of November the London Stock Exchange experienced a notable setback following on its remarkable rise since shortly before the general election. All commentators agreed that this time the setback was more than just a technical reaction to consolidate the previous advance. Some commentators went so far as to commit themselves to the view that the boom has come to an end. In the circumstances it would not have been surprising if the decline had gathered momentum and developed into a minor slump. But in reality nothing approaching a slump occurred. In the course of the week the markets regained a measure of equilibrium, even though they closed with a slightly weak undertone, at a level which left most previous gains in possession of holders of industrial equities.

The setback gave some food for second thoughts by providing a reminder that after a sharp rise such as was witnessed in October and the first half of November the markets were bound to become rather vulnerable. It is essential to examine the reason why this setback threatened to develop into a serious fall.

The most obvious cause was the cautionary tone struck by several official spokesmen—amongst them the Chancellor of the Exchequer, Mr. Amory, and the Governor of the Bank of England, Mr. Cobbold, in recent public pronouncements. Obviously the Government does not like the Stock Exchange boom. A Government that does not go through the gestures of discouraging the creation of fortunes overnight is liable to lose popularity, and even though the next general election is far away, Mr. Macmillan may well feel that he would be in a stronger position at the coming Summit Meeting if he is obviously popular in the country.

What is important in the short run is the seasonal factor. Christmas is coming, and many small investors are anxious to take their profits in order to spend it on Christmas presents. Precisely because of the large number of small holders of equities who acquired their holdings for capital gains, this influence is at present of considerable importance. Even though there is still much time before Christmas the moment these small investors become uncertain about immediate prospects they hasten to take their profits for fear that a drop in prices might upset their Christmas plans. They responded with alacrity to the wanting notes given by the Chancellor and the Governor.

The reason why the large number of small sales tended to affect prices to a disproportionate degree was that takers in London do not indicate the size of the transactions. The appearance of a fair number of markings at lower

and lower prices conveyed the impression of a turn in the trend, and selling became infectious. It influenced also some medium and large investors who are able to finance their Christmas purchases without having to realize investments, but who will have to pay Income Tax and Surtax after the turn of the year. This influence together with the approach of Christmas is likely to continue to give rise to some selling during the next few weeks.

### Outlook Remains Good

Having said all this it is necessary to add that basically the situation has not changed. The economic outlook remains good and is expected to improve rather than deteriorate. There are of course weak spots. Equities of firms concerned with armament are not looked upon with favor. Others are disproportionately high and in many instances the prospects of their earnings in 1960 do not justify their low yield. But taking industry as a whole 1960 is expected to be a good year. It is probable that capital goods industries will at long last begin to benefit by the turn in the tide which has conferred such substantial benefits to consumer goods industries.

The stability of the cost of living index is in itself a most important point foreshadowing a further expansion of business. It reduces the likelihood of a reversion to dear money and tight credit for the sake of preventing inflation. There is so far no sign of any inflation, so that the authorities can afford to view the expansion of bank credit with comparative equanimity. What will happen if some of the excessive wage demands are conceded is of course another story. Likewise a series of major strikes might inflict losses on the firms concerned, with reactions affecting other industries. The first quarter of 1960 will be a critical period from this point of view, because by then the extent to which demands for higher wages and shorter hours are likely to be pressed will become evident.

### Strong Sterling

One thing is certain. Whether or not the Government should deem it necessary to resort to the use of the monetary weapon to check domestic inflation, no such measures are likely to be called for in defense of sterling. It is now considered possible that sterling will finish the year without declining below its parity of \$2.80, in which case it is likely to remain at a premium during the first half of 1960, and the Treasury is likely to gain more gold. From the point of view of the exchanges there will be no need for interfering with the business expansion anticipated for next year. And the Government may think twice before checking the expansion solely for the sake of preventing domestic inflation.

## Two With Paine, Webber

(Special to THE FINANCIAL CHRONICLE)

MINNEAPOLIS, Minn.—James R. Cote and Thomas H. Fiege are now connected with Paine, Webber, Jackson & Curtis, Pillsbury Building.



Dr. Paul Einzig

### Quarterly Earnings Comparison

## NEW YORK CITY BANKS

Bulletin on Request

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Trustee Depts.: 13 St. James's Sq.; Govt. Sec. Nairobi; Ins. Dept.: 54 Parliament St.; Travel Dept.: 13 St. James's Sq.; Income Tax Depts.: 54 Parliament St. & 13 St. James's Sq.  
Branches to the Government in: ADEN, KENYA, UGANDA, ZANZIBAR & SOMALILAND PROTECTORATE  
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# "Labor Savings"— Fact or Fancy?

By Allen W. Rucker, President, The Eddy-Rucker-Nickels Company, Cambridge, Mass.

How can a firm keep up with its competitors whose prices are falling relative to the pay of employees? The answer to this, Mr. Rucker points out, lies in keeping a favorable ratio of production value output per \$1.00 of compensation cost input. The author outlines the three basic ways of achieving this economic productivity improvement factor that preserves earning capacity, and stresses the importance of keeping them in balance and of utilizing derivative incentives constructively. Thus, Mr. Rucker distinguishes labor time savings from "labor savings," and explains why prices of manufactured goods generally are and for years have been falling relative to labor-time costs.

In 1909, just 50 years ago, a popular make of automobile sold for \$1,250. Thirteen years later, in 1922, this same type of car sold for \$395—a price reduction of two-thirds! All this was the result of labor-time saving in the manufacture of materials and parts, and on the assembly line—savings passed on to the customer under the relentless pressure of competition. The new 1960 model of the same popular make of car, doubtless improved from the one that cost our dads and granddads \$1,250 a half century ago, sells today at about \$2,000—the price difference being a measure of the penalty of inflation only partially offset by improvement in efficiency and labor-time savings. Were it not for a half century of technological improvement, this car would sell today for about \$12,000! This is a striking achievement of industrial management and engineers, now too often forgotten.



Allen W. Rucker

And yet, if we could make it today at the material and labor-cost levels of 1909, but with all of today's improvements in efficiency, it probably would sell for less than \$200!

Let someone imagine that I want to turn back the clock, let me add that in 1909, the \$1,250 car required upwards of 6,000 hours of the pay of factory workers in those days. In 1922, the \$395 car needed only the pay of not quite 700 hours. Today, the \$2,000 car calls for the pay of about 380 hours of the average factory worker pay.

## The Results of Labor-Time Savings

The big and important effect of labor-time saving in manufacture is to reduce the cost to the customer in terms of his own labor. The customer gets the results of labor-time saving directly. We in industry get our benefits indirectly, largely through higher volume as improved efficiency cuts costs and widens the market.<sup>1</sup>

This is the great achievement of private, competitive enterprise—the accomplishment of able managers, engineers and inventors backed by risk capital.

As nearly as the official data of the U. S. Census of Manufactures can enable us to determine, in conjunction with the F. R. B. Index of Manufacturing Output, the average man-hours or man-minute per unit of product today is less than 30% what it was in 1914! It is down to about 76% of what it was just 10 years ago—a reduction in labor-time of 24%. But I cannot see that manufacturers

generally have made any money directly out of this time-saving. In other words, there is no evidence that the labor-time saved has been converted into the equivalent amount of payroll dollar savings.<sup>2</sup>

If this seems surprising, and it may sound like absolute heresy, let me give you the factual basis for the statement:

Ten years ago, average hourly wages in factories were \$1.33; today they are about \$2.25, an increase of over 60%. Had there been no improvement in efficiency, no reduction in labor-time per unit of output, the prices of manufactured goods would have to be also 60% higher. How else could business recover its costs?

## The Relative Reduction of Prices

But manufactured goods prices have not risen 60%; they have risen only about 25% on the average, in contrast to the rise in hourly wages of over 60%. This tremendous gap had to be closed somehow. It was closed by labor-time saving, thus slowing the rise of unit labor costs and enabling manufacturers to sell their products at what amounted to steadily declining prices relative to their labor-rates.<sup>3</sup> Compare mentally, for instance, typical labor-rates and prices of 10 years ago—how much have labor-rates risen; how much have prices advanced?

In recent years, I have been called upon to advise several multi-plant firms on this matter of labor-saving and pricing. In one of these firms, the industrial engineers told me that they had reduced "labor-costs" by 24% in five years; the controller of the firm promptly retorted, "where are the savings?—they did not show up in company profits." Well, where were the labor-savings? I checked the company's index of hourly pay against the price index of its product—pay up over 30%, prices up about 3%. On that basis, no one can convert labor-time savings into dollars of added profit; he has to use them to reduce unit costs and hence enable prices to be held in line with competition.

The rule, amounting to a law of competition, is simple and ruthless: we have to do as well as competition in improving efficiency and making labor-time savings in order to maintain volume and in order to win our share of an expanding market.

## Labor-Time Versus Labor-Dollar Savings

Another firm confronted me with this problem: Said the President, "our factory manager and industrial engineers figure to cut 7% off our labor-force and save that payroll by an investment of two million dollars in improved equipment. These new facilities will be ready to operate for the full year 1961. What about that for a big job in labor-saving?"

2 PROGRESS IN PRODUCTIVITY AND PAY, The Eddy-Rucker-Nickels Co., 1952.

3 THE COMMERCIAL AND FINANCIAL CHRONICLE, "What Becomes of 'Labor Savings' From New Capital Investment?", by A. W. Rucker, Dec. 20, 1956.

I asked first to see the labor contract; it was a three-year contract with pay escalators. According to the contract, hourly labor rates in 1961 would be raised above 1959 by 15.4%, twice as much as the expected labor time-savings. There would be no labor savings in dollars; on the contrary the contract-rise in wage rates confronts that firm with the need to raise prices for 1961 by over 9%, and to increase its volume by over 11% just to recover the added depreciation cost on the additional investment.

No wonder the Executive Vice-President hit the ceiling—"Hell's fire!" he snorted, "we have to run like blue blazes just to stay even." And that is exactly right.

In another plant, a new production manager put in measured day work two years ago. He insisted that he had saved more than 25% of the labor per unit of product. Well, it turned out that he had done just that, in terms of cutting labor-time per unit of product. But it also turned out that the firm had raised hourly wage-rates something over 9% in the same two years—and that to install and operate the new system he had to spend about 7% of payroll, and, to cap it all, the sales department had reduced prices! And all this just at the time when contract negotiations looked as if they would end with a three to five increase in hourly rates. For management, this is a tough world.

As I have put it more than once, the private enterprise competitive system is beneficial to customers but brutal to men responsible for costs, prices and profits.

There is nothing fanciful about labor time-savings. They are very, very real. But "labor savings" in the sense of reducing payrolls and converting dollar labor-savings into added profit are as fanciful as Alice in Wonderland's adventures.

## What Becomes of Productivity Improvements?

Recently I saw a copy of a speech by the President's chief economic advisor, Prof. Raymond J. Saulnier.<sup>4</sup> He urges businessmen to pass along the benefits of productivity improvement in the form of lower prices! He placed greater emphasis on this as a means of helping to prevent inflation. Now, I rise up in defense of American business over this statement—just what have we been doing all these years except to pass along the benefits of higher productivity, that is, labor time-saving per product unit, in the form of relatively lower prices? Our own Index of Relative Price Reduction, the ratio of BLS Index of Manufactured Goods Prices to an index of the average yearly income of factory employees, shows a reduction of 24% in 10 years—and that reduction almost exactly equals the total labor-time saving. What's the point of urging business to do something it is already doing? The implication is contrary to the fact. Let's clear up some of this needless contradiction between theory and practice.

Whether business reduces prices absolutely, or simply does not increase its prices as fast as it increases its hourly wages and yearly salaries, the end-result is the same. PRICES OF MANUFACTURED GOODS GENERALLY ARE AND FOR YEARS HAVE BEEN FALLING RELATIVE TO THE PAY OF EMPLOYEES. (Labor-time costs.) Business already has long been passing on productivity gains to customers.

Dr. Saulnier does recognize that if we go any farther than reducing prices in proportion to our labor-time savings, we will impair, injure or wholly destroy the economic equilibrium of our business.

3a Reported in The Commercial and Financial Chronicle, Sept. 3, 1959, page 1.

nesses.<sup>4</sup> Let me discuss this vital point briefly:

## The Critical Ratio of Economic Productivity

The economic equilibrium of a business is determined by the constancy of its Economic Productivity—the amount of Production Value output per \$1 of compensation or employment cost input.<sup>5</sup> This can range from \$1.50 to \$10 or more, depending on the nature of the industry and its economic characteristics. The point is, no business can long withstand the damage caused by declining Economic Productivity. For instance:

In one firm, and a pretty large one at that, a drop in its Economic Productivity some years ago of only 9% cut its rate of return on capital almost exactly in half. In 10 years, this firm had advanced hourly wages almost 9% per year, compounded; and competition had forced prices to a point over 10% less than a decade ago. This is rough, and it came about largely because no one knew about Economic Productivity. Let me spell this out a bit more:

I have developed a principle which amounts to this: Economic Productivity must be kept at a near constant at very least, or there is almost no chance whatever of increasing earnings proportionate to added investment in plant and facilities.<sup>6</sup> The example firm has a standard Economic Productivity of \$1.97 per \$1 of labor-payroll input. The firm now knows—its President, its Treasurer, its Sales Manager, its Production Manager all know—that every added dollar of employment cost, however it comes about, has to be offset by an additional \$1.97 in Production Value at minimum.

If the management fails to accomplish that task, if it allows Economic Productivity to fall to say, \$1.92, \$1.87 or \$1.75, every penny of that reduction comes out of the management margin after paying labor costs. In other words, the management margin per \$1 of employment cost drops to 92, 87 or 75%—reductions that usually cannot be offset by cuts in fixed charges and by increases in volume.<sup>7</sup>

If you want to know how good a manager is in a plant's operations, find the Economic Productivity for the past five years—find the dollars of Production Value output per \$1 of compensation cost input.

If it has been stable, good. It means that the plant has probably been making labor time-savings and hence relative cost reductions at least equal to industry and has still preserved the earning capacity of the business. If Economic Productivity has been rising, it is not only good, it is outstanding. If it has been falling, the plant is likely already to be in trouble, or to find trouble just ahead of it.

## The Means of Economic Productivity Improvement

Much of this subject centers around the increase in Economic Productivity. This comes about in three basic ways:

- (1) Increase and improvement in tools of production, that is more capital investment per worker;
- (2) Improvement in methods—better material utilization, scheduling, handling and waste reduction;
- (3) Improvement in teamwork

4 MANAGEMENT METHODS, How to Control Profit and Policy with a Production Value Index, by Albert Lynch, Jan. 1959.

5 THE CONTROLLER, August, 1955. Rucker, A. W. etc. For Rucker's mathematical equation, see "Wages, Prices and Productivity," The Eddy-Rucker-Nickels Company (1956).

6 A AMERICAN BUSINESS, How to Measure Profit Contribution, by A. W. Rucker, July, 1959.

7 HARVARD BUSINESS REVIEW, "Clocks" for Management Control, by A. W. Rucker, Sept.-Oct. 1955.

among employees and between employees and management.

Now, everyone recognizes these three approaches but not everyone realizes the importance of keeping them in balance. Still fewer, I think, fully grasp the possibilities of better teamwork, thereby improving efficiency by worker cooperation, and reducing the burden of added capital investment and lightening the load on management.

The purpose, the fundamental purpose of incentives, is to stimulate employees to greater accomplishment that utilizes the full capacity of the available facilities and takes fullest advantage of all improvements in methods. The objective of incentives is to surpass your competition in labor time-saving per product unit, that is, in raising productivity per man-hour—and to do that while improving the firm's Economic Productivity accomplishment.

If a firm succeeds in that improvement, it can well afford to pay a part of the gain in the form of incentive earnings to those who help achieve it. Then the firm is on the threshold of ever-higher progress improvement and a sustained higher rate of earnings on your investment.

As a possible spur to new achievement, let me summarize here some of the guiding corollary principles that arise from the basic Rucker Share of Production Principle:<sup>8</sup>

(a) Labor-costs per unit of product rise in direct proportion to increases in hourly wages, but in inverse proportion to increased output per man-hour.

(b) Prices, as realized in the market, will reflect average unit costs of competition; and these in turn will reflect the labor time-savings per unit made by competition.

(c) Prices of products do not rise as fast as hourly wages, so that prices will be continuously falling relative to wage rates . . . and at a rate equal to the average labor-time savings of firm's competition.

(d) In order to maintain physical volume, and to increase that volume (to hold at least the share of an expanding market) competitive prices, including those of substitute products and materials, must be met.

(e) The Standard Management Task is to achieve labor time-savings and hence relative price reduction equal to competition, and at the same time, maintain Economic Productivity at or above the standard ratio.

(f) Under the Rucker Principle, incentives may be paid only for improvement of Economic Productivity—and the incentive pay is at the same rate as the gain over standard Economic Productivity. Thus, participating employees and the company both share in those gains.

Private, competitive enterprise, whether in the United States, Canada, England, France or Germany, or elsewhere, generates its great power for expanding output faster than population increases—for providing and marketing more goods per capita of population—largely by its ability to reduce labor-time per unit of product. It finds a market for its steadily expanding output by passing along most, if not all, of these savings in the form of prices that FALL RELATIVE TO WAGE/SALARY INCOMES. Hence, dollar incomes of workers buy more today than they did 10 years ago; they will buy more 10 years in the future than they do today.

This is the task of management; it is the objective of managerial skill; it is a constant challenge to industrial leadership in enlist-

8 WAGES, PRICES AND PRODUCTIVITY (1956), The Eddy-Rucker-Nickels Company.



ing the active, sustained cooperation of every employee in achieving that goal.

The following table shows what was accomplished here and abroad between 1952-1958.

#### Relative Decline of Prices With Respect to Wage-Rate\*

U. S. AND FOREIGN COUNTRIES	
United States (1952-1958)—	Relative Price Decline
All U. S. Manufacturing—	9.3%
Chemical and Allied Products	17.3
Rubber Products—	4.7
Pulp, Paper and Paperboard—	9.5
Primary Steel—	3.5
Gas Utilities—	25.6
Electric Utilities—	20.1
Foreign Countries (1953-1958)—	
Great Britain—	10.8
Holland—	15.4
Sweden—	11.5

SOURCES: United States: Wholesale Prices and Gross Hourly Earnings—per BLS from 1959 Ed. of Business Statistics.

Foreign Countries: Price and Wage data from *Managed Money*, by M. Palyi, Notre Dame Press, 1958.

Better tools and better methods must play their part. But better teamwork must also play its part. And it is the basic purpose of various incentive programs to spur achievement toward that goal, and toward the improvement in a firm's Economic Productivity. Without such an improvement, there will be little or no lasting progress; but given this gain, progress in a firm should be assured—and there is no visible limit to what a firm can achieve.

\*Address by Mr. Rucker before the Eighth Annual Executives Conference on the Rucker Plan, Chicago.

## Stone & Webster Expands in Canada

TORONTO, Can.—Stone & Webster Canada Limited, which has designed and built some of Canada's major petrochemical, power and industrial plants, has announced the opening of a new office in Calgary.

Philip Scott, president of the company, said that the new office is located at 917 Lancaster Building, Calgary, under the direction of Lee Carter, formerly of Stone & Webster Engineering Corporation, an affiliate of the Canadian organization.

Growing industrialization of western Canada, Mr. Scott stated, has led to the opening of the new office in order to provide better and faster service to industrial firms, natural gas and petroleum interests, and utilities planning new or expanded facilities.

The company is a member of the Stone & Webster group and is affiliated with Stone & Webster organizations in Great Britain, France, Holland and Australia, as well as in the United States.

### Now Fidelity Mutual

LOCUST VALLEY, N. Y.—The firm name of Mutual Investors Company, 60 Cedar Avenue, has been changed to Fidelity Mutual Investment Company.

### H. A. Riecke Branch

JACKSONVILLE, Fla.—H. A. Riecke & Co., Incorporated has opened a branch office in the O'Reilly Building under the management of James E. Curington.

### Steichen Opens Branch

GRAND RAPIDS, Minn.—R. J. Steichen & Company has opened a branch office in the Lasker-Upin Building under the management of Guy G. Baker.

## PUBLIC UTILITY SECURITIES

BY OWEN ELY

### Consumers Power Company

Consumers Power supplies electricity and natural gas to a population of close to 4,000,000 in southern Michigan. "Outstate Michigan" as the company likes to call it. The area covers most of the lower peninsula, excluding the area around Detroit served by Detroit Edison and a few small sections taken care of by local utilities. Principal cities serviced are Flint, Grand Rapids, Saginaw, Lansing, Pontiac and Muskegon.

Revenues are about two-thirds electric and one-third gas, with a very small amount of steam heating. While the area has a large number of farms it is also highly industrialized and includes the production of automobiles, machinery and metal products, furniture, chemicals, paper and foodstuffs. However, industrial sales contribute only 30% of electric revenues compared with 43% for residential and farm customers. In the gas division, residential and space heating business contributes 78% of gas revenues.

As with other companies which were formerly in the old Commonwealth & Southern System, residential rates are quite low—about 2.23¢ compared with the national average of 2.53¢; correspondingly, residential usage last year averaged 3,905 kwh. compared with the national figure of 3,366.

During 1959 sales of electricity and gas have been running well ahead of last year. In the first eight months kwh sales of electricity were up 16% and volume sales of gas 19%. Revenues were 13% larger than in the first eight months of 1958, with electric revenue showing a 12% increase and gas revenue a 16% gain. For the 12 months ended Aug. 31, revenues were up 10% to \$248,010,000.

The company earlier this year had about 250,000 gas space heating customers and another 30,000 were to be added this fall, since additional gas was to become available. The FPC issued a certificate to Trunkline Gas Company for construction of facilities to supply an additional 100 million cf per day to Consumers (increasing to 200 million cf per day over a four year period). The contract called for deliveries to begin Dec. 1, but the steel strike has delayed the construction of the new lines, hence the initial date of delivery is somewhat uncertain.

It appears likely, however, that business from these new customers should be received during at least a portion of the heating season. Over the next five years Consumers expects to obtain double the gas supply which it has been receiving. (Its principal supplier is Panhandle Eastern Pipe Line). Even after taking care of the 30,000 new customers, the company will have a waiting list of over 110,000 for gas heating service; since the company first brought Texas gas into Michigan in 1942 it has been handicapped most of the time by restrictions on space heating. There is, therefore, still an excellent growth potential.

The company now has a total electric generating capacity of 2,270,000 kw, compared with last year's peak load of 1,739,000 kw. The Dan E. Karn Power Plant on Saginaw Bay went into commercial service in early September with a unit of 265,000 kw capacity. A second unit, also of 265,000-kilowatt capacity, is under construction and is scheduled to go into service in 1961.

The company is planning to

build an atomic power plant on Lake Michigan near Charlevoix at a cost of some \$30 million, of which about \$13 million is to be charged off as research and development expense. It will be a boiling water reactor with guaranteed capacity of 50,000 kw, but it is hoped to increase this to 75,000 kw during a test period of 4½ years, by increasing kwh output per cubic foot of the reactor core.

Consumers Power earned \$2.45 a share in the year 1948, when the shares were distributed to the public in the break-up of the Commonwealth & Southern System. Earnings had advanced to \$2.78 by 1950, but receded moderately in the two following years; in 1953, they improved to \$3.16. During the next five years there was little net change, \$3.15 being reported in 1958.

In 1958 only 5.3% was earned on year-end net property account, compared with 6.5% in 1954 and 6% in 1948. The company therefore requested a rate increase and after some delay, received about \$6.8 million in increased revenues, considerably less than the amount requested. The commission allowed a 6% return on an original cost rate base; while fair value had previously been recognized in Michigan, the commission refused to allow this basis. The Michigan Supreme Court dismissed an appeal from the order. The increase would be equivalent to about 37¢ a share per annum on the common stock, effective early in June.

Earnings for the 12 months ended Sept. 30 were \$3.57 compared with \$3.21 on a slightly smaller number of shares in the previous period. This year's figures presumably included about 8¢ attributable to the increased rates, but on the other hand may have been affected moderately by the steel strike. In general, however, the sharply increased tempo of automobile operations has doubtless benefited 1959 earnings (although recently there have been temporary plant closings due to steel shortages).

The longer term outlook seems favorable assuming that the company can maintain profit margins at the current level. It is benefiting by the opening of the St. Lawrence Seaway as well as by the completion of the new bridge connecting the lower and upper peninsulas of Michigan.

Consumers Power has maintained conservative financial policies and the equity ratio after the sale of \$35 million mortgage bonds in August approximated 37%. The stock has been selling recently around 56 (range this year about 62-52½) and based on the current dividend rate of \$2.60 the yield is 4.6%. The price-earnings ratio is 15.7.

## Oliver Goshia With J. N. Russell & Co.

(Special to THE FINANCIAL CHRONICLE)

CLEVELAND, Ohio—Oliver Goshia has become associated with J. N. Russell & Co., Inc., Union Commerce Building, members of the New York and Midwest Stock Exchanges. He has recently been with Prescott & Co. In the past he conducted his own investment business in Toledo.

## Do Not Invest in Europe

By Roger W. Babson

Mr. Babson counsels against purchasing European investments generally and German stocks or bonds particularly. He depicts European stocks as dangerous speculations rather than as investments. This is based on an assumed trend toward socialism and not on fears concerning W. W. III or any Communist activities.

Since returning home from my long trip to Europe, I find that many of my friends here are greatly interested in buying stocks now of German, French, Italian, and other European companies.

Let me first say that in Norway, Sweden, and Denmark, the railways, telephone and telegraph, and all the utilities are owned by their national governments.

All these countries have many private stores and huge "co-operatives." In some of these countries every co-operative not owned by the state must have a majority of its directors citizens of that country. Holland and Belgium are more friendly to outside investors.

In Poland and Russia everything is state-owned. Hence, the purchase of European stocks by Americans is limited practically to stocks of corporations in a limited number of nations as noted above.

### Conditions in Germany

West Germany is now very prosperous and this prosperity extends—in decreasing proportion—until we reach Spain. The German people are intelligent and industrious, and are not handicapped by unreasonable labor leaders or tax collectors. The favorite German stocks are the "industrials," namely chemicals, metallurgy, electronics, building materials, automobiles, paper products, and chain stores. The banks—which largely carry on the investment business—are also making money. Many of these companies may offer temporary profits.

American investors who buy them are, however, playing with fire. I hope I am wrong; but I think that Mr. K will succeed in getting control of all Berlin and will ultimately consolidate East Germany—which Russia now controls and which I visited—with West Germany. This could enable Mr. K to control the entire area under the Polish System. The Poles insist they are not Communists; but all property is owned by the Polish Federal Government, which is friendly to Russia. Hence I do not recommend the purchase of any German stocks or bonds.

### Khrushchev's European Program

As I stated last week, Mr. K does not want World War III. His hope is that some way can be worked out for him to gradually consolidated and control Germany without fighting. But if he must fight to bring about his goal, and if we should feel obliged to get into a nuclear war, I hate to think of what would follow. Western Europe does not want Communism; but I believe that with the exception of the property owners—who are a small minority—the majority are favorable to state ownership under the Polish System.

If World War III should come, all Europe would immediately turn socialistic and have state ownership; but gradually—war or no war—this is the trend. This especially applies to France, Italy, and perhaps to England, notwith-

standing the recent fine victory of the conservative party. They don't want Communism; and I hope the Russians will get tired of it. Much, however, depends upon China which is fast developing its own form of Communism. All the above means that my U. S. readers had better look upon European stocks as dangerous speculations rather than as investments.

### Our Securities and Exchange Commission

Bankers and brokers have never liked our Securities and Exchange Commission. They claim its red tape puts a "ball and chain" on the sale of new issues of stocks and bonds. I, however, feel it is a protection to all honest investors, and even speculators, if they take the time to read the prospectuses which the Commission requires.

Stocks and bonds issued by bankers and corporations in Germany and other European countries do not have to be reported to such a commission; in fact, no such commission exists in Germany. Therefore, it is often impossible to get the records of earnings, assets, and other details of European stocks or banks which the corporations or bankers do not care to publish. Furthermore, punishments for false rumors and "estimates" are not severe enough to insure accuracy or honesty. Hence, irrespective of fears of World War III or any Communist activities, I cannot advise my readers to now invest in Europe.

## New York State Elec. & Gas Corp. Rights Offering

Common stockholders of New York State Electric & Gas Corp. of record at the close of business Nov. 20, 1959 will receive transferable warrants evidencing rights to subscribe at \$25.50 per share for 466,961 shares of common stock in the ratio of one share of new stock for each 15 shares held of record. Subscriptions will be accepted only for full shares of stock. The subscription offer will expire at 3:30 p.m. (EST) on Dec. 7, 1959.

The company, organized under New York law in 1852, is engaged principally in the business of generating, purchasing, transmitting, distributing and selling electricity and gas within areas in the central eastern and western parts of the State of New York. It also produces and sells steam for heating in the City of Lockport. The principal office of the company is at 108 East Green Street, Ithaca, N. Y.

The corporation will use the stock proceeds primarily for construction.

## H. O. Peet Co. to Admit MacDonald

KANSAS CITY, Mo.—On Dec. 1st, H. O. Peet & Co., 23 West Tenth Street, members of the New York and Midwest Stock Exchanges, will admit Frederick H. MacDonald to partnership. Mr. MacDonald was formerly Vice-President and Manager of the Syndicate Department of Burke & MacDonald, Inc.



Roger W. Babson



Lee Carter



## Hugh W. Long Elects Ann Galvin

ELIZABETH, N. J.—Ann V. Galvin has been elected a vice president of Hugh W. Long & Company, Westminister at Parker.

Miss Galvin has been with the Long Company since 1948 and was elected an assistant vice president in 1957.

### Tillman Stevens Opens

(Special to THE FINANCIAL CHRONICLE)

MINNEAPOLIS, Minn.—Tillman S. Stevens has formed Tillman S. Stevens & Associates with offices at 4824 Drew Avenue, South, to engage in a securities business.

# MUTUAL FUNDS

BY ROBERT E. RICH

## Not Dead, But Not Fully Alive Either

Back in 1953, the chief executive officer of a major railway carbuilding company engaged a newsman to take a walk in Wall Street. His job was to find out what investment company leaders, bankers, brokers and analysts thought of his company, his industry and its customer, the railroads. The newsman, somewhat sheepishly, was forced to report that the car builder either would diversify or die since it was serving "a dying industry." That company, like every other car builder, now has a large degree of diversification, but the carriers aren't dead.

Still, they aren't thriving either after more than a decade of pouring billions of dollars into such cost-cutting programs as dieselization and electronic yards and offices. Now, apparently, it is to be a series of mergers in yet another effort to come abreast of the changed times. It may yet be that they will radiate the vitality that was theirs a generation ago, but right now about one of every three investment companies has written them off. For, of the 179 open-end and closed-end member companies of the National Association of Investment Companies, only 121 hold security issues of the railroads. These 121 companies have over \$800 million invested in the common stocks, preferred stocks and bonds of the carriers. This investment represents an exceedingly slim 4.8% of the total net assets of all N. A. I. C. member companies.

Actually, their vote of confidence—if it may be called that—is less resounding than even these figures would indicate. For only 70% of the \$800 million investment is in the common stocks of the railroads. The balance is in the carriers' bonds (23%) and preferred stocks (7%).

A measure of the low level to which railroad common stocks have fallen as an investment medium is the revelation that the two kingpin carriers, Pennsylvania and New York Central, are shunned. It would appear that where investment companies can be persuaded that railroad issues have some merit, their selections have been confined to Southern Pacific, Southern Railway, Chesapeake & Ohio, Atchison, Topeka & Santa Fe, Great Northern and Seaboard Airline.

Union Pacific, Nickel Plate, Norfolk & Western and Illinois Central also are represented, but the value of the investment in all four of these roads totals up to a mere \$125 million. As the chief of one mutual fund, which holds no railroad securities, noted: "That adds up to a few sizable secondary offerings."

Nor is the low esteem in which the railroads are held confined to fund managers. Individual investors too have turned their backs on the carriers, which sold at new lows for the year in recent days. Symbolic of their state was the announcement last week by Pennsylvania Railroad that it would again this year pay a token dividend of 25 cents per share—not that a dividend was justified, but the road wanted badly to keep intact a record of paying something each year for more than a century. If the old Wall Street cliché, which holds that the time to buy a stock is when nobody wants it, then there should be at any moment a mad scramble to get aboard the rails.

And it may yet be that better days are ahead for the carriers. It may be a case of "it's got to get better because it can't get worse." Railroad chiefs have, as previously noted, done a man-size job of cost-cutting. They are coming to grips with their passenger-travel problems and they are making a strong fight against the labor leather-bedding that costs hundreds of millions of dollars every year. And they are bringing home to Washington the inequities in a society that pampers truckers while penalizing railroads. And they are winning friends at long last in the state legislatures, which imposed ruinous taxes on the railroads only to awaken now to the fact that the carriers often are the jugular vein of cities, towns and suburbia.

It is somewhat premature to look for the glow of health in this basic industry, but there are some, as the statistics of the funds show, who retain faith. For this small band of faithful the rewards could be rich. And as one fund chief who has a smallish stake in carriers noted: At least the risks are small."

plans is pointed up by the fact that there were about 830,000 in force a year ago, so that the 12-month rise is more than 250,000. Five years ago, there were less than 200,000 of these plans in force. They have been increasing, on average, by more than 200,000 each year.

Directors of **Institutional Income Fund, Inc.**, declared a dividend of eight cents a share from investment income, payable Jan. 4 to shareholders of record Dec. 1.

**Fundamental Investors, Inc.** declared a fourth quarter dividend of 6½ cents a share from net investment income, payable Dec. 28 to stock of record Dec. 4. The fund's 107th consecutive dividend, it compares with 5½ cents paid in each of the first three quarters of this year.

**Diversified Growth Stock Fund, Inc.** declared a fourth quarter dividend of 1½ cents a share from net investment income, payable Dec. 24 to shareholders of record Nov. 27.

**The George Putnam Fund of Boston** declared year end distributions of 12 cents a share from investment income and 52 cents a share from capital gains, both payable Dec. 22, to stock of record Dec. 1.

**Teachers Insurance & Annuity Association** has elected as trustees Richard A. Lester, Jacob B. Taylor and Otto C. Richter.

**Scudder, Stevens & Clark Fund, Inc.** reports total net assets of \$79,246,465 on Nov. 13, equal to \$19.55 per share. This compares with a per share value of \$19.37 a year ago. These figures have been adjusted to reflect a 2-for-1 stock split effective Oct. 30, 1959.

**Scudder, Stevens & Clark Common Stock Fund, Inc.** reports total net assets of \$31,675,669 on Nov. 13. Latest per-share net asset value was \$9.78, compared with \$9.21 per share a year ago. These figures have been adjusted to reflect a 3-for-1 stock split effective Oct. 30, 1959.

Thomas J. Flaherty Jr., President of **Universal Programs, Inc.**, sponsor of contractual plans for the accumulation of Philadelphia Fund shares has been elected to the board of the Association of Mutual Fund Plan Sponsors, Inc. and appointed eastern Vice-President of the Association.

**College Retirement Equities Fund** has elected as trustees Charles S. Gage and William F. Edwards.

## Hugh W. Long Elects Lundy

CHICAGO, Ill.—Richard D. Lundy has been elected a regional vice president of Hugh W. Long & Company, Inc., of Elizabeth, N. J., one of America's leading mutual fund sponsors. He will represent the firm in Chicago and the North Central States in association with regional vice president Martin DeTamble, with headquarters at 105 South La Salle St.

Mr. Lundy was formerly representative for the Long Company in the Middle Atlantic States.



Richard D. Lundy

## Inv. Management Elects Young

ELIZABETH, N. J.—Edmund G. Young has been elected assistant secretary of Investors Management Company, Inc., Westminister at Parker, investment advisor to Fundamental Investors, Inc.; Diversified Investment Fund, Inc. and Diversified Growth Stock Fund, Inc.

Mr. Young is a senior securities analyst specializing in the electronics industry and has been with the company since 1951. He is a member of the New York Society of Security Analysts and the American Ordnance Association.



Edmund G. Young

## Gibraltar Fin. Corp. Stock Offered

Public offering of 325,000 shares of Gibraltar Financial Corporation of California capital stock was made on Nov. 24 by an underwriting group headed by Kidder, Peabody & Co. The stock was priced at \$19.25 per share. The shares were purchased by the underwriters from a group of selling stockholders and no part of the proceeds will be received by the company.

The company owns all the issued and outstanding equity securities of Gibraltar Savings and Loan Association of Beverly Hills and the outstanding capital stock of four affiliated companies. The association is engaged in the business of lending money principally against first liens on real estate for the purpose of purchasing, constructing and improving real property of refinancing existing loans on properties. Funds are provided by savings of individuals, institutions and others. Income is derived principally from interest and fees received in connection with such real estate loans.

On Dec. 31, 1952 total assets of the association were approximately \$1,156,000 and at Sept. 30, 1959 the total assets had increased to \$96,714,000.

For the nine months ended Sept. 30, 1959, pro forma net earnings per share before appropriations to Federal insurance reserves were \$1.37, compared with 78 cents for the 1958 period.

The association has outstanding 929,900 shares of capital stock of \$1 par value, excluding 234,900 shares held by the affiliated companies.

### Testwuide Named V.P.

By Walter J. Brand Co.

SHEBOYGAN, Wis.—Konrad C. Testwuide III, who has been associated with the firm as registered representative for the past three years, has just been elected a Vice-President of Walter J. Brand & Company, Security National Bank Building.

### W. A. Gardner Branch

RIDGEWOOD, N. J.—W. A. Gardner & Company has opened a branch office at 2 Goodwin Avenue under the management of Elizabeth S. Cronyn.

### Jamieson Adds Two

(Special to THE FINANCIAL CHRONICLE)

MINNEAPOLIS, Minn.—Roger G. Lindquist and Thomas M. Shafter have become affiliated with Jamieson & Company, First National Soo Line Building.

**WELLINGTON  
FUND**

FOUNDED 1928

**120<sup>th</sup>**

**consecutive  
quarterly dividend**

13c a share from net investment income, and 48c a share distribution from realized securities profits, payable December 29 to stock of record December 3, 1959.

**WALTER L. MORGAN**  
President

Interested  
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## ATOMIC ENERGY?

We will be glad to send you a free prospectus describing Atomic Development Mutual Fund, Inc. This fund has more than 75 holdings of stocks selected from among those of companies active in the atomic field with the objective of possible growth in principal and income.

Atomic Development Securities Co., Inc. Dept C  
1033 THIRTIETH STREET, N. W.  
WASHINGTON 7, D. C.

## EITHER PROSPECTUS FREE ON REQUEST

### Incorporated Investors

ESTABLISHED 1925

A mutual fund investing in a list of securities selected for possible long-term growth of capital and income.

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A mutual fund investing in a list of securities for current income.

A prospectus on each fund is available from your investment dealer.

THE PARKER CORPORATION  
200 Berkeley Street  
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## The Funds Report

Fourteen top executives of investment companies have been appointed to the 1959-1960 chairmanships of the special committees which handle the multifaceted activities of the National Association of Investment Companies. Herbert R. Anderson, Association President, is Chairman of the N. A. I. C. Board of Governors and also of the Administrative Committee. Chairmen of committees, the titles of which define areas of operation are:

S. E. C. rules, Joseph E. Welch of Wellington Fund; Finance, Leland M. Kaiser of Insurance Securities Trust Fund; Tax, Edward P. Rubin of Selected American Shares; Open-end Companies, William F. Shelley of Canada General Fund, Ltd.; Insurance Relations, Edward B. Burr of One William Street Fund; Membership, Charles F. Smith of Financial Industrial Fund; Institutional Studies, Fred E. Brown of Tri-

Continental Corp.; Federal Reserve, Franklin R. Johnson of The Colonial Fund; Closed-end companies, John M. Schaeffer of U. S. & Foreign Securities; State Liaison, John R. Haire of Fundamental Investors; Federal Legislation, Francis S. Williams of Chemical Fund; Public Information, Harold K. Bradford of Investors Mutual, and Employees' Retirement, W. Linton Nelson of Delaware Fund.

More than 25,000 new accumulation plans for purchase of mutual fund shares are now being opened each month by people building their investment in American enterprises, according to the National Association of Investment Companies. At the end of October, investors had 1,100,000 of these plans in force with a value in excess of one and three-quarter billion dollars. An indication of the growth in popularity of these



## AS WE SEE IT (Continued from page 1)

and kept pared that way. What makes the outlook more disheartening is the fact that the rank and file have now become so accustomed to such super-extravagance that the extent of our departure from what we all used to regard as sound and sane is not realized or understood and the inherent danger of such a situation is rarely perceived.

### Time for New Hard Look

The time has definitely come for a new hard look at the situation that has developed in our national finances since the advent of Franklin Roosevelt and his New Dealers. Here are a few facts which should somehow be seared into the souls of us all. There are plenty of others, but these will do very well to show the state of affairs into which we have drifted during the past three decades. In 1929 the Federal Government took for its use some 3.6% of the total output of goods and services in this country. By 1936 after the New Deal had been well under way it took 6.0%. The figure had risen to 12.2% by the time we were drawn into World War II. With the war won, the figure rose to 18.6% in 1946. By 1952, the last year before President Eisenhower came into office, the national government had increased its take to 19.5% of total output.

And what of the course of events under President Eisenhower who had made so much of the necessity of getting the state of our national finances in order? Well by 1958, he had been able to limit a great rise in outlays sufficiently to hold them to about 17.8% of a vastly increased volume of national output! And if what is now being said about the budget for next year proves accurate the percentage figure could well be back at or about its postwar peak! The Director of the Budget speaks of "built in expenditures" or something of the sort, by which he presumably means that acts of Congress in years past have laid a heavy burden upon the country for next year. Of that we have not the slightest doubt. Neither do we have any doubt that unless something effective is done Congress will next year and the next and the next continue to make very difficult adequate cuts in outlays during succeeding years. It is an old, old custom to arrange for expenditures for future years while leaving the year's budget immediately under consideration relatively unburdened.

### States & Municipalities, Too

Unfortunately it is not only in Federal finances that we are suffering from this extravagance. State and local governments have been and are at it, too. In 1929 these smaller governmental units expended about twice as much as did the Federal Government, 7.3% of total output of the nation as against 3.6% for the national government. The increases since that far-off year have, of course, been more dramatic in the case of the Federal Government—thanks to a World War and to the relative ease with which the national treasury could raise funds with the aid of the banks. But the figures for state and local governments are disturbing enough. By as early as 1936 these units were taking about 10.4% of the total output of the nation. War conditions naturally held them in check for the time being. By 1950, however, they had again reached their 1929 percentage despite enormous increases in total national production. In 1958, at 9.4% of the national product, they had well passed their 1929 mark despite very large increases in national output.

Now unless we are ready to accept the notion, deeply tinged with socialistic or communistic philosophy, that government (for which read the politicians) knows better what to do with the product of our labors than we, the individual citizens of the land do, then there is something very disturbing about this apparently endless growth in the part of our output which goes each year into the hands of government—well over a quarter of it in 1958 and still on the rise. Obviously here is a matter which is quite apart from the question of a balanced budget. Of course, if we must pour all this into governmental operations, then certainly in times like these there is no shadow of excuse for not meeting the cost out of current income rather than merely adding to the debt upon which interest (at rising rates) must be paid. But whether so met or not, it is far too large a part of our product to turn over to the politicians.

The situation is really a good deal worse than such figures as these would indicate. There are vast contingent liabilities of one sort or another already existent and many more being accumulated year by year in the form of loan guarantees, so-called insurance, and most of all in the form of commitments to make payments on social security account in the years to come. These facts as well as the

formal fiscal figures already cited are, of course, well known to the matriculate. They are properly understood, we are afraid, by a small minority—so far have the Neo-Kaynesian doctrines and the preachings of Franklin Roosevelt and his followers brain-washed the American public. It is very unfortunate that President Eisenhower does not marshal his enormous prestige more consistently and effectively in behalf of budgetary frugality.

### A. R. Frederick & Co. Coast Exch. Member

The election of Arthur R. Frederick, representing the firm of A. R. Frederick & Company, Inc., to membership in the Pacific Coast Stock Exchange, Los Angeles Division, effective Nov. 19, 1959, has been announced by William H. Jones, Board Chairman of the Division.

A. R. Frederick & Company, Inc., with offices at 1416 Westwood Boulevard, Los Angeles, Calif., is a new firm organized to engage in the securities business, of which Mr. Frederick is President, Treasurer and Director; J. Wallace McKnight is Secretary and Director; and Virgil F. Every is Director.

Mr. Frederick has been engaged in the financial consulting business in the Los Angeles area for a number of years and recently returned from India where he was a management consultant to government owned and private industry in India.

### Alkow Firm to Continue

As a result of his suspension by the Board of Governors of the New York Stock Exchange, Jacob M. Alkow has resigned as President, Treasurer and Director of Alkow & Co., Inc., 50 Broadway, New York City, members of the New York Stock Exchange. No charges were brought against the firm itself.

The company has announced that it will continue all of its business operations, including its branch offices in New York City, Baltimore, Hollywood Beach, Fla., and Beverly Hills, Calif.

### McCarthy & McCarthy

SEATTLE, Wash.—McCarthy & McCarthy, Inc., is engaging in a securities business from offices in the Securities Building. Officers are: Stephen D. McCarthy, President; Terence K. McCarthy, Vice-President, and Lois B. McCarthy, Secretary-Treasurer. Stephen D. McCarthy was formerly with Walston & Co. and Foster & Marshall.

## Join Staff of Woodcock, Hess

PHILADELPHIA, Pa.—Woodcock, Hess, Moyer & Co., Inc., Fidelity Philadelphia Trust Building, members of the New York Stock Exchange and other Exchanges, announce the election of Harry B. French, Frederick V. Devoll, Jr. and Marshall Figgatt as Vice-Presidents of the firm. Messrs. French, Devoll and Figgatt were formerly associated with Bache & Co. as registered representatives in their Philadelphia office. Mr. Devoll will be in charge of the firm's Trading Department.

Harold P. Woodcock, President of the firm, also announced that Matty Edison and John B. McClure, formerly of Halliwell, Sulzberger, Jenks, Kirkland & Co., have joined Woodcock, Hess, Moyer & Co., Inc. as registered representatives.

### Form H. B. Crandall Co.

Harold B. Crandall has formed H. B. Crandall Co. with offices at 82 Beaver Street, New York City, to engage in a securities business.

### Frank Donnelly Opens

NEWARK, N. J.—Frank G. Donnelly, Inc. is engaging in a securities business from offices at 24 Commerce Street. Officers are Frank G. Donnelly, President and Treasurer, and I. J. Donnelly, Secretary.

### PROPOSED NEW ISSUE

November 26, 1959

## 500,000 Shares

(Amount currently being registered)

## CAPITAL LIFE INSURANCE SHARES AND GROWTH STOCK FUND

(Par Value \$.01)

A class of stock issued by

CAPITAL SHARES, INC.

Offering Price \$10 Per Share

(in single transactions involving less than \$10,000)

The Fund, whose primary investment objective is long-term capital growth, will become an open-end investment company after delivery of the shares being offered. The Fund seeks to achieve its objective through investments in companies believed to have growth possibilities, with special emphasis on companies engaged directly or indirectly in the life insurance business. It will also invest a portion of its assets in securities of companies in other industries which it feels offer unusual opportunities for capital growth.

Shares of the Fund will be offered to the public through a group of underwriters headed by Shearson, Hammill & Co.

A registration statement relating to these securities has been filed with the Securities and Exchange Commission but has not yet become effective. These securities may not be sold nor may offers to buy be accepted prior to the time the registration statement becomes effective. This advertisement shall not constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of these securities in any State in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such State.

Phone or write your local broker or dealer or the undersigned  
for your copy of the Preliminary Prospectus.

## SHEARSON, HAMMILL & CO.

14 Wall Street, New York 5, N. Y.

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# NEWS ABOUT BANKS AND BANKERS

Consolidations • New Branches • New Offices, etc. • Revised Capitalizations

The Board of Directors of **The First National City Bank of New York** recommended Nov. 24 that shareholders at the annual meeting Jan. 12 vote a stock dividend of 240,000 shares to be distributed to shareholders in the ratio of one share for each 50 presently outstanding. If voted, the stock dividend will be payable to shareholders of record at the time of obtaining the necessary approval by the Comptroller of the Currency, which has been requested for Jan. 14. The Comptroller has indicated his tentative approval.

The issuance of the new shares would increase the bank's capital stock from 12,000,000 shares with a total par value of \$240,000,000 to 12,240,000 shares with a total par value of \$244,800,000. The increase would be effected by a transfer of \$4,800,000 from undivided profits to capital.

It is expected that cash dividends will be continued at the present rate of \$3 per share per annum on the increased number of shares.

**The First National City Bank of New York** will open a branch Nov. 26 in Cordoba—Argentina's second largest city. It is the bank's 81st overseas branch in 28 countries, and its sixth in Argentina.

The new branch will be under the supervision of Guillermo H. Howard, Manager.

**Chemical Bank New York Trust Company, New York** has elected **Plato Malozemoff** to its Advisory Board on International Business, Chairman **Harold H. Helm** announced.

**Manufacturers Trust Company, New York** has opened a Representative Office in Paris at 18 Place Vendôme, is was announced Nov. 24 by **Horace C. Flanagan**, Chairman of the Board, and **Andrew L. Gomory**, Senior Vice-President in charge of the Bank's international banking department.

"This move will enable us better to serve the ever-increasing number of our clients who travel to France for business or pleasure," the announcement said. **Tibor E. Durr** is the representative in charge.

The Paris office is the bank's fifth Representative Office outside the United States, the others being located in London, Tokyo, Rome and Frankfurt am Main. The Bank's representative for the Near and Middle East maintains headquarters at Rome.

**D. J. Giles** and **A. E. Scott**, both of **Bankers Trust Company New York**, were named Vice-Presidents Nov. 24, it was announced by **William H. Moore**, Chairman.

Mr. Giles, formerly a trust officer, has been connected with personal trust work since he began his career with the bank in 1929. He became an officer of the Bank in 1944.

Mr. Scott, who joined **Bankers Trust Company** in 1926, has been associated with the Bank's Trust Department since that time. He became an Assistant Trust Officer of the Bank in 1943 and a Trust Officer in 1950.

**The Bank of Westbury Trust Company, Westbury, New York** was given approval by the New York State Banking Department to increase its capital stock from \$487,500 with shares of 19,500 par value \$25.00, to \$609,375. (Number

of shares outstanding 48,750 par value \$12.50 each.)

The Comptroller of the Currency approved the merger of the **Central Bank and Trust Co., Great Neck, New York**, and **The Meadow Brook National Bank of Nassau County, West Hempstead, New York**, under charter and title of **The Meadow Brook National Bank of Nassau County**, effective Nov. 12.

The stockholders' approval of the consolidation was given in the Nov. 12 issue of the "Chronicle" page 2002.

**James C. Waide**, Trust Officer of **Long Island Trust Co., Garden City, New York**, was promoted to Vice-President and Trust Officer at a meeting of the Board of Directors Nov. 18.

Mr. Waide began his banking career at **Brooklyn Trust Co., Brooklyn, N. Y.**, and advanced to the fiduciary accounting section of their trust department. He came to **Long Island Trust Co.** in July 1950, and was named Assistant Trust Officer in August of that year, and Trust Officer in Dec. 1952.

**William L. Butcher** was named Chairman of the Board of **The County Trust Co., White Plains, N. Y.**, by the bank's directors on Nov. 18. Mr. Butcher, President since 1957 will succeed **Dr. Joseph E. Hughes** as head of the bank. Dr. Hughes will retire Dec. 31, at the age of 65, under the bank's retirement plan.

**John A. Kley**, Executive Vice-President since 1957, was elected President to succeed Mr. Butcher as chief administrative officer.

Dr. Hughes, the retiring chairman, will have completed 33 years in banking. He was one of the founders of the **Washington Irving Trust Co., Tarrytown, New York**, and became its President in 1934. When it merged with **The County Trust Co.** in 1947, Doctor Hughes became President of the combined institution. In 1957, he was elected Chairman.

**William L. Butcher** came with **The County Trust Co.** as Executive Vice-President in 1946 and was elected President two years ago. He was previously associated with **The Central Trust Co. in Cincinnati, Ohio**.

**John A. Kley** has been with **The County Trust Co.** since 1937. He was named Vice-President in 1951, Executive Vice-President in 1957 and became a member of the Board of Directors a year later.

Shareholders of **The First National Bank of Jersey City, N. J.** at a special meeting Nov. 17 approved a proposal by the Directors of the Bank to increase capital funds through the sale of 31,000 additional shares of the Bank's \$25 par value capital stock. More than 80% of the stock of the Bank was voted in favor of the proposal. In accordance with this action by the shareholders, the Bank will offer the shareholders of record on Nov. 17 rights to subscribe pro rata to the 31,000 new shares at \$53 per share. These rights will expire on Dec. 3. There is no underwriting involved in this offer.

With the completion of this offering, the number of shares of the Bank's capital stock will be increased from 189,000 to 220,000. The proceeds will increase the capital of the Bank to \$5,500,000, surplus to \$5,500,000 and un-

divided profits to approximately \$1,750,000. It is estimated that Total Capital Structure, including Reserves, will amount to \$14,938,000.

**George H. Brown, Jr.**, has been elected by the Board of Directors as President and Chief Executive officer of **Girard Trust Corn Exchange Bank, Philadelphia, Pa.**, effective Nov. 23.

The announcement is made by **Geoffrey S. Smith**, **Girard** President since 1948, who now becomes Chairman of the Board. **James E. Gowen**, who has been Board Chairman, has been elected Chairman of the Executive Committee pending his retirement from active service on May 1, 1960.

In addition, President Smith announced that **George R. Clark**, now Senior Vice-President of the bank, will become Vice-Chairman of the Board following his election as a Director at the annual meeting of **Girard** shareholders on March 7, 1960.

The new President, **George H. Brown, Jr.**, was elected a Director of the bank. He fills the vacancy created by the resignation of **J. J. Caprano** who has reached the age of retirement. Mr. Caprano is a retired officer of the bank, having completed almost fifty years of service which began when he joined the staff as a clerk in 1910.

Directors of **Broad Street Trust Co., Philadelphia, Pa.**, announce the election of **Michael J. Brett** as Vice-President, **Stuart Whitman**, Assistant Vice-President, **William R. O'Donnell** Assistant Treasurer, **Alfred C. Achtert** Assistant Treasurer and **John T. Wagner**, Assistant Secretary.

**The Central National Bank, Cleveland, Ohio**, announced the appointment of **Mr. Loring L. Gelbach** as President to succeed **Mr. Ben F. Hopkins Jr.** Mr. Gelbach remains Chairman and Chief Executive Officer.

**Mr. R. B. Johnston** was elected Vice-President in the bank's loaning division and **Mr. R. K. Newhall** was elected Vice-President in the international banking department and **C. F. Newhall** and **G. W. Miller** were elected Vice-Presidents in the banks banking division of **The First National Bank of Chicago, Ill.**

By the sale of new stock, the **First National Bank of Janesville, Wiscon.** increased its common capital stock from \$400,000 to \$500,000, effective Nov. 10. (Number of shares outstanding 10,000, par value \$50.)

The merger of the **Citizens National Bank of Durham, North Carolina**, with common stock of \$250,000 with and into **Durham Bank and Trust Co., Durham, North Carolina**, under the charter and title of **Durham Bank & Trust Co.**, effective Oct. 31.

The consolidation of the **First National Bank of Raleigh, North Carolina**, with common stock of \$200,000 with and into **American Commercial Bank, Charlotte, North Carolina**, under the charter and title of **American Commercial Bank**, effective Oct. 30.

**The Alamo National Bank of San Antonio, Texas**, by a stock dividend increased its common capital stock from \$3,000,000 to \$3,375,000, and by the sale of new stock from \$3,375,000 to \$3,750,000, effective Nov. 6. (Number of shares outstanding 187,500, par value \$20.)

**Walter A. Hass, Jr.**, and **Grover D. Turnbow**, have been elected Directors of the **Bank of America, N. T. & S. A., San Francisco, Calif.**

At special meetings held Nov. 19, the merger of the **Bank of Whittier, Calif.**, and **The First National Bank of Vernon, Calif.**, into **Citizens National Bank, Los Angeles, Calif.**, approved by shareholders of all three banks.

**Roy A. Britt**, President of **Citizens National Bank, H. C. Dolde**, Chairman, **Bank of Whittier**, and **Leonis C. Malburg**, President, **The First National Bank of Vernon**, jointly stated that it was expected that the effective date of the merger would be Nov. 30, and that the merged banks will be operated by their present officers and staff members as branches of **Citizens National Bank**.

**Citizens National** showed resources of \$567,497,874 as of Sept. 30, 1959. On the same date, **Bank of Whittier** resources were \$12,802,057 and **The First National Bank of Vernon's** resources were \$6,059,753.

**Edwin M. Blakeslee** was recently elected a Director of the **Santa Monica Bank, Santa Monica, Calif.**, **Aubrey E. Austin, Jr.**, President, announced.

**L. H. Brinck** was elected a Vice-President of the **Wells Fargo Bank, San Francisco, California**.

## SECURITY SALESMAN'S CORNER

BY JOHN DUTTON

### Common Sense and the Very Small Investor

One of the worthwhile objectives of those who conscientiously are advocating the investment of very small sums, on a monthly or quarterly basis into stocks and Mutual Funds, is to encourage thrift among the masses. There is also the opinion of many in the investment industry that the broader the participation in the ownership of business, the greater will be the general public's allegiance to traditional American capitalism. Both of these objectives we heartily endorse. Regardless of these considerations, it seems to us that there are other facets of this proposition that are deserving of serious consideration by all those who are engaged in the distribution of common stocks to the general public.

#### Savings Should Have A Definite Purpose

It is the observation of many in the securities business with whom I have discussed the most excellent "Monthly Investment Plan" sponsored by the New York Stock Exchange, and the sound monthly and quarterly accumulation plans offered by the Mutual Funds, that these worthwhile vehicles of investment are only suitable for those who have first made preparation for certain very fundamental eventualities that are faced by all families. These "plans" should only be offered to those who have prepared for such emergencies as the loss of income for a protracted period and the untimely demise of the breadwinner. Unless, in addition to ample life insurance, a family has a reserve fund in a good savings bank, a Savings and Loan Association, or governments, that will provide for at least six months of living expenses, it is not advisable for them to acquire common stocks under any plan.

In the case of a young man who is beginning to make his way in life and who has several small children, I doubt if any conscientious investment salesman would advocate that he invest even \$40 a month in common stocks unless he has first acquired sufficient life insurance protection for his family. This would require that the family's living expenses were at least protected up to 75% of their present income for a period of from 10 to 15 years. On this basis most families would need from \$50,000 to \$75,000 of life insurance as a minimum requirement before they could be in a position to buy common stocks. Even \$40 a month will buy over \$10,000 of life insurance for the young family man if he is insurable. Certainly his family would be much better off with life insurance if he were taken from them prematurely than if they

had been bequeathed a few hundred, or even several thousand dollars worth of common stock or Mutual Funds, which the father of this family might have bought investing \$40 a month in stocks or Funds.

#### And How About A Home?

Should not each family that owns their home strive to build up a substantial equity in this valuable property? Despite the proclaimed virtues of long-term mortgages, 10% equities and other such arrangements is not every family in a sounder financial position with a large equity in their home rather than burdened with a large mortgage? Possibly this is old fashioned thinking. But should not all investing have a purpose and be directed toward objectives that are most important? If so, can anyone seriously recommend common stocks to those who have not also set up a plan through life insurance of mortgage retirement, in case of the premature death of the breadwinner of a family.

#### Good For Those Who Qualify

For those investors who have reserves available for life's emergencies, the Mutual Fund Accumulation Plans and the "Monthly Investment Plan" sponsored by the New York Stock Exchange are very worthwhile investment mediums. Risk is reduced through diversification, management, and dollar averaging here, too. The profit involved in handling these accumulation plans is small considering the time and detail involved, yet this is a service that is willingly offered by progressive investment firms throughout the country.

There are many people who should begin to buy stocks on a monthly basis. They are well fortified with a reserve of savings and life insurance, and they have a substantial equity in their home. If any of these people wish to investigate buying common stocks on a monthly or quarterly basis, either through the Funds or the "Monthly Investment Plan," I am sure that they will be welcome to call at any broker-dealer's office for the help they need in order to select suitable investments to meet their requirements.

I believe that the investment of savings should be planned and directed, so that those who invest have the best investments for the purpose for which they are intended. With this precept no investment salesman who places service to his clients first can conscientiously disagree.



# Commercial Banks Victims Of Inequitable Tax Burden

Continued from page 15

ate, the Federal supervisory agencies would be required to request a report from the Attorney General on the competitive factors involved in a merger, and the Attorney General would be required to furnish a report to the appropriate agency within 30 calendar days of the request. Exceptions are provided for emergency cases. The supervisory agencies would also be required to make semi-annual reports to the Congress of mergers consummated; and if action taken should be contrary to the views of the Attorney General as to competitive factors, they would be required to give their reasons.

S. 1062 is supported by the Treasury Department, the Board of Governors of the Federal Reserve System, the Federal Deposit Insurance Corporation, The American Bankers Association, The Association of Reserve City Bankers, The Federal Advisory Council, the United States Chamber of Commerce, and the American Bar Association. At the meeting of the House of Delegates of the American Bar Association on Feb. 19, 1957, a resolution was adopted favoring the method of this bill. I am told that this position has not changed.

## Tax Equality

Another important legislative matter scheduled to receive attention of the House Ways and Means Committee has to do with taxation. The bill, H. R. 7950, sponsored by The American Bankers Association, Independent Bankers Association, the Bankers Committee, for Tax Equality, and others was introduced June 24, 1959, by Representative Noah Morgan Mason of Illinois. Its provisions are of great importance to the commercial banks, and indeed to our system of free enterprise. It is designed to bring about a greater degree of tax equality and would also add substantially to the receipts of the United States Treasury, which needs additional income. In my remarks at last year's meeting, I referred to the striking difference between the relative portion of earnings paid as Federal income taxes by commercial banks and those paid by competitive financial institutions such as mutual savings banks and savings and loan associations. The figures then quoted referred to the five-year period 1952-1956. Figures for 1957 and 1958 were also striking. In 1958, for example, insured commercial banks paid Federal income taxes of \$1,198,890,000 and state income taxes of \$72,570,000, out of total net profits of \$2,973,128,000.<sup>1</sup> In contrast, insured mutual savings banks paid Federal income taxes of \$311,000,<sup>2</sup> while carrying \$125,597,000 to reserves and undivided profits or surplus. Savings and loan associations, members of the Federal Home Loan Bank System, paid Federal income taxes of \$5,600,000,<sup>3</sup> while carrying \$476,300,000 to surplus and reserves.

## Problem of Inflation

Turning from this illustration of the need for changes in tax laws to bring about equalization of tax burden and to obtain needed income for the Treasury, I should like to comment again on the ever present need for the best efforts of every one of us to maintain the soundness of our money and to stop the rising spiral of inflation. Many are aware of the very serious problems which have been created for the Treasury Department by the tremendous in-

creases in Federal indebtedness and the general problems created by similar increases in the indebtedness of state and municipal governments. Clearly, we have been trying to use our money and credit in too many directions, and for too many purposes simultaneously. It should not surprise any one that with such multitudinous demand, the price of money — i.e., the rate of interest which must be paid to obtain loans, whether by individuals or public treasuries — has risen sharply; yet a very large number of our citizens and many of our lawmakers find this process mysterious or mistakenly ascribe the advancing levels of interest rates to the actions of Federal Reserve authorities. I am sure that bankers do not need an explanation of the true meaning of these phenomena, and I am equally sure that they can do a great service to the Treasury and to the nation if they can spread real understanding of the subject among their customers. Interest is the price paid for borrowed money; and in free credit markets, it responds to supply and demand. This being the case, the primary determinants of interest rates are the actions of millions of individuals and institutions rather than those of the Treasury or Federal Reserve. In June of this year during the recent session of Congress, the President presented a three-point proposal to Congress requesting:

(1) Removal of the 3.26% interest rate ceiling on U. S. Savings Bonds.

(2) Removal of the 4¼% interest rate ceiling on new issues of marketable Treasury Bonds.

(3) Increases in the temporary and permanent public debt limits.

The Congress acted on the request to increase the debt limit and on the request to raise the interest rate ceiling on U. S. Savings Bonds. But it did not act upon the request to remove the 4¼% ceiling on the rate which can be paid on marketable government securities with maturities beyond five years. Clearly this provision of law needs correction. When the Treasury borrows money it has to pay the going rate of interest. The Treasury believes that the refusal of Congress to act to give needed latitude in this area is in effect a renewal of the old conflict between the advocates of soft money and pegged interest rates against those who stand solidly for sound money and flexible interest rates.

## Acquainting the People

Once again we are in a situation in which our people must be acquainted with the facts about money. They must choose between artificially low interest rates created by soft money, and the inflation that results, or the flexible interest rates that are essential if inflation is to be avoided and growth is to be healthy, long-lasting, and rewarding.

We need help of all banking groups in spreading a true understanding of this matter, and we need the help of all well posted individuals and organizations. I am glad to hear of the organized activities by the Committee for Economic Growth without inflation of the American Bankers Association. I was much heartened to receive recently a card sent to me by a very large corporation with the heading, "The rising spiral of inflation must be stopped." It is so good that I should like to place it in the record, to wit:

"Each stockholder in Texaco, Inc., has a real stake in whether our country is successful in meet-

ing the issue of inflation. While there is much that is superficially attractive in inflation, its ultimate results will be harmful to our people and to our economy, and will tend to destroy basic values such as thrift and responsibility.

"Robert B. Anderson, Secretary of the United States Treasury, recently pointed out that the rate of this country's growth and development and its capacity to meet the expanding needs of the economy as a whole are still essentially anchored to the growth and development of private business and industry.

"He suggested among others the following guiding principles which should be a part of our basic thinking:

"(1) We must realize that long-term economic growth in real terms can be achieved not with but only without inflation.

"(2) We must not, as we come out of a recession, seek to force the economy into a quick boom which can later injure our long-run capacity to produce.

"(3) We must give maximum free rein to incentives to save, to work, to produce, to invest.

"(4) We must maintain the priceless incentive of confidence in the value of money.

"(5) We must achieve a budget that is in balance or better during periods of high-level activity.

"(6) We must be willing to seek out the impediments to growth in our economy whether these are found in traditional business practices, in organized labor, in government subsidy programs, or in any other area.

"In sharp contrast to these basic principles, we are hearing talk that 'a little inflation is good for economic growth.' Sometimes inflation is unavoidable; for instance, in times of war. But no thoughtful person, at any time, should invite it. Unfortunately, inflation hits hardest at those who are least in position to do anything about it—those retired and living on fixed incomes, people dependent upon the fruits of savings put by in former years."

Checking inflation is a vital problem which has received great emphasis in the year to date. The public has shown an interest and understanding which has led to support of the efforts of the President, the Treasury, and the Federal Reserve System to combat vigorously the inflationary trends which have become so obvious. Sound money and fiscal integrity are necessary to a sound economic system and must be fought for. I am sure that the members of the ABA's National Bank Division will do their part in this battle.

\*From an address by Mr. Gidney before the American Bankers Association Convention, Miami Beach, Fla., Oct. 26, 1959.

## Sudler Opens Branch

BOULDER, Colo.—Amos C. Sudler & Co. has opened a branch office at 2522 Broadway, under the management of James Stone.

## Planned Programs Formed

Planned Programs, Inc. is engaging in a securities business from offices at 60 East 42nd Street, New York City. Elliott Adler is a principal in the firm.

## Substantial Secs. Co.

(Special to THE FINANCIAL CHRONICLE)

NORTH HOLLYWOOD, Calif.—Substantial Securities Company has been formed with offices at 6730 Klump Street to engage in a securities business. Officers are: William R. Gore, President; Ejay Shepard, Vice-President, and Philip D. Terrill, Secretary-Treasurer. Mr. Gore was formerly an officer of Gore, Evans & Co.

Associated with the firm's staff are: Lawrence H. Gleason, Charles K. Godfrey, Robert J. Magidson, Charles F. Pavis, Irving Rubin and Edward P. Traxel.

# Our Reporter on GOVERNMENTS

BY JOHN T. CHIPPENDALE, JR.

The Treasury offer of a 320-day bill to take care of the current year's cash needs was in line with what the money market had been looking for. On the other hand, the offer to swap outstanding savings bonds for another savings bond with income tax deferral advantages, as well as the option to convert savings bonds which are coming due next year into a marketable issue was not in the line of thinking of most money market specialists.

The short-term sector of the money market is still showing a strong demand for the most liquid Treasury issues. However, need for funds for inventory purposes could have a restraining influence on the buying of near-term governments. Tax switches continue to be made, with no general pattern discernible since the time for these exchanges is limited now. Buying of the high coupon issues is still brisk, as are purchases of certain of the 2½% obligations which come due in the late '60s and '70s.

## Surprise Offer

The Treasury's offer to owners of Government savings bonds, namely the "E" bonds and the unmatured "F" and "J" bonds, to exchange them for "H" bonds with tax deferral advantages, along with the offer to holders of \$1,600,000,000 of the "F" and "G" bonds, which come due next year, to turn them in for the marketable 4¾% note due May 15, 1964, were the interesting and surprising parts of the new money raising operation of the Treasury. But, as had been expected, the Government made public the way in which it was to obtain its December money, through an offer of a 320-day Treasury bill in the amount of \$2 billion. These were sold on a discount basis to yield 4.86%, the highest rate the Treasury has paid on an issue with less than one year's maturity since 1929. They were very well received.

This issue will be payable through the Treasury tax and loan account of the commercial banks. There had been very little doubt in the financial district but what the Treasury would use a short-term obligation in its year-end new money venture. However, the savings bond swap had not been anticipated and even though the marketable section of exchange involves not more than \$1,600,000,000 of the (1948) "F" and "G" savings bonds which could be turned in for the 4¾s of May 15, 1964, this might be the start of a move by the Treasury to get a part at least of the savings bonds converted into marketable obligations.

## Savings Bonds Equal to Cash

Government savings bonds can be turned in for cash very readily and the heavy redemption of these obligations in recent years has been a drain on the Treasury. The higher rate of return that is being offered to the owners of the "F" and "G" bonds which are maturing in 1960 (since they can turn them in for the 4¾s due May 15, 1964), apparently is one of the ways in which the Treasury is willing to compensate holders of the price protected Government savings bond so that they will exchange them for marketable issues which will fluctuate price-wise, depending upon the demand for money and credit.

The large amount of savings bonds that are outstanding does

not make the exchange of these issues for marketable ones something that can be done overnight. In addition, many owners of savings bonds do not want marketable issues.

Nonetheless, recent experience with savings bond redemptions probably means that the return on savings bonds will have to keep some semblance of pace with the trend of interest rates or there will be a rather steady stream of cash-ins since many owners of Treasury savings bonds will most likely take advantage of more favorable situations as they appear.

The use of a long-term Government marketable bond with a high coupon rate which would appeal to investors both large and small, like the 5s of 1964 did not so long ago, might be one of the ways in which the price-sheltered Government savings bonds could be converted into distant maturities of the Treasuries.

## "Advanced Refunding"

The offer to exchange the "F" and "G" savings bonds for the 4¾s of 1964 is considered to be a form of "advanced refunding" since the former issues are not due until next year. Also the owners of the "F" and "G" who turn them in for the 4¾s will earn about 5% from the exchange date of Dec. 15 to the date on which the savings bonds mature in 1960. After that they will earn 4.81% (the offering price is 99¼ for the 4¾% note) to maturity date May 15, 1964.

## Next Treasury Borrowing Early Next Year

The next operation of the Treasury in the money market will be early in 1960 when another \$2 billion or so of new money will be obtained. However, the amount of new funds which will be raised at that time may be increased since the deficit of the Government due mainly to the long steel strike, is quite likely to exceed the estimates of \$1 billion which are being heard.

# Champion to Aid Boy Scout Campaign

George Champion, president of The Chase Manhattan Bank, has been named a vice chairman for the forthcoming Golden Anniversary Boy Scout Capital Camp Campaign, it has been announced by Clarence J. Myers, general chairman of the campaign, and president and chairman of the board of the New York Life Insurance Company.

Mr. Champion's specific responsibility in the campaign, according to Mr. Myers, will be to give leadership to two major sections of the drive, foundations and leadership gifts.

The campaign is expected to formally begin early in 1960, the Boy Scouts' Jubilee Anniversary year.



George Champion

<sup>1</sup>F. D. I. C. Annual Report for 1958

<sup>2</sup>F. D. I. C. Annual Report for 1958

<sup>3</sup>Federal Home Loan Bank Board.



# Business Outlook for 1960

Continued from page 3

rying and producing children, thereby again substantially raising the rate of population increase and stimulating our economy to further expansion.

In addition, revolutionary developments in machine technology throughout all industry will continue during the 1960's at a high rate, reducing costs, increasing efficiency, and raising our living standards—along with revolutionary developments in air travel with jet propulsion and in marine transportation under nuclear power, as well as exploration of space.

In short, the decade of the 1960's can, without doubt, truly become the "Golden Decade"—as it has already been labeled by many expert forecasters—a decade of fabulous growth and accomplishments, based on economic forces already in being, provided only that we establish and maintain a favorable political climate both at home and abroad and put an end to inflation that has plagued us since 1939.

We can, however — by stupid and shortsighted political decisions, and my selfish and prejudiced actions of our powerful pressure groups in industry and agriculture, as well as our monopolistic labor unions—convert this coming decade into one of confusion, turmoil, inflation and depression.

## The Cold War and Disarmament

Defense expenditures of the Federal Government in 1959 will run close to 10% of our Gross National Product, compared to only 1.3% in 1939. If the tensions and costs of the Cold War should be substantially eased and a safe and practical disarmament program can become effective within the next few years, Federal taxes can be reduced sharply—both individual and corporate income taxes. It would at least be possible to reduce the corporate rate from today's high level of 52% to, say, 35 or 33½ (compared to 12½% in 1929 and [about] 37½% in 1939). The individual income tax could be reduced even more. Even these lower rates would continue to produce revenues equal to those now earned by higher rates, as our real National Income (without inflation) rises year by year at a normal rate of 2 to 3% and is further stimulated by increased expansion of economic activities under the impact of these tax reductions.

A sharp reduction in defense appropriations will have substantial repercussions on our defense industries and, for some time, until readjustments can be made by these defense industries to increased private expenditures, Federal expenditures could be increased in the field of space exploration and foreign aid to under-developed nations. After the readjustment period, our huge national debt, now dangerously high at more than \$280 billion (compared to only \$46 billion in 1939), could be reduced to a normal level to assure room for expansion in future emergencies without confiscation of property, directly or indirectly.

## Inflation

The greatest threat—except war—to the Golden Decade of the 1960's is continuation of the vicious inflation from which we have suffered since 1934, with the devaluation of the gold dollar. Our consumer price index is now at its all-time historic high—110% above 1939, while our wholesale index (also at its all-time peak) has risen 140% since 1939.

These price increases have, as stated earlier, already reduced the purchasing power of all fixed investments—bonds, mortgages, in-

surance policies, bank accounts, etc.—by several hundred billions of dollars. These investment and savings media are those primarily used by the average man or woman in the low and middle income groups. The continuation of these trends and rates of increases into the next decade will most certainly lead to disaster of one kind or another and convert the Golden Decade into one of repudiation and chaos.

## Increase in Our Money Supply

Inflation is the increase in total money supply at a rate faster than the increase in goods and services. Since 1939 our money supply has, as stated earlier, increased 300% in face of a population increase of only 35.5% and an increase in our real goods and services of only 130%. In fact, the per capita increase in real goods and services since 1939 has been less than 70%.

In sharp contrast, our per capita money supply has grown from \$267 in 1939 to (about) \$791 in 1959, an increase of (about) 200%.

## Monetization of Public Debt

This huge increase in our money supply at a much faster rate than the growth of goods and services has been accomplished to a major extent through sales of Federal bonds and other certificates of indebtedness by the U. S. Treasury to commercial banks of the nation, which pay for them merely by crediting the government's account with corresponding deposits—a mere bookkeeping transaction which is the equivalent of printing-press money. This process is contrary to sound commercial banking policy, but has been legalized to dispose of the huge Federal debt at relatively low and artificial interest rates in an effort to hold down the annual interest charges on the national debt. This process inflates all prices and thereby reduces the purchasing power of all fixed investments, shifting part of the interest burden to their owners, and indirectly confiscating their property or subjecting it to a hidden tax to which other forms of property are not liable. It is, in effect, a cowardly and essentially dishonest or unethical form of taxation upon people who can least afford it.

## Unbalanced Budget

As stated, Federal debt, created by Federal budget deficits, monetized in the manner described, is the primary cause of our 26 years of continuing inflation. In fact, since 1933 our Federal budget has been balanced only in four years—in 1947 and again in 1956 and 1957—with the Federal debt rising from \$22.5 billion in 1933 to more than \$280 billion today.

Consequently, in order to halt this continuous inflation since 1933, it is essential that the public insist upon balanced budgets—at least, in time of peace. Unless this is done in the decade of the 1960's, we will eventually see the so-called "creeping" inflation converted into the "galloping" type that totally destroys currencies and all fixed investments payable therein—as in Germany in 1923-40.

## The Wage-Price Spiral and Corporate Profits

Another factor in our present all-time peaks of consumer and wholesale prices is the so-called wage-price spiral which has been operating in this country since 1945—financed by the huge increase in our money supply. Without that increase in money supply, the wage-price spiral would not have been possible.

Between 1946 and 1957 (inclusive) the average wage rate (including fringe benefits) in manufacturing in the United States has

risen 8% per year, while productivity in industry has increased only 3½% per year. In this period, the cost of living rose at an annual average rate of only 4.7%. This sharp annual increase (compounded yearly) in labor costs, accompanied by increases in raw material costs and high tax rates, has put a "squeeze" on corporate profits (as a percentage of corporate sales).

In 1947 and 1950, corporate profits (after taxes) in all manufacturing were 5.7% on sales. Since 1950 they have declined sharply—to 4.1% in 1951, 3.2% in 1952-54 (inclusive) and 3.5% in later years (until 1959, for which data are not available).

As a consequence of preemption by labor of all (or the greater part of) an annual productivity gains, not only have corporate profits (as measured above) declined, but, more important, the productivity gains have not been used, as they have been in past periods of our history, to reduce prices to the public, as a potential off-set to "creeping" inflation.

This continuous wage-price spiral (that now has operated for 14 years since the end of World War II) has raised U. S. products to levels which are rapidly pricing industry after industry and product after product not only out of foreign markets, but out of our own domestic markets, as nation after nation undersells U. S. products in foreign markets, and floods the U. S. market with their merchandise, produced by labor whose wages are sharply lower than ours, in spite of longer hours of work abroad.

## Interest Rates and Savings

Prior to the depression of the 1930's, interest rates in the United States were established on free markets—according to the laws of supply and demand. From 1933 through 1953, interest rates were arbitrarily held below their true levels by the joint actions of the U. S. Treasury and the Federal Reserve Board, though the latter is an agency of Congress, independent of the Treasury.

Prior to 1933 interest rates of 5, 6, 7, and even 8% on industrial bonds had been common throughout our history—with government obligations enjoying lower rates because of their (so-called) lower risks. Between 1933 and 1953, prevailing rates were 50 to 60% lower, due to artificial controls and the huge money supply. Since 1953 they have risen again close to their historic (normal) levels, as the demand for funds (both from governments and industry) increased sharply.

## Bonds vs. Stocks

Manipulation of interest rates, to hold them below their true market levels discourages savings and greatly encourages debt, especially when it will most likely be paid off in cheaper and cheaper dollars. It also encourages debt financing for expansion by corporations rather than financing by sales of stocks. Debt financing by corporations is further stimulated by the high corporate income tax (of 52%) with all interest charges on bonds or debt made tax-deductible by law, while dividends on stocks are not tax deductible. In fact, a 6% rate on bonds becomes an effective rate of only 2.88% after tax deduction. These factors, to a major degree, explain the present shortage of common stocks and their current unprecedented price levels. In 1956 only 27% of all money raised by security issues of corporations in the United States was obtained through sales of common stock.

At the same time, bonds—even those with 5 to 7% interest rates—are no longer safe investments in a nation which had permitted the reduction in the purchasing power of its money by 52% in 20

years—the life of the average industrial bond or mortgage.

The continuation of inflation into the next decade should—at an early date—generate a growing fear of total destruction of the values of bonds on or before their maturity by the inflation process.

So long as this threat of inflation hangs over our bond markets, the time may not be far off when it will be impossible to sell bonds—except at heavier and heavier discounts from par—in addition to high interest rates.

## Return to the Gold Standard

In the past, at least from 1878 to 1933—a period when the nation was on the gold standard, with full convertibility into gold of all money, and with all long-term bonds and other fixed obligations (such as mortgages, leases, etc.) protected by the gold clause, which provided for payment of these claims in gold dollars (of the same kind as the debtor received from the lender) or their equivalent in paper money—bonds were truly safe investments that could not be eroded in value or become totally worthless, as a consequence of inflation.

Consequently, the quick and simple way to reinstate bonds (and similar obligations) in their proper and historical status in financing of both public and private debts and reduce interest rates thereon is to return to the (internal) gold standard and again legalize the gold clause in contracts (which was outlawed both for existing and future contracts by Congress in 1933). It would also be necessary to assure the public that the reinstated gold clause would not again be invalidated—at least, not by a simple majority vote of both houses of Congress and approval by the President.

In my considered judgment, the wave of inflation which has overhung the entire western world since 1930 is not likely to be finally ended until the major nations of the world return to the gold standard.

Meanwhile, until then, stock prices are likely to continue to sell at relatively high ratios of price to earnings—because of their capital gains potential as an offset to inflation—while bonds, regardless of interest rates, are likely to become more and more suspect and difficult to sell—until this threat of total erosion is eliminated.

This fear could be eliminated (temporarily) by political pledges for balanced budgets and free markets for interest rates—along with an end to the wage-price spiral—but a return to the gold standard would eliminate this fear immediately and assure at least a longer term of compliance to these conditions than to attempt to do so without the gold standard.

The maintenance of the gold standard—with internal convertibility (on demand) of all currency—requires:

(1) That a minimum reserve of 25% (of our money) be maintained in gold bullion—a reasonable ratio in view of the legal requirements for banks of cash reserves of 18 to 20% against their deposits.

(2) A balanced governmental budget—to avoid monetization of debt, and

(3) A balance (or surplus) in the nation's international payments.

Unless a balance (or surplus) exists in international accounts of the country, gold bullion must be delivered to settle all negative accounts.

## The Threat of Imports

In the decade, 1949-58, our exports of merchandise averaged \$15.7 billion—with a low of \$10.3 billion in 1950 and a high of \$20.8 billion in 1957. In the same period, our imports averaged only

\$10.8 billion—with a low of \$6.6 billion in 1949 and a high of \$13.0 billion in 1957. Our excess of exports over imports in the same period averaged \$4.9 billion—with a low of \$1.4 billion in 1950 and a high of \$7.9 billion in 1958.

However, while exports rose 73% (from low to high) in the period, our imports rose 100%. Moreover, in the first half of 1959 our exports (on an annual basis) have been only \$14.3 billion—30% below 1957, while our imports have been \$13.0 billion—slightly above their 1957 level.

In other words, our high prices for our exports—due chiefly to the wage-price spiral since 1946—have not only reduced foreign markets for our exports (which must compete with foreign merchandise produced by workers enjoying sharply lower wage rates, while working longer hours), but have encouraged a rising flood of imports into our domestic market—on an increasing scale year by year. This trend has been accentuated by our Reciprocal Trade Program under which we have reduced tariffs three times since 1947. In fact, our tariffs have already been reduced an average of (about) 80% since 1934 (when this Program began)—without a corresponding reduction in foreign tariffs on U. S. products or in gross discriminations through quotas and exchange controls over U. S. exports.

## Military and Foreign Aid Payments

In this same period the U. S. Government has made grants (and loans) in the sum of more than \$60.0 billion to foreign nations. Likewise, additional billions of dollars have been sent (or spent) abroad by Americans traveling in foreign countries, or for investment abroad.

In addition, we have been spending about \$3.0 billion annually to support our troops and maintain our bases on foreign soil.

Consequently, as our exports have declined, while our imports have risen in face of our other expenditures of billions of dollars annually abroad, we are now threatened with an unfavorable or negative balance of International Payments.

## A Growing Threat to Our Gold Stock

Not only have increasing imports threatened the very existence of some of our industries and large segments of other industries—with resulting heavy unemployment—but over the past 16 months we have been losing gold to foreign nations.

In (September) 1949 our Treasury's gold stock was \$24.7 billion—more than 60% of the total monetary gold stock of the western world. In (September) 1959 it had been reduced to only \$19.5 billion—a loss of 21%.

The ratio of our gold stock to our non-gold money and bank deposits in (August) 1959 was only 7.0%—compared to an average of 8.6% (with a low of 6.7 and a high of 10.9%) between 1915 and 1932 (before we suspended convertibility of the dollar into gold in the United States). This ratio has fallen from 10.4% in 1953.

Between Feb. 19, 1958, and Sept. 30, 1959, a total of \$3.3 billion of our Treasury gold stock has been withdrawn by foreign accounts that converted their dollar holdings into gold at \$35.00 per ounce.

The withdrawn gold was not shipped abroad, but was "earmarked" as held for foreign account and no longer carried in our Treasury gold stock.

In addition to "earmarked" gold (which now totals \$9.0 billion) held in this country by foreign institutions and governments, these foreign agencies now

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hold short-term claims on dollars (that can be converted into gold) in the sum of \$11.7 billion.

Should they convert these short-term claims, our present gold stock would be reduced to only \$8.0 billion — substantially below the legal reserve required to support our currency-deposit money.

In an attempt were made to convert these short-term claims, the Treasury probably could refuse to do so—for its authority to convert for foreign account is "permissive" and not mandatory. Such a refusal, however, would result in a sharp decline of the dollar in terms of foreign currencies. I would, in effect, be the equivalent of a refusal by a commercial bank to allow its depositors to withdraw their deposits on demand.

However, it is not at all likely that these foreign agencies will attempt to convert their short-term claims into gold, provided our monetary and fiscal policies are sound and are enforced. In fact, our situation with respect to these short-term foreign claims to our gold stock is exactly the same as commercial banks in respect to their deposits. They are legally required to maintain a reserve in cash of only (about) 20% of their total deposits. None of them is likely (unless they are insolvent) to be called up to convert all their deposits into cash at once.

However, this potential threat to our gold stock means, in a very real sense, that we are at the mercy of our foreign creditors, unless we do maintain the three requirements of the gold standard: (1) the necessary legal gold reserve; (2) balanced budgets; and (3) a balance (or surplus) in our (total) international payments accounts.

Therefore, it should be clear that our safest policy is to return to the full-fledged gold standard—with convertibility of dollars into gold on demand of any holder, whether domestic or foreign. We have ample gold to do so now. By doing so now, we will firmly re-establish the integrity of our dollar (and assure that foreigners will not convert and withdraw gold) by accepting the gold standard's rigid disciplines—which we (for political reasons) may not otherwise do—until it is too late.

If we should continue with unbalanced budgets or unbalanced international payments, we are certain to have a run on our gold and will then, most likely, take the "easy" way out of further devaluation of the dollar. This would, of course, merely mean another period of inflation and constant further erosion, year by year, of the purchasing power of the dollar.

These problems indicate clearly the difficulties that lie ahead during the decade of the 1960's. They clearly demonstrate the kind of complicated technical, economic, and political factors that will determine values of all investments in the next decade—factors which the average investor (large or small) is ill-prepared to deal with.

### Hirsch in Newark

NEWARK, N. J.—Hirsch & Co., members of the New York Stock Exchange, have announced the opening of an office at 11 Commerce Street, under the management of Christopher J. Doyle. Burton S. Resnick and Thaddeus A. Zega are registered representatives at the new branch office.

### Francis Co.

LOUISVILLE, Ky.—Francis Co. is engaging in a securities business from offices in the Kentucky Home Life Building. Officers are C. Webster Abbott, President; Harold Rosen, Vice-President and General Manager; and S. L. Greenebaum, Secretary.

## Facing the Discipline of The Balance of Payments

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by the dollar in the early postwar period has diminished, but it is still a key currency and continues to function as such in international trade and finance. Indeed, confidence abroad in the dollar has improved visibly since last year, and the gold outflow has eased substantially.

**Adequacy of the Gold Stock** — While Americans have no alternative to the use of dollars in settling their accounts within the country, the United States cannot compel foreign central banks to accept our currency in settling a deficit on international account; the medium through which final settlement is effected among nations continues to be gold, or a currency convertible into gold. It is conceivable that at some time in the future, some other unit of value will gain universal acceptability in settling international accounts, but today and doubtless for many years to come, gold retains its age-old functions. Consequently, unless the dollar is to sell at a substantial discount in world markets, the Treasury must stand ready to supply gold to foreign central banks on demand, and foreign holders must have confidence that gold will be available upon request.

Despite a decline of \$3¼ billion since early 1958, the United States gold reserve is still about \$19½ billion; our holdings still comprise almost one-half the monetary gold stock of the entire non-Communist world. A more balanced distribution of gold among the free nations has been a consistent objective of our international economic policy, essential to the rebuilding of sound currencies abroad. Even so, however, our gold stock is far greater than that of any other nation. The other largest holders of gold in the free world are the United Kingdom (with perhaps \$3 billion of gold) and West Germany (with about \$2¼ billion); in fact, the gold reserves of all Western Europe apparently total no more than \$12-13 billion.

Thus, even if the United States should continue to lose gold at the rapid pace of 1958, the size of the United States gold reserve appears as an adequate bulwark for a long time ahead. Indeed, the present gold reserve exceeds the \$16 billion of short-term dollar balances held by foreigners and the additional \$3 billion held by the World Bank, the International Monetary Fund, and other international institutions.

**The "Free" Gold Problem** — Despite the huge size of our total gold reserve, fears for the dollar are fed in part at least by the fact that, in contrast to most other countries, more than half the United States gold stock must be held as reserve against domestic liabilities. Almost \$12 billion of gold is required to be held as a 25% reserve against approximately \$47½ billion of Federal Reserve note and deposit liabilities, even though these are no longer redeemable in gold. This gold is thereby barred from functioning as a means of settling international accounts — the remaining essential function of gold in our monetary system — and is not available to support the convertibility of foreign holdings of dollar balances. This leaves some \$7½ billion of "free" gold, comprising about 40% of our short-term dollar liabilities to foreigners and to international institutions.

By itself, this appears as a thoroughly respectable and adequate coverage, both in historical perspective and in comparison with the reserve coverage prevalent among other leading coun-

tries. However, the situation has nonetheless led to some concern abroad, where our gold losses are measured not against the total gold stock but against the very much smaller amount of free gold; apparently it is feared that if further heavy inroads are made upon the free gold, the United States will be compelled to stop making gold available for international settlement and thus devalue, even though most of our gold reserve might still be intact.

**A Case for Remedial Action** — In meeting the broad complex of the balance of payments problem therefore, it may be wise to alleviate these anxieties by reducing, or even eliminating, the present 25% gold reserve requirement against Federal Reserve note and deposit liabilities. This requirement is a holdover from the days prior to 1933, when gold circulated freely in our monetary system and money was convertible into gold coin on request.

A reduction in the reserve requirement would not be a radical step; a change was effected in 1945, when Congress enacted a uniform 25% ratio in place of the earlier provision which called for a 40% gold certificate reserve against Federal Reserve notes and 35% against deposit liabilities. In addition, the Federal Reserve already has the power to suspend the existing requirement for limited periods. Congressional action toward further easing or complete elimination of this requirement would represent no more than adapting our currency laws to the conditions of the present day.

**Effects Abroad** — The results of such action would be to increase the amount of gold potentially available to support the dollar in international exchange. Should the present 25% requirement be cut in half, the amount of free gold available for purposes of international settlement would be raised to some \$13½ billion, and the ratio of such gold to foreign short-term liabilities would be increased to above 70%. If the United States were to eliminate altogether a formal reserve requirement for the central bank, as most other leading nations have done, the monetary gold stock would cover these foreign liabilities by about 100%. It should be noted that, in Europe, only Belgium and Switzerland require their central banks to hold significant gold reserves against their domestic liabilities.

Assuredly, the timing of such a change will require some care. Should consideration of such a step be delayed until a time of unsettled exchange conditions, when gold is leaving the country in large amounts, it might conceivably be interpreted as a sign of weakness. If the proposal were advanced under conditions such as the present, however, it is reasonable to expect a favorable reaction, particularly if it were accompanied by a full and frank discussion of the reasons for the proposed action and a firm re-statement of the government's position with regard to the continued availability of gold at its present price. By raising, in effect, the gold backing of foreign dollar balances, we would be clearly demonstrating our determination to maintain the convertibility of the dollar in international exchange. This would provide an effective rebuttal to the recurrent rumors of devaluation and to recurrent fears that an embargo may be placed on gold sales.

**Effects at Home** — While the effects of this proposed change in our currency laws would remove a source of needless uncertainty concerning the dollar in

international exchange, it would not, as a practical matter, affect banking and credit conditions at home. Since enactment of the 25% gold certificate reserve requirement, the ratio has in fact never declined below the 40% level; thus the existing requirement actually has never been a restraint upon Federal Reserve policy. In the future, as in the past, we shall have to depend upon the integrity and good judgment of the Federal Reserve officials to establish a credit policy appropriate to conditions in the United States economy. In this task, the present reserve requirement will be of no assistance, but it may well prove an unnecessary hindrance and complication.

Finally, of course, removal or reduction of the 25% gold certificate reserve requirement would have no effect upon the reserve position of the commercial banking system. The reserve requirements of the commercial banks are entirely separate from, and unrelated to, the gold reserve requirement of the Federal Reserve Banks. Consequently, the reduction or removal of the latter would have neither an inflationary nor a deflationary effect upon the credit system.

**Holding Gold or Holding Dollars** — The action here proposed would, of course, allay merely one of the many anxieties affecting our balance of payments problem. As long as we incur a net deficit in our international transactions, foreigners are acquiring additional dollars which they may use in various ways, including ways which may pose continuing pressure on our gold reserve.

Foreign businesses or banks may elect to leave all or part of the dollars in the United States in the form of deposits or holdings of short-term obligations or other securities. If these foreign holders wish to withdraw their dollars from the United States, they sell them to their central bank. In turn, when foreign central banks acquire dollars, they may leave part on deposit for use as working balances; they may invest the proceeds, normally in short-term dollar obligations; or they may purchase gold.

Under ordinary conditions, foreign holders have a fairly strong incentive to leave a substantial part of their receipts of dollars on deposit in the United States or invest them in short-term securities, rather than withdraw them in gold. The United States is a major banker for the free world, and a number of foreign central banks hold part of their reserves in dollars. Also, central banks, governments, commercial banks and business concerns generally hold substantial dollar amounts as working balances for affecting commercial and financial transactions not only with the United States but with other countries as well.

However, the willingness of foreigners to hold dollars in preference to withdrawing their funds in gold cannot be taken for granted, but depends on a variety of factors. One consideration, of course, is confidence in the dollar; that is, confidence that the dollar's purchasing power will remain stable as well as confidence in the determination and ability of the Treasury to maintain the convertibility of the dollar into gold at the fixed price of \$35 an ounce. Another factor is the identity of the country gaining dollars; some central banks keep their monetary reserves, in excess of necessary working balances, in gold; others hold part of their reserves in short-term securities in order to realize an interest return. Yet another important consideration is the attractiveness of the rates than can be earned in the American market on Treasury obligations and other securities compared with the yields obtainable

in other international money centers.

The implication of all this should be obvious. If we are to come to grips with our balance of payments problems, a strengthening of the free gold reserve is merely a preliminary technical step, albeit a desirable and helpful one. The basic objective must be to reduce the net deficit in our international transactions. This means reshaping some of our positions and policies with reference to foreign trade, foreign investment and government outlays abroad. At the same time, we need to develop and carry out economic policies which will keep the dollar an attractive holding in the eyes of the world; that is to say, economic policies that will provide stability of purchasing power and reassure foreigners—and our own citizens—against the inflationary threat.

### The Balance-of-Payments Deficit

Unfortunately, the deficit in the United States balance of payments is not a passing phenomenon. With minor interruptions, our international accounts have been running against us for almost 10 years. In the past, however, a goodly portion of the outflow of investment capital and of outlays stemming from government programs was usually offset by a sizable export surplus in our foreign trade and hence did not lead to an undue strain on our gold reserve. The problem was further alleviated for a while by the temporary boost given to our exports by the Suez crisis and by the worldwide investment boom.

Now, with reduced exports and much larger imports, the balance of payments deficit has risen conspicuously. Although merchandise exports still exceed imports, the gap has narrowed perceptibly, while government aid and United States private investment abroad have advanced in recent years. As a result, whereas the net balance of payments deficit averaged around \$2 billion a year in the early and middle 1950's and almost disappeared in 1957, it increased to almost \$3½ billion in 1958 and is likely to be in the \$4 billion range in the current year; in fact, it may be above \$5 billion if our contribution to the International Monetary Fund is included. If this deficit is to be narrowed appreciably, as it should be, vigorous and effective endeavors will need to be taken without delay.

### Foreign Trade Competition

One important reason why the situation is unlikely to mend of itself is that the shift in our balance of payments mirrors fundamental changes that have taken place in the world economy in the past decade. Unlike the situation in the early postwar years, the United States is no longer the only important supplier of manufactures to the world markets. The destruction of World War II has been made good. Industrial capacity in Western Europe, Japan and elsewhere has increased. Modern and efficient plants are being put up throughout the globe, and many countries are aggressively introducing improved mass production techniques. As a result, foreign exporters are now able successfully to compete for markets abroad and, as we are all aware, in the American markets as well.

Foreign producers also have significant cost advantages in their favor, and frequently appear less hampered by restrictive labor practices than do their American competitors. Even after allowing for the higher costs of social benefit programs, both public and private, which prevail in many parts of the world, hourly labor costs in practically all important industrial nations are significantly lower than in the United States. In

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# Facing the Discipline of The Balance of Payments

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addition, whereas American industry previously enjoyed the advantage of abundant raw materials at low costs, we are now becoming increasingly dependent upon foreign sources.

Adding to competitive pressures in world markets is the rise of economic regionalism, particularly in Europe, where the Common Market seems to be forging ahead with unexpected vigor. Trade barriers among the six members are being whittled down and industry there is actively preparing for the larger markets to come. Another regional bloc may develop out of the Free Trade Agreement, which would join Great Britain and six other European countries, and would likewise be designed to promote broader trade among members. Regardless of whether or not the two groups join to form a huge European and overseas trading area, it seems likely that American businessmen will continue to feel keen competition, both in foreign markets and at home.

**Improving the Trade Balance** — Reflecting these various developments, our net surplus on account of goods and services (including investment income, but exclusive of military expenditures abroad) declined from an average of \$5½ billion a year in the 1951-58 period to an estimated \$3½ billion in 1959. Included in the latter, moreover, are sizable exports of surplus farm commodities as part of the government's agricultural disposal program; these are not commercial exports and probably would not be made without the government subsidy involved. Furthermore, payments for exports under this program are in foreign currencies which may be used for limited purposes only and hence are of little help in easing our balance of payments problem.

It is possible that some of the pressures on our foreign trade will ease, at least for the time being; exports seem to have passed their low and may increase with the expansion of business activity in Europe, the higher prices for some basic raw materials, and the better balance of payments position of a number of foreign countries. Also, the United States Government is pressing for elimination of the remaining discriminatory barriers against American goods in foreign markets and for the liberalization of trade in general, and these efforts seem to be meeting with a measure of success.

The responsibility for achieving material and lasting improvement, however, rests upon business and labor. In essence, American industry needs to become more competitive in world markets, and this means facing up to the two major cost-raising forces that have plagued our economy for decades: wage rises in excess of productivity gains and restrictive work practices in important industries. For many goods, especially those for which production techniques are widely standardized and in which the labor content is relatively large, our high level of labor costs would seem to limit the degree of effective competition on our part. Here, emphasis will need to be placed in the development of new processes and new products.

In addition, however, the average American manufacturer will have to match his foreign counterpart in export-mindedness, that is, apply the same degree of alertness, ingenuity and initiative in promoting sales abroad as in the home market. Significantly, while American manufacturers have

often been less than aggressive in developing foreign markets, businessmen abroad have vigorously pushed their sales to the United States. Imports have virtually soared in the past 12 months and while some of this increase was due to such special factors as higher food shipments and the buying of steel as a strike hedge, it is evident that foreign producers by and large have gained considerable ground in our markets, and their initiative in matters of styling, cost reductions and sales promotion cannot be dismissed.

It is understandable that some American producers prefer to seek protection either through tariffs, quotas, or import restrictions, but aside from exceptional situations, this furnishes no workable solution. Certainly, domestic industries, such as textiles, should not be made the victim of government policies that provide foreign producers with American raw materials at prices below those our own manufacturers must pay. As a general matter, however, a resort to protectionism in our international trade would undermine the government's current efforts to gain wider access for American goods in foreign markets, doubtless encourage retaliatory measures abroad, and raise prices to the American consumer. The only constructive alternative is to compete in terms of greater attention to consumer needs and wants, technological leadership, and quality of output, and at the same time develop economic policies which will retard or, better yet, end the persistent rise of production costs which is so largely responsible for our difficulties.

**The Foreign Investment Problem** — While our excess of merchandise exports has dwindled, the outflow of investment funds has increased in recent years. Although direct investment declined last year from an extraordinarily high level, there are strong continuing pressures to develop natural resources abroad, especially of minerals and petroleum. A further impetus is being provided by the progress of the European Common Market, as American companies acquire facilities in the Common Market area to avail themselves of the opportunities that seem to lie ahead. At the same time, foreign securities, especially equities of European companies, have gained considerable favor among American investors. As a result, net transfers of investment funds abroad have fluctuated around the annual rate of \$3 billion in 1957 and 1958, about double what they were as recently as five years ago, and although a lower total is estimated for 1959, it is difficult to foresee any important slackening in the forces making for a continued large and generally increasing outflow of investment capital.

This outflow has many desirable aspects: it provides American business and individuals with an opportunity to participate in economic development abroad; in the case of direct investment, moreover, the export of American management and production methods may hasten industrial growth elsewhere in the world. Under certain conditions, foreign investment may also broaden the market for American goods. Finally, but importantly, our foreign investments are now contributing close to \$3 billion of annual income to the favorable side of the balance of payments, and the amount is rising year by year.

In our present situation, however, there are also some drawbacks. Unless capital equipment is exported from the United States,

direct foreign investment adds to the deficit in the balance of payments. In addition, frequently the output of the newly built plant abroad competes directly with goods manufactured at home. Certainly no new obstacles should be placed in the path of international investment activity, but as long as the United States is confronted with a large balance of payments problem, it would be inopportune to provide tax relief and similar incentives designed to stimulate an even greater outflow of funds except on a selective basis in those instances where private capital investment will lessen the need for Government aid.

**Reappraising Government Programs** — Government expenditures abroad have many purposes. Some support our military forces abroad, some assist underdeveloped countries, some help build the political and economic strength of the free world in general. The harsh realities of our times and our world responsibilities obviously cannot be ignored, but it is not inconsistent with these responsibilities to recognize that we need to reappraise our activities in the foreign field so as to reduce their impact upon our balance of payments position. This is underlined by the fact that outlays for military expenditures, foreign loans and grants have in recent years been running at the annual rate of \$6 billion, some 50% higher than five years earlier.

One approach is to induce other countries, especially those of Western Europe, to shoulder a greater portion of the burden of military and economic aid. In view of the great progress of these countries in recent years, this does not seem to be an inequitable proposal, and it is gratifying that our efforts to this end seem to be meeting with some favorable consideration. In addition, the United States can reduce off-shore procurement and substitute American products, although probably at a higher cost.

Beyond this, we seem to be confronted with two troublesome alternatives. The first is to reduce the volume of spending under our foreign programs; here it will be argued that our international obligations make unwise any substantial cutbacks and that reductions would raise problems for the recipient countries. The second alternative is to reduce the impact of our foreign programs upon our balance of payments by requiring that a larger share of the funds made available under these programs be spent in the United States. This will be criticized on the ground that it smacks of restrictionism and is contrary to the efforts we have been making to achieve reductions in trade barriers and greater freedom in international exchange.

In view of the magnitude of the adverse balance of payments and the difficulties of redressing the situation, some selective reductions in the size of our foreign grant and loan programs seem unavoidable. These reductions can be moderated, however, if we take steps to reduce the impact of these programs on our balance of payments position. In distinction to commercial exports, which are in the realm of trade, our Government aid programs are assuredly not part of the regular flow of commerce, and it is not restrictionism if a larger proportion of our grants-in-aid is made "in kind"—that is, in the form of goods—rather than in dollars. The same principle would apply to "soft loans" which are clearly akin to grants in many respects. Neither in the case of grants or soft loans would such a policy run counter to our general objective of avoiding restrictive practices in international trade and finance.

**Repayment of Foreign Debts** — Finally, some of the strain on our

balance of payments could be eased by greater repayments of loans we have made. As a result of foreign lending activities extending over many years, the United States Government has accumulated more than \$18 billion of credits and claims against foreign governments. Assuredly, the bulk of these claims is of long maturity, and large amounts are due from countries that are experiencing balance of payments problems of their own. However, about \$10 billion of such claims are held against countries in Western Europe, most of which are enjoying a favorable balance of payments situation, and of this total about \$900 million is of a short-term nature.

Great Britain recently announced the prepayment of some \$250 million of obligations due the Export-Import Bank. If other countries in Western Europe continue to show favorable balances of payments, more can possibly be accomplished along these lines.

## Implications for Domestic Policies

In the final analysis, of course, the problem of the balance of payments goes far beyond the technicalities of the gold reserve. It is the problem limited to transactions with other countries. Essentially, the condition of the balance of payments indicates the degree to which the economy of a nation is in harmony with the realities of world markets. Consequently, coping with a deficit in the balance of payments is neither easy nor popular, since it requires dealing with root causes of economic maladjustments.

Nevertheless, other countries, in much worse trouble than the United States, have successfully stood up to their problems. Throughout Western Europe and other parts of the world, country after country has taken effective steps not only to improve its capacity to produce and export, but also to meet its fiscal and monetary problems. Inflation may not have been checked completely, but it has been slowed materially, for the time being at least; output has been stepped up sharply, imbalances in international accounts have been redressed, and gold and exchange reserves abroad have been fortified considerably.

This great improvement abroad is assuredly all to the good. It represents the fulfillment of the aims of our international economic policies during the postwar era. However, while other countries have sooner or later made the necessary and often painful adjustments in their economies and have moved ahead, we in the United States have in some respects been slow, and in others have failed altogether, to adjust our own economic policies so as to keep in step. Yet, since our own condition is still measurably better than that of most other countries which faced such problems in the postwar period, we should be able to make the necessary corrections with less hardship and stress, provided we act before our situation suffers serious deterioration.

**Costs and Prices** — Of all the problems in the balance of payments sphere, perhaps none is so crucial as that of curbing the persistent uptrend in the costs and prices of American manufactured products. This trend, under way for 20 years of war and peace, has already eaten far into the purchasing power of the dollar at home and is now becoming a threat to the dollar internationally. The need to halt the constant advance in wage rates and production costs should be obvious not only to management but also to labor; a steady worsening of our competitive position in world markets inevitably means lower sales and fewer jobs.

Emphasis must perforce be directed toward achieving greater

productivity and toward passing on some of the productivity gains in the form of lower prices. Today, many potential benefits of technological progress are being minimized or blocked by the restrictive work practices inherited from a bygone day. Labor leaders in some European countries have already drawn the obvious conclusion; they have displayed increased readiness to adapt their policies to the requirements and the opportunities of the present age. In the United States, however, general acceptance of this principle still has considerable distance to go. Our business leaders, in turn, may have to revise pricing policies carried over from the earlier postwar era of the seller's markets, and become considerably more aggressive in holding prices down in order to defend and expand their markets—both at home and abroad.

**Federal Reserve Policy** — Credit policy likewise is of cardinal importance, not only because of its role in restraining inflationary pressures but also because of the sensitivity of foreign balances to conditions in an international financial center such as the United States. Now that a number of other currencies have again become solid citizens of the world's financial community, interest rates in the United States must be attractive relative to others, else gold will leave the country and our monetary reserves will come under pressure; our experience in the early part of 1958 amply substantiates this point. On the other hand, the higher rates of the past 12 months have attracted substantial foreign funds; had these funds not been willing to enter the American money market, interest rates in the United States would presumably have advanced significantly above their current levels.

Thus, we must recognize that the Federal Reserve, too, is exposed to the discipline of the balance of payments and needs to weigh the impact of its policies upon movements of funds in international money markets. In particular, it cannot ease credit or hold down rates against the forces of the market place. If we as a nation demand easy credit to finance expenditures which we are reluctant to meet out of savings, we now run up squarely against the balance of payments, which tells us in obvious terms what many experienced students have been cautioning for years, namely, that such practices contribute to the gradual cheapening and debasement of the American dollar.

**The Budget** — The balance of payments troubles of many countries, including our own, are associated to an important degree with large and recurring budget deficits financed with the help of short-term credit. This is not difficult to explain, since loose fiscal practices involve a drain on a country's resources, expand the money supply, impede the task of credit control, add to upward pressures on costs and prices, and thus reduce the attractiveness of the currency to foreign holders.

In the United States, we have consistently been lax about achieving a balanced budget. We have incurred huge deficits, financed through commercial bank credit, in times of economic recession, and have been content to attain no better than a substantially balanced budget in periods of business recovery. This is not enough. When business is good and private credit demands are running high, it is essential that we accumulate substantial budget surpluses out of which to retire some Treasury debt.

Our unhappy fiscal record cannot be adequately explained by referring to defense needs; the rise in Federal spending in recent years has been almost entirely in the nondefense category. Here again, the moral is plain; we can-

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not as a nation make ever higher demands for government price supports, assistance and services of all kinds without someday encountering the discipline of the balance of payments, and the day now seems to have arrived. A more conservative fiscal policy thus is a prerequisite if the dollar is to be strengthened at home and abroad.

**Treasury Debt Management**—Debt management, too, ranks high among the factors that determine the strength or weakness of the dollar in the world economy. In the United States, the effects of budget deficits have been compounded in recent years by the inability of the Treasury to develop a steady market for its obligations among savings institutions and other investors. As a result, the Treasury has been compelled to do its refinancing, as well as its cash financing, overwhelmingly through short and, at best, intermediate maturities; the Treasury now finds itself with a rapidly rising floating debt which enhances the volume of liquid assets and hence the inflationary potential in the American economy.

This disturbing development has not escaped the notice of foreign observers, especially since it compares unfavorably with the record of many Western European governments, which are able to market their obligations among long-term investors and are thus better able to finance deficits out of private savings. If the debt management difficulties of the United States Treasury are to be eased, two steps are essential and both are in the area of Congressional action.

By lifting the 4½% statutory interest rate ceiling on new bond issues, Congress must restore to the Treasury the power to compete for long-term funds in order to avoid a progressive shortening of the debt through the passage of time; in 1960, for example, almost \$20 billion of outstanding Treasury obligations will drop into the one-year category. In addition, by practicing strict economies, Congress must permit the Treasury to achieve, in a period of active business, an adequate budget surplus out of which to retire some of its debt. Some may characterize the latter as an unrealistic expectation, yet this too is a requirement imposed by the discipline of the balance of payments and any shortcomings in this area will merely intensify our problems elsewhere.

#### An Exercise in Statemanship

Perhaps the most painful adjustment required of us today is to recognize that we are no longer free, as we were for so long in the postwar period, to make our own rules and shape our domestic policies independently of economic developments abroad and independently in the effects of our actions upon our foreign creditors. Now that other countries have regained their economic and financial strength, we are once again only one among a group of nations, each subject to the discipline of the balance of payments, and each required sooner or later to correct any maladjustments and imbalances that have been permitted to develop in the economy. The question is whether we shall conform to these requirements which are basic not merely to our own economic progress but are also essential in living up to our responsibilities to the economy of the free world as a whole.

**A Bipartisan Problem**—Repeatedly, we hear doubts abroad as to the readiness of the United States to accept this discipline of the balance of payments. There is a body of opinion which holds that the American dollar is already overvalued in relation to other currencies and that sooner or later our currency will have to be devalued. Many who do not share

this extreme view nevertheless fear that we are unwilling or unable to stop the wage-cost-price spiral and to master our predilection for large budget deficits whenever business turns downward even moderately. The persistent partisan criticism of the Federal Reserve for its credit policies and of the Treasury for its debt management operations, together with the refusal of Congress to raise the interest rate ceiling on Treasury bonds, have all provided added support to those who stress the existence of an inflationary bias in the American economy which is leading us into ever deeper difficulty in our balance of payments.

These expressions of skepticism contain too many uncomfortable truths to be dismissed. Unfortunately, virtually all the areas of domestic economic policy which are crucial to remedying the balance of payments problem are also lively issues of partisan politics, and one need not be cynical to entertain doubts as to the prospects for taking the necessary effective action, particularly in the election year which lies ahead. The fact that the United States cannot determine its economic policies, and especially its fiscal and credit policies, independently of economic trends and reactions abroad it not likely to be widely appreciated for readily accepted.

Nevertheless, political controversy and procrastination on these issues would be hazardous not only to the nation in general but also, and specifically, to both political parties. The next Administration, regardless of its political complexion, will in all probability face a balance of payments problem fully as difficult, as awkward, and as embarrassing as that of today. It would be a matter of grave consequence if either major party, either as a matter of policy or in the heat of the campaign, should become committed to a program that would increase the pressures on our monetary reserves or reduce our freedom of action in dealing with the various phases of this broad national problem.

On one point there must be agreement—that the dollar is to be defended and strengthened. That a solid currency is a cardinal prerequisite was adequately recognized in Great Britain prior to the latest general election, when the Labor Party in unmistakable language expressed its determination to defend sterling. A similar statement, supported by a willingness to back the pronouncement with appropriate action, would be equally constructive in the United States. We need a bipartisan policy in matters that affect our balance of payments and the position of the dollar no less than we need a bipartisan policy in international political affairs.

**Taking the Initiative**—The problem of course is how to develop such a bipartisan approach. Possibly this could be achieved through the appointment, jointly by the President and the leaders of Congress, of a nonpolitical study commission, composed of a small number of experienced, widely respected authorities on the subject and on its various interrelated aspects.

Our present situation is unique in American experience, and we need to explore some troublesome questions. What are the reasons for our balance of payments problems and what are the prospects? What will be the consequences if a large balance of payments deficit continues? How have other countries coped with these problems? Why has the United States dollar been "weak" in foreign exchange markets and how can it be strengthened? What specific changes in foreign economic policy are required under present circumstances? What are the interrelationships between the

budget, debt management, credit policy and the trend of wages, productivity and prices, on the one hand, and the balance of payments position of the United States and the status of the dollar, on the other?

Several Congressional committees and other bodies, inside and outside government, have in the past explored individual aspects of this involved topic, but much needs to be done to give a comprehensive picture of the problem and to achieve a broader understanding.

Our balance of payments problems are not insoluble. Admittedly, they cannot be dispelled by a single decision or action, but effective results can be obtained from a number of separate efforts in many different ways and places. However, we cannot temporize on the assumption that our troubles will shortly disappear and that we will be spared the need for making uncomfortable decisions. The evidence says that the problems will not evaporate, and the consequences of procrastination could be serious.

\*An address by Dr. Reiersen before the Management Conference, Southwestern Bell Telephone Company, Galveston, Texas, Nov. 18, 1959.

## Enflo. Corp. Stock Offered

D. Gleich Co. and Aetna Securities Corp., both of New York, on Nov. 24 publicly offered 125,000 shares of common stock (par 10 cents), at \$3 per share.

The net proceeds will be used for general corporate purposes.

The company manufactures and sells plastic sheets, rods, tubing, finished and semi-finished components and pressure sensitive, cementable and plain tapes, primarily for use in the electronics, electrical and chemical industries. The company was incorporated under the laws of Delaware on May 29, 1956.

#### Now Proprietor

**SOUTHERN PINES, N. C.**—Herbert J. Dietenhofer is now sole proprietor of Dietenhofer and Heartfield, 670 Southwest Broad Street.

#### Wm. Horrmann Opens

**MIAMI BEACH, Fla.**—William Horrmann is conducting a securities business from offices at 1134 Lincoln Road.

#### Graham King Branch

**MIAMI, Fla.**—Graham & King, Inc. have opened a branch office at 125 Southeast Third Avenue under the management of S. Arthur Verenis.

#### Now Proprietor

**SAN FRANCISCO, Calif.**—Henry A. McMicking is now sole proprietor of McMicking & Co., 100 Bush Street.

#### All States Branch

**DENISON, Tex.**—All States Management Company has opened a branch office at 1505 West Texas Street under the management of Louis M. Stuart.

#### EBSCO Inv. Branch

**SANTA CRUZ, Calif.**—EBSCO Investment Services, Inc. have open a branch office at 129 Walnut Street under the direction of William Foster.

#### C. F. Cassell Branch

**GORDONSVILLE, Va.**—C. F. Cassell & Co., Inc. has opened a branch at 119 North Main Street under the management of Frank D. Rock.

## Cautious Attitude Adopted by Purchasing Executives' Group

**Purchasing agents show how dependent the economy is on domestic steel; perceive some weakening of new orders; and doubt any general move to increase non-steel inventories with the settlement of the steel strike.**

According to the Business Survey Committee of the National Association of Purchasing Agents, in their November report, "the results of the steel strike are now being felt by most industry and in all areas of the country. We are facing an extended period of adjustment. Not only will it take time to get furnaces repaired and steel mills again operating at capacity, but it will also take time to replenish inventories to enable fabricators to get back to volume output. We have about reached the end of the line in maintaining production by imports, special purchases, swaps and other ingenious methods of bolstering thinning inventories.

"Reflecting this situation, 24% of our members say their production is off from last month (not since the Spring of 1951 have so many been in this category); 47% state there is no change, and 29% report increases.

"New orders continue to be weaker than in many months with 28% reporting improvement, 45% no change, and 27% a decrease.

"There is not much change in commodity prices, but the slight movement is upward—largely the result of premium prices for strike created short supply items. Employment to date has held up remarkably well. However, many believe we are just on the threshold of a rash of shortened week works, layoffs and shutdowns.

"A cautious attitude is prevalent in buying policy and Purchasing Executives are maintaining a flexible position so that they can rapidly extend or contract commitments as the future business picture becomes more clear.

"Inventories are again down. Our special question this month sought to determine the likely trend of purchased material inventories in the months ahead. Excluding steel items it appears as if there will not be any general move to increase inventories with the settlement of the steel strike. 66% reported they would strive to hold purchased inventories at their present level, 19% will effect further reductions, and only 15% plan to add to their stocks on hand.

#### Commodity Prices

"Industrial commodity prices continue to inch upward—but the amount is small and largely results from premium prices on strike created 'short supply' items.

"This month, 30% tell of increases, 68% report no change, and 2% are fortunate enough to be paying less. Over-all, there seems to be almost a united front in the fight against inflation, and a resultant determination to resist price increases.

#### Inventories

"Steel and products made from steel constitute a substantial bulk of the purchased materials inventories of American industry. With no replenishment of these items, we would expect inventory balances to be low—and they are. October figures show the lowest balances for 1959. While 43% report no change from September, 42% say their inventories are lower. By far, most emphasize that steel is the basic reason for this. While there is some real concern over the critical steel situation, most buyers would not want to add substantially to their inventories of other than steel items at this time.

#### Employment

"In spite of the decline in gross national product figures, employment, surprisingly, continues to hold at good levels. While this month's 24% who report less employment is up 5% from last month, it is still a long way from the 57% in this category during the low employment period of 1958. Again in October, 18% say they have more people employed than in the previous month. However, many believe we are right at the brink of a decline. They expect a rash of reduced work week hours, layoffs, and shutdowns in the immediate period ahead. This leads to much concern about the effect on holiday retail sales.

#### Buying Policy

"There is a very cautious attitude being displayed by buyers. Few are willing to extend commitments too far for fear of over-inventorying in the event of a letdown resulting from the steel strike. On the other hand, they do not want to be caught short if the promised boom of 1960 materializes earlier than expected.

	Hand to Mouth	Per Cent Reporting				6 Mos. to 1 Yr.
		30 Days	60 Days	90 Days	120 Days	
<b>October—</b>						
Production materials....	8	26	31	27	8	
MRO Supplies .....	24	44	16	12	4	
Capital Expenditures...	11	6	10	24	49	
<b>September—</b>						
Production Materials....	6	22	37	20	15	
MRO Supplies .....	23	42	17	14	4	
Capital Expenditures...	14	4	10	18	54	

#### Specific Commodity Changes

"There are many more steel items on the critical list this month. The general steel situation has so monopolized our attention that price increases in other items are slipping by without the usual concern we might otherwise show.

"On the **up** side are: Copper, lead, steel scrap, zinc, corrugated cartons, kraft paper, linseed oil, natural rubber, some electrical equipment and phthalic anhydride.

"On the **down** side are: Turbine generators and some localized price breaks due to special circumstances are reported, but these are too scattered or few to report as trends.

"In **short** supply are: An increasing number of steel items, chrome, coal chemicals and phthalic anhydride."



# STATE OF TRADE AND INDUSTRY

Continued from page 5

look now is for mills to ship about 8 million tons in December and for customers to add about 2 million tons to inventory. However, the inventory buildup will be largely statistical. Part of it will be steel in transit. Another part of it is necessary buildup of balanced stocks before users can resume production.

Right now, the magazine reports, steel consumption is running at the rate of 5 million tons a month. Earlier in the year, consumption was close to 7 million tons a month. The lag is strictly because of lack of steel, not because of any lag in manufacturers' production hopes, the magazine states.

Biggest part of the drop came from the cutbacks in the auto industry. Production in November was a scant 250,000 cars, compared with a scheduled figure of some 600,000. In addition, there have been freight car losses, limited appliance production, and the general slowdown.

As steel starts to move, consumption should reach 6 million tons in December. Steel use in January is still expected to be less than normal, while consumers fight to bring their inventories back into balance. Full industrial production is not expected to be reached much before February. By then, consumption will come very close to total steel production and inventory buildup will be negligible, the magazine predicts.

On the labor situation, "The Iron Age" comments that the highly publicized industry offer disclosed last Thursday was actually made and rejected four days previously.

Referring to the fast rejection of the industry's offer, the magazine says that on the controversial 2-B (work practices) clause, David McDonald, President of the Steelworkers, is literally the captive of the locals, local officers and the executive committee who insist that there be no give at all on 2-B.

While Mr. McDonald still has control of the union at large, the magazine says, he has lost control over any negotiations on the work practices.

## Steel Production Is Zooming!

Metalworking is reaching the peak of the steel pinch, "Steel," the metalworking weekly, reported Nov. 23.

It estimated that 450,000 of 500,000 workers have been laid off by companies which use steel. But the total should not rise much above the present level.

Steel shortages will trouble metalworking firms for at least six months even if a strike settlement is reached before the Taft-Hartley injunction expires. A "Steel" survey of more than 100 steel users across the nation finds that 39% expect shortages next year.

Inventories are at a postwar low—about 8 million tons—and badly unbalanced. Users will have to add more than 10 million tons to their inventories just to get them up to normal.

In spite of the steel industry's rousing recovery, operations in metalworking plants are lagging. There have been cutbacks since the strike was started, and more are sure to come. Converters and fabricators are getting only material that was in process when the strike started.

Most steelmakers are refusing to open their books for next year until they've substantially reduced their backlogs.

Steel production is zooming. Expectations are that operations will rise to 85% of capacity during this Thanksgiving holiday week and that they will probably hit 90% early in December. Steelworks operations last week

rocketed to 79% of capacity—33.4 points above the previous week's revised rate. Output was about 2,237,000 ingot tons.

"Steel's" price composite on heavy melting steel scrap slipped 50 cents a gross ton to \$44.83 last week. A year ago, it stood at \$40.67. Mills are not entering the market as expected, despite zooming steelmaking operations.

Copper users have fared surprisingly well since walkouts in that industry began over three months ago.

"Steel" surveyed 35 of the country's major copper consumers in five areas last week and found that most user stocks can support operations for one to three months without an additional pound of copper being added to them. Some could last as long as six months. Many are operating at reduced levels because of a lack of steel, or because of fewer orders from their customers due to the steel strike.

About 150 vending machine makers are benefiting from the boom in automatic merchandising of everything from refreshments, groceries, and small hardware to newspaper, insurance, and tickets. It's mainly a small business industry but consolidation of manufacturers and operators should continue during the '60s.

"Steel" reported that well over \$2.2 billion worth of coins will slip into the slots of automatic dispensers this year, a 7% gain over 1958. The number of machines will top 4 million, an 8% increase. By 1965, the value of vended merchandise is expected to reach \$4 billion, 80% higher than it will be in '59.

## Steel Output Based on 88.1% of Capacity

The American Iron and Steel Institute announced that the operating rate of the steel companies will average 88.1% of steel capacity for the week beginning Nov. 23, equivalent to 2,495,000 tons of ingot and steel castings (based on average weekly production of 1947-49) as compared with an actual rate of 139.0% of capacity and 2,333,000 tons a week ago. In week beginning Nov. 9, output was 1,291,000 tons and operating rate 80.4% [ED. NOTE: The strike in the steel industry which began July 15 was ended via a court injunction on Nov. 7.]

Actual output for the week beginning Nov. 16 was equal to 78.9% of the utilization of the Jan. 1, 1959 annual capacity of 147,633,670 net tons. Estimated percentage for this week's forecast is 88.1%.

A month ago the operating rate (based on 1947-49 weekly production) was 73.1% and production 371,000 tons. A year ago the actual weekly production was placed at 1,988,000 tons, or 123.8%.

"Index of production is based on average weekly production for 1947-49."

## Auto Output 43% Higher Than in 1958

The return of Ford Motor Co. plants to five-day operations in week ended Nov. 21 gave the auto industry its best production boost in a month, "Ward's Automotive Reports" said.

"Ward's" said the five-millionth car of 1959 was produced during the recent period and that the combined car-truck figure to date had topped the six-million mark. The estimated car volume (5,035,970) beat the cumulative total by the end of the same week last year by 1,511,024 units or 43%.

Ford, which had limited production schedules to three and four days in past weeks to conserve steel supplies, programmed a full schedule at all Ford and Mercury plants. In addition, the company's Falcon production lines and the Lincoln-Thunderbird plant were scheduled to operate six days.

"Ward's" estimated the week's car output at 67,100 units—an in-

crease of 4.5% over preceding week's 64,233, one of the lowest production figures since steel shortages began to hamper operations.

The reporting agency added that although steel mills are rushing back towards full-blast operations, auto companies and parts suppliers have received only meager shipments of finished steel.

The huge General Motors plant network still is idle for lack of steel parts and most other car and truck manufacturers are working on reduced schedules because of shortages.

Chrysler Corp., which has used up most of its steel stockpile, will close some of its car plants before the end of the month, "Ward's" said, and probably will not be able to resume operations until mid-December.

Another dismal note was injected into the week's production story with the announcement that Ford Motor Co. is abandoning its Edsel line because of the poor sales showing of the re-styled '60 models. The Edsel production line at Louisville (Ky.) will shut down completely as soon as current dealer orders are filled.

"Ward's" said the week's car-truck production figure (77,685 units) was off 53% from the 163,565 units turned out the same week last year.

However, cumulative car-truck output this year (6,068,620) is ahead of 1958 (4,275,940) by 42%.

## Electric Output 9.8% Above 1958 Week

The amount of electric energy distributed by the electric light and power industry for the week ended Saturday, Nov. 21, was estimated at 13,812,000,000 kwh., according to the Edison Electric Institute. Output increased by 542,000,000 kwh. above that of the previous week's total of 13,270,000,000 kwh. and showed a gain of 1,233,000,000 kwh., or 9.8% above that of the comparable 1958 week.

## Car Loadings About Equal to 1958 Output

Loading of revenue freight for the week ended Nov. 14, 1959, totaled 638,408 cars, the Association of American Railroads announced. This was a decrease of 6,123 cars or nine-tenths of 1% below the corresponding week in 1958, and a decrease of 8,889 cars or 1.4% below the corresponding week in 1957.

Loadings in the week of Nov. 14 which were affected by re-opening of the steel mills following the 116 day strike were 77,750 cars or 13.9% above the preceding week.

## Intercity Truck Tonnage Up 2.6% Over 1958 Week

Intercity truck tonnage in the week ended Nov. 14, was 2.6% ahead of that of the corresponding week of 1958, the American Trucking Associations, Inc., announced. Truck tonnage was an even 1% below the previous week of this year; the tonnage decrease reflects the occurrence of the Veteran's Day Holiday, Nov. 11.

These findings are based on the weekly survey of 34 metropolitan areas conducted by the ATA Research Department. The report reflects tonnage handled at more than 400 truck terminals of common carriers of general freight throughout the country.

## Lumber Shipments Down 3.3% From 1958 Week

Lumber shipments of 466 mills reporting to the National Lumber Trade Barometer were 10.1% below production for the week ended Nov. 14, 1959. In the same week new orders of these mills were 14.8% below production. Unfilled orders were equivalent to amounted to 32% of gross stocks. For reporting softwood mills, unfilled orders were equivalent to 15 days' production at the current

rate, and gross stocks were equivalent to 45 days' production.

For the year-to-date, shipments of reporting identical mills were the same as production; new orders were 1.0% below production.

Compared with the previous week ended Nov. 7, 1959, production of reporting mills was 3.5% below; shipments were 6.5% below; new orders were 9.1% below. Compared with the corresponding week in 1958, production of reporting mills was 1.6% below; shipments were 3.3% below; and new orders were 7.3% below.

## Business Failures Slightly Higher

Commercial and industrial failures edged up to 287 in the week ended Nov. 19 from 285 in the preceding week, reported Dun & Bradstreet, Inc. For the second consecutive week, casualties ran above their last year's level, 260, but they continued below the 308 which occurred in the comparable week of 1957. Business mortality exceeded by 14% the prewar toll of 252 recorded in the similar week of 1939.

Failures involving liabilities of \$5,000 or more accounted for all of the week's upturn, rising to 257 from 247 in the previous week and 229 a year ago. In contrast, small casualties, those with liabilities under \$5,000, declined to 30 from 38 a week earlier and 31 last year. Twenty-seven of the failing businesses had liabilities in excess of \$100,000 as compared with 25 in the preceding week.

Manufacturing casualties climbed to 64 from 39 last week, while the toll in commercial services edged to 28 from 26. Contrasting declines prevailed in other lines; casualties among retailers fell to 132 from 143, among wholesalers to 26 from 34, and among construction contractors to 37 from 43. More concerns succumbed than a year ago in manufacturing, retail trade, and services, but neither wholesalers or contractors suffered as many casualties as in 1958.

Nearly all of the week's rise was concentrated in the Middle Atlantic States, up to 88 from 73, in the Pacific States, up to 81 from 61, and in New England where the toll jumped to 21 from 13. In contrast, marked declines occurred in the East North Central States, down to 37 from 55, in the South Atlantic, off to 25 from 39, and in the West South Central, down to 12 from 25. There was little week-to-week change in the other three regions. Compared with a year ago, failures exceeded or held approximately even with 1958 in all regions except the West South Central States.

## Wholesale Food Price Index Unchanged in Latest Week

The Wholesale Food Price Index, compiled by Dun & Bradstreet, Inc., stood at \$5.91 on Nov. 17, showing no change from the prior week. There was a decline of 7.4% from the \$6.38 of the corresponding date a year ago.

Commodities quoted higher in wholesale cost this week were wheat, hams, lard, butter, cheese, coffee, eggs, potatoes and steers. Lower in price were flour, rye, beef, sugar, cottonseed oil, cocoa, raisins and hogs.

The index represents the sum total of the price per pound of 31 raw food stuffs and meat in general use. It is not a cost-of-living index. Its chief function is to show the general trend of food prices at the wholesale level.

## Wholesale Commodity Price Index Dips Moderately From Prior Week

Lower prices on grains, flour, lard, coffee, sugar, and rubber offset increases on hogs, steers, and lamb this week holding the general commodity price level moderately below the prior week. The Daily Wholesale Commodity Price Index, compiled by Dun & Bradstreet, Inc., dipped to 278.38 (1930-

32=100) on Nov. 23 from 280.04 a week earlier. It compared with 276.48 on the corresponding date a year ago.

There was a marked dip in trading in wheat, and prices were down noticeably; this reflected a marked rise in receipts at the beginning of the week and slow sales to flour mills. Volume in rye was sluggish and prices were down somewhat.

Although receipts moved up and trading was sustained at a high level, corn prices declined moderately during the week. A slight dip in oats prices occurred as transactions slipped. Soybean supplies expanded and buying moved up appreciably, but prices were down slightly.

There was some fill-in buying of flour and over-all volume was close to the prior week, but prices weakened. Rice prices were steady this week, reflecting continued high domestic and export buying. Inquiries were received during the week from India, Europe, Africa, South America, and the Caribbean Islands.

Purchases of sugar slipped somewhat from the prior week and prices were slightly lower. Reflecting a dip in trading, coffee prices declined moderately. Reports of bad weather conditions in growing areas in Ghana stimulated the buying of cocoa and prices rose appreciably.

Hog receipts in Chicago expanded noticeably this week and buying was appreciably higher; this helped prices rise moderately from a week earlier. There was a slight increase in steers prices as trading remained at a high level and receipts were steady.

Although the salable supply slipped fractionally, lamb prices rose somewhat. In contrast to the increase in hog prices, prices on lard dipped moderately.

Prices on the New York Cotton Exchange moved within a narrow range this week, and finished unchanged from a week earlier. According to a report of the United States Bureau of the Census, domestic consumption of all cottons during the four week period ending Oct. 31 came to about 733,000 bales, compared with 862,000 in the preceding five week period, and 339,000 in the similar period last year.

## Some Early Christmas Shopping Stirrs Trade

With early Christmas shopping helping sales of women's fashion accessories, linens, and gifts and cold weather stimulating interest in men's and women's outerwear, over-all retail trade advanced noticeably from a week earlier and was up moderately over a year ago in the week ended this Wednesday. Limited dealer inventories held sales of new passenger cars appreciably below the prior week, but volume remained substantially over last year, according to scattered reports.

The total dollar volume of retail trade in the week ended Nov. 18, was 2% to 6% higher than a year ago, according to spot estimates collected by Dun & Bradstreet, Inc. Regional estimates varied from the comparable 1958 levels by the following percentages: Mountain -8 to -12; Middle Atlantic +4 to +8; East North Central and South Atlantic +2 to +6; East South Central +1 to +5; New England and West South Central 0 to -4; West North Central -1 to -3; Pacific Coast -2 to +2.

Extremely cold weather in many areas boosted volume in women's coats considerably over last year and moderate gains occurred in accessories, dresses, and sportswear; volume in women's suits fell slightly below that of the similar 1958 week. Over-all sales of men's clothing rose moderately from last year, especially in overcoats; purchases of men's furnishings remained close to a year ago.



# A Domestic Policy To Aid Our Balance of Payments

Continued from page 11

forces now in operation which will reinforce these deliberate efforts. The rapid accrual of reserves abroad permitted an easing of monetary conditions and thus helped set the stage for the industrial recovery and expansion now proceeding apace in most of Europe. This business boom should logically stimulate American exports to Europe. There are some signs that this is happening, although it is too early to say whether the better export level (after seasonal adjustment) of the third quarter marks the beginning of a sustained trend. On the other hand, interest rates in Europe have begun to rise and European authorities have begun to tighten credit policy in response to booming business conditions, and this may weaken the corrective influence on the payments deficit which has been exerted by the tendency for rates to move higher here while monetary conditions abroad have remained comparatively easy.

## Ending Dollar Discrimination

Foreign governments also have a role to play in remedying the imbalance by removing most of the remaining measures abroad which discriminate against American goods and services. As Dr. Jacobson forcefully pointed out in his address to the Fund-Bank meeting, these measures were born in an environment of dollar scarcity which no longer exists. I was glad to note at the Washington meetings virtual unanimity on the part of the central bankers with whom I talked that dollar discrimination should be eliminated as rapidly as possible. Britain and France have recently removed many of their discriminatory controls and the Fund's strong statement of a few weeks ago on this subject should bring further progress.

As for methods of reducing the net capital outflow from this country, Secretary Anderson has called for "a reorientation of the policies of the earlier postwar period and a new determination by all the industrial countries to face the common obligation to share in the task of providing capital to the less developed parts of the Free World." Here again I was pleased to find virtually no dissent on this basic principle in talks with the central bankers of the industrialized nations. Implementing the principle, however, is less easy and clear-cut. In the area of joint action, the new International Development Association offers one promising answer. While differing views were expressed at the International Bank meetings as to the policies which the Association should follow in its lending operations, and some questions were raised about its capital structure, the sentiment generally was clearly in favor of the Association. The prospect that the Association will be under the direction of the International Bank would seem to constitute a most promising guarantee against unwise policies.

## Hopeful Result of Our Tied Loans Policy

Another step intended to encourage greater sharing of the burden of providing foreign capital was the recently announced policy under which funds com-

mitted hereafter by the Development Loan Fund will be available, for the most part, only to finance American exports. While this move has been attacked as a reversion to a "buy American" program, my guess is that most of our friends abroad will understand that the purpose of this action was to encourage other industrialized countries to provide adequate long-term financing for the underdeveloped countries and thereby help to relieve the United States of the unduly heavy proportion of the aid burden which it has carried so long. As the provision of long-term capital by foreign sources becomes more plentiful, the Free World can continue to move more rapidly toward the kind of liberal economy that all of us have been trying to develop since the war—where both goods and capital should be obtainable in the cheapest markets for each. I suspect that many of the industrial countries will frankly espouse a policy of taking on a larger share of the foreign assistance burden, in order to assure continued progress toward this kind of world.

In the private sphere, as well, it is my hope that we shall see a resurgence on a large scale of long-term financing of the capital needs of the underdeveloped countries by international financial centers abroad. Over the past few years a great deal of thought and effort has been given to the problem of stimulating more private American investment abroad through special guarantees and tax concessions. Now I think we can all agree that we would like to see more of the total international flow of capital on a private basis and less on a government basis. But in the light of our present balance of payments position, I think there is perhaps less need (except in carefully selected cases) for special stimulants to induce private American capital to go overseas and more need for encouraging private capital in other financial centers to play an increasingly important role in financing economic growth and general progress in the less developed countries.

## Opposes Two Suggested Cures

There are two ways of correcting our balance of payments deficit which I fervently hope will not receive public support. One would be to curtail overseas expenditures for collective defense and economic development so severely as to weaken the defense and progress of the Free World. A more balanced sharing with other developed countries of military and development financing programs need not diminish the total flow of funds for these purposes. In the case of economic development in particular, the total flow should in fact be enlarged so that we can make accelerated progress in raising the living standards of the less developed areas. This is a goal which merits personal sacrifice on the part of not only all Americans but also the citizens of the more prosperous nations abroad.

Secondly, I would be most unhappy if, as a result of the payments deficit, we in the United States who believe in a liberal economy should lose ground to the forces of protectionism and restrictionism which are always present in this country, as in others. I should be greatly disturbed to see an attempt to solve the problem by raising tariffs or establishing additional import quotas. Not only would such an effort probably prove abortive, by giving rise to countermeasures abroad which could prove at least as effective as our own; but the process of competing to erect

higher barricades would also mean a major setback in the healthy postwar trend, in which American influence has been so strong, toward less restricted world trade, and would bring a general lowering of living standards in all countries. It would indeed be ironical if the United States were to adopt such practices at the very moment when most other countries—after years of active encouragement by the United States—have made significant steps towards a freer pattern of international trade and payments.

There is at present a disturbing tendency to revive demands in this country for tariffs sufficient to compensate for the difference in wage rates here and abroad. Such a move overlooks the whole classical theory of international trade—especially the valid principle that mutually advantageous two-way trade can perfectly well take place between a high-wage and a low-wage country if the comparative advantage of one country in producing some products is less than that in producing some other products. It also overlooks, as is so often the case, the benefit to the American consumer in obtaining a product from the cheapest available source. Changes in the flow of international trade, as in the flow of our own domestic trade, should be allowed to develop naturally with a minimum of government interference.

## Always Had a Higher Wage Level

I think there has been a good deal of exaggeration of the sudden lack of competitiveness of American products in comparison with those produced abroad. Some of the commentators speak as if it were a brand-new discovery that our wage levels are several times as high as in other industrialized countries. This is not a new phenomenon. What is new is the degree to which foreign producers have improved their competitive standing through more modern plant and equipment, more efficient selling methods and prompter delivery. (If we look merely at the trend of wage rates here and abroad, we find that it has been rising more rapidly abroad than here in the past seven or eight years—and this may well continue, given the world-wide tendency to try to emulate the American standard of living.) While we must keep a very tight rein on costs under these circumstances, I see much evidence that those continuing advantages which we have in over-all productivity can, if we handle our domestic affairs with restraint, make it possible to come close to balancing our international accounts while continuing to maintain a much higher average wage level than countries abroad. Is not that the advantage we gain, at the present advanced state of our economy, from being able to afford the enormous outlay that is made every year in the United States on research and development and on highly productive new equipment?

## First Line of Attack

After viewing this balance of payments problem from many angles, I cannot escape the conclusion that the first line of effective attack is to maintain sound conditions in our own economy, including a competitive cost and price structure. It seems to me clear that this is what the world expects of us, and that such doubts of our policies as have been expressed abroad usually have involved questioning of our determination to pursue realistic and courageous policies to this end. The really important point is that there has not been and need not be any fundamental conflict between our international responsibilities and our responsibility for maintaining sound conditions in our own economy. The two objectives are furthered by the same program—and the need to help

correct the balance of payments deficit has provided an added argument in support of policies that are needed in any case for our own domestic welfare. To put it another way, by following policies aimed at domestic price stability and lasting economic growth, we are simultaneously strengthening the dollar as a key currency in the whole financial structure of the Free World, and enabling our economy to contribute generously to the economic development of other countries. Despite all that has been said about concern for the dollar, here and abroad, the fact remains that dollar assets constitute a vast segment of international monetary reserves. In our efforts to keep the dollar worthy of this position, I am sure that we will have the support of all who are interested in enhancing this nation's leadership in an increasingly prosperous world.

\*An address by Mr. Rayes before the 46th National Foreign Trade Convention, New York City, Nov. 16, 1959.

## Shearson, Hammill To Underwrite Fund's Shares

Shearson, Hammill & Co. will head an underwriting group which will offer 500,000 shares of Capital Life Insurance Shares and Growth Stock Fund Class A stock (par one cent) to be issued by Capital Shares, Inc. The offering price is to be \$10 per share in single transactions involving less than \$10,000.

The fund's primary objective is long-term capital growth. The fund will become an open-end investment company after the offering and delivery of the initial shares.

## Frontier Refg. Co. Debts. Offered

J. A. Hogle & Co.; Peters, Writer & Christensen, Inc. and Garrett-Bromfield & Co. headed an underwriting group which publicly offered on Nov. 23 a new issue of \$6,000,000 convertible subordinated debentures due Nov. 1, 1969 of The Frontier Refining Co. (a Wyoming corporation) at a price of 100% plus accrued interest.

The debentures are convertible by holders at any time into common stock of the company at an initial conversion price of \$13.50 per share. The debentures are subject to redemption at the option of the company on Nov. 1, 1962, or any subsequent interest payment date on thirty days' notice at the principal amount thereof and accrued interest, plus certain premiums.

The company, having its refinery office at Cheyenne, Wyo., and its general and producing division offices at Denver, Colo., was incorporated under the laws of Wyoming on June 12, 1940. It is qualified to do business in Wyoming, Colorado, Nebraska, Kansas, Utah, Montana, New Mexico, South Dakota, Nevada, Washington, North Dakota, Minnesota, Iowa, Missouri, Idaho, Wisconsin, Texas and Oklahoma. The company is engaged in the business of exploring for, producing and transporting oil and natural gas, of refining crude oil and of distributing petroleum products at wholesale and retail.

## With Arthur B. Hogan

(Special to THE FINANCIAL CHRONICLE)  
LOS ANGELES, Calif.—Ernest J. Markham has become associated with Arthur B. Hogan, Inc., 618 South Spring Street. He was formerly with Hill, Richards & Co.

Appreciable year-to-year gains were maintained in children's merchandise.

Early Christmas shoppers stepped up their buying of gifts, glassware, china, and silverware this week, and volume was up moderately from last year. There were marked year-to-year increases in bedroom sets, upholstered chairs, and juvenile furniture. While purchase of television sets expanded noticeably from a week earlier, volume in most other appliances was steady; total appliance volume slightly exceeded that of a year ago. Sales of draperies were up noticeably from last year, linens were up slightly, and the call for floor coverings was unchanged.

Grocers reported slight increases during the week in sales of frozen foods, baked goods, candy, and fresh meat. Volume in dairy products and canned goods was steady.

The buying of women's Spring coats, suits, better dresses, and sportswear rose again, in most wholesale markets this week, and volume was moderately higher than a year ago. The only exception was in Chicago markets where bookings showed no change from the similar 1958 week. Jewelry wholesalers in Providence and New York reported substantial year-to-year gains in Spring merchandise. There was a marked rise during the week in the call for boys' clothing, especially Spring slacks and sports jackets. Over-all sales of men's merchandise remained close to both the prior week and a year ago.

Trading in industrial fabrics and man-made fibers picked up this week, as many customers dependent on steel expect to increase their output in the coming weeks and steel supplies become a little more plentiful. Although transactions in cotton gray goods slowed up this week, stocks of print cloths and sheetings in some markets were still limited. Bookings in woollens, worsteds, and carpet wool were sluggish again this week. New England dyeing and finishing plants reported a moderate rise in incoming orders.

There was a marked rise in wholesale orders for draperies and curtains this week, and appreciable year-to-year gains occurred. Interest in floor coverings was sustained at a high level, and bookings in linens moved up somewhat. Furniture wholesalers reported little change in the buying of metal lawn tables and chairs, bedroom sets, and upholstered chairs. Volume in appliances, especially refrigerators and laundry equipment, slipped somewhat reflecting limited supplies at the wholesale and manufacturing levels induced by steel shortages.

Purchases of canned goods at wholesale were sluggish again this week, but interest in frozen foods and fresh produce moved up somewhat. Declines occurred in fresh meat and eggs, but the call for poultry, butter, and cheese was steady.

Private housing starts dipped 11% in October to a seasonally adjusted annual rate of 1,180,000, according to the United States Department of Commerce. The decline was attributed primarily to the tight supply of mortgage money.

## Nationwide Department Store Sales Up 6% for Nov. 14 Week

Department store sales on a country-wide basis as taken from the Federal Reserve Board's Index for the week ended Nov. 14, increased 6% above the like period last year. In the preceding week, for Nov. 7, an increase of 5% was reported. For the four weeks ended Nov. 14 a 6% increase was registered and for Jan. 1 to Nov. 14 a 7% increase was noted.

According to the Federal Reserve System department store sales in New York City for the

week ended Nov. 14 increased 6% over the like period last year. In the preceding week Nov. 7 a 2% increase was shown. For the four weeks ended Nov. 14 a 6% increase was reported over the 1958 period. Jan. 1 to Nov. 14 showed a 3% increase.



# Securities Now in Registration

★ INDICATES ADDITIONS  
SINCE PREVIOUS ISSUE  
• ITEMS REVISED

## Abbott-Warner Co., Inc.

Aug. 12 (letter of notification) 62,500 shares of common stock (no par). Price—\$2.70 per share. Proceeds—To prepare estimates and to submit bids, as prime contractor on specialized construction projects. Office—123 Denick Avenue, Youngstown, Ohio. Underwriter—Strathmore Securities, Inc., 605 Park Building, Pittsburgh 22, Pa. This offering is expected to be refilled.

★ **Aircraft Dynamics International Corp. (12/15)**  
Sept. 25 (letter of notification) 100,000 shares of common stock (par 10 cents). Price—\$3 per share. Proceeds—For general corporate purposes. Office—229 S. State Street, Dover, Del. Underwriter—Aviation Investors of America, Inc., 666 Fifth Avenue, New York 19, N. Y.

## Alaska Consolidated Oil Co., Inc.

Sept. 17 filed 3,000,000 shares of common stock (par five cents). Price—\$2.50 per share. Proceeds—For further development and exploration of the oil and gas potential of the company's Alaska properties. Office—80 Wall Street, New York. Underwriter—C. B. Whitaker Co., New York. Offering—Expected in about three to four weeks.

## ★ Alberta Municipal Financing Corp. (12/11)

Nov. 25 filed \$20,000,000 of sinking fund debentures, due Dec. 15, 1984. The debentures are guaranteed unconditionally as to principal and interest by the Province of Alberta. They are payable in the United States currency. The debentures will not be redeemable, except by operation of the sinking fund, until Dec. 15, 1969. Price—To be supplied by amendment. Proceeds—From the sale of the debentures after conversion into Canadian funds, will be applied to the purchase of securities of municipalities, cities, towns and villages within Alberta as loan applications are approved. Underwriters—The First Boston Corp. and Wood, Gundy & Co., Inc., both of New York.

## Allied Small Business Investment Corp.

Sept. 29 filed 100,000 shares of common stock (par \$8). Price—\$11 per share. Proceeds—To be used to provide equity capital and long-term loans to small business concerns. Office—Washington, D. C. Underwriter—To be supplied by amendment.

## American Investors Syndicate, Inc.

June 25 filed 600,000 shares of common stock (par 10 cents), and 200,000 shares of 6% preferred stock (no par value, \$9 stated value), to be offered in units consisting of 3 shares of common (\$1 each) and 1 share of preferred (\$9). Price—\$12 per unit. Proceeds—For construction and related expenditures. Office—513 International Trade Mart, New Orleans, La. Underwriter—Lindsay Securities Corp., New Orleans, La. The SEC had scheduled a hearing, to begin on Sept. 2, which will determine whether a stop order will be issued suspending the offering. No decision has been announced.

## ★ American Service Life Insurance Co.

Sept. 14 filed 300,000 shares of common stock (par 40¢). Price—\$3.50 per share. Proceeds—For general corporate purposes, including, possibly, the acquisition of similarly engaged companies. Office—113 Northeast 23rd Street, Oklahoma City, Okla. Underwriter—First Investment Planning Co., Washington, D. C.

## ★ American Yachting Systems, Inc.

Oct. 30 (letter of notification) 100,000 shares of common stock (par 10 cents). Price—\$3 per share. Proceeds—For general corporate purposes. Office—Roslyn, N. Y. Underwriter—Hilton Securities Inc., formerly Chauncey, Walden, Harris & Freed, Inc., 580 Fifth Avenue, New York, N. Y. Offering—Expected any day.

## ★ Amhoc, Inc.

Nov. 10 (letter of notification) \$20,000 of debentures due Jan. 15, 1970 and 200 shares of class B common stock (par \$50) to be offered in units consisting of \$500 debentures and five shares of common stock. Price—\$750 per unit. Proceeds—For working capital. Office—7848 Wisconsin Ave., Bethesda, Md. Underwriter—None.

## ★ Analex Corp. (12/14-18)

Nov. 18 filed \$2,250,000 of subordinated debentures, due Dec. 1, 1974, with warrants attached to purchase 45,000 shares of common stock (par \$1) and (2) 90,000 shares of common stock (par \$1). The debentures and stock are to be offered in units consisting of \$50 principal amount of debentures (with attached warrant to purchase one share of common stock) and two shares of common stock. Price—To be supplied by amendment. Proceeds—To pay off \$400,000 of serial notes plus accrued interest thereon; approximately \$220,000 will be used to redeem and pay accumulated dividends on the company's outstanding 2,000 shares of cumulative preferred stock; approximately \$143,000 will be used to pay a promissory note to Anderson-Nichols & Co.; approximately \$800,000 will be used for machinery and equipment; and the balance will be used for general corporate purposes, including additional working capital. Office—150 Causeway St., Boston, Mass. Underwriter—Putnam & Co., Hartford, Conn.

★ **Anodyne, Inc., Bayside, L. I., N. Y. (11/30-12/4)**  
Sept. 9 (letter of notification) 150,000 shares of common stock (par one cent). Price—\$2 per share. Proceeds—For expansion and general corporate purposes. Underwriter—Ross, Lyon & Co., Inc., New York, N. Y.

## Anthony Pools, Inc. (12/7-11)

Sept. 28 filed 200,000 shares of outstanding common stock (par \$1). Price—To be supplied by amendment. Proceeds—To selling stockholders. Office—5871 Firestone Boulevard, South Gate, Calif. Underwriter—Marron, Edens,

Sloss & Co., Inc., New York. Registrar—The First National City Bank of New York.

## Anthony Powercraft

Sept. 8 (letter of notification) 241,200 shares of 5% cumulative convertible preferred stock to be offered for subscription by common stockholders at the rate of two preferred shares for each three shares of common stock held. Price—At par (\$1 per share). Proceeds—To purchase inventory, new tools, construction and for working capital. Office—5871 E. Firestone Boulevard, South Gate, Calif. Underwriter—None.

## ★ Arizona Color Film Processing Laboratories, Inc.

Nov. 12 (letter of notification) \$291,760 of 10-year 6½% convertible debentures to be offered for subscription by stockholders of record Oct. 15, 1959 in denominations of \$56 each at the rate of one \$56 debenture for each 100 shares or a fraction thereof then held. Rights expire November, 1959. The debentures are convertible into 18 shares of common on or before the expiration of three years from date of issuance; into 14 shares after three years but prior to five years from said date; and into 11 shares prior to maturity but after five years from said date. Price—At par. Proceeds—For payment of unsecured loans and working capital. Office—2 N. 30th St., Phoenix, Ariz. Underwriter—None.

## Arkansas Louisiana Gas Co. (12/3)

Nov. 10 filed \$16,000,000 of first mortgage bonds due in 1979. Price—To be supplied by amendment. Proceeds—To be used to repay part of an outstanding long-term bank loan incurred for construction and acquisition purposes. Underwriter—Eastman Dillon, Union Securities & Co., New York.

## Arkansas Power & Light Co. (12/8)

Oct. 23 filed \$15,000,000 of first mortgage bonds, series due 1989. Proceeds—For construction. Underwriter—To be determined by competitive bidding. Probable bidders: Halsey, Stuart & Co. Inc.; Lehman Brothers and Stone & Webster Securities Corp. and White, Weld & Co. (jointly); Blyth & Co., Inc. and Dean Witter & Co. (jointly); Merrill Lynch, Pierce, Fenner & Smith Inc. and Kidder, Peabody & Co. (jointly); Eastman Dillon, Union Securities & Co. and Equitable Securities Corp. (jointly). Bids—Expected to be received up to 11:30 a.m. (EST) on Dec. 8.

## ★ Arkay International, Inc.

Nov. 18 (letter of notification) 100,000 shares of common stock (par 10 cents). Price—\$3 per share. Proceeds—For general corporate purposes. Office—8806 Van Wyck Expressway, Richmond Hill, N. Y. Underwriter—A. D. Gilhart & Co., Inc., New York, N. Y. Offering—Expected in December.

## Artesian Water Co.

Nov. 2 (letter of notification) 100 shares of class A common stock (no par). Price—\$40 per share. Proceeds—To expand the water distribution system. Office—501 Newport & Gap Pike, Newport, Del. Underwriter—Laird, Bissell & Meeds, Wilmington, Del.

## Associations Investment Fund

Aug. 28 filed 400,000 shares of common stock. Price—To be supplied by amendment. Proceeds—For investment in common stocks. Office—301 W. 11th Street, Kansas City, Mo. Underwriter—Jones Plans, Inc., a subsidiary of R. B. Jones & Sons, Inc.

## Australian Grazing & Pastoral Co., Ltd.

Jan. 13 filed 4,000,000 shares of common stock. Price—At par (56¼ cents per share). Proceeds—To purchase cattle; for improvements; to buy additional ranch in Queensland, Australia; and for other corporate purposes. Office—1301 Avenue L, Cisco, Texas. Underwriter—None. Robert Kamon is President.

## B. M. Harrison Electronics, Inc.

Sept. 25 filed 133,000 shares of common stock (no par). Price—\$3 per share. Proceeds—For general corporate purposes, including the reduction of indebtedness and the provision of funds to assist the company's expansion into the civilian market. Office—Newton Highlands, Mass. Underwriter—G. Everett Parks & Co., Inc., 52 Broadway, New York City.

## Bankers Management Corp.

Sept. 10 (letter of notification) 300,000 shares of common stock (par 25 cents). Price—\$1 per share. Proceeds—For working capital. Office—1404 Main Street, Houston 2, Texas. Underwriter—Daggett Securities, Inc., Newark N. J. Offering—Expected in about 30 days.

## Bankers Preferred Life Insurance Co.

Jan. 30 (letter of notification) 100,000 shares of common stock (par \$1.60). Price—\$3 per share. Proceeds—For expenses incidental to operation of an insurance company. Office—Suite 619, E. & C. Bldg., Denver, Co. Underwriter—Ringsby Underwriters, Inc., Denver 2, Colo.

## BarChris Construction Corp. (12/4)

Oct. 28 filed 280,000 shares of common stock. Price—\$6 per share. Proceeds—For general corporate purposes, including expansion. Office—35 Union Square West, New York. Underwriter—Peter Morgan & Co., New York.

## Basic Products Corp.

Oct. 30 filed 100,000 warrants for the purchase of common stock, and 100,000 shares of stock reserved for issuance upon exercise of said warrants. Proceeds—The proceeds from the sale of the stock will be used to redeem notes issued in equal amounts to Mass. Mutual Life Insurance Co. and New England Mutual Life Insurance Co. in connection with the (consummated) acquisition of Hevi-Duty Electric Co., with the balance to be

used for general corporate purposes. Office—3830 West Grant St., Milwaukee, Wis.

## Bear Brand Hosiery Co.

Nov. 10 (letter of notification) 2,000 shares of common stock (no par) to be offered for subscription by stockholders of record Dec. 10, 1959 on the basis of one share for each 6½ shares held. Price—\$100 per share. Proceeds—For working capital. Office—131 S. Wabash Ave., Chicago 3, Ill. Underwriter—None.

## Benlen Manufacturing Co., Columbus, Ohio (12/15)

Nov. 12 filed 370,000 shares of common stock (par \$1) of which 70,000 shares are to be offered for the account of the issuing company and 300,000 shares will be sold for the accounts of certain selling stockholders. Price—To be supplied by amendment. Proceeds—For working capital and other corporate purposes. Underwriters—Smith, Barney & Co., New York; Kirkpatrick-Pettis Co., Omaha, Neb.; and The First Trust Co. of Lincoln, Neb.

## ★ Bell Telephone Co. of Pennsylvania (12/15)

Nov. 20 filed \$30,000,000 of 35-year debentures dated Dec. 1, 1959 and due Dec. 1, 1994. Proceeds—To repay outstanding advances from the American Telephone & Telegraph Co.; any balance will be used for general corporate purposes. Underwriter—To be determined by competitive bidding. Probable bidders: Halsey, Stuart & Co. Inc.; The First Boston Corp.; White, Weld & Co. and Eastman Dillon, Union Securities & Co. (jointly); Morgan, Stanley & Co. Bids—To be received up to 11 a.m. (EST) on Dec. 15 at Room 1990, 195 Broadway, New York, N. Y.

## ★ Benson Manufacturing Co., Kansas City, Mo.

Nov. 25 filed \$2,000,000 of convertible subordinated debentures due 1971 and 130,000 shares of common stock. Price—To be supplied by amendment. Proceeds—For additional manufacturing equipment, acquisition of property and retirement of a \$500,000 bank loan. Business—In addition to its aluminum operations the company fabricates magnesium, stainless steel and titanium. As a leading subcontractor it serves the major missile, rocket and aircraft companies through its missile container division. Underwriter—S. D. Fuller & Co., New York.

## ★ Biederman Furniture Co. (11/26-12/4)

Oct. 16 filed 331,635 shares of class A common stock (par \$1). Of the total 216,549 shares will be sold for the company's account and 115,086 shares are being offered for the accounts of certain selling stockholders. Price—To be supplied by amendment. Proceeds—\$845,170 will be used to purchase from the shareholders of Biedermans of Alton, Inc., an Illinois corporation and Biedermans of Springfield, Inc., a Missouri corporation, all of the outstanding stock of both corporations. The shareholders from whom such stock is being acquired are David Biederman, William Biederman and the Trustees of the Trust Estates created under the Will of Charles Biederman, deceased, all of whom are also selling shareholders; the balance will be used for general corporate purposes, and the possible future expansion of its business by opening of additional stores, requiring the carrying of additional inventories and additional instalment obligations, and also possibly for the expansion of warehouse facilities. Underwriter—Dempsey-Tegeler & Co., St. Louis, Mo.

## Blanch-Ette, Inc.

Oct. 12 filed 400,000 shares of common stock, to be offered initially to independent dealers who handle the company's products, with the unsubscribed shares to be offered to the public. Price—\$1 per share. Proceeds—To establish new dealerships, increase inventories, and provide funds for advertising and increase working capital. Office—10232 South Kedzie Ave., Chicago, Ill. Underwriter—None.

## Border Steel Rolling Mills, Inc.

Sept. 14 filed \$2,100,000 of 15-year 6% subordinated sinking fund debentures, due Oct. 1, 1974, and 210,000 shares of common stock (\$2.50 par), to be offered in units of \$50 principal amount of debentures and five shares of common stock. Price—To be supplied by amendment. Proceeds—For the purchase of land and construction thereon, and for the manufacture and installation of necessary equipment. Office—1609 Texas Street, El Paso, Texas. Underwriters—First Southwest Co., Dallas, Texas, and Harold S. Stewart & Co., El Paso, Texas.

## Border Steel Rolling Mills, Inc.

Sept. 14 filed 226,380 shares of common stock, to be offered for subscription to stockholders of record Aug. 31, 1959, on the basis of 49 new shares for each share then held. Price—To be supplied by amendment. Proceeds—For general corporate purposes. Office—1609 Texas Street, El Paso, Texas. Underwriter—None.

## Bowmar Instrument Corp. (12/14)

Nov. 10 filed 78,000 shares of common stock (no par), of which 45,000 shares will be offered for the account of several selling stockholders. Price—To be supplied by amendment. Proceeds—For working capital. Office—3000 Bluffton Road, Ft. Wayne, Ind. Underwriter—Paine, Webber, Jackson & Curtis, New York.

## Breuer & Curran Oil Co.

Sept. 24 filed \$1,500,000 of co-ownership participations in an oil and gas exploration fund. Price—The minimum participations will be \$10,000. Proceeds—To conduct oil and gas exploration activities. Office—3510 Prudential Plaza, Chicago, Ill.

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**Burch Oil Co.**

Sept. 25 (letter of notification) 120,000 shares of class A common stock (par five cents). **Price**—\$2.50 per share. **Proceeds**—For building and equipping stations and truck stop and additional working capital. **Office**—C/o Garland D. Burch, at 707 Grattan Road, Martinsville, Va. **Underwriter**—Maryland Securities Co., Inc., Old Town Bank Building, Baltimore 2, Md.

**Cadre Industries Corp.**

Sept. 25 filed 17,532 shares of common stock (par \$5) to be offered to holders of such stock on the basis of one new share for each 8 shares held. **Price**—\$64 per share. **Proceeds**—For general corporate purposes, including working capital. **Office**—20 Valley St., Endwell, N. Y. **Underwriter**—None.

**California Metals Corp.**

July 27 filed 2,500,000 shares of common stock. **Price**—At par (20 cents per share). **Proceeds**—For construction of a pilot plant; for measuring ore; for assaying; and for general corporate purposes. **Office**—3955 South State St., Salt Lake City, Utah. **Underwriter**—Cromer Brokerage Co., Inc., Salt Lake City.

**California Mutual Co-Ply, Inc.**

Sept. 14 filed 140 shares of voting common stock. **Price**—At par (\$5,000 per share). **Proceeds**—To purchase the mill and related facilities of Durable Plywood Co. for \$690,000, with the balance to be used for working capital. **Office**—Calpella, Calif. **Underwriter**—The offering is to be made by Ramond Benjamin Robbins, one of the nine promoters, the list of which also includes Harry Ernest Holt, of Eureka, Calif., President of the company.

**Calumet & Hecla, Inc., Chicago, Ill.**

Oct. 27 filed 188,340 shares of common stock, to be offered in exchange for all of the common and preferred stock of Flexonics Corp., on the basis of one Calumet share for each 2½ shares of Flexonics common and one Calumet share for each 4 shares of Flexonics preferred.

**Carwin Co.**

Oct. 2 filed 48,080 shares common stock (par \$2), of which 46,080 shares are being offered for subscription by common stockholders at the rate of one new share for each four shares held on Nov. 16. The rights expire Dec. 7. The remaining 2,000 shares were sold for the account of a selling stockholder. **Price**—\$11.50 per share for the rights offering. **Proceeds**—For general corporate purposes including the repayment of outstanding bank loans in the amount of \$425,000, the provision of funds for the 1959-60 construction program, and for working capital. **Office**—Stiles Lane, New Haven, Conn. **Underwriter**—Putnam & Co., Hartford, Conn.

**Chadbourne Gotham, Inc. (12/1)**

Sept. 28 filed \$2,000,000 of 6% conv. subord. debentures, due Oct. 1, 1974, with warrants to purchase 200,000 shares of common stock (par \$1), to be offered for subscription by holders of its common stock of record Dec. 1, 1959 (with a 14 day standby) at the rate of \$100 of debentures, with an attached warrant to purchase 10 common shares for cash for each 100 common shares held. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes, including working capital and the acquisition of shares of the outstanding common stock of Davenport Hosiery Mills, Inc., of Chattanooga, Tenn. **Office**—2417 North Davidson St., Charlotte, N. C. **Underwriter**—R. S. Dickson & Co. Charlotte, N. C.

**Cincinnati Gardens, Inc.**

Nov. 16 (letter of notification) 32,967 shares of common stock (no par). **Price**—\$9.10 per share. **Proceeds**—To pay outstanding contractor's bills and for working capital. **Office**—2250 Seymour Avenue, Cincinnati, Ohio. **Underwriter**—None.

**Citadel Life Insurance Co. of New York**

Nov. 10 filed 60,000 shares of common stock (par \$10). **Price**—\$20 per share. **Proceeds**—For working capital.

**Office**—150 Broadway, New York City. **Underwriter**—The stock will be sold through the efforts of the officers and directors of the company, principally Moshe B. Pomrock, President.

**Citizens Casualty Co. of New York (12/14-18)**

Nov. 9 filed 250,000 shares of class A common stock (par \$2). **Price**—To be supplied by amendment. **Proceeds**—To be invested in income-producing securities. **Office**—33 Maiden Lane, New York City. **Underwriter**—Lee Higginson Corp.

**Clary Corp.**

Nov. 12 (letter of notification) an undetermined number of shares of common stock (par \$1) to be offered for subscription by stockholders on the basis of one new share for each 22 shares held (with an over-subscription privilege). **Price**—At-the-market. **Proceeds**—Not to exceed \$300,000, which will be used for working capital. **Office**—408 Junipero St., San Gabriel, Calif. **Underwriter**—None.

**Coastal States Gas Producing Co.**

Nov. 12 filed 40,000 shares of common stock (par \$1). **Price**—To be related to the market. **Proceeds**—To selling stockholders. **Office**—200 Petroleum Tower, Corpus Christi, Texas. **Underwriter**—Blair & Co. Inc., New York City.

**Colorado Central Power Co.**

Oct. 16 filed 66,490 shares of common stock (par \$2.50) being offered for subscription by holders of outstanding stock of record Nov. 6, 1959, on the basis of one new share for each 10 shares then held; rights to expire on Nov. 30. **Price**—\$20 per share. **Proceeds**—For construction. **Office**—3470 South Broadway, Englewood, Colo. **Underwriter**—The First Boston Corp., New York.

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**NEW ISSUE CALENDAR****November 26 (Thursday)**

Biederman Furniture Co. Common  
(Dempsey-Tegeler & Co.) 331,635 shares

**November 30 (Monday)**

Anodyne, Inc. Common  
(Ross, Lyon & Co., Inc.) \$300,000

Conetta Manufacturing Co. Common  
(Vermilye Bros.) \$400,000

Consolidated Diesel Electric Corp. Debentures  
(Van Alstyne, Noel & Co.) \$1,030,000

Faradyne Electronics Corp. Common  
(Netherlands Securities Co., Inc.; Herbert Young & Co., Inc.; Morris Cohon & Co.; Schrijver & Co. and Richard Bruce & Co., Inc.) \$1,150,000

Hawthorne Financial Corp. Common  
(William R. Staats & Co.) 165,000 shares

Life Insurance Co. of Florida Common  
(Plymouth Bond & Share Corp.) \$915,642

National Video Corp. Common  
(Bache & Co.) 283,307 shares

Oak Valley Sewerage Co. Bonds  
(Bache & Co.) \$145,000

Oak Valley Water Co. Bonds  
(Bache & Co.) \$125,000

Oxford Chemical Corp. Common  
(Johnson, Lane, Space Co.; Francis I. du Pont & Co. and The Robinson-Humphrey Co., Inc.) \$1,089,125

Seligman & Latz, Inc. Common  
(F. Eberstadt & Co.) 250,000 shares

Trans-World Financial Co. Common  
(W. R. Staats & Co.) 655,000 shares

World Publishing Co. Common  
(Joseph, Melien & Miller, Inc.) 100,000 shares

**December 1 (Tuesday)**

Chadbourne Gotham, Inc. Debentures  
(R. S. Dickson & Co.) \$2,000,000

Consolidated Edison Co. of New York, Inc. Bonds  
(Bids to be invited) \$50,000,000

Cracker Barrel Supermarkets, Inc. Common  
(Diran, Norman & Co.) \$300,000

Merry Brothers Brick & Tile Co. Common  
(Johnson, Lane Space Corp.) \$1,248,000

United Control Corp. Debentures  
(Blyth & Co., Inc.) \$2,500,000

Vance-Sanders & Co., Inc. Common  
(400,000 shares)

Winkelman Bros. Apparel, Inc. Common  
(Watling, Lerchen & Co.) 145,000 shares

**December 2 (Wednesday)**

General Telephone Co. of California Bonds  
(Bids 11 a.m. EST) \$30,000,000

Middlesex Water Co. Common  
(Offering to stockholders—underwritten by Kidder, Peabody & Co., Inc.) 29,534 shares

(Howard W.) Sams Common  
(Indianapolis Bond & Share Corp.; Kiser, Cohn & Shumaker, Inc., and Walston & Co.) 88,000 shares

Superior Manufacturing & Instrument Corp. Com.  
(D. A. Lomasney & Co.) \$240,000

**December 3 (Thursday)**

Arkansas Louisiana Gas Co. Bonds  
(Eastman Dillon, Union Securities & Co.) \$16,000,000

Micronaire Electro Medical Products Corp. Com.  
(General Investing Corp.) 200,000 shares

Micronaire Electro Medical Products Corp. Wts.  
(General Investing Corp.) 50,000 warrants

**December 4 (Friday)**

BarChris Construction Corp. Common  
(Peter Morgan & Co.) \$1,680,000

**December 7 (Monday)**

Anthony Pools, Inc. Common  
(Marron, Edens, Sloss & Co., Inc.) 200,000 shares

Dilberts Leasing & Development Corp. Debens.  
(Ira Haupt & Co.) \$2,500,000

Dilberts Leasing & Development Corp. Common  
(Ira Haupt & Co.) 600,000 shares

Dutron Corp. Common  
(J. Barth & Co.) 118,030 shares

Mohawk Business Machines Corp. Common  
(Myron A. Lomasney & Co.) 30,000 shares

Mohawk Business Machines Corp. Debentures  
(Myron A. Lomasney & Co.) \$600,000

Dynex, Inc. Common  
(Myron A. Lomasney & Co.) \$600,000

Electronics Funding Corp. Common  
(Darius Inc.) \$150,000

Fastline, Inc. Common  
(Mortimer B. Burnside & Co., Inc.) \$300,000

Garden Land Co., Ltd. Common  
(Hill, Darlington & Co.) 200,000 shares

Hydromatics, Inc. Common  
(Paine, Webber, Jackson & Curtis and Tucker, Anthony & R. L. Day) 105,000 shares

Minitran Corp. Common  
(Pleasant Securities Co.) \$300,000

Palomar Mortgage Co. Common  
(J. A. Hogle & Co.) 80,000 shares

Palomar Mortgage Co. Debentures  
(J. A. Hogle & Co.) \$750,000

Talcott (James), Inc. Notes  
(F. Eberstadt & Co. and White, Weld & Co.) \$7,500,000

Talcott (James), Inc. Notes  
(F. Eberstadt & Co. and White, Weld & Co.) \$15,000,000

United Marine, Inc. Common  
(Boenning & Co.) 125,000 shares

United Marine, Inc. Debentures  
(Boenning & Co.) \$1,250,000

Universal Container Corp. Common  
(Michael G. Kletz & Co.) \$600,000

Worcester County Electric Co. Bonds  
(Bids to be invited) \$7,500,000

**December 8 (Tuesday)**

Arkansas Power & Light Co. Bonds  
(Bids 11:30 a.m. EST) \$15,000,000

Fed-Mart Corp. Debentures  
(Eastman Dillon, Union Securities & Co.) \$3,000,000

Fall River Electric Light Co. Preferred  
(Bids 11 a.m. EST) \$3,000,000

Red Fish Boat Co. Common  
(R. A. Holman & Co., Inc.) \$300,000

Scott-Mattson Farms, Inc. Common  
(R. S. Dickson & Co.) \$7,500 shares

Transitron Electronic Corp. Common  
(Merrill Lynch, Pierce, Fenner & Smith Inc.) 1,000,000 shares

**December 9 (Wednesday)**

Ford Motor Co. Common  
(The First Boston Corp.; Goldman, Sachs & Co.; Kuhn, Loeb & Co.; Lehman Brothers and Merrill Lynch, Pierce, Fenner & Smith Inc.) 2,000,000 shares

Land Bank of France. Bonds  
(Morgan Stanley & Co. and Lazard Freres & Co.) \$50,000,000

Missouri Power & Light Co. Bonds  
(Bids 11 a.m. EST) \$4,000,000

New England Power Co. Preferred  
(Bids to be invited) \$10,000,000

**December 10 (Thursday)**

Dyna-Therm Chemical Corp. Common  
(Peter Morgan & Co.) \$600,000

**December 11 (Friday)**

Alberta Municipal Financing Corp. Debentures  
(The First Boston Corp. and Wood, Gundy & Co., Inc.) \$20,000,000

**December 14 (Monday)**

Anelex Corp. Debentures  
(Putnam & Co.) \$2,250,000

Anelex Corp. Common  
(Putnam & Co.) 90,000 shares

Bowmar Instrument Corp. Common  
(Paine, Webber, Jackson & Curtis) 78,000 shares

Citizens Casualty Co. of New York Common  
(Lee Higginson Corp.) 250,000 shares

Copperweld Steel Co. Debentures  
(Dillon, Read & Co., Inc. and Riter & Co.) \$8,000,000

Financial Federation, Inc. Common  
(Kidder, Peabody & Co.) 235,000 shares

Gulf & Western Corp. Debentures  
(Ira Haupt & Co.) \$1,500,000

Midwestern Financial Corp. Common  
(William R. Staats & Co.; Boettcher & Co. and Sullivan & Co., Inc.) 250,000 shares

Nedick's Stores, Inc. Common  
(Van Alstyne, Noel & Co.) 17,000 shares

Turner Timber Corp. Common  
(Frank P. Hunt & Co., Inc.) 250,000 shares

Turner Timber Corp. Debentures  
(Frank P. Hunt & Co., Inc.) \$2,000,000

Victoreen Instrument Co. Debentures  
(Van Alstyne, Noel & Co.) \$2,500,000

**December 15 (Tuesday)**

Aircraft Dynamics International Corp. Common  
(Aviation Investors of America, Inc.) \$300,000

Behlen Manufacturing Co. Common  
(Smith Barney & Co.; Kirkpatrick-Pettis Co. and The First Trust Co. of Lincoln, Neb.) 370,000 shares

Bell Telephone Co. of Pennsylvania Debentures  
(Bids 11 a.m. EST) \$30,000,000

Electronics Development, Inc. Common  
(First Broad Street Corp.) \$404,106.50

Johnny-On-the-Spot Central, Inc. Common  
(Richard Bruce & Co., Inc.) \$150,000

Perrine Industries, Inc. Debentures  
(S. D. Fuller & Co.) \$1,500,000

Public Service Electric & Gas Co. Common  
(Merrill Lynch, Pierce, Fenner & Smith Inc.) 800,000 shares

**December 16 (Wednesday)**

Tobin Craft, Inc. Common  
(General Investing Corp.) \$150,000

**January 4 (Monday)**

General Public Utilities Corp. Common  
(Offering to stockholders—No underwriting) 1,115,000 shares

**January 19 (Tuesday)**

Kansas Gas & Electric Co. Common  
(Bids to be invited) 200,000 shares

Louisiana Gas Service Co. Bonds  
(Bids to be invited)



Continued from page 33

**Columbian Financial Development Co.**

Aug. 14 filed \$1,000,000 of Plans for Investment in Shares in American Industry, of which \$500,000 was for Single Payment Investment Plans and \$500,000 for Systematic Investment Plans and Systematic Investment Plans With Insurance. Office—15 East 40th Street, New York. Underwriter—None. Offering—Expected some time after Jan. 1, 1969.

**Combined Electronics, Inc.**

Oct. 30 filed 800,000 shares of common stock (par \$1). Price—\$2.50 per share. Proceeds—For general corporate purposes, including expansion, new product development, and working capital. Office—135 S. La Salle Street, Chicago, Ill. Underwriter—David Johnson & Associates, Inc., Indianapolis, Ind., on a "best efforts" basis.

**Commerce Oil Refining Corp.**

Dec. 16, 1957 filed \$25,000,000 of first mortgage bonds due Sept. 1, 1968, \$20,000,000 of subordinated debentures due Oct. 1, 1968 and 3,000,000 shares of common stock to be offered in units as follows: \$1,000 of bonds and 48 shares of stock and \$100 of debentures and nine shares of stock. Price—To be supplied by amendment. Proceeds—To construct refinery. Underwriter—Lehman Brothers, New York. Offering—Indefinite.

**Conde Nast Publications, Inc.**

Oct. 30 filed 501,863 shares of common stock (no par) being offered for subscription by common stockholders on the basis of one new share for each two shares held. Rights expire Dec. 11. Price—\$8 per share. Proceeds—To retire \$3,500,000 bank loan incurred in connection with the acquisition of Street & Smith Publications, Inc. last August. Office—420 Lexington Avenue, New York City. Underwriter—None. The registration statement became effective Nov. 24.

**Conetta Manufacturing Co. (11/30)**

Sept. 28 filed 100,000 shares of class A common stock (par 10c). Price—\$4 per share. Proceeds—For working capital; to prepay a bank note; and for machinery and equipment. Office—73 Sunnyside Avenue, Stamford, Conn. Underwriter—Vermilye Bros., New York.

**Consolidated Development Corp.**

Aug. 28 filed 448,000 shares of common stock (par 20c), of which 1198,000 shares are to be offered to holders of the issuing company's 6% convertible debentures, and 100,000 shares are to be offered to the underwriter, with the remaining 150,000 shares, in addition to those shares described above not subscribed for by the debenture holders and the underwriter, respectively, to be publicly offered. Price—For the shares to be offered to the debenture holders, 75c per share, which is equal to the price at which the debentures are convertible into common stock; for the shares to be offered to the underwriter, \$1 per share; for the shares to be offered to the public, the price will be related to the current price of the outstanding shares on the American Stock Exchange at the time of the offering. Proceeds—For general corporate purposes. Office—Calle 23, No. 956, Vedado, Havana, Cuba. Underwriter—H. Kook & Co., Inc., New York.

**★ Consolidated Development Corp., Pompano Beach, Fla.**

Nov. 24 filed 140,000 shares of common stock (par \$1). Price—\$5 per share. Proceeds—To pay outstanding notes and for working capital. Underwriter—Consolidated Securities Corp., of Pompano Beach, Fla., on a best efforts basis.

**★ Consolidated Diesel Electric Corp. (11/30-12/4)**

Oct. 29 filed \$1,000,000 of 6% convertible subordinated debentures, due Nov. 1, 1975. Price—At 100% of principal amount. Proceeds—For working capital and the discharge of \$187,535 of debts. Office—880 Canal Street, Stamford, Conn. Underwriter—Van Alstyne, Noel & Co., New York.

**Consolidated Edison Co. of New York, Inc. (12/1)**

Oct. 30 filed \$75,000,000 of first and refunding mortgage bonds, series Q, due Dec. 1, 1989. Proceeds—For construction expenditures. Underwriter—To be determined by competitive bidding. Probable bidders: Halsey, Stuart & Co. Inc.; Morgan Stanley & Co.; The First Boston Corp. Bids—Expected to be received up to 11 a.m. (EST) on Dec. 1.

**Consumers Cooperative Association**

Nov. 3 filed \$9,000,000 of 5½% 25-year subordinated certificates of indebtedness and 120,000 shares of preferred stock (par \$25). Price—The certificates are to be offered in units of \$100; the preferred stock is to be sold at \$25 per share. Proceeds—To be added to general funds of the association and be used for retiring maturing certificates of indebtedness and for capital expenditures. Office—Kansas City, Mo. Underwriter—None.

**★ Continental Reserve Co.**

Nov. 13 (letter of notification) 300,000 shares of common stock (par 30 cents). Price—\$1 per share. Proceeds—To invest in the common stock of its proposed subsidiary, Continental Reserve Life Insurance Co. Office—914-916 Kearns Bldg., Salt Lake City, Utah. Underwriter—Columbine Securities Corp., Denver, Colo.

**Copperweld Steel Co. (12/14-18)**

Nov. 16 filed \$8,000,000 of convertible subordinated debentures, due Dec. 1, 1979. The company has applied for the listing of the debentures on the New York Stock Exchange. Price—To be supplied by amendment. Proceeds—To repay short-term notes with the balance to be added to general funds. Underwriters—Dillon, Read & Co., Inc., and Riter & Co., both of New York.

**Copymation, Inc. (formerly Peck & Harvey Mfg. Company)**

Sept. 23 (letter of notification) 100,000 shares of common stock (par 50 cents). Price—\$3 per share. Pro-

ceeds—To pay bank loans and loans to stockholders and others and for working capital. Office—5642-50 North Western Avenue, Chicago 45, Ill. Underwriter—Simmons & Co., (handling the books) and Plymouth Securities Corp., both of New York, N. Y. Offering—Expected any day.

**★ Coraloc Industries, Inc.**

Oct. 30 (letter of notification) 5,450 shares of common stock (par \$5) and 27,250 shares of preferred stock (par \$10) to be offered in units of five shares of preferred and one share of common. Price—\$55 per unit. Proceeds—For engineering and technical costs, sales, services, etc. Business—Manufactures swimming pools. Office—494 S. San Vicente Boulevard, Los Angeles 43, Calif. Underwriter—Edward Lewis Co., Inc., New York, N. Y. Offering—Expected in two to three weeks (subject to SEC clearance).

**Cornbelt Insurance Co., Freeport, Ill.**

Sept. 29 filed 200,000 shares of common stock to be offered for subscription by common stockholders of record Sept. 15, 1959, at the rate of four new shares for each 10 shares then held. Unsubscribed shares may be offered publicly. Price—\$4 per share. Proceeds—To increase capital and surplus. Underwriter—None, but brokers and dealers who join in the distribution will receive commission of 40 cents per share.

**Cornbelt Life Co.**

Sept. 29 filed 100,000 shares of common stock, to be offered to stockholders of record Sept. 15 on the basis of one share for each share then held. Price—\$4.50 per share. Proceeds—To be credited to stated capital and paid-in surplus. Office—12 North Galena Avenue, Freeport, Ill. Underwriter—None.

**★ Cracker Barrel Supermarkets, Inc. (12/1-2)**

Sept. 25 (letter of notification) 120,000 shares of common stock (par 10 cents). Price—\$2.50 per share. Proceeds—For general corporate purposes. Office—84-16 Astoria Blvd., Queens, L. I., N. Y. Underwriter—Doran, Norman & Co., New York.

**Crusader Oil & Gas Corp., Pass Christian, Miss.**

May 26 filed 1,500,000 shares of common stock, of which 841,613 shares will be offered on a one-for-one basis to stockholders. The remaining 658,387 shares will be offered publicly by the underwriter on a "best efforts" basis. Price—To be supplied by amendment. Proceeds—For repayment of notes and for working capital. Underwriter—To be supplied by amendment.

**★ C. & W. Enterprises, Inc.**

Nov. 13 (letter of notification) 50,000 shares of 4% preferred stock (par \$1). Price—\$1.10 per share. Preferred stock is convertible into common stock on a basis of one for one. Address—Box 1013, Fort Smith, Ark. Underwriter—None.

**Dallas Power & Light Co.**

Nov. 10 filed \$20,000,000 of first mortgage bonds, due 1989. Proceeds—To repay short-term borrowings from Texas Utilities Co., the parent company, which amounted to \$12,500,000 on Sept. 30, with the balance to be used for general corporate purposes, including construction. Underwriter—To be determined by competitive bidding. Probable bidders: Halsey, Stuart & Co. Inc.; The First Boston Corp.; Salomon Bros. & Hutzler; Kidder, Peabody & Co. and Merrill Lynch, Pierce, Fenner & Smith Inc. (jointly); Eastman Dillon, Union Securities & Co.; Blair & Co., Inc. and Baxter & Co. (jointly); Lehman Brothers. Bids—Expected to be received up to noon on Dec. 14.

**Dayton Aviation Radio & Equipment Corp.**

Sept. 28 filed 201,050 shares of common stock, of which 190,871 shares are to be offered to holders of outstanding stock as of the record date on the basis of one new share for each four shares then held. Price—\$1.50 per share. Proceeds—To finance government contracts, reduce accounts payable, and increase working capital. Office—South Dixie Highway, Troy, Ohio.

**Deluxe Aluminum Products, Inc.**

Oct. 15 filed \$330,000 of convertible debentures, and 70,000 shares of common stock. Price—For the debentures, 100% of principal amount; for the stock, \$5 per share. Proceeds—From 10,000 shares of the common stock, to the present holders thereof; from the rest of the offering, to the company to be used for expansion and as working capital. Office—6810 S. W. 81st St., Miami, Fla.

**Denab Laboratories, Inc.**

July 31 filed 50,000 shares of common stock (par \$2.50). Price—\$10 per share. Proceeds—For general corporate purposes, including salaries, cars, promotion, inventory, the establishment of branch offices, expenses incidental to obtaining permission to do business in other states, and the establishment of a contingency reserve. Office—1420 East 18th Avenue, Denver, Colo. Underwriter—None.

**Digitronics Corp.**

Sept. 25 filed 65,877 shares of capital stock (par 10 cents) being offered to the holders of outstanding shares of such stock on the basis of one new share for each five shares held. The rights dates are Nov. 18 to Dec. 3. Price—\$7.50 per share. Proceeds—For general corporate purposes. Office—Albertson, L. I., N. Y. Underwriter—Granbery, Marache & Co., New York City.

**★ Dilberts Leasing & Development Corp. (12/7-11)**

June 11 filed \$4,400,000 (subsequently reduced to \$2,500,000) of 20-year convertible debentures, due July 15, 1979 and 1,056,000 shares (subsequently reduced to 600,000 shares) of common stock (par 1c) to be offered in units consisting of \$50 principal amount of debentures and 12 shares of common stock. Debentures are guaranteed as to principal and interest by Dilbert's Quality Supermarkets Inc., the parent company. Price—\$51.20 per unit. Proceeds—For repayment of notes; to develop

and construct shopping centers and a super-market under existing purchase contracts and for working capital. Name Changed—Company formerly known as Dilbert Properties, Inc. Office—93-02 151st Street Jamaica, N. Y. Underwriter—Ira Haupt & Co., New York.

**Diversified Communities, Inc.**

Sept. 25 filed 367,200 shares of common stock (par \$1). Price—To be supplied by amendment. Proceeds—For acquisition of Hope Homes, Inc., Browntown Water Co. and Cantor & Goldman Builders, Inc., with the balance to be used as working capital. Office—29A Sayre Woods Shopping Center, Madison Township, P. O. Parlin, N. J. Underwriter—Lee Higginson Corp., New York.

**★ Diversified Growth Stock Fund, Inc.**

Nov. 24 filed (by amendment) an additional 3,000,000 shares of capital stock (par \$1). Price—At market. Proceeds—For investment. Office—Elizabeth, N. J.

**Don Mott Associates, Inc.**

Oct. 27 filed 161,750 shares of class B, non-voting, common stock (par \$5). Price—\$10 per share. Proceeds—For general corporate purposes, including payment on a building and the financing of loans. Office—Orlando, Fla. Underwriter—Lecan H. Sullivan, Inc., Philadelphia, Pa., on a "best efforts" basis.

**Dorsett Laboratories, Inc.**

Oct. 2 (letter of notification) \$160,000 of 10-year 6% convertible subordinated debentures. Debentures are convertible into common stock at \$4 per share up to and including Nov. 1, 1962; thereafter at \$8 per share up to and including Nov. 1, 1965 and thereafter at \$12 per share. Price—At face amount. Proceeds—To reduce notes payable, to purchase facilities and equipment, and for working capital. Office—401 E. Boyd St., Norman, Okla. Underwriter—None.

**Drexelbrook Associates**

May 22 filed \$2,000,000 of partnership interests, to be offered in units. Price—\$10,000 per unit. Proceeds—To be used for various acquisitions. Office—Broad & Chestnut Streets, Philadelphia, Pa. Underwriter—None.

**Dutron Corp. (12/7-8)**

Nov. 5 filed 118,030 shares of common stock (no par), of which 100,000 shares are to be offered for the account of the issuing company and 18,030 shares, representing outstanding stock, to be offered for the account of the present holders thereof. Price—To be supplied by amendment. Proceeds—For general corporate purposes, including the purchase of equipment, addition to working capital, and the redemption of the preferred stock of a subsidiary. Office—607 Irwin St., San Rafael, Calif. Underwriter—J. Barth & Co., New York.

**Dyna-Therm Chemical Corp. (12/10)**

Oct. 28 filed 200,000 shares of capital stock (par \$1). Price—\$3 per share. Proceeds—To purchase stock of subsidiaries, for payment of loans, and for working capital. Office—Culver City, Calif. Underwriter—Peter Morgan & Co., New York City.

**★ Dynatronics, Inc.**

Nov. 6 (letter of notification) \$105,000 of five year 6% subordinated debentures to be offered in denominations of \$500 each with warrants to purchase 143 shares of common stock. Price—\$3.50 per share. Proceeds—For working capital. Address—P. O. Box 2566, Orlando, Fla. Underwriter—None.

**Dynatronics, Inc.**

Nov. 6 (letter of notification) \$105,000 of five-year 6% subordinated debentures to be offered in denominations of \$500 each with warrants to purchase 143 shares of common stock. Price—\$3.50 per share. Proceeds—For working capital. Office—P. O. Box 2566, Orlando, Fla. Underwriter—None.

**Dynex, Inc. (12/7-11)**

Aug. 6 filed 120,000 shares of common stock (par 25 cents). Price—\$5 per share. Proceeds—For general corporate purposes, including product research, the purchase of new equipment, and expansion. Office—123 Eileen Way, Syosset, L. I., N. Y. Underwriter—Myron A. Lomasney & Co., New York.

**★ Echo Bay Lead-Silver Mines, Inc.**

Nov. 4 (letter of notification) 2,000,000 shares of non-assessable common stock to be offered for subscription by stockholders of record May 12, 1959 with the right to purchase one share for each share held. Price—At par (10 cents per share). Proceeds—For mining expenses. Address—P. O. Box 364, Coeur d'Alene, Idaho. Underwriter—None.

**E. H. P. Corp.**

Aug. 31 filed 160,000 shares of capital stock (par 10c), of which 100,000 shares are to be publicly offered. Price—\$2.50 per share. Proceeds—To provide funds for the purchase of vending machines which will be used to distribute automobile breakdown insurance policies on thruways, parkways and highways in the amount of \$25 of such breakdown insurance for the purchase price of 25 cents, and for a public relations and publicity program. Office—Hotel Troy Building, Troy, New York. Underwriter—John R. Boland & Co., Inc., New York. Offering—Expected in two to three weeks' time (subject to SEC approval).

**ESA Mutual Fund, Inc.**

June 29 filed 2,000,000 shares of capital stock. Price—To be supplied by amendment. Proceeds—For investment. Investment Adviser—Yates, Heitner & Woods, St. Louis, Mo. Underwriter—ESA Distributors, Inc., Washington, D. C. Office—1028 Connecticut Avenue, N. W., Washington, D. C.

**★ Electronics Development, Inc. (12/15)**

Sept. 25 filed 115,459 shares of common stock (par 10c). Price—\$3.50 per share. Proceeds—For plant erection, advertising, research and development, and working capital. Office—Gill and West College Streets, State



College, Pa. **Underwriter**—First Broad Street Corp., 50 Broad St., New York.

**Electronics Funding Corp. (12/7-11)**

Oct. 19 (letter of notification) 75,000 shares of common stock (par 10 cents). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Business**—Sales and leaseback of special and staple machinery and equipment for the American electronics industry. **Office**—c/o Darius Inc., 90 Broad Street, New York 4, N. Y. **Underwriter**—Darius Inc., New York, N. Y.

**Equity Annuity Life Insurance Co.**

April 21 filed \$1,000,000 of Variable Annuity Policies. **Price**—No less than \$120 a year for annual premium contracts and no less than \$1,500 for single premium contracts. **Proceeds**—For investment, etc. **Office**—2480 16th Street, N. W., Washington, D. C. **Underwriter**—None.

**Fall River Electric Light Co. (12/8)**

Oct. 22 filed 30,000 shares of preferred stock (par \$100). **Proceeds**—To be used for prepayment of the company's short-term bank loans which amounted to \$2,800,000 at Oct. 19, 1959 and the balance will be used for construction purposes. **Underwriters**—To be determined by competitive bidding. Probable bidders: Stone & Webster Securities Corp.; Kidder, Peabody & Co. and White, Weld & Co. (jointly); Eastman Dillon, Union Securities & Co. **Bids**—Expected to be received up to 11 a.m. (EST) on Dec. 8, 1959 at the offices of the company, 49 Federal Street, 8th Floor, Boston, Mass.

**Faradyne Electronics Corp. (11/30)**

Sept. 1 filed 230,000 shares of common stock (par five cents) of which 200,000 shares are to be publicly offered. **Price**—\$5 per share. **Proceeds**—For general corporate purposes, including plant expansion, improvement and equipment. **Office**—744 Broad St., Newark, N. J. **Underwriters**—Netherlands Securities Co., Inc. (handling the books) and Herbert Young & Co., Inc. (jointly); Morris Cohen & Co.; Schrijver & Co.; Richard Bruce & Co., Inc., all of New York.

**Fastlane, Inc. (12/7-11)**

Nov. 6 (letter of notification) 100,000 shares of common stock (par 10 cents). **Price**—\$3 per share. **Proceeds**—For general corporate purposes. **Office**—8 Washington Place, New York, N. Y. **Underwriter**—Mortimer B. Burnside & Co., Inc., New York, N. Y.

**Fed-Mart Corp. (12/8)**

Nov. 6 filed \$3,000,000 of 6% subordinated debentures, due Dec. 1, 1979, convertible through Nov. 30, 1969. **Price**—To be supplied by amendment. **Proceeds**—For intermediate- and long-term capital requirements. **Office**—8001 Othello Street, San Diego, Calif. **Underwriter**—Eastman Dillon, Union Securities & Co., New York.

**Financial Federation, Inc. (12/14-18)**

Nov. 6 filed 235,000 shares of capital stock (\$1 par). **Price**—To be supplied by amendment. **Proceeds**—Mostly for the repayment of short-term notes, with the balance for working capital. **Office**—5150 Wilshire Boulevard, Los Angeles, Calif. **Underwriter**—Kidder, Peabody & Co., New York.

**Financial Industrial Income Fund, Inc.**

July 22 filed 1,000,000 shares of common capital stock. **Price**—At market. **Proceeds**—For investment. **Office**—950 Broadway, Denver, Colo. **General Distributor**—FIF Management Corp., Denver, Colo.

**First Northern-Olive Investment Co.**

Aug. 17 filed 20 partnership interests in the partnership. Similar filings were made on behalf of other Northern-Olive companies, numbered "second" through "eighth." **Price**—\$10,084 to \$10,698 per unit. **Proceeds**—To purchase land in Arizona. **Office**—1802 North Central Ave., Phoenix, Ariz. **Underwriter**—O'Malley Securities Co., Phoenix. Statement effective Oct. 9.

**First United Life Insurance Co.**

Sept. 28 filed 158,236 shares of common stock, to be offered to common shareholders of record Oct. 15 at the rate of one new share for each four shares then held; rights to expire on or about Dec. 2. **Price**—\$5 per share. For company reserves and expansion. **Office**—475-79 Broadway, Garv. Ind. **Underwriter**—None.

**Florida Tile Industries, Inc.**

Nov. 12 filed 89,285 shares of class A common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—It is expected that about \$437,500 will be used for additional working capital and/or general corporate purposes, of which \$250,000 may be expended for additional facilities, and that about \$87,500 will be used to retire short-term bank loans. **Office**—Lakeland, Fla. **Underwriter**—Johnson, Lane, Space Corp., Atlanta, Ga.

**Ford Motor Co., Dearborn, Mich. (12/9)**

Nov. 19 filed 2,000,000 shares of common stock (par \$5). **Price**—To be supplied by amendment. **Proceeds**—To selling stockholder (Ford Foundation). **Underwriters**—Blyth & Co., Inc., The First Boston Corp., Goldman, Sachs & Co., Kuhn, Loeb & Co., Lehman Brothers and Merrill Lynch, Pierce, Fenner & Smith Inc. and White, Weld & Co., all of New York.

**Formula 409, Inc.**

Oct. 29 filed 300,000 shares of common stock (no par). **Price**—\$1.50 per share. **Proceeds**—For advertising, reduction of indebtedness, bottling equipment, payment of \$44,000 for acquisition of formula 409, a liquid degreaser, and office equipment. **Office**—10 Central Street, West Springfield, Mass. **Underwriter**—DiRoma, Alexik & Co., Springfield, Mass.

**Fredonia Pickle Co., Dunkirk, N. Y.**

July 29 (letter of notification) 150,000 shares of common stock (par 10 cents). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Underwriter**—Summit Securities, Inc., New York. **Offering**—Expected in about two weeks.

**★ Fuller (H. B.) Co.**

Nov. 17 (letter of notification) 4,585 shares of preferred stock. **Price**—At par (\$10 per share). **Proceeds**—For working capital. **Office**—255 Eagle Street, St. Paul 2, Minn. **Underwriter**—None.

**Garden Land Co., Ltd. (12/7-11)**

Nov. 9 filed 200,000 shares of common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—For land conversion and improvement in California, with the balance to be added to working capital. **Office**—17315 Sunset Boulevard, Pacific Palisades, Calif. **Underwriter**—Hill, Darlington & Co., New York City.

**Gas Hills Uranium Co.**

Oct. 28 filed 6,511,762 shares of common stock, of which 3,990,161 are to be offered for sale. The remaining 2,521,601 shares are owned or underlie options owned by officers and/or directors, affiliates, and associates of the issuing company. Of the shares to be sold, 415,000 shares are to be offered to holders of the outstanding common at the rate of one new share for each 20 shares held; 500,000 shares are to be offered in exchange for properties and services; 326,883 shares are to be offered to certain holders of the company's convertible promissory notes; and 2,748,278 shares are to be offered for the account of selling stockholders, of which number 655,500 shares represent holdings of management officials and affiliated persons. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes, including the repayment of indebtedness. **Office**—604 South 18th Street, Laramie, Wyo. **Underwriter**—None.

**★ General Coil Products Corp.**

Oct. 29 (letter of notification) 99,000 shares of common stock (par 10 cents). **Price**—\$3 per share. **Proceeds**—For automation of operations; working capital; additional equipment and machinery and research and development. **Office**—147-12 Liberty Ave., Jamaica, N. Y. **Underwriter**—A. T. Brod & Co., New York, N. Y. **Offering**—Expected in two weeks (subject to SEC clearance).

**General Finance Corp.**

Sept. 11 filed 150,000 shares of common stock. **Price**—\$3 per share. **Proceeds**—For working capital, with \$15,000 being allocated for lease improvements and equipment and supplies. **Office**—Santurce, Puerto Rico. **Underwriter**—Caribbean Securities Co., Inc., Avenida Condado 609, Santurce, Puerto Rico.

**★ General Public Utilities Corp. (1/4)**

Nov. 24 filed 1,115,000 additional shares of common stock (par \$2.50) to be offered to common stockholders of record Dec. 30, 1959, on the basis of one new share for each 20 shares so held; rights to expire on Jan. 19, 1960. **Price**—To be supplied by amendment. **Proceeds**—To pay short-term bank loans, and the balance will be added to the general funds of the company. **Underwriter**—None.

**General Telephone Co. of Calif. (12/2)**

Nov. 5 filed \$30,000,000 of first mortgage bonds, series M, due Dec. 1, 1989. **Proceeds**—For construction program. **Underwriter**—To be determined by competitive bidding. Probable bidders: Halsey, Stuart & Co., Inc.; Paine, Webber, Jackson & Curtis, and Stone & Webster Securities Corp. (jointly); The First Boston Corp. and Equitable Securities Corp. (jointly); White, Weld & Co. and Kidder, Peabody & Co. (jointly). **Bids**—Expected to be received up to 11 a.m. (EDT) on Dec. 2.

**Gold Medal Packing Corp.**

June 18 filed 572,500 shares of common stock (par one cent), and 50,000 common stock purchase warrants. Of the shares 400,000 will be sold for the account of the company; 110,000 by certain stockholders; 12,500 for the underwriter; and the remaining 50,000 shares are purchasable upon exercise of the warrants. **Price**—\$1.25 per share. **Proceeds**—For repayment of debt; purchase of equipment and facilities and other general corporate purposes. **Office**—614 Broad St., Utica, N. Y. **Underwriter**—Mortimer B. Burnside & Co., New York. **Name Change**—Formerly Eastern Packing Corp.

**Gold Medal Studios, Inc.**

Sept. 18 filed 500,000 shares of common stock (par 10 cents). **Price**—\$1 per share. **Proceeds**—For general corporate purposes, including the purchase of additional studio equipment, investing in properties in the entertainment field, and the provision of funds for a down payment on another building or buildings. **Office**—807 E. 175th Street, New York, N. Y. **Underwriter**—Arnold Malkan & Co., Inc., New York.

**Granco Products, Inc.**

Oct. 21 (letter of notification) 42,860 warrants and 60,000 shares of common stock (par 50 cents). The stock is underlying the warrants, and the purpose of the filing was to permit the warrant holders to exercise their warrants and buy the underlying stock at \$2.50 per share during the life of the warrant. The expiration date of the warrant is Feb. 25, 1961. The price of the warrant is at the market. **Proceeds**—In the first instance, to the warrant holders; if they convert, Granco's treasury will receive \$2.50 per share. **Office**—36-17 20th Ave., Long Island City, N. Y. **Underwriter**—John R. Boland & Co., Inc., New York City.

**Great Lakes Bowling Corp.**

Aug. 31 filed 120,000 shares of common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes, including the development of bowling lanes, bars and restaurants on various Michigan properties. **Office**—6336 Woodward Ave., Detroit, Mich. **Underwriter**—Straus, Blosser & McDowell, Chicago, Ill. **Offering**—Expected sometime after Jan. 1, 1960.

**Great Northern Life Insurance Co.**

Oct. 28 (letter of notification) 99,236 shares of common stock (par \$1) to be offered for subscription by stockholders of record, on the basis of one new share for each 2½ shares held. Warrants are to expire during No-

vember, 1959. The unsubscribed shares are to be offered to the public through the underwriter at not less than the subscribed price nor more than the highest over-the-counter market price. **Price**—\$3 per share. **Proceeds**—For expansion. **Office**—119 W. Rudisill Blvd., Fort Wayne, Ind. **Underwriter**—Northwestern Investments, Inc., 502 Gettle Bldg., Ft. Wayne, Ind.

**★ Great Western Financial Corp.**

Oct. 19 filed \$9,998,800 of convertible subordinated debentures, due Dec. 1, 1974, being offered for subscription by common stockholders of record Nov. 20, 1959 (with a 14 day standby), on the basis of one new debenture for each 22 shares then held; rights to expire on or about Dec. 4. **Price**—At 100%. **Proceeds**—For general corporate purposes, including the reduction of indebtedness. **Office**—4401 Crenshaw Boulevard, Los Angeles, Calif. **Underwriter**—Lehman Brothers, New York.

**Greater Washington Industrial Investments, Inc.**

Nov. 4 filed 20,500 shares of common stock (par \$1). **Price**—\$8.50 per share. **Proceeds**—For investments in small businesses. **Office**—1625 Eye St., N. W., Washington, D. C. **Underwriter**—None.

**Green River Production Corp.**

Oct. 15 (letter of notification) 200,000 shares of common stock (par 50 cents). **Price**—\$1.50 per share. **Proceeds**—For expenses for exploring for oil and gas. **Office**—212 Sixth Ave., South, Nashville, Tenn. **Underwriter**—Crescent Securities Co., Inc., Bowling Green, Ky.

**Growth Fund of America, Inc.**

Feb. 4 filed 250,000 shares of common stock (par 10 cents). **Price**—At market. **Proceeds**—For investment. **Office**—1825 Connecticut Avenue, Washington, D. C. **Investment Advisor**—Investment Advisory Service, Washington, D. C. **Underwriter**—Investment Management Associates, Inc., Washington, D. C. The statement became effective July 24.

**Guaranty Insurance Agency, Inc.**

See, Mortgage Guaranty Insurance Corp., below.

**Gulf & Western Corp. (12/14-18)**

Nov. 5 filed \$1,500,000 of 6% convertible subordinated debentures, due Nov. 15, 1974. **Price**—To be supplied by amendment. **Proceeds**—Initially for working capital, and, as required, to finance increased inventories and accounts receivable on behalf of subsidiaries. **Office**—4615 Empire State Bldg., New York. **Underwriter**—Ira Haupt & Co., New York City.

**★ Harman-Kardon, Inc.**

Oct. 22 filed \$600,000 of 6½% subordinated convertible debentures due December 1969, and 196,400 shares of common stock (par 25 cents), of which the debentures are to be offered for the account of the issuing company and 80,000 shares of the common stock are to be offered for the account of its President, Sidney Harman. Of the 116,400 common shares remaining, 20,000 are being registered under a restricted stock option plan, 4,000 are being reserved for key employees pursuant to stock options, and 92,400 are being reserved for debenture conversion. **Proceeds**—For reduction of bank loans and general corporate purposes including new plant and equipment. **Office**—Westbury, L. I., N. Y. **Underwriter**—Milton D. Blauner & Co., Inc., New York City. This offering is expected in December.

**Harnischfeger Corp.**

Aug. 28 filed 200,000 shares of common stock (par \$10). **Price**—To be related to the market price of outstanding shares on the American Stock Exchange at the time of the offering. **Proceeds**—In part to repay outstanding unsecured short-term bank loans, expected to approximate \$4,000,000, with the balance to be used for general corporate purposes. **Office**—4400 W. National Ave., Milwaukee, Wis. **Underwriter**—The First Boston Corp., New York. **Offering**—Indefinitely postponed due to market conditions.

**(H. M.) Harper Co.**

Nov. 6 filed 100,000 shares of common stock (par \$1), of which 60,000 shares are being offered for the account of the issuing company, and 40,000 shares are being offered for the accounts of the present holders thereof. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes. **Office**—Morton Grove, Ill. **Underwriter**—Blunt Ellis & Simmons, Chicago, Ill. **Offering**—Expected in mid-December.

**Hawthorne Financial Corp. (11/30-12/3)**

Oct. 22 filed 165,000 shares of outstanding common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—To selling stockholders. **Office**—301 South Hawthorne Blvd., Hawthorne, Calif. **Underwriter**—William R. Staats & Co., Los Angeles, Calif.

**★ Heli-Coil Corp.**

Nov. 18 filed 157,000 shares of common stock (without par value) to be offered to holders of outstanding shares of the capital stock (par \$10) of Grip Nut Corp. The holders of 95.7% of the outstanding Grip Nut capital stock entered into an agreement with Heli-Coil on Oct. 21, 1959, to exchange their holdings of 103,055 shares of Grip Nut stock for 150,850 shares of Heli-Coil's common stock. Heli-Coil is not obligated to accept less than 100% of the Grip Nut shares, but at its option may do so to a lesser degree, though not less than 80%. It will then issue a number of shares proportionately reduced from the 157,500 which it (Heli-Coil) has registered. **Office**—Danbury, Conn.

**Hickerson Bros. Truck Co., Inc.**

March 11 (letter of notification) 285,000 shares of common stock. **Price**—At par (\$1 per share). **Proceeds**—To pay existing liabilities; for additional equipment; and for working capital. **Office**—East Tenth Street, P. O. Box 68 Great Bend, Kan. **Underwriter**—Birkenmayer & Co., Denver, Colo. **Offering**—Expected shortly.

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**Housatonic Public Service Co.**

Oct. 23 filed 76,642 shares of common stock (par \$15) being offered for subscription by common stockholders on the basis of one new share for each five shares held of record Nov. 17, 1959; rights to expire on Dec. 3. **Price**—To be supplied by amendment. **Proceeds**—For construction, including the payment of short-term loans incurred for this purpose. **Office**—33 Elizabeth Street, Derby, Conn. **Underwriters**—Allen & Co., New York, and Bacon, Whipple & Co., Chicago, Ill.

**H. W. I. Building Corp.**

Nov. 17 (letter of notification) \$300,000 of 6% series D first mortgage bonds maturing serially from 1960 through 1979 to be offered in denominations of \$500. **Price**—At par. **Proceeds**—For construction of a warehouse and working capital. **Address**—P. O. Box 868, Nelson Road, Fort Wayne, Ind. **Underwriter**—None.

**Hycan Manufacturing Co.**

Aug. 28 filed 126,316 shares of common stock, which were issued to Avco Corp. on Dec. 8, 1958, at \$2.375 per share, and which will now be publicly offered by Avco. **Price**—To be related to the prices prevailing in the over-the-counter market at the time, or times, the stock is sold. **Office**—1030 South Arroyo Parkway, Pasadena, Calif. **Underwriters**—The offering will be made through registered brokers and dealers who are NASD members.

**Hydromatic, Inc. (12/7-11)**

Oct. 20 filed 105,000 shares of common stock (par \$1), of which 80,000 shares are to be offered for the account of company, and 25,000 shares are to be offered for the accounts of the present holders thereof. **Price**—To be supplied by amendment. **Proceeds**—For working capital. **Office**—Livingston, N. J. **Underwriters**—Paine, Webber, Jackson & Curtis, and Tucker, Anthony & R. L. Day, both of New York.

**I C Inc.**

June 29 filed 600,000 shares of common stock (par \$1) **Price**—\$2.50 per share. **Proceeds**—To further the corporate purposes and in the preparation of the concentrate and franchising of bottlers, the local and national promotion and advertising of its beverages, and where necessary to make loans to such bottlers, etc. **Office**—704 Equitable Bldg., Denver, Colo. **Underwriters**—Purvis & Co. and Amos C. Sudler & Co., both of Denver, Colo.

**Indiana General Corp. (formerly Indiana Steel Products Co.)**

Nov. 12 filed 208,270 shares of common stock (par \$1). These shares were issued to holders of the outstanding stock of General Ceramics, pursuant to the terms of the merger of Ceramics into General, which became effective Nov. 16. **Office**—405 Elm Street, Valparaiso, Ind. **Underwriter**—None.

**Industrial Leasing Corp.**

June 1 (letter of notification) \$200,000 subordinated convertible 6% debentures (\$1,000 denomination) and \$50,000 subordinated convertible 6% debentures (\$500 denomination). **Price**—100% of principal amount. **Proceeds**—For working capital. **Office**—522 S. W. 5th Avenue, Portland 4 Ore. **Underwriter**—May & Co., Portland, Ore. Clearance date was June 9.

**Inland Western Loan & Finance Corp.**

Sept. 24 filed \$1,000,000 of 6% capital debentures. **Price**—To be supplied by amendment. **Proceeds**—To discharge loans from banks and from the Commercial Life Insurance Co.; to furnish operating capital for subsidiaries; and to establish new subsidiaries or branches of already existing ones. **Office**—10202 North 19th Ave., Phoenix, Ariz. **Underwriter**—The underwriters, if any, will be named by amendment.

**Integrand Corp.**

Oct. 13 filed 85,000 shares of common stock (par 5c). **Price**—\$4 per share. **Proceeds**—For general corporate purposes, including the redemption of outstanding preferred stock and new plant equipment. **Office**—Westbury, L. I., N. Y. **Underwriter**—DiRoma, Alexik & Co., Springfield, Mass.

**Intercontinental Motels, Ltd.**

Oct. 7 filed 133,000 shares of common stock (par 10c). **Price**—\$3 per share. **Proceeds**—To be supplied by amendment. **Office**—Martinsville, Va. **Underwriter**—G. Everett Parks & Co., Inc., 52 Broadway, New York City. **Offering**—Expected momentarily.

**Inter-Island Resorts, Ltd.**

Sept. 10 filed 99,000 shares of common stock (par \$3) being offered first to stockholders on the basis of one new share for each four shares held of record Oct. 10, 1959; rights to expire on Nov. 30. **Price**—\$5.50 per share. **Proceeds**—For construction of a new hotel at Kalapaki Bay, on the Island of Kauai. **Office**—305 Royal Hawaiian Ave., Honolulu, Hawaii. **Underwriter**—None.

**International Bank, Washington, D. C.**

Dec. 29 filed \$5,000,000 of notes (series B. \$500,000, two-year, 3% per unit; series C. \$1,000,000, four-year 4% per unit; and series D. \$3,500,000, 6-year, 5% per unit). **Price**—100% of principal amount. **Proceeds**—For working capital. **Underwriter**—Johnston, Lemon & Co., Washington, D. C. **Offering**—Indefinitely postponed.

**Investment Trust for the Federal Bar Bldg.**

Aug. 14 filed 500 Beneficial Trust Certificates in the Trust. **Price**—\$2,600 per certificate. **Proceeds**—To supply the cash necessary to purchase the land at 1809-15 H St., N. W., Washington, D. C., and construct an office building thereon. **Office**—Washington, D. C. **Underwriters**—Hodgdon & Co. and Investors Service, Inc., both of Washington, D. C., and Swesnick & Blum Securities Corp.

**Investors Counsel, Inc.**

Nov. 2 (letter of notification) 300,000 shares of common class A stock (non-voting). **Price**—At par (one cent per share). **Proceeds**—For general corporate purposes. **Office**—20 Exchange Place, New York 5, N. Y. **Underwriter**—None.

**Irand Oil & Exploration, Ltd.**

April 24 filed 225,000 shares of common stock. **Price**—90 cents per share. **Proceeds**—To defray the costs of exploration and development of properties and for the acquisition of other properties; also for other corporate purposes. **Office**—1950 Broad St., Regina, Sask., Can. **Underwriter**—Laird & Rumball, Regina, Sask., Can.

**Israel Development Corp.**

Sept. 22 filed 200,000 shares of common stock (par \$25). **Price**—\$27.50 per share, payable in cash or State of Israel Independence Issue or Development Issue bonds. **Proceeds**—For general corporate purposes. **Office**—17 E. 71st Street, New York City. **Underwriter**—None.

**J E Plastics Manufacturing Co.**

Nov. 12 filed 72,500 shares of common stock (par 10c), of which 42,500 shares are to be offered for the account of the present holders thereof and 30,000 shares represent shares issuable by the company upon the exercise of a like number of warrants to buy the common stock at \$2.50 per share from 11/1/59 to 11/1/61. **Price**—The public offering price will be supplied by amendment. **Proceeds**—For working capital. **Office**—Yonkers, N. Y. **Underwriter**—None.

**Jocelyn-Vann 1960 Oil Associates**

Sept. 28 filed 100 units of oil and gas exploration agreements. **Price**—\$20,000 per unit. **Proceeds**—For locating, developing, and administering oil and gas producing properties. **Office**—310 KFJ Building, Wichita, Kan. **Underwriter**—None.

**Johnny-On-The-Spot Central, Inc. (12/15)**

Oct. 28 (letter of notification), 30,000 shares of common stock (par 25 cents). **Price**—\$5 per share. **Proceeds**—For general corporate purposes. **Office**—830 Central Ave., Scarsdale, N. Y. **Underwriter**—Richard Bruce & Co., Inc., New York, N. Y.

**Jurgensen's Co.**

Nov. 16 (letter of notification) 65,000 shares of common stock (par \$1). **Price**—\$4.50 per share. **Proceeds**—To retire loans and unsecured installment notes. **Office**—842 E. California Street, Pasadena, Calif. **Underwriters**—Evans MacCormack & Co., Bingham, Walter & Hurry, Inc. and Wagenseller & Durst, Inc., Los Angeles, Calif., and Jones, Cosgrove & Miller, Pasadena, Calif.

**Kansas Gas & Electric Co. (1/19)**

Nov. 20 filed 200,000 shares of common stock (no par). **Proceeds**—For the construction of electric facilities and for other corporate purposes. **Underwriter**—To be determined by competitive bidding. Probable bidders: Merrill Lynch, Pierce, Fenner & Smith Inc., Kidder, Peabody & Co. and White, Weld & Co. (jointly); Eastman Dillon, Union Securities & Co., Gloré, Forgan & Co. and Goldman Sachs & Co. (jointly). **Bids**—Expected to be received up to 11 a.m. (EST) on Jan. 19.

**Kennesaw Life & Accident Insurance Co.**

Nov. 12 filed 331,836 shares of common stock, to be offered to the holders of the outstanding common stock on the basis of one new share for each four shares held. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes. **Office**—165 Luckie Street, Atlanta, Ga. **Underwriter**—The Robinson-Humphrey Co., Inc., Atlanta.

**Kentucky Central Life & Accident Insurance Co.**

Aug. 28 filed 81,717 shares of common stock, of which Kentucky Finance Co., Inc. will offer its stockholders 51,000 shares. **Price**—Of 30,717 shares, \$115 each; and of 51,000 shares, \$116 each. **Proceeds**—To selling stockholders. **Office**—Anchorage, Ky. **Underwriter**—None.

**Kilroy (W. S.) 1960 Co.**

June 8 filed \$3,500,000 of Participating Interests under Participant Agreements in the company's 1960 Oil and Gas Exploration Program, to be offered in amounts of \$25,000 or more. **Proceeds**—Acquisition of undeveloped oil and gas properties. **Office**—2306 Bank of the Southwest Bldg., Houston Texas. **Underwriter**—None.

**King's Grant Inn, Inc.**

Nov. 9 (letter of notification) 30,000 shares of common stock (par \$1). **Price**—\$10 per share. **Proceeds**—To pay off loans to banks, constructions, purchase of a farm inn and working capital. **Address**—R. F. D. No. 3, Lacomia, N. H. **Underwriter**—Osborne, Clark & Van Buren, Inc., New York, N. Y.

**Kittanning Telephone Co., Kittanning, Pa.**

Aug. 24 filed 14,000 shares of common stock, being offered by subscription to holders of outstanding common stock on the basis of approximately 0.212 new shares for each share held on Nov. 14, 1959; rights to expire on Dec. 15, 1959. **Price**—\$25 per share. **Proceeds**—In part to repay a bank loan in the amount of \$450,000 representing funds acquired for general modernization, improvement, and expansion. **Underwriter**—None.

**Lake Aircraft Corp., Sanford, Me.**

Nov. 20 filed 135,000 shares of class A common stock (par 10 cents). **Price**—\$3 per share. **Proceeds**—To repay bank indebtedness, for remaining payment on purchase by the company of certain assets of Colonial Aircraft Corp., and for other corporate purposes. **Underwriter**—Mann & Gould, Salem, Mass.

**Lance, Inc.**

Nov. 9 (letter of notification) 1,400 shares of class A common stock (par \$5) and 2,100 shares of class B common stock (par \$5) to be offered to executives, administrative and supervisory employees of the company in units of two shares of class A and three shares of class B common stock. **Price**—\$13.25 per share. **Proceeds**—For

working capital. **Office**—1300 S. Blvd., Charlotte, N. C. **Underwriter**—None.

**Land Bank of France (12/9)**

Nov. 18 filed \$50,000,000 of guaranteed external loan bonds due Dec. 15, 1979. The bonds are to be unconditionally guaranteed as to payment of principal and interest by the Republic of France. The bonds will not be redeemable prior to Dec. 15, 1969 except by operation of the sinking fund, which will begin in 1964 and is designed to retire the entire issue by maturity. **Price**—To be supplied by amendment. **Proceeds**—The net dollar proceeds will be added to the foreign exchange reserves of the Republic of France. Application will be made to list these bonds on the New York Exchange. **Underwriters**—Morgan Stanley & Co. and Lazard Freres & Co., both of New York.

**Life Insurance Co. of Florida (11/30-12/4)**

Sept. 28 filed 203,476 shares of common stock (par \$1). **Price**—\$4.50 per share. **Proceeds**—For expansion. **Office**—2546 S. W. 8th St., Miami, Fla. **Underwriter**—Plymouth Bond & Share Corp., Miami.

**Liquid Veneer Corp.**

Nov. 16 (letter of notification) 150,000 shares of common stock (par 10 cents). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Office**—211 Ellicott Street, Buffalo, N. Y. **Underwriter**—B. D. McCormack Securities Corp., New York, N. Y.

**M. & S. Oils Ltd.**

May 11 filed 390,000 shares of common stock. **Price**—40 cents per share. **Proceeds**—For exploration, development and acquisitions. **Office**—5 Cobbold Block, Saskatoon, Saskatchewan, Canada. **Underwriter**—Cumberland Securities Ltd., Regina, Saskatchewan, Canada.

**Magna-Bond, Inc.**

Nov. 9 (letter of notification) 150,000 shares of common stock (par 10 cents). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Office**—1718 S. 6th Street, Camden, N. J. **Underwriter**—American Diversified Securities, Inc., 1028 Connecticut Avenue, N. W., Washington 6, D. C.

**Magnuson Properties, Inc.**

June 29 filed 500,000 shares of class A common stock (amended on Aug. 24 to 150,000 shares of 6½% cumulative convertible preferred stock, par \$10), and 150,000 shares of class A common stock, par \$1, with common stock purchase warrants. Each share of class A common stock carries one warrant entitling the registered holder to purchase one share of such common stock at an initial price of \$11 per share. **Price**—For preferred, at par; and for class A, \$10.10 per share. **Proceeds**—\$291,099 is to be expended during the period ending Aug. 31, 1960 for mortgage payments and releases; \$465,000 will be paid on notes acquired by members of the Magnuson family in the transfers of subsidiaries and properties to the company; \$106,000 will be used to close certain options and purchase contracts covering lands in the Melbourne-Cape Canaveral area; the balance will be added to the general funds of the company and used for general corporate purposes. **Office**—20 S. E. 3rd Ave., Miami, Fla. **Underwriter**—Blair & Co. Inc., New York. **Offering**—Expected this Fall.

**Manchester Insurance Management & Investment Corp.**

Oct. 22 (letter of notification) 100,000 shares of common stock (par \$1) to be offered for subscription to stockholders at the rate of one share for each two shares held, and the remainder to the public. **Price**—To stockholders, \$2.70 per share; to the public, \$3 per share. **Proceeds**—To pay a note, purchase land and to construct a building. **Office**—9929 Manchester Road, St. Louis 22, Mo. **Underwriter**—None.

**Mayfair Markets**

Oct. 1 filed 301,177 shares of common stock (par \$1), to be offered to holders of such stock on the basis of one new share for each five shares held Nov. 13. Rights are scheduled to expire in February. **Price**—\$10 per share. **Proceeds**—For general corporate purposes, including expansion and working capital. **Office**—4383 Bandini Blvd., Los Angeles, Calif. **Underwriter**—None.

**Merry Brothers Brick & Tile Co. (12/1)**

Oct. 26 filed 160,000 shares of common stock (par \$2.50). **Price**—\$7.80 per share. **Proceeds**—For new production facilities. **Office**—415 Masonic Bldg., Augusta, Ga. **Underwriter**—Johnson, Lane, Space Corp., Atlanta, Ga.

**Micronaire Electro Medical Products Corp.**

(12/3-4)

Oct. 16 filed 200,000 shares of common stock (par 10 cents) and 50,000 one-year warrants for the purchase of such stock at \$3 per share, to be offered in units of 100 shares of common stock and 25 warrants. **Price**—\$275 per unit. **Proceeds**—For general corporate purposes, including the discharge of indebtedness, the expansion of sales efforts, and for working capital. **Office**—79 Madison Avenue, New York City. **Underwriter**—General Investing Corp., New York.

**Microwave Electronics Corp.**

July 2 filed \$500,000 of 10-year 5% subordinated debentures due July 1, 1969 together with 250,000 shares of common stock (par 10 cents) to be offered in units of \$10,000 principal amount of debentures and 5,000 common shares. An additional 138,000 shares may be issued in connection with the company's restricted stock option plan. **Price**—\$10,500 per unit. **Proceeds**—To purchase machinery, equipment and other fixed assets, for operating expenses, and the remainder for working capital. **Office**—4061 Transport St., Palo Alto, Calif. **Underwriter**—None. **Financial Adviser**—Hill Richards & Co., Inc., Los Angeles, Calif. Statement effective Oct. 26.

**Mid-America Minerals, Inc.**

Nov. 16 filed 400,000 shares of class A common stock (par \$1). **Price**—\$5 per share. **Proceeds**—For general

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corporate purposes, including the reduction of indebtedness, acquisition of properties, and additional working capital. **Office**—500 Mid-America Bank Building, Oklahoma City, Okla. **Underwriter**—None.

#### Middlesex Water Co. (12/2)

Oct. 30 filed 29,534 shares of common stock, to be offered to holders of the outstanding preferred and/or common stock of record Dec. 2 on the basis of one new share for each three preferred or common shares then held, with a 14-day standby. **Price**—To be supplied by amendment. **Proceeds**—To repay bank loans incurred for construction purposes, with the balance to be used for general corporate purposes. **Office**—52 Main St., Woodbridge, N. J. **Underwriter**—Kidder, Peabody & Co., Inc., New York.

#### Midwestern Financial Corp. (12/14-18)

Nov. 9 filed 250,000 shares of common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—To pay the \$1,360,000 balance to Majestic Mortgage Co. due in connection with the issuing company's acquisition of all of the outstanding stock of Majestic Savings & Loan Association, with about \$650,000 to be used for capital contributions to its savings and loan associations and for loans to other subsidiaries, \$51,000 to be used to repay principal and interest on a short-term bank loan, and \$55,000 to be used as additional working capital. **Office**—2015 13th Street, Boulder, Colo. **Underwriters**—W. R. Staats & Co., Los Angeles, Calif., and Boettcher & Co. and Bosworth, Sullivan & Co., Inc., both of Denver, Colo.

#### Minitrans Corp. (12/7-11)

Oct. 30 (letter of notification) 150,000 shares of common stock (par one cent). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Office**—5 Oliver Street, Newark 2, N. J. **Underwriter**—Pleasant Securities Co., 392 Broad Street, Newark, N. J.

#### Missouri Power & Light Co. (12/9)

Oct. 29 filed \$4,000,000 of first mortgage bonds, due 1989. **Proceeds**—To be added to general funds, to be used to retire certain short-term bank loans incurred in connection with the company's construction program. **Underwriter**—To be determined by competitive bidding. Probable bidders: Halsey, Stuart & Co. Inc.; The First Boston Corp.; White, Weld & Co. **Bids**—Expected to be received up to 11 a.m. (EST) on Dec. 9.

#### Mohawk Airlines Inc.

Nov. 9 filed \$3,500,000 of 6% convertible subordinated debentures, due 1974, \$1,917,500 of which are to be offered in exchange for a like amount of the company's outstanding 5½% convertible subordinated debentures, due 1966. The remainder, plus any not taken in the exchange offer, are to be publicly offered. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes, including debenture redemption, airplane equipment, and working capital. **Office**—Utica, N. Y. **Underwriter**—Dempsey-Tegeler & Co., St. Louis, Mo.

#### Mohawk Business Machines Corp. (12/7-11)

Oct. 29 filed \$600,000 of 6% 10-year subordinated convertible debentures, due 1969, and 30,000 outstanding shares of common stock (par 40 cents). **Price**—For the debentures, 100% of principal amount; for the common stock, at a price to be related to the market. **Proceeds**—To liquidate indebtedness in the amount of \$150,000, with the remainder to purchase new equipment and machinery and be used as working capital. **Office**—944 Halsey Street, Brooklyn, N. Y. **Underwriter**—Myron A. Lomasney & Co., New York.

#### Montgomery Mortgage Investment Corp.

Oct. 16 filed \$3,000,000 of second mortgage notes and accompanying repurchase agreements, to be offered in \$3,000 units. **Price**—From \$2,000 to \$4,000 per unit. **Proceeds**—To purchase other second trust notes and to maintain a reserve for repurchase of notes under its repurchase agreements. **Office**—11236 Georgia Avenue, Silver Spring, Md. **Underwriter**—There is no underwriter as such, but Adrienne Investment Corp., an affiliate of the issuing company, will act as sales agent, for which it will receive a selling commission of 7%.

#### Mortgage Guaranty Insurance Corp.

Sept. 23 filed 40,000 shares of common stock (par \$10) in a joint registration with Guaranty Insurance Agency, Inc., which filed 10,000 shares of its own common stock (par \$5). **Price**—\$115 per unit of four shares of Mortgage common and one share of Guaranty common. **Proceeds**—Mortgage will use its proceeds to repurchase; Guaranty will use its proceeds for additional working capital. **Office**—(of both firms) 606 West Wisconsin Ave., Milwaukee, Wis.

#### Motel Co. of Roanoke, Inc.

Oct. 28 (letter of notification) 9,000 shares of common stock (par 20 cents). **Price**—At-the-market. **Proceeds**—To go to selling stockholders. **Office**—144 S. Jefferson St., Roanoke, Va. **Underwriter**—None.

#### Munston Electronic Manufacturing Corp.

Nov. 9 (letter of notification) 50,000 shares of common stock (par 10 cents). **Price**—\$6 per share. **Proceeds**—For general corporate purposes. **Office**—Beech Street, Islip, N. Y. **Underwriter**—Heft, Kahn & Infante, Inc., Hempstead, N. Y. **Offering**—Expected in a couple of weeks.

#### Mutual Credit Corp.

Oct. 6 (letter of notification) \$300,000 of 6½% convertible subordinated debentures, series A, due Oct. 1, 1969. Debentures are convertible at any time through Oct. 1, 1968 into class A non-voting common stock (par \$5) at the rate of 100 shares of such stock for each \$500 of debentures converted. **Price**—At face amount. **Proceeds**—For the general funds of the company. **Office**—c/o Raymond F. Wentworth, 6 Milk St., Dover, N. H. **Underwriter**—Eastern Investment Corp., Manchester, N. H.

#### Narda Microwave Corp.

June 16 filed 50,000 shares of common stock (par 10 cents) and 50,000 warrants to be offered in units, consisting of one share of common stock with attached warrant entitling the holder to purchase one additional share. The statement also includes an additional 10,000 shares of common stock reserved for issuance to key employees pursuant to options. **Price**—To be supplied by amendment. **Proceeds**—To be used to retire bank loans. **Underwriter**—Milton D. Blauner & Co., Inc., New York. Indefinitely postponed.

#### National Bellas Hess, Inc.

Oct. 27 filed \$5,318,800 of convertible subordinated debentures, due Oct. 1, 1984, to be offered to common stockholders on the basis of \$100 of debentures for each 50 shares held on or about Nov. 20, 1959; rights to expire on or about Dec. 8. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes, including the possible increase of investment in the issuing company's life insurance subsidiary. **Office**—14th Avenue and Swift Street, North Kansas City, Mo. **Underwriter**—Stern Bros. & Co., Kansas City, Mo.

#### National Citrus Corp.

April 20 (letter of notification) 150,000 shares of common stock. **Price**—At par (\$2 per share). **Proceeds**—For new equipment, inventory and working capital. **Address**—P. O. Box 1658, Lakeland, Fla. **Underwriter**—R. F. Campeau Co., Inc., Detroit, Mich. Statement to be amended.

#### National Industrial Minerals Ltd.

Aug. 4 filed 150,000 shares of common stock (no par). **Price**—\$1 per share. **Proceeds**—To retire indebtedness for construction of plant and for other liabilities, and the remainder will be used for operating capital. **Office**—Regina, Saskatchewan, Canada. **Underwriter**—Laird & Rumball Ltd., Regina, Saskatchewan, Canada.

#### National Motels, Inc.

Oct. 23 (letter of notification) 3,500 shares of common stock (no par). **Price**—\$75 per share. **Proceeds**—For guarantee of a lease of Howard Johnson Motor Lodge in Prince Georges County, Md., operating expenses and acquisition of a third motel. **Office**—59 S. Park Avenue, Longmeadow, Mass. **Underwriter**—None.

#### National Munsey Co.

Sept. 28 filed 293 limited partnership interests. **Price**—\$5,000 per unit. **Proceeds**—To purchase land and erect buildings thereon. **Office**—535 Fifth Avenue, New York City. **Underwriter**—Tenney Securities Corp. **Offering**—Expected this month.

#### National Standard Electronics, Inc.

Sept. 25 (letter of notification) 300,000 shares of common stock (par 10 cents). **Price**—\$1 per share. **Proceeds**—For general corporate purposes. **Underwriter**—Palombi Securities Co., Inc., New York City. **Offering**—Expected any day.

#### National Video Corp. (11/30-12/11)

Oct. 19 filed 283,307 shares of class A stock (par \$1). Each certificate for class A shares will bear an endorsement evidencing an interest in a Trust which will hold all of the outstanding common stock of Rico Electronics, Inc., a Puerto Rican manufacturing company affiliated with National Video Corp. **Price**—To be supplied by amendment. **Proceeds**—To selling stockholders. **Office**—Chicago, Ill. **Underwriter**—Bache & Co., New York.

#### New England Power Co. (12/9)

Nov. 2 filed 100,000 shares of cumulative preferred stock (par \$100). **Proceeds**—To reduce indebtedness. **Underwriter**—To be determined by competitive bidding. Probable bidders: Lehman Brothers; Equitable Securities Corp.; Kidder, Peabody & Co.; Lee Higginson Corp., and White, Weld & Co. (jointly); Merrill Lynch, Pierce, Fenner & Smith Inc., and Eastman Dillon, Union Securities & Co. (jointly). **Bids**—Expected to be received up to 11 a.m. (EST) on Dec. 9.

#### New York State Electric & Gas Corp.

Oct. 21 filed 466,961 shares of common stock, (no par), being offered to holders of outstanding common stock of record Nov. 20 on the basis of one new share for each 15 shares then held. The rights are scheduled to expire Dec. 7. **Price**—\$25.50 per share. **Proceeds**—To discharge short-term obligations incurred for construction, with the balance to be applied to expenditures for construction. **Office**—Ithaca, N. Y. **Underwriters**—The First Boston Corp., Lehman Brothers, Wertheim & Co. and Merrill Lynch, Pierce, Fenner & Smith Inc.

#### North Carolina Telephone Co.

Sept. 4 filed 576,405 shares of common capital stock, to be offered for subscription by holders of outstanding stock in the ratio of two new shares for each five shares held. **Price**—\$2 per share. **Proceeds**—To reduce indebtedness with the balance, if any, to be used as working capital. **Office**—Matthews, N. C. **Underwriter**—One or more security dealers will be offered any shares not subscribed for at \$2 per share.

#### Northeastern Gas, Inc.

Nov. 9 (letter of notification) 7,863 shares of common stock. **Price**—At par (\$25 per share). **Proceeds**—To purchase material and for working capital. **Office**—2013 S. Oliver, Wichita, Kan. **Underwriter**—None.

#### Nova-Tech, Inc.

Nov. 4 (letter of notification) 120,000 shares of common stock (no par). **Price**—\$2 per share. **Proceeds**—For development, purchase, parts for production, and additional working capital. **Office**—1721 Sepulveda Blvd., Manhattan Beach, Calif. **Underwriter**—Holton, Henderson & Co., Los Angeles, Calif.

#### Oak Valley Sewerage Co. (11/30-12/4)

June 30 (letter of notification) \$145,000 of 5½% first mortgage bonds series of 1958. **Price**—At par. **Proceeds**—To repay to Oak Valley, Inc. a portion of the cost of construction of sewerage collection and disposal system

and to pay the costs and expenses of financing. **Office**—330 Main St., Mantua, N. J. **Underwriter**—Bache & Co., Philadelphia, Pa.

#### Oak Valley Water Co. (11/30-12/4)

June 30 (letter of notification) \$125,000 of 5½% first mortgage bonds series of 1958. **Price**—At par. **Proceeds**—To repay Oak Valley, Inc. a portion of the cost of construction of the water supply and distribution system; to pay the cost of a new 12 inch well to increase the company's supply of water; and to pay the costs and expenses of financing. **Office**—330 Main St., Mantua, N. J. **Underwriter**—Bache & Co., Philadelphia, Pa.

#### Occidental Petroleum Corp.

Oct. 29 filed 615,854 shares of common stock (par 20 cents), 307,927 shares of which are to be offered for subscription by holders of outstanding common stock at the rate of one new share for each 10 shares held. The remaining shares are to be offered to a group of individuals, not as yet named, who have agreed to purchase not less than 307,925 shares, and will also be offered shares not bought by the holders of the outstanding common. **Price**—To be supplied by amendment. **Proceeds**—For drilling, exploration, development, and to purchase an interest in Parker Petroleum Co. **Office**—8255 Beverly Boulevard, Los Angeles, Calif. **Underwriter**—None.

#### Oil, Gas & Minerals, Inc.

April 2 filed 260,000 shares of common stock (par 35 cents). **Price**—\$2 per share. **Proceeds**—To retire bank loans and for investment purposes. **Office**—513 International Trade Mart, New Orleans, La. **Underwriter**—Assets Investment Co., Inc., New Orleans, La. The SEC "stop order" hearing has been postponed from Nov. 23 to Dec. 23.

#### Ovitron Corp., Detroit, Mich.

Oct. 27 filed 150,000 shares of common stock (par one cent). **Price**—\$6 per share. **Proceeds**—For research and working capital. **Underwriter**—Sutro Bros. & Co., New York. **Offering**—Expected sometime after Dec. 1.

#### Oxford Chemical Corp. (11/30-12/4)

Oct. 22 filed 227,500 shares of class A common stock (par 25 cents), of which 35,000 shares are to be offered first to employees. Any shares not so purchased plus an additional 72,500 shares are to be publicly offered. The remaining 120,000 shares, representing outstanding stock, are also to be publicly offered. **Price**—To employees, \$4.55 per share; to the public, \$5 per share. **Proceeds**—For general funds. **Office**—166 Central Ave., S. W., Atlanta, Ga. **Underwriter**—Johnson, Lane, Space Corp., Atlanta, Ga.; Francis I. duPont & Co., New York; and The Robinson-Humphrey Co., Inc., Atlanta, Ga.

#### Pacific Uranium Mines Co.

Oct. 20 filed \$3,000,000 of 6% secured notes, 675,000 common stock purchase warrants, and 675,000 shares of common stock. \$1,600,000 of the notes and 360,000 warrants are to be offered to holders of \$1,600,000 of outstanding notes. The remaining \$1,400,000 of new notes and 315,000 warrants are to be offered to American Securities Corp., acting on behalf of their clients, for a total sum of \$1,344,000 for the notes and \$56,000 for the warrants.

#### Palomar Mortgage Co. (12/7-11)

Nov. 13 filed \$750,000 of 15-year 7% subordinated sinking fund debentures, due 1974, with common stock warrants attached, and 80,000 shares of common stock (\$1 par), to be offered in units of \$1,000 principal amount of debentures with a warrant entitling the holder to buy 100 shares of common before 11/30/62. **Prices**—To be supplied by amendment. **Proceeds**—To be loaned to home builders and individual borrowers in connection with real estate. **Office**—4026 30th Street, San Diego, Calif. **Underwriter**—J. A. Hogle & Co., Salt Lake City, Utah.

#### Pantasote Co.

Aug. 28 filed \$2,700,000 of 6% subordinated sinking fund debentures, due Oct. 15, 1974 (with warrants attached entitling the holder to purchase 50 shares of common stock of the issuing company for each \$500 of debentures). **Price**—100% and accrued interest from Oct. 15. **Proceeds**—For construction, equipping, and placing in operation of a new plant, with the balance to be used for general corporate purposes. **Office**—26 Jefferson St., Passaic, N. J. **Underwriter**—Blair & Co. Inc., New York. **Offering**—Temporarily postponed.

#### Pathe News, Inc.

Sept. 17 filed 400,000 shares of common stock (par 10 cents) with warrants to purchase an additional 100,000 common shares at \$3.25 per share. **Price**—\$3.75 per share, with warrants. **Proceeds**—For general corporate purposes, including the addition of working capital, the reduction of indebtedness, and the provision of the \$173,000 cash required upon the exercise of an option to purchase the building at 245-249 W. 55th St., New York. **Office**—245 W. 55th Street, New York. **Underwriter**—Hilton Securities, Inc., formerly Chauncey, Walden, Harris & Freed, Inc., New York. **Offering**—Expected in about 30 days.

#### Perrine Industries, Inc. (12/15)

Oct. 26 filed \$1,500,000 of 20-year convertible subordinated debentures due 1979, to be offered in units of \$500 and \$1,000. **Price**—At par. **Proceeds**—To be used to establish two new plants in the midwest and southeast industrial areas; to spend \$350,000 to equip these new plants; \$150,000 to further equip and improve the company's Brooklyn plant; and \$600,000 will be used to retire corporate indebtedness. **Underwriter**—S. D. Fuller & Co., New York.

#### Petroleum Projects

Oct. 13 filed \$1,500,000 of participations in oil and gas exploratory fund. **Price**—The minimum participation

Continued on page 33



Continued from page 37

will cost \$10,000. **Office**—Madison, N. J. **Underwriter**—Mineral Projects Co., Ltd.

● **Piedmont Natural Gas Co., Inc.**

Oct. 22 filed 36,237 shares of cumulative convertible preferred stock (without par value) being offered to common stockholders of record Nov. 20, 1959, on the basis of one new share of preferred stock for each 35 of common stock then held; rights to expire on Dec. 7. **Price** \$100 per share (flat). **Proceeds**—For repayment of notes incurred for construction program. **Underwriter**—White, Weld & Co., New York.

—To be supplied by amendment. **Proceeds**—For repayment of notes incurred for construction program. **Underwriter**—White, Weld & Co., New York.

● **Pilgrim National Life Insurance Co. of America**  
Sept. 17 filed 100,000 shares of common stock (par \$1), of which 55,000 shares are to be offered first to stockholders of record Aug. 31, 1959, and 45,000 shares (minimum) are to be offered to the public, which will also be offered any shares unsubscribed for by said stockholders. **Price**—\$5 per share. **Proceeds**—For general corporate purposes, possibly including the enabling of the issuing company to make application for licenses to conduct its insurance business in States other than Illinois, the sole State in which it is presently licensed. **Office**—222 W. Adams Street, Chicago, Ill. **Underwriter**—None. Statement effective Nov. 4.

● **Porter-Cable Machine Corp.**

Oct. 23 (letter of notification) 10,910 shares of common stock (par \$10) to be offered in exchange for all of the outstanding stock of Rototiller, Inc. The exchange offer expires at 3 p.m. (EST) on Dec. 1, 1959. **Office**—700 Marcellus St., Syracuse, N. Y. **Underwriter**—None.

★ **Preferred Underwriters, Inc.**

Nov. 13 (letter of notification) 60,000 shares of common stock (par \$1). **Price**—\$5 per share. **Proceeds**—For working capital. **Office**—1020 Virginia Street, Seattle, Wash. **Underwriter**—None.

● **Producers Fire & Casualty Co., Mesa, Ariz.**

March 31 filed 400,000 shares of common stock to be offered for subscription by holders of stock purchase rights acquired in connection with life insurance policies issued by Dependable Life Insurance Co. and to certain agents and brokers of Producers Fire & Casualty Co. **Price**—\$5 per share. **Proceeds**—For working capital. **Underwriter**—None.

● **Prudential Commercial Corp.**

Oct. 21 (letter of notification) 150,000 shares of common stock (par one cent). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Office**—City of Dover, County of Kent, Del. **Underwriter**—All State Securities, Inc., 80 Wall Street, New York, N. Y.

● **Puerto Rico Industries, Inc.**

Oct. 15 filed 48,500 shares of class A common stock, (par \$1), 200,000 shares of class B common stock (par \$1) and \$388,000 of 6% subordinated debentures, due July 1, 1971. With the exception of 151,500 shares of class B common allocated to the organizers of the company at par, the securities are to be offered to the public in units of \$4,000 of debentures, 500 class A shares, and 500 class B shares. **Price**—\$5,000 per unit. **Proceeds**—For investment in the securities of its subsidiary, Puerto Rico Meat Packing Co., Inc., which will use the funds, estimated at \$600,000, as operating capital. **Address**—P. O. Box No. 622, Little Rock, Ark. **Underwriter**—None.

● **Rad-O-Lite, Inc.**

July 8 filed 300,000 shares of common stock (par 25¢). **Price**—\$1.50 per share. **Proceeds**—For general corporate purposes. **Office**—1202 Myrtle St., Erie, Pa. **Underwriter**—John G. Cravin & Co., New York. **Offering**—Expected in a couple of weeks.

● **Radiant Lamp & Electronics Corp.**

Sept. 4 filed \$250,000 of 6% ten-year subordinated convertible sinking fund debentures, series II, due Oct. 15, 1969, and 120,000 shares of class A stock (par 10 cents). **Price**—For debentures, 100% of principal amount; for stock, \$5 per share. **Proceeds**—To acquire Radiant Lamp Corp., of Newark, N. J., with the balance to be used as working capital. **Office**—40 Washington Place, Kearney, N. J. **Underwriter**—Amos Treat & Co., Inc., New York. Statement was withdrawn on Nov. 10.

● **Realty Investment Associates, Inc.**

Oct. 30 (letter of notification) 3,000 shares of capital stock with a minimum subscription of 50 shares and a maximum of 500 shares. **Price**—At par (\$100 per share). **Proceeds**—For working capital. **Office**—1104 N. Main St., Randolph, Mass. **Underwriter**—None.

● **Red Fish Boat Co. (12/8)**

Oct. 22 (letter of notification) 400,000 shares of class A common stock (par 10 cents). **Price**—75 cents per share. **Proceeds**—To pay mortgages, accounts payable, purchase raw materials, expand production facilities and expansion of sales program. **Business**—Manufactures fiberglass boats. **Address**—P. O. Box 610 Clarksville, Texas. **Underwriter**—R. A. Holman & Co., Inc., New York, N. Y.

● **Renewal Guaranty Corp.**

Oct. 28 (letter of notification) 100,000 shares of common stock (par \$1). **Price**—\$3 per share. **Proceeds**—For working capital. **Office**—First National Bank Bldg., Suite 2323, Denver 2, Colo. **Underwriter**—Columbine Securities Corp., Denver, Colo.

● **Reserve Insurance Co., Chicago, Ill.**

Oct. 20 filed 110,837 shares of capital stock, of which 62,676 are to be sold for the company's account and 48,161 shares are to be sold for the account of certain selling stockholders. **Price**—To be supplied by amendment. **Proceeds**—To be added to the general funds of the company to enable it to finance a larger volume of underwriting and to expand its area of operations. Un-

derwriter—A. G. Becker & Co. Inc., Chicago, Ill. This offering will not be made in New York State. **Offering**—Postponed indefinitely.

● **Revere Fund, Inc., Philadelphia, Pa.**

Nov. 10 filed 250,000 shares of capital stock (par \$1). **Price**—\$13.50 per share. **Proceeds**—For investment. **Underwriter**—Revere Management Co., Inc. **Investment-Advisor**—Revere Advisory, Inc.

★ **Revlon, Inc.**

Nov. 23 filed 179,145 shares of common stock (par \$1) to be offered to employees of the company and its subsidiaries under the company's executive stock option plan. **Office**—666 Fifth Avenue, New York City. **Underwriter**—None.

● **Ridall Corp.**

Nov. 3 (letter of notification) 100,000 shares of common stock. **Price**—At par (\$1 per share). **Proceeds**—To purchase a barge, mobile incinerators, working capital, etc. **Office**—85 Centre St., Roxbury, Mass. **Underwriters**—Three company officials.

● **Rosemount Engineering Co.**

Oct. 2 (letter of notification) 22,609 shares of common stock (par 75 cents) of which 7,799 shares are to be offered to the employees of the company and the remainder to the public. **Price**—To employees, \$12.83 per share; to the public, \$13.50 per share. **Proceeds**—To pay outstanding bank loans and for working capital. **Office**—4900 W. 78th St., Minneapolis, Minn. **Underwriter**—White, Weld & Co., Minneapolis.

● **Roulette Records, Inc.**

Aug. 27 filed 330,000 shares of common stock (one cent), of which 300,000 shares are to be publicly offered. **Price**—\$3.50 per share. **Proceeds**—For general corporate purposes, including moving to new quarters and installing executive offices and sound studio facilities therein, acquiring technical equipment and machinery, and adding to working capital. **Office**—659 10th Avenue, New York. **Underwriter**—Hilton Securities, Inc., 580 Fifth Avenue, New York. **Offering**—Expected in three or four weeks.

● **St. Regis Paper Co.**

Nov. 12 filed 267,325 shares of common stock (par \$5) to be offered in exchange for the outstanding common stock of Schmidt & Ault Paper Co. on the basis of 4/4 St. Regis shares for each Schmidt & Ault share. **Office**—150 E. 42nd Street, New York City.

★ **20/20 Sales Co.**

Nov. 12 (letter of notification) Pre-organization fractional interests in an aggregate amount of \$300,000. **Price**—\$24 per gross. **Proceeds**—For purchase of 20/20 from the manufacturing company and for advertising to promote the sale and distribution of same. **Office**—812 Mayo Building, Tulsa, Okla. **Underwriter**—None.

● **(Howard W.) Sams & Co. (12/2)**

Oct. 21 filed 88,000 shares of common stock (par \$1), of which 50,000 shares are to be offered for the account of the issuing company, and 38,000 shares, representing outstanding stock, are to be offered for the accounts of the present holders thereof. **Price**—To be supplied by amendment. **Proceeds**—To be used as working capital and to reduce indebtedness. **Office**—1720 East 38th St., Indianapolis, Ind. **Underwriters**—Indianapolis Bond & Share Corp. and Kiser Cohn, & Shumaker, Inc., both of Indianapolis, and Walston & Co., Inc., of New York City.

● **Savoy Industries, Inc.**

Oct. 29 (letter of notification) 23,412 shares of common stock (par 25 cents), of which 12,300 shares will be offered to five former stockholders in exchange for outstanding capital stock of Rex Bassett, Inc.; 11,112 shares will be issued upon conversion, if any, of convertible debentures. **Price**—\$9 per share. **Office**—416 Enterprise Bldg., Tulsa, Okla. **Underwriter**—None.

● **Scaico Controls, Inc.**

Sept. 23 (letter of notification) 240,000 shares of common stock (par 10 cents). **Price**—\$1.25 per share. **Proceeds**—For research and development; increase of plant facilities; sales and training program; sales promotion and for general corporate purposes. **Office**—P. O. Box 41, 450 Cooper St., Delanco, N. J. **Underwriter**—Albion Securities Co., Inc., 11 Broadway, New York 4, N. Y.

● **Scott-Mattson Farms, Inc. (12/8-9)**

Oct. 27 filed 67,500 shares of outstanding common stock. (par \$1). **Price**—To be supplied by amendment. **Proceeds**—To selling stockholders. **Office**—Professional Bldg., Ft. Pierce, Fla. **Underwriter**—R. S. Dickson & Co., Charlotte, N. C.

● **Seligman & Latz, Inc. (11/30-12/4)**

Oct. 28 filed 250,000 shares of common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—To selling stockholders. **Business**—The company operates 259 beauty salons in leased premises in leading department and specialty stores. **Underwriter**—F. Eberstadt & Co., New York.

● **Shield Chemical Ltd.**

Sept. 8 (letter of notification) 95,000 shares of capital stock (par 10 cents). **Price**—\$1.50 per share. **Proceeds**—To purchase and install manufacturing equipment; control and test equipment; advertising and for working capital. **Office**—17 Jutland Road, Toronto, Canada. **Underwriter**—Peters, Writer & Christensen, Inc., Denver, Colorado.

● **Sottile, Inc. (Formerly South Dade Farms, Inc.)**

July 29 filed 2,000,000 shares of common stock (par \$1), of which 1,543,000 shares are to be issued and sold for the account of the company, and 457,000 shares, representing outstanding stock, to be sold for the accounts of certain selling stockholders. **Price**—To be supplied by amendment. **Proceeds**—To retire 70% of the common stock outstanding at the date of the stock offering; to invest in the capital stocks of six of the company's

seven bank subsidiaries; to repay a bank loan of \$6,400,000; to add to working capital; to retire certain long-term indebtedness; and to develop citrus groves. **Office**—250 South East First Street, Miami, Fla. **Underwriter**—Bear, Stearns & Co., New York. **Offering**—Indefinite.

● **Southern Frontier Finance Co.**

Aug. 11 filed 1,300,000 shares of common stock (par 50 cents). **Price**—\$1 per share. **Proceeds**—For working capital and to be used for the purchase of receivables covering the installment financing of consumer products or other types of financing in which the company may engage. **Office**—615 Hillsboro St., Raleigh, N. C. **Underwriter**—None, but the company officials, who are making the offering, may pay a 10% commission to dealers in connection with the sale of their shares. Statement effective Oct. 15.

● **Southern Growth Industries, Inc.**

Nov. 12 filed 963,000 shares of common stock (par \$1). **Price**—\$5 per share. **Proceeds**—For investment. **Office**—Greenville, S. C. **Underwriter**—Capital Securities Corp., on a "best efforts" basis, with a commission of 50 cents per share.

● **Southwestern Investment Co.**

Nov. 2 filed 225,000 shares of common stock, of which 15,000 shares are to be offered to employees of the issuing company and its subsidiaries, and 210,000 shares represent outstanding stock held by previous stockholders of Southwest Acceptance Co., who may offer their shares. **Price**—At market. **Office**—Amarillo, Texas. **Underwriter**—None.

● **Standard Beryllium Corp.**

Sept. 3 (letter of notification) 200,000 shares of common stock (par one cent). **Price**—\$1.50 per share. **Proceeds**—For working capital and general corporate purposes. **Office**—150 E. 43rd St., New York 17, N. Y. **Underwriter**—R. G. Williams & Co., Inc., New York, N. Y.

● **State Industries**

Oct. 5 filed \$500,000 of 6% convertible subordinated debentures, due Oct. 1, 1974. **Price**—At 100% of principal amount. **Proceeds**—For general corporate purposes, including the purchase and installation of a modern paint plant, and the purchase and installation of new tube mill equipment. **Office**—4019 Medford St., Los Angeles, Calif. **Underwriter**—John Keenan & Co., Inc., Los Angeles.

● **Stelling Development Corp.**

June 8 (letter of notification) 300,000 shares of common stock (par one cent). **Price**—\$1 per share. **Proceeds**—For mortgages, land, paving roads, loans payable, advertising, etc. **Office**—305 Morgan St., Tampa 2, Fla. **Underwriter**—Stanford Corp., Washington, D. C.

● **Sterling Industrial Development Corp.**

Nov. 12 (letter of notification) 1,000 shares of common stock (no par). **Price**—\$300 per share. **Proceeds**—To pay off an amount owed on land and for working capital. **Office**—3151 N. Washington Blvd., Arlington 73, Va. **Underwriter**—None.

● **Superior Manufacturing & Instrument Corp. (12/2)**

Oct. 12 (letter of notification) 80,000 shares of common stock (par 50 cents). **Price**—\$3 per share. **Proceeds**—For general corporate purposes. **Office**—154-01 Barclay Ave., Flushing 55, N. Y. **Business**—Electronics. **Underwriter**—D. A. Lomasney & Co., New York, N. Y.

● **Supermarket Service, Inc.**

Oct. 14 (letter of notification) 9,000 shares of common stock (no par). **Price**—\$11.50 per share. **Proceeds**—For working capital. **Office**—103 E. Main St., Plainville, Conn. **Underwriter**—E. T. Andrews & Co., Hartford, Conn.

● **Talcott (James), Inc. (12/7-12)**

Nov. 12 filed \$15,000,000 of senior notes due 1979 and \$7,500,000 of capital notes due 1979 and convertible into common stock on or before Dec. 1, 1969. **Price**—To be supplied by amendment. **Proceeds**—For additional working capital. **Underwriters**—F. Eberstadt & Co. and White, Weld & Co., both of New York.

● **Tasti-Cup Coffee Corp.**

Nov. 9 (letter of notification) 100,000 shares of common stock (par 10 cents). **Price**—\$1.50 per share. **Proceeds**—For general corporate purposes. **Office**—30 Main Street, Brooklyn 1, N. Y. **Underwriter**—None.

● **Telechrome Manufacturing Corp.**

Nov. 16 filed \$750,000 of 6% convertible subordinated debentures, due 1969. **Price**—At 100% of principal amount. **Proceeds**—For general corporate purposes including expansion and debt reduction. **Office**—Amityville, L. I., N. Y. **Underwriters**—Amos Treat & Co., Inc., and Truman, Wasserman & Co., Inc., both of New York City. **Offering**—Expected in January, 1960.

● **Texas Gas Transmission Corp.**

Nov. 24 filed 80,000 shares of common stock (par \$5) to be offered under the company's Stock Option Plan for Key Employees of the corporation and its subsidiary, Texas Gas Exploration Corp.

● **(The) T Transportation Plan, Inc.**

Oct. 7 filed \$600,000 of 7% convertible subordinated debentures, due November, 1969, 60,000 shares of common stock (par one cent) and 30,000 common stock purchase warrants, to be offered in units consisting of \$100 of debentures, 10 common shares, and 5 warrants. **Price**—\$150 per unit. **Proceeds**—For general corporate purposes, including working capital. **Office**—120 Broadway, New York City. **Underwriter**—Ross, Lyon & Co., Inc., New York.

● **Thomas Industries, Inc.**

Nov. 19 filed 13,250 shares of cumulative preferred stock, \$5 series, \$100 par value, to be issued to the shareholders of Des Plaines Manufacturing Co., formerly known as Benjamin Electric Manufacturing Co. Thomas has acquired the assets and assumed certain liabilities of

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Benjamin Electric, and upon its dissolution will issue the preferred stock now registered. **Office**—410 So. 3rd St., Louisville, Ky. **Underwriter**—None.

#### Timeplan Finance Corp.

Oct. 8 (letter of notification) 28,570 shares of cumulative preferred stock (par \$5) and 14,285 shares of common stock (par 10 cents) to be offered in units of one share of preferred and one-half share of common. **Price**—\$10.50 per unit. **Proceeds**—For working capital. **Office**—111 E. Main St., Morristown, Tenn. **Underwriter**—Texas National Corp., San Antonio, Tex.

#### Tobin Craft, Inc. (12/16)

Nov. 17 (letter of notification) 75,000 shares of common stock (par 10 cents). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Address**—Bayville, Ocean County, N. J. **Underwriter**—General Investing Corp., New York, N. Y.

#### Tower's Marts, Inc.

Aug. 28 filed 300,000 shares of class A common stock (par 10 cents). **Price**—\$3 per share. **Proceeds**—To reduce indebtedness by about \$300,000, with the balance to be added to working capital of the company and its subsidiaries. **Office**—210 East Main Street, Rockville, Conn. **Underwriters**—To be supplied by amendment.

#### Transamerica Corp.

Nov. 9 filed 532,000 shares of capital stock (par \$2), to be offered in exchange for the capital stock (par \$6.25) of American Surety Co. of N. Y., on the basis of two shares of Transamerica for three shares of Surety. The offer is conditional upon holders of 51% of the Surety stock accepting the exchange. **Office**—Montgomery St. at Columbus Ave., San Francisco, Calif.

#### Transcon Petroleum & Development Corp., Mangum, Okla.

March 20 (letter of notification) 300,000 shares of common stock. **Price**—At par (\$1 per share). **Proceeds**—For development of oil properties. **Underwriter**—First Investment Planning Co., Washington, D. C.

#### Transitron Electronic Corp. (12/8)

Nov. 6 filed 1,000,000 shares of outstanding common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—To selling stockholders. **Office**—168 Albion St., Wakefield, Mass. **Underwriter**—Merrill Lynch, Pierce, Fenner & Smith Inc., New York City.

#### Trans-World Financial Co. (11/30-12/3)

Oct. 26 filed 645,000 shares of common stock (par \$1) of which 420,000 shares are to be offered for the account of the issuing company, and 225,000 shares are to be offered for the accounts of the present holders thereof. **Price**—To be supplied by amendment. **Proceeds**—To repay bank loans on its own behalf and that of a subsidiary, and to liquidate the unpaid balance for the common stock of a subsidiary, with the balance to be added to general funds. **Office**—8001 Beverly Boulevard, Los Angeles, Calif. **Underwriter**—W. R. Staats & Co., Los Angeles, who has acquired for investment purposes in exchange for \$20,000 cash the 10,000 shares of the filing not accounted for above.

#### (1960) Trice Oil and Gas Co.

Oct. 2 filed \$5,500,000 of participations in Programs 8001-4. **Price**—\$5,000 per unit. **Proceeds**—For acquisition and development of undeveloped oil and gas properties. **Office**—Longview, Texas. **Underwriter**—None.

#### Trinity Small Business Investment Co.

April 17 filed 235,000 shares of capital stock (par \$1). **Price**—\$10.75 per share. **Proceeds**—For investment. **Office**—South Main Street, Greenville, S. C. **Underwriter**—To be supplied by amendment. Statement effective Sept. 25.

#### Tri-State Petroleum Corp.

Nov. 12 (letter of notification) 199,900 shares of common stock (par five cents). **Price**—\$1.50 per share. **Proceeds**—For expenses for drilling and producing oil. **Office**—1403 G. Daniel Baldwin Bldg., Erie, Pa. **Underwriter**—Daggett Securities Inc., Newark, N. J.

#### Tungsten Mountain Mining Co.

May 21 (letter of notification) \$100,000 principal amount of 7% first mortgage convertible bonds, to be offered in denominations of \$500 and \$1,000 each. **Price**—100% of principal amount. **Proceeds**—For construction, installation of machinery and equipment and working capital. **Office**—511 Securities Building, Seattle 1, Wash. **Underwriter**—H. P. Pratt & Co., Seattle 4, Wash.

#### Turner Timber Corp. (12/14-18)

Nov. 12 filed \$2,000,000 of 6 3/4% convertible debentures, due 1969, and 250,000 shares of common stock (par one cent), to be offered in units consisting of \$1,000 principal amount of debentures and 125 shares of stock. **Price**—\$1,001.25 (plus accrued interest from 12/15/59) per unit. **Proceeds**—For the acquisition of coal and timber properties, with any balance to be added to working capital. **Office**—60 E. 42nd Street, New York City. **Underwriter**—Frank P. Hunt & Co., Inc., Rochester, N. Y.

#### United Control Corp., Seattle, Wash. (12/1)

Nov. 10 filed \$2,500,000 principal amount of convertible subordinated debentures, due Dec. 1, 1974. **Price**—To be supplied by amendment. **Proceeds**—For construction with the balance (which will be at least \$500,000) to be used for general corporate purposes. **Underwriter**—Blyth & Co., Inc., New York.

#### United Employees Insurance Co.

April 16 filed 2,000,000 shares of common stock (par \$5). **Price**—\$10 per share. **Proceeds**—For acquisition of operating properties, real and/or personal, including office furniture, fixtures, equipment and office space, by lease or purchase. **Office**—Wilmington, Del. **Underwriter**—None. Myrl L. McKee of Portland, Ore., is President.

#### United Marine, Inc. (12/7-11)

Oct. 23 filed \$1,250,000 or 6% sinking fund debentures, due Dec. 1, 1974, with warrants to purchase 100 common

shares for each \$1,000 of debentures, and 125,000 shares of common stock (par \$1), to be offered in units of 100 common shares and \$1,000 of such debentures. **Price**—\$1,125 per unit. **Proceeds**—For the acquisition of Richardson Boat Co., Inc., and Colonial Boat Works, Inc., and expenses incidental thereto. **Office**—Millville, N. J. **Underwriter**—Boenning & Co., Philadelphia, Pa.

#### U. S. Land Development Corp.

Oct. 30 filed 2,250,000 shares of common stock, of which 1,170,000 shares are to be offered pro rata to holders of the outstanding common shares of Eastern Properties, Inc., and 1,080,000 shares are to be offered pro rata to holders of the outstanding common shares of Venice East, Inc., which are to be operated as subsidiaries of the issuing company. **Office**—1040 Bayview Drive, Fort Lauderdale, Fla. **Underwriter**—None.

#### U. S. Magnet & Alloy Corp.

Oct. 3 (letter of notification) 150,000 shares of common stock (par 10 cents). **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Office**—266 Glenwood Avenue, Bloomfield, N. J. **Underwriter**—Robert Edelstein Co., 52 Wall Street, New York 5, N. Y.

#### U. S. Sonics Corp.

Nov. 5 (letter of notification) 73,300 shares of common stock (no par). **Price**—\$2.50 per share. **Proceeds**—For working capital. **Office**—Somerville, Mass. **Underwriter**—Old Colony Investment Co., Stoneham, Mass.

#### United Tourist Enterprises, Inc.

Jan. 23 filed 4,500,000 shares of class A common stock (par 50 cents). **Price**—\$2 per share. **Proceeds**—For development and construction of a "Western Village" and for construction of a Grand Estes Hotel and Convention Hall, to be constructed in the immediate vicinity of Estes Park Chalet, located in Larimer County, Colo. **Office**—330 South 39th Street, Boulder, Colo. **Underwriter**—Mid-West Securities Corp., Littleton, Colo. Statement effective Oct. 9.

#### Universal Container Corporation (11/30-12/4)

Sept. 25 filed 167,500 shares of common stock (par 10 cents), of which 150,000 shares are to be publicly offered. **Price**—\$4 per share. **Proceeds**—For general corporate purposes, including provision of funds for the purchase of the assets of a similarly engaged enterprise, working capital, new equipment, and expansion. **Office**—Louisville, Ky. **Underwriter**—Michael G. Kietz & Co., New York.

#### Universal Finance Corp.

July 13 (letter of notification) 10,000 shares of common stock (par 15 cents). **Price**—\$5 per share. **Proceeds**—For general operating funds. **Office**—700 Gibraltar Life Bldg., Dallas, Tex. **Underwriter**—Texas National Corp., San Antonio, Tex.

#### Val Vista Investment Co., Phoenix, Ariz.

June 29 filed 80 investment contracts (partnership interests) to be offered in units. **Price**—\$5,378.39 per unit. **Proceeds**—For investment. **Underwriter**—O'Malley Securities Co. Statement effective Aug. 11.

#### Vance Sanders & Co., Inc. (12/1-4)

Nov. 3 filed 400,000 shares of non-voting common stock (par 50 cents). **Price**—To be supplied by amendment. **Office**—Boston, Mass. **Underwriter**—Paine, Webber, Jackson & Curtis, New York.

#### Variable Annuity Life Insurance Co. of America

April 21 filed \$4,000,000 of Variable Annuity Policies. **Price**—No less than \$120 a year for annual premium contracts and no less than \$1,500 for single premium contracts. **Proceeds**—For investment, etc. **Office**—1832 M Street, N. W., Washington, D. C. **Underwriter**—None.

#### ★ Vernier Missile Systems, Inc.

Nov. 17 (letter of notification) 15,000 shares of common stock. **Price**—At par (\$10 per share). **Proceeds**—For working capital. **Office**—10575 Folsom Boulevard, Rancho Cordova, Calif. **Underwriter**—None.

#### Victoreen Instrument Co. (12/14-18)

Nov. 13 filed \$2,500,000 of 6% convertible debentures, due Dec. 15, 1974, to be offered in coupon form in denominations of \$1,000. **Price**—At 100% of principal amount plus accrued interest from Dec. 15, 1959 to date of delivery. **Proceeds**—\$1,850,000 is to be used to retire a short-term bank loan undertaken in connection with acquiring the assets of Standard Felt Co., with the balance to be used for general corporate purposes. **Office**—5806 Hough Avenue, Cleveland, Ohio. **Underwriter**—Van Alstyne, Noel & Co., New York City.

#### Virginia-Carolina Chemical Corp.

Nov. 13 filed \$1,500,000 of participations in its Stock Purchase Plan for Employees, and 100,000 shares of common stock (no par), purchasable under the Plan. **Office**—401 East Main Street, Richmond, Va. **Underwriter**—None.

#### Vita-Plus Beverage Co., Inc.

Aug. 11 (letter of notification) 300,000 shares of common stock (par 10 cents). **Price**—\$1 per share. **Proceeds**—For publicity, advertising, business promotion and initiation of a program of national distribution and for working capital. **Office**—373 Herzl St., Brooklyn, N. Y. **Underwriter**—Glen Arthur & Co., New York, N. Y.

#### Vulcan Materials Co., Inc.

June 29 filed 10,000 shares of 6 1/4% cumulative preferred stock and 560,000 shares of common stock, to be offered to the stockholders of Ralph E. Mills Co., Talbott Construction Corp. and Talco Constructors, Inc., in exchange for all the outstanding capital stock of these three corporations, and to the owner of Sherman Concrete Pipe Co., Chattanooga, Tenn., for the business and assets of that company. **Office**—Mountain Brook, Ala. Statement became effective on July 20.

#### ★ Waco, Inc.

Nov. 9 (letter of notification) 1,000 shares of common stock (no par) and 1,000 eight years 6% unsecured debentures. **Price**—Of stock, \$100 per share; of debentures

\$100 each. **Proceeds**—To construct a warehouse and for working capital. **Office**—6210 Denton Dr., Dallas, Tex. **Underwriter**—None.

#### Washington Mortgage and Development Co., Inc.

Sept. 29 filed 100,000 shares of common stock (par 10c). **Price**—\$5 per share. **Proceeds**—For investment in mortgage notes secured by real estate. **Office**—1028 Connecticut Ave., N. W., Washington, D. C. **Underwriters**—American Diversified Mutual Securities, Inc. and Gildar & Co., both of Washington, D. C.

#### ★ Washington Water Power Co.

Nov. 24 filed \$10,000,000 of first mortgage bonds and \$5,000,000 of sinking fund debentures due 1985. **Price**—To be supplied by amendment. **Proceeds**—To repay notes due May 2, 1960 in the amount of \$12,000,000, with the balance for construction. **Underwriters**—Kidder, Peabody & Co.; Blyth & Co., Inc.; White, Weld & Co., and Dean Witter & Co.

#### ★ Wear-Weld Engineering & Mfg. Co.

Nov. 16 (letter of notification) \$150,000 of 7% 16-year debentures to be offered in denominations of \$250 and 75,000 shares of common stock (no par) to be offered in units of one \$250 debenture and 125 shares of common stock. **Price**—\$500 per unit. **Proceeds**—For working capital and part payment of indebtedness to the bank. **Office**—4831 S. E. Division Street, Portland, Ore. **Underwriter**—Merritt, Vickers, Inc., New York, N. Y.

#### Wellington Electronics, Inc.

May 6 filed 240,000 shares of common stock (par 75 cents). **Price**—\$6 per share. **Proceeds**—For repayment of a bank note; to complete the automation of the etched foil production plant at Englewood, N. J.; for manufacture of machines to be leased to capacitor manufacturers; and for working capital. **Office**—65 Honeck St., Englewood, N. J. **Underwriters**—Amos Treat & Co., Inc., and Truman, Wasserman & Co., both of New York. Statement effective July 8.

#### Western Wood Fiber Co.

March 5 filed 100,000 shares of common stock (par \$10) and 40,000 shares of preferred stock (par \$25). **Price**—At par. **Proceeds**—For construction and equipment of company's plant and for working capital. **Office**—300 Montgomery St., San Francisco, Calif. **Underwriter**—None.

#### Western Carolina Telephone Co.

Nov. 4 filed 71,513 shares of common stock (par \$5), to be offered to stockholders on the basis of one new share for each five shares held. **Price**—\$6.75 per share. **Proceeds**—For general corporate purposes, including the reduction of indebtedness and the continuation of construction. **Office**—15 South Main St., Weaverville, N. C. **Underwriter**—None.

#### ● Western Heritage Life Insurance Co.

Aug. 26 filed 500,000 shares of common stock. **Price**—\$2 per share. **Proceeds**—For general corporate purposes. **Office**—533 East McDowell Road, Phoenix, Ariz. **Underwriter**—None. Some of the shares may be sold by salesmen employed by the company, or by registered broker-dealers. A commission not to exceed 17%, or 34 cents per share, may be paid to sellers of such shares. Statement effective Nov. 13.

#### ● Western Reserve Life Assurance Co.

Oct. 6 filed 100,000 shares of common stock, being offered for subscription by stockholders at the rate of one new share for each share held. Rights expire Nov. 30. **Price**—\$7.50 per share. **Proceeds**—For working capital. **Office**—Cleveland, Ohio. **Underwriters**—McDonald & Co., and Ball, Burge & Kraus, both of Cleveland, Ohio.

#### White Shield Corp., New York

Oct. 20 filed 110,000 shares of common stock (par 10c). **Price**—To be supplied by amendment. **Proceeds**—For advertising and general funds. **Underwriter**—The shares are to be offered on an "all or none" basis by Adams & Peck, of New York, who will advise the issuing company before the close of business on the third full business day following the effective date of registration as to whether they will purchase the shares.

#### Winkelman Bros. Apparel, Inc. (12/1)

Oct. 22 filed 145,000 shares of class A common stock (par \$3), of which 70,000 shares are to be offered for the account of the company and 75,000 shares, representing outstanding stock, are to be offered for the accounts of the present holders thereof. **Price**—To be supplied by amendment. **Proceeds**—For general corporate purposes. **Office**—25 Parsons St., Detroit, Mich. **Underwriter**—Watling, Lerchen & Co., Detroit.

#### Worcester County Electric Co.

Oct. 30 filed \$7,500,000 of first mortgage bonds, due 1989, and 35,000 shares of common stock, the stock to be sold to its corporate parent, New England Electric System. **Proceeds**—First to the payment of short-term notes payable, then outstanding, incurred for capitalizable construction expenditures, including notes payable to NEES, presently amounting to \$6,800,000. The balance will be used to pay the cost of or the reimbursement of Worcester's treasury for, extensions, enlargements, and additions to the plant and property of the company. **Underwriter**—To be determined by competitive bidding. Probable bidders: Halsey, Stuart & Co. Inc.; Kidder, Peabody & Co.; Blyth & Co., Inc. and White, Weld & Co. (jointly); Merrill Lynch, Pierce, Fenner & Smith Inc.; The First Boston Corp.; Coffin & Burr, Inc. **Bids**—Expected to be received on Dec. 7.

#### Word Record Distributing Co.

Oct. 30 (letter of notification) 20,000 shares of common stock (par 10 cents) to be offered primarily to distributors, certain key men within the distributor organizations and recording artists of the company. **Price**—\$10 per share. **Proceeds**—To retire a debt; purchase inven-

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tory, etc. **Office**—3407 Franklin Ave., Waco, Tex. **Underwriter**—None.

#### Wyoming Nuclear Corp.

Sept. 11 (letter of notification) 10,000,000 shares of common stock. **Price**—At par (three cents per share). **Proceeds**—For mining expenses. **Office**—Noble Hotel Bldg., Lander, Wyo. **Underwriter**—C. A. Benson & Co., Inc., Pittsburgh, Pa.

#### Yocam Batteries, Inc.

Nov. 16 (letter of notification) 10,000 shares of common stock (par \$2.50). **Price**—\$6 per share. **Proceeds**—For working capital. **Address**—U. S. Highway 41 South, Tampa, Fla. **Underwriter**—None.

#### York County Gas Co.

Oct. 26 (letter of notification) 5,571 shares of common stock (par \$20), to be offered for subscription by stockholders of record Nov. 17, 1959, on the basis of one new share for each 15 shares then held; warrants to expire Dec. 8, 1959. Unsubscribed shares go to full-time, regular employees (including officers) allowing them to subscribe for not more than 100 additional shares, subject to allotment; these rights also expire Dec. 8, 1959. **Price**—\$47 per share. **Proceeds**—To pay off a temporary bank loan. **Office**—127 W. Market St., York, Pa. **Underwriter**—None.

## Prospective Offerings

#### American Gypsum Co.

July 15 it was reported that the company will register debt and equity securities later this year. **Proceeds**—For construction of a gypsum products plant in Albuquerque, New Mexico, and for working capital. **Office**—Albuquerque, N. M. **Underwriters**—Jack M. Bass & Co., Nashville, Tenn., and Quinn & Co., Albuquerque, N. M. **Registration**—Expected in the immediate future.

#### American Hospital Supply Corp.

Oct. 23 directors of this company have authorized an additional equity financing, number of shares has not as yet been determined. **Proceeds**—For company's expansion program, to retire bank loans, and for general corporate purposes. **Underwriters**—Eastman Dillon, Union Securities & Co. and Smith, Barney & Co., both of New York. **Registration**—Expected sometime after Jan. 1, 1960.

#### American Jet School, Inc., Lansing, Mich.

Aug. 31 it was announced that the corporation plans to issue and sell 100,000 shares of common stock (par \$1). **Price**—To be supplied by amendment. **Proceeds**—For expansion of present Michigan and Ohio sales force to a national one, and introduction of new courses and resident study schools. **Business**—In correspondence school business. **Office**—1609 Kalamazoo St., Lansing, Mich. **Underwriter**—In New York, to be named. The company is presently negotiating with two New York underwriters.

#### Bank of Westbury Trust Co.

Nov. 24 the bank is offering to the holders of the company's outstanding capital stock (par \$12.50) of record Nov. 12, 1959, the right to subscribe at \$26 per share for 9,750 additional shares of capital stock. Subscription warrants will expire at the close of business day on Dec. 11, 1959. **Proceeds**—To increase capital and surplus. **Underwriter**—Francis I. du Pont & Co., New York.

#### Brooklyn Union Gas Co.

Aug. 19 it was reported that the company is contemplating some additional equity financing, the form of which will be decided on shortly. It will probably be preferred stock. **Proceeds**—For construction program. **Offering**—Expected in the first quarter of 1960.

#### Coffee House, Inc., Lansing, Mich.

Aug. 31 it was announced company plans to issue and sell 100,000 shares of common stock (par 10 cents). **Price**—To be supplied by amendment. **Proceeds**—To build chain of coffee houses, establish commissaries and for general corporate purposes. **Office**—1500 Clifton Ave., Lansing, Mich. **Underwriter**—In New York, to be named.

#### Consolidated Natural Gas Co.

May 19, James Comertord, President, announced that company plans later in year to issue and sell \$20,000,000 of debenture bonds, if market conditions are favorable. **Proceeds**—For investments, improvements, etc. **Underwriter**—To be determined by competitive bidding. **Probable bidders**: Halsey, Stuart & Co. Inc.; Morgan Stanley & Co. and The First Boston Corp. (jointly); White, Weld & Co. and Paine, Webber, Jackson & Curtis (jointly).

#### Duquesne Light Co.

Aug. 3 it was reported that the company is contemplating the issuance of an undetermined amount of subordinated convertible debentures. **Underwriter**—To be determined by competitive bidding. **Probable bidders**: Halsey, Stuart & Co. Inc.; Kuhn, Loeb & Co.; Eastman Dillon, Union Securities & Co.; A. C. Allyn & Co., Inc. and Ladenburg, Thalmann & Co. (jointly); White, Weld & Co.; The First Boston Corp. and Glore, Forgan & Co. (jointly); Blyth & Co., Inc.; Drexel & Co. and Equitable Securities Corp. (jointly).

#### First National Bank of Jersey City, N. J.

Stockholders of this bank are being offered rights to subscribe for 31,000 additional shares of stock; rights to expire on Dec. 3. **Price**—\$53 per share. **Proceeds**—To increase capital and surplus.

#### First National Bank of Miami, Fla.

Sept. 14 it was announced stockholders have approved a proposed offering to stockholders of 150,000 additional shares of capital stock (par \$10) on the basis of one new share for each four shares held. **Price**—\$40 per share. **Proceeds**—To increase capital and surplus. **Underwriter**—None.

#### Florida West Coast Corp.

Oct. 22 it was reported that a public offering of common stock is expected later this year. **Proceeds**—For land acquisition. **Office**—30 East 60th Street, New York City. **Underwriter**—Midtown Securities Corp., same address. **Registration**—Expected in a couple of weeks.

#### Georgia-Pacific Corp.

Aug. 19 it was reported that the company plans to register about \$10,000,000 of convertible preferred stock, conversion of which would add about 600,000 shares to the number of common shares currently outstanding. **Proceeds**—For expansion. **Office**—Olympia, Wash. **Underwriter**—Financing in past has been handled by Blyth & Co., Inc. **Offering**—Expected pursuant to a stockholders meeting to be held on Dec. 4 in Augusta, Georgia.

#### Hawaiian Telephone Co.

Aug. 3 it was reported company received approval from the Territorial Public Utilities Commission to issue about \$4,500,000 of new bonds. Last bond issues were placed privately.

#### Independent Radio, Inc., Lansing, Mich.

Aug. 31 it was announced company plans to issue and sell 100,000 shares of common stock (par 10 cents). **Price**—To be supplied by amendment. **Proceeds**—For acquisition of radio stations. **Business**—Radio broadcasting. **Office**—130 Shepard St., Lansing, Mich. **Underwriter**—In New York, to be named.

#### Kansas City Power & Light Co.

Dec. 29 it was reported that the company plans to issue and sell \$20,000,000 of first mortgage bonds. **Proceeds**—For construction program. **Underwriter**—To be determined by competitive bidding. **Probable bidders**: Halsey, Stuart & Co. Inc.; The First Boston Corp. and Blyth & Co., Inc. (jointly); Equitable Securities Corp.; White, Weld & Co. and Shields & Co. (jointly); Kuhn, Loeb & Co., Salomon Bros. & Hutzler and Eastman, Dillon, Union Securities & Co. (jointly); Lehman Brothers and Bear Stearns & Co. (jointly). **Bids**—Expected to be received on Jan. 6.

#### Louisiana Gas Service Co. (1/19)

Nov. 4 it was reported that the company contemplates the sale of \$7,500,000 of first mortgage bonds. **Underwriter**—To be determined by competitive bidding. **Probable bidders**: Halsey, Stuart & Co. Inc.; White, Weld & Co.; Merrill Lynch, Pierce, Fenner & Smith Inc., and Kidder, Peabody & Co. (jointly); Salomon Bros. & Hutzler, Eastman Dillon, Union Securities & Co., and Equitable Securities Corp. (jointly). **Bids**—Expected to be received on Jan. 19.

#### National Mail Order Co., Lansing, Mich.

Oct. 5 it was announced company plans to register an issue of 100,000 shares of common stock (par 10 cents). **Price**—To be supplied by amendment. **Proceeds**—For expansion and working capital. **Office**—130 Shepard St., Lansing, Mich. **Underwriter**—To be named later in New York State.

#### Neack's Stores, Inc. (12/14-18)

Nov. 12 it was reported that the company is contemplating the placing in registration of 17,000 shares of common stock. About 66% of the issue will be sold for the company's account and the remaining 34% balance will be sold for the account of a selling stockholder. **Underwriter**—Van Alstyne, Noel & Co., New York.

#### New-Era Corporation, Rochester, Mich.

Sept. 1 it was reported that this company contemplates the early registration of approximately 200,000 shares of common stock. **Business**—Manufacturer of mufflers and gears. **Underwriter**—Mortimer B. Burnside & Co., Inc., New York.

#### Northern Illinois Gas Co.

Nov. 18 it was announced by Marvin Chandler, President, that the company expects to sell \$10,000,000 to \$15,000,000 of straight preferred stock early next year, subject to market conditions. **Proceeds**—To retire outstanding bank loans and for 1960 construction program. **Underwriters**—The First Boston Corp. and Glore, Forgan & Co., both of New York.

#### Public Service Electric & Gas Co. (12/15)

Oct. 21 it was announced that the company on that date filed an application with the Board of Public Utility Commissioners of the State of New Jersey covering the proposed issuance and sale of 800,000 shares of common stock (without nominal or par value). **Proceeds**—To be added to the general funds of the company and will be used for its general corporate purposes, including payment before maturity of any unsecured bank loans which may be outstanding, and including payment of a portion of the cost of its current construction program. **Offering**—Expected in December. **Underwriter**—Merrill Lynch, Pierce, Fenner & Smith Inc. **Registration**—Expected later this month.

#### South Carolina Electric & Gas Co.

June 22, S. C. McMeekin, President, announced plans to sell approximately \$8,000,000 of bonds in December, 1959. **Proceeds**—To repay bank loans incurred for current construction program. Previous issues have been placed privately.

#### Tampa Electric Co.

Sept. 14 it was reported that the company is planning the sale of about \$7,000,000 of additional common stock, probably in the form of a rights offering and a negotiated underwriting. Last rights offering was underwritten by Stone & Webster Securities Corp., New York.

#### Trade Bank & Trust Co.

It was announced Nov. 4 that stockholders have approved an increase in the bank's capital stock by 39,340 shares to pave the way for an offering of additional stock to holders at \$19 a share. The offering, to be made at the rate of one new share for each eight held of record Nov. 6, will expire Nov. 30.

#### Transcontinental Gas Pipe Line Corp.

Sept. 29 it was announced that the company plans to come to market twice in 1960 with the sale of first mortgage bonds, and common and preferred stock. **Proceeds**—To raise permanent funds for the financing of its 1960 expansion program. **Office**—Houston, Texas.

#### West Florida Natural Gas Co.

Nov. 25 it was reported that the company is contemplating the filing of an amendment to its original registration statement of Aug. 28 which will provide for the specific type of securities to be offered in exchange for the company's presently outstanding 6% 20-year income debenture bonds. It was originally contemplated that the proposed financing would consist of \$837,200 of 7½% subordinated debentures and warrants to purchase 25,116 shares of class A common stock (\$1 par). White, Weld & Co. and Pierce, Carrison, Wulbern, Inc. (jointly) will underwrite the offering. It is expected that the offering will take place early in January.

## OUR REPORTER'S REPORT

Emboldened by the glowing success of American Telephone & Telegraph Co.'s recent big offering which carried a 5.22% yield, investment bankers were a bit more venturesome this week in bidding for a smattering of smaller issues which were up for grabs.

Potomac Electric Co.'s \$15 million of first mortgage bonds led the parade on Monday, being bid in as 5¼% at 101.7599 and re-offered to yield 5.10%. There were five bids in all, all close, with the

runnerup offering only 40 cents per \$1,000 less than the winner.

Here again, as in the case of the Telephone issue, the bonds had the attraction of a high redemption price for the first five years, in lieu of a definite no-call clause. The initial call price stands at 109.19 for the entire period.

Running close behind with the yield working progressively lower was Gulf States Utilities Co.'s \$16 million of new double-A rated bonds. These brought a top bid of 101.83 for a 5¼% coupon. Here again five bids were made in all, the two best being separated by 1.50 per \$1,000 bond.

Reoffered to yield 5.08% to the buyer, this issue was hardly to be regarded as the speedster of the week and while the bonds were reported moving, their pace was slower than in the case of predecessor issues.

### Keep Pot Boiling

The renewed tendency to do a "little reaching," so to speak, for the last few issues is making for a bit of nervousness in some quarters. Hereabouts it is feared that bankers may fall into their old habit of bidding themselves and their dealers out of a reasonable profit.

With the public showing that it has money for investment if the terms are right, and major institutional buyers displaying much the same attitude, the hope among those in the business is that the bankers will keep this in mind when figuring their future bids.

As noted before, the Telephone issue yielded 5.22% and roared out to investors. The next two were relatively small, "street-sized" dealers which may have accounted in part for the progressive drop in reoffering yield.

### Could Be Real Test

The calibre of the current market could really be tested next week when Consolidated Edison Co. of N. Y., Inc., comes into the market with \$75 million of its first and refunding mortgage bonds on Tuesday.

This week's corporate emissions hardly could have been considered sufficiently large to have brought about a real test of the market's mettle. But the impending operation could do just that.

The bonds will be non-callable and redeemable at par, plus the coupon rate. Those who have been scouting the situation look for a price and rate to set a reoffering yield of 5.15 to 5.20%.

### Light Roster Again

Except for the Consolidated Edison issue, next week promises again to be a relatively quiet period in corporate new issues.

On Tuesday bankers will be bidding new General Telephone Corp. of California securities, and on Thursday several groups will compete for \$16 million of Arkansas Louisiana Gas Co. bonds.

Monday, as usual, could bring a smattering of smaller prospects to the wire, but in recent weeks this hardly has been the case.

### G. M. Kirsch Opens

BROOKLYN, N. Y.—Gerry M. Kirsch is engaging in a securities business from offices at 2620 East 13th Street under the firm name of Kirsch & Co. Mr. Kirsch was formerly with Jacwin & Costa, Inc. and Reynolds & Co.

### Joins Meadows Staff

(Special to THE FINANCIAL CHRONICLE)  
SPRINGFIELD, Mass.—Raymond L. Parent has become connected with Meadows & Co., 1490 Main Street.



# Indications of Current Business Activity

The following statistical tabulations cover production and other figures for the latest week or month available. Dates shown in first column are either for the week or month ended on that date, or, in cases of quotations, are as of that date:

	Latest Week	Previous Week	Month Ago	Year Ago
<b>AMERICAN IRON AND STEEL INSTITUTE:</b>				
Indicated Steel operations (per cent capacity).....	Nov. 28	\$88.1	*78.9	73.7
Equivalent to—				
Steel ingots and castings (net tons).....	Nov. 28	\$2,495,000	*2,233,000	371,000
<b>AMERICAN PETROLEUM INSTITUTE:</b>				
Crude oil and condensate output—daily average (bbls. of 42 gallons each).....	Nov. 13	6,975,825	6,898,975	6,839,025
Crude runs to stills—daily average (bbls.).....	Nov. 13	7,892,000	7,681,000	7,759,000
Gasoline output (bbls.).....	Nov. 13	27,839,000	27,575,000	28,111,000
Kerosene output (bbls.).....	Nov. 13	2,215,000	2,267,000	2,393,000
Distillate fuel oil output (bbls.).....	Nov. 13	12,154,000	12,083,000	11,796,000
Residual fuel oil output (bbls.).....	Nov. 13	5,992,000	6,086,000	5,999,000
Stocks at refineries, bulk terminals, in transit, in pipe lines—				
Finished and unfinished gasoline (bbls.) at.....	Nov. 13	176,400,000	175,800,000	178,732,000
Kerosene (bbls.) at.....	Nov. 13	32,699,000	32,764,000	33,440,000
Distillate fuel oil (bbls.) at.....	Nov. 13	178,913,000	181,624,000	179,990,000
Residual fuel oil (bbls.) at.....	Nov. 13	57,990,000	57,799,000	59,745,000
<b>ASSOCIATION OF AMERICAN RAILROADS:</b>				
Revenue freight loaded (number of cars).....	Nov. 14	638,408	560,658	580,768
Revenue freight received from connections (no. of cars).....	Nov. 14	527,782	510,960	518,499
<b>CIVIL ENGINEERING CONSTRUCTION — ENGINEERING NEWS-RECORD:</b>				
Total U. S. construction.....	Nov. 19	\$372,100,000	\$444,300,000	\$261,000,000
Private construction.....	Nov. 19	232,300,000	265,700,000	146,500,000
Public construction.....	Nov. 19	139,800,000	178,600,000	114,500,000
State and municipal.....	Nov. 19	85,600,000	148,900,000	96,200,000
Federal.....	Nov. 19	54,200,000	29,700,000	18,300,000
<b>COAL OUTPUT (U. S. BUREAU OF MINES):</b>				
Bituminous coal and lignite (tons).....	Nov. 14	8,935,000	*7,675,000	7,975,000
Pennsylvania anthracite (tons).....	Nov. 14	438,000	423,000	365,000
<b>DEPARTMENT STORE SALES INDEX—FEDERAL RESERVE SYSTEM—1947-49 AVERAGE = 100</b>	Nov. 14	167	155	160
<b>EDISON ELECTRIC INSTITUTE:</b>				
Electric output (in 000 kwh.).....	Nov. 21	13,812,000	13,270,000	12,762,000
<b>FAILURES (COMMERCIAL AND INDUSTRIAL) — DUN &amp; BRADSTREET, INC.</b>	Nov. 19	287	285	250
<b>IRON AGE COMPOSITE PRICES:</b>				
Finished steel (per lb.).....	Nov. 17	6.196c	6.196c	6.196c
Pig iron (per gross ton).....	Nov. 17	\$66.41	\$66.41	\$66.41
Scrap steel (per gross ton).....	Nov. 17	\$46.17	\$46.17	\$45.17
<b>METAL PRICES (E. &amp; M. J. QUOTATIONS):</b>				
Electrolytic copper.....	Nov. 18	34.725c	34.625c	32.500c
Domestic refinery at.....	Nov. 18	30.300c	32.025c	28.550c
Export refinery at.....	Nov. 18	13.000c	13.000c	13.000c
Lead (New York) at.....	Nov. 18	12.800c	12.800c	12.800c
Lead (St. Louis) at.....	Nov. 18	12.800c	12.800c	12.800c
Zinc (delivered) at.....	Nov. 18	12.500c	12.500c	12.500c
Zinc (East St. Louis) at.....	Nov. 18	12.500c	12.500c	12.500c
Aluminum (primary pig. 99.5%) at.....	Nov. 18	24.700c	24.700c	24.700c
Strait tin (New York) at.....	Nov. 18	101.125c	101.750c	102.250c
<b>MOODY'S BOND PRICES DAILY AVERAGES:</b>				
U. S. Government Bonds.....	Nov. 24	82.92	82.54	84.21
Average corporate.....	Nov. 24	84.30	84.17	84.04
Aaa.....	Nov. 24	88.13	87.86	87.99
Aa.....	Nov. 24	86.24	86.11	85.20
A.....	Nov. 24	84.04	83.91	84.17
Baa.....	Nov. 24	79.13	79.01	79.13
Railroad Group.....	Nov. 24	82.27	82.15	82.90
Public Utilities Group.....	Nov. 24	84.43	84.04	83.28
Industrials Group.....	Nov. 24	86.24	86.11	85.98
<b>MOODY'S BOND YIELD DAILY AVERAGES:</b>				
U. S. Government Bonds.....	Nov. 24	4.24	4.25	4.09
Average corporate.....	Nov. 24	4.84	4.85	4.86
Aaa.....	Nov. 24	4.55	4.57	4.56
Aa.....	Nov. 24	4.69	4.70	4.77
A.....	Nov. 24	4.86	4.87	4.85
Baa.....	Nov. 24	5.26	5.27	5.26
Railroad Group.....	Nov. 24	5.00	5.01	4.92
Public Utilities Group.....	Nov. 24	4.83	4.86	4.87
Industrials Group.....	Nov. 24	4.69	4.70	4.71
<b>MOODY'S COMMODITY INDEX</b>	Nov. 24	380.0	386.5	382.4
<b>NATIONAL PAPERBOARD ASSOCIATION:</b>				
Orders received (tons).....	Nov. 14	304,154	361,161	285,609
Production (tons).....	Nov. 14	331,839	319,477	313,809
Percentage of activity.....	Nov. 14	95	94	98
Unfilled orders (tons) at end of period.....	Nov. 14	495,639	523,320	523,694
<b>OIL, PAINT AND DRUG REPORTER PRICE INDEX—1949 AVERAGE = 100</b>	Nov. 20	111.49	111.71	111.05
<b>ROUND-LOT TRANSACTIONS FOR ACCOUNT OF MEMBERS, EXCEPT ODD-LOT DEALERS AND SPECIALISTS</b>				
Transactions of specialists in stocks in which registered—				
Total purchases.....	Oct. 30	2,844,120	2,209,290	1,968,230
Short sales.....	Oct. 30	590,870	316,670	343,680
Other sales.....	Oct. 30	2,281,910	1,884,050	1,711,170
Total sales.....	Oct. 30	2,872,780	2,150,720	2,054,850
Other transactions initiated off the floor—				
Total purchases.....	Oct. 30	758,640	496,030	569,980
Short sales.....	Oct. 30	230,320	73,820	57,710
Other sales.....	Oct. 30	637,600	458,880	544,310
Total sales.....	Oct. 30	867,920	532,700	602,020
Other transactions initiated on the floor—				
Total purchases.....	Oct. 30	1,019,959	800,540	824,580
Short sales.....	Oct. 30	227,940	111,710	145,380
Other sales.....	Oct. 30	1,028,415	754,273	953,415
Total sales.....	Oct. 30	1,256,355	865,983	1,098,795
Total round-lot transactions for account of members—				
Total purchases.....	Oct. 30	4,422,719	3,505,860	3,362,790
Short sales.....	Oct. 30	1,049,130	502,200	545,770
Other sales.....	Oct. 30	3,947,925	3,047,203	3,208,895
Total sales.....	Oct. 30	4,997,055	3,549,403	3,755,665
<b>STOCK TRANSACTIONS FOR ODD-LOT ACCOUNT OF ODD-LOT DEALERS AND SPECIALISTS ON N. Y. STOCK EXCHANGE — SECURITIES EXCHANGE COMMISSION</b>				
Odd-lot sales by dealers (customers' purchases).....	Oct. 30	2,136,045	1,565,776	1,667,559
Dollar value.....	Oct. 30	\$108,158,299	\$79,971,089	\$82,644,477
Odd-lot purchases by dealers (customers' sales).....	Oct. 30	1,678,594	1,295,247	1,137,874
Number of orders—Customers' total sales.....	Oct. 30	15,983	11,965	22,681
Customers' short sales.....	Oct. 30	1,662,611	1,283,282	1,115,193
Customers' other sales.....	Oct. 30	\$81,333,612	\$63,675,100	\$55,751,097
Dollar value.....	Oct. 30	386,720	329,660	242,450
Round-lot sales by dealers—	Oct. 30	386,720	329,660	242,450
Number of shares—Total sales.....	Oct. 30	847,540	606,320	775,130
Short sales.....	Oct. 30			
Other sales.....	Oct. 30			
Round-lot purchases by dealers—	Oct. 30			
Number of shares—	Oct. 30			
Short sales.....	Oct. 30			
Other sales.....	Oct. 30			
<b>TOTAL ROUND-LOT STOCK SALES ON THE N. Y. STOCK EXCHANGE AND ROUND-LOT STOCK TRANSACTIONS FOR ACCOUNT OF MEMBERS (SHARES):</b>				
Total round-lot sales—				
Short sales.....	Oct. 30	1,265,980	661,920	761,920
Other sales.....	Oct. 30	18,305,530	13,772,620	13,409,690
Total sales.....	Oct. 30	19,571,510	14,434,540	14,171,610
<b>WHOLESALE PRICES, NEW SERIES — U. S. DEPT. OF LABOR — (1947-49 = 100):</b>				
Commodity Group—				
All commodities.....	Nov. 17	118.9	119.2	119.1
Farm products.....	Nov. 17	85.0	*86.4	80.1
Processed foods.....	Nov. 17	104.9	105.7	106.1
Meats.....	Nov. 17	90.2	92.7	94.7
All commodities other than farm and foods.....	Nov. 17	128.6	128.5	128.8

	Latest Month	Previous Month	Year Ago
<b>BANKERS' DOLLAR ACCEPTANCES OUTSTANDING — FEDERAL RESERVE BANK OF NEW YORK—As of Oct. 31:</b>			
Imports.....	\$304,460,000	\$316,226,000	\$246,187,000
Exports.....	290,159,000	300,873,000	353,838,000
Domestic shipments.....	25,023,000	15,970,000	16,509,000
Domestic warehouse credits.....	55,748,000	30,250,000	279,622,000
Dollar exchange.....	35,750,000	45,000,000	116,650,000
Based on goods stored and shipped between foreign countries.....	233,932,000	245,580,000	242,354,000
Total.....	\$945,072,000	\$953,899,000	\$1,254,960,000
<b>BUILDING PERMIT VALUATION — DUN &amp; BRADSTREET, INC.—215 CITIES—Month of September:</b>			
New England.....	\$31,306,500	\$20,010,501	\$27,526,300
Middle Atlantic.....	171,763,777	93,955,907	109,842,951
South Atlantic.....	57,535,278	69,364,311	42,192,493
East Central.....	113,217,678	114,635,222	104,068,383
South Central.....	102,172,473	98,974,865	115,980,207
West Central.....	42,114,041	55,987,084	44,101,927
Mountain.....	38,385,782	34,194,829	23,985,481
Pacific.....	148,681,470	128,538,461	117,683,636
Total United States.....	\$705,179,999	\$615,661,180	\$585,381,293
New York City.....	136,353,039	58,657,111	53,445,172
Outside New York City.....	568,826,960	557,004,069	531,936,121
<b>CIVIL ENGINEERING CONSTRUCTION — ENGINEERING NEWS-RECORD — Month of October (000's omitted):</b>			
Total U. S. construction.....	\$1,494,000	\$1,538,000	\$1,621,272
Private construction.....	794,000	961,000	613,073
Public and municipal.....	699,000	577,000	1,008,199
Federal.....	526,000	463,000	823,177
State and municipal.....	173,000	114,000	185,022
<b>COAL EXPORTS (BUREAU OF MINES)—Month of September:</b>			
U. S. exports of Pennsylvania anthracite (net tons).....	216,711	108,424	235,256
To North and Central America (net tons).....	201,641	107,864	191,304
To Europe (net tons).....	15,047		35,123
To Asia (net tons).....		560	8,829
To South America (net tons).....	23		
Undesignated.....			
<b>COPPER INSTITUTE—For month of October:</b>			
Copper production in U. S. A.—			
Crude (tons of 2,000 pounds).....	30,986	*26,081	112,079
Refined (tons of 2,000 pounds).....	44,218	*44,648	113,288
Deliveries to fabricators—			
In U. S. A. (tons of 2,000 pounds).....	68,648	92,501	120,793
Refined copper stocks at end of period (tons of 2,000 pounds).....	78,308	81,514	128,490
<b>COTTON GINNING (DEPT. OF COMMERCE):</b>			
To Nov. 1 (running bales).....	9,717,782		7,312,816
<b>COTTON PRODUCTION (DEPT. OF COMMERCE):</b>			
(running bales) as of Nov. 1.....	14,801,000	14,692,000	11,435,323
<b>CROP PRODUCTION — CROP REPORTING BOARD U. S. DEPT. OF AGRICULTURE—Crop as of November 1 (in thousands):</b>			
Corn, all (bushels).....	4,402,476	4,429,154	3,799,844
Wheat, all (bushels).....	1,117,430	1,117,430	1,462,218
Winter (bushels).....	909,333	909,333	1,179,924
All spring (bushels).....	208,097	208,097	282,294
Durum (bushels).....	20,546	20,546	22,077
Other spring (bushels).....	187,551	187,551	260,217
Oats (bushels).....	1,075,378	1,075,378	1,422,164
Barley (bushels).....	408,442	408,442	470,449
Rye (bushels).....	20,996	20,996	32,485
Flaxseed (bushels).....	21,790	21,790	39,543
Rice (100 lb. bags).....	53,111	52,553	47,015
Sorghum grain (bushels).....	588,539	573,183	614,845
Cotton (bales).....	14,801	14,692	12,194
Hay, all (tons).....	113,884	113,884	101,812
Hay, wild (tons).....	8,946	8,946	10,481
Hay, alfalfa (tons).....	64,548	64,548	67,134
Hay, clover and timothy (tons).....	22,524	22,524	24,441
Hay, lespedeza (tons).....	5,012	5,012	6,017
Beans, dry edible (cleaned—100 lb. bags).....	18,489	19,300	18,981
Peas, dry field (cleaned—100 lb. bags).....	4,191	4,191	2,475
Soybeans for beans (bushels).....	528,111	529,793	574,413
Peanuts (pounds).....	1,655,800	1,673,120	1,835,800
Potatoes (hundredweight).....			
Winter.....	3,874	3,874	4,971
Early spring.....	3,311	3,311	4,703
Late spring.....	22,553	22,553	24,152
Early summer.....	13,806	13,806	14,659
Late summer.....	32,774	32,774	34,308
Fall.....	165,854	167,225	182,929
Total.....	242,172	243,543	265,729
Sweetpotatoes (hundredweight).....			
Tobacco (pounds).....	1,800,257	1,819,689	1,736,204
Sugarcane for sugar and seed (tons).....	8,182	8,182	6,681
Sugar beets (tons).....	16,685	16,685	15,183
Broomcorn (tons).....	32	32	33
Hops (pounds).....	53,403	53,403	48,407
Apples, commercial crop (bushels).....	117,727	115,843	126,610
Peaches (bushels).....	72,806	72,806	71,069
Pears (bushels).....	30,823	31,110	28,890
Grapes (tons).....	3,231	3,248	3,026
Cherries (tons).....	219	219	192
Apricots (tons).....	230	230	108
Cranberries (barrels).....	1,249	1,273	1,166
Pecans (pounds).....	123,350	129,700	174,750
<b>INDUSTRIAL PRODUCTION — BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM — 1947-49 = 100—Month of Oct.:</b>			
Seasonally adjusted.....	148	149	138
Unadjusted.....	153	151	143
<b>METAL OUTPUT (BUREAU OF MINES)—Month of September:</b>			
Mine production of recoverable metals in the United States.....			



# RAILROAD SECURITIES

## Rock Island-St. Paul Merger Talks

The latest development in the railroad merger field came to light recently with the announcement of talks and studies of a consolidation by the Chicago, Rock Island & Pacific and the Chicago, Milwaukee, St. Paul & Pacific. Committees of directors of both of the roads are considering the feasibility of a plan.

A merger of the two properties would eliminate an estimated 1,000 miles of duplicate mileage and produce a much stronger competitive system. It is believed that a plan of merger and terms will be forthcoming in the near future.

There had been negotiations between the St. Paul and the Chicago & North Western as long ago as 1954. However, after the change in management of the North Western in 1957, the idea was completely abandoned. It is understood the Rock Island has been considering the possibilities of such a merger since last June.

Both of these carriers have had checkered careers. The Rock Island was in bankruptcy from 1913 to 1917 and was forced into reorganization in 1933 where it remained until 1948. At one time it was proposed that the road be dismembered and parts sold to eight different carriers. Since that time it has shown a high degree of operating efficiency despite the low traffic density on its lines.

The St. Paul operated in bankruptcy from 1925 to 1927 and again was under court protection from 1935 to 1945. Much of the troubles of the two roads can be traced to drought conditions in their territory which cut into the earnings of the farm districts. This, of course, was due to general depressed business conditions throughout the country.

If the two systems are unified, they would form a railroad of more than 18,000 miles of track and total assets of \$1,172,000,000, making it from an asset standpoint about the eighth largest transportation company in the country.

The St. Paul's 10,600 miles of line covers the Northwestern states, extending from Chicago and Milwaukee to Seattle and Tacoma, Wash., as well as to other Pacific Coast ports. The Rock Island's line of 7,600 miles extend from Chicago westward through Omaha to Denver and southwest-

erly through Kansas City to Santa Rosa, N. M., and also south to Fort Worth and Dallas. It also operates between Minneapolis and St. Paul southward through Des Moines to the Gulf Coast.

There is a considerable duplication of mileage by both lines, particularly in the mid-west. The Rock Island reaches Minneapolis over St. Paul's lines. Rough estimates are that the consolidation of the two roads would produce savings of about \$30,000,000 annually in operating costs.

The proposed merger of the St. Paul and Rock Island is one of the largest which has come to light in recent years. The Great Northern-Northern Pacific consolidation still is under study, while that between the Pennsylvania and New York Central has

been abandoned. In view of the apparent thinking of the management of the roads, it is believed that rapid progress will be made. This was the case in the merger of the Norfolk & Western and Virginian where little time was taken to effect the consolidation.

## Now Disbro & Co.

(Special to THE FINANCIAL CHRONICLE)

WILLOUGHBY, Ohio — Disbro & Co., 4076 Erie Street, has been formed to continue the investment business of Robert M. Disbro. Officers are Mr. Disbro, President and Treasurer, and E. K. DeVan, Secretary.

## DIVIDEND NOTICES

### TEXAS GULF SULPHUR COMPANY

#### 153rd Consecutive Quarterly Dividend

The Board of Directors has declared a dividend of 25 cents per share on the 10,020,000 shares of the Company's capital stock outstanding and entitled to receive dividends, payable December 15, 1959, to stockholders of record at the close of business November 30, 1959.

E. F. VANDERSTUCKEN, JR., Secretary.

## DIVIDEND NOTICES

### BRIGGS & STRATTON CORPORATION

#### BRIGGS & STRATTON

#### DIVIDEND

The Board of Directors has declared a regular quarterly dividend of fifty cents (\$50) per share and a year-end dividend of forty-five cents (\$45) per share on the capital stock (\$3 par value) of the Corporation, payable December 15, 1959, to stockholders of record November 27, 1959.

L. G. REGNER, Secretary-Treasurer  
Milwaukee, Wis.  
November 17, 1959



### COMMERCIAL SOLVENTS Corporation

#### DIVIDEND NOTICE

The Board of Directors has today declared the following dividends on the common stock of this Corporation:

Quarterly cash dividend of five cents per share

Extra cash dividend of five cents per share

Stock dividend of two percent

All dividends are payable on December 31, 1959 to stockholders of record at the close of business on December 4, 1959.

A. R. BERGEN, Secretary  
November 23, 1959

### THE COLORADO FUEL AND IRON CORPORATION

#### Dividends Declared

The Board of Directors of The Colorado Fuel and Iron Corporation today, Friday, November 20th, declared a 2 percent common stock dividend payable January 8, 1960 to common stockholders of record on December 1, 1959.

The Board of Directors also declared the regular quarterly dividend of 62½ cents per share on the series A \$50 par value preferred stock, and 68¼ cents per share on the series B \$50 par value preferred stock. These dividends are payable December 31 to holders of record at the close of business on December 1.

These common stockholders who are entitled to receive fractional-share interests as a result of the common stock dividend will be given an option to sell their fractional-share interests or to buy a fractional-share interest sufficient to round out their stock dividend to the nearest full share. The Marine Midland Trust Company of New York has been appointed agent for handling such purchases and sales, which will be made at the instruction of, and for the account and record of, such holders. The period in which such sales or purchases may be made will expire on February 11, 1960. Any fractional-share interests remaining outstanding after February 11, 1960, will be sold and the cash proceeds forwarded to the holders of fractional-share interests.

D. C. MCGREW, Secretary



#### DIVIDEND NO. 206

November 25, 1959

The Board of Directors of THE ANACONDA COMPANY has today declared a dividend of One Dollar (\$1.00) per share on its capital stock of the par value of \$50 per share, payable December 28, 1959, to stockholders of record at the close of business on December 7, 1959.

R. E. SCHNEIDER  
Secretary and Treasurer  
25 Broadway, New York 4, N. Y.

## Inv. Sales Corp.

(Special to THE FINANCIAL CHRONICLE)

LONG BEACH, Calif. — Investment Sales Corporation has been formed with offices at 341 Ocean Center Building to engage in a securities business. Officers are James C. Hayes, President; W. M. Hayes, Vice-President, and B. W. Kelley, Treasurer.

## DIVIDEND NOTICES

### SUPER FOOD SERVICES, INC.

39 South LaSalle Street,  
Chicago 3, Illinois

AN



WHOLESALE

#### DIVIDEND NOTICE

The Board of Directors of Super Food Services, Inc. has declared a cash dividend of \$1.40 of 30¢ per share on the Preferred Shares-First Series, payable December 15, 1959 to shareholders of record December 4, 1959.

Wm. H. Tegtmeyer,  
President

November 13, 1959

## SUNDSTRAND

### SUNDSTRAND CORPORATION

#### DIVIDEND NOTICE

The Board of Directors declared a regular quarterly dividend of 25¢ per share on the common stock, and a 2% stock dividend, both payable December 19, 1959, to shareholders of record December 9, 1959.

G. J. LANDSTROM  
Vice President-Secretary

Rockford, Illinois  
November 17, 1959



### TENNESSEE CORPORATION

November 19, 1959

#### CASH DIVIDEND

A dividend of thirty-one and one-quarter (31¼) cents per share was declared payable December 18, 1959, to stockholders of record at the close of business December 3, 1959.

#### EXTRA CASH DIVIDEND

An extra dividend of twelve and one-half (12½) cents per share was declared payable January 8, 1960, to stockholders of record at the close of business December 3, 1959.

JOHN G. GREENBURGH  
Treasurer  
61 Broadway  
New York 6, N. Y.

## DIVIDEND NOTICES



#### DIVIDEND NOTICE

The Board of Directors today declared a dividend of 48 cents per share on the Common Stock of the Company, payable January 4, 1960 to stockholders of record at the close of business December 1, 1959.

D. W. JACK  
Secretary

November 20, 1959

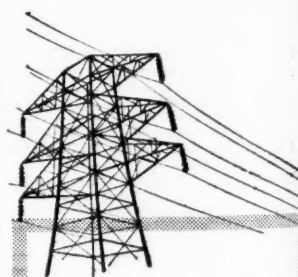
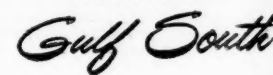


SHREVEPORT, LOUISIANA

#### Dividend Notice

The Board of Directors has this date declared a dividend of thirty-seven and one-half cents (37½) per share on the Common Stock of the Corporation, payable January 2, 1960, to stockholders of record at the close of business on December 10, 1959.

B. M. BYRD  
Secretary  
November 24, 1959



### Southern California Edison Company

#### DIVIDENDS

The Board of Directors has authorized the payment of the following quarterly dividends:

ORIGINAL PREFERRED STOCK  
Dividend No. 202  
65 cents per share;

CUMULATIVE PREFERRED STOCK,  
4.32% SERIES  
Dividend No. 51  
27 cents per share.

The above dividends are payable December 31, 1959, to stockholders of record December 5. Checks will be mailed from the Company's office in Los Angeles, December 31.

P. C. HALE, Treasurer

November 19, 1959





## The Security I Like Best

Continued from page 2  
earnings will occur as a result of the acquisition.

### Recent Developments

At the present, there are approximately 240,000 shares outstanding. If all debentures were converted, and all options exercised there would be roughly 280,000 shares outstanding. However, at its last regular meeting the Board of Directors announced a 100% stock dividend which will result in a two-for-one split. The Board also authorized another dividend payment of 50¢ a share which brings total payments for the year to \$1.00. The stock is listed on the American Stock Exchange.

### WM. H. TEGTMEYER

President, Wm. H. Tegtmeier & Co., Chicago, Ill.

### Electronics Capital Corporation

Electronics Capital Corporation has:

(1) The usual growth features that most money managers look for in a special situation.

(2) Monies to be invested primarily in loans which will carry a conversion feature into equity so that from the investors standpoint, they can have their cake right now with a possibility of adding several dippers of "a la mode" to it in the future.

(3) A favorable tax situation under the Small Business Investment Act of 1958. For example, in its first loan of \$750,000 of about a month ago to The Potter Instrument Company, it has already developed a paper profit of about \$3,200,000 or \$2 per share on 1,600,000 shares. If the company should elect to be taxed as a regulated investment company every stockholder no matter what his tax bracket would have at least \$1.50 per share left after Federal income taxes, when the equity position from conversion of the loan was sold. The company could either pay out this profit as a dividend or pay the 25% capital gains tax and keep the funds, but in any case there would be only one tax paid.

### Aims and Objectives

Electronics Capital Corp. was set up in June of 1959 with some \$16 million of capital (after allowing for selling commissions on securities). Its principal aims and objectives, under the Small Business Investment Act of 1958 are as stated in its prospectus:

(1) "To provide capital, principally through the purchase of convertible debentures, to selected electronics companies which in the opinion of management possess potential for investment appreciation.

(2) "To render to the electronics companies in which it invests specialized management counseling services, including financial, technical, marketing and manufacturing planning, and thus to attempt to protect and enhance its investments in those companies.

(3) "To sponsor a group development program, in order to assist client companies with complementary facilities jointly to undertake government and commercial electronics contracts otherwise beyond their individual capabilities."

In a special situation such as Electronics Capital Corp., or ECC,

as it is usually designated in the brokerage house circles, our firm usually looks for able, fast stepping operating management, backed by financial men who can keep the money coming in to finance the expansion needs of the operating management.

In ECC, one has the unusual situation of having the head of the company, not only experienced in the operations of electronics companies, but also in money management, and the money for many months' expansion already on hand.

In short, one cannot understand Electronics Capital Corp. without first understanding Charles Salik, its President. The son of a wealthy San Antonio, Tex. family, Charles Salik was the youngest ham operator ever licensed at the age of eleven. Later he accumulated a B.S.E.E. in electronics engineering from Yale University and then went into business. Four years ago, aged 29, he already had made a small fortune for his own account by founding or purchasing, and then developing radio and television stations; later selling them at substantial profits. He also was involved in other electronics situations. Like Henry Ford I, Charles Salik had the ability to use his technical (electronics) know-how in such a way that it produced operating and financial success.

In 1955, Charles Salik decided Bernard Koteen, Director. (Part-

ner, Koteen & Burt, Attorneys at Law.) there was a need for an investment fund devoted to the electronics industry. Divesting himself of most other interests, he formed Electronics Investment Corp., an open end mutual fund. Started with a public sale of some \$10 million of securities, this fund, through price appreciation and sale of additional shares, now totals, four years later, some \$30 million in assets and has probably the best record of any mutual fund in per cent increase in asset value in the year 1958. Thus, in the Summer of 1959, we find the investment management team headed by Charles Salik peculiarly equipped to form Electronics Capital Corp., both from the knowledge of electronics and finance. Other directors and advisers of Electronics Investment Management Corp. include:

Richard T. Silberman, Executive Vice-President. (Formerly President of KIN TEL, a division of Cohu Electronics, who developed a subsidiary from a peanut stand operation of under \$100,000 to \$8 million annual sales.)

Clarence Weatherall, Chief Technical Officer. (Just resigned as Chief Engineer of the Western Division of Stromberg-Carlson.)

Dr. Neil H. Jacoby, Director. (Dean, Graduate School of Business Administration, University of California.)

### DIVIDEND NOTICES



### A CLOSED-END DIVERSIFIED INVESTMENT COMPANY LISTED ON THE NEW YORK STOCK EXCHANGE

The Board of Managers has declared the following year-end dividends:

1. \$0.37 per share in cash, being the remaining undistributed net ordinary income realized during 1959, and
2. \$1.35 per share payable in stock or cash at the option of each shareholder from net capital gains realized during 1959.

Both dividends are payable December 24, 1959 to stockholders of record December 2, 1959.

William B. Viall, Secretary

Financial Report Available on Request

48 WALL STREET, NEW YORK 5, N. Y. • Room 1

## QUALITY



The American Tobacco Company

### 221ST PREFERRED DIVIDEND

A quarterly dividend of 1½% (\$1.50 a share) has been declared upon the Preferred Stock of THE AMERICAN TOBACCO COMPANY, payable in cash on January 2, 1960, to stockholders of record at the close of business December 10, 1959. Checks will be mailed.

November 24, 1959

© A. T. Co.

HARRY L. HILYARD

Vice President and Treasurer

ner, Koteen & Burt, Attorneys at Law.)

Louis J. Rice, Senior Vice-President. (Director, First National Bank of San Diego.)

Roger S. Woolley, Secy.-Treasurer and Director. (Partner, Driscoll & Woolley, Attorneys at Law.)

Dr. Joseph M. Pettit, Technical Adviser. (Dean of the School of Engineering, Stanford Univ.)

### Current Happenings

Early in October, ECC made its first purchase, \$750,000 convertible 8% debentures of The Potter Instrument Co., with an agreement to loan an additional \$250,000 if needed in the future. ECC also supplied certain technical "know-how" and contacts to The Potter management with the result that certain large stock underwriting houses have already offered to underwrite a stock sale in the company which would make ECC's interest worth some \$5,000,000 not just the \$750,000 originally invested. Naturally, until some stock of the company is sold to the public in such situations as The Potter Instrument Co., there is no quoted market for the value of the equity position of ECC. However, I do not believe this to be a matter of importance because even though the above underwriting was turned down, good merchandise is always salable.

Mr. Salik indicates that ECC plans to assemble groups of elec-

tronic companies with dove-tailing products and services in each group so as to enable them by group bidding to bid more effectively on both governmental and civilian contracts. In fact it has already done this in certain instances.

### Growth Features

Electronics Capital Corp. has has several loans totaling about \$3,500,000 in the mill waiting finalization of legal and technical details. If these are on as profitable a basis as the loan to The Potter Instrument Co., one can project a true asset value of \$40 to \$50 per share for ECC capital stock long before the two to five year period usually considered necessary for the maturing of growth situations.

I feel that ECC has first, a tax saving feature under the Small Business Administration Act; second, a double headed position of buying debt securities with a conversion feature into equity; and third, the usual basic growth features that most money managers look for in a growth special situation:

- (1) Good operating management (as outlined above).
- (2) Good tools with which to work (\$16 million).
- (3) Operating in a good industry (electronics).
- (4) Available for purchase at the right time—NOW.

### DIVIDEND NOTICES



## Cities Service COMPANY

### Dividend Notice

The Board of Directors of Cities Service Company on November 18, 1959, declared a quarterly dividend of sixty cents (\$.60) per share on its Common Stock, payable December 14, 1959, to stockholders of record at the close of business December 1, 1959.

FRANKLIN K. FOSTER, Secretary

### 151ST DIVIDEND



- A quarterly dividend of \$0.65 per share in cash has been declared on the Common Stock of C. I. T. FINANCIAL CORPORATION, payable January 1, 1960, to stockholders of record at the close of business December 10, 1959. The transfer books will not close. Checks will be mailed.

C. JOHN KUHN, Treasurer

November 25, 1959.

## CONTINENTAL BAKING COMPANY

### Preferred Dividend No. 84

The Board of Directors has declared this day a quarterly dividend of \$1.37½ per share on the outstanding \$5.50 dividend Preferred Stock, payable January 1, 1960, to stockholders of record at the close of business December 4, 1959.

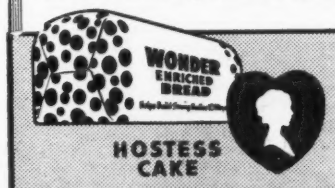
### Common Dividend No. 59

The Board of Directors has declared this day a regular quarterly dividend, for the fourth quarter of the year 1959, of 55¢ per share on the outstanding Common Stock, payable December 22, 1959, to holders of record of such stock at the close of business December 4, 1959.

The stock transfer books will not be closed.

WILLIAM FISHER  
TREASURER

November 18, 1959





# WASHINGTON AND YOU



BEHIND-THE-SCENES INTERPRETATIONS  
FROM THE NATION'S CAPITAL

WASHINGTON, D. C. — A tall, good-looking woman in a black dinner dress rose the other night in a downtown Washington hotel after she and her fellow diners had finished their broiled chicken on country ham.

She had just heard the man who introduced her declare that a prominent Westerner once told him that "nearly every man in Utah had wanted to marry her." The woman was Ivy Baker Priest, a miner's daughter from Bountiful, Utah.

The 30th Treasurer of the United States, and the most famous feminine official in the Eisenhower Administration, Mrs. Priest likes her job and she wants to keep it for at least another five years or so.

As Treasurer of the United States she is in charge of all the money in the United States and the gold at Fort Knox, Ky. She is not only responsible for all the money paid to the government of the United States by individuals and by the various foreign governments, but she is also responsible for the hundreds of millions of checks issued each year on the Treasurer of this country.

The name of Ivy Baker Priest is a household word in the United States as her name appears on the currency circulation along with that of Secretary of the Treasury Robert B. Anderson from Texas and his predecessor former Secretary George Humphrey.

## GOP Campaigner

Mrs. Priest, who married a wholesale furniture dealer in Utah, is a great campaigner for the Republican Party and she is tuning up now to take on some heavy campaigning during the coming year. Perhaps some thoughts she brought out the other night at the Statler Hotel before the Society of Business Magazine Editors, she will toss out at Republican gatherings in 1960.

She is preaching for a sound dollar and a sound economy, and quoted from her big boss, President Eisenhower, who recently restated an old military saying: "You can do nothing positive except from a firm base." Mrs. Priest is emphasizing thrift in her talks. She comes from a long line of Mormons, who make thrift an integral part of their way of community and spiritual life.

She told the Society of Business Magazine Editors that her family not only did not know where the next dollar was coming from, sometimes there was doubt where the next meal was coming from. It is pretty obvious that if Ivy Baker Priest had her way the United States not only would have a balanced budget in 1960, but in subsequent years.

"Nations of thrifty people in the industrial history of the world," said Mrs. Priest, "have typically been countries noted for growth and progress. Thrifty people are responsible people. They tend to favor sound and responsible government, sound fiscal policies, and dependable currencies."

Mrs. Priest went on to tell the Business Paper Editors that a thrifty Nation may grow even with poor resources, "but a thrifty people blessed with abundant resources has unbeatable possibilities."

Perhaps it would be a good

thing for the country if President Eisenhower and the other members of the Eisenhower Team, could hear this daughter from the West deliver her speech on sound and responsible government.

## Failure of Eisenhower Regime

The Eisenhower Administration has had some prosperous years. But the Eisenhower Administration has failed to live up to its repeated promises in bygone years that it would have balanced budgets. The facts are since coming into power in 1952 it has had a balanced budget in 1956 and again in 1957. It looks unfavorable for a balanced budget in 1960, but it could happen with the right kind of stern leadership from both the White House and Congress.

The Government of the United States today is under a staggering debt of \$290,000,000,000. It is really serious, because the interest rate alone is now beyond \$8,000,000,000 a year, and it is growing.

The second woman Treasurer in the history of the United States must have been thinking about this stupendous debt, among other things, when she told hearers that some people in this country have taken the position that growth in the United States can be helped by more government spending, regardless of its effect on prices.

"These people charge," said she, "that those who insist on a balanced budget and fiscal soundness are too rigidly adhering to old-fashioned concepts—that they are against maximum growth."

Ivy Baker Priest is full of stories of her job. She says a North Carolinian wrote her suggesting that the currency printed by the Bureau of Engraving carry the size of the bill only on one side, and that other side be sold to advertisers. This way "we could pay off our debt," the author wrote her.

This famous woman of the United States Government, not only has the confidence of a professional football quarterback in the Eisenhower team, but she is confident that the Grand Old Party leaders are going to get the country off on the right foot for the Sixties.

## Keen Sense of Humor

While her post does not carry policy-making responsibilities, it carries influence and prestige. She not only dines at the White House on occasion, but she has broken bread and sipped wine with kings and queens and ambassadors and leaders of industry around the world.

She has a keen sense of humor that she invokes on occasion. The man who introduced her the other night recalled that at a big dinner meeting when there were captains of industry and a lot of other male "VIPs" present, Mrs. Priest was the speaker. She began her talk with the facetious declaration that "I am the most beautiful woman in this hall tonight."

The men attending the meeting began looking all round to see the expressions on the other women's faces. Sure enough Mrs. Priest had caught many of them by surprise. She was the only woman present.

But Mrs. Priest and Secretary of the Treasury Anderson, boss of the Treasury Department, and all the members of the Eisenhower Administration, are



"Press Release—'We sincerely regret to announce the resignation of our general partner, Otis B. Bulldozer—'"

keenly aware and dead serious about the financial predicament the United States is in because of the colossal debt. That is why the United States must cut down on its foreign aid or foreign assistance programs, and that is why the prospering countries of Japan, England and West Germany should start carrying more of the load.

Meantime, at the outlook conference of the United States Chamber of Commerce a few days ago some leading experts predicted that economic expansion will continue through 1960, money will get tighter before mid-1960, and that the Gross National Product (now from \$485 to \$490 billion a year) should average about \$505 billion or slightly more for 1960. Demand for consumer credit, which has been rising at the rate of about \$500 million a month, is expected to continue if the auto industry has a good year.

[This column is intended to reflect the "behind the scene" interpretation from the nation's Capital and may or may not coincide with the "Chronicle's" own views.]

## Columbian Fin. Branch

CAMDEN, N. J.—Columbian Financial Development Co., Inc. has opened a branch office at 426 Market Street under the direction of Alvin R. Mogil.

## J. C. Hoit Opens

MT. VERNON, Ill.—John C. Hoit is conducting a securities business from offices at 1100 Main Street.

## FOREIGN SECURITIES

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## Businessman's BOOKSHELF

**Average Workweek as an Economic Indicator**—Gerhard Bry—National Bureau of Economic Research, 261 Madison Avenue, New York 16, N. Y. (paper), \$2.

**Deposit Velocity and Its Significance**—George Garvy—Federal Reserve Bank of New York, New York 45, N. Y. (paper), 60¢.

**Employment, Growth, and Price Levels**—Hearings before the Joint Economic Committee of the 86th Congress of the United States—Superintendent of Documents, U. S. Government Printing Office, Washington 25, D. C. (paper), 65¢.

**Energy Resources and Technology**—Hearings before the Subcommittee on Automation and Energy Resources of the Joint Economic Committee of the 86th Congress of the United States—Superintendent of Documents, U. S. Government Printing Office, Washington 25, D. C. (paper), \$1.25.

**Final Declaration of the Forty-Sixth National Foreign Trade Convention** (New York, N. Y., Nov. 16, 17 and 18, 1959)—National Foreign Trade Council, Inc., 111 Broadway, New York 6, N. Y. (paper).

**Literature of Freedom**—Catalogue of books and other publications

in 1959—Foundation for Economic Education, Inc., Irvington-on-Hudson, N. Y.

**Measurement of the U. S. Territorial Sea**—G. Etzel Percy—Superintendent of Documents, U. S. Government Printing Office, Washington 25, D. C., 10¢.

**Michigan Manufacturers**—Ninth Edition of Directory—Manufacturer Publishing Co., 8543 Puritan, Detroit 38, Mich.

**Monetary Policy Under the International Gold Standard 1880-1914**—Arthur I. Bloomfield—Federal Reserve Bank of New York, New York 45, N. Y. (paper), 50¢.

**Peace With Russia?**—Averell Harriman—Simon & Schuster, Inc., 630 Fifth Avenue, New York 20, N. Y. (cloth), \$3.00.

**Report and Financial Statement of the Secondary Market Operations**—Federal National Mortgage Association, 811 Vermont Avenue, N. W., Washington 25, D. C. (paper).

**Republic of China**—Department of State Publication 6844—Superintendent of Documents, U. S. Government Printing Office, Washington 25, D. C. (paper), 25 cents.

**Retirement and Insurance Plans in American Colleges**—William C. Greenough and Francis P. King—Columbia University Press, 2960 Broadway, New York 27, N. Y., \$8.50.

**Sales Financing and Better Living**—Facts About Time Buying—American Finance Conference, 176 West Adams Street, Chicago 3, Ill. (paper).

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